

## Supplemental Operating and Financial Data September 30, 2014

(Unaudited)



Assisted Living Property – Vacaville, CA Operated by Brookdale Senior Living



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## **Company Information**



#### Company

Founded in 1992, LTC Properties, Inc. ("LTC") is a self-administered real estate investment trust that primarily invests in senior housing and long-term care properties through facility lease transactions, mortgage loans, and other investments. Our primary objectives are to sustain and enhance stockholder equity value and provide current income for distribution to stockholders through real estate investments in long-term care and other health care related properties leased to qualified, experienced operators. To meet these objectives, we attempt to invest in properties that provide opportunity for additional value and current returns to our stockholders and diversify our investment portfolio by geographic location, operator, and form of investment. For more information on LTC, visit the Company's website at www.LTCreit.com.

	Board of Directors	
Wendy Simpson Chairman	Boyd Hendrickson Lead Director	Edmund King
James Pieczynski	Devra Shapiro	Timothy Triche, MD
	Management	
Wendy Simpson	Pam Kessler	Clint Malin
Chairman, Chief Executive Officer and President	Executive Vice President, CFO, and Secretary	Executive Vice President and Chief Investment Office
Brent Chappell	Cece Chikhale	Mark Hemingway
Senior VP, Investment and Portfolio Management	Vice President, Controller and Treasurer	Vice President of Marketing
<b>Peter Lyew</b> Vice President and Director of Taxes		
	Contact Information	
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Westlake Village, CA 91361	(805) 981-8655	(805) 981-8663 fax



# **Additional Information**

Analyst Coverage										
Crowell, Weedon, & Co.	J.J. B. Hilliard, W.L. Lyons, Inc.	JMP Securities, LLC								
Douglas A. Christopher, CFA	John Roberts	Peter Martin								
KeyBanc Capital Markets, Inc.	Mizuho Securities USA Inc.	MLV & Co LLC								
Karin A. Ford	Richard Anderson	Paul Morgan								
<b>RBC Capital Markets Corporation</b>	Stifel, Nicolaus & Company, Inc.	Wells Fargo Securities, LLC								
Mike Carroll	Daniel Bernstein	Todd Stender								

Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, or forecasts of LTC or its management.

## CORPORATE

## Forward-Looking Statements

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "(expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward- looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, (including as a result of the Patient Protection and Affordable Care Act of 2010 and the Health Care and Education Reconciliation Act of 2010), changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to gualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forward-looking statements, please see the discussion under "Risk Factors" and other information contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.

## **Non-GAAP Information**

This supplemental information contains certain non-GAAP information including EBITDA, normalized EBITDA, FFO, normalized FFO, normalized interest coverage ratio, and normalized fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 21, 24, and 25 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at <u>www.LTCreit.com</u>.



(dollar amounts in thousands)

### ACQUISITIONS

	# of	Property				Date of	Purchase	Annual GAAP	GAAP Lease
Date	Properties	Туре	# Beds/Units	Location	Operator	Construction	Price	Revenue	Yield
9/13/2013	1	UDP (1)(2)	60 units	Littleton, CO	Under Development Property	2013-2014 <sup>(1)</sup>	\$ 1,200	_ (1)	- (1)
9/20/2013	1	UDP (1)(2)	48 units	Aurora, CO	Under Development Property	2013-2015 <sup>(1)</sup>	850	_ (1)	- (1)
10/31/2013	4	Land	N/A	Various cities in MI	Prestige Healthcare	N/A	1,163	-	-
11/1/2013	1	SNF	120 beds	Trinity, FL	Traditions Management	2008 (3)	14,402	_ (3)	_ (3)
12/20/2013	1	UDP (1)(2)	60 units	Westminster, CO	Under Development Property	2013-2015 <sup>(1)</sup>	1,425	(1)	_ (1)
	8		168 units/120 beds				\$ 19,040		
10/22/2014	1	UDP <sup>(1)(2)</sup>	66 units	Burr Ridge, IL	Under Development Property	2014-2016 <sup>(1)</sup>	\$ 1,400	_ (1)	_ (1)

(1) See page 7 for Development Activities.

(2) Simultaneous with the purchase, we entered into a lease agreement and development commitments totaling \$42.5 million. See page 7 for Development Activities.

(3) The property was included in a master lease at an incremental initial cash yield of 8.75%. The GAAP yield on the master lease is 10.7%.

### LOAN ORIGINATIONS

Date	# of Properties	Property Type	# Beds/Units	Location	Borrower	Operator	Orig	gination	Development Funding	Funded to Date	Annual Revenue	Interest Rate
10/31/13	15	SNF	2,058 beds	Various cities in MI	Affiliates of Madison Healthcare	Prestige Healthcare	\$	124,387	\$ 1,513	\$ 125,900	\$ 11,996	9.5%
7/31/14	1	ALF	100 beds	Phoenix, AZ	GrayHC-PVRE	Gray Health Care	\$	3,027	\$-	\$-	\$ 242	7.0%



(dollar amounts in thousands)

