



# Supplemental Operating and Financial Data

June 30, 2017 (Unaudited)

# **Table of Contents**





Execution of Growth Strategy
Portfolio Overview
Real Estate Activities
Portfolio Metrics
Portfolio Diversification
Portfolio Maturity
Enterprise Value
Debt Maturity
Financial Data Summary
Income Statement Data
Consolidated Balance Sheets
Funds from Operations
Glossary
Forward-Looking Statements & Non-GAAP

## Leadership





Wendy Simpson
Chairman, Chief Executive
Officer and President



Pam Kessler Executive Vice President, CFO and Secretary



Clint Malin
Executive Vice President and
Chief Investment Officer



Cece Chikhale
Senior Vice President,
Controller and Treasurer



**Doug Korey**Senior Vice President of
Business Development



Peter Lyew
Vice President and
Director of Taxes

### **Board of Directors**

Wendy Simpson Chairman **Boyd Hendrickson**Lead Independent Director

James Pieczynski Nominating & Corporate Governance Committee Chairman Devra Shapiro Audit Committee Chairman Timothy Triche, MD
Compensation Committee
Chairman

# **Analyst Coverage**



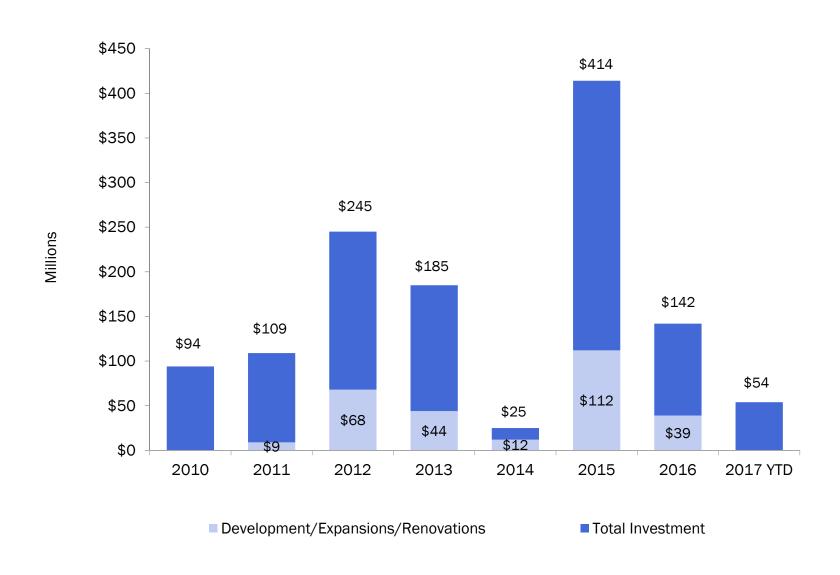
BMO Capital Markets Corp John Kim	KeyBanc Capital Markets, Inc Jordan Sadler
Canaccord Genuity Paul Morgan	Mitsubishi - MUFG Karin Ford
Cantor Fitzgerald Joseph France	Mizuho Securities USA Inc Rich Anderson
D.A. Davidson Doug Christopher	RBC Capital Markets Corporation Mike Carroll
J.J. B. Hilliard, W.L. Lyons, Inc John Roberts	Stifel, Nicolaus & Company, Inc Chad Vanacore
JMP Securities, LLC Peter Martin	Wells Fargo Securities, LLC Todd Stender

Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, and forecasts of LTC or its management.





### \$1.3 Billion in Total Investments Underwritten

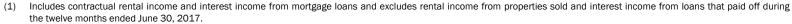


## Portfolio Overview

(dollar amounts in thousands)



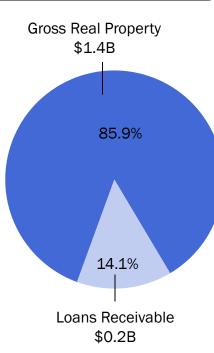
					_	ve Months E 30, 2017	nded	
Type of Property	# of Properties	Inv	Gross estments	% of Investments	Rental ncome <sup>(1)</sup>	Interest Income <sup>(1)</sup>	% of Revenues	_
Skilled Nursing	97	\$	802,361	50.9%	\$ 68,313	\$ 26,045	57.6%	
Assisted Living	103		742,518	47.1%	68,790	-	42.0%	
Under Development <sup>(2)</sup>	-		21,878	1.4%	-	-	-	
Other <sup>(3)</sup>	1		10,216	0.6%	648	-	0.4%	
Total	201	\$	1,576,973	100.0%	\$ 137,751	\$ 26,045	100.0%	



<sup>(2)</sup> Includes three development projects consisting of two memory care communities with a total of 132 units and a skilled nursing center with 143 beds.

<sup>(3)</sup> Includes one behavioral health care hospital and three parcels of land.





# Real Estate Activities - Acquisitions and Loan Originations

(dollar amounts in thousands)



### Acquisitions

		# of	Property				Date of	Initial	Purchase	Additional
	Date	Properties	Type	# Beds/Units	Location	Operator	Construction	Cash Yield	Price	Commitment (1)
2016	2/1	1	SNF	126 beds	Mansfield, TX	Fundamental	2015	8.50%	\$ 16,000	\$ -
	4/21	1	MC	60 units	Louisville, KY	Clarity Pointe	2016	8.00%	14,250	-
	4/29	2	MC	120 units	Wichita & Overland Park, KS	Anthem Memory Care	2011/2013	8.00%	25,000	750
	6/14	1	ALF/MC	70 units	Athens, GA	Thrive Senior Living	2016	8.00%	14,300	-
	9/30	1	UDP <sup>(2)(3)</sup>	143 beds	Union, KY	Carespring	2016-2018	8.50%	5,300	19,025
	10/28	1	UDP <sup>(2)</sup>	66 units	Oak Lawn, IL	Anthem Memory Care	2016-2018	9.00%	1,591	12,878
		7	=	316 units/269 beds					\$ 76,441	\$ 32,653
2017	6/16	2	ALF/MC/ILF	180 units	Clovis, CA	Frontier	2014/2016	7.00%	\$ 38,813	\$ -
	6/23	1	MC	60 units	West Chester, OH	Thrive Senior Living	2017	- (4)	15,650	-
		3	-	240 units					\$ 54,463	\$ -

<sup>(1)</sup> Commitments may include capital improvement or development allowances for approved projects but excludes incentive payments and contingent payments. For a comprehensive list of our commitments, see our Quarterly Report on Form 10-Q.

