SUPPLEMENTAL OPERATING AND FINANCIAL DATA



FIRST QUARTER 2023





Founded in 1992, LTC Properties, Inc. (NYSE: LTC) is a self-administered real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including preferred equity and mezzanine lending. LTC's portfolio encompasses Skilled Nursing Facilities (SNF), Assisted Living Communities (ALF), Independent Living Communities (ILF), Memory Care Communities (MC) and combinations thereof. Our main objective is to build and grow a diversified portfolio that creates and sustains shareholder value while providing our stockholders current distribution income. To meet this objective, we seek properties operated by regional operators, ideally offering upside and portfolio diversification (geographic, operator, property type and investment vehicle). For more information, visit www.LTCreit.com.

#### FORWARD-LOOKING STATEMENTS

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends." "plans." "estimates" or "anticipates." or the negative of those words or similar words. Forwardlooking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forward-looking statements, please see the discussion under "Risk Factors" and other information contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2022 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.

#### NON-GAAP INFORMATION

This supplemental information contains certain non-GAAP information including EBITDAre, adjusted EBITDAre, FFO, FFO excluding non-recurring items, FAD, FAD excluding non-recurring items, adjusted interest coverage ratio, and adjusted fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 21, 24 and 25 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at www.LTCreit.com.

### **TABLE OF CONTENTS**

COMPANY

COMITAIN	
Company Information & Leadership	3
INVESTMENTS	
Real Estate Activities	
Investments and Capital Recycling	4
Acquisitions and Financing Receivables	5
Mortgage and Mezzanine Loan Originations	6
Joint Ventures	7
Purchase Options and Renovations & Expansions	8
PORTFOLIO	
Overview	9-10
Diversification	
Operators	11-12
Maturity	13
Geography, MSA, Age of Portfolio	14-15
Real Estate Investments Metrics	16
FINANCIAL	
Enterprise Value	17
Debt Metrics	18
Debt Maturity	19
Financial Data Summary	20-21
Consolidated Statements of Income	22
Consolidated Balance Sheets	23
Funds from Operations	24-25
ESG and GLOSSARY	
ESG (Environmental, Social & Governance)	26-27
Glossary	28-29

1Q 2023 SUPPLEMENTAL REPORT



### **LEADERSHIP**



WENDY SIMPSON
Chairman and
Chief Executive Officer



PAM KESSLER Co-President, CFO and Secretary



CLINT MALIN
Co-President and
Chief Investment Officer



CECE CHIKHALE
Executive Vice President,
Chief Accounting Officer
and Treasurer



DOUG KOREY
Executive Vice President,
Managing Director of
Business Development



GIBSON SATTERWHITE Senior Vice President, Asset Management



MANDI HOGAN
Senior Vice President
of Marketing, Investor
Relations and ESG



PETER LYEW
Vice President,
Director of Taxes



MIKE BOWDEN
Vice President,
Investments



RACHEL SON
Vice President
and Controller



ERIC SMITH
Vice President
of Facilities and
Capital Projects

# **BOARD OF DIRECTORS**

WENDY SIMPSON Chairman

CORNELIA CHENG ESG Committee Chairman
BOYD HENDRICKSON Lead Independent Director and

Nominating & Corporate Governance

Committee Chairman

JAMES PIECZYNSKI Investment Committee Chairman

DEVRA SHAPIRO Audit Committee Chairman

TIMOTHY TRICHE, MD Compensation Committee Chairman

### **ANALYSTS**

STEVEN VALIQUETTE Barclays

JUAN SANABRIA BMO Capital Markets Corp.

TAYO OKUSANYA Credit Suisse Securities (USA) LLC

AARON HECHT JMP Securities, LLC

AUSTIN WURSCHMIDT KeyBanc Capital Markets, Inc.

MIKE CARROLL RBC Capital Markets Corporation

RICHARD ANDERSON SMBC Nikko Securities

STEVE MANAKER Stifel, Nicolaus & Company, Inc.
CONNOR SIVERSKY Wells Fargo Securities, LLC

Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, and forecasts of LTC or its management.

LTC PROPERTIES, INC.

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866-708-5586

Broadridge Shareholder Services c/o Broadridge Corporate Issuer Solutions 1155 Long Island Avenue Edgewood, NY 11717-8309

1Q 2023 SUPPLEMENTAL REPORT 3

### REAL ESTATE ACTIVITIES - INVESTMENTS AND CAPITAL RECYCLING SINCE 2014

(FROM JANUARY 1, 2014 THROUGH APRIL 27, 2023)



Total Investments (1)

\$

1.3
Billion

Total Sales (2)

\$ 413.1 Million

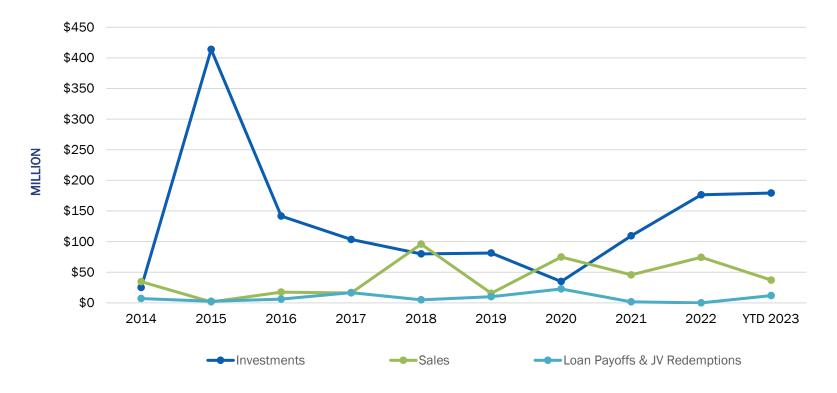
**Total Gains** 

\$ 190.5
Million

Total Loan Payoffs and JV Redemptions

\$ 83.2

Million



- (1) Represents total investments.
- (2) Reflects total sales price.

## REAL ESTATE ACTIVITIES - ACQUISITIONS AND FINANCING RECEIVABLES - 2022-2023 YTD





#### **ACQUISITIONS**

							CONTRACTUAL	
	# OF	PROPERTY	# OF			DATE OF	INITIAL	PURCHASE
DATE	PROPERTIES	TYPE	BEDS	LOCATION	OPERATOR	CONSTRUCTION	CASH YIELD	PRICE
2022 4/1	4	SNF	339 beds	Various cities in TX	Ignite Medical Resorts	2017-2018	8.00%	\$ 51,534

The lease term is 10 years, with two 5-year renewal options, and contains a purchase option beginning in the sixth lease year through the end of the seventh lease year. The contractual rent in 2023 is approximately \$4,300. Rent will increase annually beginning on the third anniversary of the lease by 2.0% to 4.0% based on the change in the Medicare Market Basket Rate. Additionally, we provided a 10-year working capital loan at 8.00% for the first year increasing to 8.25% for the second year then increasing annually with the lease rate. At March 31, 2023, the working capital loan had an outstanding balance of \$1,317.

#### FINANCING RECEIVABLES(1)

							CONTRACTUAL	
	# OF	PROPERTY	# OF			DATE OF	INITIAL	PURCHASE
DATE	PROPERTIES	TYPE	BEDS/UNITS	LOCATION	OPERATOR	CONSTRUCTION	CASH YIELD	PRICE
2022 9/8	3	SNF	299 beds	Various cities in FL	PruittHealth	2018-2021	7.25%	\$ 75,825 <sup>(2)</sup>
2023 1/5	11	ALF/MC	523 units	Various cities in NC	ALG Senior	1988-2018	7.25%	121,321 <sup>(3)</sup>

- (1) Financing receivables represent acquisitions through sale-leaseback transactions, subject to lease agreements that contain purchase options. In accordance with GAAP, the purchased assets are required to be presented as a financing receivable on our *Consolidated Balance Sheets* and the rental income received is required to be presented as interest income from financing receivables on our *Consolidated Statements of Income*.
- (2) We entered into a joint venture ("JV") with an affiliate of PruittHealth, Inc. ("PruittHealth") and contributed \$61,661 into the JV that purchased three skilled nursing centers. The JV leased the centers to PruittHealth under a 10-year master lease, with two five-year renewal options and provided PruittHealth with a purchase option, exercisable at the beginning of the fourth year through the end of the fifth year. LTC expects to record consolidated GAAP and cash interest income from financing receivables during 2023 of \$5,620 and \$5,615, respectively. See Consolidated Joint Ventures on page 7.
- (3) We entered into a JV with an affiliate of ALG Senior and contributed \$117,490 into the JV that purchased 11 assisted living and memory care communities. The JV leased the communities to an affiliate of ALG Senior under a 10-year master lease, with two five-year renewal options. The initial annual rent is at a rate of 7.25%, increasing to 7.50% in year three, then escalating thereafter based on CPI, subject to a floor of 2% and ceiling of 4%. The master lease provides the operator with the option to buy up to 50% of the properties at the beginning of the third lease year, and the remaining properties at the beginning of the fourth lease year through the end of the sixth lease year, with an exit IRR of 9.00% on any portion of the properties being purchased. LTC expects to record consolidated GAAP and cash rent interest income from financing receivable during 2023 of \$9,706 and \$8,796, respectively. See Consolidated Joint Ventures on page 7.

