



Supplemental Operating and Financial Data

March 2020



#### FORWARD-LOOKING STATEMENTS

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward- looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forward-looking statements, please see the discussion under "Risk Factors" and other information contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2019 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.

#### NON-GAAP INFORMATION

This supplemental information contains certain non-GAAP information including EBITDAre, adjusted EBITDAre, FFO, FFO excluding non-recurring items, FAD, FAD excluding non-recurring items, adjusted interest coverage ratio, and adjusted fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 23, 26 and 27 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at www.LTCreit.com.

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Founded in 1992, LTC Properties, Inc. (NYSE: LTC) is a self-administered real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including preferred equity and mezzanine lending. LTC's portfolio encompasses Skilled Nursing Facilities (SNF), Assisted Living Communities (ALF), Independent Living Communities (ILF), Memory Care Communities (MC) and combinations thereof. Our main objective is to build and grow a diversified portfolio that creates and sustains shareholder value while providing our stockholders current distribution income. To meet this objective, we seek properties operated by regional operators, ideally offering upside and portfolio diversification (geographic, operator, property type and investment vehicle). For more information, visit www.LTCreit.com.

## **BOARD OF DIRECTORS**

Wendy Simpson	Chairman
Boyd Hendrickson	Lead Independent Director
James Pieczynski	Nominating & Corporate Governance
	Committee Chairman
Devra Shapiro	Audit Committee Chairman
Timothy Triche, MD	Compensation Committee Chairman

# ANALYSTS

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Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, and forecasts of LTC or its management.

## LEADERSHIP



Wendy Simpson Chairman, Chief Executive Officer and President





Pam KesslerClint MalinExecutive Vice President,<br/>CFO and SecretaryExecutive Vice President,<br/>Chief Investment Officer



Cece Chikhale Executive Vice President, Chief Accounting Officer, Controller and Treasurer



Peter Lyew Vice President, Director of Taxes

LTC PROPERTIES, INC.

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\$1.5 Billion in Total Investments Underwritten



Development/Expansions/Renovations

Total LTC Investment (excludes non-controlling partners' contributions)



# REAL ESTATE ACTIVITIES – ACQUISITIONS AND LOAN ORIGINATIONS

#### (DOLLAR AMOUNTS IN THOUSANDS)

### ACQUISITIONS

							CONTRACTUAL			
	# OF	PROPERTY	# BEDS/			DATE OF	INITIAL	PURCHASE	ADD	DITIONAL
DATE	PROPERTIES	TYPE	UNITS	LOCATION	OPERATOR	CONSTRUCTION	CASH YIELD	PRICE	COMM	MITMENT <sup>(1)</sup>
2019 1/31	1	ALF/MC	74 units	Abingdon, VA	English Meadows Senior Living	2015	7.40%	\$ 16,719 <sup>(2)</sup>	\$	_
8/15	1	SNF <sup>(3)</sup>	90 beds	Kansas City, MO	Ignite Medical Resorts	2018	8.25% (5)	19,500		_
8/23	1	UDP <sup>(3)(4)</sup>	90 beds	Independence, MO	Ignite Medical Resorts	2019-2020	9.25%	2,622		14,752
12/31	1	ALF/MC	76 units	Auburn Hills, MI	Randall Residence	1995	7.40%	6,486		1,900 <sup>(6)</sup>
12/31	1	MC	80 units	Sterling Heights, MI	Randall Residence	1997	7.40%	12,514		
	5		230 units / 180 beds					\$ 57,841	\$	16,652
<b>2020</b> 1/10	1	SNF	140 beds	Longview, TX	HMG Healthcare	2014	8.50%	\$ 13,500	\$	-

(1) Commitments may include capital improvement or development allowances for approved projects but excludes incentive payments and contingent payments. For a comprehensive list of our commitments, see our Quarterly Report on Form 10-Q.

(2) We entered into a JV to purchase an existing operational 74-unit ALF/MC community. The non-controlling partner contributed \$919 of equity and we contributed \$15,976 in cash. LTC's economic interest in the real estate JV is approximately 95%. We account for the JV on a consolidated basis. See page 6 for joint venture contributions.

(3) We acquired a 90-bed post-acute skilled nursing center in Kansas City, MO. We also acquired a parcel of land and committed to develop a 90-bed post-acute skilled nursing center in Independence, MO.

(4) See page 7 for development activities.

(5) Escalated by 2% in December 2019 and annually thereafter.

(6) Capital improvement commitment is available to both properties for a total of \$1,900.

### LOAN ORIGINATIONS

													STATED
		# OF	PROPERTY	# BEDS/		LOAN	MATURITY				FUN	DED AT	INTEREST
D	ATE	PROPERTIES	TYPE	UNITS	LOCATION	TYPE	DATE	OPERATOR	ORIG	INATION	ORIG	INATION	RATE
2019	6/20	2	SNF	205 beds	East Lansing, MI $^{^{(1)}}$	Mortgage	Jan-2045	Prestige Healthcare	\$	7,500	\$	7,500	9.41%

(1) We funded additional loan proceeds of \$7,500 under an existing mortgage loan. The incremental funding bears interest at 9.41%, fixed for two years, and escalating by 2.25% thereafter.