### **Loan Originations**

Da	ite	# of Properties	Property Type	# Beds/ Units	Location	Loan Type	Maturity Date	Operator	Or	igination	Total Funded to Date	.7 YTD enue <sup>(1)</sup>	Stated Interest Rate
2016	4/29	2	SNF	216 beds	East Lansing, MI	Mortgage	Apr-20	Prestige Healthcare	\$	12,250 <sup>(2)</sup>	\$ 8,517	\$ 385	9.4%
	8/31	2	SNF	146 beds	Albany & Florence, OR	Mezzanine	Sep-21	Regency Pacific		1,400 <sup>(3)</sup>	1,200	91	15.0%
	12/22	64	SNF	7,786 beds	Various states	Mezzanine	Nov-21	Genesis		12,500 <sup>(4)</sup>	12,500	748	LIBOR +11.75%
		68	-	8,148 beds					\$	26,150	\$ 22,217	\$ 1,224	

Represents year-to-date GAAP interest income.

See page 9 for development activities.

<sup>(3)</sup> Represents purchase of land and initial improvements.

<sup>(4)</sup> Concurrently with this acquisition, we entered into agreements to transition two memory care communities in our portfolio to Thrive conditioned solely upon issuance of licensure. Effective upon issuance of licensure, the GAAP rent under an amended and restated master lease with Thrive will be \$6,272. If licensure for the two communities is not issued to Thrive, the initial cash yield pertaining to the West Chester property will be approximately 6.8%.

<sup>(2)</sup> Represents the origination of a 4-year first mortgage loan for \$12,250, funding \$7,750 at closing with the remaining commitment of \$4,500 available for approved capital improvement projects. Additionally, we committed \$8,000 to be funded upon the properties achieving certain predetermined coverage thresholds.

<sup>(3)</sup> Represents a mezzanine loan secured by a second mortgage on two skilled nursing centers in Oregon.

<sup>(4)</sup> Represents a mezzanine loan on a portfolio of 64 skilled nursing centers located in eight states.

## Real Estate Activities – Joint Ventures

(dollar amounts in thousands)



### **Joint Ventures**

Commitment Year	Location	# of Projects	Property Type	Return	# Beds/ Units	Investment Commitment	2Q17 Funding	Total Funded to Date	Remaining Commitment
2015	Peoria & Yuma, AZ	4	ALF/MC/ILF	15.00% <sup>(1)</sup>	585 units	\$ 25,650	\$ 73	\$ 22,900	\$ 2,750
2015	Ocala, FL	1	UDP-ALF/IL/MC	15.00% <sup>(2)</sup>	99 units	2,900	-	2,900	-
2016	Fort Myers, FL	1	UDP-ALF/MC	15.00% <sup>(3)</sup>	127 units	3,400	3,400	3,400	-
					811 units	\$ 31,950	\$ 3,473	\$ 29,200	\$ 2,750

- (1) Currently, 6% is paid in cash and 9% is deferred.
- (2) Interest during construction was accrued. Currently, 10% is paid in cash and 5% is deferred.
- (3) During this quarter, we funded \$2,747 and withheld \$653 which will be applied to interest. Currently, 10% is paid in cash and 5% is deferred.





## Real Estate Activities - De Novo Development

(dollar amounts in thousands)





Estimated Rent/Interest Inception Date	Commitment Year	Location	# of Projects	Property Type	Approximate Initial Cash Yield	# Beds/ Units	Investment Commitment (1)	2Q17 Funding	Total Capitalized Interest/Other	Total Project Basis to Date	Remaining Commitment <sup>(2)</sup>
1Q18	2015	Glenview, IL	1	MC	9.00% (3)	66 units	\$ 15,814	\$ 2,161	\$ 405	\$ 10,073	\$ 6,146
1Q18	2016	Oak Lawn, IL	1	MC	9.00% (3)	66 units	14,469	990	78	3,799	10,748
4Q18	2016	Union, KY	1	SNF	8.50%	143 beds	24,325	1,455	207	8,006	16,526
		Total	3		8.78%	132 units/143 beds	\$ 54,608	\$ 4,606	\$ 690	\$ 21,878	\$ 33,420

<sup>(1)</sup> Includes purchase of land and initial improvement funding, if applicable, and development commitment.

<sup>(2)</sup> Remaining Commitment is calculated as follows: "Investment Commitment" less "Total Project Basis" plus "Total Capitalized Interest/Other."

<sup>(3)</sup> We issued a default notice on the master lease covering these two properties under development along with 9 additional operational memory care communities. We are currently in negotiations with the operator and are exploring our options which may include transitioning some or all of the properties to another operator and/or a possible sale of some or all of the properties.

# Real Estate Activities – Expansions & Renovations

LTC

(dollar amounts in thousands)

### **Owned**

Estimated										
Rent/Interest	Commitment			# of	Property	Approximate	Investment	2Q17	<b>Total Funded</b>	Remaining
Inception Date	Year	Project Type	Location	Projects	Type	Initial Cash Yield	Commitment	Funding	to Date	Commitment
- (1)	2015	Renovation	Las Vegas, NV	1	OTH	8.50%	\$ 3,000	\$ -	\$ -	\$ 3,000
- (2)	2016	Renovation	Chesapeake, VA	1	SNF	9.00%	1,682	655	1,682	-
			Total	2			\$ 4,682	\$ 655	\$ 1,682	\$ 3,000

## Mortgage Loans

Estimated										
Rent/Interest	Commitment			# of	Property	Approximate	Investment	2Q17	<b>Total Funded</b>	Remaining
Inception Date	Year	Project Type	Location	Projects	Type	Initial Cash Yield	Commitment	Funding	to Date	Commitment
- (3)	2015	Expansion	Richmond, MI	1	SNF	9.41%	\$ 10,000	\$ 2,312	\$ 9,168	\$ 832
- (3)	2015	Expansion	Rochester Hills, MI	1	SNF	9.41%	10,000	194	929	9,071
- (4)	2015	Renovation	Farmington & Howell, MI	2	SNF	9.41%	5,000	334	1,360	3,640
- (4)	2016	Expansion	Grand Blanc, MI	1	SNF	9.41%	5,500	205	943	4,557
- (4)	2016	Renovation	East Lansing, MI	2	SNF	9.41%	4,500	400	767	3,733
			Total	7			\$ 35,000	\$ 3,445	\$ 13,167	\$ 21,833

- (1) Rent increases at each six month anniversary on amounts funded during that period.
- (2) Rent increases upon each funding.
- (3) Commitments are part of the total loan commitment secured by 15 properties in Michigan operated by Prestige Healthcare. Interest payment increases upon each funding.
- (4) Interest payment increases upon each funding.



