
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20459

FORM 10-Q

(Mark One)

(Mark on

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1997

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TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition period from ____ to ____

Commission file number 1-11314

LTC PROPERTIES, INC. (Exact name of Registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization)

71-0720518 (I.R.S. Employer Identification No)

300 Esplanade Drive, Suite 1860 Oxnard, California 93030 (Address of principal executive offices)

(805) 981-8655

(Registrant's telephone number, including area code)

Indicate by check mark whether Registrant (1) has filed all reports to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Shares of Registrant's common stock, \$.01 par value, outstanding at April 30, 1997 - 22,767,898

LTC PROPERTIES, INC.

FORM 10-Q

MARCH 31, 1997

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LTC PROPERTIES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

<TABLE> <CAPTION>

	March 31, 1997	December 31, 1996
<\$>	<c></c>	<c> (audited)</c>
ASSETS	(In thou	,
Real Estate Investments:		
Buildings and improvements, net of accumulated depreciation and amortization: 1997 - \$13,540; 1996 - \$11,640	\$208,775	\$199,591
Land	12,891	12,347
Mortgage loans receivable, net of allowance for doubtful accounts:	222 222	177 000
1997 - \$1,000; 1996 - \$1,000 Mortgage-backed securities	236,083 99,871	177,262 92,545
Mortgage-backed Securities	99,071	92,343
Real estate investments, net	557,620	481,745
Other Assets:	1 600	2 140
Cash and cash equivalents Debt issue costs, net	1,602 2,978	3,148 4,150
Interest receivable	3,157	2,817
Prepaid expenses and other assets	2,545	2,289
	10 202	12 404
	10,282	12,404
Total assets	\$567,902	\$494,149
	======	=======
LIABILITIES AND STOCKHOLDERS' EQUITY		
Convertible subordinated debentures due 1999 - 2004	\$105,316	\$135,828
Bank borrowings	57,000	79,400
Mortgage loans payable	54,098	54,205
Bonds payable and capital lease obligations	13,994	14,039
Accrued interest	3,750	6,015
Accrued expenses and other liabilities	3,634	3,041
Distributions payable	8,222	6,679
Total liabilities	246,014	299,207
Minority interest	10,239	10,528
Commitments		
Stockholders' equity: Preferred stock: aggregate liquidation amount of \$77,000,000,		
10,000,000 shares authorized, shares issued and outstanding:		
1997 - 3,080,000, 1996 - none	73,800	-
Common stock: \$0.01 par value; 40,000,000 shares authorized;		
shares issued and outstanding: 1997 - 22,766,486; 1996 - 19,484,208	228	195
Capital in excess of par value	247,187	195,297
Notes receivable from stockholders	(5,412)	65 535
Cumulative net income Unrealized gain on interest-only mortgage-backed securities	73,131 7,540	65,525
Cumulative distributions	(84,825)	(76,603)
Committee Cart Company Committee Committee Committee Cart Committe	(04,025)	(70,003)
Total stockholders' equity	311,649	184,414
Total liabilities and stockholders' equity	\$567,902 ======	\$494,149 ======

 | = |See accompanying notes

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LTC PROPERTIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Amounts in thousands, except per share amounts) $({\tt Unaudited})$

<TABLE> <CAPTION>

Three months	ended March 31,
1997	1996
<c></c>	<c></c>

Revenues:

Rental income \$ 6,314 \$ 4,134

3,716	2,798
16,487	12,363
19 297 939	4,654 1,267 38 155 794
7,606 427	5,455 -
\$ 7,179	
\$ 0.32 ====== 22,454 ======	\$ 0.29 ====== 18,840 ======
	5,707 1,919 19 297 939 8,881 7,606 427 \$ 7,179 ====== \$ 0.32

</TABLE>

See accompanying notes

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LTC PROPERTIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In thousands)