0 T A T E D



### UNCONSOLIDATED JOINT VENTURES

	COMMITMENT				PROPERTY	INVESTMENT	MATURITY		# BEDS/	INVESTMENT		CARRYING
_	YEAR	LOCATION	PROPERTIES	OPERATOR	TYPE	TYPE	DATE	RETURN	UNITS	COMMITMENT	IMPAIRMENT	VALUE
	2015	Peoria & Yuma, AZ	4	Senior Lifestyle	ALF/MC/ILF	Preferred Equity	N/A	15.00% (1)	585 units	\$ 24,561	\$ (5,500)	1) \$ 19,061

(1) During 2019, this JV was placed on cash basis due to delinquency of our preferred return. In November 2019, the JV entered into an agreement to sell the four properties comprising the JV. Accordingly, we reduced our preferred equity investment down to its estimated fair value by recording an impairment loss of \$5,500 on our unconsolidated JV investment. In April 2020, the four properties comprising the JV were sold and we received partial liquidation proceeds of \$17,200. We anticipate receiving additional proceeds of approximately \$1,300 and expect to recognize a loss on liquidation of unconsolidated joint ventures of approximately \$600 in the second quarter of 2020 related to the dissolution of this joint venture.

### CONSOLIDATED JOINT VENTURES

						TOTAL	NON-CONTROLLING			LTC	LTC
INVESTMENT			PROPERTY		# BEDS/	JOINT VENTURES	INTEREST		LTC	FUNDED	REMAINING
YEAR	LOCATION	OPERATOR	TYPE	INVESTMENT PURPOSE	UNITS	COMMITMENT	CONTRIBUTION	COM	MITMENT	TO DATE	COMMITMENT
2017	Cedarburg, WI	Tealwood Senior Living	ALF/MC/ILF	Owned Real Estate & Development	110 units	\$ 22,246	\$ 2,305	\$	19,941	\$ 19,941 (1)	\$ -
2017	Spartanburg, SC	Affinity Living Group	ALF	Owned Real Estate	87 units	11,660	1,241		10,419	10,419	_
					197 units	33,906	3,546		30,360	30,360	_
2018	Medford, OR	Fields Senior Living (2)(3)	ALF	Owned Real Estate & Development	78 units	18,108	1,081		17,027	14,684	2,343
2018	Medford, OR	Fields Senior Living <sup>(3)</sup>	ILF	Owned Real Estate	89 units	14,400	2,857		11,543	11,543	_
					167 units	32,508	3,938		28,570	26,227	2,343
2019	Abingdon, VA	English Meadows Senior Living	ALF/MC	Owned Real Estate	74 units	16,895	919		15,976	15,976	_
					438 units	\$ 83,309	\$ 8,403	\$	74,906	\$ 72,563	\$ 2,343

(1) In 4Q19, the construction of the senior living community in Cedarburg, WI was completed under budget.

(2) Certificate of occupancy was received on March 18, 2020.

(3) Represents a single joint venture with ownership in two properties.



### **CONSTRUCTION IN PROGRESS**

- - - - - - - - - -

ESTIMATED																
CASH RENT						CONTRACTUAL					то	TAL	т	DTAL		
INCEPTION	COMMITMENT			# OF	PROPERTY	INITIAL CASH	# BEDS/	INVE	STMENT	1Q20	CAPIT	ALIZED	PROJE	CT BASIS		IAINING
DATE	YEAR	LOCATION	OPERATOR	PROJECTS	TYPE	YIELD	UNITS	COMM	ITMENT <sup>(1)</sup>	FUNDING	INTERES	T/OTHER	то	DATE	СОМ	MITMENT <sup>(2)</sup>
4Q20 <sup>(3)</sup>	2019	Independence, MO	Ignite	1	SNF	9.25%	90 beds	\$	17,374	\$ 2,468	\$	110	\$	6,684	\$	10,800

(1) Includes purchase of land and development commitment.

(2) Remaining Commitment is calculated as follows: "Investment Commitment" less "Total Project Basis" plus "Total Capitalized Interest/Other."

(3) In August 2019, we acquired a parcel of land for \$2,622 and committed to develop a 90-bed post-acute skilled nursing center in Independence, MO. Completion is scheduled for the fall of 2020.

### DEVELOPMENTS COMPLETED DURING THE QUARTER

ESTIMATED																
CASH RENT						CONTRACTUAL					то <sup>-</sup>	TAL	т	TOTAL		
INCEPTION	COMMITMENT			# OF	PROPERTY	INITIAL CASH	# BEDS/	INVES	STMENT	1Q20	CAPITA	ALIZED	PROJ	ECT BASIS	REN	IAINING
DATE	YEAR	LOCATION	OPERATOR	PROJECTS	TYPE	YIELD	UNITS	COMMITMENT <sup>(1)</sup> FUNDING		FUNDING	INTERES	ST/OTHER	тс	D DATE	сом	MITMENT <sup>(2)</sup>
2Q21 <sup>(3)</sup>	2018	Medford, OR	Fields	1	ALF/MC	7.65%	78 units	\$	18,108	\$ 2,377	\$	575	\$	16,341	\$	2,342

(1) Includes purchase of land and development commitment.

(2) Remaining Commitment is calculated as follows: "Investment Commitment" less "Total Project Basis" plus "Total Capitalized Interest/Other." We expect to fund the remaining commitment in 2Q20.

(3) Project was completed in 1Q20. See Lease-Up on page 9.