#### **LEASE-UP**

Date Opened	Occupancy at Sept 30, 2014	Commitment Year	Project Type	Location	# of Projects	Property Type	Approximate Cash Lease/Loan Yield	# Beds/Units	Total Commitment	3Q14 Funding	Total Funded to Date
Oct-13	95%	2012	Development <sup>(1)</sup>	Wichita, KS	1	ALF/MC	9.25%	77 units	\$ 10,585	\$ 101	\$ 10,225
Feb-14	61%	2012	Redevelopment <sup>(2)</sup>	Slinger, WI	1	SNF	10.08%	106 beds	10,600	-	10,600
Aug-14	37%	2013	Development <sup>(3)</sup>	Littleton, CO	1	MC	9.25%	60 units	9,931	1,153	9,529
					3			137 units/106 beds	\$ 31,116	\$ 1,254	\$ 30,354

(1) Represents a newly developed 77-unit assisted living and memory care property in Kansas. GAAP rent began in 4Q13.

(2) Represents a mortgage and construction loan secured by a newly constructed 106-bed property which replaced a closed skilled nursing property. Funding was completed in 2Q14 and the closed skilled nursing property was sold in October 2014.

(3) Represents a newly developed 60-unit memory care property in Colorado. GAAP rent began in 3Q14.

### **DEVELOPMENT ACTIVITIES**

Estimated Rent Inception Date	Commitment Year	Project Type	Location	# of Projects	Property Type	Approximate Cash Lease Yield	# Beds/Units	vestment nmitment	3Q14 unding	al Funded o Date		naining mitment
4Q14	2012	Development	Frisco, TX	1	ALF/MC	9.25%	80 units	\$ 5,800 (1)	\$ 375	\$ 5,340	\$	460
4Q14	2012	Expansion/Renovation	Fort Collins, CO	2	ALF/MC	7.75% <sup>(2)</sup>	-	8,000	3,794	4,642		3,358
4Q14	2012	Development	Coldspring, KY	1	SNF	8.50%	143 beds	23,500 (1)	2,029	15,932		7,568
4Q14	2013	Renovation	Hillview/Lauderdale, TN	2	SNF	7.00%	-	2,200	268	1,978		222
4Q14	2013	Renovation	St. Petersburg, FL	1	SNF	8.75%	-	500	146	146		354
				7			80 units/143 beds	\$ 40,000	\$ 6,612	\$ 28,038	\$	11,962
1Q15	2013	Development	Aurora, CO	1	MC	9.25%	48 units	\$ 9,622 (1)	\$ 2,297	\$ 6,884	\$	2,738
2Q15	2013	Development	Westminster, CO	1	MC	9.25%	60 units	10,703 <sup>(1)</sup>	1,889	6,664		4,039
- (3)	2013	Renovation <sup>(4)</sup>	Various cities in MI	15	SNF	9.41%	-	12,000	816	1,513		10,487
				17			108 units	\$ 32,325	\$ 5,002	\$ 15,061	\$	17,264
2Q16	2014	Development	Burr Ridge, IL	1	MC	9.30%	66 units	\$ 12,248 <sup>(1)</sup>	\$ -	\$ _ (5	<sup>5)</sup> \$	12,248
			Total	25	v	NA 8.87%	254 units/143 beds	\$ 84,573	\$ 11,614	\$ 43,099	\$	41,474

(1) Includes land and excludes capitalized interest on our open commitment.

(2) Based on Treasury rate and/or Treasury rate plus spread but not less than the rate shown.

(3) Interest on additional loan proceeds (see footnote 4 below) begins upon funding. Under the mortgage loan, the commitment to fund additional loan proceeds for approved capital improvement projects expires on March 31, 2016.

(4) Mortgage loan originated on October 31, 2013 provides for a \$12.0 million commitment to fund renovations and/or expansions at certain properties securing the mortgage loan.

(5) Subsequent to September 30, 2014, we purchased a parcel of land in Illinois for \$1.4 million and entered into a development commitment to construct a 66-unit free-standing memory care property.

## **REAL ESTATE PORTFOLIO**



Lease-Up in Littleton, CO Willowbrook Place, Kipling Parkway 60-unit memory care property Certificate of Occupancy – August 14, 2014 Operated by Anthem Memory Care









**Development in Frisco, TX** 80-unit assisted living and memory care property To be operated by Mustang Creek Management





# **Real Estate Portfolio Summary**

(dollar amounts in thousands)

### Real Estate Snapshot – Owned and Loan Portfolio

			-	Trailing Twelve Months Ended September 30, 2014					
Type of Property	Gross Investments	- % of Investments	Rental Income <sup>(1)</sup>	Interest Income <sup>(1)</sup>	% of Revenues	# of Properties	SNF Beds	ALF Units	Investment per Bed/Unit
Skilled Nursing <sup>(2)</sup>	\$ 615,869	54.1%	\$ 51,260	\$ 14,125	56.6%	101	12,183	-	\$50.55
Assisted Living	429,922	37.7%	42,342	1,131	37.7%	106	-	4,931	\$87.19
Range of Care	46,293	4.1%	5,059	291	4.6%	9	733	348	\$42.82
Under Development <sup>(3)</sup>	36,096	3.2%	-	-	-	-	-	-	
Other <sup>(4)</sup>	10,883	0.9%	1,290	-	1.1%	1	-	-	
Total	\$ 1,139,063	100.0%	\$ 99,951	\$15,547 <sup>(5)</sup>	100.0%	217	12,916	5,279	

(1) Includes rental income and interest income from mortgage loans and excludes rental income from properties sold during the trailing twelve months ended September 30, 2014.

