## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20459

## FORM 8-K

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report: **November 2, 2016** (Date of earliest event reported)

## LTC PROPERTIES, INC.

(Exact name of Registrant as specified in its charter)

Maryland

1-11314 (Commission file number) 71-0720518 (I.R.S. Employer Identification No)

(State or other jurisdiction of incorporation or organization)

2829 Townsgate Road, Suite 350 Westlake Village, CA 91361 (Address of principal executive offices)

(805) 981-8655

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. — Results of Operations and Financial Condition

On November 2, 2016, LTC Properties, Inc. announced the operating results for the three months ended September 30, 2016. The text of the press release and the supplemental information package are furnished herewith as Exhibits 99.1 and 99.2, respectively, and are specifically incorporated by reference herein.

The information in this Form 8-K and the related information in the exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section and shall not be incorporated by reference into any filing of LTC under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in any such filing.

#### Item 9.01. — Financial Statements and Exhibits

- 99.1 Press Release issued November 2, 2016.
- 99.2 LTC Properties, Inc. Supplemental Information Package for the period ending September 30, 2016.

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#### SIGNATURE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

LTC PROPERTIES, INC.

By: /s/ WENDY L. SIMPSON

Wendy L. Simpson Chairman, CEO & President

#### FOR IMMEDIATE RELEASE

For more information contact: Wendy Simpson Pam Kessler (805) 981-8655



#### LTC REPORTS 2016 THIRD QUARTER RESULTS AND ANNOUNCES NEW INVESTMENTS

WESTLAKE VILLAGE, CALIFORNIA, November 2, 2016 — LTC Properties, Inc. (NYSE: LTC), a real estate investment trust that primarily invests in seniors housing and health care properties, today announced operating results for its third quarter ended September 30, 2016 and recent investment activity.

Net income available to common stockholders was \$22.3 million, or \$0.57 per diluted share, for the 2016 third quarter, compared with \$18.7 million, or \$0.52 per diluted share, for the same period in 2015. Funds from Operations ("FFO") increased 13.9% to \$29.7 million for the 2016 third quarter, up from \$26.1 million for the comparable 2015 period. FFO per diluted common share was \$0.76 and \$0.72 for the quarters ended September 30, 2016 and 2015, respectively, which represents a 5.6% per share increase. Normalized FFO increased 11.6% to \$29.7 million for the 2016 third quarter, up from \$26.6 million for the same period in 2015. The increase in net income, FFO and normalized FFO was primarily due to higher revenues from recent acquisitions, mortgage loan originations and completed development projects, partially offset by higher interest expense resulting from the sale of senior unsecured notes and increased utilization of LTC's line of credit, as well as additional general and administrative expenditures related to increased investment activity.

LTC completed the following transactions during the third quarter of 2016:

- Purchased a parcel of land and improvements in Kentucky for \$5.4 million and entered into a development commitment to construct a 143-bed skilled nursing center. The commitment totals \$24.3 million, including the land and improvements purchase. The property was added to an existing master lease agreement. Rent on the property will commence upon completion of construction at an initial lease rate of 8.5%;
- Completed construction of a 66-unit memory care community in California, a 66-unit memory care community in Illinois and an 89-unit combination assisted living and memory care community in South Carolina;
- Originated a \$1.4 million mezzanine loan, funding \$1.2 million at closing, with a commitment to fund an additional \$0.2 million. This mezzanine loan has a five-year term and a rate of 15%;
- Sold an assisted living community in Florida for \$5.1, million resulting in a net gain on sale of \$2.0 million;
- Sold a school in New Jersey for \$3.9 million, resulting in a net loss of \$0.2 million;
- Sold \$40.0 million of 3.99% senior unsecured notes due July 20, 2031 to an insurance company; and
- Sold 152,623 shares of its common stock for \$7.7 million in net proceeds under its equity distribution agreement.

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Subsequent to September 30, 2016, LTC completed the following:

- Increased its monthly cash dividend for the fourth quarter of 2016 by 5.6% from \$0.18 per share to \$0.19 per share, as previously announced; and
- Purchased a parcel of land in Illinois for \$1.6 million and entered into a development commitment to construct a 66-unit memory care community. The commitment totals \$14.5 million, including the land purchase.

#### **Conference Call Information**

LTC will conduct a conference call on Thursday, November 3, 2016, at 8:00 a.m. Pacific Time (11:00 a.m. Eastern Time), to provide commentary on its performance and operating results for the quarter ended September 30, 2016. The conference call is accessible by telephone and the internet. Telephone access will be available by dialing 877-510-2862 (domestically) or 412-902-4134 (internationally). To participate in the webcast, go to LTC's website at www.LTCreit.com 15 minutes before the call to download the necessary software.

An audio replay of the conference call will be available from November 3 through November 17, 2016, and may be accessed by dialing 877-344-7529 (domestically) or 412-317-0088 (internationally) and entering conference number 10092617. Additionally, an audio archive will be available on LTC's website on the "Presentations" page of the "Investor Information" section, which is under the "Investors" tab. LTC's earnings release and supplemental information package for the current period will be available on its website on the "Press Releases" and "Presentations" pages, respectively, of the "Investor Information" section which is under the "Investors" tab.