### **MORTGAGE LOANS**

ESTIMATED							CONTRACTUAL					TOTAL		
INTEREST	COMMITMENT	PROJECT			# OF	PROPERTY	INITIAL	INVE	STMENT	1	Q20	FUNDED	REM	1AINING
DATE	YEAR	TYPE	LOCATION	OPERATOR	PROJECTS	TYPE	CASH YIELD	СОМІ	MITMENT	FUI	DING	TO DATE	соми	AITMENT
_ (1)	2016	Renovation	East Lansing, MI	Prestige Healthcare	2	SNF	9.41%	\$	4,500	\$	_	\$ 4,263	\$	237
(2)	2018	Renovation	Sterling Heights, MI	Prestige Healthcare	1	SNF	8.66%		1,700		67	1,038		662
(2)	2018	Renovation	Grand Haven, MI	Prestige Healthcare	1	SNF	9.41%		3,000		260	970		2,030
					4			\$	9,200	\$	327	\$ 6,271	\$	2,929

(1) Commitment is secured by two properties in Michigan operated by Prestige Healthcare. Interest payment increases upon each funding.

(2) Commitment is part of the total loan commitment secured by four properties in Michigan operated by Prestige Healthcare. Interest payment increases upon each funding.



Medilodge of Richmond Richmond, MI





			DEVELOPMENT							CONTRACTUAL		
DATE	DATE	OCCUPANCY AT	COMMITMENT	PROJECT			# OF	PROPERTY	# BEDS/	INITIAL	т	OTAL
ACQUIRED	OPENED (1)	3/31/2020	YEAR	TYPE	LOCATION	OPERATOR	PROJECTS	TYPE	UNITS	CASH YIELD	INVES	STMENT <sup>(2)</sup>
Oct-2016	Jun-2018	73%	2016	Development	Oak Lawn, IL	Anthem <sup>(3)</sup>	1	MC	66 units	- (3)	\$	14,997
Dec-2017	Feb-2019 (4)	30%	2017	Development	Cedarburg, WI	Tealwood	1	ALF/MC/ILF	110 units	7.50%		21,537
May-2018	_ (5)	(5)	2018	Development	Medford, OR	Fields Senior Living	1	ALF/MC	78 units	7.65%		15,912
							3		254 units		\$	52,446

(1) Represents date of Certificate of Occupancy.

(2) Total Investment includes land acquisition, closing costs and total development funding and excludes capitalized interest.

(3) As a result of Anthem's default under its master lease in 2017, they are on a cash basis. We anticipate that Anthem will pay annual cash rent of \$9.9 million through 2020. However, the COVID-19 pandemic may adversely impact Anthem's operating cashflow and ability to pay rent. We receive regular financial performance updates from Anthem and continue to monitor Anthem's performance obligations under the master lease agreement.

(4) Certificate of occupancy was received in February 2019, however licensure was not received until April 2019.

(5) Certificate of occupancy was received in March 2020, however due to COVID-19 pandemic, we have consented to delay the opening of this community to a later date to be determined.





			PROPERTY	PROJECT	# BEDS/	DATE			# OF MONTHS TO
PROPERTY		OPERATOR	TYPE	TYPE	UNITS	ACQUIRED	OPENED <sup>(1)</sup>	STABILIZED	STABILIZATION
Highline Place	Littleton, CO	Anthem	MC	Development	60 units	May-2012	Jul-2013	Sep-2013	2
Willowbrook Place - Kipling	Littleton, CO	Anthem	MC	Development	60 units	Sep-2013	Aug-2014	Dec-2015	16
Chelsea Place	Aurora, CO	Anthem	MC	Development	48 units	Sep-2013	Dec-2014	Mar-2016	15
Greenridge Place	Westminster, CO	Anthem	MC	Development	60 units	Dec-2013	Feb-2015	Feb-2017	24
Harvester Place	Burr Ridge, IL	Anthem	MC	Development	66 units	Oct-2014	Feb-2016	Feb-2018	24
Vineyard Place	Murrieta, CA	Anthem	MC	Development	66 units	Sep-2015	Aug-2016	Aug-2018	24
Porter Place	Tinley Park, IL	Anthem	MC	Development	66 units	May-2015	Jul-2016	Jul-2018	24
Emerald Place	Glenview, IL	Anthem	MC	Development	66 units	Oct-2015	Dec-2017	Dec-2019	24
Coldspring Transitional Care Center	Cold Spring, KY	Carespring	SNF	Development	143 beds	Dec-2012	Nov-2014	Jun-2016	19
Boonespring Healthcare Center	Union, KY	Carespring	SNF	Development	143 beds	Sep-2016	Feb-2019	Dec-2019	10
Hillside Heights Rehabilitation Suites	Amarillo, TX	Fundamental	SNF	Redevelopment	120 beds	Oct-2011	Jul-2013	Aug-2013	1
Pavilion at Glacier Valley	Slinger, WI	Fundamental	SNF	Redevelopment	106 beds	Feb-2015	Feb-2014	Feb-2016	24
Pavilion at Creekwood	Mansfield, TX	Fundamental	SNF	Acquisition	126 beds	Feb-2016	Jul-2015	Feb-2017	12
Carmel Village Memory Care	Clovis, CA	Generations	MC/ILF	Acquisition	73 units	Jun-2017	Sep-2016	Jun-2018	12
Carmel Village at Clovis	Clovis, CA	Generations	ALF	Acquisition	107 units	Jun-2017	Nov-2014	Jun-2018	12
, , , , , , , , , , , , , , , , , , ,									
Mustang Creek Estates	Frisco, TX	Mustang Creek Mgmt	ALF/MC	Development	80 units	Dec-2012	Oct-2014	Dec-2015	14
			· ·····						
The Oxford Grand	Wichita, KS	Oxford Senior Living	ALF/MC	Development	77 units	Oct-2012	Oct-2013	Sep-2014	11
Oxford Villa	Wichita, KS	Oxford Senior Living	ILF	Development	108 units	May-2015	Nov-2016	Nov-2018	24
Oxford Kansas City	Kansas City, MO	Oxford Senior Living	ALF/MC	Acquisition	73 units	Oct-2017	Aug-2017	Jun-2019	22

(1) Represents date of Certificate of Occupancy.







