

# Supplemental Operating and Financial Data December 31, 2012

(Unaudited)



Assisted Living Property - Chatham, NJ (92 units) Operated by Juniper Communities, LLC



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### **Company Information**



#### **Company**

Founded in 1992, LTC Properties, Inc. is a self-administered real estate investment trust that primarily invests in senior housing and long-term care properties through facility lease transactions, mortgage loans, and other investments. Our primary objectives are to sustain and enhance stockholder equity value and provide current income for distribution to stockholders through real estate investments in long-term care properties and other health care related properties operated by experienced operators. To meet these objectives, we attempt to invest in properties that provide opportunity for additional value and current returns to our stockholders and diversify our investment portfolio by geographic location, operator, and form of investment. For more information on LTC Properties, Inc., visit the Company's website at <a href="https://www.LTCProperties.com">www.LTCProperties.com</a>.

#### **Board of Directors**

Andre Dimitriadis Wendy Simpson Edmund King

**Executive Chairman** 

Timothy Triche, MD Boyd Hendrickson Devra Shapiro

Lead Director

#### Management

Andre Dimitriadis Wendy Simpson Pam Kessler

Executive Chairman Chief Executive Officer and President Executive Vice President and Chief Financial Officer

Clint Malin Andy Stokes

Executive Vice President and Chief Investment Officer Senior Vice President, Marketing & Strategic Planning

#### **Contact Information**

#### **Corporate Office**

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#### **Investor Relations**

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# **Additional Information**

**Analyst Coverage** 

BMO Capital Markets Corp.

J.J. B. Hilliard, W.L. Lyons, Inc.

JMP Securities, LLC

Richard Anderson John Roberts Peter Martin

KeyBanc Capital Markets, Inc. RBC Capital Markets Corporation Sandler O'Neill + Partners, L.P.

Karin Ford Mike Carroll James Milam

Sidoti & Company, LLC Stifel, Nicolaus & Company, Inc. Wells Fargo Securities, LLC

Peter Sicher Dan Bernstein Todd Stender

Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, or forecasts of LTC or its management.

#### **Forward-Looking Statements**

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, (including as a result of the Patient Protection and Affordable Care Act of 2010 and the Health Care and Education Reconciliation Act of 2010), changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forwardlooking statements, please see the discussion under "Risk Factors" and other information contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2012 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.

#### **Non-GAAP Information**

This supplemental information contains certain non-GAAP information including EBITDA, normalized EBITDA, FFO, normalized FFO, normalized interest coverage ratio, and normalized fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 25, 28, and 29 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at <a href="https://www.LTCProperties.com">www.LTCProperties.com</a>.



# **Acquisitions and Loan Originations**

(dollar amounts in thousands)

	ACQUISITIONS											
DATE	# OF PROPERTIES	PROPERTY TYPE	# BEDS/UNITS	LOCATION	OPERATOR	DATE OF CONSTRUCTION	PURCHASE PRICE	ANNUAL GAAP REVENUE	GAAP LEASE YIELD			
2/28/11	2	ROC	118 beds/93 units	SC	Prestige Healthcare	1965-2001	\$ 11,450	\$ 1,158	10.1%			
3/9/11	4	SNF	524 beds	TX	Meridian Senior Properties	2007-2008	45,000 (1)	4,722	10.5% (1)			
8/1/11	1	SNF	140 beds	TX	Senior Care Centers	2008	10,000	1,058	10.5%			
10/11/11	1	SNF	196 beds	TX	Fundamental	2005	15,500	1,881	11.0% (2)			
10/11/11	1	UDP (3)	120 beds	TX	Under Development Property	2012-2013 <sup>(3)</sup>	844	-	- (3)			
11/1/11	1	SNF	156 beds	CA	Traditions Management	1990	17,500	1,814	10.3%			
Total 2011	10		1,254 beds/93 units				100,294					
3/23/12	1	SNF	144 beds	TX	Senior Care Centers	2002	18,600	\$ 1,988	10.7%			
5/14/12	1	UDP (3)	60 units	CO	Under Development Property	2012-2013 (3)	1,882	-	- (3)			
7/2/12	1	SNF	90 beds	TX	Senior Care Centers	2011	6,500	701	10.7%			
7/31/12	2	SNF	288 beds	ОН	Carespring Health Care Mgt	2009-2010	54,000	5,426	10.1%			
10/23/12	1	UDP (3)	77 units	KS	Under Development Property	2012-2013 (3)	730	-	- (3)			
12/20/12	5	ALF/MC	266 units	CO/NJ	Juniper Management, LLC	1999-2002	81,988	6,665	8.1%			
12/27/12	1	UDP (3)	81 units	TX	Under Development Property	2013 (3)	1,000	-	- (3)			
12/28/12	1	UDP (3)	143 beds	KY	Under Development Property	2013 (3)	2,050	-	- (3)			
Total 2012	13		665 beds/484 units				166,750					
Total	23		1,919 beds/577 units				\$ 267,044					

<sup>(1)</sup> GAAP yield assumes a total purchase price of \$45,000 which includes \$41,000 of cash paid at closing and \$4,000 earn-out paid in 2011.

<sup>(3)</sup> See page 8 for Development Activity.

	LOAN ORIGINATIONS											
DATE	# OF PROPERTIES	PROPERTY TYPE	# BEDS/UNITS	LOCATION	BORROWER	OPERATOR	AMOUNT FUNDED	ANNUAL REVENUE	INTEREST RATE			
11/15/12	1	SNF	106 beds	WI	Hartford Healthcare	Fundamental	\$ 2,619	\$ 240	9.2%			
12/20/12	1	ALF	70 units	PA	Cordia Commons at Meadville	Juniper	5,100	362	7.1%			
Total 2012	2		106 beds / 70 units				\$ 7,719	\$ 602				

<sup>(2)</sup> This property was added to a master lease. The GAAP yield represents the yield on the master lease and includes \$8,250 construction funding as noted in (3) below.