## Real Estate Activities - Lease-Up

(dollar amounts in thousands)



### Lease-Up

		Development							
Date	Occupancy at	Commitment			# of	Property	<b>Approximate</b>		Total
Opened <sup>(1)</sup>	6/30/17	Year	Project Type	Location	Projects	Type	Initial Cash Yield	# Beds/Units	Investment <sup>(2)</sup>
Sep-15	62%	N/A	Acquisition (3)	Jacksonville, FL	1	MC	8.00%	60 units	\$ 14,250
Feb-16	42%	2014	Development (4)	Burr Ridge, IL	1	MC	9.30%	66 units	12,248
Apr-16	75%	N/A	Acquisition (3)	Louisville, KY	1	MC	8.00%	60 units	14,250
May-16	54%	2015	Development	Corpus Christi, TX	1	MC	8.75%	56 units	12,524
May-16	77%	N/A	Acquisition (3)	Athens, GA	1	ALF/MC	8.00%	70 units	14,300
Jul-16	25%	2015	Development (4)	Tinley Park, IL	1	MC	9.25%	66 units	11,887
Aug-16	42%	2015	Development (4)	Murrieta, CA	1	MC	9.00%	66 units	12,606
Sep-16	58%	2015	Development	Murrells Inlet, SC	1	ALF/MC	8.75%	89 units	16,535
Nov-16	33%	2015	Development	Wichita, KS	1	ILF	7.43%	108 units	14,500
Jun-17	18%	2017	Acquisition (3)	West Chester, OH	1	MC	- (5)	60 units	15,886
					10		_	701 units	\$ 138,986

<sup>(1)</sup> Represents date of Certificate of Occupancy.

### Lease-Up History

		Property			Date	Date	# of months to	
Property	Location	Type	Project Type	# Beds/Units	Opened	Stabilized	Stabilization	
Hillside Heights Rehabilitation Suites	Amarillo, TX	SNF	Redevelopment	120 beds	Jul 2013	Aug 2013	1	
Highline Place	Littleton, CO	MC	Development	60 units	Jul 2013	Sep 2013	2	
The Oxford Grand	Wichita, KS	ALF/MC	Development	77 units	Oct 2013	Sep 2014	11	
Willowbrook Place	Littleton, CO	MC	Development	60 units	Aug 2014	Dec 2015	16	
Mustang Creek Estates	Frisco, TX	ALF/MC	Development	80 units	Oct 2014	Dec 2015	14	
Chelsea Place	Aurora, CO	MC	Development	48 units	Dec 2014	Mar 2016	15	
Pavilion at Glacier Valley	Slinger, WI	SNF	Redevelopment	106 beds	Feb 2014	Feb 2016	24	
Coldspring Transitional Care Center	Cold Spring, KY	SNF	Development	143 beds	Nov 2014	Jun 2016	19	Page 11
Greenridge Place	Westminster, CO	MC	Development	60 units	Feb 2015	Feb 2017	24	Ü

<sup>(2)</sup> Total Investment for acquisitions include closing costs.

<sup>(3)</sup> Property was newly constructed and purchased following issuance of final certificate of occupancy and licensure.

<sup>(4)</sup> We issued a default notice on a master lease covering 11 memory care communities, which includes these communities. We are currently in negotiations with the operator and are exploring our options which may include transitioning some or all of the properties to another operator and/or a possible sale of some or all of the properties.

<sup>(5)</sup> Concurrently with this acquisition, we entered into agreements to transition two memory care communities in our portfolio to Thrive conditioned solely upon issuance of licensure. Effective upon issuance of licensure, the GAAP rent under an amended and restated master lease with Thrive will be \$6,272. If licensure for the two communities is not issued to Thrive, the initial cash yield pertaining to the West Chester property will be approximately 6.8%.



## Same Property Portfolio Statistics (1)

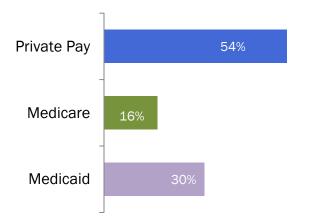
			Norma	lized	Normal	ized
	Occupa	ancy	<b>EBITDARM</b>	Coverage	EBITDAR Coverage	
Owned Properties	1Q17	4Q16	<b>1Q17</b>	4Q16	1Q17	4Q16
Assisted Living	84.8%	85.2%	1.46	1.47	1.24	1.25
Skilled Nursing	78.3%	79.0%	2.03	2.04	1.50	1.51

<sup>(1)</sup> Information is for the trailing twelve months through March 31, 2017 and December 31, 2016 and is from property level operator financial statements which are unaudited and have not been independently verified by LTC.

