SUPPLEMENTAL OPERATING AND FINANCIAL DATA



FOURTH QUARTER 2021



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FORWARD-LOOKING STATEMENTS

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward- looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forwardlooking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forward-looking statements, please see the discussion under "Risk Factors" and other information contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2021 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.

NON-GAAP INFORMATION

This supplemental information contains certain non-GAAP information including EBITDAre, adjusted EBITDAre, FFO, FFO excluding non-recurring items, FAD, FAD excluding non-recurring items, adjusted interest coverage ratio, and adjusted fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 22, 25 and 26 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at www.LTCreit.com.



Founded in 1992, LTC Properties, Inc. (NYSE: LTC) is a self-administered real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including preferred equity and mezzanine lending. LTC's portfolio encompasses Skilled Nursing Facilities (SNF), Assisted Living Communities (ALF), Independent Living Communities (ILF), Memory Care Communities (MC) and combinations thereof. Our main objective is to build and grow a diversified portfolio that creates and sustains shareholder value while providing our stockholders current distribution income. To meet this objective, we seek properties operated by regional operators, ideally offering upside and portfolio diversification (geographic, operator, property type and investment vehicle). For more information, visit www.LTCreit.com.



WENDY SIMPSON **CORNELIA CHENG BOYD HENDRICKSON** JAMES PIECZYNSKI

DEVRA SHAPIRO TIMOTHY TRICHE, MD

Chairman **ESG** Committee Chairman Lead Independent Director Nominating & Corporate Governance **Committee Chairman** Audit Committee Chairman **Compensation Committee Chairman**

ANALYSTS

BOARD OF DIRECTORS

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|------------------|------------------------------------|
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Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, and forecasts of LTC or its management.



WENDY SIMPSON

Chairman and

Chief Executive Officer

GIBSON SATTERWHITE Senior Vice President, Asset Management



PETER LYEW Vice President. **Director of Taxes**



MANDI HOGAN Vice President of Marketing. Investor Relations and ESG



MIKE BOWDEN Vice President, Investments



RACHEL SON Vice President and Controller



TRANSFER AGENT

Broadridge Shareholder Services c/o Broadridge Corporate Issuer Solutions 1155 Long Island Avenue Edgewood, NY 11717-8309 ATTN: IWS 866-708-5586

LEADERSHIP



PAM KESSLER Co-President, CFO and Secretary



CLINT MALIN Co-President and Chief Investment Officer



CECE CHIKHALE Executive Vice President, Chief Accounting Officer and Treasurer



DOUG KOREY Executive Vice President. Managing Director of **Business Development**

REAL ESTATE ACTIVITIES – INVESTMENTS AND CAPITAL RECYCLING SINCE 2010

(FROM JANUARY 1, 2010 THROUGH DECEMBER 31, 2021)





(1) Represents total investments.

(2) Reflects total sales price.

REAL ESTATE ACTIVITIES – ACQUISITIONS, MORTGAGE & MEZZANINE LOAN ORIGINATIONS



ACOUISITIONS_

| -11 | | 9 | | | | | | | |
|-----|------------------|------------|----------|----------|--------------|----------------|--------------|-------------|-----------|
| | | | | | | | | CONTRACTUAL | |
| | | # OF | PROPERTY | # BEDS/ | | | DATE OF | INITIAL | PURCHASE |
| | DATE | PROPERTIES | TYPE | UNITS | LOCATION | OPERATOR | CONSTRUCTION | CASH YIELD | PRICE |
| | 2020 1/10 | 1 | SNF | 140 beds | Longview, TX | HMG Healthcare | 2014 | 8.50% | \$ 13,500 |
| | | | | | | | | | |

MORTGAGE LOANS

| | | | | | | | | | | | | | | | STATED |
|------|------|------------|------------|--------------------|------------------------------|----------|----------|----------------------------|----|-----------|------|--------|-----|---------|----------|
| | | # OF | PROPERTY | # BEDS/ | | LOAN | MATURITY | | | | 11 | NITIAL | REN | MAINING | INTEREST |
| DA | TE | PROPERTIES | TYPE | UNITS | LOCATION | TYPE | DATE | OPERATOR | OR | IGINATION | INVE | STMENT | СОМ | MITMENT | RATE |
| 2020 | 6/2 | 4 | SNF | 501 beds | Various in $MI^{(1)}$ | Mortgage | Oct-2045 | Prestige Healthcare | \$ | 2,000 | \$ | 2,000 | \$ | _ | 8.89% |
| | | | | | | | | | | | | | | | |
| 2021 | 9/30 | 1 | OTH | N/A | St Peters, MO ⁽²⁾ | Mortgage | Oct-2022 | N/A ⁽²⁾ | \$ | 1,780 | \$ | 1,780 | \$ | - | 7.50% |
| | 10/1 | 1 | SNF | 189 beds | Lafayette, LA ⁽³⁾ | Mortgage | Oct-2024 | Crossroads Area Management | | 27,347 | | 27,047 | | 300 | 7.50% |
| | 10/5 | 1 | ALF/MC | 68 units | Ocala, FL ⁽⁴⁾ | Mortgage | Sep-2025 | Pointe Group Care | | 16,707 | | 12,530 | | 4,177 | 7.75% |
| | 12/1 | 13 | ALF/MC/ILF | 523 units | NC and SC $^{(5)}$ | Mortgage | Dec-2025 | ALG Senior Living | | 59,250 | | 52,503 | | 6,747 | 7.25% |
| | | 16 | | 189 beds/591 units | | | | | \$ | 105,084 | \$ | 93,860 | \$ | 11,224 | |

(1) We funded additional loan proceeds of \$2,000 under an existing mortgage loan. The incremental funding bears interest at 8.89%, escalating annually by 2.25% thereafter.

(2) We entered into a one-year loan agreement secured by a parcel of land for a future development of a post-acute skilled nursing center to be operated by Ignite Medical Resorts.

- (3) The loan includes a 12-month extension option and the remaining commitment is for capital improvement.
- (4) The remaining commitment of \$4,177 is for the construction of a memory care addition to the property to be funded at a later date, subject to satisfaction of various conditions.
- (5) The initial interest rate is 7.25% with an 8.00% IRR. The remaining commitment is comprised of a \$6,098 capital improvement commitment and a \$650 working capital commitment.

MEZZANINE LOANS

| COMMITMENT | | | | PROPERTY | INVESTMENT | MATURITY | | # BEDS/ | INVE | STMENT |
|------------|-------------|------------|--------------------|------------|------------|----------|-----------|-----------|------|--------|
| YEAR | LOCATION | PROPERTIES | OPERATOR | TYPE | TYPE | DATE | RETURN | UNITS | BA | LANCE |
| 2018 | Atlanta, GA | 1 | Galerie Management | ALF/MC/ILF | Mezzanine | Dec-2023 | 8.00% (1) | 204 units | \$ | 7,460 |
| 2021 | Bend, OR | 1 | BPM Senior Living | ILF | Mezzanine | Oct-2024 | 8.00% (2) | 136 units | | 4,355 |
| | | 2 | | | | | | 340 units | \$ | 11,815 |

(1) The initial cash rate is 8.00% with a 12.00% IRR. Our investment represents 5.00% of the total investment.

(2) The loan includes two 12-month extension options. The initial cash rate is 8.00% for the first 18 months then increasing to 10.50% thereafter with a 10.50% IRR. Our investment represents approximately 8.00% of the total investment.



TOTAL

UNCONSOLIDATED JOINT VENTURES

| COMMITMENT | | | | PROPERTY | INVESTMENT | | # BEDS/ | INVE | ESTMENT | 4 | Q21 | | UNDED |
|------------|---------------|------------|----------------------|-----------|------------------|-----------|-----------|------|---------|----|-------|----|--------|
| YEAR | LOCATION | PROPERTIES | OPERATOR | TYPE | TYPE | RETURN | UNITS | сом | MITMENT | FU | NDING | T | O DATE |
| 2020 | Arlington, WA | 1 | Fields Senior Living | AL/MC | Preferred Equity | 7.00% (1) | 95 units | \$ | 6,340 | \$ | _ | \$ | 6,340 |
| 2020 | Vancouver, WA | 1 | Koelsch Communities | UDP-IL/AL | Preferred Equity | 8.00% (2) | 267 units | | 13,000 | | _ | | 13,000 |
| | | 2 | | | | | 362 units | \$ | 19,340 | \$ | _ | \$ | 19,340 |

(1) The initial cash rate is 7.00% increasing to 9.00% in year-four until the IRR is 8.00%. After achieving an 8.00% IRR, the cash rate drops to 8.00% with an IRR ranging between of 12.00% and 14.00% depending upon timing of redemption. Our investment represents 15.50% of the total investment. Certificate of occupancy and licensure were received in October 2021 and December 2021, respectively.

(2) The initial cash rate is 8.00% with an IRR of 12.00%. Our investment represents 11.60% of the total estimated project cost. The JV provides Koelsch the option to buy out our investment at anytime after August 31, 2023 at the IRR rate. The estimated project completion is 4Q22.