# **Acquisitions and Loan Originations**



Assisted Living Property - Williamstown, NJ (38 units) Operated by Juniper Communities, LLC



Memory Care Property - Aurora, CO (48 units) Operated by Juniper Communities, LLC



Memory Care Property - Williamstown, NJ (36 units) Operated by Juniper Communities, LLC



Memory Care Property - Louisville, CO (52 units) Operated by Juniper Communities, LLC



(dollar amounts in thousands)

Commitment Date	Property	# of Projects	Property Type	Estimated Rent Inception Date	Approximate Cash Lease Yield	# Units/Beds	estment (1)	2012 inding <sup>(1)</sup>	al Funded Date (1)	aining itment <sup>(1)</sup>
	<b>Development</b>									
5/14/12	Littleton, CO	1	MC	3Q13	9.25%	60 units	\$ 9,817	\$ 5,535	\$ 5,535	\$ 4,282
10/23/12	Wichita, KS	1	ALF/MC	4Q13	9.25%	77 units	10,585	1,594	1,594	8,991
12/27/12	Frisco, TX	1	ALF/MC	3Q14	9.25%	81 units	5,800	1,047	1,047	4,753
12/28/12	Coldspring, KY	1	SNF	1Q15	8.50%	143 beds	23,500	4,768	4,768	18,732
		4				218 units / 143 beds	\$ 49,702	\$ 12,944	\$ 12,944	\$ 36,758
	Re-development									
10/11/11	Amarillo, TX	1	SNF	3Q13	9.00%	120 beds	\$ 9,094	\$ 2,676	\$ 3,569	\$ 5,525
	Renovation									
7/31/12	Sacramento, CA	1	SNF	3Q14	9.00%	121 beds	1,700	-	-	1,700
4/1/12	Roswell, NM	1	SNF	4Q13	9.00%	118 beds	990	449	449	541
4/1/12	Alamagordo, NM	1	SNF	4Q13	9.00%	117 beds	710	319	319	391
		3				356 beds	\$ 3,400	\$ 768	\$ 768	\$ 2,632
	Expansion									
8/1/12	Arvada, CO	1	ALF/MC	4Q14	7.75% (3)	23 units	\$ 6,600	\$ -	\$ -	\$ 6,600
8/1/12	Ft. Collins, CO	1	ALF/MC	4Q14	7.75% <sup>(3)</sup>	41 units	8,000	-	-	8,000
		2				64 units	\$ 14,600	\$ -	\$ -	\$ 14,600
	Mortgage Constructi	ion Loan								
11/15/12	Slinger, WI	1	SNF	N/A (2)	9.00% (3)	106 beds	\$ 10,600	\$ 2,619	\$ 2,619	\$ 7,981
	Total	11				282 units 725 beds	\$ 87,396	\$ 19,007	\$ 19,900	\$ 67,496

<sup>(1)</sup> Includes land and excludes capitalized interest on our open commitment.

<sup>(2)</sup> Estimated completion date is 4Q13. Interest on the loan is paid monthly in arrears.

<sup>(3)</sup> Based on Treasury rate and/or Treasury rate plus spread but not less than the rate shown.



Development in Littleton, CO 60-unit memory care property To be operated by Anthem Memory Care







# Re-development in Amarillo, TX 120-bed skilled nursing property To be operated by an entity within the Fundamental family of companies





# Development in Wichita, KS 77-unit assisted living and memory care property To be operated by Oxford Development Holdings, LLC











# Mortgage and Construction Loan in Slinger, Wisconsin 106-bed skilled nursing property To be operated by an entity within the Fundamental family of companies









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# Real Estate Portfolio Summary

(dollar amounts in thousands)

#### Real Estate Portfolio Snapshot

# For the Year Ended December 31, 2012

Type of Property	Gross Investments	% of Investments	Rental Income	Interest Income	% of Revenues	# of Properties	SNF Beds	ALF Units	Investment per Bed/Unit
Skilled Nursing	\$ 463,319	49.3%	\$ 44,823	\$ 2,870	51.2%	88	10,072	-	\$46.00
Assisted Living	392,157	41.7%	34,182	2,284	39.2%	104	-	4,713	\$83.21
Range of Care	55,732	5.9%	6,996	342	7.9%	11	913	392	\$42.71
Under Development	16,642	1.8%	-	-	-	-	-	-	
Schools	12,326	1.3%	1,572	-	1.7%	2	-	-	
Total	\$ 940,176	100.0%	\$ 87,573	\$5,496	100.0%	205	10,985	5,105	



Skilled Nursing Property - Dayton, OH (144 beds) Operated by Carespring Health Care Management, LLC



Skilled Nursing Property - Cincinnati, OH (144 beds) Operated by Carespring Health Care Management, LLC



### **Real Estate Portfolio Metrics**

#### "Same Property Portfolio" Statistics (1)

	Occupancy		EBITDAI	R Coverage	EBITDARM Coverage		
Owned Properties	3Q12	2Q12	3Q12	2Q12	3Q12	2Q12	
Assisted Living (2)	77.8%	77.7%	1.30	1.34	1.53	1.57	
Assisted Living (3)	86.6%	86.4%	1.41	1.40	1.67	1.66	
Skilled Nursing	78.7%	78.5%	1.83	1.83	2.52	2.52	
Range of Care	86.8%	86.5%	1.42	1.41	1.88	1.87	

<sup>(1)</sup> Information is for the trailing twelve months through September 30, 2012 and June 30, 2012 and is from property level operator financial statements which are unaudited and have not been independently verified by us.

#### "Same Property Portfolio" Quality Mix

Owned Properties Payor Source (1)	For the Nine Months Ended September 30, 2012
Private Pay	59.7%
Medicare	13.6%
Medicaid	26.7%

<sup>(1)</sup> Quality mix for our skilled nursing portfolio, for the period presented, is 25.4% Private Pay, 24.8% Medicare, and 49.8% Medicaid.

<sup>(2)</sup> Includes properties leased to Assisted Living Concepts, Inc.