(In thousands)	
<table> <caption></caption></table>	Three
Months Ended	
31,	March
1996	1997
<\$>	<c></c>
<c> CASH FLOWS FROM OPERATING ACTIVITIES:</c>	
Net Income \$ 5,455	\$ 7,606
Depreciation on real estate 1,257	1,912
Depreciation, other amortization and non-cash charges	515
370 Amortization of Founders' stock	19
38	
 Cash flow from operating activities available for distribution or reinvestment	10,052
7,120 Net change in other assets and liabilities	(2,324)
(206)	
Net cash provided by operating activities 6,914	7,728
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from issuance of preferred stock, net	73,800
Proceeds from issuance of common stock, net	17,349
Proceeds from issuance of convertible debentures, net	17,313
28,953	-
Borrowings, net (48,470)	(22,400)
Distributions paid (5,764)	(6,679)
0 ther 105	(490)
כמד	
Net cash provided by (used for) financing activities	61,580

</TABLE>

CASH FLOWS USED IN INVESTING ACTIVITIES: Investment in real estate mortgages	(59,148)
(36,900) Acquisitions of real estate properties, net	(11,607)
(33,244) Proceeds from sale of mortgage-backed securities, net	-
86,874 Principal payments on mortgage loans payable and capital lease obligations	(151)
(75) Restricted cash	-
2,962 Principal payments on real estate mortgages	326
297 Deferred facility fee, net	51
661 Other	(325)
(1,150)	
Net cash used in investing activities	(70,854)
19,425	
(Decrease) increase in cash and cash equivalents 1,163	(1,546)
Cash and cash equivalents, beginning of period 1,434	3,148
Cash and cash equivalents, end of period \$ 2,597	\$ 1,602
======	======
SUPPLEMENTAL CASH FLOW INFORMATION:	
Interest paid \$ 5,052	\$ 7,674
======	======
Non-cash investing and financing transactions:	
Conversion of debentures into common stock \$ 4.207	\$30,512
Notes receivable relating to exercise of employee stock options	4,908
Assumption of mortgage loans payable relating to acquisitions of real estate properties	-
5,106 Exchange of mortgage loans for mortgage-backed securities	-
80,962 Issuance of mortgage loans payable for mortgage-backed securities	-
31,525 Minority interest related to acquisitions of real estate properties 2,735	-

See accompanying notes

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LTC PROPERTIES, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(i) The condensed consolidated financial statements included herein have been prepared by LTC Properties, Inc. (the "Company"), without audit, and include all adjustments which are, in the opinion of management, necessary for a fair presentation of the results of operations for the three-month periods ended March 31, 1997 and 1996 pursuant to the rules and regulations of the Securities and Exchange Commission. The accompanying condensed consolidated financial statements include the accounts of the Company, its wholly-owned subsidiaries and controlled partnerships. All significant intercompany accounts and transactions have been eliminated in consolidation. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures in the accompanying financial statements are adequate to make the information presented not misleading. The results of operations for the three-month periods ended March 31, 1997 and 1996 are not necessarily indicative of the results for a full year.

- (ii) No provision has been made for federal income taxes. The Company qualifies as a real estate investment trust ("REIT") under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended. As such, the Company is not taxed on its income provided that at least 95 percent of its taxable income is distributed to its stockholders.
- (iii) During the three-month period ended March 31, 1997, the Company invested \$56,060,000 in mortgage loans. Approximately \$19,650,000 of these loans are secured by, among other things, eight skilled nursing facilities located in five states with a total of 875 beds and contain certain guarantees. These mortgage loans, which individually range from \$1,200,000 to \$6,000,000 in principal amount, have stated maturities of 10 to 20 years, have an initial weighted average interest rate of 10.92% and generally have 25 year amortization schedules. The remaining \$36,410,000 of mortgage loans are secured by 17 assisted living facilities ("ALFs") located in four states with a total of 790 units. Of the total loans made on assisted living facilities, approximately \$34,010,000 were made to Assisted Living Concepts, Inc. ("ALC"), a developer-owner, operator of ALFs. The loans to ALC are secured by mortgages on 15 ALFs with 563 units, bear interest at 9.9% per annum and will be repaid out of the proceeds of sale-leaseback transactions with the Company. See note (ix). In addition to the above mortgage loans, the Company provided \$3,088,000 of additional financing on four ALFs which are under construction.

