

Supplemental Operating & Financial Data March 2018



Table of Contents





| Execution of Growth Strategy 5 |
|---------------------------------------|
| Portfolio Overview |
| Proforma Portfolio Overview |
| Real Estate Activities |
| Proforma Portfolio Metrics 15-16 |
| Proforma Portfolio Diversification |
| Proforma Portfolio Maturity |
| Enterprise Value 22 |
| Proforma Enterprise Value |
| Debt Maturity 24 |
| Proforma Debt Maturity 25 |
| Financial Data Summary 26-27 |
| Income Statement Data 28 |
| Consolidated Balance Sheets |
| Funds from Operations |
| Glossary |
| Forward-Looking Statements & Non-GAAP |
| |

Leadership





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PAM KESSLER Executive Vice President, CFO and Secretary



CLINT MALIN Executive Vice President and Chief Investment Officer



CECE CHIKHALE Senior Vice President, Controller and Treasurer



DOUG KOREY Senior Vice President, Managing Director of Business Development



PETER LYEW Vice President, Director of Taxes



MANDI HOGAN Vice President, Marketing



GIBSON SATTERWHITE Vice President, Asset Management

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WENDY SIMPSON Chairman

BOYD HENDRICKSON Lead Independent Director

JAMES PIECZYNSKI Nominating & Corporate Governance Committee Chairman

DEVRA SHAPIRO Audit Committee Chairman

TIMOTHY TRICHE, MD Compensation Committee Chairman

Analyst Coverage



Analysts

JOHN KIM BMO Capital Markets Corp KARIN FORD Mitsubishi - MUFG

JOE FRANCE Cantor Fitzgerald

DANIEL BERNSTEIN CapitalOne

DOUG CHRISTOPHER D.A.Davidson

PETER MARTIN JMP Securities, LLC

JORDAN SADLER KeyBanc Capital Markets, Inc RICH ANDERSON Mizuho Securities USA Inc

MIKE CARROLL RBC Capital Markets Corporation

CHAD VANACORE Stifel, Nicolaus & Company, Inc

TODD STENDER Wells Fargo Securities, LLC



Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, and forecasts of LTC or its management.

Execution of Growth Strategy



\$1.3 Billion in Total Investments Underwritten



Development/Expansions/Renovations

Total Investment

Portfolio Overview

(dollar amounts in thousands)



Twelve Months Ended

| | | | | | Ν | | |
|----------------------------------|--------------------|----|-----------|---------------------|---------------------------------|-----------------------------------|------------------|
| Type of Property | # of Properties | | | % of Investments | Rental Income ⁽¹⁾ | Interest Income ⁽¹⁾ | % of Revenues |
| Skilled Nursing | 97 | \$ | 813,542 | 49.7% | \$ 68,509 | \$ 26,821 | 58.3% |
| Assisted Living | 105 | | 784,229 | 47.9% | 67,467 | - | 41.2% |
| Under Development ⁽²⁾ | - | | 28,729 | 1.8% | - | - | - |
| Other ⁽³⁾ | 1 | | 10,740 | 0.6% | 876 | - | 0.5% |
| Total | 203 | \$ | 1,637,240 | 100.0% | \$ 136,852 | \$ 26,821 | 100.0% |

(1) Includes rental income and interest income from mortgage loans and excludes rental income from properties sold and interest income from loans that paid off during the twelve months ended March 31, 2018.

(2) Includes three development projects consisting of a 66-unit memory care community in Illinois, a 143-bed skilled nursing center in Kentucky and a 110-unit independent living, assisted living and memory care community in Wisconsin.

(3) Includes three parcels of land held-for use and one behavioral health care hospital.



Proforma Portfolio Overview⁽¹⁾



Twelve Months Ended

(dollar amounts in thousands)

-

| | | | | | N | | |
|----------------------------------|--------------------|----|-------------|---------------------|---------------------------------|-----------------------------------|------------------|
| Type of Property | # of Properties | | | % of Investments | Rental Income ⁽²⁾ | Interest Income ⁽²⁾ | % of Revenues |
| Skilled Nursing | 97 | ę | 813,542 | 50.9% | \$ 68,509 | \$ 26,821 | 59.9% |
| Assisted Living | 99 | | 746,570 | 46.7% | 62,986 | - | 39.6% |
| Under Development ⁽³⁾ | - | | 28,729 | 1.8% | - | - | - |
| Other ⁽⁴⁾ | 1 | | 10,740 | 0.6% | 876 | - | 0.5% |
| Total | 197 | \$ | 5 1,599,581 | 100.0% | \$ 132,371 | \$ 26,821 | 100.0% |

(1) Proforma for the sale of six Sunrise properties subsequent to March 31, 2018.

(2) Includes rental income and interest income from mortgage loans and excludes rental income from properties sold and interest income from loans that paid off during the twelve months ended March 31, 2018.

(3) Includes three development projects consisting of a 66-unit memory care community in Illinois, a 143-bed skilled nursing center in Kentucky and a 110-unit independent living, assisted living and memory care community in Wisconsin.

(4) Includes three parcels of land held-for use and one behavioral health care hospital.



Real Estate Activities

Real Estate Activities – Acquisitions and Loan Originations



Contractual

(dollar amounts in thousands)