#### About LTC

LTC is a self-administered real estate investment trust that primarily invests in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including mezzanine lending. At September 30, 2016, LTC had 223 investments located in 30 states comprising 111 assisted living communities, 97 skilled nursing centers, 7 range of care communities, 1 behavioral health care hospital, 3 parcels of land under development and 4 parcels of land held-for-use. Assisted living communities, independent living communities, memory care communities and combinations thereof are included in the assisted living property type. Range of care communities consist of properties providing skilled nursing and any combination of assisted living, independent living and/or memory care services. For more information on LTC Properties, Inc., visit the Company's website at www.LTCreit.com.

#### Forward Looking Statements

This press release includes statements that are not purely historical and are "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the Company's expectations, beliefs, intentions or strategies regarding the future. All statements other than historical facts contained in this press release are forward looking statements. These forward looking statements involve a number of risks and uncertainties. Please see LTC's most recent Annual Report on Form 10-K, its subsequent Quarterly Reports on Form 10-Q, and its other publicly available filings with the Securities and Exchange Commission for a discussion of these and other risks and uncertainties. All forward looking statements included in this press release are based on information available to the Company on the date hereof, and LTC assumes no obligation to update such forward looking statements. Although the Company's management believes that the assumptions and expectations reflected in such forward looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. The actual results achieved by the Company may differ materially from any forward looking statements due to the risks and uncertainties of such statements.

(financial tables follow)

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#### LTC PROPERTIES, INC. CONSOLIDATED STATEMENTS OF INCOME

(amounts in thousands, except per share amounts)

	Three Mon Septem		d	Nine Months Enc September 30,				
	 2016		2015		2016		2015	
Revenues:								
Rental income	\$ 33,753	\$	28,531	\$	98,705	\$	82,325	
Interest income from mortgage loans	6,958		6,117		20,347		15,777	
Interest and other income	 131		295		390		708	
Total revenues	 40,842		34,943		119,442		98,810	
Expenses:								
Interest expense	6,836		4,296		19,586		11,916	
Depreciation and amortization	9,155		7,365		26,623		21,121	
Provision for doubtful accounts	43		31		245		463	
Transaction costs	2		570		96		632	
General and administrative expenses	4,464		3,708		12,864		11,094	
Total expenses	 20,500		15,970		59,414		45,226	
Operating income	20,342		18,973		60,028		53,584	
Income from unconsolidated joint ventures	289		674		839		1,543	
Gain on sale of real estate, net	1,780		_		3,582		_	
Net income	22,411		19,647		64,449		55,127	
Income allocated to participating securities	(90)		(121)		(296)		(370	
Income allocated to preferred stockholders	_		(818)		_		(2,454	
Net income available to common stockholders	\$ 22,321	\$	18,708	\$	64,153	\$	52,303	
Earnings per common share:								
Basic	\$ 0.57	\$	0.53	\$	1.68	\$	1.48	
Diluted	\$ 0.57	\$	0.52	\$	1.68	\$	1.47	
Weighted average shares used to calculate earnings per common share:								
Basic	39,057		35,341		38,161		35,306	
Diluted	39,335		37,352		38,455		37,319	
Dividends declared and paid per common share	\$ 0.54	\$	0.51	\$	1.62	\$	1.53	
Difficilité destaire d'alla per continen share	 0.0 .	Ψ	0.01	÷	1.02	φ	1.00	

#### **Supplemental Reporting Measures**

FFO, adjusted FFO ("AFFO"), and Funds Available for Distribution ("FAD") are supplemental measures of a real estate investment trust's ("REIT") financial performance that are not defined by U.S. generally accepted accounting principles ("GAAP"). Investors, analysts and the Company use FFO, AFFO and FAD as supplemental measures of operating performance. The Company believes FFO, AFFO and FAD are helpful in evaluating the operating performance of a REIT. Real estate values historically rise and fall with market conditions, but cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time. We believe that by excluding the effect of historical cost depreciation, which may be of limited relevance in evaluating current performance, FFO, AFFO and FAD facilitate like comparisons of operating performance between periods. Additionally the Company believes that normalized FFO, normalized AFFO and normalized FAD provide useful information because they allow investors, analysts and our management to compare the Company's operating performance on a consistent basis without having to account for differences caused by unanticipated items.

FFO, as defined by the National Association of Real Estate Investment Trusts ("NAREIT"), means net income available to common stockholders (computed in accordance with GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Normalized FFO represents FFO adjusted for certain items detailed in the reconciliations. The Company's

computation of FFO may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or have a different interpretation of the current NAREIT definition from that of the Company; therefore, caution should be exercised when comparing our Company's FFO to that of other REITs.