CONSOLIDATED JOINT VENTURES

| | | | | | | TOTAL | NON-CONTROLLING | |
|------------|-----------------|--|------------|---------------------------------|-----------|----------------|-----------------|--------------|
| INVESTMENT | | | PROPERTY | | # BEDS/ | JOINT VENTURES | INTEREST | LTC |
| YEAR | LOCATION | OPERATOR | TYPE | INVESTMENT PURPOSE | UNITS | COMMITMENT | CONTRIBUTION | CONTRIBUTION |
| 2017 | Cedarburg, WI | Tealwood Senior Living | ALF/MC/ILF | Owned Real Estate & Development | 110 units | \$ 22,244 | \$ 2,305 | \$ 19,939 |
| 2017 | Spartanburg, SC | ALG Senior | ALF | Owned Real Estate | 87 units | 11,660 | 1,241 | 10,419 |
| | | | | | 197 units | 33,904 | 3,546 | 30,358 |
| | | | | | | | | |
| 2018 | Medford, OR | Fields Senior Living $^{(1)}$ | ALF/MC | Owned Real Estate & Development | 78 units | 17,871 | 1,090 | 16,781 |
| 2018 | Medford, OR | Fields Senior Living $^{(1)}$ | ILF | Owned Real Estate | 89 units | 14,401 | 2,858 | 11,543 |
| | | | | | 167 units | 32,272 | 3,948 | 28,324 |
| | | | | | | | | |
| 2019 | Abingdon, VA | English Meadows Senior Living ⁽²⁾ | ALF/MC | Owned Real Estate | 74 units | 16,895 | 919 | 15,976 |
| | | | | | 438 units | \$ 83,071 | \$ 8,413 | \$ 74,658 |

(1) Represents a single joint venture with ownership in two properties.

(2) Subsequent to December 31, 2021, we entered into an agreement with the current operator to sell a 74-unit assisted living community in Virginia for \$16,895. The community has a gross book value of \$16,895 and a net book value of \$15,655. We anticipate recognizing approximately \$1,300 of gain on sale in 2022. In connection with the sale, the current operator will pay approximately \$1,200 of lease termination fee.



(DOLLAR AMOUNTS IN THOUSAND,

LEASE-UP

| | | | DEVELOPMENT | | | | | | | CONTRACTUAL | |
|----------|--------------|--------------|-------------|-------------|-------------|----------------------|----------|----------|----------|-------------|-----------|
| DATE | DATE | OCCUPANCY AT | COMMITMENT | PROJECT | | | # OF | PROPERTY | # BEDS/ | INITIAL | TOTAL |
| ACQUIRED | OPENED | 12/31/2021 | YEAR | ТҮРЕ | LOCATION | OPERATOR | PROJECTS | TYPE | UNITS | | |
| May-2018 | Sep-2020 (2) | 58% | 2018 | Development | Medford, OR | Fields Senior Living | 1 | ALF/MC | 78 units | 7.65% | \$ 17,885 |

(1) Total Investment includes land acquisition, closing costs and total development funding and excludes capitalized interest.

(2) Certificate of occupancy was received in March 2020 and license was received in May 2020. Due to COVID-19 pandemic, opening was delayed until September 2020.

RENOVATIONS & EXPANSIONS: MORTGAGE LOANS

| ESTIMATED | | | | | | | CONTRACTUAL | | | | | TOTAL | | |
|----------------|------------|------------|-----------------------------|---------------------|----------|------------|-------------|------|---------|-----|------|----------|-----|---------|
| INTEREST | COMMITMENT | PROJECT | | | # OF | PROPERTY | INITIAL | INVE | STMENT | 4 | Q21 | FUNDED | REM | IAINING |
| INCEPTION DATE | YEAR | TYPE | LOCATION | OPERATOR | PROJECTS | TYPE | CASH YIELD | сом | MITMENT | FUN | DING | TO DATE | COM | MITMENT |
| - (1) | 2018 | Renovation | Grand Haven, MI | Prestige Healthcare | 1 | SNF | 9.41% | \$ | 3,000 | \$ | 42 | \$ 1,740 | \$ | 1,260 |
| | | | | | | | | | | | | | | |
| - (2) | 2021 | Expansion | Ocala, FL | Pointe Group Care | 1 | ALF/MC | 7.75% | \$ | 4,177 | \$ | - | \$ - | \$ | 4,177 |
| _ (3) | 2021 | Renovation | Various cities in NC and SC | ALG Senior Living | 13 | ALF/MC/ILF | 7.25% | | 6,098 | | _ | _ | | 6,098 |
| | | | | | 14 | | | \$ | 10,275 | \$ | - | \$ - | \$ | 10,275 |

(1) This commitment is part of a total loan commitment secured by four properties in Michigan. Interest payment increases upon each funding.

(2) This commitment is part of a \$16,707 loan commitment for the construction of a memory care addition to the property to be funded at a later date, subject to satisfaction of various conditions. Interest payment increases upon each funding.

(3) This commitment is part of a total loan commitment secured by 13 properties, (12) North Carolina and (1) South Carolina. Interest payment increases upon each funding.



| | | | | | | | | | # OF MONTHS |
|------------------------------------|------------------|------------------------|------------|-------------|-----------|----------|------------|------------|---------------|
| | | | PROPERTY | PROJECT | # BEDS/ | DATE | DATE | DATE | то |
| PROPERTY | LOCATION | OPERATOR | TYPE | TYPE | UNITS | ACQUIRED | OPENED (1) | STABILIZED | STABILIZATION |
| Greenridge Place | Westminster, CO | Anthem | MC | Development | 60 units | Dec-2013 | Feb-2015 | Feb-2017 | 24 (2) |
| Harvester Place | Burr Ridge, IL | Anthem | MC | Development | 66 units | Oct-2014 | Feb-2016 | Feb-2018 | 24 (2) |
| Vineyard Place | Murrieta, CA | Anthem | MC | Development | 66 units | Sep-2015 | Aug-2016 | Aug-2018 | 24 (2) |
| Porter Place | Tinley Park, IL | Anthem | MC | Development | 66 units | May-2015 | Jul-2016 | Jul-2018 | 24 (2) |
| Emerald Place | Glenview, IL | Anthem | MC | Development | 66 units | Oct-2015 | Dec-2017 | Dec-2019 | 24 (2) |
| Grace Point Place | Oak Lawn, IL | Anthem | MC | Development | 66 units | Oct-2016 | Jun-2018 | Jun-2020 | 24 (2) |
| | | | | | | | | | |
| Boonespring Healthcare Center | Union, KY | Carespring | SNF | Development | 143 beds | Sep-2016 | Feb-2019 | Dec-2019 | 10 |
| | | | | | | | | | |
| Pavilion at Creekwood | Mansfield, TX | Fundamental | SNF | Acquisition | 126 beds | Feb-2016 | Jul-2015 | Feb-2017 | 12 |
| | | | | | | | | | |
| Carmel Village Memory Care | Clovis, CA | Generations | MC/ILF | Acquisition | 73 units | Jun-2017 | Sep-2016 | Jun-2018 | 12 |
| Carmel Village at Clovis | Clovis, CA | Generations | ALF | Acquisition | 107 units | Jun-2017 | Nov-2014 | Jun-2018 | 12 |
| | | | | | | | | | |
| Ignite Medical Resort Blue Springs | Independence, MO | Ignite Medical Resorts | SNF | Development | 90 beds | Aug-2019 | Sep-2020 | Jun-2021 | 9 |
| | | | | | | | | | |
| Oxford Villa | Wichita, KS | Oxford Senior Living | ILF | Development | 108 units | May-2015 | Nov-2016 | Nov-2018 | 24 (2) |
| Oxford Kansas City | Kansas City, MO | Oxford Senior Living | ALF/MC | Acquisition | 73 units | Oct-2017 | Aug-2017 | Jun-2019 | 22 |
| | | | | | | | - | | |
| Hamilton House | Cedarburg, WI | Tealwood | ALF/MC/ILF | Development | 110 units | Dec-2017 | Feb-2019 | Feb-2021 | 24 (2) |

(1) Represents date of Certificate of Occupancy.

(2) Although this property met our definition of stabilization on page 29 based on the time criteria, it did not meet the occupancy threshold.