Acquisitions

| Date | # of Properties | Property Type | # Beds/Units | Location | Operator | Date of Construction | Initial Cash Yield | Purchase Price | Additional Commitment ⁽¹⁾ |
|-------|--------------------|--|---|--|--|---|---|--|--|
| 6/16 | 2 | ALF/MC/ILF | 180 units | Clovis. CA | Frontier | 2014/2016 | 7.00% | \$ 38.813 | \$- |
| 6/23 | 1 | MC | 60 units | West Chester, OH | Thrive Senior Living | 2017 | (3) | 15,650 | - |
| 10/31 | 1 | ALF/MC | 73 units | Kansas City, MO | Oxford Senior Living | 2017 | 7.00% | 16,555 | - |
| 12/13 | 1 | UDP ⁽²⁾ | 110 units | Cedarburg, WI | Tealwood Senior Living | 2017-2019 | 7.50% | 800 (4) | 21,671 ⁽⁴⁾ |
| 12/22 | 1 | ALF/MC | 87 units | Spartanburg, SC | Affinity Living Group | 1999 | 7.25% | 10,000 (4) | _ (4) |
| | 6 | - | 510 units | - | | | | \$ 81,818 | \$ 21,671 |
| | 10/31 12/13 | Properties 6/16 2 6/23 1 10/31 1 12/13 1 | Properties Type 6/16 2 ALF/MC/ILF 6/23 1 MC 10/31 1 ALF/MC 12/13 1 UDP ⁽²⁾ | Properties Type # Beds/Units 6/16 2 ALF/MC/ILF 180 units 6/23 1 MC 60 units 10/31 1 ALF/MC 73 units 12/13 1 UDP ⁽²⁾ 110 units 12/22 1 ALF/MC 87 units | PropertiesType# Beds/UnitsLocation6/162ALF/MC/ILF180 unitsClovis, CA6/231MC60 unitsWest Chester, OH10/311ALF/MC73 unitsKansas City, MO12/131UDP ⁽²⁾ 110 unitsCedarburg, WI12/221ALF/MC87 unitsSpartanburg, SC | DatePropertiesType# Beds/UnitsLocationOperator6/162ALF/MC/ILF180 unitsClovis, CAFrontier6/231MC60 unitsWest Chester, OHThrive Senior Living10/311ALF/MC73 unitsKansas City, MOOxford Senior Living12/131UDP ⁽²⁾ 110 unitsCedarburg, WITealwood Senior Living12/221ALF/MC87 unitsSpartanburg, SCAffinity Living Group | DatePropertiesType# Beds/UnitsLocationOperatorConstruction6/162ALF/MC/ILF180 unitsClovis, CAFrontier2014/20166/231MC60 unitsWest Chester, OHThrive Senior Living201710/311ALF/MC73 unitsKansas City, MOOxford Senior Living201712/131UDP ⁽²⁾ 110 unitsCedarburg, WITealwood Senior Living2017-201912/221ALF/MC87 unitsSpartanburg, SCAffinity Living Group1999 | # of PropertiesProperty Type# Beds/UnitsLocationOperatorDate of ConstructionInitial Cash Yield6/162ALF/MC/ILF180 unitsClovis, CAFrontier2014/20167.00%6/231MC60 unitsWest Chester, OHThrive Senior Living2017- ⁽³⁾ 10/311ALF/MC73 unitsKansas City, MOOxford Senior Living20177.00%12/131UDP ⁽²⁾ 110 unitsCedarburg, WITealwood Senior Living2017-20197.50%12/221ALF/MC87 unitsSpartanburg, SCAffinity Living Group19997.25% | # of PropertiesProperty Type# Beds/UnitsLocationOperatorDate of ConstructionInitial Cash YieldPurchase Price6/162ALF/MC/ILF180 unitsClovis, CAFrontier2014/20167.00%\$ 38,8136/231MC60 unitsWest Chester, OHThrive Senior Living2017- ⁽³⁾ 15,65010/311ALF/MC73 unitsKansas City, MOOxford Senior Living20177.00%16,55512/131UDP ⁽²⁾ 110 unitsCedarburg, WITealwood Senior Living2017-20197.50%800 ⁽⁴⁾ 12/221ALF/MC87 unitsSpartanburg, SCAffinity Living Group19997.25%10,000 ⁽⁴⁾ |

(1) Commitments may include capital improvement or development allowances for approved projects but excludes incentive payments and contingent payments. For a comprehensive list of our commitments, see our Quarterly Report on Form 10-Q.

(2) See page 11 for development activities.

(3) Transitioned two memory care communities in our portfolio from Clarity Pointe to Thrive. The Thrive master lease was amended and restated to include these two memory care communities, along with the property in West Chester, OH. The GAAP rent under the Thrive amended and restated master lease on six properties (four in lease-up and two stabilized) is approximately \$6,400 which represents a lease rate of 7.35% excluding future annual variable rent escalators.

(4) LTC owns a 90% controlling interest in the partnership that owns the real estate and accounts for the partnership on a consolidated basis.

Loan Originations

| | | # of | Property | | | | Maturity | | | | Total | I Funded | 20 | 018 | Stated |
|------|-----|------------|----------|---------------|-------------------------------|-----------|----------|---------------------|------|----------|-------|----------|------|---------------------|---------------|
| Dat | æ | Properties | Туре | # Beds/ Units | Location | Loan Type | Date | Operator | Orig | gination | to | Date | Reve | enue ⁽¹⁾ | Interest Rate |
| 2018 | 3/1 | 1 | SNF | 112 beds | Sterling Heights, MI $^{(2)}$ | Mortgage | Oct-45 | Prestige Healthcare | \$ | 9,100 | \$ | 7,400 | \$ | 53 | 8.66% |

(1) Represents year-to-date GAAP interest income.

(2) We funded additional loan proceeds of \$7,400 under an existing mortgage loan and committed to fund \$1,700 in capital improvements. The loan is now secured by three SNF properties in Michigan. The above table represents the incremental details of the additional funding. See page 12 for the detail of remaining commitments for expansions and renovations.

Real Estate Activities – Unconsolidated Joint Ventures

(dollar amounts in thousands)



"We plan to continue along the same path of meeting the needs of our operating partners through financing flexibility and creativity, while maintaining a steadfast focus on sound investing."

Wendy Simpson | Chairman, CEO & President | LTC Properties



| Commitment Year | Location | # of Projects | Operator | Property Type | Investment Type | Maturity Date | Return | # Beds/ Units | Investment Commitment | 1Q18 Funding | Total Funded to Date | Remaining Commitment |
|--------------------|-------------------|------------------|------------------|---------------|------------------|------------------|------------|------------------|--------------------------|-----------------|-------------------------|-------------------------|
| 2015 | Peoria & Yuma, AZ | 4 | Senior Lifestyle | ALF/MC/ILF | Preferred Equity | N/A | 15.00% (1) | 585 units | \$ 25,650 | \$ 380 | \$ 23,393 | \$ 2,257 |
| 2015 | Ocala, FL | 1 | Canterfield | UDP-ALF/IL/MC | Mezzanine | Nov-20 | 15.00% (2) | 99 units | 2,900 | - | 2,900 | - |
| 2016 | Fort Myers, FL | 1 | Canterfield | UDP-ALF/MC | Mezzanine | Dec-23 | 15.00% (2) | 127 units | 3,400 | - | 3,400 | - |
| 1 | | | | | | | - | 811 units | \$ 31,950 | \$ 380 | \$ 29,693 | \$ 2,257 |

(1) Currently, 6% is paid in cash and 9% is deferred.

(2) Currently, 10% is paid in cash and 5% is deferred.

Real Estate Activities – De Novo Development



(dollar amounts in thousands)

| Estimated Rent Inception Date | Commitment Year | Location | Operator | # of Projects | Property Type | Contractual Initial Cash Yield | # Beds/ Units | Investment Commitment ⁽¹⁾ | 1Q18 Funding | Total Capitalized Interest/Other | Total Project Basis to Date | Remaining Commitment ⁽²⁾ |
|-------------------------------------|--------------------|---------------|------------|------------------|------------------|--------------------------------------|--------------------|---|-----------------|--|-----------------------------------|--|
| _ (3) | 2016 | Oak Lawn, IL | Anthem | 1 | MC | _ (3) | 66 units | \$ 15,151 | \$ 2,959 | \$ 293 | \$ 10,807 | \$ 4,637 |
| 4Q18 | 2016 | Union, KY | Carespring | 1 | SNF | 8.50% | 143 beds | 24,325 | 1,788 | 538 | 13,402 | 11,461 |
| 2Q19 | 2017 | Cedarburg, WI | Tealwood | 1 | ILF/ALF/MC | 7.50% | 110 units | 22,471 | 1,493 | 56 | 4,520 | 18,007 |
| | | Total | | 3 | | 8.02% | 176 units/143 beds | \$ 61,947 | \$ 6,240 | \$ 887 | \$ 28,729 | \$ 34,105 |

(1) Includes purchase of land and initial improvement funding, if applicable, and development commitment.