We define AFFO as FFO excluding the effects of straight-line rent, amortization of lease inducement, effective interest income and deferred income from unconsolidated joint ventures. GAAP requires rental revenues related to non-contingent leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. This method results in rental income in the early years of a lease that is higher than actual cash received, creating a straight-line rent receivable asset included in our consolidated balance sheet. At some point during the lease, depending on its terms, cash rent payments exceed the straight-line rent which results in the straight-line rent receivable asset decreasing to zero over the remainder of the lease term. Effective interest method, as required by GAAP, is a technique for calculating the actual interest rate for the term of a mortgage loan based on the initial origination value. Similar to the accounting methodology of straight-line rent, the actual interest rate is higher than the stated interest rate in the early years of the mortgage loan thus creating an effective interest receivable asset included in the interest rate. By excluding the non-cash portion of rental income, interest income from mortgage loans and income from unconsolidated joint ventures, investors, analysts and our management can compare AFFO between periods. Normalized AFFO represents AFFO adjusted for certain items detailed in the reconciliations.

We define FAD as AFFO excluding the effects of non-cash compensation charges, capitalized interest and non-cash interest charges. FAD is useful in analyzing the portion of cash flow that is available for distribution to stockholders. Investors, analysts and the Company utilize FAD as an indicator of common dividend potential. The FAD payout ratio, which represents annual distributions to common shareholders expressed as a percentage of FAD, facilitates the comparison of dividend coverage between REITs. Normalized FAD represents FAD adjusted for certain items detailed in the reconciliations.

While the Company uses FFO, Normalized FFO, AFFO, Normalized AFFO, FAD and Normalized FAD as supplemental performance measures of our cash flow generated by operations and cash available for distribution to stockholders, such measures are not representative of cash generated from operating activities in accordance with GAAP, and are not necessarily indicative of cash available to fund cash needs and should not be considered an alternative to net income available to common stockholders.

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#### **Reconciliation of FFO, AFFO and FAD**

The following table reconciles GAAP net income available to common stockholders to each of NAREIT FFO attributable to common stockholders and normalized FFO attributable to common stockholders, as well as normalized AFFO and normalized FAD (*unaudited, amounts in thousands, except per share amounts*):

	Three Months Ended September 30,				Nine Months Ended September 30,			
		2016		2015	2016			2015
GAAP net income available to common stockholders	\$	22,321	\$	18,708	\$	64,153	\$	52,303
Add: Depreciation and amortization		9,155	•	7,365		26,623	•	21,121
Less: Gain on sale of real estate, net		(1,780)		_		(3,582)		
NAREIT FFO attributable to common stockholders		29,696		26,073		87,194		73,424
		,		,		,		,
Add: Non-recurring one-time items		_		537(1)		_		937(2)
Normalized FFO attributable to common stockholders		29,696		26,610		87,194		74,361
Less: Non-cash rental income		(2,278)		(2,179)		(6,755)		(5,897)
Less: Effective interest income from mortgage loans		(1,352)		(1,195)		(3,907)		(2,680)
Less: Deferred income from unconsolidated joint ventures		—		(421)		—		(1,000)
Normalized adjusted FFO (AFFO)		26,066		22,815		76,532		64,784
Add: Non-cash compensation charges		1,130		1,012		3,149		3,093
Add: Non-cash interest related to earn-out liabilities		223		96		538		205
Less: Capitalized interest		(251)		(184)		(1,193)		(481)
Normalized funds available for distribution (FAD)	\$	27,168	\$	23,739	\$	79,026	\$	67,601

(1) Represents acquisition costs related to the 10-property senior housing portfolio acquired during the quarter.

(2) Represents a \$400 provision for loan loss reserve related to additional loan proceeds funded under an existing mortgage loan and item (1) above.

NAREIT Basic FFO attributable to common stockholders per share	\$ 0.76	\$ 0.74	\$ 2.28	\$ 2.08
NAREIT Diluted FFO attributable to common stockholders per share	\$ 0.76	\$ 0.72	\$ 2.28	\$ 2.03
NAREIT Diluted FFO attributable to common stockholders	\$ 29,786	\$ 27,012	\$ 87,490	\$ 76,248
Weighted average shares used to calculate NAREIT diluted FFO per share	 	 	 	
attributable to common stockholders	 39,335	 37,581	 38,455	 37,558
Diluted normalized FFO attributable to common stockholders	\$ 29,786	\$ 27,549	\$ 87,490	\$ 77,185
Weighted average shares used to calculate diluted normalized FFO per share attributable to common stockholders	 39,335	37,581	38,455	37,558
Diluted normalized AFFO	\$ 26,156	\$ 23,754	\$ 76,828	\$ 67,608
Weighted average shares used to calculate diluted normalized AFFO per share	39,335	 37,581	38,455	 37,558
Diluted normalized FAD	\$ 27,258	\$ 24,678	\$ 79,322	\$ 70,425
Weighted average shares used to calculate diluted normalized FAD per share	 39,335	 37,581	 38,455	 37,558

LTC PROPERTIES, INC. CONSOLIDATED BALANCE SHEETS

(amounts in thousands, except per share)