During the three months ended March 31, 1997, the Company acquired two skilled nursing facilities with a total of 213 beds and two ALFs with a total of 76 units for approximately \$9,914,000. One of these ALFs was purchased for a total of \$2,340,000 and has been leased to ALC for a total annual rent of approximately \$231,660 (subject to increases) pursuant to a long-term non-cancelable agreement. The Company also added 36 beds to one of its owned skilled nursing facilities at a total cost of approximately \$1,693,000.

(iv) During the first quarter of 1997, the Company completed two public offerings. In January 1997, the Company completed the sale of 1,000,000 shares of common stock in a public offering at \$17.75 per share. In March 1997, the Company sold 3,080,000 shares of 9.5% Series A Cumulative Preferred Stock ("Series A Preferred Stock"). Dividends on the Series A Preferred Stock are cumulative from the date of original issue and are payable monthly, commencing April 15, 1997, to stockholders of record on the first day of each month at the rate of 9.5% per annum of the \$25 liquidation preference per share (equivalent to a fixed amount of \$2.375 per share). The Series A Preferred Stock is not redeemable prior to April 1, 2001, except in certain circumstances relating

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LTC PROPERTIES, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(CONTINUED)

to preservation of the Company's qualification as a REIT. The net proceeds from these offerings were used to repay short-term borrowings outstanding under the Company's lines of credit.

- (v) During the three-month period ended March 31, 1997, holders of \$30,512,000 in principal amount of convertible subordinated debentures due in various periods elected to convert the debentures into 1,869,412 shares of common stock at prices ranging from \$10.00 to \$17.25 per share. Subsequent to March 31, 1997, an additional \$15,000 in principal amount of Convertible Subordinated Debentures converted into 912 shares of the Company's common stock.
- In March 1997, the Board of Directors adopted a loan program designed to encourage executives, key employees, consultants and directors to acquire Common Stock through the exercise of options. Under the program, the Company will make full recourse, secured loans to participants equal to the exercise price of vested options plus up to 50% of the taxable income resulting from the exercise of options. Such loans will bear interest at the then current Applicable Federal Rate (the minimum rate necessary to avoid "unstated interest" under Section 483 of the Internal Revenue Code) and be payable in installments over nine years. For the first five-years of such loans, interest and principal will be payable quarterly. The amount of principal due each quarter will be equal to 50% of the difference between the cash dividends received on the shares purchased and the quarterly interest that is due. In addition, 25% of any cash bonuses received by the borrower must be used to reduce the principal balance of any such loan. At the end of five years, such loans will convert to fully amortizing loans with 16 quarterly payments beginning in year six. The loans must be repaid within 90 days after termination of employment for any reason, other than in connection with a change in control of the Company. On April 1, 1997, the remaining loan amounts available and the loans outstanding under such program, which bear interest at 6.27% per annum and are secured by a pledge of the shares of Common Stock acquired on the exercise of options, were \$541,137 and \$5,411,927, respectively.
 - (vii) On April 24, 1997, the Company filed a shelf registration statement

with the Securities and Exchange Commission covering up to \$150,000,000 of debt and equity securities to be sold from time to time in the future. The registration statement was declared effective on May 6, 1997.

- (viii) In March 1997, a quarterly dividend of \$0.34 per share of common stock aggregating approximately \$7,795,000 was declared by the Board of Directors payable on April 15, 1997 to stockholders of record on March 31, 1997. In addition, the Board of Directors also declared a cash dividend of \$.1385 per share on the Series A Preferred Stock. This first Series A Preferred Stock dividend, totaling approximately \$427,000, which was also payable on April 15, 1997, represented a partial period from March 10, 1997 to March 31, 1997 and was payable to stockholders of record on April 1, 1997. Both dividend amounts have been reflected as distributions payable in the accompanying financial statements as of March 31, 1997.
- (ix) In 1997, the Company's Board of Directors authorized an increase in the Company's investment in ALFs from 20% to 30% of its adjusted gross real estate investment portfolio (adjusted to include the mortgage loans to third parties underlying the \$99,871,000 investment in mortgage-backed securities). In addition, the Board of Directors also authorized an increase in the Company's investment in properties operated by ALC from 10% to 15% of its adjusted gross real estate investment portfolio (which was approximately \$692,830,000 as of March 31, 1997). Currently, two of the Company's executive officers serve as members of the Board of Directors of ALC. As of

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LTC PROPERTIES, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(CONTINUED)

May 1, 1997, three executive officers of the Company owned approximately 5.5% of ALC's common stock.