(2) Remaining Commitment is calculated as follows: "Investment Commitment" less "Total Project Basis" plus "Total Capitalized Interest/Other."

(3) During 2017, we issued a notice of default to Anthem resulting from Anthem's partial payment of minimum rent. Anthem operates one property under development and ten operational memory care communities under a master lease. We are currently not pursuing enforcement of our rights and remedies pertaining to known events of default under the master lease and our guarantees, with the stipulation that Anthem achieve certain levels of performance and pays an annual total amount of approximately \$5,200 toward their obligations of the master lease through December 31, 2018. We receive regular financial performance updates from Anthem and continue to monitor them closely.



Real Estate Activities – Expansions & Renovations



(dollar amounts in thousands)

Owned

| Estimated | | | | | | | | | | | | |
|----------------|------------|--------------|-----------------|-----------------------|----------|----------|--------------------|------------|-------|-----|--------------|------------|
| Rent | Commitment | | | | # of | Property | Contractual | Investment | 1Q18 | 3 | Total Funded | Remaining |
| Inception Date | Year | Project Type | Location | Operator | Projects | Туре | Initial Cash Yield | Commitment | Fundi | ng | to Date | Commitment |
| - (1) | 2017 | Renovation | Spartanburg, SC | Affinity Living Group | 1 | ALF/MC | 7.25% | \$ 1,500 | \$ | 90 | \$ 90 | \$ 1,410 |
| - (1) | 2017 | Renovation | Las Vegas, NV | Fundamental | 1 | OTH | 9.00% | 5,550 | 1 | .33 | 523 | 5,027 |
| | | | | Total | 2 | | | \$ 7,050 | \$2 | 23 | \$ 613 | \$ 6,437 |

(1) Rent payment increases upon each funding.

Mortgage Loans

Estimated

| Interest | Commitment | | | | # of | Property | Contractual | Investment | 1Q18 | Total Funded | Remaining |
|----------------|------------|--------------|-------------------------|---------------------|----------|----------|--------------------|------------|---------|--------------|------------|
| Inception Date | Year | Project Type | Location | Operator | Projects | Туре | Initial Cash Yield | Commitment | Funding | to Date | Commitment |
| - (1) | 2015 | Expansion | Rochester Hills , MI | Prestige Healthcare | 1 | SNF | 9.41% | \$ 10,000 | \$ 14 | 9 \$ 1,157 | \$ 8,843 |
| - (2) | 2015 | Renovation | Farmington & Howell, MI | Prestige Healthcare | 2 | SNF | 9.41% | 5,000 | 51 | 1 2,796 | 2,204 |
| - (2) | 2016 | Expansion | Grand Blanc, MI | Prestige Healthcare | 1 | SNF | 9.41% | 5,500 | 84 | 0 3,831 | 1,669 |
| - (2) | 2016 | Renovation | East Lansing, MI | Prestige Healthcare | 2 | SNF | 9.41% | 4,500 | 48 | 1 1,679 | 2,821 |
| - (2) | 2018 | Renovation | Sterling Heights, MI | Prestige Healthcare | 1 | SNF | 8.66% | 1,700 | - | - | 1,700 |
| | | | | Total | 7 | | | \$ 26,700 | \$ 1,98 | 1 \$ 9,463 | \$ 17,237 |

(1) Commitment is part of the total loan commitment secured by 15 properties in Michigan operated by Prestige Healthcare. Interest payment increases upon each funding.

(2) Interest payment increases upon each funding.

Real Estate Activities – Lease-Up



(dollar amounts in thousands)

Lease-Up

| Date Acquired | Date Opened ⁽¹⁾ | Occupancy at 3/31/18 | Development Commitment Year | Project Type | Location | Operator | # of Projects | Property Type | Contractual Initial Cash Yield | # of Units | Fotal stment ⁽²⁾ |
|------------------|-------------------------------|-------------------------|-----------------------------------|----------------------------|--------------------|-------------------------------------|------------------|------------------|--------------------------------------|------------|--------------------------------|
| Sep-15 | Aug-16 | 65% | 2015 | Development | Murrieta, CA | Anthem ⁽³⁾ | 1 | MC | _ (3) | 66 units | \$ 12,904 |
| May-15 | Jul-16 | 55% | 2015 | Development | Tinley Park, IL | Anthem ⁽³⁾ | 1 | MC | _ (3) | 66 units | 11,962 |
| Oct-15 | Dec-17 | 41% | 2015 | Development | Glenview, IL | Anthem ⁽³⁾ | 1 | MC | _ (3) | 66 units | 13,532 |
| | | | | | | | 3 | | | 198 units | \$ 38,398 |
| | | | | | | | | | | | |
| Jun-17 | Sep-16 | 84% | N/A | Acquisition | Clovis, CA | Frontier | 1 | MC/ILF | 7.00% | 73 units | \$ 17,226 |
| Jun-17 | Nov-14 | 68% | N/A | Acquisition | Clovis, CA | Frontier | 1 | ALF | 7.00% | 107 units | 21,669 |
| | | | | | | | 2 | | | 180 units | \$ 38,895 |
| | | | | | | | | | | | |
| May-15 | Nov-16 | 53% | 2015 | Development | Wichita, KS | Oxford Senior Living | 1 | ILF | 7.43% | 108 units | \$ 14,172 |
| Oct-17 | Aug-17 | 45% | N/A | Acquisition ⁽⁴⁾ | Kansas City, MO | Oxford Senior Living | 1 | ALF/MC | 7.00% | 73 units | 16,555 |
| | | | | | | | 2 | | | 181 units | \$ 30,727 |
| | | | | | | | | | | | |
| Jun-16 | May-16 | 91% | N/A | Acquisition (4) | Athens, GA | Thrive Senior Living ⁽⁵⁾ | 1 | ALF/MC | | 70 units | \$ 14,382 |
| Feb-15 | May-16 | 60% | 2015 | Development | Corpus Christi, TX | Thrive Senior Living ⁽⁵⁾ | 1 | MC | | 56 units | 11,847 |
| Feb-15 | Sep-16 | 71% | 2015 | Development | Murrells Inlet, SC | Thrive Senior Living ⁽⁵⁾ | 1 | ALF/MC | | 89 units | 16,265 |
| Jun-17 | Apr-17 | 58% | N/A | Acquisition (4) | West Chester, OH | Thrive Senior Living ⁽⁵⁾ | 1 | MC | | 60 units | 15,909 |
| | | | | | | | 4 | | 7.35% ⁽⁵⁾ | 275 units | \$ 58,403 |
| | | | | | | Total | 11 | | | 834 units | \$ 166,423 |

(1) Represents date of Certificate of Occupancy.