1.00P#0	Sept	ember 30, 2016	December 31, 2015		
ASSETS					
Investments:	Φ	114 (20)	Φ	106.041	
Land	\$	114,630	\$	106,841	
Buildings and improvements		1,177,829		1,091,845	
Accumulated depreciation and amortization		(266,581)		(251,265	
Real property investments, net		1,025,878		947,421	
Mortgage loans receivable, net of loan loss reserve: 2016—\$2,360; 2015—\$2,190		234,347		217,529	
Real estate investments, net		1,260,225		1,164,950	
Investments in unconsolidated joint ventures		23,932		24,042	
Investments, net		1,284,157		1,188,992	
Other assets:					
Cash and cash equivalents		3,613		12,942	
Debt issue costs related to bank borrowings		2,112		2,865	
Interest receivable		8,434		4,536	
Straight-line rent receivable, net of allowance for doubtful accounts: 2016—\$907; 2015—\$833		50,092		42,685	
Prepaid expenses and other assets		20,779		21,443	
Notes receivable		4,199		1,961	
Total assets	\$	1,373,386	\$	1,275,424	
LIABILITIES					
Bank borrowings	\$	77,000	\$	120,500	
Senior unsecured notes, net of debt issue costs: 2016—\$1,038; 2015—\$1,095		512,262		451,372	
Accrued interest		3,616		3,974	
Accrued incentives and earn-outs		12,514		12,722	
Accrued expenses and other liabilities		27,363		27,654	
Total liabilities	_	632,755		616,222	
EOUITY					
Stockholders' equity:					
Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2016—39,222; 2015—					
37.548		392		375	
Capital in excess of par value		837,889		758,676	
Cumulative net income		992,777		928,328	
Accumulated other comprehensive income		8		47	
Cumulative distributions		(1,090,435)		(1,028,224	
Total equity		740,631	_	659,202	
Total liabilities and equity	\$	1,373,386	\$	1,275,424	
Lotal habilities and eduity			,D	1.4/3.424	



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## Leadership





Wendy Simpson Chairman, Chief Executive Officer and President



Brent Chappell Senior Vice President, Investment and Portfolio Management



Pam Kessler Executive Vice President, CFO and Secretary



Doug Korey Senior Vice President of **Business Development** 

## **Board of Directors**

Cece Chikhale

Senior Vice President.

Controller and Treasurer



**Clint Malin** Executive Vice President and Chief Investment Officer



Peter Lyew Vice President and Director of Taxes

Wendy Simpson Chairman

Boyd Hendrickson Lead Independent Director

James Pieczynski Nominating & Corporate Governance Committee Chairman

Devra Shapiro Audit Committee Chairman

Timothy Triche, MD Compensation Committee Chairman

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## Analyst Coverage

BMO Capital Markets Corp John Kim
Canaccord Genuity Paul Morgan
Cantor Fitzgerald Joseph France
Crowell, Weedon, & Co Doug Christopher
J.J. B. Hilliard, W.L. Lyons, Inc John Roberts
JMP Securities, LLC Peter Martin

KeyBanc Capital Markets, Inc Jordan Sadler
Mitsubishi - MUFG Karin Ford
Mizuho Securities USA Inc Rich Anderson
RBC Capital Markets Corporation Mike Carroll
Stifel, Nicolaus & Company, Inc Chad Vanacore
Wells Fargo Securities, LLC Todd Stender

Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, and forecasts of LTC or its management.







## \$1.2 Billion in Total Investments Underwritten

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# Portfolio Overview

(doilar	amounts	in mous	sanos)	

						mber 30, 2016	
Type of Property	# of Properties	Gross Investments		% of Investments	Rental ncome <sup>(1)</sup>	Interest Income <sup>(1)</sup>	% of Revenues
Skilled Nursing	97	\$	757,490	49.5%	\$ 59,988	\$ 25,349	55.3%
Assisted Living	111		694,833	45.5%	61,091	1,178	40.3%
Range of Care	7		43,907	2.9%	5,874		3.8%
Under Development <sup>(2)</sup>			21,511	1.4%	-		
Other <sup>(3)</sup>	1		11,425	0.7%	805	93	0.6%
Total	216	\$	1,529,166	100.0%	\$ 127,758	\$ 26,620	100.0%

Gross Real Property \$1.3B

(1) Includes contractual rental income and interest income from mortgage loans and excludes rental income from properties sold and interest income from loans that paid off includes contractual rental income and interest income from morgage loa during the twelve months ended September 30, 2016. Includes three development projects consisting of a 66-unit memory care or Includes one behavioral health care hospital and four parcels of land. nity, a 108-unit inde ident living comm unity and a 143-bed skilled nursing center.