<sup>(3)</sup> Excludes properties leased to Assisted Living Concepts, Inc.



### **Real Estate Portfolio Metrics**

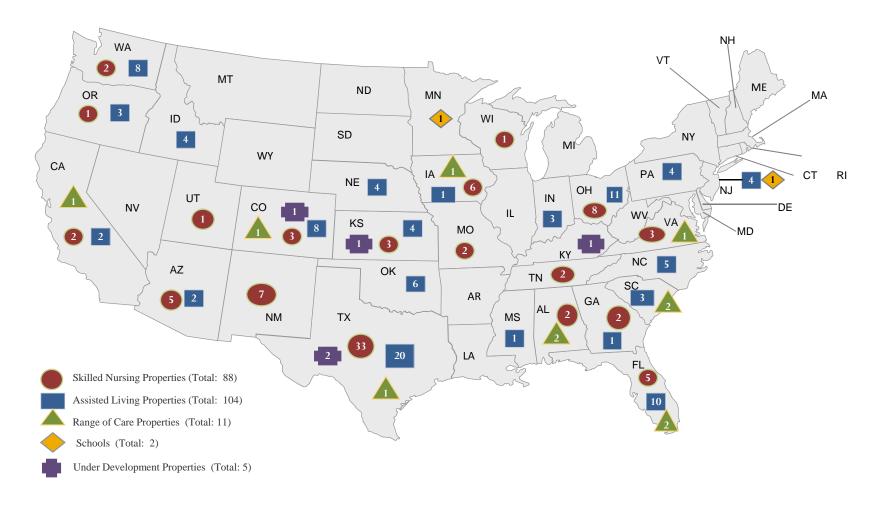
#### Historical Portfolio Snapshot (1)

The Centers for Medicare & Medicaid Services ("CMS") annually updates Medicare skilled nursing facility prospective payment system rates and other policies. In 4Q2010 CMS implemented the Resource Utilization Groups, version four ("RUG-IV") patient classification system. Although the implementation of RUG-IV was intended to be budget-neutral, according to CMS, this change in case-mix classification methodology resulted in a significant increase in Medicare expenditures, in part because the proportion of patients grouped in the highest-paying RUG therapy categories greatly exceeded CMS expectations. In July 2011, CMS issued its final rule updating skilled nursing facility rates for fiscal year 2012, which began in 4Q2011. The final rule included a recalibration of the case-mix indexes that form RUG-IV and reduced average aggregate Medicare reimbursement to skilled nursing facilities by 11.1%. The following table represents a snapshot of our historical portfolio of stabilized skilled nursing properties in 3Q2010 (prior to the implementation of RUG-IV) through 3Q2012 on a same property basis to illustrate the trend in the lease coverage as RUG-IV is implemented (4Q2010) and Medicare rates were subsequently cut (4Q2011).

RUG-IV	Period (2)	EBITDAR Coverage	EBITDARM Coverage
No RUG-IV	3Q2012	1.95	2.69
1Q RUG-IV	2Q2012	1.96	2.71
2Q RUG-IV	1Q2012	2.01	2.76
3Q RUG-IV	4Q2011	2.16	2.93
4Q RUG-IV	3Q2011	2.27	3.04
3Q RUG-IV	2Q2011	2.20	2.98
2Q RUG-IV	1Q2011	2.16	2.94
1Q RUG-IV	4Q2010	2.02	2.79
No RUG-IV	3Q2010	1.89	2.64

- (1) Data from property level operator financial statements which are unaudited and have not been independently verified by us.
- (2) Coverage is based on the trailing twelve months for each period presented.



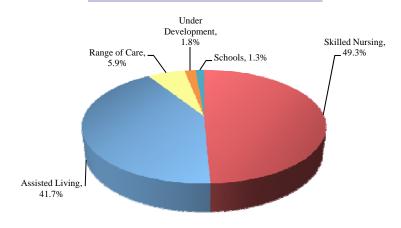


- LTC owns or holds mortgages on 205 properties and five parcels of land under development in 29 states
- Approximately 79% of the Company's total gross investment is located in 10 states
- LTC's largest concentration is in Texas which has approximately 25% of the Company's total gross investment

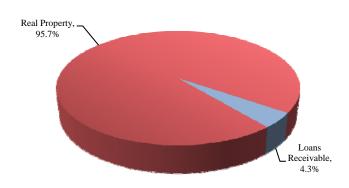


#### Property and Asset Type Diversification - Owned and Loan Portfolio

#### **Gross Investment By Property Type**



#### **Gross Investment By Asset Type**



	# of	Gross		For the Year Ended December 31, 2012	
Property Type	Properties	Investment	%	Revenue (1)	%
Skilled Nursing	88	\$ 463,319	49.3%	\$ 47,693	51.2%
Assisted Living	104	392,157	41.7%	36,466	39.2%
Range of Care	11	55,732	5.9%	7,338	7.9%
Under Development	-	16,642	1.8%	-	-
Schools	2	12,326	1.3%	1,572	1.7%
Total	205	\$ 940,176	100.0%	\$ 93,069	100.0%

		Gross	
Asset Type	In	vestment	%
Real Property	\$	900,095	95.7%
Loans Receivable		40,081	4.3%
Total	\$	940,176	100.0%
Total	ф	940,170	100.0

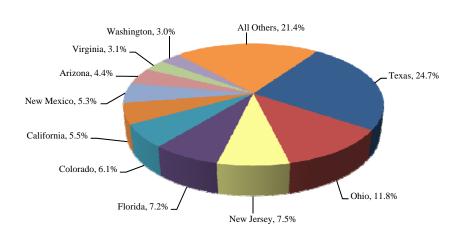
<sup>(1)</sup> Includes Rental income and interest income from mortgage loans