(1) Reflects total sales price.



				MARCH 31, 2020				
PROPERTY TYPE	# OF PROPERTIES	GROSS INVESTMENT	% OF INVESTMENT	RENTAL	INTEREST INCOME <sup>(2)</sup>	% OF REVENUES		
Skilled Nursing	72	\$ 800,773	47.2%	\$ 61,017	\$ 30,458	56.5%		
Assisted Living	107	876,319	51.7%	69,424	—	42.9%		
Under Development <sup>(3)</sup>	-	6,684	0.4%	_	_	-		
Other <sup>(4)</sup>	1	11,360	0.7%	962	_	0.6%		
Total	180	\$ 1,695,136	100.0%	\$ 131,403	\$ 30,458	100.0%		

#### TWELVE MONTHS ENDED

(1) Includes "cash rent," "straight-line rent" and "amortization of lease incentives" and excludes real estate taxes reimbursement, straight-line rent write-off and rental income from properties sold during the twelve months ended March 31, 2020.

(2) Includes "interest income from mortgage loans" and excludes interest income from mortgage loans that paid off during the twelve months ended March 31, 2020.

(3) Includes a development project consisting of a 90-bed SNF center in Missouri.

(4) Includes three parcels of land held-for use and one behavioral health care hospital.









### SAME PROPERTY PORTFOLIO STATISTICS (1)(2)



#### SKILLED NURSING

### STABILIZED PROPERTY PORTFOLIO (1)(2)



#### TOTAL PORTFOLIO PAYOR SOURCE



#### SNF PORTFOLIO PAYOR SOURCE

(1) Information is from property level operator financial statements which are unaudited and have not been independently verified by LTC.

The coverage and occupancy levels at our properties will be adversely affected if COVID-19 or another pandemic results in infections on a large scale at our properties, early resident move-outs, our operators (2) delay accepting new residents due to quarantines, and/or potential occupants postpone moving to a senior housing facility.







Represents 10 states with the highest projected increases in the 80+ population cohort from year 2020 to year 2030

Source: The American Senior Housing Association, Winter 2018, Population Growth Forecast by State



**PORTFOLIO DIVERSIFICATION – GEOGRAPHY** 

(AS OF MARCH 31, 2020, DOLLAR AMOUNTS IN THOUSANDS)

	# OF	GROSS									
STATE (1)	PROPS	INVESTMENT	%	SNF	%	ALF	%	UDP	%	OTH <sup>(2)</sup>	%
Michigan	24	\$ 277,063	16.3%	\$ 256,959	32.1%	\$ 19,161	2.2%	\$ —	_	\$ 943	8.3%
Texas	34	273,075	16.1%	202,605	25.3%	70,470	8.0%	_	_	_	_
Wisconsin	11	149,405	8.8%	13,946	1.7%	135,459	15.5%	—	_	-	_
Colorado	13	106,879	6.3%	_	—	106,879	12.2%	—	—	—	_
California	7	103,970	6.1%	22,262	2.8%	81,708	9.3%	—	_	-	_
Illinois	5	87,670	5.2%	_	—	87,670	10.0%	—	—	—	_
Ohio	9	86,497	5.1%	54,000	6.7%	32,497	3.7%	_	_	-	_
Florida	11	72,169	4.3%	32,865	4.1%	39,304	4.5%	_	_	_	_
Kentucky	3	62,733	3.7%	48,520	6.1%	14,213	1.6%	_	_	_	_
New Jersey	4	62,229	3.7%	-	_	62,229	7.1%	_	_	_	_
All Others	59	413,446	24.4%	169,616	21.2%	226,729	25.9%	6,684	100.0%	10,417	91.7%
Total	180	\$ 1,695,136	100.0%	\$ 800,773	100.0%	\$ 876,319	100.0%	\$ 6,684	100.0%	\$ 11,360	100.0%

(1) Due to master leases with properties in multiple states, revenue by state is not available.

(2) Includes one behavioral health care hospital and three parcels of land.



**GROSS PORTFOLIO BY MSA (1)** 

(1) The MSA rank by population as of July 1, 2019, as estimated by the United States Census Bureau. Approximately 68% of our properties are in the top 100 MSAs.

### AVERAGE PORTFOLIO AGE (1)



 As calculated from construction date or major renovation/expansion date. Includes owned portfolio and mortgage loans secured by 22 SNF properties in Michigan.



# PORTFOLIO DIVERSIFICATION – OPERATORS

(AS OF MARCH 31, 2020, DOLLAR AMOUNTS IN THOUSANDS)