(2) Total Investment for acquisitions include closing costs.

(3) See page 11 for Anthem disclosure.

(4) Properties were newly constructed and purchased following issuance of final certificate of occupancy and licensure.

(5) Transitioned two memory care communities in our portfolio from Clarity Pointe to Thrive. The Thrive master lease was amended and restated to include these two memory care communities, along with the property in West Chester, OH. The GAAP rent under the Thrive amended and restated master lease on six properties (four in lease-up and two stabilized) is approximately \$6,400 which represents a lease rate of 7.35% excluding future annual variable rent escalators.

Real Estate Activities – Lease-Up History



Lease-Up History

| | | | Property | | | Date | Date | Date | # of months to |
|--|------------------------------------|--|----------|----------------------------|----------------------|----------------------|-----------------------|----------------------|----------------|
| Property | Location | Operator | Туре | Project Type | # Beds/Units | Acquired | Opened ⁽¹⁾ | Stabilized | Stabilization |
| Highline Place | Littleton, CO | Anthem | MC | Development | 60 units | May 2012 | Jul 2013 | Sep 2013 | 2 |
| Willowbrook Place - Kipling | Littleton, CO | Anthem | MC | Development | 60 units | Sep 2013 | Aug 2014 | Dec 2015 | 16 |
| Chelsea Place | Aurora, CO | Anthem | MC | Development | 48 units | Sep 2013 | Dec 2014 | Mar 2016 | 15 |
| Greenridge Place | Westminster, CO | Anthem | MC | Development | 60 units | Dec 2013 | Feb 2015 | Feb 2017 | 24 |
| Harvester Place ⁽²⁾ | Burr Ridge, IL | Anthem | MC | Development | 66 units | Oct 2014 | Feb 2016 | Feb 2018 | 24 |
| Coldspring Transitional Care Center | Cold Spring, KY | Carespring | SNF | Development | 143 beds | Dec 2012 | Nov 2014 | Jun 2016 | 19 |
| Hillside Heights Rehabilitation Suites | Amarillo, TX | Fundamental | SNF | Redevelopment | 120 beds | Oct 2011 | Jul 2013 | Aug 2013 | 1 |
| Pavilion at Glacier Valley | Slinger, WI | Fundamental | SNF | Redevelopment | 106 beds | Feb 2015 | Feb 2014 | Feb 2016 | 24 |
| Pavilion at Creekwood | Mansfield, TX | Fundamental | SNF | Acquisition | 126 beds | Feb 2016 | Jul 2015 | Feb 2017 | 12 |
| Mustang Creek Estates | Frisco, TX | Mustang Creek Mgmt | ALF/MC | Development | 80 units | Dec 2012 | Oct 2014 | Dec 2015 | 14 |
| The Oxford Grand | Wichita, KS | Oxford Senior Living | ALF/MC | Development | 77 units | Oct 2012 | Oct 2013 | Sep 2014 | 11 |
| Thrive at Deerwood Thrive at Beckley Creek ⁽³⁾ | Jacksonville, FL Louisville, KY | Thrive Senior Living Thrive Senior Living | MC MC | Acquisition Acquisition | 60 units 60 units | Sep 2015 Apr 2016 | Jul 2015 Mar 2016 | Jul 2017 Mar 2018 | 24 24 |

(1) Represents date of Certificate of Occupancy.

(2) Property meets the definition of stabilized but has not yet achieved the applicable occupancy threshold. The occupancy for Burr Ridge, IL property at March 31, 2018 was 68%.

(3) Property meets the definition of stabilized but has not yet achieved the applicable occupancy threshold. Thrive began operating the Louisville, KY property on September 19, 2017 and occupancy at March 31, 2018 was 77%.

Proforma Portfolio Metrics

Proforma Portfolio Metrics (1)



Same Property Portfolio Statistics (2)

| | | | Norma | lized | Normalized EBITDAR Coverage | | |
|------------------|--------|-------|------------|----------|--------------------------------|------|--|
| | Occupa | ancy | EBITDARM (| Coverage | | | |
| Owned Properties | 4Q17 | 3Q17 | 4Q17 | 3Q17 | 4Q17 | 3Q17 | |
| Assisted Living | 84.5% | 83.9% | 1.46 | 1.46 | 1.24 | 1.25 | |
| Skilled Nursing | 78.4% | 78.6% | 1.83 | 1.89 | 1.33 | 1.38 | |

(1) Proforma for the sale of six Sunrise properties.

(2) Information is for the trailing twelve months through December 31, 2017 and September 30, 2017 and is from property level operator financial statements which are unaudited and have not been independently verified by LTC.

Stabilized Property Portfolio

TTM Ended December 31, 2017



Total Portfolio Payor Source

SNF Portfolio Payor Source



Proforma Portfolio Diversification – Geography⁽¹⁾



(as of March 31, 2018)

197 Properties | 3 Development Projects | 3 Land Parcels | 29 States | 29 Operators



1) Proforma for the sale of six Sunrise properties subsequent to March 31, 2018.

Represents 10 states with the highest projected increases in the 80+ population cohort from year 2020 to year 2030

Source: The American Senior Housing Association, Winter 2018, Population Growth Forecast by State

Proforma Portfolio Diversification – Geography⁽¹⁾



(as of March 31, 2018, dollar amounts in thousands)

| | # of | | | | | | | | | Gross | |
|----------------------|-------|------------|--------|------------|--------|-----------|--------|--------------------|--------|--------------|--------|
| State ⁽²⁾ | Props | SNF | % | ALF | % | UDP | % | OTH ⁽³⁾ | % | Investment | % |
| Texas | 40 | \$ 216,247 | 26.6% | \$ 50,804 | 6.8% | \$- | - | \$- | - | \$ 267,051 | 16.7% |
| Michigan | 21 | 234,636 | 28.8% | - | - | - | - | 943 | 8.8% | 235,579 | 14.7% |
| Wisconsin | 10 | 13,946 | 1.7% | 112,474 | 15.1% | 4,521 | 15.7% | - | - | 130,941 | 8.2% |
| Colorado | 16 | 8,044 | 1.0% | 106,879 | 14.3% | - | - | - | - | 114,923 | 7.2% |
| California | 7 | 22,130 | 2.7% | 80,124 | 10.7% | - | - | - | - | 102,254 | 6.4% |
| Ohio | 9 | 54,000 | 6.7% | 31,989 | 4.3% | - | - | - | - | 85,989 | 5.4% |
| Illinois | 4 | - | - | 71,466 | 9.6% | 10,807 | 37.6% | - | - | 82,273 | 5.1% |
| Florida | 12 | 35,362 | 4.4% | 39,247 | 5.3% | - | - | - | - | 74,609 | 4.7% |
| Kansas | 11 | 14,112 | 1.7% | 57,577 | 7.7% | - | - | - | - | 71,689 | 4.5% |
| New Jersey | 4 | - | - | 62,064 | 8.3% | - | - | - | - | 62,064 | 3.9% |
| All Others | 63 | 215,065 | 26.4% | 133,946 | 17.9% | 13,401 | 46.7% | 9,797 | 91.2% | 372,209 | 23.2% |
| Total | 197 | \$ 813,542 | 100.0% | \$ 746,570 | 100.0% | \$ 28,729 | 100.0% | \$ 10,740 | 100.0% | \$ 1,599,581 | 100.0% |

(1) Proforma for the sale of six Sunrise properties subsequent to March 31, 2018.