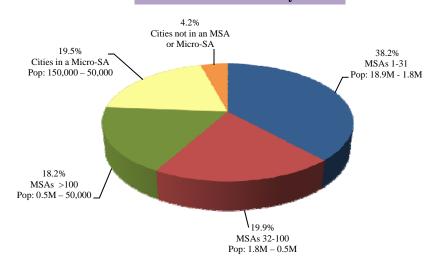
(dollar amounts in thousands)

#### State Diversification By Property Type - Owned and Loan Portfolio

#### **Gross Investment By State**



#### Gross Owned Portfolio By MSA(1)



												1	Gross	
State (2)	# of Props	SNF	%	ALF	%	ROC	%	UDP	%	School	<b>%</b>	Inv	estment	%
Texas	54	\$ 186,653	40.3%	\$ 37,820	9.6%	\$ 2,994	5.4%	\$ 4,639	27.9%	\$ -	-	\$	232,106	24.7%
Ohio	19	66,157	14.3%	44,647	11.4%	-	-	-	-	-	-		110,804	11.8%
New Jersey	5	-	-	61,397	15.7%	-	-	-	-	9,270	75.2%		70,667	7.5%
Florida	17	17,774	3.8%	41,065	10.5%	8,963	16.1%	-	-	-	-		67,802	7.2%
Colorado	12	7,407	1.6%	41,917	10.7%	2,007	3.6%	5,629	33.8%	-	-		56,960	6.1%
California	5	20,649	4.5%	28,071	7.2%	2,862	5.1%	-	-	-	-		51,582	5.5%
New Mexico	7	49,644	10.7%	-	-	-	-	-	-	-	-		49,644	5.3%
Arizona	7	36,092	7.8%	5,120	1.3%	-	-	-	-	-	-		41,212	4.4%
Virginia	4	15,713	3.4%	-	-	13,339	23.9%	-	-	-	-		29,052	3.1%
Washington	10	8,741	1.9%	19,080	4.9%	-	-	-	-	-	-		27,821	3.0%
All Others	65	54,489	11.7%	113,040	28.7%	25,567	45.9%	6,374	38.3%	3,056	24.8%		202,526	21.4%
Total	205	\$ 463,319	100.0%	\$ 392,157	100.0%	\$ 55,732	100.0%	\$ 16,642	100.0%	\$12,326	100.0%	\$	940,176	100.0%

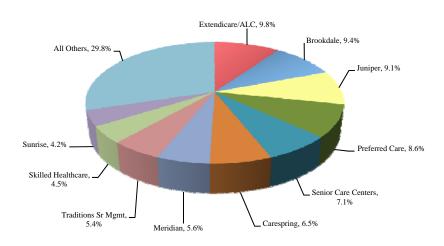
<sup>(1)</sup> Population is based on 2010 Census.

<sup>(2)</sup> Due to master leases with properties in multiple states, revenue by state is not available.



#### **Operator Diversification - Owned Portfolio**

#### **Gross Investment By Operator**



	# of	Gross		Annualized	
Operator	Properties	Investment	%	GAAP Rent	%
Extendicare Inc. and Assisted Living Concepts, Inc	37	\$ 88,034	9.8%	\$ 10,963	11.1%
Brookdale Senior Living Communities, Inc.	35	84,210	9.4%	10,734	10.9%
Juniper Communities, LLC	5	81,988	9.1%	6,663	6.8%
Preferred Care	25	77,206	8.6%	10,588	10.8%
Senior Care Centers, LLC	5	63,698	7.1%	6,748	6.9%
Carespring Health Care Mgt, LLC	2	58,770	6.5%	5,431	5.5%
Meridian Senior Properties Fund II, LP	4	50,841	5.6%	4,742	4.8%
Traditions Senior Management, Inc.	4	48,500	5.4%	5,243	5.3%
Skilled Healthcare Group, Inc.	5	40,270	4.5%	4,501	4.6%
Sunrise Senior Living	6	37,659	4.2%	4,614	4.7%
All Others	51	268,919	29.8%	28,243	28.6%
Total	179	\$ 900,095	100.0%	\$ 98,470	100.0%



### <u>Top Ten Operators – Owned Portfolio</u>

Extendicare Inc. and Assisted Living Concepts, Inc. operate 37 of our assisted living properties in 10 states with a gross investment balance of \$88.0 million as of December 31, 2012. Extendicare Inc. (TSX: EXE) operates 243 senior care centers in North America with the ability to serve approximately 26,700 residents. EXE offers a continuum of health care services, including nursing care, assisted living and related medical specialty services, such as sub-acute care and rehabilitative therapy on an inpatient and outpatient basis. Assisted Living Concepts, Inc. (NYSE: ALC) and its subsidiaries operate 211 residences which include licensed assisted living and independent living residences with capacity for 9,325 residents in 20 states.

Brookdale Senior Living, Inc. (NYSE: BKD) operates 647 independent living, assisted living, and memory care communities and continuing care retirement centers, with the ability to serve approximately 66,700 residents. As of December 31, 2012, the LTC portfolio consisted of 35 assisted living properties in eight states with a gross investment balance of \$84.2 million.

Juniper Communities, LLC (Privately held) operates 18 facilities comprised of skilled nursing, assisted living, and memory care facilities in four states. As of December 31, 2012, the LTC portfolio consisted of five assisted living and memory care properties in two states with a gross investment balance of \$82.0 million.

**Preferred Care, Inc.** (Privately held) operates 101 facilities comprised of skilled nursing, assisted living, and independent living facilities, as well as five specialty care facilities, in 11 states. As of December 31, 2012, the LTC portfolio consisted of 22 skilled nursing and two range of care properties in six states with a gross investment balance of \$77.2 million. They also operate one skilled nursing facility under a sub-lease with another lessee in our portfolio which is not included in the Preferred Care rental revenue.

Senior Care Centers, LLC (Privately held) provides skilled nursing care, memory care, assisted living, and independent living services in 35 facilities exclusively in Texas. As of December 31, 2012, the LTC portfolio consisted of five skilled nursing properties in Texas with a gross investment balance of \$63.7 million. They also operate four skilled nursing properties under a sub-lease with Meridian Senior Properties Fund II, LP which is not included in the Senior Care Centers, LLC rental revenue.