	# OF		ANNUALIZE	ED INCOME		GROSS		
OPERATORS	PROPS	GAAP <sup>(1)</sup>	%	CASH	%	INVESTMENT	%	
Prestige Healthcare	24	\$ 32,485	19.5%	\$ 26,418	16.7%	\$ 270,091	15.9%	
Senior Lifestyle Corporation	23	20,010	12.0%	18,241	11.6%	191,622	11.3%	
Anthem Memory Care	11	9,900 <sup>(2)</sup>	5.9%	9,900 <sup>(2)</sup>	6.3%	136,483	8.1%	
Senior Care Centers	11	14,603	8.8%	14,603	9.3%	138,109	8.1%	
Brookdale Senior Living	35	13,894	8.3%	13,969	8.8%	98,921	5.8%	
Carespring Health Care Management	4	11,194	6.7%	9,748	6.2%	102,520	6.1%	
Fundamental	7	8,418	5.0%	8,675	5.5%	75,795	4.5%	
Traditions Senior Management	7	8,276	5.0%	8,535	5.4%	71,742	4.2%	
Genesis Healthcare	6	8,154	4.9%	8,111	5.1%	50,004	3.0%	
Juniper Communities	5	6,663	4.0%	6,626	4.2%	81,988	4.8%	
All Others	47	33,253	19.9%	33,019	20.9%	477,861	28.2%	
	180	\$ 166,850	100.0%	\$ 157,845	100.0%	\$ 1,695,136	100.0%	

(1) Represents annualized income for the month of March 2020 for leased properties, except for Anthem as noted below, and annualized interest income from mortgage loans outstanding as of March 31, 2020.

(2) Anthem is currently being accounted for on a cash basis. See page 9 for Anthem disclosure.

• PRESTIGE	Privately Held	SNF/ALF/ILF Other Rehab	78 Properties	5 States	CARESPRING Strenger, Birtler, Alkays.	Privately Held	SNF/ALF/ILF Transitional Care	13 Properties	2 States
SENIOR LIFESTYLE	Privately Held	ALF/ILF/MC/SNF Short Term Stays	184 Properties	27 States	FUNDAMENTAL	Privately Held	SNF/MC Hospitals & Other Rehab	84 Properties	10 States
	Privately Held	Exclusively MC	11 Properties	4 States	TRADITIONS SENIOR MANAGEMENT **	Privately Held	SNF/ALF/ILF	25 Properties	5 States
SENIOR CARE C EN T E R S Our generation carring for theirs	Privately Held	SNF/ALF	22 Properties	1 State	Genesis HealthCare*	NYSE: GEN	SNF/ALF Senior Living	Nearly 400 Properties	26 States
B R O O K D A L E SENIOR LIVING	NYSE: BKD	ILF/ALF/MC Continuing Care	743 Properties	45 States	JUNIPER COMMUNITIES Phurturing the opinit of hife	Privately Held	ALF/ILF/MC/SNF	21 Properties	3 States







- > Our rent deferral agreements generally require the deferred rent to be paid within 6 to 12 months.
- LTC evaluated deferral requests with close attention to ongoing operations, unit coverage, corporate financial health and liquidity of the operator.



- Of the \$772 April rent deferred, approximately 87% relates to ALF/MC and 13% relates to SNF.
- Of the \$772 April rent deferred, \$496 is backed by security deposits.
- Of the \$772 April rent deferred, we subsequently received the repayment of \$137.





YEAR	RENTAL	% OF TOTAL	INTEREST INCOME <sup>(1)</sup>	% OF TOTAL	ANNUAL	% OF TOTAL
2020	\$ 13,894 <sup>(2)</sup>	10.2%	\$ -	_	\$ 13,894	8.3%
2021	3,958	2.9%	_	_	3,958	2.4%
2022	771	0.6%	_	_	771	0.5%
2023	3,332	2.5%	_	_	3,332	2.0%
2024	5,140	3.8%	_	_	5,140	3.1%
2025	9,096	6.7%	_	_	9,096	5.5%
2026	16,430	12.1%	_	_	16,430	9.8%
2027	11,257	8.3%	_	_	11,257	6.7%
Thereafter	71,721	52.9%	31,251	100.0%	102,972	61.7%
Total	\$ 135,599	100.0%	\$ 31,251	100.0%	\$ 166,850	100.0%





(1) Includes annualized GAAP rent for leased properties, except for Anthem, and annualized interest income from mortgage loans outstanding as of March 31, 2020.

(2) Represents Brookdale maturing on December 31, 2020, with two 10-year renewal options in which the notice period expires on June 30, 2020.





			M	ARCH 31, 2020	CAPITALIZATION
DEBT					
Bank borrowings - weighted average rate 2	2.2%		\$	89,900	
Senior unsecured notes, net of debt issu	e costs - weighted av	verage rate 4.4% <sup>(1)</sup>		599,527	
Total debt - weighted average rate 4	.1%			689,427	36.3%
EQUITY		3/31/20			
	No. of shares	Closing Price			
Common stock	39,217,848	\$ 30.90 <sup>(2)</sup>		1,211,832	63.7%
Total Market Value				1,211,832	
TOTAL VALUE			\$ 1	L,901,259	100.0%
Add: Non-controlling interest				8,426	
Less: Cash and cash equivalents				(30,888)	
ENTERPRISE VALUE			\$ 1	L,878,797	
Debt to Enterprise Value				36.7%	
Debt to Annualized Adjusted EBITDAre $^{(3)}$				4.6x	
Net Debt to Annualized Adjusted EBITDAre <sup>(3)</sup>				4.4x	

### CAPITALIZATION

Common Stock 63.7%



(1) Represents outstanding balance of \$600,300, net of debt issue costs of \$773.

(2) Closing price of our common stock as reported by the NYSE on March 31, 2020.

(3) See page 23 for reconciliation of annualized adjusted EBITDAre.







### LINE OF CREDIT LIQUIDITY



### LEVERAGE RATIOS



**COVERAGE RATIOS** 







#### DEBT STRUCTURE





Reflects scheduled principal payments. (1)

(2) Includes debt issue costs which are excluded in the senior unsecured notes balance on our Consolidated Balance Sheets shown on page 25.