(2) Due to master leases with properties in multiple states, revenue by state is not available.

(3) Includes one behavioral health care hospital and three parcels of land.



(1) The MSA rank by population as of July 1, 2017, as estimated by the United States Census Bureau. Proforma MSA for the sale of six Sunrise properties subsequent to March 31, 2018.

Approximately 69% of our properties are in the Top 100 MSAs

| MSAs 1 - 31 | Population 20.3M – 2.1M |
|----------------------|--|
| MSAs 32 - 100 | Population 2.1M – 0.6M |
| MSAs > 100 | Population 0.5M – 55K |
| Cities in a Micro-SA | Population 216K – 13K |
| Cities not in MSA | Population less than 100K |

Proforma Portfolio Diversification – Operators⁽¹⁾



(as of March 31, 2018, dollar amounts in thousands)

| Operators | # of Properties | I | Annual ncome ⁽²⁾ | % | I | Gross nvestment | % |
|-----------------------------------|--------------------|----|--------------------------------|--------|----|--------------------|--------|
| Prestige Healthcare | 23 | \$ | 27,934 | 17.4% | \$ | 247,769 | 15.5% |
| Senior Lifestyle Corporation | 23 | | 19,133 | 11.9% | | 189,226 | 11.8% |
| Brookdale Senior Living | 37 | | 16,034 | 10.0% | | 126,991 | 8.0% |
| Senior Care Centers | 11 | | 15,756 | 9.8% | | 138,109 | 8.6% |
| Anthem Memory Care ⁽³⁾ | 10 | | 4,824 | 3.0% | | 131,527 | 8.2% |
| Preferred Care | 26 | | 11,278 | 7.0% | | 86,998 | 5.5% |
| Genesis Healthcare | 8 | | 8,434 | 5.3% | | 54,864 | 3.4% |
| Fundamental | 7 | | 8,354 | 5.2% | | 75,175 | 4.7% |
| Carespring Health Care Management | 3 | | 7,635 | 4.8% | | 90,948 | 5.7% |
| Traditions Senior Management | 5 | | 7,056 | 4.4% | | 62,877 | 3.9% |
| All Others | 44 | | 33,925 | 21.2% | | 395,097 | 24.7% |
| | 197 | \$ | 160,363 | 100.0% | \$ | 1,599,581 | 100.0% |
| - | | | | | | | |

- (1)Proforma for the sale of six Sunrise properties subsequent to March 31, 2018.
- (2) Includes annualized GAAP rent for leased properties except for Anthem as described below, and trailing twelve months of interest income from mortgage loans excluding the interest income from loans that paid off during the twelve months ended March 31, 2018.
- Anthem is currently being accounted for on a cash basis. (3) Contractual annualized GAAP rent is \$11,963. See page 11 for Anthem disclosure.



Annual Income by Operator

Portfolio Diversification - Top Ten Operator Profiles

(as of March 31, 2018)



| PRESTIGE H E A L T H C A R E | SENIOR LIFESTYLE | BROOKDALE SENIOR LIVING | SENIOR CARE C E N T E R S Our generation caring for theirs | |
|---------------------------------|------------------------------------|-------------------------------|--|----------------|
| Privately Held | Privately Held | NYSE: BKD | Privately Held | Privately Held |
| SNF/ALF/ILF Other Rehab | ALF/ILF/MC/SNF Short Term Stays | ALF/ILF/MC Continuing Care | SNF/ALF/ILF/MC Transitional Care & Rehab | Exclusively MC |
| 80 Properties | 178 Properties | Approx 1,023 Properties | 107 Properties | 11 Properties |
| 7 States | 25 States | 46 States | 2 States | 4 States |

.



Proforma Portfolio Maturity⁽¹⁾



(as of March 31, 2018, dollar amounts in thousands)

| Year | Rental Income ⁽²⁾ | % of Total | Interest Income ⁽²⁾ | % of Total | Annual Income ⁽²⁾ | % of Total |
|----------------|---------------------------------|---------------|-----------------------------------|---------------|---------------------------------|---------------|
| 2018 | \$ 4,620 | | \$- | - | \$ 4,620 | 2.9% |
| 2019 | 1,571 | 1.2% | 122 | 0.4% | 1,693 | 1.1% |
| 2020 | 14,058 | 10.5% | 828 | 3.1% | 14,886 | 9.3% |
| 2021 | 13,494 | 10.1% | - | - | 13,494 | 8.4% |
| 2022 | 1,175 | 0.9% | - | - | 1,175 | 0.7% |
| 2023 | 3,311 | 2.5% | - | - | 3,311 | 2.1% |
| 2024 | 2,630 | 2.0% | - | - | 2,630 | 1.6% |
| Thereafter (3) | 92,683 | 69.3% | 25,871 | 96.5% | 118,554 | 73.9% |
| Total | \$ 133,542 | 100.0% | \$ 26,821 | 100.0% | \$ 160,363 | 100.0% |



(1) Proforma for the sale of six Sunrise properties subsequent to March 31, 2018.

(2) Includes annualized GAAP rent for leased properties except for Anthem as described below, and trailing twelve months of interest income from mortgage loans excluding the interest income from loans that paid off during the twelve months ended March 31, 2018.

(3) Anthem is currently being accounted for on a cash basis. Contractual annualized GAAP rent is \$11,963. See page 11 for Anthem disclosure.

Enterprise Value

(amounts in thousands, except per share amounts and number of shares)



| | | | At M | arch 31, 2018 | Capitalization | |
|-----------------------------------|-----------------------|-------------------------|------|---------------|----------------|----------------|
| Debt | | | | | | |
| Bank borrowings - weighted av | verage rate 3.2% | | \$ | 120,500 | | |
| Senior unsecured notes - weig | hted average rate 4.5 | % ⁽¹⁾ | | 566,888 | | Capitalization |
| Total debt - weighted ave | erage rate 4.3% | | | 687,388 | 31.3% | |
| | | | | | | Common Stock |
| | | | | | | |
| Equity | | 3/29/18 | | | | |
| | No. of shares | Closing Price | | | | |
| Common stock | 39,628,835 | \$ 38.00 ⁽²⁾ | | 1,505,896 | 68.7% | 68.7% |
| Total Market Value | | | \$ | 2,193,284 | 100.0% | |
| Less: Cash and cash equivalen | ts | | | (3,784) | | |
| Enterprise Value | | | \$ | 2,189,500 | | |
| Debt to Enterprise Value | | | | 31.4% | | |
| Debt to Annualized Normalized EBI | rda ⁽³⁾ | | | 4.6x | | 31.3% |
| | | | | | | |

(1) Represents outstanding balance of \$567,967, net of debt issue costs of \$1,079. Rate includes amortization of debt issue cost.