Carespring Health Care Mgmt, LLC (Privately held) provides skilled nursing, assisted living, and independent living services, and other rehabilitative and healthcare services at 10 facilities in two states. As of December 31, 2012, the LTC portfolio consisted of a parcel of land in Kentucky and two skilled nursing properties in Ohio with a gross investment balance of \$58.8 million.

Meridian Senior Properties Fund II, LP and other affiliated entities (Privately held) acquire, develop and operate independent living, assisted living, memory care and skilled nursing facilities and currently owns or leases 10 skilled nursing facilities and one assisted living facility, all located in Texas. As of December 31, 2012, the LTC portfolio consisted of four skilled nursing properties in Texas with a gross investment balance of \$50.8 million.

**Traditions Senior Management, Inc. and other affiliated entities** (Privately held) operate 22 facilities in eight states consisting of independent living, assisted living, and skilled nursing. As of December 31, 2012, the LTC portfolio consisted of three skilled nursing properties and one range of care property operated by Traditions and another affiliate in three states with a gross investment balance of \$48.5 million. Traditions also operates two skilled nursing properties under a sub-lease with Preferred Care, Inc. which is not included in the Traditions rental revenue.

**Skilled Healthcare Group** (NYSE: SKH) is a holding company with subsidiaries that operate skilled nursing facilities, assisted living facilities, a rehabilitation therapy business, and a hospice business. Skilled Healthcare operates in 8 states, including 74 skilled nursing facilities and 22 assisted living facilities. As of December 31, 2012, the LTC portfolio consisted of 5 skilled nursing properties in New Mexico with a gross investment balance of \$40.3 million.

Sunrise Senior Living (Privately Held) operates 296 communities in the United States, Canada and the United Kingdom. Sunrise offers a full range of personalized senior living services, including independent living, assisted living, memory care, as well as nursing and rehabilitative services. As of December 31, 2012, the LTC portfolio consisted of six assisted living and memory care properties in two states with a gross investment balance of \$37.7 million.



% of Portfolio Rent

### Extendicare Inc. (TSX: EXE) and Assisted Living Concepts, Inc. (NYSE: ALC)

Co-lessee Extendicare Inc. and Assisted Living Concepts, Inc. Total # of Properties 37 properties Total # of Units 1.427 units Lease Expiration December 31, 2014 **Renewal Options** Three (3) periods of ten (10) years each EBITDAR Coverage (1)

11.1% of Annualized GAAP Rent





Master Lease I							
States	# of Properties	# of Units					
Idaho	4	148					
Iowa	1	35					
New Jersey	1	39					
Ohio	5	191					
Texas	7	277					
Total	18	690					

1.1x

Master Lease II							
States	# of Properties	# of Units					
Arizona	2	76					
Indiana	2	78					
Nebraska	4	156					
Oregon	3	119					
Washington	8	308					
Total	19	737					

Photos of our properties leased to ALC/Extendicare are available on the Company's website at www.LTCProperties.com in the "ALC/EXE Properties" subsection under the "Property Photos" section of the "Properties" tab.

<sup>(1)</sup> Trailing Twelve Months Ended September 30, 2012



# **Market Capitalization**

(In thousands, except per share amounts and number of shares)	<b>At December 31, 2012</b>	Capitalization	
Debt			
Bank borrowings - LIBOR + 1.25% (1)	\$ 115,500		
Senior unsecured notes -weighted average rate 5.17% (2)	185,800		<b>Capitalization</b>
Bonds payable - weighted average rate 2.22% (3)	2,635		
Total debt	303,935	21%	Common
Equity			Stock, 76%
Equity			
No. of shares Closing	Price		
Preferred stock -Series C (4)	38,500	3%	
Common stock (5) 30,544,368 \$ 35.1	19 <sup>(6)</sup> 1,074,856	76%	
Non-controlling interest	7_	0%	
Total equity	1,113,363	79%	
			Total Debt,
<b>Total Market Value</b>	<b>\$ 1,417,298</b>	100%	Preferred
		_	Stock, 3%
Debt to Total Market Value	21.4%		
Debt & Preferred to Total Market Value	24.2%		

<sup>(1)</sup> Subsequent to December 31, 2012, we borrowed \$2.0 million under our Unsecured Credit Agreement at LIBOR plus 125 bps. Based on our total indebtedness to total asset value ratio at December 31, 2012, interest will increase to LIBOR plus 150 bps on new borrowings.

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<sup>(2)</sup> Includes amortization of debt issue cost.

<sup>(3)</sup> Includes letter of credit fees.

<sup>(4)</sup> Non-traded shares. Two million shares outstanding with a face rate of 8.5% and a liquidation value of \$19.25 per share, convertible into common stock on a one-for-one basis. Our Series C preferred stock is not redeemable by us.

<sup>(5)</sup> Traded on NYSE.

<sup>(6)</sup> Closing price of our common stock as reported by the NYSE on December 31, 2012, the last trading day of fourth quarter 2012.

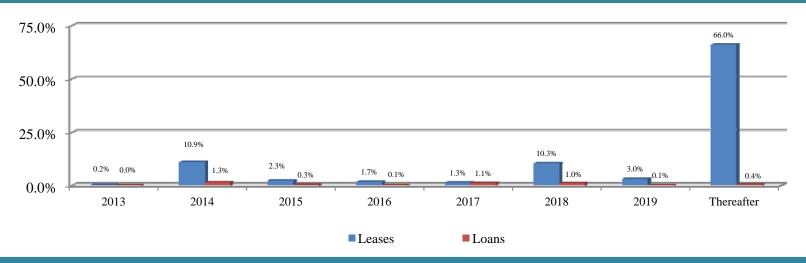


# **Lease and Mortgage Loan Receivable Maturity**

(dollar amounts in thousands)

#### **Investment Portfolio Maturity Schedule**

(as a % of total gross owned investment and mortgage loans outstanding)