(2) Includes a mortgage and construction loan secured by a newly constructed 106-bed replacement property and a closed skilled nursing property which was sold in October 2014.

(3) Includes two MC developments with a total of 108 units, a combination ALF and MC development with a total of 80 units, and a SNF development with 143 beds.

(4) Includes one school property and five parcels of land held-for-use.

(5) Includes eleven months of interest from a \$124,387 mortgage loan originated in 4Q13 and \$1,513 of renovation funding on this loan. Assuming a full year of interest income from this mortgage loan, total portfolio interest income would be \$16,612.

	Gross	
Investment Type	Investment	%
Real Property	\$ 966,012	84.8%
Loans Receivable	173,051	15.2%
Total	\$ 1,139,063	100.0%

### **Gross Investment By Investment Type**





## Same Property Portfolio Statistics (1)

			-	nalized	-	alized	
	Occu	pancy	EBITDARN	A Coverage	EBITDAR Coverage		
Owned Properties	2Q14	1Q14	2Q14	1Q14	2Q14	1Q14	
Assisted Living <sup>(2)</sup>	80.2%	80.4%	1.40	1.40	1.18	1.18	
Assisted Living <sup>(3)</sup>	89.5%	89.2%	1.66	1.64	1.42	1.40	
Skilled Nursing	79.9%	79.9%	2.29	2.29	1.69	1.69	
Range of Care	83.4%	83.6%	1.80	1.81	1.30	1.31	

(1) Information is for the trailing twelve months through June 30, 2014 and March 31, 2014 and is from property level operator financial statements which are unaudited and have not been independently verified by us.

(2) Includes properties leased to Extendicare and Enlivant, formerly Assisted Living Concepts

(3) Excludes properties leased to Extendicare and Enlivant, formerly Assisted Living Concepts

### **Stabilized Property Portfolio Quality Mix**

	For the Twelve Months Ended
Owned Properties Payor Source <sup>(1)</sup>	June 30, 2014
Private Pay	58.7%
Medicare	15.3%
Medicaid	26.0%

(1) Quality mix for our skilled nursing portfolio, for the twelve months presented, is 25.4% Private Pay, 27.9% Medicare, and 46.7% Medicaid.



# **Real Estate Portfolio Diversification**



LTC owns or holds mortgages on 217 properties, four parcels of land under development, and five parcels of land held-for-use in 29 states.



# **Real Estate Portfolio Diversification**

(dollar amounts in thousands)

### State Diversification By Property Type - Owned and Loan Portfolio



## **Gross Investment By State**



												Gross	
State <sup>(2)</sup>	# of Props	SNF	%	ALF	%	ROC	%	UDP	%	ОТН	%	Investment	%
Texas	55	\$ 193,780	31.4%	\$ 37,565	8.7%	\$ 2,994	6.5%	\$    5,586	15.5%	\$ -	-	\$ 239,925	21.1%
Michigan	15	125,900	20.4%	-	-	-	-	-	-	1,613	14.8%	127,513	11.2%
Ohio	13	54,000	8.8%	44,647	10.4%	-	-	-	-	-	-	98,647	8.7%
Colorado	13	6,038	1.0%	72,721	16.9%	2,007	4.3%	13,833	38.3%	-	-	94,599	8.3%
Florida	17	41,080	6.7%	36,586	8.5%	-	-	-	-	-	-	77,666	6.8%
New Jersey	5	-	-	61,397	14.3%	-	-	-	-	9,270	85.2%	70,667	6.2%
California	5	20,649	3.3%	28,070	6.5%	2,387	5.2%	-	-	-	-	51,106	4.5%
New Mexico	7	50,622	8.2%	-	-	-	-	-	-	-	-	50,622	4.4%
Arizona	8	36,092	5.9%	8,143	1.9%	-	-	-	-	-	-	44,235	3.9%
Kansas	8	14,111	2.3%	17,145	4.0%	-	-	-	-	-	-	31,256	2.7%
All Others	71	73,597	12.0%	123,648	28.8%	38,905	84.0%	16,677	46.2%	-	-	252,827	22.2%
Total	217	\$ 615,869	100.0%	\$ 429,922	100.0%	\$ 46,293	100.0%	\$ 36,096	100.0%	\$ 10,883	100.0%	\$ 1,139,063	100.0%

The MSA rank by population as of July 1, 2013, as estimated by the United States Census Bureau. (1)

(2) Due to master leases with properties in multiple states, revenue by state is not available.