TWELVE MONTHS ENDED DECEMBER 31, 2021

| # OF | GROSS | % OF | | % OF | |
|------------|-----------------------------------|--|--|--|--|
| PROPERTIES | INVESTMENT | INVESTMENT | REVENUES | REVENUES | INCOME STATEMENT LINE |
| 153 | \$ 1,408,557 | 78.1% | \$ 107,084 ⁽¹⁾ | 75.2% | Rental Income |
| 37 | 347,915 | 19.3% | 32,811 | 23.1% | Interest Income from Mortgage Loans |
| 2 | 28,623 | 1.6% | 987 ⁽²⁾ | 0.7% | Interest and Other Income |
| 1 | 19,340 | 1.0% | 1,417 | 1.0% | Income from Unconsolidated Joint Ventures |
| 193 | \$ 1,804,435 | 100.0% | \$ 142,299 | 100.0% | |
| | PROPERTIES 153 37 2 1 | PROPERTIES INVESTMENT 153 \$ 1,408,557 37 347,915 2 28,623 1 19,340 | PROPERTIES INVESTMENT INVESTMENT 153 \$ 1,408,557 78.1% 37 347,915 19.3% 2 28,623 1.6% 1 19,340 1.0% | PROPERTIES INVESTMENT INVESTMENT REVENUES 153 \$ 1,408,557 78.1% \$ 107,084 (1) 37 347,915 19.3% 32,811 2 28,623 1.6% 987 (2) 1 19,340 1.0% 1,417 | PROPERTIES INVESTMENT INVESTMENT REVENUES REVENUES 153 \$ 1,408,557 78.1% \$ 107,084 75.2% 37 347,915 19.3% 32,811 23.1% 2 28,623 1.6% 987 0.7% 1 19,340 1.0% 1,417 1.0% |

| | # OF | GROSS | % OF |
|----------------------------------|------------|--------------|------------|
| BY PROPERTY TYPE | PROPERTIES | INVESTMENT | INVESTMENT |
| Assisted Living | 119 | \$ 929,113 | 51.4% |
| Skilled Nursing | 73 | 849,182 | 47.2% |
| Under Development ⁽³⁾ | - | 13,000 | 0.7% |
| Other ⁽⁴⁾ | 1 | 13,140 | 0.7% |
| Total | 193 | \$ 1,804,435 | 100.0% |

 Includes cash rent, straight-line rent and amortization of lease incentives and excludes real estate tax reimbursement, straight-line rent write-off and rental income from properties sold during the twelve months ended December 31, 2021. See page 21 for Components of Rental Income.

- (2) Includes interest income from mezzanine loans and working capital notes.
- (3) Includes a \$13,000 preferred equity investment in an entity that will develop and own a 267-unit ILF/ALF community in Washington. See page 6 for Unconsolidated Joint Ventures.
- (4) Includes one behavioral health care hospital and three parcels for land held-for-use and one parcel of land securing a first mortgage held for future development of a post-acute skilled nursing center.



GROSS INVESTMENT BY INVESTMENT TYPE



*Weighted average maturity - 17.5 years

GROSS INVESTMENT BY PROPERTY TYPE





TWELVE MONTHS ENDED **DECEMBER 31, 2021** GROSS % OF % OF TOTAL # OF REVENUES⁽¹⁾ INVESTMENT **GROSS INVESTMENT OWNED PROPERTIES** PROPERTIES RENTAL INCOME Assisted Living 102 \$ 844,301 46.8% \$ 54,449 38.2% Skilled Nursing 50 552,896 30.7% 51,668 36.3% Other 1 11,360 0.6% 967 0.7% Total 153 \$ 1,408,557 78.1% \$ 107,084 75.2%

| # OF | Ģ | ROSS | % OF | | | % OF TOTAL |
|------------|-----------------------------------|---------------------------------|--|--|--|--|
| PROPERTIES | INV | ESTMENT | GROSS INVESTMENT | INTER | EST INCOME | REVENUES |
| 14 | \$ | 59,886 | 3.3% | \$ | 564 | 0.4% |
| 23 | | 286,249 | 15.9% | | 32,213 | 22.7% |
| _ | | 1,780 | 0.1% | | 34 | - % |
| 37 | \$ | 347,915 | 19.3% | \$ | 32,811 | 23.1% |
| 100 | * | 4 750 470 | 07.4% | <i>ф</i> | 120.005 | |
| | PROPERTIES 14 23 – 37 | PROPERTIES INV 14 \$ 23 | PROPERTIES INVESTMENT 14 \$ 59,886 23 286,249 - 1,780 37 \$ 347,915 | PROPERTIES INVESTMENT GROSS INVESTMENT 14 \$ 59,886 3.3% 23 286,249 15.9% - 1,780 0.1% 37 \$ 347,915 19.3% | PROPERTIES INVESTMENT GROSS INVESTMENT INTER 14 \$ 59,886 3.3% \$ 23 286,249 15.9% - - 1,780 0.1% - | PROPERTIES INVESTMENT GROSS INVESTMENT INTEREST INCOME 14 \$ 59,886 3.3% \$ 564 23 286,249 15.9% 32,213 - 1,780 0.1% 34 37 \$ 347,915 19.3% \$ 32,811 |

| | # OF | G | ROSS | % OF | INTER | EST AND | % OF TOTAL |
|------------------|------------|------|---------|------------------|-------|---------|-------------------------|
| NOTES RECEIVABLE | PROPERTIES | INVE | ESTMENT | GROSS INVESTMENT | OTHER | INCOME | REVENUES ⁽²⁾ |
| Assisted Living | 2 | \$ | 18,586 | 1.0% | \$ | 882 | 0.6% |
| Skilled Nursing | | | 10,037 | 0.6% | | 105 | 0.1% |
| Total | 2 | \$ | 28,623 | 1.6% | \$ | 987 | 0.7% |

| UNCONSOLIDATED JOINT VENTURES | # OF PROPERTIES | GROSS VESTMENT | % OF GROSS INVESTMENT | NSOLIDATED INCOME | % OF TOTAL REVENUES |
|-------------------------------|--------------------|-------------------|--------------------------|--------------------------|------------------------|
| Assisted Living | 1 | \$ 6,340 | 0.3% | \$ 450 | 0.3% |
| Under Development | _ | 13,000 | 0.7% | 967 | 0.7% |
| Total | 1 | \$ 19,340 | 1.0% | \$ 1,417 | 1.0% |
| TOTAL INVESTMENTS | 193 | \$ 1,804,435 | 100.0% | \$ 142,299 | 100.0% |

(1) Includes cash rent, straight-line rent and amortization of lease incentives and excludes real estate tax reimbursement, straight-line rent write-off and rental income from properties sold during the twelve months ended December 31, 2021. See page 21 for Components of Rental Income.

(2) Includes interest income from mezzanine loans and working capital notes.









% OF INTEREST & OTHER INCOME



% OF UNCONSOLIDATED JV INCOME





(AS OF DECEMBER 31, 2021, DOLLAR AMOUNTS IN THOUSANDS)

| YEAR | RENTAL INCOME ⁽¹⁾ | % OF TOTAL | INTEREST INCOME ⁽¹⁾ | % OF TOTAL | ER NOTES COME ⁽¹⁾ | % OF TOTAL | CONSOLIDATED | % OF TOTAL | - | NNUALIZED AP INCOME ⁽¹⁾ | % OF TOTAL |
|------------|---------------------------------|---------------|-----------------------------------|---------------|-------------------------------------|---------------|------------------|---------------|----|---------------------------------------|---------------|
| 2022 | \$ 17,154 ⁽³⁾ | 15.3% | \$ 135 | 0.4% | \$ 341 | 29.7% | \$ - | _ | \$ | 17,630 | 11.5% |
| 2023 | 4,303 | 3.8% | - | _ | 640 | 55.8% | _ | _ | | 4,943 | 3.2% |
| 2024 | 7,094 | 6.3% | 2,414 | 6.2% | _ | _ | _ | _ | | 9,508 | 6.2% |
| 2025 | 9,068 | 8.1% | 4,711 | 12.1% | _ | _ | _ | _ | | 13,779 | 9.0% |
| 2026 | 17,792 | 15.9% | - | - | 41 | 3.6% | _ | _ | | 17,833 | 11.6% |
| 2027 | 11,279 | 10.1% | _ | _ | _ | _ | _ | _ | | 11,279 | 7.3% |
| 2028 | 1,063 | 0.9% | _ | - | - | _ | _ | - | | 1,063 | 0.7% |
| Thereafter | 44,356 | 39.6% | 31,643 | 81.3% | 125 | 10.9% | 1,504 | 100.0% | | 77,628 | 50.5% |
| Total | \$ 112,109 | 100.0% | \$ 38,903 | 100.0% | \$ 1,147 | 100.0% | \$ 1,504 | 100.0% | \$ | 153,663 | 100.0% |



Near Term Maturities:

- Six in 2022 with an annualized GAAP income totaling \$17.6 million ⁽³⁾
- Nine in 2023 with an annualized GAAP income totaling \$4.9 million
- Four in 2024 with an annualized GAAP income totaling \$9.5 million
- As of December 31, 2021, approximately 92% of owned properties are covered under master leases and approximately 87% of rental revenues come from master leases or crossdefault leases.

(1) Represents annualized contractual GAAP rent prior to abatements, GAAP interest income from mortgage loans, mezzanine loans and working capital notes and income from unconsolidated joint ventures for the month of December 2021 for investments as of December 31, 2021.

(2) Represents income from two preferred equity investments accounted for as unconsolidated joint ventures. These preferred equity investments do not have scheduled maturities but provide the entity an option to redeem our investment at a future date. See page 6 for further discussion on our unconsolidated joint ventures.

(3) One of the six maturities is Brookdale which represents 82% of the annualized GAAP income maturing in 2022 as of December 31, 2021. See page 13 for Brookdale disclosure.