1Q 2023 SUPPLEMENTAL REPORT INVESTMENTS I 5

## REAL ESTATE ACTIVITIES - MORTGAGE & MEZZANINE LOAN ORIGINATIONS - 2022-2023 YTD

(DOLLAR AMOUNTS IN THOUSANDS)



#### **MORTGAGE LOANS**

								CONTRACTUAL					1	NITIAL
		# OF	PROPERTY	# BEDS/			MATURITY	INITIAL			П	NITIAL	AD	DITIONAL
DA	TE	PROPERTIES	TYPE	UNITS	LOCATION	OPERATOR	DATE	RATE	ORI	GINATION	INVE	STMENT	COM	MITMENT
2022	5/5	4	ALF	217 units	Various cities in NC	ALG Senior	Jun-2026	7.25%	\$	35,074	\$	33,842	\$	1,232 (1)
	5/5	_ (2)	OTH	N/A	Mills River, NC	ALG Senior	Jun-2026	7.25%		826		826		-
		4		217 units					\$	35,900	\$	34,668	\$	1,232
										<u>.</u>				
2023	1/5	1	MC	45 units	Canton, NC	ALG Senior	Jan-2025	7.25% (3)	\$	10,750	\$	10,750	\$	-
	2/16	1	ILF/ALF/MC	203 units	Atlanta, GA	Galerie Management	Oct-2024	7.50% (4)		51,111		51,111		_
		2		248 units					\$	61,861	\$	61,861	\$	_

<sup>(1)</sup> The initial rate is 7.25% with an 8.00% IRR. The initial additional commitment is for working capital.

#### **MEZZANINE LOANS**

							CONTRACTUAL	
COMMITMENT	# OF	PROPERTY	# OF			MATURITY	INITIAL	INVESTMENT
YEAR	PROPERTIES	TYPE	UNITS	LOCATION	OPERATOR	DATE	RATE	BALANCE
2022	5	ILF/ALF/MC	621 units	Various cities in OR & MT	The Springs Living	May-2027 (1)	8.00% (1)	\$ 25,000

<sup>(1)</sup> The loan includes two 12-month extension options. The initial cash rate is 8.00% with a 11.00% IRR. Our investment represents approximately 12.00% of the total investment.

1Q 2023 SUPPLEMENTAL REPORT INVESTMENTS I 6

<sup>(2)</sup> Represents a mortgage loan on a parcel of land adjacent to one of the assisted living communities secured under the \$35,074 ALG mortgage loan. The land is being held for the future development of a seniors housing community. The initial rate is 7.25% with an 8.00% IRR.

<sup>(3)</sup> The initial rate is 7.25% with a 9.00% IRR.

<sup>(4)</sup> Invested in an existing mortgage loan refinancing certain existing banks and our outstanding \$7,461 mezzanine loan originated in 4Q18. The initial rate is 7.5% yield with a 7.75% IRR. We expect to record GAAP and cash interest income from this mortgage loan during 2023 of \$3,441.

### REAL ESTATE ACTIVITIES - JOINT VENTURES - CURRENT INVESTMENTS HELD

(DOLLAR AMOUNTS IN THOUSANDS)



#### **UNCONSOLIDATED JOINT VENTURES**

COMMITMENT	# OF	PROPERTY	# OF			INVESTMENT		INVE	STMENT
YEAR	PROPERTIES	TYPE	UNITS	LOCATION	OPERATOR	TYPE	RETURN	СОМІ	MITMENT
2020	1	ALF/MC	95 units	Arlington, WA	Fields Senior Living	Preferred Equity	7.00% (1)	\$	6,340
2020	1	UDP-ILF/ALF	267 units	Vancouver, WA	Koelsch Communities	Preferred Equity	8.00% (2)		13,000
	2		362 units					\$	19,340

- (1) The initial cash rate is 7.00% increasing to 9.00% in year-four until the IRR is 8.00%. After achieving an 8.00% IRR, the cash rate drops to 8.00% with an IRR ranging between of 12.00% and 14.00% depending upon timing of redemption. Our investment represents 15.50% of the total investment. The property opened in December 2021 and occupancy was 80% at March 31,2023. We have the option to require the JV partner to purchase our preferred equity interest at any time between August 17, 2031 and December 31, 2036.
- (2) The initial cash rate is 8.00% with an IRR of 14.00%. Our investment represents 11.00% of the total estimated project cost. The JV provides the JV partner the option to buy out our investment at any time after August 31, 2023 at the IRR rate. Also, we have the option to require the JV partner to purchase our preferred equity interest at any time between August 31, 2027 and prior to the end of the first renewal term of the lease. The estimated project completion is 3Q23.

#### **CONSOLIDATED JOINT VENTURES**

INVESTMENT YEAR	PROPERTY TYPE	# OF UNITS/BEDS	LOCATION	OPERATOR	INVESTMENT PURPOSE	TOTAL JOINT VENTURES COMMITMENT	NON-CONTROLLING INTEREST CONTRIBUTION	LTC CONTRIBUTION
2017	ILF/ALF/MC	110 units	Cedarburg, WI	Tealwood Senior Living	Owned Real Estate	\$ 22,244	\$ 2,305	\$ 19,939
2017	ALF	87 units	Spartanburg, SC	ALG Senior	Owned Real Estate	11,660	1,241	10,419
		197 units				33,904	3,546	30,358
2018	ALF/MC	78 units	Medford, OR	Fields Senior Living (1)	Owned Real Estate <sup>(1)</sup>	18,978	1,090	17,888
2018	ILF	89 units	Medford, OR	Fields Senior Living (1)	Owned Real Estate <sup>(1)</sup>	14,651	2,907	11,744
		167 units	_			33,629	3,997	29,632
2022	SNF	299 beds	Various cities in FL	PruittHealth (2)	Owned Real Estate <sup>(2)</sup>	75,986	14,325	61,661
2023	ALF/MC	523 units	Various cities in NC	ALG Senior <sup>(3)</sup>	Owned Real Estate <sup>(3)</sup>	121,321	3,831	117,490
		887 units/299 beds				\$ 264,840	\$ 25,699	\$ 239,141

- (1) Represents a single joint venture with ownership in two properties.
- (2) We entered into a JV with an affiliate of PruittHealth and the JV purchased three skilled nursing centers. In accordance with GAAP, the purchased assets are presented as a financing receivable on our Consolidated Balance Sheets. See further discussion of the PruittHealth financing receivable on page 5.
- (3) We entered into a JV with an affiliate of ALG Senior to purchase 11 assisted living/memory care communities. In accordance with GAAP, the purchased assets are presented as a financing receivable on our Consolidated Balance Sheets. See further discussion of the ALG Senior financing receivable on page 5.

1Q 2023 SUPPLEMENTAL REPORT INVESTMENTS I 7

## REAL ESTATE ACTIVITIES - PURCHASE OPTIONS AND RENOVATIONS & EXPANSIONS

(DOLLAR AMOUNTS IN THOUSANDS)



#### **PURCHASE OPTIONS**

STATE	# OF PROPERTIES	PROPERTY TYPE	GROSS ESTMENTS	NUALIZED P REVENUE	OPTION WINDOW	
California	2	ALF/MC	\$ 38,895	\$ 2,876	2023-2029	
Florida	1	MC	15,201	664	2029	
Florida	3	SNF	76,756	5,620	2025-2027	(1)
Nebraska	3	ALF	7,633	660	TBD	(2)
North Carolina	11	ALF/MC	121,321	9,706	2025-2028	(1)
Ohio	1	MC	16,160	_	2024-2025	
South Carolina	1	ALF/MC	11,680	907	2029	
Texas	4	SNF	51,837	4,337	2027-2029	(3)
Total	26		\$ 339,483	\$ 24,770		

- (1) See Financing Receivables on page 5 for further discussion.
- (2) Subject to the properties achieving certain coverage ratios.
- (3) The master lease allows the operator to elect either an earn-out payment or purchase option. If neither option is elected within the timeframe defined in the lease, both elections are terminated.

#### **RENOVATIONS & EXPANSIONS: MORTGAGE LOANS**

ESTIMATED							CONTRACTUAL					TOTAL		
INTEREST	COMMITMENT	# OF	PROPERTY	PROJECT			INITIAL	INVE	STMENT	10	23	FUNDED	REM	MAINING
INCEPTION DATE	YEAR	PROPERTIES	TYPE	TYPE	LOCATION	OPERATOR	CASH YIELD	СОМ	MITMENT	FUN	DING	TO DATE	СОМІ	MITMENT
_ (1)	2018	1	SNF	Renovation	Grand Haven, MI	Prestige Healthcare	9.41%	\$	3,000	\$	31	\$ 1,807	\$	1,193
_ (2)	2021	1	ALF/MC	Expansion	Ocala, FL	Pointe Group Care	7.75%		4,177		952	2,730		1,447
_ (3)	2021	13	ILF/ALF/MC	Renovation	Various cities in NC and SC	ALG Senior	7.25%		6,098			3,702		2,396
		15						\$	13,275	\$	983	\$ 8,239	\$	5,036

(1) This commitment is part of a total loan commitment secured by four properties in Michigan. Interest payment increases upon each funding.

(2) This commitment is part of a \$16,707 loan commitment for the construction of a memory care addition to the property. Interest payment increases upon each funding.