## **REAL ESTATE PORTFOLIO**



## **Real Estate Portfolio Diversification**

(dollar amounts in thousands)

### **Operator Diversification – Owned and Loan Portfolio**



#### **Gross Investment By Operator**

	# of	Gross		Annual	
Operators <sup>(1)</sup>	Properties	Investment	%	Income <sup>(2)</sup>	%
Prestige Healthcare	17	\$ 139,702	12.3%	\$ 13,231	11.1%
Brookdale Senior Living	37	123,230	10.8%	12,154	10.2%
Senior Care Centers	9	114,539	10.1%	12,336	10.4%
Extendicare and Enlivant <sup>(3)</sup>	37	88,034	7.7%	10,963	9.2%
Juniper Communities	6	87,088	7.6%	7,031	5.9%
Preferred Care	29	83,526	7.3%	11,297	9.5%
Carespring Health Care Management	2	70,678	6.2%	5,431	4.6%
Traditions Senior Management	5	63,047	5.5%	6,761	5.7%
Fundamental	7	46,134	4.1%	4,832	4.1%
Skilled Healthcare Group	5	40,270	3.5%	4,501	3.8%
All Others	63	282,815	24.9%	30,297	25.5%
Total	217	\$ 1,139,063	100.0%	\$ 118,834	100.0%

(1) We have investments in 29 states leased or mortgaged to 38 different operators.

(2) Includes annualized GAAP rent for leased properties and trailing twelve months interest income from properties secured by mortgage loans, except for Prestige Healthcare which originated in 4Q13. Prestige Healthcare includes annualized GAAP rent for leased properties and annualized interest income from properties secured by a mortgage loan. Also, Prestige Healthcare includes additional interest from capital improvement funding under the mortgage loan.

(3) Formerly Assisted Living Concepts



## **Top Ten Operators**

Prestige Healthcare (privately held) provides skilled nursing, assisted living, and independent living services, and other rehabilitative and healthcare services at 35 facilities in seven states. As of September 30, 2014, the LTC portfolio consisted of 15 skilled nursing properties and five parcels of land held-for-use in Michigan and two range of care properties in South Carolina with a gross investment balance of \$139.7 million.

**Brookdale Senior Living** (NYSE: BKD) operates 1,150 independent living, assisted living, and memory care communities and continuing care retirement centers, with the ability to serve approximately 110,000 residents. As of September 30, 2014, the LTC portfolio consisted of 37 assisted living properties in nine states with a gross investment balance of \$123.2 million.

Senior Care Centers (privately held) provides skilled nursing care, memory care, assisted living, and independent living services in 82 facilities exclusively in Texas. As of September 30, 2014, the LTC portfolio consisted of nine skilled nursing properties in Texas with a gross investment balance of \$114.5 million.

**Extendicare** (TSX: EXE) and Enlivant (privately held), formerly known as Assisted Living Concepts operate 37 of our assisted living properties in 10 states with a gross investment balance of \$88.0 million as of September 30, 2014. Extendicare operates 251 senior care centers in North America with the capacity to care for approximately 27,600 residents. EXE offers a continuum of health care services that includes skilled nursing care, rehabilitative therapies and home health care services. Privately held Enlivant and its subsidiaries own or operate over 200 senior living residences with over 9,000 units in 20 states.

Juniper Communities (privately held) operates 20 facilities comprised of skilled nursing, assisted living, memory care, and independent living facilities in four states. As of September 30, 2014, the LTC portfolio consisted of six assisted living and memory care properties in three states with a gross investment balance of \$87.1 million.

**Preferred Care** (privately held) operates 106 facilities comprised of skilled nursing, assisted living, and independent living facilities, as well as five specialty care facilities, in 12 states. As of September 30, 2014, the LTC portfolio consisted of 27 skilled nursing and two range of care properties in six states with a gross investment balance of \$83.5 million. They also operate one skilled nursing facility under a sub-lease with another lessee in our portfolio which is not included in the Preferred Care rental revenue.

**Carespring Health Care Management** (privately held) provides skilled nursing, assisted living, and independent living services, and other rehabilitative and healthcare services at 10 facilities in two states. As of September 30, 2014, the LTC portfolio consisted of two skilled nursing properties in Ohio and a parcel of land under development in Kentucky with a gross investment balance of \$70.7 million.

**Traditions Senior Management and other affiliated entities** (privately held) operate 21 facilities consisting of independent living, assisted living, and skilled nursing facilities in eight states. As of September 30, 2014, the LTC portfolio consisted of four skilled nursing properties and one range of care property operated by Traditions and another affiliate in three states with a gross investment balance of \$63.0 million. They also operate two skilled nursing properties under a sub-lease with Preferred Care, Inc. which is not included in the Traditions rental revenue.

Fundamental (privately held) includes skilled nursing facilities, assisted living facilities, long term acute care hospitals, hospices, outpatient clinics, behavioral health services and other healthcare services at 77 locations in 9 states. As of September 30, 2014, the LTC portfolio consisted of seven skilled nursing properties in three states, with a gross investment balance of \$46.1 million.

Skilled Healthcare Group (NYSE: SKH) is a holding company with subsidiaries that operate skilled nursing facilities, assisted living facilities, a rehabilitation therapy business, and a hospice business. Skilled Healthcare operates 73 skilled nursing and 22 assisted living facilities in eight states. As of September 30, 2014, the LTC portfolio consisted of five skilled nursing properties in New Mexico with a gross investment balance of \$40.3 million. On August 18<sup>th</sup>, Skilled Healthcare announced the signing of a definitive agreement to combine with Genesis HealthCare with closing expected to occur in early 2015. The combined company would reportedly have trailing 12-month revenues in excess of \$5.5 billion with more than 500 facilities in 34 states and approximately 95,000 employees.