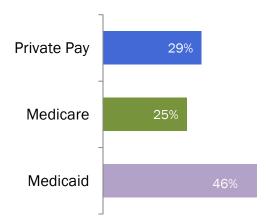
## Stabilized Property Portfolio

TTM Ended March 31, 2017

### **Total Portfolio Payor Source**

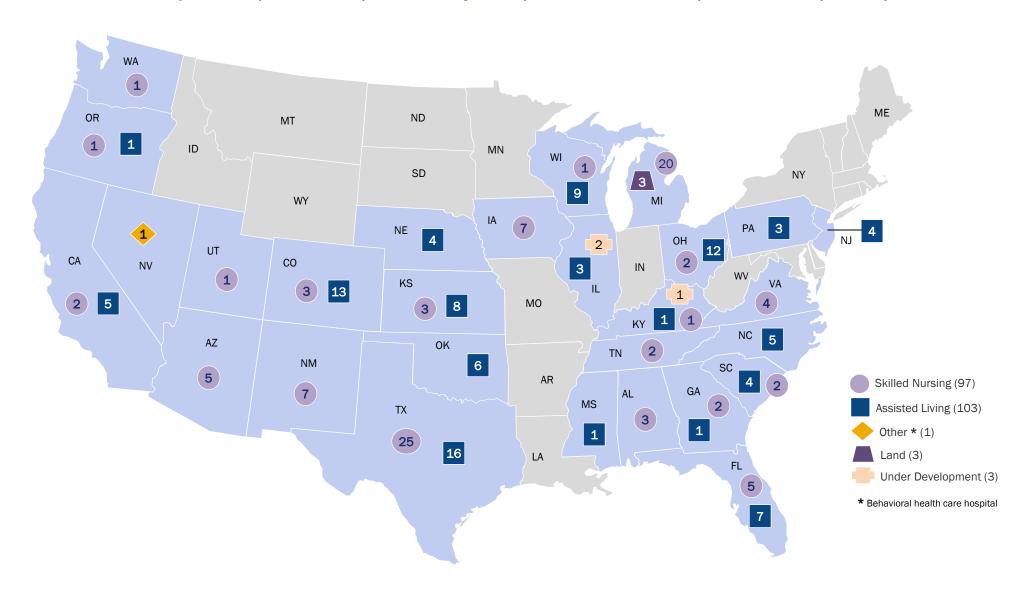


### **SNF Portfolio Payor Source**





## 201 Properties | 3 Development Projects | 3 Land Parcels | 28 States | 29 Operators



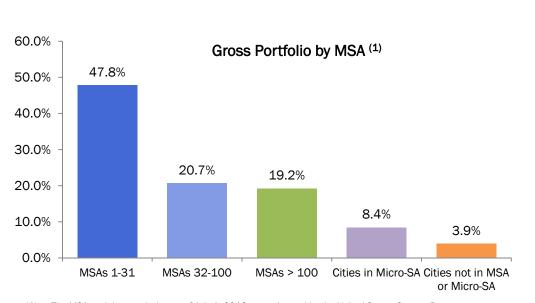
## Portfolio Diversification - Geography

(as of June 30, 2017, dollar amounts in thousands)



	# of									Gross	
State (1)	Props	SNF	%	ALF	%	UDP	%	OTH (2)	%	Investment	%
Texas	41	\$ 218,475	27.2%	\$ 50,692	6.8%	\$ -	-	\$ -	-	\$ 269,167	17.1%
Michigan	20	221,469	27.6%	-	-	-	-	943	9.2%	222,412	14.1%
Wisconsin	10	13,946	1.7%	112,367	15.1%	-	-	-	-	126,313	8.0%
Ohio	14	54,000	6.7%	61,236	8.2%	-	-	-	-	115,236	7.3%
Colorado	16	8,044	1.0%	106,879	14.4%	-	-	-	-	114,923	7.3%
California	7	22,130	2.8%	79,761	10.7%	-	-	-	-	101,891	6.5%
Florida	12	35,362	4.4%	39,247	5.3%	-	-	-	-	74,609	4.7%
Kansas	11	14,112	1.8%	57,577	7.8%	-	-	-	-	71,689	4.5%
Illinois	3	-	-	55,001	7.4%	13,872	63.4%	-	-	68,873	4.4%
New Jersey	4	-	-	62,064	8.4%	-	-	-	-	62,064	3.9%
All Others	63	214,823	26.8%	117,694	15.9%	8,006	36.6%	9,273	90.8%	349,796	22.2%
Total	201	\$ 802,361	100.0%	\$ 742,518	100.0%	\$ 21,878	100.0%	\$ 10,216	100.0%	\$ 1,576,973	100.0%

<sup>(1)</sup> Due to master leases with properties in multiple states, revenue by state is not available.



# Approximately 69% of our properties are in the Top 100 MSAs MSAs 1 - 31 • Population 20.2M - 2.1M MSAs 32 - 100 • Population 2.1M - 0.6M MSAs > 100 • Population 0.5M - 55K Cities in a Micro-SA • Population 216K - 13K • Population less than 100K

<sup>(2)</sup> Includes one behavioral health care hospital and three parcels of land.

## Portfolio Diversification – Operators



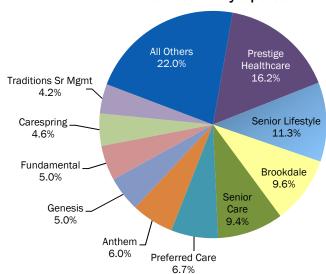


Operators	# of Properties	Annual Income <sup>(1)</sup>	%	Gross Investment		%
Prestige Healthcare	22	\$ 27,154	16.2%	\$	234,601	14.9%
Senior Lifestyle Corporation	23	18,970	11.3%		189,025	12.0%
Brookdale Senior Living	37	16,034	9.6%		126,991	8.0%
Senior Care Centers	11	15,756	9.4%		138,109	8.8%
Preferred Care	26	11,278	6.7%		86,998	5.5%
Anthem Memory Care (2)	9	10,016	6.0%		117,807	7.5%
Genesis Healthcare	8	8,434	5.0%		54,864	3.5%
Fundamental	7	8,306	5.0%		74,652	4.7%
Carespring Health Care Management	3	7,635	4.6%		85,552	5.4%
Traditions Senior Management	5	7,056	4.2%		62,877	4.0%
All Others	50	36,737	22.0%		405,497	25.7%
	201	\$ 167,376	100.0%	\$	1,576,973	100.0%

<sup>(1)</sup> Includes annualized GAAP rent for leased properties and trailing twelve months of interest income from mortgage loans excluding the interest income from loans that paid off during the twelve months ended June 30, 2017.

<sup>(2)</sup> During the quarter ended June 30, 2017, we issued a default notice on Anthem's master lease. We are currently negotiating the transition of two of the operational properties to another operator in our portfolio and wrote off \$1,880 of straight-line rent and other receivables related to these two properties. Regarding the remaining properties, we are currently in negotiations with the operator and are exploring our options which may include transitioning some or all of the properties to another operator and/or a possible sale of some or all of the properties. Subsequent to June 30, 2017, the rents paid by this operator will be recorded on a cash basis. Annual GAAP rent under the master lease is approximately \$11,721 and at June 30, 2017, the net book value of the properties was \$111,532. We had \$8,608 in straight-line rent receivable and \$6,577 in other assets on the balance sheet at June 30, 2017.