(2) Closing price of our common stock as reported by the NYSE on March 29, 2018, the last trading day of first quarter 2018.

(3) See page 27 for reconciliation of annualized normalized EBITDA.

Total Debt

Proforma Enterprise Value

(amounts in thousands, except per share amounts and number of shares)



| | | | At M | larch 31, 2018 | Capitalization | |
|---|-------------------|--------------------------|------|------------------------------|----------------|--------------------------------|
| Debt Bank borrowings - weighted average Senior unsecured notes - weighted Total debt - weighted average | average rate 4.59 | % ⁽²⁾ | \$ | 55,500 566,888 622,388 | 29.2% | Capitalization Common Stock |
| Equity | No. of shares | 3/29/18 Closing Price | | | | |
| Common stock | 39,628,835 | \$ 38.00 ⁽³⁾ | | 1,505,896 | 70.8% | 70.8% |
| Total Market Value | | | \$ | 2,128,284 | 100.0% | |
| Less: Cash and cash equivalents | | | | (1,268) | | |
| Enterprise Value | | | \$ | 2,127,016 | | |
| Debt to Enterprise Value | | | | 29.3% | | |
| Debt to Annualized Normalized EBITDA ⁽ | 4) | | | 4.3x | | 29.2% |
| | | | | | | |

(1) Proforma includes the pay down of \$65,000 after the sale of six Sunrise properties. Subsequent to March 31, 2018, we have \$55,500 outstanding with \$544,500 available for borrowing.

(2) Represents outstanding balance of \$567,967, net of debt issue costs of \$1,079. Rate includes amortization of debt issue cost.

(3) Closing price of our common stock as reported by the NYSE on March 29, 2018, the last trading day of first quarter 2018.

(4) See page 27 for reconciliation of annualized normalized EBITDA.

Total Debt

Debt Maturity

(as of March 31, 2018, dollar amounts in thousands)





(1) Total commitment under our unsecured revolving line of credit is \$600,000 which matures in October 2018, with a one-year extension option.

(2) Reflects scheduled principal payments.

(3) Excludes debt issue costs which are included in the senior unsecured notes balance shown on page 22.

Proforma Debt Maturity

(as of March 31, 2018, dollar amounts in thousands)









(1) Total commitment under our unsecured revolving line of credit is \$600,000 which matures in October 2018, with a one-year extension option. Proforma includes the pay down of \$65,000 after the sale of six Sunrise properties. Subsequent to March 31, 2018, we have \$55,500 outstanding with \$544,500 available for borrowing.

(2) Reflects scheduled principal payments.

(3) Excludes debt issue costs which are included in the senior unsecured notes balance shown on page 23.

Financial Data Summary

(dollar amounts in thousands)

Balance Sheet and Leverage Ratios

| | Proforma ⁽¹⁾ | | | | |
|-----------------------------|-------------------------|-------------|-------------|-------------|-------------|
| | 3/31/2018 | 3/31/18 | 12/31/17 | 12/31/16 | 12/31/15 |
| Balance Sheet | | | | | |
| Gross real estate assets | \$1,599,581 | \$1,637,240 | \$1,618,284 | \$1,533,679 | \$1,418,405 |
| Net real estate investments | 1,303,092 | 1,319,444 | 1,309,996 | 1,255,503 | 1,164,950 |
| Gross asset value | 1,756,828 | 1,797,092 | 1,774,024 | 1,673,238 | 1,528,879 |
| Total debt ⁽²⁾ | 622,388 | 687,388 | 667,502 | 609,391 | 571,872 |
| Total liabilities | 656,985 | 722,267 | 706,922 | 654,848 | 616,222 |
| Total equity | 803,188 | 756,863 | 758,648 | 740,048 | 659,202 |

(1) Proforma for the sale of six Sunrise properties and paydown of \$65,000 with the sales proceeds.

(2) Represents outstanding balance of gross bank borrowings and senior unsecured notes, net of debt issue costs.

Leverage Ratios



Coverage Ratios



Financial Data Summary



(dollar amounts in thousands)

Reconciliation of Annualized Normalized EBITDA and Fixed Charges

| | Proforma | 1Q18 | For the Year Ended |
|--|-----------------------------------|---------------------------|--|
| | 1Q18 Annualized ⁽¹⁾⁽²⁾ | Annualized ⁽²⁾ | 12/31/17 12/31/16 12/31/15 |
| Net income | \$ 127,761 | \$ 81,436 | \$ 87,340 \$ 85,115 \$ 73,081 |
| Less: Gain on sale of real estate, net | (48,347) | - | (3,814) (3,582) (586) |
| Add: Impairment charges | - | - | 1,880 ⁽³⁾ 766 ⁽⁴⁾ 2,250 ⁽⁵⁾ |
| Add: Interest expense | 29,469 | 31,316 | 29,949 26,442 17,497 |
| Add: Depreciation and amortization | 37,164 | 37,776 | 37,610 35,932 29,431 |
| Adjusted EBITDA | 146,047 | 150,528 | 152,965 144,673 121,673 |
| Add: Non-recurring one-time items | - | - | 937 |
| Normalized EBITDA | \$ 146,047 | \$ 150,528 | \$ 152,965 \$ 144,673 \$ 122,610 |
| Interest expense: | \$ 29,469 | \$ 31,316 | \$ 29,949 \$ 26,442 \$ 17,497 |
| Add: Capitalized interest | 1,036 | 1,036 | 908 1,408 827 |
| Interest incurred | \$ 30,505 | \$ 32,352 | \$ 30,857 \$ 27,850 \$ 18,324 |
| Interest incurred | \$ 30,505 | \$ 32,352 | \$ 30,857 \$ 27,850 \$ 18,324 |
| Preferred stock dividend | | - | 2,454 |
| Fixed Charges | \$ 30,505 | \$ 32,352 | \$ 30,857 \$ 27,850 \$ 20,778 |

(1) Proforma for the sale of six Sunrise properties and paydown of \$65,000 with the sales proceeds.

(2) Gain on sale of real assets, Impairment charges and non-recurring one-time items were not annualized.

(3) In conjunction with our negotiations to transition two properties to another operator in our portfolio, we wrote off \$1,880 of straight-line rent and other receivables related to these two properties.

(4) Impairment charge related to an asset sold in 2017.

(5) Impairment charge related to an asset sold in 2015.