## **REAL ESTATE PORTFOLIO**





Enlivant<sup>(1)</sup>

Where Senior Living Thrives<sup>™</sup>

Co-lessee	Extendicare and Enlivant
Total # of Properties	37 properties
Total # of Units	1,430 units
Lease Expiration	December 31, 2014
Normalized EBITDARM Coverage <sup>(2)</sup>	0.75x
Normalized EBITDAR Coverage <sup>(2)</sup>	0.59x
% of Portfolio Income	9.2% of Annual Income

Master Lease I								
States	# of Properties	# of Units						
Idaho	4	148						
lowa	1	35						
New Jersey	1	39						
Ohio	5	191						
Texas	7	278						
Total	18	691						

Master Lease II								
States # of Properties # of P								
Arizona	2	76						
Indiana	2	78						
Nebraska	4	158						
Oregon	3	119						
Washington	8	308						
Total	19	739						

(1) Formerly Assisted Living Concepts

(2) Twelve Months Ended June 30, 2014



# **Real Estate Portfolio Maturity**

(dollar amounts in thousands)

Year	Rental Income <sup>(1)</sup>	% of Total	Interest Income <sup>(1)</sup>	% of Total	Annual Income <sup>(1)</sup>	% of Total
2014	\$ 13,047	12.8%	\$ 1,197	7.2%	\$ 14,244	12.0%
2015	-	-	291	1.8%	291	0.2%
2016	3,440	3.4%	63	0.4%	3,503	2.9%
2017	1,653	1.6%	996	6.0%	2,649	2.2%
2018	10,666	10.4%	985	5.9%	11,651	9.8%
2019	1,596	1.6%	174	1.0%	1,770	1.5%
2020	13,055	12.8%	-	-	13,055	11.0%
Thereafter	58,766	57.4%	12,905	77.7%	71,671	60.4%
Total	\$ 102,223	100.0%	\$ 16,611	100.0%	\$ 118,834	100.0%



(1) Includes annualized GAAP rent for leased properties and trailing twelve months interest income from properties secured by mortgage loans, except for Prestige Healthcare which originated in 4Q13. Prestige Healthcare includes annualized GAAP rent for leased properties and annualized interest income from properties secured by a mortgage loan. Also, Prestige Healthcare includes additional interest from capital improvement funding under the mortgage loan.



## **Enterprise Value**

(In thousands, except per share amounts and number	of shares)		At Septer	nber 30, 2014	Capitalization	
Debt Bank borrowings <sup>(1)</sup>			\$	19,500		<b>Capitalization</b>
Senior unsecured notes -weighted		% <sup>(2)</sup>		281,633		
Bonds payable - weighted averag	e rate 3.3% <sup>(3)</sup>			1,400		_ Common Stock, 79%
Total debt				302,533	19%	
Equity						
	No. of shares	9/30/14 Closing Price				
Preferred stock - Series C <sup>(4)</sup>				38,500	2%	
Common stock <sup>(5)</sup> Total equity	34,844,551	\$ 36.89 <sup>(6)</sup>		1,285,415 1,323,915	79% 81%	
Total Market Value			\$	1,626,448	100%	
Less: Cash and cash equivalents				(7,589)		Preferred Stock, 2%
Enterprise Value			\$	1,618,859		
Debt to Enterprise Value				18.7%		
Debt & Preferred to Enterprise Value				21.1%		
Debt to Normalized EBITDA <sup>(7)</sup>				2.9x		

Subsequent to September 30, 2014, we amended our Unsecured Credit Agreement increasing the commitment to \$400,000 with the opportunity to increase the credit line up to \$600,000. The maturity of the facility was also extended to October 14, 2018.
Includes amertiation of data issue sect.

- (3) Subsequent to September 30, 2014, we redeemed \$1,400 multifamily tax-exempt revenue bonds that was secured by five assisted living properties in Washington.
- (4) Non-traded shares. Two million shares outstanding with a face rate of 8.5% and a liquidation value of \$19.25 per share, convertible into common stock on a one-for-one basis. Our Series C preferred stock is not redeemable by us.
- (5) Traded on NYSE.
- (6) Closing price of our common stock as reported by the NYSE on September 30, 2014, the last trading day of third quarter 2014.
- (7) Normalized EBITDA for the twelve months ended September 30, 2014.

<sup>(2)</sup> Includes amortization of debt issue cost.



(dollar amounts in thousands)

Year	Unsecured Line of Credit <sup>(1)</sup>		Ur	Senior nsecured Notes <sup>(2)</sup>	Bonds Payable <sup>(3)</sup>			Total
2015	\$	-	\$	29,166	\$	1,400	\$	30,566
2016		19,500		26,667		-		46,167
2017		-		26,167		-		26,167
2018		-		28,167		-		28,167
2019		-		25,666	-		25,666	
2020		-		32,160		-		32,160
2021		-		32,160		-		32,160
Thereafter		-		81,480		-		81,480
Total	\$	19,500	\$	281,633	\$	1,400	\$	302,533





 Subsequent to September 30, 2014, we amended our Unsecured Credit Agreement increasing the commitment to \$400,000 with the opportunity to increase the credit line up to \$600,000. The maturity of the facility was also extended to October 14, 2018.