#### **Rental Revenue and Interest Income Maturity**

Year	Annualized GAAP Rental Income	% of Total	Interest Income <sup>(1)</sup>	% of Total	Total Rental & Interest Income	% of Total
2013	\$ 453	0.5%	\$ -	-	\$ 453	0.4%
2014	12,951	13.2%	1,211	36.7%	14,162	13.9%
2015	2,539	2.6%	298	9.0%	2,837	2.8%
2016	2,129	2.2%	26	0.8%	2,155	2.1%
2017	1,615	1.6%	600	18.2%	2,215	2.2%
2018	11,383	11.6%	803	24.3%	12,186	12.0%
2019	1,596	1.6%	123	3.7%	1,719	1.7%
Thereafter	65,804	66.7%	240	7.3%	66,044	64.9%
Total	\$ 98,470	100.0%	\$ 3,301	100.0%	\$101,771	100.0%

<sup>(1)</sup> Reflects annualized contract rate of interest for loans, net of collectability reserves, if applicable.

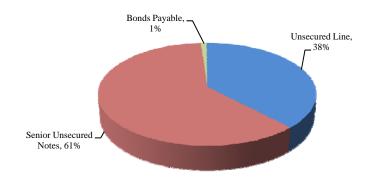


# **Debt Maturity**

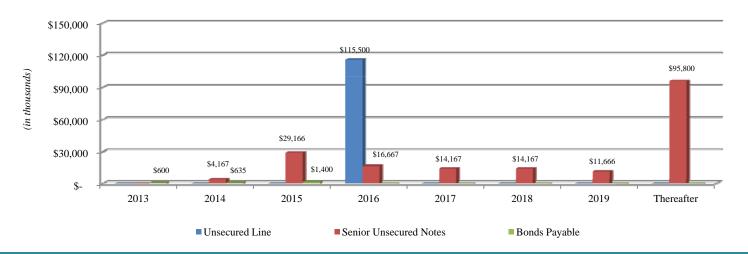
(in thousands)

Year	Unsecured Line of Credit <sup>(1)</sup>		Line of Unsecured		onds able <sup>(2)</sup>	Total	
2013	\$	-	\$	-	\$ 600	\$	600
2014		-		4,167	635		4,802
2015		-		29,166	1,400		30,566
2016	1	15,500		16,667	-		132,167
2017		-		14,167	-		14,167
2018		-		14,167	-		14,167
2019		-		11,666	-		11,666
Thereafter		-		95,800	-		95,800
Total	\$ 1	15,500	\$	185,800	\$ 2,635	\$	303,935





(2) Reflects scheduled principal payments.



<sup>(1)</sup> Subsequent to December 31, 2012, we borrowed \$2.0 million under our Unsecured Credit Agreement at LIBOR plus 125 bps. Based on our total indebtedness to total asset value ratio at December 31, 2012, interest will increase to LIBOR plus 150 bps on new borrowings.



# **Financial Data Summary**

(dollar amounts in thousands)

### **Balance Sheet and Coverage Ratios**

	For the Year Ended				
	12/31/09	12/31/10	12/31/11	12/31/12	
Net real estate assets	\$444,163	\$515,983	\$599,916	\$740,846	
Total assets	490,593	561,264	647,097	789,592	
Total debt	25,410	91,430	159,200	303,935	
Total liabilities	36,280	103,742	178,387	326,484	
Preferred stock	186,801	126,913	38,500	38,500	
Total equity	454,313	457,522	468,710	463,108	
Debt to gross asset value ratio (1)	4.0%	12.7%	19.3%	30.8%	
Debt & preferred stock to gross asset value ratio (1)	33.4%	30.3%	24.0%	34.7%	
Debt to total market value ratio (2)	3.0%	9.5%	14.0%	21.4%	
Debt & preferred stock to total market value ratio (2)	25.1%	23.0%	17.4%	24.2%	
Debt to normalized EBITDA	0.4x	1.4x	2.1x	3.7x	
Normalized interest coverage ratio	25.4x	24.5x	11.7x	8.4x	
Normalized fixed charge coverage ratio	3.5x	4.0x	6.3x	6.3x	

<sup>(1)</sup> Gross asset value represents undepreciated book value.

<sup>(2)</sup> Closing price of our common stock as reported by the NYSE on the last trading day of fourth quarter for the years presented.



# **Financial Data Summary**

(dollar amounts in thousands)

#### **Reconciliation of Normalized EBITDA and Fixed Charges**

	12/31/09	12/31/10	12/31/11	12/31/12
Net income	\$ 44,360	\$ 46,053	\$ 49,443	\$ 51,327
Less: Gain on sale	-	(310)	-	(16)
Add: Interest expense	2,418	2,653	6,434	9,932
Add: Depreciation and amortization (including discontinued operations)	14,822	16,109	19,623	22,153
Adjusted EBITDA	61,600	64,505	75,500	83,396
(Deduct)/Add back:				
Non-recurring one-time items	(198)	467	-	(347)
Normalized EBITDA	\$ 61,402	\$ 64,972	\$ 75,500	\$ 83,049
Interest expense	\$ 2,418	\$ 2,653	\$ 6,434	\$ 9,932
Preferred stock dividend	15,141	13,662	5,512	3,273
Fixed Charges	\$ 17,559	\$ 16,315	\$ 11,946	\$ 13,205

#### **Non-Cash Rental Revenue Components**

Straight-line rent Amort of lease inducement Net

4Q12	1	Q13 <sup>(1)</sup>	20	Q13 (1)	3	Q13 <sup>(1)</sup>	4	Q13 (1)
\$ 1,065	\$	937	\$	863	\$	771	\$	710
(165)		(165)		(165)		(165)		(165)
\$ 900	\$	772	\$	698	\$	606	\$	545

Projections based on current in-place leases assuming no modification or replacement of existing leases and no new leased investments are added to our portfolio.