(2) (3)

Loans Receivable \$0.2B









## Real Estate Activities - Acquisitions & Loan Originations



(dollar amounts in thousands)

Acqui	cquisitions		# of Property Properties Type		# Beds/Units	Location	Operator	Date of Construction	Initial Cash Yield	Purchase Price	Additional Commitment <sup>(1)</sup>
	2015	2/6	1	UDP <sup>(2)</sup>	56 units	Corpus Christi, TX	Thrive Senior Living	2015-2016	8.75%	\$ 7.195	\$ 5,329
		2/19	1	SNF	106 beds	Slinger, WI	Fundamental	2014	10.30%	13,946	
		2/20	1	UDP <sup>(2)</sup>	89 units	Murrells Inlet, SC	Thrive Senior Living	2015-2016	8.75%	2,490	14.045
		5/26	1	UDP <sup>(2)</sup>	66 units	Tinley Park, IL	Anthem Memory Care	2015-2016	9.25%	702	11,185
		5/29	1	UDP <sup>(2)</sup>	108 units	Wichita, KS	Oxford Senior Living	2015-2016	7.43%	624	13.876
		8/17	10	ALF	891 units	WI and IL	Senior Lifestyle	1991-2009	6.50%	142,000	500
		9/23	1	UDP <sup>(2)</sup>	66 units	Murrieta, CA	Anthem Memory Care	2015-2016	9.00%	2.022	10,584
		9/30	1	MC	60 units	Jacksonville, FL	Clarity Pointe	2015	8.00%	14,250	
		10/19	1	UDP <sup>(2)</sup>	66 units	Glenview, IL	Anthem Memory Care	2015-2017	9.00%	2,800	11,969
		10/28	1	OTH	118 beds	Las Vegas, NV	Fundamental	1990/1994	8.50%	9.250	3.000
		11/30	2	SNF	254 beds 1.402 units/478 beds	Fort Worth & Weatherford, TX	Senior Care Centers	1998/1996	8.25%	23.000 \$ 218.279	500 \$ 70.988
	2016	2/1	1	SNF	126 beds	Mansfield, TX	Fundamental	2015	8.50%	\$ 16,000	\$ ·
		4/21	1	MC	60 units	Louisville, KY	Clarity Pointe	2016	8.00%	14,250	
		4/29	2	MC	120 units	Wichita & Overland Park, KS	Anthem Memory Care	2011/2013	8.00%	25,000	750
		6/14	1	ALF/MC	70 units	Athens, GA	Thrive Senior Living	2016	8.00%	14,300	
		9/30	1	UDP <sup>(2)(3)</sup>	143 beds	Union, KY	Carespring	2016-2018	8.50%	5.425	18,900
		10/28	7	UDP <sup>(2)</sup>	66 units 316 units/269 beds	Oak Lawn, IL	Anthem Memory Care	2016-2018	9.00%	1.591 \$ 76.566	12.878 \$ 32.528

 Commitments may include capital improvement or deverse our Quarterly Report on Form 10-Q.
See page 8 for development activities.
Represents purchase of land and initial improvements. ment allowances for approved projects but excludes incentive payments and contingent payments. For a comprehensive list of our commitments,

### Loan Originations

Da	te	# of Properties	Property Type	# Beds/ Units	Location	Operator	Or	igination	Funded to Date	2016 YTD Revenue (1)	Stated Interest Rate
2015	1/30	1	SNF	157 beds	Grand Blanc, MI	Prestige Healthcare	\$	15.000 (2)	\$ 9.872	\$ 864	9.4%
	6/29	15	SNF	2,058 beds	Various cities in MI	Prestige Healthcare		40,000	40,000	3,701	9.4%
	10/30	2	SNF	273 beds	Farmington & Howell, MI	Prestige Healthcare		20,000	15,257	1,253	9.4%
		18		2.488 beds			\$	75.000	\$ 65,129	\$ 5.818	
2016	4/29	2	SNF	216 beds	East Lansing, MI	Prestige Healthcare	\$	12.250 (3)	\$ 7,750	\$ 312	9.4%
	8/31	2	SNF	146 beds	Albany & Florence, OR	Regency Pacific		1,400 (4)	1,200	16	15.0%
		4		362 beds			\$	13.650	\$ 8,950	\$ 328	
(1) Pr	enneente	vear.to.date mor	trade GAAP int	erest income							

Represents year-to-date mortgage GAAP interest income. Initially, we originated \$11,000 which includes \$1,500 construction loan. In 2016, we increased the construction loan amount to \$5,500. See page 9 for funding activities. Represents the origination of a 4-year mortgage loan for \$12,250, funding \$7,750 at closing with the remaining commitment of \$4,500 available for approved capital improvement projects. Additionally, we committed \$8,000 to be funded upon the properties achieving certain predetermined coverage thresholds. Represents a mezzanine loan secured by a second mortgage on two skilled nursing centers in Oregon. (2) (3)

(4)

# Real Estate Activities - De Novo Development







Estimated									Total		
Rent/Interest	Commitment		# of	Property	Approximate	# Beds/	Investment	3016	Capitalized	Total	Remaining
Inception Date	Year	Location	Projects	Type	Initial Cash Yield	Units	Commitment <sup>(1)</sup>	Funding	Interest/Other	Project Basis	Commitment <sup>(2)</sup>
4Q16	2015	Wichita, KS	1	ILF	7.43%	108 units	\$ 14,500	\$ 3,464	\$ 250	\$ 11,446	\$ 3,304
4Q17	2015	Glenview, IL	1	MC	9.00%	66 units	14,769	176	186	4,577	10,378
2Q18	2016	Oak Lawn, IL	1	MC	9.00%	66 units	14,469	-	-	1,591	12,878
4Q18	2016	Union, KY	1	SNF	8.50%	143 beds	24,325	5,488	-	5,488	18,837
		Total	4		8.49%	240 units/143beds	\$ 68,063	\$ 9,128	\$ 436	\$ 23,102	\$ 45,397

Includes purchase of land and initial improvement funding, if applicable, and development commitment.
Remaining Commitment is calculated as follows: "Investment Commitment" less "Total Project Basis" plus "Total Capitalized Interest/Other".