(2) Reflects scheduled principal payments.

(3) Subsequent to September 30, 2014, we redeemed \$1,400 multifamily tax-exempt revenue bonds that was secured by five assisted living properties in Washington.



(dollar amounts in thousands)

## Balance Sheet, Leverage Ratios and Coverage Ratios

		Trailing Twelve	Months Ended	
	9/30/14	12/31/13	12/31/12	12/31/11
Balance Sheet:				
Gross real estate assets	\$1,139,063	\$1,104,732	\$940,176	\$779,033
Net real estate assets	902,699	884,361	740,846	599,916
Gross asset value	1,187,205	1,150,110	988,140	825,293
Total debt	302,533	278,835	303,935	159,200
Total liabilities	320,894	298,972	326,484	178,387
Preferred stock	38,500	38,500	38,500	38,500
Total equity	631,677	632,438	463,108	468,710
Leverage Ratios:				
Debt to gross asset value	25.5%	24.2%	30.8%	19.3%
Debt & preferred stock to gross asset value	28.7%	27.6%	34.7%	24.0%
Debt to total enterprise value	18.7%	18.1%	21.6%	14.1%
Debt & preferred stock to total enterprise value	21.1%	20.6%	24.3%	17.5%
Coverage Ratios:				
Debt to normalized EBITDA	2.9x	2.9x	3.7x	2.1x
Normalized EBITDA / interest incurred	7.7x	7.7x	8.3x	11.7x
Normalized EBITDA / fixed charges	6.2x	6.1x	6.2x	6.3x



## **Financial Data Summary**

(dollar amounts in thousands)

## Reconciliation of Normalized EBITDA and Fixed Charges

	Trailing Twelve Months Ended							
		9/30/14		12/31/13		12/31/12		12/31/11
Net income	\$	67,049	\$	57,815	\$	51,327	\$	49,443
Less: Gain on sale of real estate, net		(1,140)		(1,605)		(16)		-
Add: Interest expense		12,297		11,364		9,932		6,434
Add: Depreciation and amortization		25,172		24,706		22,153		19,623
Adjusted EBITDA		103,378		92,280		83,396		75,500
Add back/(deduct):								
Non-recurring one-time items		1,980 <sup>(1)</sup>		2,687 <sup>(2)</sup>		(347) <sup>(3)</sup>		-
Normalized EBITDA	\$	105,358	\$	94,967	\$	83,049	\$	75,500
Interest expense:	\$	12,297	Ś	11,364	Ś	9,932	Ś	6,434
Add: Capitalized interest	Ŷ	1,430	Ŷ	932	Ŷ	129	Ŷ	45
Interest incurred		13,727		12,296		10,061		6,479
Interest incurred		13,727		12,296		10,061		6,479
Preferred stock dividend		3,273		3,273		3,273		5,512
Fixed Charges	\$	17,000	\$	15,569	\$	13,334	\$	11,991

(1) Represents a \$1,244 provision for loan loss reserve on a \$124,387 mortgage loan origination and an \$869 non-cash write off of straight-line rent offset by revenue from the Sunwest bankruptcy settlement distribution of \$133.

(2) Represents the one-time severance and accelerated restricted stock vesting charge of \$707 related to the retirement of the Company's former Senior Vice President, Marketing and Strategic Planning and (1) above.

(3) Represents revenue from the Sunwest bankruptcy settlement distribution.

#### 2Q15<sup>(1)</sup> **3Q14**<sup>(1)</sup> 4Q14<sup>(1)</sup> **1Q15**<sup>(1)</sup> **3Q15**<sup>(1)</sup> Straight-line rent \$ 673 \$ 735 \$ 844 \$ 795 \$ 618 Amort of lease inducement (222) (251)(251) (251)(251)Net \$ 451 \$ 484 \$ 593 \$ 544 \$ 367

Non-Cash Rental Revenue Components

(1) For leases in place at September 30, 2014, excluding leases on non-accrual status and no modification or replacement of existing leases, no lease renewals including the Extendicare/Enlivant (formerly Assisted Living Concepts) lease, and no new leased investments are added to our portfolio.