(3) This commitment is part of a \$59,250 loan commitment secured by 13 properties, (12) North Carolina and (1) South Carolina. Interest payment increases upon each funding.

1Q 2023 SUPPLEMENTAL REPORT INVESTMENTS | 8

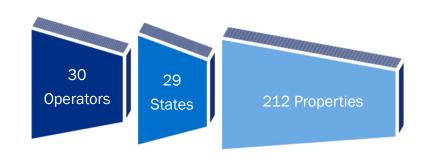


# TRAILING TWELVE MONTHS ENDED MARCH 31, 2023

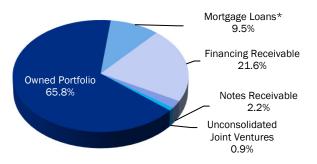
						······,
	# OF	GROSS	% OF		% OF	
BY INVESTMENT TYPE	PROPERTIES	INVESTMENT	INVESTMENT	REVENUES <sup>(1)</sup>	REVENUES	INCOME STATEMENT LINE
Owned Portfolio <sup>(2)</sup>	149	\$ 1,389,222	65.8%	\$ 110,762	67.7%	Rental Income
Financing Receivables	14	198,077	9.5%	5,514	3.4%	Interest Income from Financing Receivables
Mortgage Loans	43	457,524	21.6%	42,207	25.8%	Interest Income from Mortgage Loans
Notes Receivable	5	46,936	2.2%	3,673	2.2%	Interest and Other Income
Unconsolidated Joint Ventures	1	19,340	0.9%	1,504	0.9%	Income from Unconsolidated Joint Ventures
Total	212	\$ 2,111,099	100.0%	\$ 163,660	100.0%	

	# OF	GROSS	% OF
BY PROPERTY TYPE	PROPERTIES	INVESTMENT	INVESTMENT
Assisted Living <sup>(2)</sup>	135	\$ 1,113,096	52.7%
Skilled Nursing	76	970,300	46.0%
Other <sup>(3)</sup>	1	14,703	0.7%
Under Development	_	13,000	0.6%
Total	212	\$ 2,111,099	100.0%

- (1) See Trailing Twelve Months Revenues definition in the Glossary.
- Subsequent to March 31, 2023, we sold a 70-unit assisted living community located in Florida for \$4,850. In connection with the sale, we recorded a \$434 impairment loss during 1Q23.
- (3) Includes one behavioral health care hospital and three parcels for land held-for-use, a parcel of land securing a first mortgage held for future development of a post-acute skilled nursing center and a parcel of land securing a first mortgage held for future development of a seniors housing community.

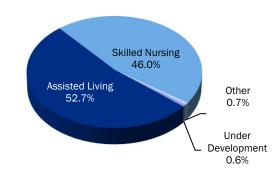


#### **GROSS INVESTMENT BY INVESTMENT TYPE**



\*Weighted average maturity @ 3/31/23 - 12.8 years

#### GROSS INVESTMENT BY PROPERTY TYPE



# PORTFOLIO OVERVIEW - DETAIL

(DOLLAR AMOUNTS IN THOUSANDS)



# TRAILING TWELVE MONTHS ENDED MARCH 31, 2023

	# OF	GRO	oss	% OF			% OF TOTAL
OWNED PORTFOLIO	PROPERTIES	INVES	TMENT	GROSS INVESTMENT	RENTAL INCOME <sup>(1)</sup>		REVENUES
Assisted Living <sup>(2)</sup>	98	\$ 7	785,912	37.2%	\$	53,035	32.4%
Skilled Nursing	50	5	591,305	28.0%		56,727	34.7%
Other	1		12,005	0.6%		1,000	0.6%
Total	149	\$ 1,3	389,222	65.8%	\$	110,762	67.7%

	# OF	(	GROSS	% OF			% OF TOTAL
FINANCING RECEIVABLES	PROPERTIES	INV	ESTMENT	GROSS INVESTMENT	FINANCIN	IG INCOME <sup>(1)</sup>	REVENUES
Assisted Living	11	\$	121,321	5.8%	\$	2,346	1.4%
Skilled Nursing	3		76,756	3.7%		3,168	2.0%
Total	14	\$	198,077	9.5%	\$	5,514	3.4%

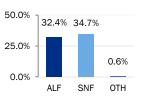
	# OF	G	ROSS	% OF	MORT	GAGE LOANS	% OF TOTAL
MORTGAGE LOANS	PROPERTIES	INVE	STMENT	GROSS INVESTMENT	INTERE	ST INCOME <sup>(1)</sup>	REVENUES
Assisted Living	20	\$	167,573	7.9%	\$	8,311	5.1%
Skilled Nursing	23		287,253	13.6%		33,700	20.6%
Other			2,698	0.1%		196	0.1%
Total	43	\$	457,524	21.6%	\$	42,207	25.8%
REAL ESTATE INVESTMENTS	206	\$ 2	2,044,823	96.9%	\$	158,483	96.9%

	# OF	G	ROSS	% OF	INTE	REST AND	% OF TOTAL
NOTES RECEIVABLE	PROPERTIES	INVE	ESTMENT	GROSS INVESTMENT	OTHER	INCOME <sup>(1)</sup>	REVENUES
Assisted Living	5	\$	31,950	1.5%	\$	2,947	1.8%
Skilled Nursing	-		14,986	0.7%		726	0.4%
Total	5	\$	46,936	2.2%	\$	3,673	2.2%

UNCONSOLIDATED JOINT VENTURES	# OF PROPERTIES	GROSS VESTMENT	% OF GROSS INVESTMENT	 NSOLIDATED	% OF TOTAL REVENUES
Assisted Living	1	\$ 6,340	0.3%	\$ 450	0.3%
Under Development	_	13,000	0.6%	1,054	0.6%
Total	1	\$ 19,340	0.9%	\$ 1,504	0.9%
TOTAL INVESTMENTS	212	\$ 2,111,099	100.0%	\$ 163,660	100.0%

- (1) See Trailing Twelve Months Revenues definition in the Glossary.
- (2) Subsequent to March 31, 2023, we sold a 70-unit assisted living community located in Florida for \$4,850. In connection with the sale, we recorded a \$434 impairment loss during 1Q23.

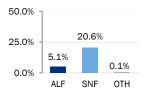
## RENTAL INCOME (AS % OF TOTAL REVENUES)



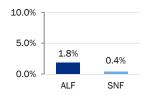
# FINANCING RECEIVABLES (AS % OF TOTAL REVENUES)



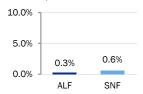
# MORTGAGE LOANS INTEREST INCOME (AS % OF TOTAL REVENUES)



## INTEREST & OTHER INCOME (AS % OF TOTAL REVENUES)



# UNCONSOLIDATED JV INCOME (AS % OF TOTAL REVENUES)



# PORTFOLIO DIVERSIFICATION - 30 OPERATORS

(AS OF MARCH 31, 2023, DOLLAR AMOUNTS IN THOUSANDS)



					ANNU	JALIZED								
		AN	NUALIZED			RACTUAL			ANNUA	LIZED			GROSS	
OPERATORS	# OF PROPS	ACTU	AL CASH <sup>(1)(2)</sup>	%	CAS	H <sup>(1)(2)(3)</sup>	%		GAAP	(1)(3)	%	IN	IVESTMENT	%
Prestige Healthcare <sup>(6)</sup>	24	\$	27,784	15.7%	\$	27,784	15.5%	\$	32	2,595	17.7%	\$	271,904	12.9%
ALG Senior <sup>(5)(6)</sup>	43		17,979	10.2%		17,979	10.0%		19	9,197	10.4%		326,288	15.5%
Brookdale Senior Living <sup>(6)</sup>	35		15,398	8.7%		15,398	8.6%		15	5,393	8.4%		106,921	5.1%
Anthem Memory Care <sup>(6)</sup>	12		10,800	6.1%		10,800	6.0%		10	),800	5.9%		155,629	7.4%
HMG Healthcare <sup>(4)</sup>	13		10,610	6.0%		10,610	5.9%		10	,601	5.8%		176,285	8.3%
Carespring Health Care Management	4		10,506	5.9%		10,506	5.8%		11	L,195	6.1%		102,940	4.9%
Ark Post Acute Network	7		9,110	5.1%		9,110	5.1%		8	3,257	4.5%		71,742	3.4%
Genesis Healthcare	6		8,761	4.9%		8,761	4.9%		8	3,761	4.8%		50,004	2.4%
Fundamental	5		7,840	4.4%		7,840	4.4%		6	6,944	3.8%		65,798	3.1%
Ignite Medical Resorts	6		7,716	4.4%		7,716	4.3%		7	7,716	4.2%		89,620	4.1%
All Others <sup>(6)</sup>	57		50,554	28.6%		53,084	29.5%		52	2,239	28.4%		693,968	32.9%
	212	\$	177,058	100.0%	\$	179,588	100.0%	4	183	3,698	100.0%	\$	2,111,099	100.0%

- (1) See Glossary for definition of Annualized Actual Cash Income, Annualized Contractual Cash Income and Annualized GAAP Income.
- (2) The difference between annualized actual cash and annualized contractual cash is due to deferred rent payments and abatements received in March 2023.
- (3) The difference between annualized contractual cash and annualized GAAP is due to straight-line rent, lease incentives amortization and effective interest. See Non-Cash Revenue Components on page 20.
- (4) Includes annual cash rent of \$8,000 and annual GAAP rent of \$7,991 from the HMG 11 skilled nursing centers portfolio master lease in 2023.
- (5) Subsequent to March 31, 2023, we sold a 70-unit assisted living community located in Florida for \$4,850. In connection with the sale, we recorded a \$434 impairment loss during 1023.
- (6) See operator update on page 12.