Non-Cash Revenue Components

| | 1 | .Q18 | 2Q18 ⁽¹⁾ | 3Q18 ⁽¹⁾ | 4Q18 ⁽¹⁾ | 1Q19 ⁽¹⁾ |
|---------------------------|----|-------|----------------------------|---------------------|---------------------|----------------------------|
| Straight-line rent | \$ | 3,440 | \$ 2,096 | \$ 1,105 | \$ 718 | \$ 696 |
| Amort of lease inducement | | (540) | (549) | (549) | (549) | (549) |
| Effective Interest | | 1,404 | 1,432 | 1,426 | 1,367 | 1,329 |
| Net | \$ | 4,304 | \$ 2,979 | \$ 1,982 | \$ 1,536 | \$ 1,476 |

(1) For leases and loans in place at March 31, 2018, assuming no renewals, modification or replacement, and no new investments are added to our portfolio and excludes straight-line rent under the Anthem master lease which is in default and currently being accounted for on a cash basis. See page 11 for Anthem disclosure.

Income Statement Data

(amounts in thousands, except per share amounts)



| 20182017(unaudited)RevenuesRental income\$ 34,505\$ 35,035Interest income from mortgage loans6,8166,748Interest and other income489839Total revenues41,81042,622ExpensesInterest expense7,8297,471Depreciation and amortization9,4449,359Provision (recovery) for doubtful accounts8(38)Transaction costs4,7974,740 |
|--|
| RevenuesRental income\$ 34,505\$ 35,035Interest income from mortgage loans6,8166,748Interest and other income489839Total revenues41,81042,622Expenses7,8297,471Depreciation and amortization9,4449,359Provision (recovery) for doubtful accounts8(38)Transaction costs422General and administrative expenses4,7974,740 |
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| Transaction costs422General and administrative expenses4,7974,740 |
| General and administrative expenses 4,797 4,740 |
| |
| |
| Total expenses 22,082 21,554 |
| Operating Income 19,728 21,068 |
| Income from unconsolidated joint ventures 631 445 |
| Net Income 20,359 21,513 |
| Income allocated to participating securities (88) (97) |
| Net income available to common stockholders\$ 20,271\$ 21,416 |
| Earnings per common share: |
| Basic \$0.51 \$0.54 |
| Diluted \$0.51 \$0.54 |
| Weighted average shares used to calculate earnings per common share: |
| Basic 39,451 39,366 |
| Diluted 39,454 39,612 |
| Dividends declared and paid per common share \$0.57 \$0.57 |

Consolidated Balance Sheets

(amounts in thousands, except per share amounts)



| | March 31, 2018 | December 31, 2017 | | March 31, 2018 | December 31, 2017 |
|--|----------------|-------------------|---|----------------|-------------------|
| | (unaudited) | (audited) | | (unaudited) | (audited) |
| ASSETS | | | | | |
| Investments: | | | LIABILITIES | | |
| Land | \$ 121,496 | \$ 124,041 | Bank borrowings | \$ 120,500 | \$ 96,500 |
| Buildings and improvements | 1,236,605 | 1,262,335 | Senior unsecured notes, net of debt issue | | |
| Accumulated depreciation and amortization | (292,222) | (304,117) | costs: 2018 - \$1,079; 2017 - \$1,131 | 566,888 | 571,002 |
| Operating real estate property, net | 1,065,879 | 1,082,259 | Total Debt | 687,388 | 667,502 |
| Properties held-for-sale, net of accumulated depreciat | ion: | | | | |
| 2018 - \$23,223; 2017 - \$1,916 | 20,182 | 3,830 | Accrued interest | 4,114 | 5,276 |
| Real property investments, net | 1,086,061 | 1,086,089 | Accrued incentives and earn-outs | 9,041 | 8,916 |
| Mortgage loans receivable, net of loan loss | | | Accrued expenses and other liabilities | 21,724 | 25,228 |
| reserve: 2018 - \$2,351; 2017 - \$2,255 | 233,383 | 223,907 | Total liabilities | 722,267 | 706,922 |
| Real estate investments, net | 1,319,444 | 1,309,996 | | | |
| Notes receivable, net of loan loss reserve: | | | | | |
| 2018 - \$166; 2017 - \$166 | 16,402 | 16,402 | | | |
| Investments in unconsolidated joint ventures | 30,289 | 29,898 | EQUITY | | |
| Investments, net | 1,366,135 | 1,356,296 | Stockholders' equity: | | |
| | | | Common stock ⁽¹⁾ | 396 | 396 |
| Other assets: | | | Capital in excess of par value | 857,426 | 856,992 |
| Cash and cash equivalents | 3,784 | 5,213 | Cumulative net income | 1,121,142 | 1,100,783 |
| Debt issue costs related to bank borrowings | 540 | 810 | Cumulative distributions | (1,225,589) | (1,203,011) |
| Interest receivable | 16,456 | 15,050 | Total stockholders' equity | 753,375 | 755,160 |
| Straight-line rent receivable, net of allowance for | | | | | |
| doubtful accounts: 2018 - \$726; 2017 - \$814 | 68,017 | 64,490 | Non-controlling interests | 3,488 | 3,488 |
| Lease Incentives | 21,321 | 21,481 | | | |
| Prepaid expenses and other assets | 2,877 | 2,230 | Total equity | 756,863 | 758,648 |
| Total assets | \$ 1,479,130 | \$ 1,465,570 | Total liabilities and equity | \$ 1,479,130 | \$ 1,465,570 |

(1) Common stock of \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2018 - 39,629; 2017 - 39,570

Funds from Operations

(unaudited, amounts in thousands, except per share amounts)



Reconciliation of FFO, AFFO, and FAD

| I OI FFU, AFFU, and FAD | Three Months Ended March 31, | | | | | | |
|--|---------------------------------|----|---------|--|--|--|--|
| | 2018 | | 2017 | | | | |
| GAAP net income available to common stockholders | \$ 20,271 | \$ | 21,416 | | | | |
| Add: Depreciation and amortization | 9,444 | | 9,359 | | | | |
| NAREIT FFO attributable to common stockholders | 29,715 | | 30,775 | | | | |
| Less: Non-cash rental income | (2,900) | | (2,340) | | | | |
| Less: Effective interest income from mortgage loans | (1,404) | | (1,307) | | | | |
| Less: Deferred income from unconsolidated joint ventures | (31) | | (47) | | | | |
| Adjusted FFO (AFFO) | 25,380 | | 27,081 | | | | |
| Add: Non-cash compensation charges | 1,376 | | 1,259 | | | | |
| Add: Non-cash interest related to earn-out liabilities | 126 | | 226 | | | | |
| Less: Capitalized interest | (259) | | (170) | | | | |
| Funds available for distribution (FAD) | \$ 26,623 | \$ | 28,396 | | | | |
| NAREIT Diluted FFO attributable to common stockholders per share | \$0.75 | | \$0.78 | | | | |