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# Real Estate Activities – Expansions & Renovations

(dollar amounts in thousands)

### Owned

(4)

(4)

- (4)

Estimated Rent/Interest Inception Date	Commitment Year	Project Type	Location	# of Projects	Property Type	Approximate Initial Cash Yield	Investment Commitment	3Q16 Funding	Total Funded to Date	Remaining Commitment
- (1)	2015	Expansion	Mesa, AZ	1	SNF	9.00%	\$ 5,000 <sup>(1)</sup>	\$ 639	\$ 4,672	\$ 328
_ (2)	2015	Renovation	Las Vegas, NV	1	OTH	8.50%	3,000 (2)	-		3,000
Loaned			Total	2			\$ 8,000	\$ 639	\$ 4,672	\$ 3,328
Estimated										
Rent/Interest	Commitment			# of	Property	Approximate	Investment	3Q16	Total Funded	Remaining
Inception Date	Year	Project Type	Location	Projects	Type	Initial Cash Yield	Commitment	Funding	to Date	Commitment
(3)	2013	Renovation	Various cities in MI	15	SNF	9.41%	\$ 12,000	\$ 275	\$ 12,000	\$ -
_ (3)	2015	Expansion	Richmond, MI	1	SNF	9.41%	10,000	1,213	2,666	7,334
_ (3)	2015	Expansion	Rochester Hills, MI	1	SNF	9.41%	10,000	173	470	9,530

SNF

SNF

SNF

2

1

2

22

ell, M

9.41%

9.41%

9.41%

5,000

4,500

\$47,000

5,500 (5)

257

66

\$ 1,984

257

372

\$ 15,765

(1)

2015

2016

2016

(2) (3) (4) (5)

Total

Farmington & How

Grand Blanc, MI

East Lansing, MI

Renovation

Expansion

Renovation



# Real Estate Activities - Lease-Up

(dollar amounts in thousands)

### Lease-Up

Date Opened <sup>(1)</sup>	Occupancy at	Commitment	Project Turne	I and then	# of	Property	Approximate	# Dede /Unite	Total
Opened	9/30/16	Year	Project Type	Location	Project	s Type	Initial Cash Yield	# Beds/Units	Commitment
Feb-15	86%	2013	Development	Westminster, CO	1	MC	9.25%	60 units	\$ 10,703
Sep-15	47%	2015	Acquisition (2)	Jacksonville, FL	1	MC	8.00%	60 units	14,250
Feb-16	23%	2014	Development	Burr Ridge, IL	1	MC	9.30%	66 units	12,248
Apr-16	50%	2016	Acquisition (2)	Louisville, KY	1	MC	8.00%	60 units	14,250
May-16	23%	2015	Development	Corpus Christi, TX	1	MC	8.75%	56 units	12,524
May-16	44%	2016	Acquisition (2)	Athens, GA	1	ALF/MC	8.00%	70 units	14,300
Jul-16	5%	2015	Development	Tinley Park, IL	1	MC	9.25%	66 units	11,887
Aug-16	3%	2015	Development	Murrieta, CA	1	MC	9.00%	66 units	12,606
Sep-16	N/A (3)	2015	Development	Murrells Inlet, SC	1	ALF/MC	8.75%	89 units	16,535
					9			593 units	\$ 119,303

Represents date of Certificate of Occupancy.
Property was newly constructed and purchased following issuance of final certificate of occupancy and licensure.
Licensure pending approval.

## Lease-Up History

ase-op history		Property			Date	Date	# of months to Stabilized
Property	Location	Туре	Project Type	# Beds/Units	Opened	Stabilized	Occupancy
Hillside Heights Rehabilitation Suites	Amarillo, TX	SNF	Redevelopment	120 beds	Jul 2013	Aug 2013	1
Highline Place	Littleton, CO	MC	Development	60 units	Jul 2013	Sep 2013	2
The Oxford Grand	Wichita, KS	ALF/MC	Development	77 units	Oct 2013	Sep 2014	11
Willowbrook Place	Littleton, CO	MC	Development	60 units	Aug 2014	Dec 2015	16
Mustang Creek Estates	Frisco, TX	ALF/MC	Development	80 units	Oct 2014	Dec 2015	14
Chelsea Place	Aurora, CO	MC	Development	48 units	Dec 2014	Mar 2016	15
Pavilion at Glacier Valley	Slinger, WI	SNF	Redevelopment	106 beds	Feb 2014	Feb 2016	24
Coldspring Transitional Care Center	Cold Spring, KY	SNF	Development	143 beds	Nov 2014	Jun 2016	19