PRESTIGE	Privately Held	SNF/ILF/ALF Other Rehab	79 Properties	5 States
ALG	Privately Held	ILF/ALF/MC	149 Properties	7 States
BROOKDALE NYSE: BKD		ILF/ALF/MC Continuing Care	673 Properties	41 States
ANTHEM	Privately Held	Exclusively MC	20 Properties	8 States
нмс	Privately Held	SNF/ILF/ALF	37 Properties	2 States

CARESPRING	Privately Held	SNF/ILF/ALF Transitional Care	17 Properties	2 States
ARK	Privately Held	SNF/ILF/ALF	13 Properties	4 States
GENESIS	OTC PINK: GENN	SNF/ Senior Living	More than 250 Properties	22 States
FUNDAMENTAL	Privately Held	SNF/MC Hospitals & Other Rehab	76 Properties	7 States
IGNITE	Privately Held	SNF/ALF	18 Properties	6 States

### PORTFOLIO DIVERSIFICATION - OPERATOR UPDATE

(DOLLAR AMOUNTS IN THOUSANDS)



REVENUE UPDATES

During 1Q23, we collected 98.4%, or \$39,014, of contractual rent and mortgage interest income and provided 1.6%, or \$645, of abated rent to an existing operator. We provided \$215 of abated rent in April 2023 and agreed to provide rent abatements up to \$215 for each of May and June of 2023 pursuant to a master lease covering two assisted living communities. We are evaluating options for these communities.

In regard to our transitioned ALF portfolios with quarterly market-based rent resets, we expect to receive \$630 in rent during 2023. For our transitioned SNF portfolio to HMG with quarterly market-based resets, we expect to receive \$8,000 in rent during 2023.

Anthem paid us the agreed upon annual cash rent of \$10,800 in each of 2022 and 2021 and we expect to receive \$10,800 of annual cash rent from Anthem during 2023. During 1Q23, we transitioned a 60-unit memory care community located in Ohio to Anthem. Under a new two-year lease, no rent will be paid through May 2023, after which cash rent will be based on mutually agreed upon fair market rent. This property was part of a two-property portfolio which lease was due to mature this year. The other property, which was located in Kentucky, was sold in 1Q23. Anthem is current on agreed upon rent payments through April 2023. We receive regular financial performance updates from Anthem and continue to monitor their performance obligations under the master lease agreement.

Subsequent to March 31, 2023, we agreed to defer each of April and May 2023 rent of \$467 for an operator for whom LTC previously provided assistance. We are in the process of transitioning this portfolio of eight assisted living communities with a total of 500 units to another LTC operator, and expect to complete the transaction during 2023. These communities are located in Ohio, Michigan and Illinois. After the portfolio is transitioned, cash rent will be based on mutually agreed upon fair market rent.

Subsequent to March 31, 2023, we have agreed to defer \$1,500 in interest payment due on a mortgage loan secured by 15 skilled nursing centers located in Michigan which are operated by Prestige Healthcare. The deferral will be available from May through September 2023 capped at \$300 per month.

LEASE RENEWALS

Brookdale elected not to exercise its renewal option under a master lease that matures on December 31, 2023. Brookdale is obligated to pay rent on the portfolio of 35 assisted living communities through maturity. We plan to sell approximately half of the properties in the Brookdale portfolio, while re-leasing the other half. Brookdale is current on rent payments through April 2023.

During 1Q23, a master lease covering two skilled nursing centers that was scheduled to mature in 2023 was renewed at the contractual rate for another five years extending the maturity to November 2028. The centers have a total 216 beds and are located in Florida.

**REAL ESTATE SALES** 

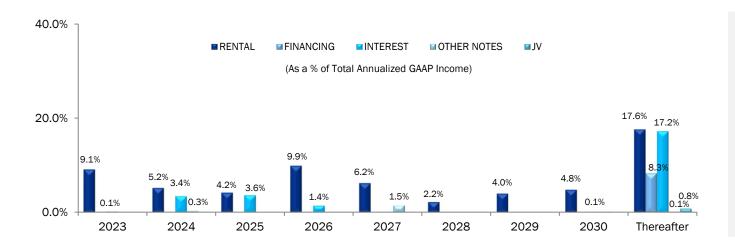
Subsequent to March 31, 2023, we sold a 70-unit assisted living community located in Florida for \$4,850. In connection with the sale, we recorded a \$434 impairment loss during 1Q23.

# PORTFOLIO DIVERSIFICATION - MATURITY

(AS OF MARCH 31, 2023, DOLLAR AMOUNTS IN THOUSANDS)



	RENTAL	% OF	FINANCING	6 % OF	INTEREST	% OF	OTHER NOTES	% OF	UNCONSOLIDATED	% OF	ANNUALIZED	% OF
YEAR	INCOME <sup>(1)(2)(4)</sup>	TOTAL	INCOME <sup>(</sup>	1) TOTAL	INCOME <sup>(1)</sup>	TOTAL	INCOME <sup>(1)</sup>	TOTAL	JV INCOME <sup>(1)(3)</sup>	TOTAL	GAAP INCOME <sup>(1)</sup>	TOTAL
2023	\$ 16,673 <sup>(4)</sup>	14.4%	\$ -	-	\$ 143	0.3%	\$ 19	0.5%	\$ -	_	\$ 16,835	9.2%
2024	9,618 (2)	8.3%	_	-	6,198	13.2%	559	15.6%	_	_	16,375	8.9%
2025	7,620	6.5%	_	-	6,592	14.0%	-	_	_	_	14,212	7.8%
2026	18,110	15.6%	_	_	2,709	5.7%	_	_	_	_	20,819	11.3%
2027	11,341	9.8%	_	-	_	_	2,774	77.3%	_	_	14,115	7.7%
2028	4,095	3.5%	_	-	_	_	_	_	_	_	4,095	2.2%
2029	7,352	6.3%	_	-	_	_	-	_	_	_	7,352	4.0%
2030	8,926	7.7%	_	_	_	_	127	3.5%	_	_	9,053	4.9%
Thereafter	32,401	27.9%	15,326	100.0%	31,502	66.8%	109	3.1%	1,504	100.0%	80,842	44.0%
Total	\$ 116,136	100.0%	\$ 15,326	100.0%	\$ 47,144	100.0%	\$ 3,588	100.0%	\$ 1,504	100.0%	\$ 183,698	100.0%



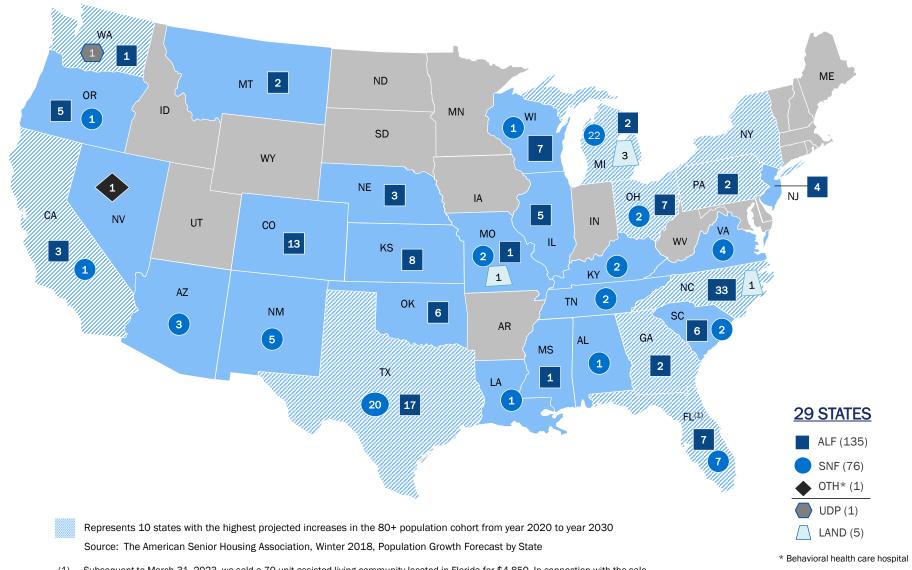
#### Near Term Maturities:

- ➤ Four leases and two loans in 2023 with an annualized GAAP income totaling \$16.8 million<sup>(4)</sup>
- > Four leases and four loans in 2024 with an annualized GAAP income totaling \$16.4 million
- > Two leases and four loans in 2025 with an annualized GAAP income totaling \$14.2 million
- As of March 31, 2023, approximately 93% of owned properties are covered under master leases and approximately 92% of rental revenues come from master leases or cross-default leases.