(AS OF DECEMBER 31, 2021, DOLLAR AMOUNTS IN THOUSANDS)

| | | | NNUALIZED | | CO | NNUALIZED NTRACTUAL | | NUALIZED | | GROSS | |
|--|------------|-----|----------------------------|--------|----|--------------------------|--------|----------------------------|--------|--------------|--------|
| OPERATORS | # OF PROPS | ACT | UAL CASH ⁽¹⁾⁽⁴⁾ | % | C | ASH ⁽²⁾⁽⁴⁾⁽⁵⁾ | % | GAAP ⁽³⁾⁽⁵⁾ | % | INVESTMENT | % |
| Prestige Healthcare | 24 | \$ | 27,218 | 19.1% | \$ | 27,218 | 18.2% | \$ 32,685 | 21.3% | \$ 272,453 | 15.1% |
| Brookdale Senior Living ⁽⁶⁾ | 35 | | 14,548 | 10.2% | | 14,548 | 9.7% | 14,536 | 9.4% | 102,921 | 5.7% |
| Anthem Memory Care ⁽⁶⁾ | 11 | | 10,800 | 7.6% | | 10,800 | 7.2% | 10,800 | 7.0% | 139,176 | 7.7% |
| Carespring Health Care Management | 4 | | 10,242 | 7.2% | | 10,242 | 6.8% | 11,185 | 7.3% | 102,520 | 5.7% |
| Ark Post Acute Network (7) | 7 | | 8,914 | 6.3% | | 8,914 | 6.0% | 8,257 | 5.4% | 71,742 | 4.0% |
| Fundamental | 7 | | 8,892 | 6.2% | | 8,892 | 5.9% | 8,392 | 5.5% | 75,795 | 4.2% |
| Genesis Healthcare (6) | 6 | | 8,539 | 6.0% | | 8,539 | 5.7% | 8,539 | 5.5% | 50,004 | 2.8% |
| Juniper Communities | 7 | | 6,810 | 4.8% | | 6,810 | 4.5% | 6,462 | 4.2% | 92,319 | 5.1% |
| ALG Senior Living | 15 | | 5,449 | 3.8% | | 5,449 | 3.6% | 5,338 | 3.5% | 74,888 | 4.1% |
| Fields Senior Living | 5 | | 4,296 | 3.0% | | 4,296 | 2.9% | 4,350 | 2.8% | 72,108 | 4.0% |
| All Others ⁽⁶⁾ | 72 | | 36,654 | 25.8% | | 44,209 | 29.5% | 43,119 | 28.1% | 750,509 | 41.6% |
| | 193 | \$ | 142,362 | 100.0% | \$ | 149,917 | 100.0% | \$ 153,663 | 100.0% | \$ 1,804,435 | 100.0% |

(1) Represents annualized cash rental income, interest income from mortgage loans, mezzanine loans and working capital notes and income from unconsolidated joint ventures received for the month of December 2021 for investments as of December 31, 2021.

(2) Represents annualized contractual cash rental income prior to abatements, interest income from mortgage loans, mezzanine loans and working capital notes and income from unconsolidated joint ventures for the month of December 2021 for investments as of December 31, 2021.

(3) Represents annualized GAAP rent prior to abatements, GAAP interest income from mortgage loans, mezzanine loans and working capital notes and income from unconsolidated joint ventures for the month of December 2021 for investments as of December 31, 2021.

(4) The difference between annualized actual cash and annualized contractual cash is due to deferrals and abatements.

(5) The difference between annualized contractual cash and annualized GAAP is due to straight-line rent, lease inducements and effective interest.

(6) See operator updates on page 13.

(7) The senior leadership team from Traditions Senior Management ("Traditions") formed Ark Post Acute Network as their own management company to operate the properties under the existing master lease agreement. The lessee entity and its ownership remains unchanged and the guaranty from the principal remains in place as security for the master lease.

| PRESTIGE | Privately Held | SNF/ALF/ILF Other Rehab | 78 Properties | 5 States |
|------------|----------------|----------------------------------|----------------|-----------|
| BROOKDALE | NYSE: BKD | ILF/ALF/MC Continuing Care | 682 Properties | 41 States |
| ANTHEM | Privately Held | Exclusively MC | 12 Properties | 5 States |
| CARESPRING | Privately Held | SNF/ALF/ILF Transitional Care | 13 Properties | 2 States |
| ARK | Privately Held | SNF/ALF/ILF | 13 Properties | 4 States |

| FUNDAMENTAL | Privately Held | SNF/MC Hospitals & Other Rehab | 80 Properties | 8 States |
|-------------|----------------|-----------------------------------|-----------------------------|-----------|
| GENESIS | OTC PINK: GENN | SNF/ Senior Living | More than 250 Properties | 22 States |
| JUNIPER | Privately Held | ALF/ILF/MC/SNF | 27 Properties | 4 States |
| ALG | Privately Held | ALF/ILF/MC | 128 Properties | 7 States |
| FIELDS | Privately Held | ALF/MC/ILF | 4 Properties | 2 States |



SENIOR LIFESTYLE

FAMILY-OWNED COMMUNITIES

During 2020, an affiliate of Senior Lifestyle ("Senior Lifestyle") paid us \$13,800 of their \$18,400 contractual rent and we applied their letter of credit and deposits totaling \$3,725 to past due rent of \$3,600 and to their outstanding notes receivable of \$125. Accordingly, we recognized \$17,400 of rental revenue from Senior Lifestyle in 2020. To date in 2021, Senior Lifestyle has not paid rent or its other obligations under the master lease. During 2021, we transition 18 assisted living communities previously leased to Senior Lifestyle to five operators. These communities are located in Illinois, Ohio, Wisconsin, Colorado, Pennsylvania and Nebraska. Also, during 2021, we sold three Wisconsin communities and a closed community in Nebraska previously leased to Senior Lifestyle for a combined total of \$35,900. We received total proceeds of \$34,764 and recorded a net gain on sale of \$5,390. We expect to transition the remaining New Jersey community to an existing operator during 1Q22.



Anthem paid us annual cash rent of \$10,800 in 2021 and \$9,900 in 2020. We anticipate they will pay annualized cash rent of \$10,800 through 2022. Anthem is current on agreed upon rent payments through February 2022.



Brookdale's master lease was scheduled for expiration on December 31, 2021. During 1Q21, we extended their term by one year through an amended master lease, with a new maturity date of December 31, 2022. Also, the renewal options under the amended master lease will remain the same which provides three renewal options consisting of a three-year renewal option, a five-year renewal option and a 10-year renewal option. The notice period for the first renewal option is January 1, 2022 to April 30, 2022. During 2020, we extended to Brookdale a \$4,000 capital commitment which was available through December 31, 2021, and a \$2,000 capital commitment which is available between January 1, 2022 through December 31, 2022. However, any unused balance under the \$2,000 commitment terminates if the master lease is not renewed by April 30, 2022. The yield on these capital commitments is 7%. As of December 31, 2021, we fully funded the \$4,000 capital commitment under this agreement. Brookdale is current on rent payments through February 2022.

Other Operators

During 2020, we consolidated our two master leases with an operator into one combined master lease and agreed to abate \$650 of rent and allow the operator to defer rent as needed through March 31, 2021. The combined master lease was amended during 2021 and 2022 to extend the rent deferral period through March 31, 2022. The operator deferred rent of \$1,268 for 4Q21 and a total of \$867 in January and February 2022. The deferred balance due from this operator is \$5,822 as of February 2022. The operator can defer rent up to \$452 for March 2022.

Subsequent to December 31, 2021, an operator of two assisted living communities in California with a total of 232 units exercised the purchase option under their lease for approximately \$43,700. The communities have a gross book value of \$31,814 and a net book value of \$17,034. We anticipate recognizing approximately \$26,000 of gain on sale in 2Q22.

Subsequent to December 31, 2021, we entered into an agreement with the current operator to sell a 74-unit assisted living community in Virginia for \$16,895. The community has a gross book value of \$16,895 and a net book value of \$15,655. We anticipate recognizing approximately \$1,300 of gain on sale in 2Q22. In connection with the sale, the current operator will pay approximately \$1,200 of lease termination fee.