As of March 31, 1997, the Company had investments in ALFs totaling approximately \$107,442,000 and in properties operated by ALC of approximately \$76,958,000 or 15.51% or 11.11%, respectively, of the Company's total adjusted gross real estate investment portfolio.

In July 1996, the Company provided a \$50,180,000 sale leaseback financing commitment to ALC. In connection with the commitment, the Company entered into a one-year forward ten-year interest rate swap agreement (the "Agreement"). Under the Agreement, the Company was credited interest at three-month LIBOR and incurred interest at a fixed rate of 6.835% on a \$40,000,000 notional amount beginning on November 7, 1997. On March 10, 1997, the Agreement was terminated concurrently with the completion of the equity offerings discussed in Note (iv). The Company recognized interest income of approximately \$440,000 from the termination of the swap agreement.

- (x) In February 1997, the Financial Accounting Standards Board issued Statement No. 128, Earnings Per Share, which is required to be adopted on December 31, 1997. At that time, the Company will be required to change the method currently used to compute earnings per share and to restate all prior periods. Under the new requirements for calculating primary earnings per share, the dilutive effect of stock options will be excluded. The impact is expected to result in an increase in primary earnings per share for the first quarter ended March 31, 1997 and March 31, 1996 of \$.01 per share, respectively. The impact of Statement 128 on the calculation of fully diluted earnings per share for these quarters is not expected to be material.
- (xi) Subsequent to March 31, 1997, the Company completed investments totaling \$18,530,000. As of May 1, 1997, the Company had outstanding commitments aggregating approximately \$60,512,000 consisting of approximately \$21,095,000 in mortgage loans and \$39,417,000 in owned facilities. Included in these amounts were commitments to ALC for approximately \$26,966,000 which, if completed, would bring the Company's total investments in ALC to approximately 15% of its current adjusted gross real estate investment portfolio.

In April 1997, the Company's Board of Directors declared a monthly cash dividend of \$.1979 per share on the Series A Preferred Stock. The dividend will be paid on May 15, 1997 to stockholders of record on May 1, 1997. In addition, the Board of Directors also declared an increase in the Company's quarterly cash dividend to \$0.365 per share on its outstanding common stock from \$0.34 per share paid in the first quarter of 1997. The dividend will be paid on June 30, 1997 to stockholders of record as of June 15, 1997.

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Three months 1997 Compared to Three months 1996

During the three months ended March 31, 1997, cash flow from operating activities available for distribution or reinvestment was \$10,052,000 versus \$7,120,000 for the comparable period in 1996, an increase of \$2,932,000 or 41%. Revenues for the three months ended March 31, 1997 were \$16,487,000 versus \$12,363,000 for the same period in 1996. Revenues increased \$4,124,000 or approximately 33% primarily as a result of increased rental income of \$2,180,000 and increased interest income on mortgage loans of \$539,000 attributable to investments of approximately \$205,764,000 in long-term care facilities the Company completed since March 31, 1996 and \$440,000 of interest income resulting from the termination of an interest rate swap agreement. Revenues also increased \$918,000 as a result of additional interest income from mortgage-backed securities. The remaining increase of \$47,000 resulted primarily from certain prepayment fees.

Total expenses for the three months ended March 31, 1997 were \$8,881,000 versus \$6,908,000 for the same period in 1996, an increase of \$1,973,000 or 29%. The increase is due in large part to an increase of \$1,053,000 in interest expense. Interest expense increased by \$553,000 due to the issuance of convertible subordinated debentures in August 1996 in the amount of \$30,000,000. Interest expense also increased by \$836,000 primarily as a result of the multifamily tax-exempt revenue bond financing and assumption of capital leases and mortgage loans by the Company. The remaining increase of \$309,000 was due to interest on borrowings under the Company's lines of credit which was offset by a decrease of \$645,000 as a result of conversions of previously issued convertible subordinated debentures since March 31, 1996. Depreciation and amortization expense increased by \$633,000 primarily due to the acquisition of 27 additional skilled nursing and assisted living facilities in the past year. Operating and other expenses increased by \$145,000 principally due to increased staffing. The remaining increase in total expenses of \$142,000 related to the minority interest.