## Portfolio Diversification - Top Ten Operator Profiles

(as of June 30, 2017)







Privately Held

ALF/ILF/MC/SNF

**Short Term Stays** 

175 Properties

25 States







Privately Held

SNF/ALF/ILF Other Rehab

**68** Properties

7 States



NYSE: BKD

ALF/ILF/MC **Continuing Care** 

Approx 1,150 Properties

46 States

Privately Held

SNF/ALF/ILF/MC Transitional Care & Rehab

107 Properties

2 States

Privately Held

SNF/ALF/ILF Specialty Care

110 Properties

12 States











Privately Held

Exclusively MC

10 Properties

4 States

NYSE: GEN

SNF/ALF Senior Living

More than 450 Properties

30 States

Privately Held

SNF/MC Hospitals & Other Rehab

93 Properties

10 States

Privately Held

SNF/ALF/ILF **Transitional Care** 

11 Properties

2 States

Privately Held

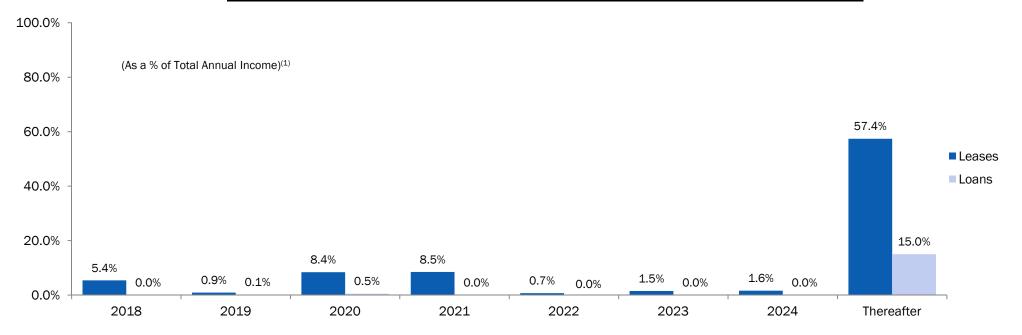
SNF/ALF/ILF

34 Properties

6 States



Year	Rental Income <sup>(1)</sup>	% of Total	Interest ncome <sup>(1)</sup>	% of Total		Annual ncome <sup>(1)</sup>	% of Total
2018	\$ 9,101	6.4%	-	-	\$	9,101	5.4%
2019	1,571	1.1%	126	0.5%		1,697	1.0%
2020	14,058	9.9%	755	2.9%		14,813	8.9%
2021	14,218	10.1%	-	-		14,218	8.5%
2022	1,175	0.8%	-	-		1,175	0.7%
2023	2,539	1.8%	-	-		2,539	1.5%
2024	2,615	1.9%	-	-		2,615	1.6%
Thereafter	96,054	68.0%	25,164	96.6%	ı	121,218	72.4%
Total	\$ 141,331	100.0%	\$ 26,045	100.0%	\$	167,376	100.0%



<sup>(1)</sup> Includes annualized GAAP rent for leased properties and trailing twelve months of interest income from mortgage loans excluding the interest income from loans that paid off during the twelve months ended June 30, 2017.

# **Enterprise Value**

(amounts in thousands, except per share amounts and number of shares)



			At J	une 30, 2017	Capitalization	Capitalization
Debt Park harrowings weighted over	2 70( <sup>(1)</sup>		ć	45.000		Common Stock
Bank borrowings - weighted avera Senior unsecured notes -weighted	_	<sub>Z</sub> (2)	\$	45,000 597,898		
Total debt - weighted averag	<del>-</del>	o		642,898	24.0%	76.0%
Equity	No. of shares	6/30/17 Closing Price				
Common stock	39,563,998	\$ 51.39 <sup>(3)</sup>		2,033,194	76.0%	
Total Market Value			\$	2,676,092	100%	24.0%
Less: Cash and cash equivalents				(9,299)		
Enterprise Value			\$	2,666,793		Total Debt
Debt to Enterprise Value				24.1%		Carmel Village

4.2x

Debt to Annualized Normalized EBITDA (4)



<sup>(1)</sup> Subsequent to June 30, 2017, we borrowed an additional \$5,000 under our unsecured revolving line of credit. Accordingly, we have \$50,000 outstanding under our unsecured revolving line of credit with \$550,000 available for borrowing.

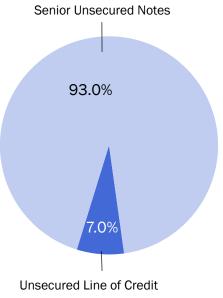
<sup>(2)</sup> Represents outstanding balance of \$644,133, net of debt issue costs of \$1,235. Rate includes amortization of debt issue cost. Subsequent to June 30, 2017, we paid \$10,000 in regular scheduled principal payments to Prudential. Accordingly, we have \$587,898 outstanding with \$46,667 available under our agreement with Prudential.

<sup>(3)</sup> Closing price of our common stock as reported by the NYSE on June 30, 2017.

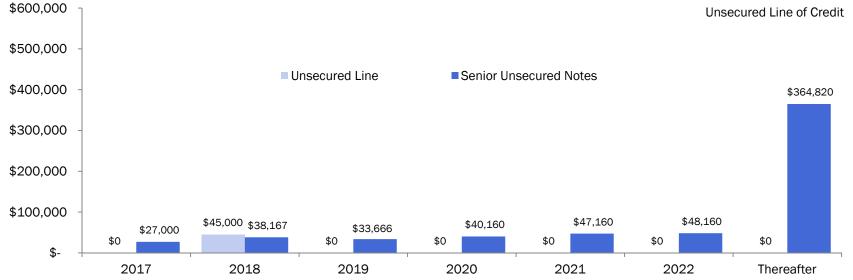
<sup>(4)</sup> See page 21 for reconciliation of annualized normalized EBITDA.