Reconciliation of FFO Per Share

| | | FFO | | | | AFFO | | | FAD | | | |
|---|----|--------|----|--------|----|--------|----|--------|-----|--------|----|--------|
| For the three months ended March 31, | | 2018 | | 2017 | | 2018 | | 2017 | | 2018 | | 2017 |
| Normalized FFO/AFFO/FAD attributable to common stockholders | \$ | 29,715 | \$ | 30,775 | \$ | 25,380 | \$ | 27,081 | \$ | 26,623 | \$ | 28,396 |
| Effect of dilutive securities: | | | | | | | | | | | | |
| Participating securities | | 88 | | 97 | | 88 | | 97 | | 88 | | 97 |
| Diluted normalized FFO/AFFO/FAD assuming conversion | \$ | 29,803 | \$ | 30,872 | \$ | 25,468 | \$ | 27,178 | \$ | 26,711 | \$ | 28,493 |
| | | | | | | | | | | | | |
| Shares for basic FFO/AFFO/FAD per share | | 39,451 | | 39,366 | | 39,451 | | 39,366 | | 39,451 | | 39,366 |
| Effect of dilutive securities: | | | | | | | | | | | | |
| Stock options | | 3 | | 11 | | 3 | | 11 | | 3 | | 11 |
| Performance based stock units (MSU) | | - | | 75 | | - | | 75 | | - | | 75 |
| Participating securities | | 149 | | 160 | | 149 | | 160 | | 149 | | 160 |
| Shares for diluted normalized FFO/AFFO/FAD per share | | 39,603 | | 39,612 | | 39,603 | | 39,612 | | 39,603 | | 39,612 |



Glossary

Adjusted Funds from Operations ("AFFO"): FFO excluding the effects of straight-line rent, amortization of lease inducement, effective interest income and deferred income from unconsolidated joint ventures.

Assisted Living Communities ("ALF"): The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See Independent Living and Memory Care) Assisted living properties are seniors housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

Contractual Lease Rent: Rental revenue as defined by the lease agreement between us and the operator for the lease year.

EBITDA: Earnings before interest, taxes, depreciation and amortization.

Funds Available for Distribution ("FAD"): AFFO excluding the effects of non-cash compensation charges, capitalized interest and non-cash interest charges.

Funds From Operations ("FFO"): As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

GAAP Lease Yield: GAAP rent divided by the sum of the purchase price and transaction costs.

GAAP Rent: Total rent we will receive as a fixed amount over the initial term of the lease and recognized evenly over that term. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.

Gross Asset Value: The carrying amount of total assets after adding back accumulated depreciation and loan loss reserves, as reported in the company's consolidated financial statements.

Gross Investment: Original price paid for an asset plus capital improvements funded by LTC, without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

Independent Living Communities ("ILF"): Seniors housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or seniors apartments.

Interest Income: Represents interest income from mortgage loans and other notes.

Licensed Beds/Units: The number of beds and/or units that an operator is authorized to operate at seniors housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

Memory Care Communities ("MC"): Seniors housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

Metropolitan Statistical Areas ("MSA"): Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population.

Mezzanine: In certain circumstances, the Company strategically allocates a portion of its capital deployment toward mezzanine loans to grow relationships with operating companies that have not typically utilized sale leaseback financing as a component of their capital structure. Mezzanine financing sits between senior debt and common equity in the capital structure, and typically is used to finance development projects or value-add opportunities on existing operational properties. We seek market-based, risk-adjusted rates of return typically between 12-18% with the loan term typically between four to eight years. Security for mezzanine loans can include all or a portion of the following credit enhancements; secured second mortgage, pledge of equity interests and personal/corporate guarantees. Mezzanine loans can be recorded for GAAP purposes as either a loan or joint venture depending upon specifics of the loan terms and related credit enhancements.

Glossary

Micropolitan Statistical Areas ("Micro-SA"): Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 population.

Mortgage Loan: Mortgage financing is provided on properties based on our established investment underwriting criteria and secured by a first mortgage. Subject to underwriting, additional credit enhancements may be required including, but not limited to, personal/corporate guarantees and debt service reserves. When possible, LTC attempts to negotiate a purchase option to acquire the property at a future time and lease the property back to the borrower.

Net Real Estate Assets: Gross real estate investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

Non-cash Rental Income: Straight-line rental income and amortization of lease inducement.

Non-cash Compensation Charges: Vesting expense relating to stock options and restricted stock.

Normalized AFFO: AFFO adjusted for non-recurring, infrequent or unusual items.

Normalized EBITDAR Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

Normalized EBITDARM Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

Normalized FAD: FAD adjusted for non-recurring, infrequent or unusual items.

Normalized FFO: FFO adjusted for non-recurring, infrequent or unusual items.

Occupancy: The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

Operator Financial Statements: Property level operator financial statements which are unaudited and have not been independently verified by us.

Payor Source: LTC revenue by operator underlying payor source for the period presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us.

Private Pay: Private pay includes private insurance, HMO, VA, and other payors.

Purchase Price: Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

Rental Income: Represents GAAP rent net of amortized lease inducement cost.

Same Property Portfolio ("SPP"): Same property statistics allow for the comparative evaluation of performance across a consistent population of LTC's leased property portfolio and the Prestige Healthcare mortgage loan portfolio. Our SPP is comprised of stabilized properties occupied and operated throughout the duration of the quarter-over-quarter comparison periods presented (excluding assets sold and assets held-for-sale). Accordingly, a property must be occupied and stabilized for a minimum of 15 months to be included in our SPP.

Skilled Nursing Properties ("SNF"): Seniors housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

Stabilized: Properties are generally considered stabilized upon the earlier of achieving certain occupancy thresholds (e.g. 80% for SNFs and 90% for ALFs) and, as applicable, 12 months from the date of acquisition or, in the event of a de novo development, redevelopment, major renovations or addition, 24 months from the date the property is first placed in or returned to service, or issuance of certificate of occupancy for properties acquired in lease-up.

Under Development Properties ("UDP"): Development projects to construct seniors housing properties.



LTC Properties, Inc.





Company

Founded in 1992, LTC Properties, Inc. (LTC) is a self-administered real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including preferred equity and mezzanine lending. LTC's portfolio encompasses Skilled Nursing Facilities (SNF), Assisted Living Communities (ALF), Independent Living Communities (ILF), Memory Care Communities (MC) and combinations thereof. Our main objective is to build and grow a diversified portfolio that creates and sustains shareholder value while providing our stockholders current distribution income. To meet this objective, we seek properties operated by regional operators, ideally offering upside and portfolio diversification (geographic, operator, property type and investment vehicle). For more information, visit www.LTCreit.com.

Forward-Looking Statements

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward- looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owne

Non-GAAP Information

This supplemental information contains certain non-GAAP information including adjusted EBITDA, normalized EBITDA, FFO, normalized FFO, normalized AFFO, normalized FAD, normalized interest coverage ratio, and normalized fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 27 and 30 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at www.LTCreit.com.