States in which we have some of the highest concentration of properties are states with the highest projected increases in the 80+ population cohort over the next

4Q 2021 SUPPLEMENTAL REPORT



(AS OF DECEMBER 31, 2021, DOLLAR AMOUNTS IN THOUSANDS)

| | # OF | GROSS | | | | | GROSS INV | /EST | MENT | | | |
|-------------------------|-------|--------------|--------|------------|--------|------------|-----------|------|--------|--------|--------------------|--------|
| STATE ⁽¹⁾⁽²⁾ | PROPS | INVESTMENT | % | ALF | % | SNF | % | | UDP | % | 0TH ⁽³⁾ | % |
| Michigan | 24 | \$ 281,512 | 15.8% | \$ 21,422 | 2.3% | \$ 259,147 | 30.9% | \$ | _ | _ | \$ 943 | 7.2% |
| Texas | 34 | 274,626 | 15.4% | 71,816 | 7.8% | 202,810 | 24.2% | | _ | _ | _ | _ |
| Wisconsin | 8 | 114,538 | 6.4% | 100,592 | 10.9% | 13,946 | 1.7% | | _ | _ | _ | _ |
| California | 7 | 106,129 | 5.9% | 83,867 | 9.1% | 22,262 | 2.6% | | _ | _ | _ | _ |
| Colorado | 13 | 104,514 | 5.8% | 104,514 | 11.3% | _ | _ | | _ | _ | _ | _ |
| Illinois | 5 | 88,135 | 4.9% | 88,135 | 9.6% | _ | _ | | _ | _ | _ | _ |
| Ohio | 9 | 86,829 | 4.9% | 32,829 | 3.6% | 54,000 | 6.4% | | _ | _ | _ | _ |
| Florida | 11 | 80,540 | 4.5% | 47,675 | 5.2% | 32,865 | 3.9% | | _ | _ | _ | _ |
| New Jersey | 4 | 62,832 | 3.5% | 62,832 | 6.8% | _ | _ | | _ | _ | _ | _ |
| Kentucky | 3 | 62,821 | 3.5% | 14,301 | 1.5% | 48,520 | 5.8% | | _ | _ | _ | _ |
| All Others | 75 | 525,151 | 29.4% | 294,359 | 31.9% | 205,595 | 24.5% | | 13,000 | 100.0% | 12,197 | 92.8% |
| Total | 193 | \$ 1,787,627 | 100.0% | \$ 922,342 | 100.0% | \$ 839,145 | 100.0% | \$ | 13,000 | 100.0% | \$ 13,140 | 100.0% |

(1) Due to master leases with properties in various states, revenue by state is not available.

(2) Excludes working capital notes totaling \$16,808. Working capital notes are provided to certain operators under their master leases covering properties in various states. Therefore, the working capital notes outstanding balance is not available by state.

(3) Includes one behavioral health care hospital and three parcels for land held-for-use and one parcel of land securing a first mortgage held for future development of a post-acute skilled nursing center.

GROSS PORTFOLIO BY MSA (1)



(1) The MSA rank by population as of July 1, 2019, as estimated by the United States Census Bureau. Approximately 66% of our properties are in the top 100 MSAs. Includes only our real estate investments.

AVERAGE PORTFOLIO AGE (1)



(1) As calculated from construction date or major renovation/expansion date. Includes only our real estate investments.

REAL ESTATE INVESTMENTS METRICS

(TRAILING TWELVE MONTHS THROUGH SEPTEMBER 30, 2021 AND JUNE 30, 2021)



SAME PROPERTY PORTFOLIO ("SPP") COVERAGE STATISTICS (1)(2)

ASSISTED LIVING



ALF metrics include Coronavirus Stimulus Funds ("CSF") as allocated/reported by operators. Excluding CSF, the 3Q21 normalized EBITDAR and EBITDARM coverages were 0.60 and 0.80, respectively, and 0.65 and 0.85, respectively, for 2Q21. See definition of Coronavirus Stimulus Funds on Page 28. For the 60% of the reported SPP ALF, occupancy was 80% at January 31, 2022, 78% at September 30, 2021 and 76% at June 30, 2021.

SENIOR LIFESTYLE ⁽³⁾

(FOR THE SIX PROPERTIES CURRENTLY COVERED BY LEASES WITH QUARTERLY FAIR MARKET RENT RESETS)

(dollar amounts in thousands)



The occupancy for the six properties previously leased to Senior Lifestyle currently covered by leases with quarterly fair market rent resets in January 31, 2022 and December 31, 2020 was 69% and 60%, respectively.



SKILLED NURSING

SNF metrics include CSF, as allocated/reported by operators. Excluding CSF, the 3Q21 normalized EBITDAR and EBITDARM coverages were 0.99 and 1.45, respectively, and 0.99 and 1.44, respectively, for 2Q21. For the 91% of the reported SPP SNF, average monthly occupancy was 72% in January 2022, 71% in September 2021 and 70% in June 2021.

SENIOR CARE/ABRI HEALTH

(dollar amounts in thousands)



The occupancy in January 31, 2022 and December 31, 2020 was flat at 57% each period.

- (1) Information is from property level operator financial statements which are unaudited and have not been independently verified by LTC. The same store portfolio excludes each property currently, or formerly, operated by Senior Lifestyle and Senior Care and will be added back to SPP 15 months after the date of the transition to the new operator.
- (2) The coverage and occupancy levels at our properties may be adversely affected if COVID-19 or another pandemic results in infections on a large scale at our properties, early resident move-outs, our operators delay accepting new residents due to quarantines, and/or potential occupants postpone moving to a senior housing facility, and/or residents delay or postpone elective surgeries at hospitals.
- (3) The occupancy for the 19 properties previously leased to Senior Lifestyle in January 31, 2022 and December 31, 2020 was 78% and 71%, respectively.



ABATED RENT

\$720 abated rent during 4Q21

DEFERRED RENT

- Deferred rent of \$1,268, net of repayments, during 4Q21.
- As of December 31, 2021, outstanding deferred rent of \$5,682 related to assisted living communities.
- Our rent deferral agreements generally require the deferred rent to be paid within 6 to 36 months.
- LTC evaluated deferral requests with close attention to ongoing operations, rent coverage, corporate financial health and liquidity of the operator.

CONTRACTUAL 4Q21 RENT AND MORTGAGE INTEREST



SUBSEQUENT TO DECEMBER 31, 2021

- Provided a total of \$867 of deferred rent and \$480 of rent abatement in January and February 2022.
- Agreed to provide rent deferrals of up to \$452 and abatements of up to \$240 for March 2022.



| | | | DEC | EMBER 31, 2021 | CAPITALIZATION |
|----------------------------------|-------------------------------|----------------------------|-----|----------------|----------------|
| DEBT | | | | | |
| Revolving line of credit - WA ra | ate 1.4% ⁽¹⁾ | | \$ | 110,900 | |
| Term loans, net of debt issue | costs - WA rate 2.6% $^{(1)}$ |) | | 99,363 | |
| Senior unsecured notes, net o | of debt issue costs - W | A rate 4.4% ⁽²⁾ | | 512,456 | |
| Total debt - WA rate 3.79 | 6 | | | 722,719 | 35.0% |
| | | | | | |
| EQUITY | | 12/31/2021 | | | |
| | No. of shares | Closing Price | | | |
| Common stock | 39,374,044 | \$ 34.14 ⁽³⁾ | | 1,344,230 | 65.0% |
| Total Market Value | | | | 1,344,230 | |
| | | | | | |
| TOTAL VALUE | | | \$ | 2,066,949 | 100.0% |
| Add. No. a scientific statement | | | | 0.440 | |
| Add: Non-controlling interest | | | | 8,413 | |
| Less: Cash and cash equivale | ents | | | (5,161) | |
| ENTERPRISE VALUE | | | \$ | 2,070,201 | |
| | | | | | |
| Debt to Enterprise Value | | | | 34.9% | |
| Debt to Annualized Adjusted EBI | 「DAre ⁽⁴⁾ | | | 6.0x | |

(1) During 4Q21, our credit agreement was amended to extend the maturity to November 2025 and decreased the aggregate commitment to \$500,000 comprised of a \$400,000 revolving line of credit and two \$50,000 term loans. In connection with entering into the two term loans, we entered into interest rate swap agreements to effectively fix the interest rate on the two term loans at 2.56% and 2.69%, respectively. See Form 10-K for additional information on the credit agreement. Subsequent to December 31, 2021, we borrowed \$22,000 under our unsecured revolving line of credit. Accordingly, we have \$132,900 outstanding with \$267,100 available for borrowing.

(2) Represents outstanding balance of \$512,980, net of debt issue costs of \$524. Subsequent to December 31, 2021, we repaid \$7,000 in scheduled principal paydowns on our senior unsecured notes.

(3) Closing price of our common stock as reported by the NYSE on December 31, 2021.

(4) See page 22 for reconciliation of annualized adjusted EBITDAre.











COVERAGE RATIOS



| | REVOLVING LINE OF | TERM | SENIOR UNSECURED | | % OF |
|------------|----------------------|---------------------------|---------------------------|---------------------------|--------|
| YEAR | CREDIT (1) | LOANS (1) | NOTES ⁽²⁾ | TOTAL | TOTAL |
| 2022 | \$ — | \$ — | \$ 48,160 | \$ 48,160 | 6.7% |
| 2023 | _ | _ | 49,160 | 49,160 | 6.8% |
| 2024 | - | _ | 49,160 | 49,160 | 6.8% |
| 2025 | 110,900 | 50,000 | 49,500 | 210,400 | 29.1% |
| 2026 | - | 50,000 | 51,500 | 101,500 | 14.0% |
| 2027 | _ | _ | 54,500 | 54,500 | 7.5% |
| 2028 | - | — | 55,000 | 55,000 | 7.6% |
| Thereafter | | _ | 156,000 | 156,000 | 21.5% |
| Total | \$ 110,900 | \$ 100,000 ⁽³⁾ | \$ 512,980 ⁽³⁾ | \$ 723,880 ⁽³⁾ | 100.0% |





(1) During 4Q21, our credit agreement was amended to extend the maturity to November 2025 and decreased the aggregate commitment to \$500,000 comprised of a \$400,000 revolving line of credit and two \$50,000 term loans. In connection with entering into the two term loans, we entered into interest rate swap agreements to effectively fix the interest rate on the two term loans at 2.56% and 2.69%, respectively. See Form 10-K for additional information on the credit agreement. Subsequent to December 31, 2021, we borrowed \$22,000 under our unsecured revolving line of credit. Accordingly, we have \$132,900 outstanding with \$267,100 available for borrowing.