- (1) See Annualized GAAP income definition in the Glossary and (3) below.
- (2) Includes annual GAAP rent of \$7,991 from HMG 11 skilled nursing centers portfolio master lease in 2023. Subsequent to March 31, 2023, we sold a 70-unit assisted living community located in Florida for \$4,850. In connection with the sale, we recorded a \$434 impairment loss during 1Q23.
- (3) Represents income from two preferred equity investments accounted for as unconsolidated joint ventures. These preferred equity investments do not have scheduled maturities but provide the entity an option to redeem our investment at a future date.
- (4) One of the four lease maturities is Brookdale which represents 91% of the annualized GAAP income maturing in 2023. Brookdale elected not to exercise its renewal option under a master lease that matures on December 31, 2023. See page 12 for further discussion.



States in which we have some of the highest concentration of properties are states with the highest projected increases in the 80+ population cohort over the next decade.



(1) Subsequent to March 31, 2023, we sold a 70-unit assisted living community located in Florida for \$4,850. In connection with the sale, we recorded a \$434 impairment loss during 1Q23.

## PORTFOLIO DIVERSIFICATION - GEOGRAPHY (29 STATES)

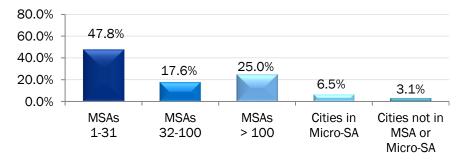
(AS OF MARCH 31, 2023, DOLLAR AMOUNTS IN THOUSANDS)



	# OF	GROSS				G	ROSS INV	ESTN	1ENT			
STATE <sup>(1)</sup>	PROPS	INVESTMENT	%	ALF	%	SNF	%		UDP	%	OTH <sup>(2)</sup>	%
Texas	37	\$ 328,442	15.7%	\$ 73,061	6.6%	\$ 255,381	26.7%	\$	_	_	\$ _	_
Michigan	24	280,294	13.4%	21,444	2.0%	257,907	27.0%		_	_	943	6.4%
North Carolina	33	232,841	11.2%	232,029	21.0%	_	_		_	_	812	5.5%
Florida <sup>(3)</sup>	14	159,461	7.6%	49,840	4.5%	109,621	11.5%		_	_	_	_
Wisconsin	8	114,838	5.5%	100,892	9.1%	13,946	1.5%		-	_	_	_
Colorado	13	105,106	5.0%	105,106	9.5%	_	_		_	_	_	_
Illinois	5	88,504	4.3%	88,504	8.0%	_	_		_	_	_	_
Ohio	9	87,693	4.2%	33,469	3.0%	54,224	5.7%		_	_	_	_
California	4	69,685	3.3%	52,053	4.7%	17,632	1.8%		_	_	_	_
Georgia	2	65,621	3.1%	65,621	5.9%	_	_		_	_	_	_
All Others	63	556,678	26.7%	284,127	25.7%	246,603	25.8%		13,000	100.0%	12,948	88.1%
Total	212	\$ 2,089,163	100.0%	\$1,106,146	100.0%	\$ 955,314	100.0%	\$	13,000	100.0%	\$ 14,703	100.0%

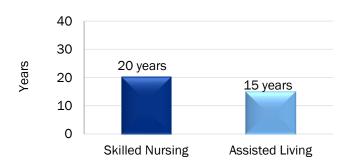
- (1) Due to master leases with properties in various states, revenue by state is not available. Also, working capital notes are provided to certain operators under their master leases covering properties in various states. Therefore, the working capital notes outstanding balance totaling \$21,936 is also not available by state.
- (2) Includes one behavioral health care hospital and three parcels for land held-for-use, one parcel of land securing a first mortgage held for future development of a post-acute skilled nursing center and one parcel of land securing a first mortgage held for future development of a seniors housing community.
- (3) Subsequent to March 31, 2023, we sold a 70-unit assisted living community located in Florida for \$4,850. In connection with the sale, we recorded a \$434 impairment loss during 1Q23.

### GROSS PORTFOLIO BY MSA (1)



(1) The MSA rank by population as of July 1, 2021, as estimated by the United States Census Bureau. Approximately 65% of our properties are in the top 100 MSAs. Includes only our real estate investments.

#### **AVERAGE PORTFOLIO AGE (1)**



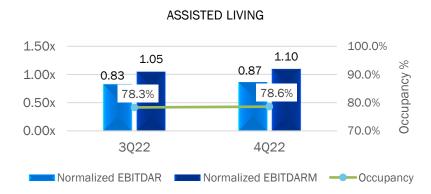
 As calculated from construction date or major renovation/expansion date. Includes only our real estate investments.

### **REAL ESTATE INVESTMENTS METRICS**

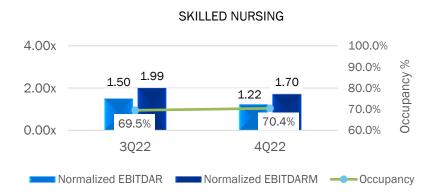
(TRAILING TWELVE MONTHS THROUGH DECEMBER 31, 2022 AND SEPTEMBER 30, 2022)



### SAME PROPERTY PORTFOLIO ("SPP") COVERAGE STATISTICS (1)(2)



ALF metrics include Coronavirus Stimulus Funds ("CSF") as allocated/reported by operators. Excluding CSF, the 4Q22 normalized EBITDAR and EBITDARM coverages were 0.70x and 0.92x, respectively, and 0.72x and 0.94x, respectively, for 3Q22. See definition of Coronavirus Stimulus Funds on Page 28. Occupancy represents the average TTM occupancy. For the 66% of the reported SPP ALF, spot occupancy was 80% at March 31, 2023, 79% at January 31, 2023 and 81% at September 30, 2022.



SNF metrics include CSF, as allocated/reported by operators. Excluding CSF, the 4Q22 normalized EBITDAR and EBITDARM coverages were 1.03x and 1.51x, respectively, and 1.05x and 1.53x, respectively, for 3Q22. Occupancy represents the average TTM occupancy. For the 93% of the reported SPP SNF, average monthly occupancy was 73% in March 2023, 71% in January 2023 and 71% in September 2022.

<sup>(1)</sup> Information is from property level operator financial statements which are unaudited and have not been independently verified by LTC. The same store portfolio excludes each property currently, or formerly, operated by Senior Lifestyle and Senior Care and will be added back to SPP 15 months after the date of the transition to the new operator.

<sup>(2)</sup> The coverage and occupancy levels at our properties may be adversely affected if COVID-19 or another pandemic results in infections on a large scale at our properties, early resident move-outs, our operators delay accepting new residents due to quarantines, and/or potential occupants postpone moving to a senior housing facility, and/or residents delay or postpone elective surgeries at hospitals.



		N	IARCH 31, 2023	CAPITALIZATION
DEBT				
Revolving line of credit - WA	rate 5.9% <sup>(1)</sup>	\$	270,100	
Term loans, net of debt issu	ie costs - WA rate 2.7% <sup>(2)</sup>		99,545	
Senior unsecured notes, ne	et of debt issue costs - WA rate 4.2% $^{(3)}$		531,400	
Total debt - WA rate 4.	6%		901,045	38.3%
EQUITY	3/31/2023			
	No. of shares Closing Price			
Common stock	41,396,216 \$ 35.13 <sup>(4)</sup>		1,454,249	61.7%
Total Market Value			1,454,249	
TOTAL VALUE		\$	2,355,294	100.0%
		<u> </u>		
Add: Non-controlling interes	st		25,792	
Less: Cash and cash equiva	alents		(5,538)	
ENTERPRISE VALUE		\$	2,375,548	
Debt to Enterprise Value			37.9%	
Debt to Annualized Adjusted E	BITDAre (5)		5.8x	

<sup>(1)</sup> Subsequent to March 31, 2023, we repaid \$6,000 under our unsecured revolving line of credit. Accordingly, we have \$264,100 outstanding with \$135,900 available for borrowing under our revolving line of credit.

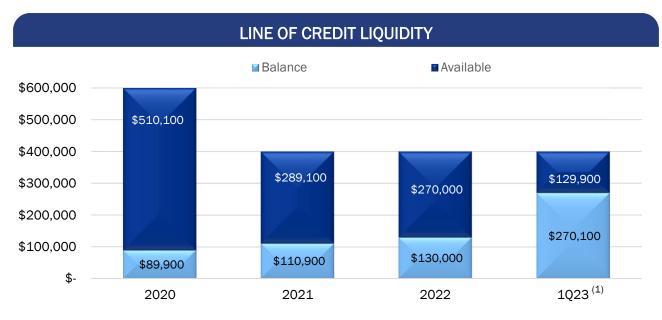
<sup>(2)</sup> Represents outstanding balance of \$100,000, net of debt issue costs of \$455.

<sup>(3)</sup> Represents outstanding balance of \$532,820, net of debt issue costs of \$1,420.

<sup>(4)</sup> Closing price of our common stock as reported by the NYSE on March 31, 2023.

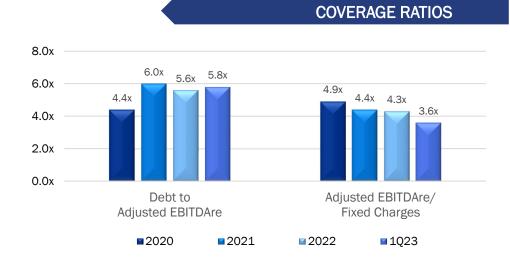
<sup>(5)</sup> See page 21 for reconciliation of annualized adjusted EBITDAre.