4,743

5,128

4,500

\$ 31,235

# Real Estate Activities - Joint Ventures

(dollar amounts in thousands)

Commitment Year	Location	# of Projects	Property Type	Return	# Beds/ Units	Investment Commitment	Investment to Date	Remaining Investment Commitment
2015	Various cities in AZ	4	ALF/MC/ILF	15.00% (1)	585 units	\$ 25,650	\$ 20,623	\$ 5,027
2015	Ocala, FL	1	UDP	15.00% (2)	99 units	2,900	2,900	-
					684 units	\$ 28,550	\$ 23,523	\$ 5,027

 Currently, 5% is paid in cash and 10% is deferred
Represents a mezzanine loan which is recorded a Represents a mezzanine loan which is recorded as a joint venture for accounting purposes. Interest is deferred for a period ending on the earlier of February 1, 2017 or the effective date of the certificate of occupancy.



# **Portfolio Metrics**





## Same Property Portfolio Statistics (1)

	Occu	pancy		alized I Coverage	Norm EBITDAR	alized Coverage
Owned Properties	2Q16	1Q16	2Q16	1Q16	2Q16	1Q16
Assisted Living	85.3%	86.0%	1.54	1.57	1.32	1.35
Skilled Nursing	78.8%	79.1%	2.04	2.10	1.48	1.52
Range of Care	85.0%	85.3%	1.70	1.67	1.25	1.22

(1) Information is for the trailing twelve months through June 30, 2016 and March 31, 2016 and is from property level operator financial statements which are unaudited and have not been independently verified by us.

#### Stabilized Property Portfolio TTM Ended June 30, 2016

Medicaid

Total Portfolio Payor Source SNF Portfolio Payor Source Private Pay Private Pay Medicare

# Medicare Medicaid

(as of September 30, 2016)



# 216 Properties | 3 Development Projects | 4 Land Parcels | 30 States | 32 Operators

# Portfolio Diversification - Geography

(as of September 30, 2016, dollar amounts in thousands)

	# ~ 6											Gross	
	# of									100		Gross	
State (1)	Props	SNF	%	ALF	%	ROC	%	UDP	%	OTH (2)	%	Investment	%
Texas	52	\$ 221,581	29.3%	\$ 55,911	8.0%	\$ 2,994	6.8%	\$ -	-	\$ -	-	\$ 280,486	18.3%
Michigan	20	213,071	28.1%	-	-	-	-	-	-	943	8.3%	214,014	14.0%
Wisconsin	10	13,946	1.8%	112,044	16.2%	-	-	-		-	-	125,990	8.3%
Colorado	16	6,038	0.8%	106,879	15.4%	2,007	4.6%	-		-	-	114,924	7.5%
Ohio	13	54,000	7.1%	45,133	6.5%	-		-		-	-	99,133	6.5%
Florida	12	35,362	4.7%	39,247	5.6%	-		-		-	-	74,609	4.9%
Kansas	10	14,112	1.9%	42,521	6.1%	-		11,446	53.2%	-	-	68,079	4.5%
New Jersey	4	-	-	61,918	8.9%	-		-		-	-	61,918	4.0%
California	5	22,130	2.9%	39,764	5.7%	-		-		-	-	61,894	4.0%
Illinois	3	-	-	54,832	7.9%	-		4,577	21.3%	-	-	59,409	3.9%
All Others	71	177,250	23.4%	136,584	19.7%	38,906	88.6%	5,488	25.5%	10,482	91.7%	368,710	24.1%
Total	216	\$ 757,490	100.0%	\$ 694,833	100.0%	\$ 43,907	100.0%	\$ 21,511	100.0%	\$ 11,425	100.0%	\$ 1,529,166	100.0%



	66% of our properties Top 100 MSAs
MSAs 1 - 31	Population 20.2M – 2.1M
MSAs 32 - 100	Population 2.1M - 0.5M
MSAs > 100	Population 0.5M – 55K

Cities in a Micro-SA	Population 218K – 14K
Cities not in MSA	Population less than 100K





## Portfolio Diversification – Operators

(as of September 30, 2016, dollar amounts in thousands)



Operators	# of Properties	Annual Income <sup>(1)</sup>	%	Gross Investment	%	
Prestige Healthcare	22	\$ 25,539	15.7%	\$ 226,203	14.8%	
Senior Lifestyle Corporation	27	19,509	12.0%	201,227	13.2%	
Brookdale Senior Living	37	15,801	9.7%	126,991	8.3%	
Senior Care Centers	11	15,756	9.7%	138,109	9.0%	
Preferred Care	30	11,702	7.2%	90,532	5.9%	
Anthem Memory Care	9	10,719	6.5%	106,637	7.0%	
Fundamental	7	8,306	5.1%	74,652	4.9%	
Carespring Health Care Management	3	7,635	4.7%	83,034	5.4%	
Genesis Healthcare	8	7,614	4.7%	54,864	3.6%	
Traditions Senior Management	5	7,149	4.4%	64,610	4.2%	
All Others	57	33,201	20.3%	362,307	23.7%	
	216	\$ 162,931	100.0%	\$ 1,529,166	100.0%	

 Includes annualized GAAP rent for leased properties and interest income from mortgage loans excluding rental income from properties sold and interest income from loans that paid off during the twelve months ended September 30, 2016.