(2) Reflects scheduled principal payments. Subsequent to December 31, 2021, we repaid \$7,000 in scheduled principal paydowns on our senior unsecured notes.

(3) Excludes debt issue costs which are netted against the principal outstanding in the term loans and senior unsecured notes balance on our Consolidated Balance Sheets shown on page 24.



(DOLLAR AMOUNTS IN THOUSANDS)

| | 12/31/21 | 12/31/20 | 12/31/19 |
|----------------------------------|--------------|--------------|--------------|
| Gross investments | \$ 1,804,435 | \$ 1,737,795 | \$ 1,778,341 |
| Net investments | \$ 1,426,070 | \$ 1,385,414 | \$ 1,427,845 |
| Gross asset value | \$ 1,883,190 | \$ 1,811,867 | \$ 1,864,705 |
| | | | |
| Total debt ⁽¹⁾ | \$ 722,719 | \$ 649,382 | \$ 693,388 |
| Total liabilities ⁽¹⁾ | \$ 759,698 | \$ 683,680 | \$ 728,783 |
| | | | |
| Total equity | \$ 745,127 | \$ 775,806 | \$ 785,426 |

(1) Includes outstanding gross revolving line of credit, term loans, net of debt issue costs, and senior unsecured notes, net of debt issue costs.

NON-CASH REVENUE COMPONENTS

| | 4Q21 | 1Q22 ⁽¹⁾ | 2Q22 ⁽¹⁾ | 3Q22 ⁽¹⁾ | 4Q22 ⁽¹⁾ |
|----------------------------------|----------|----------------------------|---------------------|----------------------------|---------------------|
| Straight-line rent | \$ (152) | \$ (234) | \$ (292) | \$ (337) | \$ (416) |
| Amortization of lease incentives | (222) | (223) | (223) | (223) | (185) |
| Effective interest | 1,393 | 1,314 | 1,348 | 1,360 | 1,304 |
| Net | \$ 1,019 | \$ 857 | \$ 833 | \$ 800 | \$ 703 |

(1) For leases and loans in place at December 31, 2021, assuming no renewals, modifications or replacements and no new investments are added to our portfolio.

COMPONENTS OF RENTAL INCOME

| | | | | | TWELVE MONTHS ENDED DECEMBER 31, | | |
|---|----------|----------|--------------------------|----------------------|-------------------------------------|----------------|--|
| | 2021 | 2020 | Variance | 2021 2020 | | Variance | |
| Cash rent | \$26,725 | \$34,435 | \$(7,710) ⁽¹⁾ | \$107,692 | \$132,900 | \$(25,208) (1) | |
| Operator reimbursed real estate tax revenue | 3,677 | 3,371 | 306 (2) | 14,332 | 15,056 | (724) (2) | |
| Straight-line rent | (152) | 77 | (229) (3) | 467 | 1,778 | (1,311) (3) | |
| Straight-line rent write-off | - | - | _ | (758) ⁽⁴⁾ | (23,029) (5) | 22,271 | |
| Amortization of lease incentives | (222) | (109) | (113) | (608) | (611) | 3 | |
| Total rental income | \$30,028 | \$37,774 | \$(7,746) | \$121,125 | \$126,094 | \$ (4,969) | |

- (1) QoQ decreased primarily due to lower rental income related to the transition of properties previously leased to Senior Care and Senior Care's parent company, Abri Health, and Senior Lifestyle, and abated and deferred rent, partially offset by increased rent from annual rent escalations and capital improvement funding. YoY: Decreased primarily due to QoQ explanation and 50% 2021 escalation reduction.
- (2) Due to the timing of certain operators' property tax escrow receipts and payment of related taxes.
- (3) Decrease primarily due to more leases accounted for on a cash basis as compared to the prior period and for those on an accrual basis the cash rent is higher than the GAAP rent in 4Q21.
- (4) Represents the write-off of an operator's straight-line rent receivable during 1Q21.
- (5) Represents a write-off of straight-line rent receivable relating to Senior Lifestyle in 2Q20 and Genesis and another operator in 3Q20.



RECONCILIATION OF ANNUALIZED ADJUSTED EBITDAre AND FIXED CHARGES

| | THREE M | IONTHS ENDED | F | | | IE YEAR ENDE | ED | | |
|--|---------|---------------------|----|---------------------|----|-----------------------|----|-----------------------------------|--|
| | 1 | 2/31/21 | | 12/31/2021 | 1 | 2/31/2020 | : | 2/31/2019 | |
| Net income | \$ | 12,930 | \$ | 56,224 | \$ | 95,677 | \$ | 80,872 | |
| Less: Gain on sale of real estate, net | | (70) | | (7,462) | | (44,117) | | (2,106) | |
| Less: Gain on insurance proceeds | | (70) | | (7,402) | | (373) ⁽³⁾ | | (2,100) (2,111) ⁽³⁾ | |
| Add: Loss on unconsolidated joint ventures | | _ | | _ | | 758 ⁽⁴⁾ | | (2,111) | |
| Add: Impairment loss from investments | | _ | | _ | | 3,977 ⁽⁵⁾ | | 5,500 ⁽⁴⁾ | |
| Add: Interest expense | | 6.933 | | 27,375 | | 29,705 | | 30,582 | |
| Add: Depreciation and amortization | | 9,449 | | 38,296 | | 39,071 | | 39,216 | |
| EBITDAre | | 29,242 | | 114,433 | | 124,698 | | 151,953 | |
| EDITDAVE | | 29,242 | | 114,433 | | 124,090 | | 101,905 | |
| Add/(less): Non-recurring one-time items | | 869 (1) | | 5,947 (2) | | 22,841 ⁽⁶⁾ | | (1,535) (7) | |
| Adjusted EBITDAre | \$ | 30,111 | \$ | 120,380 | \$ | 147,539 | \$ | 150,418 | |
| Interest expense | \$ | 6,933 | \$ | 27,375 | \$ | 29,705 | \$ | 30,582 | |
| Add: Capitalized interest | | _ | | _ | | 354 | | 608 | |
| Fixed charges ⁽⁸⁾ | \$ | 6,933 | \$ | 27,375 | \$ | 30,059 | \$ | 31,190 | |
| Annualized Adjusted EBITDAre | \$ | 120.444 | | | | | | | |
| Annualized Fixed Charges | \$ | 27,732 | | | | | | | |
| | Ţ | ,. == | | | | | | | |
| Debt (net of debt issue costs) | \$ | 722,719 | \$ | 722,719 | \$ | 649,382 | \$ | 693,388 | |
| Debt to Adjusted EBITDAre | | 6.0x ⁽⁸⁾ | | 6.0x ⁽⁸⁾ | | 4.4x | | 4.6x | |
| Adjusted EBITDAre to Fixed Charges | | 4.3x | | 4.4x | | 4.9x | | 4.8x | |

(1) Represents the provision for credit losses related to the origination of \$86,900 of mortgage loans during 4Q21.

(2) Represents the Senior Care and Abri Health settlement payment (\$3,895), the straight-line rent receivable write-off (\$758), the provisions for credit losses (\$869), and the 50% reduction of 2021 rent and interest escalations (\$425).

(3) Represents the gain from insurance proceeds related to previously sold properties.

(4) In 4Q19, we wrote down our investment in an unconsolidated joint venture ("JV") by \$5,500 to its estimated fair value as a result of the JV entering into a contract to the sell the properties comprising the JV. In 2Q20, the JV sold the properties and we incurred an additional loss of \$758.

(5) Represents an impairment loss relating to a 48-unit memory care in Colorado and a 61-unit assisted living community in Florida which was sold in 1Q21.

(6) Represents the \$23,029 straight-line rent receivable write-off related to Senior Lifestyle, Genesis and another operator and the Senior Lifestyle lease incentives write-off of \$185 offset by the gain from insurance proceeds (\$373).

(7) Represents the gain from insurance proceeds (\$2,111) and deferred rent repayment of \$1,350 from an operator offset by \$1,926 write-off of straight-line rent receivable due a lease termination.