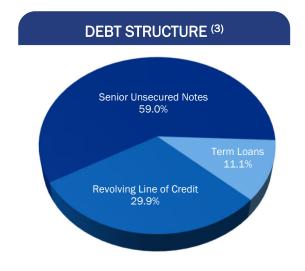
(1) Subsequent to March 31, 2023, we repaid \$6,000 under our unsecured revolving line of credit. Accordingly, we have \$264,100 outstanding with \$135,900 available for borrowing under our revolving line of credit.

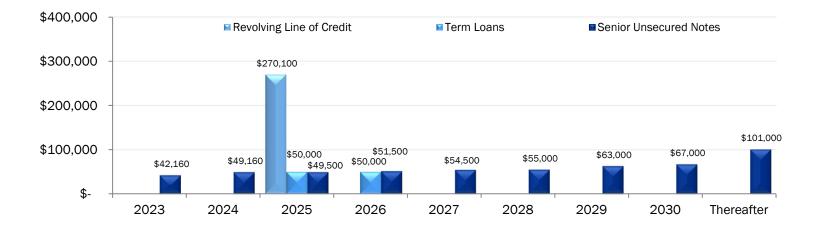






	REVOLVING LINE OF	TERM	SENIOR UNSECURED		% OF
YEAR	CREDIT	LOANS (1)(2)	NOTES (1)(2)	TOTAL	TOTAL
2023	\$ -	\$ -	\$ 42,160	\$ 42,160	4.7%
2024	_	_	49,160	49,160	5.5%
2025	270,100	50,000	49,500	369,600	40.9%
2026	_	50,000	51,500	101,500	11.2%
2027	_	_	54,500	54,500	6.0%
2028	_	_	55,000	55,000	6.1%
2029	_	_	63,000	63,000	7.0%
2030	_	_	67,000	67,000	7.4%
Thereafter			101,000	101,000	11.2%
Total	\$ 270,100	\$ 100,000	\$ 532,820	\$ 902,920	100.0%





<sup>(1)</sup> Reflects scheduled principal payments.

<sup>2)</sup> Excludes debt issue costs which are netted against the principal outstanding in the term loans and senior unsecured notes balance on our Consolidated Balance Sheets shown on page 23.

<sup>(3)</sup> Subsequent to March 31, 2023, we repaid \$6,000 under our unsecured revolving line of credit. Accordingly, we have \$264,100 outstanding with \$135,900 available for borrowing under our revolving line of credit.

## FINANCIAL DATA SUMMARY

(DOLLAR AMOUNTS IN THOUSANDS)

///	
LITC	7
	RE

	1	L2/31/20	1	2/31/21	1	L2/31/22	3/31/23
Gross investments	\$	1,737,795	\$	1,804,435	\$	1,959,442	\$ 2,111,099
Net investments	\$	1,385,414	\$	1,426,070	\$	1,562,668	\$ 1,710,979
Gross asset value	\$	1,811,867	\$	1,883,190	\$	2,052,687	\$ 2,198,976
Total debt (1)	\$	649,382	\$	722,719	\$	767,854	\$ 901,045
Total liabilities (1)	\$	683,680	\$	759,698	\$	805,796	\$ 934,241
Total equity	\$	775,806	\$	745,127	\$	850,307	\$ 864,615

 Includes outstanding gross revolving line of credit, term loans, net of debt issue costs, and senior unsecured notes, net of debt issue costs.

### **NON-CASH REVENUE COMPONENTS**

	 1Q23	<b>2Q23</b> <sup>(1)</sup>	3Q23 <sup>(1)</sup>	4Q23 <sup>(1)</sup>	 <b>1Q24</b> <sup>(1)</sup>
Straight-line rent adjustment	\$ (465)	\$ (411)	\$ (454)	\$ (543)	\$ (595)
Amortization of lease incentives	(209)	(202)	(164)	(146)	(143)
Effective interest - Financing receivable	233	240	240	191	191
Effective interest - Mortgage loans receivable	1,352	1,968 <sup>(2)</sup>	2,265 (2)	1,285	1,232
Effective interest - Notes receivable	 23 (3)	176	 176	176	 176
Total non-cash revenue components	\$ 934	\$ 1,771	\$ 2,063	\$ 963	\$ 861

(1) For leases and loans in place at March 31, 2023, assuming no renewals, modifications or replacements and no new investments are added to our portfolio.

(2) Includes deferred interest related to Prestige Healthcare. See page 12 for further discussion.

(3) Includes cash flow participation payment on a mezzanine loan.

### **COMPONENTS OF RENTAL INCOME**

#### THREE MONTHS ENDED

		MARCH 31,	
	2023	2022	Variance
Cash rent	\$29,125	\$26,972	\$ 2,153 (1)
Operator reimbursed real estate tax revenue	3,284	3,982	(698) <sup>(2)</sup>
Straight-line rent (adjustment) income	(465)	(234)	(231) (3)
Amortization of lease incentives	(209)	(396)	187
Total rental income	\$31,735	\$30,324	\$ 1,411

(1) Increase primarily due to rent received from transitioned portfolios and rental income from acquisitions, completed development projects and annual rent escalations offset by property sales.

(2) Decrease primarily due to property tax reassessment and properties sold partially offset by 2Q22 acquisition.

(3) Decrease primarily due to normal amortization.



#### RECONCILIATION OF ANNUALIZED ADJUSTED EBITDAY AND FIXED CHARGES

	FOR THE YEAR ENDED			THREE MONTHS ENDED			
	12/31/20	12/31/21	12/31/22	3/31/23			
Net income	\$ 95,677	\$ 56,224	\$ 100,584	\$ 33,561			
Less: Gain on sale of real estate, net	(44,117)	(7,462)	(37,830)	(15,373)			
Less: Gain on insurance proceeds	(373) (1)	_	_	-			
Add: Loss on unconsolidated joint ventures	758 <sup>(2)</sup>	_	_	_			
Add: Impairment loss	3,977 (3)	-	3,422 (7)	434 (9)			
Add: Interest expense	29,705	27,375	31,437	10,609			
Add: Depreciation and amortization	39,071	38,296	37,496	9,210			
EBITDAre	124,698	114,433	135,109	38,441			
Add: Non-recurring items	22,841 (4)	5,947 <sup>(5)</sup>	824 (8)	262 <sup>(10)</sup>			
Adjusted EBITDAre	\$ 147,539	\$ 120,380	\$ 135,933	\$ 38,703			
Interest expense	\$ 29,705	\$ 27,375	\$ 31,437	\$ 10,609			
Add: Capitalized interest	354		_	_			
Fixed charges	\$ 30,059	\$ 27,375	\$ 31,437	\$ 10,609			
Annualized Adjusted EBITDAre				\$ 154,812			
Annualized Fixed Charges				\$ 42,436			
Debt (net of debt issue costs)	\$ 649,382	\$ 722,719	\$ 767,854	\$ 901,045			
Debt to Adjusted EBITDAre	4.4x	6.0x <sup>(6)</sup>	5.6x	5.8x <sup>(6)</sup>			
Adjusted EBITDAre to Fixed Charges (11)	4.9x	4.4x	4.3x	3.6x			

- (1) Represents the gain from insurance proceeds related to previously sold properties.
- (2) Represents a loss of \$758 from the sale of properties comprising an unconsolidated joint venture.
- (3) Represents an impairment loss relating to a 48-unit memory care in Colorado and a 61-unit assisted living community in Florida which was sold in 1Q21.
- (4) Represents the \$23,029 straight-line rent receivable write-off related to Senior Lifestyle, Genesis and another operator and the Senior Lifestyle lease incentives write-off of \$185 offset by the gain from insurance proceeds (\$373).
- (5) Represents the Senior Care settlement payment (\$3,895), the straight-line rent receivable write-off (\$758), the provision for credit losses on mortgage loan originations (\$869), and the 50% reduction of 2021 rent and interest escalations (\$425).
- (6) Increase due to additional borrowings for investments.
- (7) Represents an impairment loss relating to a 60-unit memory care community in Kentucky, a 70-unit assisted living community in Florida which was sold in 1Q23, and a 48-unit memory care in Colorado.
- (8) Represents a lease incentive balance write-off of \$173 related to a closed property, a \$1,332 provision for credit losses reserve related to the \$75,825 acquisition accounted for as a financing receivable, two mortgage loans and a mezzanine loan, and a lease termination fee of \$500 paid to a former operator of 12 assisted living communities in exchange for cooperation and assistance in facilitating an orderly transition of the communities to another operator partially offset by lease termination fee income of \$1,181 received in connection with the sale of an assisted living community.
- (9) Represents an impairment loss related to a 70-unit assisted living community in Florida which was sold in 1Q23.
- (10) Represents \$1,832 of provision for credit losses related to the \$121,321 acquisition accounted for as a financing receivable and \$61,900 of mortgage loan originations offset by the prepayment fee and exit IRR related to the payoff of two mezzanine loans (\$1,570).
- (11) Given we do not have preferred stock, our fixed charge coverage ratio and interest coverage ratio are the same.