# **Consolidated Statements of Income**

(unaudited amounts in thousands, except per share amounts)

	Three Mo	Three Months Ended		onths Ended
	Septer	nber 30,	Septe	ember 30,
	2014	2013	2014	2013
Revenues				
Rental income	\$ 25,098	\$ 24,645	\$ 75,375	\$ 72,907
Interest income from mortgage loans	4,213	1,086	12,445	3,195
Interest and other income	230	94	386	279
Total revenues	29,541	25,825	88,206	76,381
Expenses				
Interest expense	3,170	2,581	9,445	8,512
Depreciation and amortization	6,335	6,139	18,935	18,152
General and administrative expenses	2,914	2,676	8,567	8,962
Total expenses	12,419	11,396	36,947	35,626
Operating Income	17,122	14,429	51,259	40,755
Gain on sale of real estate, net	-	-	1,140	-
Income from continuing operations	17,122	14,429	52,399	40,755
Discontinued operations:				
Income from discontinued operations	-	238	-	805
Gain on sale of real estate, net	-	2,619	-	1,605
Net income from discontinued operations	-	2,857	-	2,410
Net Income	17,122	17,286	52,399	43,165
Income allocated to participating securities	(123)	(95)	(343)	(284)
Income allocated to preferred stockholders	(818)	(818)	(2,454)	(2,454)
Net income available to common stockholders	\$ 16,181	\$ 16,373	\$ 49,602	\$ 40,427
Basic earnings per common share:	\$0.47	\$0.47	\$1.43	\$1.24
Diluted earnings per common share:	\$0.46	\$0.47	\$1.42	\$1.24
Weighted average shares used to calculate earnings				
per common share:				
Basic	34,605	34,553	34,596	32,625
Diluted	36,629	36,580	36,620	34,657



# **Consolidated Balance Sheets**

(amounts in thousands, unaudited)

	September 30, 2014	December 31, 2013		September 30, 2014	December 31, 2013
ASSETS			LIABILITIES		
Real estate investments:			Bank borrowings	\$ 19,500	\$ 21,000
Land	\$ 79,661	\$ 80,993	Senior unsecured notes	281,633	255,800
Buildings and improvements	886,351	856,624	Bonds payable	1,400	2,035
Accumulated depreciation and amortization	(234,634)	(218,700)	Accrued interest	2,424	3,424
Net real estate property	731,378	718,917	Accrued expenses and other liabilities	15,937	16,713
Mortgage loans receivable, net of allowance for			Total liabilities	320,894	298,972
doubtful accounts: 2014 - \$1,730; 2013 - \$1,671	171,321	165,444			
Real estate investments, net	902,699	884,361			
			EQUITY		
Other assets:			Stockholders' equity:		
Cash and cash equivalents	7,589	6,778	Preferred stock <sup>(1)</sup>	38,500	38,500
Debt issue costs, net	2,036	2,458	Common stock <sup>(2)</sup>	348	347
Interest receivable	661	702	Capital in excess of par value	691,249	688,654
Straight-line rent receivable, net of allowance for			Cumulative net income	834,247	781,848
doubtful accounts: 2014 - \$720; 2013 - \$1,541	31,581	29,760	Other	91	117
Prepaid expenses and other assets	6,858	6,756	Cumulative distributions	(932,758)	(877,028)
Notes receivable	1,147	595	Total equity	631,677	632,438
Total assets	\$ 952,571	\$ 931,410	Total liabilities and equity	\$ 952,571	\$ 931,410

(1) Preferred stock \$0.01 par value; 15,000 shares authorized; shares issued and outstanding: 2014 - 2,000; 2013 - 2,000

(2) Common stock \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2014 - 34,845; 2013 - 34,746



(unaudited, dollar amounts in thousands, except per share amounts)

## Reconciliation of Normalized FFO, Normalized AFFO, and Normalized FAD

	Three Months Ended September 30,		Nine Month Septemb	
	2014	2013	2014	2013
Net income available to common stockholders	\$ 16,181	\$ 16,373	\$ 49,602	\$ 40,427
Add: Depreciation and amortization (continuing and discontinued operations)	6,335	6,202	18,935	18,469
Less: Gain on sale of real estate, net	-	(2,619)	(1,140)	(1,605)
FFO available to common stockholders	22,516	19,956	67,397	57,291
Add: Non-cash interest related to earn-out liabilities	-	36	-	256
Add: Non-recurring one-time items	-	-	-	707 <sup>(1)</sup>
Normalized FFO available to common stockholders	22,516	19,992	67,397	58,254
Less: Non-cash rental income	(452)	(975)	(1,369)	(2,505)
Normalized adjusted FFO (AFFO)	22,064	19,017	66,028	55,749
Add: Non-cash compensation charges	877	542	2,326	1,593
Less: Capitalized interest	(474)	(218)	(1,216)	(718)
Normalized funds available for distribution (FAD)	\$ 22,467	\$ 19,341	\$ 67,138	\$ 56,624
Diluted FFO available to common stockholders per share	\$0.64	\$0.57	\$1.91	\$1.72
Diluted normalized FFO available to common stockholders per share	\$0.64	\$0.57	\$1.91	\$1.75
Diluted normalized AFFO per share	\$0.62	\$0.54	\$1.87	\$1.68
Diluted normalized FAD per share	\$0.63	\$0.55	\$1.90	\$1.70

(1) Represents the one-time severance and accelerated restricted stock vesting charges related to the retirement of the Company's former Senior Vice President, Marketing and Strategic Planning.