(8) Increase due to additional borrowings for \$98,215 of initial investments in 3Q21 and 4Q21.



| | | THREE MONTHS ENDED DECEMBER 31, | | NTHS ENDED BER 31, | |
|--|-----------|------------------------------------|------------|-----------------------|--|
| | 2021 | 2020 | 2021 | 2020 | |
| Revenues | | | | | |
| Rental income | \$ 30,028 | \$ 37,774 | \$ 121,125 | \$ 126,094 | |
| Interest income from mortgage loans | 9,032 | 7,909 | 32,811 | 31,396 | |
| Interest and other income | 381 | 590 | 1,386 | 1,847 | |
| Total revenues | 39,441 | 46,273 | 155,322 | 159,337 | |
| Expenses | | | | | |
| Interest expense | 6,933 | 7,088 | 27,375 | 29,705 | |
| Depreciation and amortization | 9,449 | 9,839 | 38,296 | 39,071 | |
| Impairment charges | _ | 3,036 | _ | 3,977 | |
| Provision (recovery) for credit losses | 962 | (2) | 1,021 | (3 | |
| Transaction costs | 162 | 102 | 4,433 | 299 | |
| Property tax expense | 3,679 | 3,380 | 15,392 | 15,065 | |
| General and administrative expenses | 5,772 | 5,216 | 21,460 | 19,710 | |
| Total expenses | 26,957 | 28,659 | 107,977 | 107,824 | |
| Other Operating Income | | | | | |
| Gain on sale of real estate, net | 70 | 44 | 7,462 | 44,117 | |
| Operating Income | 12,554 | 17,658 | 54,807 | 95,630 | |
| Gain from property insurance proceeds | - | _ | _ | 373 | |
| Loss on unconsolidated joint ventures | - | (138) | - | (758 | |
| Income from unconsolidated joint ventures | 376 | 145 | 1,417 | 432 | |
| Net Income | 12,930 | 17,665 | 56,224 | 95,677 | |
| Income allocated to non-controlling interests | (92) | (92) | (363) | (384 | |
| Net income attributable to LTC Properties, Inc. | 12,838 | 17,573 | 55,861 | 95,293 | |
| Income allocated to participating securities | (112) | (103) | (458) | (422 | |
| Net income available to common stockholders | \$ 12,726 | \$ 17,470 | \$ 55,403 | \$ 94,871 | |
| Earnings per common share: | | | | | |
| Basic | \$0.32 | \$0.45 | \$1.41 | \$2.42 | |
| Diluted | \$0.32 | \$0.45 | \$1.41 | \$2.42 | |
| Weighted average shares used to calculate earnings per common share: | | | | | |
| Basic | 39,177 | 39,062 | 39,156 | 39,179 | |
| Diluted | 39,177 | 39,147 | 39,156 | 39,264 | |
| Dividends declared and paid per common share | \$0.57 | \$0.57 | \$2.28 | \$2.28 | |
| | | | | - | |

| CONSOLIDATED | BALANCE SHEETS |
|--------------|-----------------------|
| | |

(AUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)



| | DECEMB | | DECEMBER 31, 2020 | | |
|---|--------|-------------|-------------------|-------------|--|
| ASSETS | | | | | |
| Investments: | | | | | |
| Land | \$ | 123,239 | \$ | 127,774 | |
| Buildings and improvements | | 1,285,318 | | 1,324,227 | |
| Accumulated depreciation and amortization | | (374,606) | | (349,643) | |
| Real property investments, net | | 1,033,951 | | 1,102,358 | |
| Mortgage loans receivable, net of loan loss reserve: 2021–\$3,473; 2020–\$2,592 | | 344,442 | | 257,251 | |
| Real estate investments, net | | 1,378,393 | | 1,359,609 | |
| Notes receivable, net of loan loss reserve: 2021–\$286; 2020–\$146 | | 28,337 | | 14,465 | |
| Investments in unconsolidated joint ventures | | 19,340 | | 11,340 | |
| Investments, net | | 1,426,070 | | 1,385,414 | |
| Other assets: | | | | | |
| Cash and cash equivalents | | 5,161 | | 7,772 | |
| Debt issue costs related to revolving line of credit | | 3,057 | | 1,324 | |
| Interest receivable | | 39,522 | | 32,746 | |
| Straight-line rent receivable | | 24,146 | | 24,452 | |
| Lease incentives | | 2,678 | | 2,462 | |
| Prepaid expenses and other assets | | 4,191 | | 5,316 | |
| Total assets | \$ | 1,504,825 | \$ | 1,459,486 | |
| LIABILITIES | | | | | |
| Revolving line of credit | \$ | 110,900 | \$ | 89,900 | |
| Term loans, net of debt issue costs: 2021–\$637; 2020–\$0 | | 99,363 | | , _ | |
| Senior unsecured notes, net of debt issue costs: 2021–\$524; 2020–\$658 | | 512,456 | | 559,482 | |
| Accrued interest | | 3,745 | | 4,216 | |
| Accrued expenses and other liabilities | | 33,234 | | 30,082 | |
| Total liabilities | | 759,698 | | 683,680 | |
| EQUITY | | | | | |
| Stockholders' equity: | | | | | |
| Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2021–39,374; 2020–39,242 | | 394 | | 392 | |
| Capital in excess of par value | | 856,895 | | 852,780 | |
| Cumulative net income | | 1,444,636 | | 1,388,775 | |
| Comprehensive expense | | (172) | | _ | |
| Cumulative distributions | | (1,565,039) | | (1,474,545) | |
| Total LTC Properties, Inc. stockholders' equity | | 736,714 | - | 767,402 | |
| Non-controlling interests | | 8,413 | | 8,404 | |
| Total equity | | 745,127 | | 775,806 | |
| Total liabilities and equity | \$ | 1,504,825 | \$ | 1,459,486 | |

FUNDS FROM OPERATIONS - RECONCILIATION OF FFO AND FAD

| (AUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) |
|---|
|---|

| | THREE MONTHS ENDEDDECEMBER 31, | | | | TWELVE MON | | |
|---|--------------------------------|--------------------|----|--------------------|------------|----------------------|-------------------|
| | | 2021 | | 2020 | - — | 2021 | 2020 |
| GAAP net income available to common stockholders | \$ | 12,726 | \$ | 17,470 | \$ | 55,403 | \$ 94,871 |
| Add: Impairment charge | | _ | | 3,036 | | _ | 3,977 |
| Add: Depreciation and amortization | | 9,449 | | 9,839 | | 38,296 | 39,071 |
| (Less)/add: (Gain) Loss on sale of investments, net | | (70) | | 94 | | (7,462) | (43,359) |
| NAREIT FFO attributable to common stockholders | \$ | 22,105 | \$ | 30,439 | \$ | 86,237 | \$ 94,560 |
| NAREIT Diluted FFO attributable to common stockholders per share | | \$0.56 | | \$0.78 | | \$2.20 | \$2.41 |
| NAREIT FFO attributable to common stockholders | \$ | 22,105 | \$ | 30,439 | \$ | 86,237 | \$ 94,560 |
| Add: Non-recurring items | | 869 (1) | I | _ | | 5,947 ⁽²⁾ | 22,841 |
| FFO attributable to common stockholders, excluding non-recurring items | \$ | 22,974 | \$ | 30,439 | \$ | 92,184 | \$ 117,401 |
| NAREIT FFO attributable to common stockholders Non-cash income: | \$ | 22,105 | \$ | 30,439 | \$ | 86,237 | \$ 94,560 |
| | | 1=0 | | () | | (107) | (1 == 0) |
| Less: Straight-line rental (adjustment) income Add: Amortization of lease incentives | | 152 222 | | (77) 109 | | (467) 608 | (1,778) 611 |
| | | 222 | | 109 | | 758 ⁽³⁾ | |
| Add: Other non-cash expense | | - | | - | | | 23,029 |
| Less: Effective interest income from mortgage loans Net non-cash income | | (1,393) (1,019) | | (1,506) (1,474) | | (6,093) (5,194) | (6,154) 15,708 |
| Non-cash expense: | | | | | | | |
| Add: Non-cash compensation charges | | 1,975 | | 1,781 | | 7,760 | 7,012 |
| Add: Provisions for doubtful accounts and notes | | 962 | | (2) | | 1,021 | (3) |
| Less: Capitalized interest | | - | | - | | - | (354) |
| Net non-cash expense | | 2,937 | | 1,779 | | 8,781 | 6,655 |
| Funds available for distribution (FAD) | \$ | 24,023 | \$ | 30,744 | \$ | 89,824 | \$ 116,923 |
| Less: Non-recurring income | | _ | | _ | | 5,232 (4) | (373) |
| Funds available for distribution (FAD), excluding non-recurring items | \$ | 24,023 | \$ | 30,744 | \$ | 95,056 | \$ 116,550 |

Represents the provision for credit losses related to the origination of \$86,900 of mortgage loans during 4Q21. (1)

Represents the Senior Care and Abri Health settlement payment (\$3,895), the straight-line rent receivable write-off (\$758), the provisions for credit losses (\$869), (2) and the 50% reduction of 2021 rent and interest escalations (\$425).