# CONSOLIDATED STATEMENTS OF INCOME

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)



# THREE MONTHS ENDED MARCH 31,

	WARC	п эт,	
	2023	2022	
Revenues	(unau	lited)	
Rental income	\$ 31,735	\$ 30,324	
Interest income from financing receivables <sup>(1)</sup>	3,751	_	
Interest income from mortgage loans	11,244	9,636	
Interest and other income	2,770	827	
Total revenues	49,500	40,787	
Expenses			
Interest expense	10,609	7,143	
Depreciation and amortization	9,210	9,438	
Impairment loss	434	_	
Provision for credit losses	1,731	354	
Transaction costs	117	32	
Property tax expense	3,293	3,982	
General and administrative expenses	6,294	5,808	
Total expenses	31,688	26,757	
Other Operating Income			
Gain on sale of real estate, net	15,373	102	
Operating Income	33,185	14,132	
Income from unconsolidated joint ventures	376	375	
Net Income	33,561	14,507	
Income allocated to non-controlling interests	(427)	(95)	
Net income attributable to LTC Properties, Inc.	33,134	14,412	
Income allocated to participating securities	(205)	(137)	
Net income available to common stockholders	\$ 32,929	\$ 14,275	
Earnings per common share:			
Basic	\$0.80	\$0.36	
Diluted	\$0.80	\$0.36	
Weighted average shares used to calculate earnings per common share:			
Basic	41,082	39,199	
Diluted	41,189	39,349	
	.1,100	33,343	
Dividends declared and paid per common share	\$0.57	\$0.57	
2. Macriae acotarca ana para por common enare			

<sup>(1)</sup> Represents rental income from acquisitions through sale-leaseback transactions, subject to leases which contain purchase options. In accordance with GAAP, the properties are required to be presented as financing receivables on our *Consolidated Balance Sheets* and the rental income to be presented as Interest income from financing receivables on our *Consolidated Statements of Income*.

# CONSOLIDATED BALANCE SHEETS

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)



	M	ARCH 31, 2023	<b>DECEMBER 31, 2022</b>		
ASSETS		(unaudited)		(audited)	
Investments:					
Land	\$	123,338	\$	124,665	
Buildings and improvements		1,258,721		1,273,025	
Accumulated depreciation and amortization		(390,013)		(389,182)	
Operating real estate property, net		992,046		1,008,508	
Properties held-for-sale, net of accumulated depreciation: 2023—\$3,088; 2022—\$2,305		4,075		10,710	
Real property investments, net		996,121		1,019,218	
Financing receivables, (1) net of credit loss reserve: 2023–\$1,981; 2022–\$768		196,096		75,999	
Mortgage loans receivable, net of credit loss reserve: 2023—\$4,569; 2022—\$3,930		452,955		389,728	
Real estate investments, net		1,645,172		1,484,945	
Notes receivable, net of credit loss reserve: 2023—\$469; 2022—\$589		46,467		58,383	
Investments in unconsolidated joint ventures		19,340		19,340	
Investments, net	_	1,710,979		1,562,668	
Other assets:					
Cash and cash equivalents		5,538		10,379	
Debt issue costs related to revolving line of credit		2,132		2,321	
Interest receivable		48,079		46,000	
Straight-line rent receivable		21,238		21,847	
Lease incentives		1,571		1,789	
Prepaid expenses and other assets		9,319		11,099	
Total assets	\$	1,798,856	\$	1,656,103	
LIABILITIES					
Revolving line of credit	\$	270,100	\$	130,000	
Term loans, net of debt issue costs: 2023-\$455; 2022-\$489		99,545		99,511	
Senior unsecured notes, net of debt issue costs: 2023-\$1,420; 2022-\$1,477		531,400		538,343	
Accrued interest		4,122		5,234	
Accrued expenses and other liabilities		29,074		32,708	
Total liabilities		934,241		805,796	
EQUITY					
Stockholders' equity:					
Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2023—41,396; 2022—41,262		413		412	
Capital in excess of par value		933,370		931,124	
Cumulative net income		1,577,794		1,544,660	
Accumulated other comprehensive income		7,357		8,719	
Cumulative distributions		(1,680,111)		(1,656,548)	
Total LTC Properties, Inc. stockholders' equity		838,823		828,367	
Non-controlling interests		25,792		21,940	
Total equity		864,615		850,307	
Total liabilities and equity	\$	1,798,856	\$	1,656,103	

<sup>(1)</sup> Represents acquisitions through sale-leaseback transactions, subject to leases which contain purchase options. In accordance with GAAP, the properties are required to be presented as financing receivables on our Consolidated Balance Sheets.

# FUNDS FROM OPERATIONS - RECONCILIATION OF FFO AND FAD

(UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)



## THREE MONTHS ENDED

		2023		2022
GAAP net income available to common stockholders	\$	32,929	\$	14,275
Add: Impairment loss		434		_
Add: Depreciation and amortization		9,210		9,438
Less: Gain on sale of real estate, net		(15,373)		(102)
NAREIT FFO attributable to common stockholders	\$	27,200	\$	23,611
NAREIT Diluted FFO attributable to common stockholders per share		\$0.66		\$0.60
NAREIT FFO attributable to common stockholders	\$	27,200	\$	23,611
	Φ	262 <sup>(1)</sup>		423 (4)
Add: Non-recurring items  FFO attributable to common stockholders, excluding non-recurring items	\$	27,462	\$	24,034
rro attributable to common stockholders, excluding non-recurring items	<u> </u>	21,462	Φ	24,034
NADELT FFO attribute black a second of a table black	Φ.	07.000	Φ.	02.014
NAREIT FFO attributable to common stockholders	\$	27,200	\$	23,611
Non-cash income:				22.4
Add: Straight-line rental adjustment		465		234
Add: Amortization of lease incentives		209		390
Less: Effective interest income		(1,608)		(1,402)
Net non-cash income		(934)		(772)
Non-cash expense:				
Add: Non-cash compensation charges		2,088		1,925
Add: Provision for credit losses		1,731 <sup>(2)</sup>		354 <sup>(6)</sup>
Net non-cash expense		3,819		2,279
Funds available for distribution (FAD)		30,085		25,118
Less: Non-recurring income		(1,570) <sup>(3)</sup>		_
Funds available for distribution (FAD), excluding non-recurring items	\$	28,515	\$	25,118

- (1) Represents the net of (2) and (3) below.
- (2) Includes \$1,832 of provision for credit losses related to the \$121,321 acquisition accounted for as a financing receivable and \$61,900 of mortgage loan originations.
- (3) Represents the prepayment fee and exit IRR related to the payoff of two mezzanine loans.
- (4) Represents the sum of (5) and (6) below.
- (5) Includes a lease incentive balance write-off of \$173 related to a closed property and subsequent lease termination.
- (6) Includes \$250 of provision for credit losses related to the origination of a \$25,000 mezzanine loan during 1Q22.

# FUNDS FROM OPERATIONS – RECONCILIATION OF FFO PER SHARE

(UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)



	FFO		FAD		
FOR THE THREE MONTHS ENDED MARCH 31,	2023	2022	2023	2022	
FFO/FAD attributable to common stockholders	\$ 27,200	\$ 23,611	\$ 30,085	\$ 25,118	
Non-recurring one-time items	262 <sup>(1</sup>	423 (2)	(1,570) <sup>(3</sup>	_	
FFO/FAD attributable to common stockholders excluding non-recurring items	27,462	24,034	28,515	25,118	
Effect of dilutive securities:					
Participating securities		137	_	137	
Diluted FFO/FAD excluding non-recurring items	\$ 27,462	\$ 24,171	\$ 28,515	\$ 25,255	
Shares for basic FFO/FAD per share	41,082	39,199	41,082	39,199	
Effect of dilutive securities:					
Performance-based stock units	107	150	107	150	
Participating securities		226	_	226	
Shares for diluted FFO/FAD per share	41,189	39,575	41,189	39,575	

- (1) Represents \$1,832 of provision for credit losses related to the \$121,321 acquisition accounted for as a financing receivable and \$61,900 of mortgage loan originations offset by (3) below.
- (2) Represents a lease incentive balance write-off of \$173 related to a closed property and subsequent lease termination and a \$250 provision for credit losses related to the origination of a \$25,000 mezzanine loan during 2022 first quarter.
- (3) Represents the prepayment fee and exit IRR related to the payoff of two mezzanine loans.