# **Funds from Operations**

(unaudited, dollar amounts in thousands, except per share amounts)

## Reconciliation of Normalized FFO Per Share

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Normalized FFO available to common stockholders	\$ 22,516	\$ 19,992	\$ 67,397	\$ 58,254
Effect of dilutive securities: Participating securities	123	95	343	284
Convertible preferred securities	818	818	2,454	2,454
Diluted normalized FFO available to common stockholders	\$ 23,457	\$ 20,905	\$ 70,194	\$ 60,992
Shares for basic FFO per share	34,605	34,553	34,596	32,625
Effect of dilutive securities: Stock options	24	27	24	32
Participating securities	240	199	221	201
Convertible preferred securities	2,000	2,000	2,000	2,000
Shares for diluted FFO per share	36,869	36,779	36,841	34,858
Basic normalized FFO per share	\$0.65	\$0.58	\$1.95	\$1.79
Diluted normalized FFO per share	\$0.64	\$0.57	\$1.91	\$1.75



## **Glossary**

Adjusted Funds From Operations ("AFFO"): FFO excluding the effects of non-cash rental income.

Assisted Living Properties ("ALF"): The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See Independent Living and Memory Care) Assisted living properties are senior housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

Contractual Lease Rent: Rental revenue as defined by the lease agreement between us and the operator for the lease year.

**Core Based Statistical Area ("CBSA"):** Based on the U.S. Census Bureau, CBSA is a collective term for both metro and micro areas. Each metro or micro area consists of one or more counties and includes the counties containing the core urban area, as well as any adjacent counties that have a high degree of social and economic integration (as measured by commuting to work) with the urban core.

**EBITDA:** Earnings before interest, taxes, depreciation and amortization.

Funds Available for Distribution ("FAD"): FFO excluding the effects of non-cash rental income and non-cash compensation charges.

**Funds From Operations ("FFO"):** As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

**GAAP Lease Yield:** GAAP rent divided by the purchase price.

**GAAP Rent:** Total rent we will receive as a fixed amount over the life of the lease and recognized evenly over that life. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.

Gross Asset Value: Represents undepreciated book value.

**Gross Investment:** Original price paid for an asset plus capital improvements funded by LTC Properties, Inc. ("LTC"), without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

Independent Living Properties ("ILF"): Senior housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or senior apartments.

**Interest Income:** Represents interest income from mortgage loans.

## GLOSSARY



## **Glossary**

Licensed Beds/Units: The number of beds and/or units that an operator is authorized to operate at senior housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

**Memory Care Properties ("MC"):** Senior housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

**Metropolitan Statistical Areas ("MSA"):** Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population. (See Core Based Statistical Area)

**Micropolitan Statistical Areas ("Micro-SA"):** Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 (but less than 50,000) population. (See Core Based Statistical Area)

Net Real Estate Assets: Gross investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

Non-cash Rental Income: Straight-line rental income and amortization of lease inducement.

Non-cash Compensation Charges: Vesting expense relating to stock options and restricted stock.

Normalized AFFO: FFO adjusted for non-recurring, infrequent or unusual items and excludes the non-cash rental income.

**Normalized EBITDAR Coverage:** The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

**Normalized EBITDARM Coverage:** The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

Normalized FAD: FFO adjusted for non-recurring, infrequent or unusual items and excludes the non-cash rental income and non-cash compensation charges.

Normalized FFO: FFO adjusted for non-recurring, infrequent or unusual items.

**Occupancy:** The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

## GLOSSARY



## **Glossary**

**Operator Financial Statements:** Property level operator financial statements are unaudited and have not been independently verified by us.

**Private Pay:** Private pay includes private insurance, HMO, VA, and other payors.

**Purchase Price:** Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

**Quality Mix:** LTC revenue by operator underlying payor source for the quarter presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us.

Range of Care ("ROC"): Range of care properties consist of properties providing skilled nursing and any combination of assisted living, independent living and/or memory care services.

Rental Income: Represents GAAP rent net of amortized lease inducement cost from continuing and discontinued operations.

**Same Property Portfolio ("SPP"):** Same property statistics allow management to evaluate the performance of LTC's leased property portfolio under a consistent population, which eliminates the changes in the composition of our portfolio of properties. We identify our same property portfolio as stabilized properties that are, and remained, in operations for the duration of the quarter-over quarter comparison periods presented. Accordingly, it takes a stabilized property a minimum of 12 months in operations to be included in our same property portfolio.

**Schools:** An institution for educating students which include private and charter schools. Private schools are not administered by local, state or national governments; therefore, funded in whole or part by student tuition rather than government funded. Charter schools provide an alternative to the traditional public school. Charter schools are generally autonomous entities authorized by the state or locality to conduct operations independent from the surrounding public school district. Laws vary by state, but generally charters are granted by state boards of education either directly or in conjunction with local school districts or public universities. Operators are granted charters to establish and operate schools based on the goals and objectives set forth in the charter. Upon receipt of a charter, schools receive an annuity from the state for each student enrolled.

Skilled Nursing Properties ("SNF"): Senior housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

**Stabilized:** Newly acquired operating assets are generally considered stabilized at the earlier of lease-up (typically when occupancy reaches 80% at a SNF or 90% at an ALF) or 12 months from the acquisition date. Newly completed developments, including redevelopments, major renovations, and property additions, are considered stabilized at the earlier of lease-up or 24 months from the date the property is placed in service.

Under Development Properties ("UDP"): Development projects to construct senior housing properties.

## GLOSSARY