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# **Consolidated Statements of Income**

(dollar amounts in thousands, except per share amounts, audited)

(aonar anomis in mousanas, except per share anomis, addice)	Three Months Ended December 31,			Ionths Ended mber 31,
	2012	2011	2012	2011
Revenues				
Rental income	\$ 23,231	\$ 20,504	\$ 87,573	\$ 77,643
Interest from mortgage loans	1,135	1,560	5,496	6,411
Interest and other income	146	235	964	1,111
Total revenues	24,512	22,299	94,033	85,165
Expenses				
Interest expense	2,907	1,993	9,932	6,434
Depreciation and amortization	5,692	5,117	22,153	19,524
Acquisition costs	221	168	608	393
General and administrative expenses	2,914	2,393	10,029	9,272
Total expenses	11,734	9,671	42,722	35,623
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Income from continuing operations	12,778	12,628	51,311	49,542
Discontinued operations:				
Loss from discontinued operations	_	(24)	_	(99)
Gain on sale of assets, net	_	-	16	-
Net loss from discontinued operations	-	(24)	16	(99)
Net income	12,778	12,604	51,327	49,443
Income allocated to non-controlling interests	(7)	(47)	(37)	(191)
Net income attributable to LTC Properties, Inc.	12,771	12,557	51,290	49,252
······································	7	7	,	
Income allocated to participating securities	(98)	(83)	(377)	(342)
Income allocated to preferred stockholders	(819)	(818)	(3,273)	(9,078)
Net income available to common stockholders	\$ 11,854	\$ 11,656	\$ 47,640	\$ 39,832
Basic earnings per common share:	\$0.39	\$0.39	\$1.58	\$1.36
Diluted earnings per common share:	\$0.39	\$0.39	\$1.57	\$1.36
Weighted average shares used to calculate earnings				
per common share				
Basic	30,297	30,141	30,238	29,194
Diluted	30,341	30,172	30,278	29,222

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# **Consolidated Balance Sheets**

(amounts in thousands, audited)

	December 31, 2012	<b>December 31, 2011</b>		December 31, 2012	<b>December 31, 2011</b>
ASSETS			LIABILITIES		
Real estate investments:			Bank borrowings	\$ 115,500	\$ 56,000
Land	\$ 75,407	\$ 57,369	Senior unsecured notes	185,800	100,000
Buildings and improvements	824,688	664,758	Bonds payable	2,635	3,200
Accumulated depreciation and amortization	(198,548)	(176,546)	Accrued interest	3,279	1,356
Net operating real estate property	701,547	545,581	Earn-out liabilities	6,744	6,305
			Accrued expenses and other liabilities	12,526	11,440
Properties held-for-sale, net of accumulated depreciation			Accrued expenses and other liabilities		
and amortization: 2012 - \$0; 2011 - \$1,650	-	1,254	related to properties held-for-sale	-	86
Net real estate property	701,547	546,835	Total liabilities	326,484	178,387
Mortgage loans receivable, net of allowance for					
doubtful accounts: 2012 - \$782; 2011 - \$921	39,299	53,081	EQUITY		
Real estate investments, net	740,846	599,916	Preferred stock (1)	38,500	38,500
			Common stock (2)	305	303
			Capital in excess of par value	510,236	507,343
Other assets:			Cumulative net income	724,033	672,743
Cash and cash equivalents	7,191	4,408	Other	152	199
Debt issue costs, net	3,040	2,301	Cumulative distributions	(810,125)	(752,340)
Interest receivable	789	1,494	Total LTC stockholders' equity	463,101	466,748
Straight-line rent receivable, net of allowance for					
doubtful accounts: 2012 - \$1,557; 2011 - \$1,519	26,998	23,772	Non-controlling interests	7	1,962
Prepaid expenses and other assets	7,548	7,904			
Notes receivable	3,180	817	Total equity	463,108	468,710
Marketable securities	-	6,485			·
Total assets	\$ 789,592	\$ 647,097	Total liabilities and equity	\$ 789,592	\$ 647,097

<sup>(1)</sup> Preferred stock \$0.01 par value; 15,000 shares authorized; shares issued and outstanding: 2012 - 2,000; 2011 - 2,000

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<sup>(2)</sup> Common stock \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2012 - 30,544; 2011 - 30,346



# **Funds from Operations**

(dollar amounts in thousands, except per share amounts))

#### Normalized FFO, AFFO, and FAD Reconciliation

	Three Mon Decemb		Twelve Mon Decemb	
	2012	2011	2012	2011
Net income available to common stockholders	\$ 11,854	\$ 11,656	\$ 47,640	\$ 39,832
Add: Depreciation and amortization (continuing and discontinued operations)	5,692	5,141	22,153	19,623
Less: Gain on sale of real estate, net	-	-	(16)	-
FFO available to common stockholders	17,546	16,797	69,777	59,455
Add: Preferred stock redemption charge	-	-	-	3,566 (1)
Add: Preferred stock redemption dividend	-	-	-	472 (2)
Add: Non-cash interest related to earn-out liabilities	109	110	439	464
Add: Non-recurring one time items	-		(347) (3)	-
Normalized FFO available to common stockholders	17,655	16,907	69,869	63,957
Less: Non-cash rental income	(900)	(797)	(2,604)	(3,065)
Normalized adjusted FFO (AFFO)	16,755	16,110	67,265	60,892
Add: Non-cash compensation charges	464	372	1,819	1,467
Normalized funds available for distribution (FAD)	\$ 17,219	\$ 16,482	\$ 69,084	\$ 62,359
Diluted FFO available to common stockholders per share	\$0.57	\$0.55	\$2.26	\$2.01
Diluted normalized FFO available to common stockholders per share	\$0.57	\$0.55	\$2.26	\$2.15
Diluted normalized AFFO per share	\$0.54	\$0.53	\$2.18	\$2.05
Diluted normalized FAD per share	\$0.56	\$0.54	\$2.24	\$2.10

<sup>(1)</sup> Represents the original issue costs related to the redemption of the remaining Series F preferred stock.