## ESG (ENVIRONMENTAL, SOCIAL & GOVERNANCE) ACCOMPLISHMENTS TO DATE





2022 Environmental, Social and Governance Report



Visit our website to learn more about our ESG initiatives. www.LTCreit.com/ESG



The Board committed to an ESG Initiative

Appointed Cornelia Cheng as new Board member



Board established an ESG committee to oversee practices and performance

Created and published an Environmental Sustainability Commitment and Human Capital Management and Labor Rights Guidelines



Enhanced our disclosures to highlight ESG initiatives

Began aligning with the Sustainability Accounting Standards Board (SASB) reporting framework and adopted select United Nations Sustainable Development Goals (SDGs) in guiding us to provide shareholders with relevant information on our environmental impact



Published Inaugural ESG Report

1Q 2023 SUPPLEMENTAL REPORT ESCRIPTION ESCRI

# ESG (ENVIRONMENTAL, SOCIAL & GOVERNANCE) 2023



#### 2023 ESG Agenda



#### ENVIRONMENT

- Measure and report on energy and water usage, and waste management at LTC across select operator portfolios
- Continue to build out our use of ClimateCheck®, which provides detailed climate risk data for individual properties and portfolios, assessing exposure to extreme weather events
- Enhance SASB reporting and initiate Task Force on Climate-Related Financial Disclosures (TCFD) reporting
- Collect, analyze, and report environmental data for select properties in our portfolio



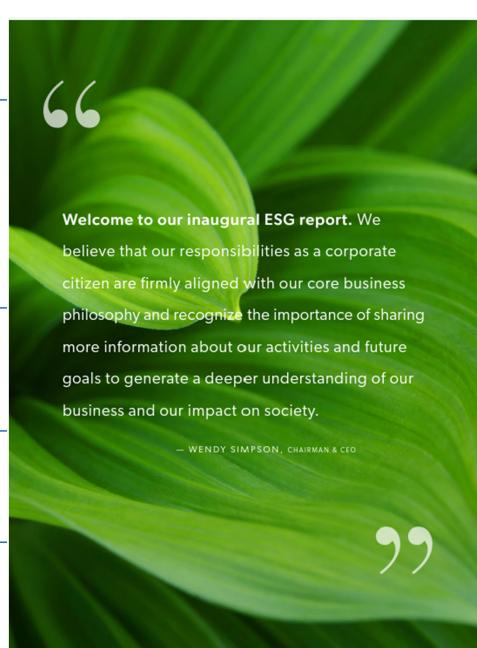
#### SOCIAL

- Continue to conduct annual employee survey
- · Enhance employee engagement programs



#### GOVERNANCE

- Update disclosures annually
- · Enhance stakeholder communication via proxy, website, and investor presentation



1Q 2023 SUPPLEMENTAL REPORT ESG I 27

### **GLOSSARY**



Annualized Actual Cash Income: Represents annualized cash rental income includes cash rent and excludes real estate tax reimbursement, interest income from financing receivables, mortgage loans, mezzanine loans and working capital notes, and income from unconsolidated joint ventures received for the month of March 2023 for investments as of March 31, 2023.

Annualized Contractual Cash Income: Represents annualized contractual cash rental income prior to abatements & deferred rent repayment and excludes real estate tax reimbursement, interest income from financing receivables, mortgage loans, mezzanine loans and working capital notes, and income from unconsolidated joint ventures for the month of March 2023 for investments as of March 31, 2023.

Annualized GAAP Income: Represents annualized GAAP rent which includes contractual cash rent, straight-line rent and amortization of lease incentives and excludes real estate tax reimbursement, GAAP interest income from financing receivables, mortgage loans, mezzanine loans and working capital notes, and income from unconsolidated joint ventures for the month of March 2023 for investments as of March 31, 2023.

Assisted Living Communities ("ALF"): The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See Independent Living and Memory Care) Assisted living properties are seniors housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

Contractual Lease Rent: Rental revenue as defined by the lease agreement between us and the operator for the lease year.

Coronavirus Stimulus Funds ("CSF"): CSF includes funding from various state and federal programs to support healthcare providers in dealing with the challenges of the coronavirus pandemic. Included in CSF are state-specific payments identified by operators as well as federal payments connected to the Paycheck Protection Program and the Provider Relief Fund. CSF is self-reported by operators in unaudited financial statements provided to LTC. Specifically excluded from CSF are the suspension of the Medicare sequestration cut, and increases to the Federal Medical Assistance Percentages (FMAP), both of which are reflected in reported coverage both including and excluding CSF.

Earnings Before Interest, Tax, Depreciation and Amortization for Real Estate ("EBITDAre"): As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), EBITDAre is calculated as net income (computed in accordance with GAAP) excluding (i) interest expense, (ii) income tax expense, (iii) real estate depreciation and amortization, (iv) impairment write-downs of depreciable real estate, (v) gains or losses on the sale of depreciable real estate, and (vi) adjustments for unconsolidated partnerships and joint ventures.

Financing Receivable: Properties acquired through a sale-leaseback transaction with an operating entity being the same before and after the sale-leaseback, subject to a lease contract that contains a purchase option. In accordance with GAAP, the purchased assets are required to be presented as Financing Receivable on our Consolidated Balance Sheets and the rental income to be presented as Interest income from financing receivable on our Consolidated Statements of Income.

Funds Available for Distribution ("FAD"): FFO excluding the effects of straight-line rent, amortization of lease costs, effective interest income, deferred income from unconsolidated joint ventures, non-cash compensation charges, capitalized interest and non-cash interest charges.

Funds From Operations ("FFO"): As defined by NAREIT, net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

GAAP Lease Yield: GAAP rent divided by the sum of the purchase price and transaction costs.

GAAP Rent: Total rent we will receive as a fixed amount over the initial term of the lease and recognized evenly over that term. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.

Gross Asset Value: The carrying amount of total assets after adding back accumulated depreciation and loan loss reserves, as reported in the company's consolidated financial statements.

Gross Investment: Original price paid for an asset plus capital improvements funded by LTC, without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

Independent Living Communities ("ILF"): Seniors housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or seniors apartments.

Interest Income: Represents interest income from mortgage loans and other notes.

Licensed Beds/Units: The number of beds and/or units that an operator is authorized to operate at seniors housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

Memory Care Communities ("MC"): Seniors housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

Metropolitan Statistical Areas ("MSA"): Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population. MSAs 1 to 31 have a population of 19.8M - 2.2M. MSAs 32 to 100 have a population of 2.2M - 0.6M. MSAs greater than 100 have a population of 0.6M - 59K. Cities in a Micro-SA have a population of 223K - 12K. Cities not in a MSA has population of less than 100K.

1Q 2023 SUPPLEMENTAL REPORT GLOSSARY I 28

### **GLOSSARY**



Mezzanine: In certain circumstances, the Company strategically allocates a portion of its capital deployment toward mezzanine loans to grow relationships with operating companies that have not typically utilized sale-leaseback financing as a component of their capital structure. Mezzanine financing sits between senior debt and common equity in the capital structure, and typically is used to finance development projects, value-add opportunities on existing operational properties, partnership buy-outs and recapitalization of equity. We seek market-based, risk-adjusted rates of return typically between 9% to 14% with the loan term typically between three to 10 years. Security for mezzanine loans can include all or a portion of the following credit enhancements; secured second mortgage, pledge of equity interests and personal/corporate guarantees. Mezzanine loans can be recorded for GAAP purposes as either a loan or joint venture depending upon specifics of the loan terms and related credit enhancements.

Micropolitan Statistical Areas ("Micro-SA"): Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 population.

Mortgage Loan: Mortgage financing is provided on properties based on our established investment underwriting criteria and secured by a first mortgage. Subject to underwriting, additional credit enhancements may be required including, but not limited to, personal/corporate guarantees and debt service reserves. When possible, LTC attempts to negotiate a purchase option to acquire the property at a future time and lease the property back to the borrower.

Net Real Estate Assets: Gross real estate investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

Non-cash Rental Income: Straight-line rental income and amortization of lease inducement.

Non-cash Compensation Charges: Vesting expense relating to stock options and restricted stock.

Normalized EBITDAR Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

Normalized EBITDARM Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

Occupancy: The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

Operator Financial Statements: Property level operator financial statements which are unaudited and have not been independently verified by us.

Payor Source: LTC revenue by operator underlying payor source for the period presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us.

Private Pay: Private pay includes private insurance, HMO, VA, and other payors.

Purchase Price: Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

Real Estate Investments: Represents our investments in real property and mortgage loan receivables.

Rental Income: Represents GAAP rent net of amortized lease inducement cost.

Same Property Portfolio ("SPP"): Same property statistics allow for the comparative evaluation of performance across a consistent population of LTC's leased property portfolio and the Prestige Healthcare mortgage loan portfolio. Our SPP is comprised of stabilized properties occupied and operated throughout the duration of the quarter-over-quarter comparison periods presented (excluding assets sold and assets held-for-sale). Accordingly, a property must be occupied and stabilized for a minimum of 15 months to be included in our SPP. Each property transitioned to a new operator has been excluded from SPP and will be added back to SPP for the SPP reporting period ending 15 months after the date of the transition.

Skilled Nursing Properties ("SNF"): Seniors housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

Stabilized: Properties are generally considered stabilized upon the earlier of achieving certain occupancy thresholds (e.g. 80% for SNFs and 90% for ALFs) and, as applicable, 12 months from the date of acquisition/lease transition or, in the event of a de novo development, redevelopment, major renovations or addition, 24 months from the date the property is first placed in or returned to service, or properties acquired in lease-up.

Trailing Twelve Months Revenues: For the owned portfolio, rental income includes cash rent, straight-line rent and amortization of lease incentives and excludes real estate tax reimbursement and rental income from properties sold during the trailing twelve months. Financing receivables revenues include cash interest income and effective interest from financing receivables during the trailing twelve months. Mortgage loans revenues include cash interest income and effective interest from mortgage loans and construction loans during the trailing twelve months. Notes receivable revenues include cash interest income and effective interest from mezzanine loans and working capital notes and excludes loan payoffs during the trailing twelve months.

Under Development Properties ("UDP"): Development projects to construct seniors housing properties.

1Q 2023 SUPPLEMENTAL REPORT GLOSSARY I 29