LIQUIDITY AND CAPITAL RESOURCES

As of March 31, 1997, the Company's real estate investment portfolio consisted of approximately \$235,206,000 invested in owned skilled nursing and assisted living facilities (before accumulated depreciation of \$13,540,000), approximately \$237,083,000 invested in mortgage loans and approximately \$99,871,000 invested in mortgage-backed securities. The Company's portfolio consists of 258 skilled nursing facilities and 52 assisted living facilities in 32 states.

During the three month period ended March 31, 1997, the Company completed approximately \$70,755,000 in new investments. The investments which closed consisted of approximately \$59,148,000 in mortgage loans and approximately \$11,607,000 in owned properties. The Company financed its investments through the sale of 1,000,000 shares of common stock in a public offering at \$17.75 per share, the sale of 3,080,000 shares of 9.5% Series A Cumulative Preferred Stock at \$25.00 per share, short-term borrowings and cash on hand. As of May 1, 1997, the Company had \$79,800,000 in borrowings outstanding under its secured and unsecured lines of credit bearing a weighted average interest rate of approximately 7.58%.

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LTC PROPERTIES, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(CONTINUED)

In July 1996, the Company provided a \$50,180,000 sale leaseback financing commitment to ALC. In connection with the commitment, the Company entered into a one-year forward ten-year interest rate swap agreement (the "Agreement"). Under the Agreement, the Company was credited interest at a three-month LIBOR and incurred interest at a fixed rate of 6.835% on a \$40,000,000 notional amount beginning on November 7, 1997. On March 10, 1997, the Agreement was terminated concurrently with the completion of the equity offerings discussed above. The Company recognized interest income of approximately \$440,000 from the termination of the swap agreement.

The Company has the option to redeem, without penalty, its outstanding \$839,000 aggregate principal amount of 9.75% Convertible Subordinated Debentures at any time. Since such debentures are convertible into common stock of the Company at a conversion price of \$10.00 per share, the Company anticipates that substantially all of such debentures will be converted if it elects to redeem the debentures.

Subsequent to March 31, 1997, the Company completed investments totaling \$18,530,000. As of May 1, 1997, the Company had outstanding commitments

aggregating approximately \$60,512,000 consisting of approximately \$21,095,000 in mortgage loans and \$39,417,000 in owned facilities. Included in these amounts were commitments to ALC for approximately \$26,966,000 which, if completed, would bring the Company's total investments in ALC to approximately 15% of its current adjusted gross real estate investment portfolio.

At May 1, 1997, the Company had approximately \$150,000,000 available under its shelf registration statement for future issuance of capital from time to time. In addition, based on the current level of available collateral, approximately \$49,030,000 could be borrowed under its lines of credit.

The Company also anticipates completing a securitization transaction during the year, the proceeds of which will be used to repay borrowings outstanding under its repurchase agreement and its unsecured line of credit. In connection with such securitization, the Company, in September 1995, entered into a seven-year forward interest rate swap agreement (the "September 1995 Agreement"), under which the Company was credited interest at the six month LIBOR and incurred interest at a fixed rate of 6.64% on a notional amount of \$60,000,000. The September 1995 Agreement will be terminated at the earlier of (i) the completion of the securitization or (ii) November 17, 1997 and has been accounted for as a hedging transaction. As of March 31, 1997, the Company had an unrealized gain of approximately \$1,437,000 on the September 1995 Agreement.

Effective January 1, 1997, the Company adopted Statement of Financial Accounting Standards No. 125 "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" which requires reclassification of investments in mortgage-backed securities that can contractually be prepaid to available-for-sale or trading. As a result of this adoption, the Company recorded an unrealized gain on interest-only mortgage-backed securities of approximately \$7,540,000 at March 31, 1997 which was not reflected in the income statement, but has been reflected as an increase in stockholders' equity in accordance with SFAS No. 125.