<sup>(2)</sup> Represents the dividends on the Series F preferred stock up to the redemption date.

<sup>(3)</sup> Represents revenue from the Sunwest bankruptcy settlement distribution.



# **Funds from Operations**

(dollar amounts in thousands, except per share amounts))

#### **Normalized FFO Per Share Reconciliation**

		onths Ended		onths Ended
	December 31,		Decen	nber 31,
	2012	2011	2012	2011
Normalized FFO available to common stockholders	\$ 17,655	\$ 16,907	\$ 69,869	\$ 63,957
Effect of dilutive securities:				
Participating securities	98	83	377	342
Convertible preferred securities	819	818	3,273	3,272
Convertible non-controlling interests	7	47	37	191
Normalized diluted FFO available to common stockholders	\$ 18,579	\$ 17,855	\$ 73,556	\$ 67,762
Shares for basic FFO per share	30,297	30,141	30,238	29,194
Effect of dilutive securities:				
Stock options	26	31	40	28
Participating securities	207	200	208	204
Convertible preferred securities	2,000	2,000	2,000	2,000
Convertible non-controlling interests	18	113	22	113
Shares for diluted FFO per share	32,548	32,485	32,508	31,539
Basic normalized FFO per share	\$0.58	\$0.56	\$2.31	\$2.19
Diluted normalized FFO per share	\$0.57	\$0.55	\$2.26	\$2.15



**Adjusted Funds From Operations ("AFFO"):** FFO excluding the effects of non-cash rental income.

Assisted Living Properties ("ALF"): The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See *Independent Living* and *Memory Care*) Assisted living properties are senior housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

Contractual Lease Rent: Rental revenue as defined by the lease agreement between us and the operator for the lease year.

Core Based Statistical Area ("CBSA"): Based on the U.S. Census Bureau, CBSA is a collective term for both metro and micro areas. Each metro or micro area consists of one or more counties and includes the counties containing the core urban area, as well as any adjacent counties that have a high degree of social and economic integration (as measured by commuting to work) with the urban core.

**EBITDA:** Earnings before interest, taxes, depreciation and amortization.

**EBITDAR Coverage:** From the operator financial statements, the trailing twelve month's earnings before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

**EBITDARM Coverage**: From the operator financial statements, the trailing twelve month's earnings before interest, taxes, depreciation, amortization, rent and management fees divided by the operator's contractual lease rent.

Funds Available for Distribution ("FAD"): FFO excluding the effects of non-cash rental income and non-cash compensation charges.

**Funds From Operations ("FFO"):** As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

**GAAP Lease Yield:** GAAP rent divided by the purchase price.

**GAAP Rent:** Total rent we will receive as a fixed amount over the life of the lease and recognized evenly over that life. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.

Gross Asset Value: Represents undepreciated book value.

**Gross Investment:** Original price paid for an asset plus capital improvements funded by LTC Properties, Inc. ("LTC"), without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.



### **Glossary**

**Independent Living Properties** ("**ILF"**): Senior housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or senior apartments.

**Interest Income:** Represents interest income from mortgage loans.

**Licensed Beds/Units:** The number of beds and/or units that an operator is authorized to operate at senior housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

**Memory Care Properties ("MC"):** Senior housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

**Metropolitan Statistical Areas ("MSA")**: Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population. (See *Core Based Statistical Area*)

**Micropolitan Statistical Areas ("Micro-SA"):** Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 (but less than 50,000) population. (See *Core Based Statistical Area*)

Net Real Estate Assets: Gross investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

Non-cash Rental Income: Straight-line rental income and amortization of lease inducement.

Non-cash Compensation Charges: Vesting expense relating to stock options and restricted stock.

**Normalized AFFO:** FFO adjusted for non-recurring, infrequent or unusual items and excludes the non-cash rental income.

Normalized FAD: FFO adjusted for non-recurring, infrequent or unusual items and excludes the non-cash rental income and non-cash compensation charges.

**Normalized FFO:** FFO adjusted for non-recurring, infrequent or unusual items.

**Occupancy:** The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

Operator Financial Statements: Property level operator financial statements are unaudited and have not been independently verified by us.



**Private Pay:** Private pay includes private insurance, HMO, VA, and other payors.

**Purchase Price:** Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

**Quality Mix:** LTC revenue by operator underlying payor source for the quarter presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us.

**Range of Care ("ROC"):** Range of care properties consist of properties providing skilled nursing and any combination of assisted living, independent living and/or memory care services.

**Rental Income:** Represents GAAP rent net of amortized lease inducement cost from continuing and discontinued operations.

Same Property Portfolio ("SPP"): Same property statistics allow management to evaluate the performance of LTC's leased property portfolio under a consistent population, which eliminates the changes in the composition of our portfolio of properties. We identify our same property portfolio as stabilized properties that are, and remained, in operations for the duration of the quarter-over quarter comparison periods presented. Accordingly, it takes a stabilized property a minimum of 12 months in operations to be included in our same property portfolio.

**Schools:** An institution for educating students which include private and charter schools. Private schools are not administered by local, state or national governments; therefore, funded in whole or part by student tuition rather than government funded. Charter schools provide an alternative to the traditional public school. Charter schools are generally autonomous entities authorized by the state or locality to conduct operations independent from the surrounding public school district. Laws vary by state, but generally charters are granted by state boards of education either directly or in conjunction with local school districts or public universities. Operators are granted charters to establish and operate schools based on the goals and objectives set forth in the charter. Upon receipt of a charter, schools receive an annuity from the state for each student enrolled.

**Skilled Nursing Properties ("SNF"):** Senior housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

**Stabilized:** Newly acquired operating assets are generally considered stabilized at the earlier of lease-up (typically when occupancy reaches 80% at a SNF or 90% at an ALF) or 12 months from the acquisition date. Newly completed developments, including redevelopments, major renovations, and property additions, are considered stabilized at the earlier of lease-up or 24 months from the date the property is placed in service.

Under Development Properties ("UDP"): Development projects to construct senior housing properties.