	3/31/20	12/31/19	12/31/18	12/31/17
Gross real estate assets	\$ 1,695,136	\$ 1,741,230	\$ 1,666,842	\$ 1,618,284
Net real estate investments	\$ 1,372,241	\$ 1,390,915	\$ 1,349,520	\$ 1,309,996
Gross asset value	\$ 1,847,860	\$ 1,864,705	\$ 1,831,070	\$ 1,774,024
Total debt <sup>(1)</sup>	\$ 689,427	\$ 693,388	\$ 645,029	\$ 667,502
Total liabilities <sup>(1)</sup>	\$ 718,730	\$ 728,783	\$ 680,649	\$ 706,922
Total equity	\$ 806,055	\$ 785,426	\$ 832,971	\$ 758,648

(1) Includes outstanding gross bank borrowings and senior unsecured notes, net of debt issue costs.

### NON-CASH REVENUE COMPONENTS

	 1Q20	 2Q20 <sup>(1)</sup>	 3Q20 <sup>(1)</sup>	 4Q20 <sup>(1)</sup>	_	 1Q21 <sup>(1)</sup>
Straight-line rent	\$ 839	\$ 1,520 (2)	\$ 579	\$ 202		\$ 282
Amortization of lease incentives	(101)	(108)	(108)	(108)		(108)
Effective interest	 1,523	 1,555	 1,549	 1,477	_	 1,427
Net	\$ 2,261	\$ 2,967	\$ 2,020	\$ 1,571	_	\$ 1,601

(1) For leases and loans in place at March 31, 2020, assuming no renewals, modifications or replacements and no new investments are added to our portfolio except for completed development in 2020 and the leases on cash basis.

(2) Increase due to April 2020 rent deferrals. See COVID-19 disclosure on page 17.

### COMPONENTS OF RENTAL INCOME

	THREE MONT	THS ENDED				
	MARCH	31,				
	2020 2019					
Cash rent	\$ 33,075 <sup>(1)</sup>	\$ 34,064				
Revenue related to real estate taxes reimbursed by the operator	4,222	4,335				
Straight-line rent	839	1,238				
Straight-line rent write-off	_	(1,926) (2)				
Amortization of lease incentives	(101)	(87)				
Total rental income	\$ 38,035	\$ 37,624				

- (1) Decrease due to a reduction of rent received from Preferred Care who began paying reduced rent in July 2019, partially offset by rent increases from acquisitions.
- (2) Represents the write-off of straight-line rent due to a lease termination and transition of two senior housing communities to a new operator.





### RECONCILIATION OF ANNUALIZED ADJUSTED EBITDAre AND FIXED CHARGES

	THREE M	ONTHS ENDED		FOR TI	HE YEAR ENDE	D	
	3	/31/20	 L2/31/2019	1	2/31/2018		12/31/2017
Net income	\$	63,722	\$ 80,872	\$	155,076	\$	87,340
Less: Gain on sale of real estate, net		(43,854)	(2,106)		(70,682)		(3,814)
Add: Impairment charges		-	5,500 (1)		_		1,880 <sup>(2)</sup>
Add: Interest expense		7,710	30,582		30,196		29,949
Add: Depreciation and amortization		9,669	39,216		37,555		37,610
EBITDAre		37,247	154,064		152,145		152,965
Less: Non-recurring one-time items		-	(1,535) <sup>(3)</sup>		(3,074) (4)		(842) <sup>(4)</sup>
Adjusted EBITDAre	\$	37,247	\$ 152,529	\$	149,071	\$	152,123
Interest expense	\$	7,710	\$ 30,582	\$	30,196	\$	29,949
Add: Capitalized interest		191	608		1,248		908
Fixed charges <sup>(5)</sup>	\$	7,901	\$ 31,190	\$	31,444	\$	30,857
Annualized Adjusted EBITDAre	\$	148,988					
Annualized Fixed Charges	\$	31,604					
Debt (net of debt issue costs)	\$	689,427	\$ 693,388	\$	645,029	\$	667,502
Net Debt (debt less cash)	\$	658,539	\$ 689,144	\$	642,373	\$	662,289
Debt to Adjusted EBITDAre		4.6x *	4.5x		4.3x		4.4x
Net Debt to Adjusted EBITDAre		4.4x *	4.5x		4.3x		4.4x
Adjusted EBITDAre to Fixed Charges		4.7x *	4.9x		4.7x		4.9x
* Represents annualized 1Q20 results except for gain on sale of real es	tate						

(1) Impairment charge on an unconsolidated joint venture investment.

(2) Represents net write-off of \$1,880 of straight-line rent and other receivables related to two properties in Overland Park and Wichita, KS.

(3) Represents \$2,111 gain from property insurance proceeds related to a property in Texas and \$1,350 deferred rent repayment from an operator offset by \$1,926 write-off of straight-line rent due to a lease termination and transition of two seniors housing communities to a new operator.

(4) Represents net write-off of earn-out liabilities and the related lease incentives.

(5) Given we do not have preferred stock, our fixed-charge coverage ratio and interest coverage ratio are the same.