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LTC PROPERTIES, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(CONTINUED)

The Company believes that its current cash from operations available for distribution or reinvestment and its borrowing capacity are sufficient to provide for payment of its operating costs, provide funds for distribution to its stockholders and to fund additional investments.

STATEMENT REGARDING FORWARD LOOKING DISCLOSURE

Certain information contained in this report includes forward looking statements, which can be identified by the use of forward looking terminology such as "may", "will", "expect", "should" or comparable terms or negative thereof. These statements involve risks and uncertainties that could cause actual results to differ materially from those described in the statements. These risks and uncertainties include (without limitation) the following: the effect of economic and market conditions and changes in interest rates, government policy relating to the health care industry including changes in reimbursement levels under the Medicare and Medicaid programs, changes in reimbursement by other third party payors, the financial strength of the operators of the Company's facilities as it affects the continuing ability of such operators to meet their obligations to the Company under the terms of the Company's agreements with its borrowers and operators, the amount and the timing of additional investments, access to capital markets and changes in tax laws and regulations affecting real estate investment trusts.

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PART II

LTC PROPERTIES, INC.

OTHER INFORMATION

MARCH 31, 1997

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(A) EXHIBITS

11 Computation of earnings per share

27 Financial Data

In accordance with Item 601(b)(4)(iii) of Regulation S-K, certain instruments pertaining to Registrant's long-term debt have not been filed; copies thereof will be furnished to the Securities and Exchange Commission upon request.

(B) REPORTS ON FORM 8-K

The Current Report of the Company on Form 8-K was filed with the Commission on March 7, 1997.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LTC PROPERTIES, INC. Registrant

Dated: May 12, 1997 By: /s/ JAMES J. PIECZYNSKI

James J. Pieczynski Senior Vice President and Chief Financial Officer

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EXHIBIT 11

LTC PROPERTIES, INC. COMPUTATION OF NET INCOME PER SHARE (UNAUDITED) (IN THOUSANDS EXCEPT PER SHARE AMOUNT)

<TABLE> <CAPTION>

SCALLION.	Three months ended March 31, 1997 1996	
<\$>	<c></c>	<c></c>
PRIMARY: Net income applicable to common shares	\$ 7,179 =====	\$ 5,455 =====
Applicable common shares: Weighted average outstanding shares during the period Weighted average shares issuable upon exercise of common stock equivalents outstanding (principally stock options using the treasury stock method)	21,990 464	18,415 425
Total	22,454	18,840
Net income per share of common stock	\$ 0.32 ======	\$ 0.29 =====
FULLY DILUTED: Net income Add back minority interest Reduction of interest and amortization expenses resulting from assumed conversion of 9.75% convertible subordinated debentures Reduction of interest and amortization expenses resulting from assumed conversion of 8.5% convertible subordinated debentures Reduction of interest and amortization expenses resulting from assumed conversion of 8.25% convertible subordinated debentures Reduction of interest and amortization expenses resulting from assumed conversion of 7.75% convertible subordinated debentures Less applicable income taxes	\$ 7,179 - (a) 21 - (a) - (a) - (a)	\$ 5,455 - (a) 52 - (a) - (a) - (a)
Adjusted net income applicable to common shares Applicable common shares: Weighted average outstanding shares during the period Weighted average shares issuable upon exercise of common stock equivalents outstanding (principally stock options using the treasury stock method) Assumed conversion of partnership units Assumed conversion of 9.75% convertible subordinated debentures Assumed conversion of 8.5% convertible subordinated debentures Assumed conversion of 8.25% convertible subordinated debentures Assumed conversion of 7.75% convertible subordinated debentures Less contingent shares	\$ 7,200 ======= 21,990 457 - (a) 84 - (a) - (a)	\$ 5,507 ====== 18,415 426 - (a) 207 - (a) - (a)
Total	22,531	19,048
Net income per share of common stock	====== \$ 0.32 ======	\$ 0.29 =====

</TABLE>

a) Conversion of partnership units and convertible subordinated debentures would be anti-dilutive and is therefore not assumed in the computation of fully diluted net income per share of common stock.

<ARTICLE> 5 <LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM MARCH 31, 1997 FORM 10 Q AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

</LEGEND>
<MULTIPLIER> 1,000

</TABLE>