Year	nsecured Line of Credit <sup>(1)</sup>	Senior Unsecured Notes <sup>(2)</sup>	Total	% of Total
2017	\$ -	\$ 27,000	\$ 27,000	4.2%
2018	45,000	38,167	83,167	12.9%
2019	-	33,666	33,666	5.2%
2020	-	40,160	40,160	6.2%
2021	-	47,160	47,160	7.3%
2022	-	48,160	48,160	7.5%
Thereafter	-	364,820	364,820	56.7%
Total	\$ 45,000	\$ 599,133	\$ 644,133	3) 100.0%



**Debt Structure** 



<sup>(1)</sup> Total commitment under our unsecured revolving line of credit is \$600,000 which matures in October 2018, with a one-year extension option. Subsequent to June 30, 2017, we borrowed an additional \$5,000 under our unsecured revolving line of credit. Accordingly, we have \$50,000 outstanding under our unsecured revolving line of credit with \$550,000 available for borrowing.

<sup>(2)</sup> Reflects scheduled principal payments. Subsequent to June 30, 2017, we paid \$10,000 in regular scheduled principal payments to Prudential. Accordingly, we have \$587,898 outstanding with \$46,667 available under our agreement with Prudential.

<sup>(3)</sup> Excludes debt issue costs which are included in the senior unsecured notes balance shown on page 18.



## Balance Sheet, Leverage Ratios and Coverage Ratios

	6/30/17	12/31/16	12/31/15	12/31/14
Balance Sheet				
Gross real estate assets	\$1,576,973	\$1,533,679	\$1,418,405	\$1,117,167
Net real estate assets	1,285,254	1,255,503	1,164,950	892,179
Gross asset value	1,732,443	1,673,238	1,528,879	1,189,758
Total debt <sup>(1)</sup>	642,898	609,391	571,872	280,584
Total liabilities	683,391	654,848	616,222	304,649
Preferred stock	-	-	-	38,500
Total equity	757,167	740,048	659,202	660,121
Leverage Ratios				
Debt to gross asset value	37.1%	36.4%	37.4%	23.6%
Debt to total enterprise value	24.1%	24.9%	26.2%	15.4%

<sup>(1)</sup> Represents outstanding balance of gross bank borrowings and senior unsecured notes, net of debt issue costs.

		F	or the Year Ended	
	2Q17 Annualized	12/31/16	12/31/15	12/31/14
Coverage Ratios				_
Debt to normalized EBITDA	4.2x	4.2x	4.7x	2.6x
Normalized EBITDA / interest incurred	5.3x	5.2x	6.7x	7.3x
Normalized EBITDA / fixed charges	5.3x	5.2x	5.9x	6.0x

## Financial Data Summary

(dollar amounts in thousands)



## Reconciliation of Annualized Normalized EBITDA and Fixed Charges

#### For the Year Ended

	2Q17	Annualized <sup>(1)</sup>	_1:	2/31/16	1:	2/31/15	12/31/14		
Net income	\$	91,986	\$	85,115	\$	73,081	\$	73,399	
Less: Gain on sale of real estate, net		(5,054)		(3,582)		(586)		(4,959)	
Add: Impairment charges		1,880 <sup>(2)</sup>		766 <sup>(3)</sup>		2,250 <sup>(4)</sup>		-	
Add: Interest expense		28,604		26,442		17,497		13,128	
Add: Depreciation and amortization		37,232		35,932		29,431		25,529	
Adjusted EBITDA		154,648		144,673		121,673		107,097	
Add back/(deduct):									
Non-recurring one-time items		-		-		937		-	
Normalized EBITDA	\$	154,648	\$	144,673	\$	122,610	\$	107,097	
Interest expense:	\$	28,604	\$	26,442	\$	17,497	\$	13,128	
Add: Capitalized interest		804		1,408		827		1,506	
Interest incurred	\$	29,408	\$	27,850	\$	18,324	\$	14,634	
Interest incurred	\$	29,408	\$	27,850	\$	18,324	\$	14,634	
Preferred stock dividend		-		-		2,454	·	3,273	
Fixed Charges	\$	29,408	\$	27,850	\$	20,778	\$	17,907	

- Gain on sale of real assets and Impairment charges were not annualized.
- (2) Impairment charge related to the write off of straight-line rent and other receivables related to two memory care communities as a result of our current negotiations to transition these properties to another operator in our portfolio.
- (3) Impairment charge related to an asset held for sale at December 31, 2016.
- (4) Impairment charge related to an asset sold in 2015.

### Non-Cash Revenue Components

	2Q17	3Q17 <sup>(1)</sup>	<b>4Q17</b> <sup>(1)</sup>	<b>1Q18</b> <sup>(1)</sup>	<b>2Q18</b> <sup>(1)</sup>
Straight-line rent	\$ 2,440	\$ 2,270	\$ 2,452	\$ 1,549	\$ 1,371
Amort of lease inducement	(584)	(566)	(564)	(564)	(564)
Effective Interest	1,401	1,395	1,397	1,391	1,393
Net	\$ 3,257	\$ 3,099	\$ 3,285	\$ 2,376	\$ 2,200

For leases and loans in place at June 30, 2017, assuming no renewals, modification or replacement, and no new investments are added to our portfolio and excludes straight-line rent under the Anthem master lease which is in default.



	Three Mor	iths Ended	Six Mon	ths Ended
	June	30,	Jun	e 30,
	2017	2016	2017	2016
	(unau	dited)	(unau	dited)
Revenues				
Rental income	\$ 35,265	\$ 33,072	\$ 70,300	\$ 64,952
Interest income from mortgage loans	6,625	6,811	13,373	13,389
Interest and other income	578	113	1,417	259
Total revenues	42,468	39,996	85,090	78,600
Expenses				
Interest expense	7,151	6,750	14,622	12,750
Depreciation and amortization	9,308	8,907	18,667	17,468
Impairment charges	1,880	-	1,880	-
(Recovery) provision for doubtful accounts	(5)	118	(43)	202
Transaction costs	-	4	22	94
General and administrative expenses	4,386	4,117	9,126	8,400
Total expenses	22,720	19,896	44,274	38,914
Operating Income	19,748	20,100	40,816	39,686
Income from unconsolidated joint ventures	575	278	1,020	550
Gain on sale of real estate, net	5,054	1,802	5,054	1,802
Net Income	25,377	22,180	46,890	42,038
Income allocated to participating securities	(104)	(105)	(201)	(206)
Net income available to common stockholders	\$ 25,273	\$ 22,075	\$ 46,689	\$ 41,832
Earnings per common share:				
Basic	\$0.64	\$0.58	\$1.19	\$1.11
Diluted	\$0.64	\$0.58	\$1.18	\$1.11
Weighted average shares used to calculate earnings per common share:				
Basic	39,414	37,969	39,390	37,707
Diluted	39,794	38,164	39,769	37,720
Dividends declared and paid per common share	\$0.57	\$0.54	\$1.14	\$1.08