#### INCOME STATEMENT DATA (AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

THREE MONTHS ENDED MARCH 31, 2020 2019 (unaudited) Revenues 38,035 Rental income \$ \$ 37,624 7,777 7,311 Interest income from mortgage loans 521 Interest and other income 598 46,410 45,456 Total revenues Expenses Interest expense 7.710 7.467 9,607 Depreciation and amortization 9,669 Provision for doubtful accounts 1 83 Transaction costs 70 \_ 4,223 4,386 Property tax expense 4,571 General and administrative expenses 5,100 26,773 26,114 Total expenses Other Operating Income 43,854 Gain on sale of real estate, net \_ 63,491 19.342 **Operating Income** Income from unconsolidated joint ventures 231 1,085 63,722 20,427 Net Income Income allocated to non-controlling interests (89) (81) Net income attributable to LTC Properties, Inc. 63,633 20,346 Income allocated to participating securities (263) (92) \$ Net income available to common stockholders 63,370 \$ 20,254 Earnings per common share: Basic \$1.60 \$0.51 \$1.60 \$0.51 Diluted Weighted average shares used to calculate earnings per common share: Basic 39,539 39,532 39,541 39,874 Diluted

\$0.57

\$0.57

Dividends declared and paid per common share





CONSOLIDATED BALANCE SHEETS

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	MAF	RCH 31, 2020	DECEMBER 31, 20		
ASSETS	(	(unaudited)		(audited)	
Investments:					
Land	\$	127,774	\$	126,703	
Buildings and improvements		1,310,403		1,295,899	
Accumulated depreciation and amortization		(320,332)		(312,642)	
Operating real estate property, net		1,117,845		1,109,960	
Properties held-for-sale, net of accumulated depreciation: 2020–\$0; 2019–\$35,113		_		26,856	
Real property investments, net		1,117,845		1,136,816	
Mortgage loans receivable, net of loan loss reserve: 2020–\$2,563; 2019–\$2,560		254,396		254,099	
Real estate investments, net		1,372,241		1,390,915	
Notes receivable, net of loan loss reserve: 2020–\$179; 2019–\$181		17,769		17,927	
Investments in unconsolidated joint ventures		19,061		19,003	
Investments, net		1,409,071		1,427,845	
Other assets:					
Cash and cash equivalents		30,888		4,244	
Debt issue costs related to bank borrowings		1,948		2,164	
Interest receivable		28,097		26,586	
Straight-line rent receivable		46,541		45,703	
Lease incentives		2,764		2,552	
Prepaid expenses and other assets		5,476		5,115	
Total assets	\$	1,524,785	\$	1,514,209	
LIABILITIES					
Bank borrowings	\$	89,900	\$	93,900	
Senior unsecured notes, net of debt issue costs: 2020–\$773; 2019–\$812		599,527		599,488	
Accrued interest		3,503		4,983	
Accrued expenses and other liabilities		25,800		30,412	
Total liabilities		718,730		728,783	
EQUITY					
Stockholders' equity:					
Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2020–39,218; 2019–39,752		392		398	
Capital in excess of par value		847,572		867,346	
Cumulative net income		1,357,115		1,293,482	
Cumulative distributions		(1,407,450)		(1,384,283)	
Total LTC Properties, Inc. stockholders' equity		797,629		776,943	
Non-controlling interests		8,426		8,483	
Total equity		806,055		785,426	
Total liabilities and equity	\$	1,524,785	\$	1,514,209	





### **RECONCILIATION OF FFO AND FAD**

	Т	HREE MON	ITHS E	NDED	
		MARC	CH 31,		
	2	2020	:	2019	
GAAP net income available to common stockholders	\$	63,370	\$	20,254	
Add: Depreciation and amortization		9,669		9,607	
Less: Gain on sale of real estate, net		(43,854)		_	
NAREIT FFO attributable to common stockholders		29,185		29,861	
Add: Non-recurring items		_		576 (	1)(2)
FFO attributable to common stockholders excluding non-recurring income	\$	29,185	\$	30,437	_
NAREIT FFO attributable to common stockholders	\$	29,185	\$	29,861	
Non-cash income:		(000)		(4.020)	
Less: Straight-line rental income		(839)		(1,238)	
Add: Amortization of lease costs		101		87	1)
Add: Other non-cash contra revenue		_		1,926	-)
Less: Effective interest income from mortgage loans		(1,523)		(1,415)	
Less: Deferred income from unconsolidated joint ventures		_		(7)	
Net non-cash income		(2,261)		(647)	
Non-cash expense:					
Add: Non-cash compensation charges		1,777		1,689	
Less: Capitalized interest		(191)		(260)	
Net non-cash expense		1,586		1,429	
Funds available for distribution (FAD)		28,510		30,643	-
Less: Non-recurring income <sup>(2)</sup>		_		(1,350)	2)
Funds available for distribution (FAD) excluding non-recurring income	\$	28,510	\$	29,293	
NAREIT Diluted FFO attributable to common stockholders per share		\$0.74		\$0.75	

 Represents \$1,926 write-off of straight-line rent due to a lease termination and transition of two seniors housing communities to a new operator.

(2) Represents \$1,350 of deferred rent repayment from an operator.





### **RECONCILIATION OF FFO PER SHARE**

	F	FFO		FAD	
FOR THE THREE MONTHS ENDED MARCH 31,	2020	2019	2020	2019	
FFO/FAD attributable to common stockholders	\$ 29,185	\$ 29,861	\$ 28,510	\$ 30,643	
Non-recurring one-time items		576 <sup>(1)(2)</sup>	—	(1,350) <sup>(2)</sup>	
FFO/FAD attributable to common stockholders excluding non-recurring income	29,185	30,437	28,510	29,293	
Effect of dilutive securities:					
Participating securities		92	_	92	
Diluted FFO/FAD assuming conversion	\$ 29,185	\$ 30,529	\$ 28,510	\$ 29,385	
Shares for basic FFO/FAD per share	39,539	39,532	39,539	39,532	
Effect of dilutive securities:					
Stock options	2	4	2	4	
Performance-based stock units (MSU)	_ (3)	181	(3)	181	
Participating securities	(4)	157	(4)	157	
Shares for diluted FFO/FAD per share	39,541	39,874	39,541	39,874	

(1) Represents \$1,926 write-off of straight-line rent due to a lease termination and transition of two seniors housing communities to a new operator offset by (2) below.