- Represents the write-off of straight-line rent receivable due to transitioning rental revenue recognition to cash basis. (3)
- (4) Represents the Senior Care and Abri Health settlement payment (\$3,895), and the cash impact of the 50% reduction of 2021 rent and interest escalations (\$1,337).
- (5) Represents the sum of (6) and (7) offset by (8) below.
- Includes the Senior Lifestyle lease incentives write-off of \$185. (6)
- (7) Represents the write-off of straight-line rent receivable related Senior Lifestyle, Genesis Healthcare and another operator (\$23,029).
- Represents the gain from insurance proceeds related to previously sold property (\$373). (8)

FUNDS FROM OPERATIONS – RECONCILIATION OF FFO PER SHARE

(AUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)



| | | FFO | FAD | | |
|---|-----------|-----------|-----------|-----------|--|
| FOR THE THREE MONTHS ENDED DECEMBER 31, | 2021 | 2020 | 2021 | 2020 | |
| FFO/FAD attributable to common stockholders | \$ 22,105 | \$ 30,439 | \$ 24,023 | \$ 30,744 | |
| Non-recurring one-time items | 869 (1 | L) — | - | - | |
| FFO/FAD attributable to common stockholders excluding non-recurring items | 22,974 | 30,439 | 24,023 | 30,744 | |
| | | | | | |
| Effect of dilutive securities: | | | | | |
| Participating securities | 112 | 103 | 112 | 103 | |
| Diluted FFO/FAD excluding non-recurring items | \$ 23,086 | \$ 30,542 | \$ 24,135 | \$ 30,847 | |
| | | | | | |
| Shares for basic FFO/FAD per share | 39,177 | 39,062 | 39,177 | 39,062 | |
| Effect of dilutive securities: | | | | | |
| Stock options | _ | _ | - | _ | |
| Performance-based stock units | - | 85 | - | 85 | |
| Participating securities | 197 | 180 | 197 | 180 | |
| Shares for diluted FFO/FAD per share | 39,374 | 39,327 | 39,374 | 39,327 | |

| | | FFO | FAD | | | |
|---|-----------|------------------------------------|---------------------|-------------------------------------|--|--|
| FOR THE TWELVE MONTHS ENDED DECEMBER 31, | 2021 | 2020 | 2021 | 2020 | | |
| FFO/FAD attributable to common stockholders | \$ 86,237 | \$ 94,560 | \$ 89,824 | \$ 116,923 | | |
| Non-recurring one-time items | 5,947 (2) | ⁾ 22,841 ⁽³⁾ | 5,232 ⁽⁴ | ⁽⁵⁾ (373) ⁽⁵⁾ | | |
| FFO/FAD attributable to common stockholders excluding non-recurring items | 92,184 | 117,401 | 95,056 | 116,550 | | |
| | | | | | | |
| Effect of dilutive securities: | | | | | | |
| Participating securities | 458 | 422 | 458 | 422 | | |
| Diluted FFO/FAD | \$ 92,642 | \$ 117,823 | \$ 95,514 | \$ 116,972 | | |
| | | | | | | |
| Shares for basic FFO/FAD per share | 39,156 | 39,179 | 39,156 | 39,179 | | |
| Effect of dilutive securities: | | | | | | |
| Stock options | - | - | - | _ | | |
| Performance based stock units | - | 85 | - | 85 | | |
| Participating securities | 197 | 174 | 197 | 174 | | |
| Shares for diluted FFO/FAD per share | 39,353 | 39,438 | 39,353 | 39,438 | | |

(1) Represents the provision for credit losses related to the origination of \$86,900 of mortgage loans during 4Q21.

(2) Represents the Senior Care and Abri Health settlement payment (\$3,895), the straight-line rent receivable write-off (\$758), the provisions for credit losses (\$869), and the 50% reduction of 2021 rent and interest escalations (\$425).

(3) Represents the write-off of straight-line rent receivable related Senior Lifestyle, Genesis Healthcare and another operator (\$23,029) offset by (5) below.

(4) Represents the Senior Care and Abri Health settlement payment (\$3,895), and the cash impact of the 50% reduction of 2021 rent and interest escalations (\$1,337).

(5) Represents the gain from insurance proceeds related to previously sold property (\$373).



Driving Stakeholder Value Through Social Responsibility



At LTC, we recognize the importance of being good corporate stewards through socially responsible and sustainable practices within the confines of a REIT structure holding predominantly triplenet leases. We believe that integrating Environmental, Social and Governance ("ESG") initiatives into our strategic objectives will contribute to our long-term success. In support of these initiatives, an internal working group in 2020 commenced a review of our ESG profile with the goal of enhancing our company's corporate responsibility and sustainability practices. Our Board has formed a new committee to address diversity and ESG initiatives. We intend to provide more reporting about our ESG initiatives throughout the coming years.

GLOSSARY



Contractual Lease Rent: Rental revenue as defined by the lease agreement between us and the operator for the lease year.

Coronavirus Stimulus Funds ("CSF"): CSF includes funding from various state and federal programs to support healthcare providers in dealing with the challenges of the coronavirus pandemic. Included in CSF are state-specific payments identified by operators as well as federal payments connected to the Paycheck Protection Program and the Provider Relief Fund. CSF is self-reported by operators in unaudited financial statements provided to LTC. Specifically excluded from CSF are the suspension of the Medicare sequestration cut, and increases to the Federal Medical Assistance Percentages (FMAP), both of which are reflected in reported coverage both including and excluding CSF.

Earnings Before Interest, Tax, Depreciation and Amortization for Real Estate ("EBITDAre"): As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), EBITDAre is calculated as net income (computed in accordance with GAAP) excluding (i) interest expense, (ii) income tax expense, (iii) real estate depreciation and amortization, (iv) impairment write-downs of depreciable real estate, (v) gains or losses on the sale of depreciable real estate, and (vi) adjustments for unconsolidated partnerships and joint ventures.

Funds Available for Distribution ("FAD"): FFO excluding the effects of straight-line rent, amortization of lease costs, effective interest income, deferred income from unconsolidated joint ventures, non-cash compensation charges, capitalized interest and non-cash interest charges.

Funds From Operations ("FFO"): As defined by NAREIT, net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

GAAP Lease Yield: GAAP rent divided by the sum of the purchase price and transaction costs.

GAAP Rent: Total rent we will receive as a fixed amount over the initial term of the lease and recognized evenly over that term. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.



Gross Asset Value: The carrying amount of total assets after adding back accumulated depreciation and loan loss reserves, as reported in the company's consolidated financial statements.

Gross Investment: Original price paid for an asset plus capital improvements funded by LTC, without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

Independent Living Communities ("ILF"): Seniors housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or seniors apartments.

Interest Income: Represents interest income from mortgage loans and other notes.

Licensed Beds/Units: The number of beds and/or units that an operator is authorized to operate at seniors housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

Memory Care Communities ("MC"): Seniors housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

Metropolitan Statistical Areas ("MSA"): Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population. MSAs 1 to 31 have a population of 20.3M – 2.1M. MSAs 32 to 100 have a population of 2.1M – 0.6M. MSAs less than 100 have a population of 0.5M – 55K. Cities in a Micro-SA have a population of 216K – 13K. Cities not in a MSA has population of less than 100K.

Mezzanine: In certain circumstances, the Company strategically allocates a portion of its capital deployment toward mezzanine loans to grow relationships with operating companies that have not typically utilized sale leaseback financing as a component of their capital structure. Mezzanine financing sits between senior debt and common equity in the capital structure, and typically is used to finance development projects or value-add opportunities on existing operational properties. We seek market-based, risk-adjusted rates of return typically between 12-18% with the loan term typically between four to eight years. Security for mezzanine loans can include all or a portion of the following credit enhancements; secured second mortgage, pledge of equity interests and personal/corporate guarantees. Mezzanine loans can be recorded for GAAP purposes as either a loan or joint venture depending upon specifics of the loan terms and related credit enhancements.



Micropolitan Statistical Areas ("Micro-SA"): Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 population.

Mortgage Loan: Mortgage financing is provided on properties based on our established investment underwriting criteria and secured by a first mortgage. Subject to underwriting, additional credit enhancements may be required including, but not limited to, personal/corporate guarantees and debt service reserves. When possible, LTC attempts to negotiate a purchase option to acquire the property at a future time and lease the property back to the borrower.

Net Real Estate Assets: Gross real estate investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

Non-cash Rental Income: Straight-line rental income and amortization of lease inducement.

Non-cash Compensation Charges: Vesting expense relating to stock options and restricted stock.

Normalized EBITDAR Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

Normalized EBITDARM Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

Occupancy: The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

Operator Financial Statements: Property level operator financial statements which are unaudited and have not been independently verified by us.

Payor Source: LTC revenue by operator underlying payor source for the period presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us. Private Pay: Private pay includes private insurance, HMO, VA, and other payors.

Purchase Price: Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

Real Estate Investments: Represents our investments in real property and mortgage loan receivables.

Rental Income: Represents GAAP rent net of amortized lease inducement cost.

Same Property Portfolio ("SPP"): Same property statistics allow for the comparative evaluation of performance across a consistent population of LTC's leased property portfolio and the Prestige Healthcare mortgage loan portfolio. Our SPP is comprised of stabilized properties occupied and operated throughout the duration of the quarter-over-quarter comparison periods presented (excluding assets sold and assets held-for-sale). Accordingly, a property must be occupied and stabilized for a minimum of 15 months to be included in our SPP. Each property currently, or formerly, operated by Senior Lifestyle and Senior Care has been excluded from SPP and will be added back to SPP 15 months after the date of the transition to the new operator.

Skilled Nursing Properties ("SNF"): Seniors housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

Stabilized: Properties are generally considered stabilized upon the earlier of achieving certain occupancy thresholds (e.g. 80% for SNFs and 90% for ALFs) and, as applicable, 12 months from the date of acquisition/lease transition or, in the event of a de novo development, redevelopment, major renovations or addition, 24 months from the date the property is first placed in or returned to service, or properties acquired in lease-up.

Under Development Properties ("UDP"): Development projects to construct seniors housing properties.