## **Consolidated Balance Sheets**

(amounts in thousands, except per share amounts)



	June 30, 2017	December 31, 2016		June 30, 2017	December 31, 2016
_	(unaudited)	(audited)		(unaudited)	(audited)
ASSETS					
Investments:			LIABILITIES		
Land	\$ 122,851	\$ 116,096			
Buildings and improvements	1,229,290	1,185,467	Bank borrowings	\$ 45,000	\$ 107,100
Accumulated depreciation and amortization	(288,442)	(275,861)	Senior unsecured notes, net of debt issue		
Operating real estate property, net	1,063,699	1,025,702	costs: 2017 - \$1,235; 2016 - \$1,009	597,898	502,291
Properties held-for-sale, net of accumulated depreciation	n:		Total Debt	642,898	609,391
2017 - \$1,058; 2016 - \$0	1,170				
Real property investments, net	1,064,869	1,025,702	Accrued interest	4,543	4,675
Mortgage loans receivable, net of loan loss			Accrued incentives and earn-outs	12,140	12,229
reserve: 2017 - \$2,219; 2016 - \$2,315	220,385	229,801	Accrued expenses and other liabilities	23,810	28,553
Real estate investments, net	1,285,254	1,255,503	Total liabilities	683,391	654,848
Notes receivable, net of loan loss reserve:					
2017 -\$166; 2016 - \$166	16,402	16,427			
Investments in unconsolidated joint ventures	29,702	25,221			
Investments, net	1,331,358	1,297,151			
			EQUITY		
Other assets:					
Cash and cash equivalents	9,299	7,991	Stockholders' equity:		
Debt issue costs related to bank borrowings	1,349	1,847	Common stock (1)	396	392
Interest receivable	12,255	9,683	Capital in excess of par value	854,340	839,005
Straight-line rent receivable, net of allowance for			Cumulative net income	1,060,333	1,013,443
doubtful accounts: 2017 - \$1,013; 2016 - \$960	59,287	55,276	Cumulative distributions	(1,157,902)	(1,112,792)
Prepaid expenses and other assets	27,010	22,948	Total equity	757,167	740,048
Total assets	\$ 1,440,558	\$ 1,394,896	Total liabilities and equity	\$ 1,440,558	\$ 1,394,896

<sup>(1)</sup> Common stock of \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2017 - 39,564; 2016 - 39,221

### (unaudited, amounts in thousands, except per share amounts)



## Reconciliation of FFO, AFFO, and FAD

	Three	Three Months Ended June 30,			Six Month June		
	2017		2016		2017		2016
GAAP net income available to common stockholders	\$ 25,2	3 \$	22,075	\$	46,689	\$	41,832
Add: Depreciation and amortization	9,30	8	8,907		18,667		17,468
Add: Impairment charges	1,88	0	-		1,880		-
Less: Gain on sale of real estate, net	(5,0	4)	(1,802)		(5,054)		(1,802)
NAREIT FFO attributable to common stockholders	31,40	7	29,180		62,182		57,498
Less: Non-cash rental income	(1,8	6)	(2,160)		(4,196)		(4,477)
Less: Effective interest income from mortgage loans	(1,40	1)	(1,293)		(2,708)		(2,555)
Less: Deferred income from unconsolidated joint ventures	(4	7)	-		(94)		-
Adjusted FFO (AFFO)	28,10	3	25,727		55,184		50,466
Add: Non-cash compensation charges	1,4:	5	1,029		2,684		2,019
Add: Non-cash interest related to earn-out liabilities	1:	5	166		351		315
Less: Capitalized interest	(20	1)	(256)		(371)		(942)
Funds available for distribution (FAD)	\$ 29,4	2 \$	26,666	\$	57,848	\$	51,858
NAREIT Diluted FFO attributable to common stockholders per share	\$0. <sup>-</sup>	9	\$0.77		\$1.57		\$1.52

## **Funds from Operations**

(unaudited, amounts in thousands, except per share amounts)

Performance based stock units (MSU)

Shares for diluted normalized FFO/AFFO/FAD per share

Participating securities



## Reconciliation of FFO Per Share

For the three months ended June 30, 2017
Normalized FFO/AFFO/FAD attributable to common stockholders
Effect of dilutive securities:
Participating securities
Diluted normalized FFO/AFFO/FAD assuming conversion
Shares for basic FFO/AFFO/FAD per share
Effect of dilutive securities:
Stock options

FFO					AFFO				FAD			
	2017 2016				2017 2016				2017	2016		
\$	31,407	\$	29,180	\$	28,103	\$	25,727		\$ 29,45	2 \$	26,666	
	104		105		104		105		10	4	105	
\$	31,511	\$	29,285	\$	28,207	\$	25,832		\$ 29,55	6 \$	26,771	
	39,414		37,969		39,414		37,969		39,41	4	37,969	
	11		13		11		13		1	1	13	
	207		-		207		-		20	7	-	
	162		182		162		182		16:	2	182	
	39,794		38,164		39,794		38,164		39,79	4	38,164	

For the six months ended June 30, 2017  Normalized FFO/AFFO/FAD attributable to common stockholders  Effect of dilutive securities:  Participating securities
Diluted normalized FFO/AFFO/FAD assuming conversion
Shares for basic FFO/AFFO/FAD per share
Effect of dilutive securities:
Stock options
Performance based stock units (MSU)
Participating securities
Shares for diluted normalized FFO/AFFO/FAD per share

FFO				AFFO				FAD			
	2017		2016	2017		2016		2017		2016	
\$	62,182	\$	57,498	\$ 55,184	\$	50,466	\$	57,848	\$	51,858	
	201		206	201		206		201		206	
\$	62,383	\$	57,704	\$ 55,385	\$	50,672	\$	58,049	\$	52,064	
	39,390		37,707	39,390		37,707		39,390		37,707	
	11		13	11		13		11		13	
	207		-	207		-		207		-	
	161		182	161		182		161		182	
	39,769		37,902	39,769		37,902		39,769		37,902	

## Glossary



**Adjusted Funds From Operations ("AFFO"):** FFO excluding the effects of straight-line rent, amortization of lease inducement, effective interest income and deferred income from unconsolidated joint ventures.