(2) Represents \$1,350 net of deferred rent repayment from an operator.

(3) Excludes performance-based stock units as no performance-based units would be earned based on the total shareholder return target at March 31, 2020.

(4) Excludes the effective of participating securities from the computation of FFO per share and FAD per share as such inclusion would be anti-dilutive.





Assisted Living Communities ("ALF"): The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See Independent Living and Memory Care) Assisted living properties are seniors housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

Contractual Lease Rent: Rental revenue as defined by the lease agreement between us and the operator for the lease year.

Earnings Before Interest, Tax, Depreciation and Amortization for Real Estate ("EBITDAre"): As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), EBITDAre is calculated as net income (computed in accordance with GAAP) excluding (i) interest expense, (ii) income tax expense, (iii) real estate depreciation and amortization, (iv) impairment write-downs of depreciable real estate, (v) gains or losses on the sale of depreciable real estate, and (vi) adjustments for unconsolidated partnerships and joint ventures.

**Funds Available for Distribution ("FAD"):** FFO excluding the effects of straight-line rent, amortization of lease costs, effective interest income, deferred income from unconsolidated joint ventures, non-cash compensation charges, capitalized interest and non-cash interest charges.

Funds From Operations ("FFO"): As defined by NAREIT, net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

GAAP Lease Yield: GAAP rent divided by the sum of the purchase price and transaction costs.

**GAAP Rent:** Total rent we will receive as a fixed amount over the initial term of the lease and recognized evenly over that term. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.

**Gross Asset Value:** The carrying amount of total assets after adding back accumulated depreciation and loan loss reserves, as reported in the company's consolidated financial statements.

**Gross Investment:** Original price paid for an asset plus capital improvements funded by LTC, without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

Independent Living Communities ("ILF"): Seniors housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or seniors apartments.

Interest Income: Represents interest income from mortgage loans and other notes.

Licensed Beds/Units: The number of beds and/or units that an operator is authorized to operate at seniors housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

Memory Care Communities ("MC"): Seniors housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

Metropolitan Statistical Areas ("MSA"): Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population. MSAs 1 to 31 have a population of 20.3M – 2.1M. MSAs 32 to 100 have a population of 2.1M – 0.6M. MSAs less than 100 have a population of 0.5M – 55K. Cities in a Micro-SA have a population of 216K – 13K. Cities not in a MSA has population of less than 100K.

**Mezzanine:** In certain circumstances, the Company strategically allocates a portion of its capital deployment toward mezzanine loans to grow relationships with operating companies that have not typically utilized sale leaseback financing as a component of their capital structure. Mezzanine financing sits between senior debt and common equity in the capital structure, and typically is used to finance development projects or value-add opportunities on existing operational properties. We seek market-based, risk-adjusted rates of return typically between 12-18% with the loan term typically between four to eight years. Security for mezzanine loans can include all or a portion of the following credit enhancements; secured second mortgage, pledge of equity interests and personal/corporate guarantees. Mezzanine loans can be recorded for GAAP purposes as either a loan or joint venture depending upon specifics of the loan terms and related credit enhancements.





Micropolitan Statistical Areas ("Micro-SA"): Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 population.

Mortgage Loan: Mortgage financing is provided on properties based on our established investment underwriting criteria and secured by a first mortgage. Subject to underwriting, additional credit enhancements may be required including, but not limited to, personal/corporate guarantees and debt service reserves. When possible, LTC attempts to negotiate a purchase option to acquire the property at a future time and lease the property back to the borrower.

**Net Real Estate Assets:** Gross real estate investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

Non-cash Rental Income: Straight-line rental income and amortization of lease inducement.

Non-cash Compensation Charges: Vesting expense relating to stock options and restricted stock.

**Normalized EBITDAR Coverage:** The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

Normalized EBITDARM Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

**Occupancy:** The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

**Operator Financial Statements:** Property level operator financial statements which are unaudited and have not been independently verified by us.

Payor Source: LTC revenue by operator underlying payor source for the period presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us.

Private Pay: Private pay includes private insurance, HMO, VA, and other payors.

**Purchase Price:** Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

Rental Income: Represents GAAP rent net of amortized lease inducement cost.

Same Property Portfolio ("SPP"): Same property statistics allow for the comparative evaluation of performance across a consistent population of LTC's leased property portfolio and the Prestige Healthcare mortgage loan portfolio. Our SPP is comprised of stabilized properties occupied and operated throughout the duration of the quarter-over-quarter comparison periods presented (excluding assets sold and assets held-for-sale). Accordingly, a property must be occupied and stabilized for a minimum of 15 months to be included in our SPP.

Skilled Nursing Properties ("SNF"): Seniors housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

Stabilized: Properties are generally considered stabilized upon the earlier of achieving certain occupancy thresholds (e.g. 80% for SNFs and 90% for ALFs) and, as applicable, 12 months from the date of acquisition/lease transition or, in the event of a de novo development, redevelopment, major renovations or addition, 24 months from the date the property is first placed in or returned to service, or issuance of certificate of occupancy for properties acquired in lease-up.

Under Development Properties ("UDP"): Development projects to construct seniors housing properties.