Assisted Living Properties ("ALF"): The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See Independent Living and Memory Care) Assisted living properties are seniors housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

Contractual Lease Rent: Rental revenue as defined by the lease agreement between us and the operator for the lease year.

**EBITDA:** Earnings before interest, taxes, depreciation and amortization.

Funds Available for Distribution ("FAD"): AFFO excluding the effects of non-cash compensation charges, capitalized interest and non-cash interest charges.

Funds From Operations ("FFO"): As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

GAAP Lease Yield: GAAP rent divided by the sum of the purchase price and transaction costs.

**GAAP Rent:** Total rent we will receive as a fixed amount over the initial term of the lease and recognized evenly over that term. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.

**Gross Asset Value:** The carrying amount of total assets after adding back accumulated depreciation and loan loss reserves, as reported in the company's consolidated financial statements.

**Gross Investment:** Original price paid for an asset plus capital improvements funded by LTC, without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

Independent Living Properties ("ILF"): Seniors housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or seniors apartments.

Interest Income: Represents interest income from mortgage loans.

**Licensed Beds/Units:** The number of beds and/or units that an operator is authorized to operate at seniors housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

## Glossary (cont.)



Memory Care Properties ("MC"): Seniors housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

Metropolitan Statistical Areas ("MSA"): Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population.

**Mezzanine:** In 2015 the Company strategically decided to allocate a portion of its capital deployment toward mezzanine loans to grow relationships with operating companies that have not typically utilized sale leaseback financing as a component of their capital structure. Mezzanine financing sits between senior debt and common equity in the capital structure, and typically is used to finance development projects or value-add opportunities on existing operational properties. We seek market-based, risk-adjusted rates of return typically between 12-18% with the loan term typically between four to eight years. Security for mezzanine loans can include all or a portion of the following credit enhancements; secured second mortgage, pledge of equity interests and personal/corporate guarantees. Mezzanine loans can be recorded for GAAP purposes as either a loan or joint venture depending upon specifics of the loan terms and related credit enhancements.

Micropolitan Statistical Areas ("Micro-SA"): Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 (but less than 50,000) population.

**Mortgage Loan:** Mortgage financing is provided on properties based on our established investment underwriting criteria and secured by a first mortgage. Subject to underwriting, additional credit enhancements may be required including, but not limited to, personal/corporate guarantees and debt service reserves. When possible, LTC attempts to negotiate a purchase option to acquire the property at a future time and lease the property back to the borrower.

Net Real Estate Assets: Gross real estate investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

Non-cash Rental Income: Straight-line rental income and amortization of lease inducement.

**Non-cash Compensation Charges:** Vesting expense relating to stock options and restricted stock.

Normalized AFFO: AFFO adjusted for non-recurring, infrequent or unusual items.

**Normalized EBITDAR Coverage:** The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

**Normalized EBITDARM Coverage:** The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

## Glossary (cont.)



Normalized FAD: FAD adjusted for non-recurring, infrequent or unusual items.

Normalized FFO: FFO adjusted for non-recurring, infrequent or unusual items.

**Occupancy:** The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

Operator Financial Statements: Property level operator financial statements which are unaudited and have not been independently verified by us.

**Payor Source:** LTC revenue by operator underlying payor source for the period presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us.

Private Pay: Private pay includes private insurance, HMO, VA, and other payors.

**Purchase Price:** Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

Rental Income: Represents GAAP rent net of amortized lease inducement cost.

Same Property Portfolio ("SPP"): Same property statistics allow for the comparative evaluation of performance across a consistent population of LTC's leased property portfolio and the Prestige Healthcare mortgage loan portfolio. Our SPP is comprised of stabilized properties occupied and operated throughout the duration of the quarter-over-quarter comparison periods presented (excluding assets sold and assets held-for-sale). Accordingly, a property must be occupied and stabilized for a minimum of 15 months to be included in our SPP.

**Skilled Nursing Properties ("SNF"):** Seniors housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

**Stabilized:** Properties are generally considered stabilized upon the earlier of achieving certain occupancy thresholds (e.g. 80% for SNFs and 90% for ALFs) and, as applicable, 12 months from the date of acquisition or, in the event of a de novo development, redevelopment, major renovations or addition, 24 months from the date the property is first placed in or returned to service.

**Under Development Properties ("UDP"):** Development projects to construct seniors housing properties.

## LTC Properties, Inc.





### Company

Founded in 1992, LTC Properties, Inc. ("LTC") is a self-administered real estate investment trust that primarily invests in seniors housing and health care properties through facility lease transactions, mortgage loans, and other investments. Our primary objectives are to create, sustain and enhance stockholder equity value and provide current income for distribution to stockholders through real estate investments in seniors housing and health care properties managed by experienced operators. Our primary seniors housing and health care property types include skilled nursing centers (or SNF), assisted living communities (or ALF), independent living communities (or ILF), memory care communities (or MC), and combinations thereof. To meet these objectives, we attempt to invest in properties that provide opportunity for additional value and current returns to our stockholders and diversify our investment portfolio by geographic location, operator, property type and form of investment. For more information on LTC, visit the Company's website at <a href="https://www.LTCreit.com">www.LTCreit.com</a>.

### Forward-Looking Statements

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1934, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owned

### Non-GAAP Information

This supplemental information contains certain non-GAAP information including adjusted EBITDA, normalized EBITDA, FFO, normalized FFO, normalized FAD, normalized interest coverage ratio, and normalized fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 21, 24 and 25 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at <a href="www.LTCreit.com">www.LTCreit.com</a>.