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#### Portfolio Diversification - Top Ten Operator Profiles (as of September 30, 2016) 16 SENIOR CARE Preferred Care, Inc. SENIOR LIFESTYLE PRESTIGE BROOKDALE CENTERS SENIOR LIVING FAMILY-OWNED COMMUNITIES Privately Held Privately Held NYSE: BKD Privately Held Privately Held SNF/ALF/ILF ALF/ILF/MC/SNF ALF/ILF/MC SNF/ALF/ILF/MC SNF/ALF/ILF Other Rehab Short Term Stays Continuing Care Transitional Care & Rehab Specialty Care 108 Properties 68 Properties 179 Properties Approx 1,114 Properties 111 Properties 7 States 28 States 47 States 2 States 12 States CARESPRING **Genesis** HealthCare TRADITIONS SENIOR MANAGEMENT ANTHEM FUNDAMENTAL Privately Held Privately Held Privately Held NYSE: GEN Privately Held SNF/MC SNF/ALF/ILF SNF/ALF SNF/ALF/ILF Exclusively MC Hospitals & Other Rehab Transitional Care Senior Living More than 500 Properties 79 Properties 10 Properties 11 Properties 24 Properties 9 States 4 States 2 States 34 States 5 States

# Portfolio Maturity (as of September 30, 2016, dollar amounts in thousands)



Year		Rental come <sup>(1)</sup>	% of Total		erest ome <sup>(1)</sup>	% of Total		Annual ncome <sup>(1)</sup>	% of Total
2016	\$		-	\$	443	1.7%	\$	443	0.3%
2017	•	359	0.3%	+	621	2.3%	*	980	0.6%
2018		9,417	6.9%		873	3.3%		10,290	6.3%
2019		1,571	1.1%		379	1.4%		1,950	1.2%
2020		13.826	10.1%		312	1.2%		14.138	8.7%
2021		18,562	13.6%		-	-		18.562	11.4%
2022		771	0.6%		-	-		771	0.5%
2023		2,539	1.9%		-	-		2.539	1.5%
Thereafter		89,266	65.5%	2	3,992	90.1%		113,258	69.5%
Total	\$ 1	L36,311	100.0%	\$ 2	6,620	100.0%	\$	162,931	100.0%



(1) Includes annualized GAAP rent for leased properties and interest income from mortgage loans excluding rental income from properties sold and interest income from loans that paid off during the twelve months ended September 30, 2016.

3.9x

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# Enterprise Value (amounts in thousands, except per share amounts and number of shares)

			At Sept	tember 30, 2016	Capitalization
Debt Bank borrowings - weighted avera	vro rato 2 2% (1)		s	77,000	
Senior unsecured notes -weighted	•	% <sup>(2)</sup>	Ş	512,262	
Total debt - weighted averag	-			589,262	22.4%
Equity	No. of shares	9/30/16 Closing Price			
Common stock	39,221,681	\$ 51.99 (3)		2,039,135	77.6%
Total Market Value			\$	2,628,397	100%
Less: Cash and cash equivalents				(3,613)	
Enterprise Value			\$	2,624,784	
Debt to Enterprise Value				22.4%	

Debt to Annualized Normalized EBITDA (4)

Total commitment under our unsecured revolving line of credit is \$600,000 which matures in October 2018, with a one-year extension option.
Represents outstanding balance of \$513,300, net of debt issue costs of \$1,038. Rate includes amortization of debt issue cost.
Closing price of our common stock as reported by the NYSE on September 30, 2016.
See page 21 for reconclilation of annualized normalized EBITDA.





# **Debt Maturity**

(as of September 30, 2016, dollar an ints in thousands)

Debt Structure Senior Unsecured Line of Unsecured % of Senior Unsecured Notes Credit<sup>(1)</sup> Notes (2) Year Total Total 2016 10,000 10,000 1.7% \$ \$ \$ 2017 31,167 31,167 5.3% 77,000 2018 38,167 115,167 19.5% 2019 33,666 33,666 5.7% -2020 40,160 40,160 6.8% 2021 40,160 40,160 6.8% 2022 41,160 41,160 7.0% Thereafter 278,820 278,820 47.2% 590,300 (3) Total \$ 77,000 \$ 513,300 \$ 100.0% 13.0% \$600,000 Unsecured Line \$500,000 \$400,000 \$278,820 \$300,000 \$200,000 Unsecured Line Senior Unsecured Notes \$100,000 \$77,000 \$40,160 \$40.160 \$41.160 \$38,167 \$33,666 \$31,167 \$0 \$10,000 \$0 \$0 \$0 \$0 \$0 \$0 \$-2016 2017 2018 2019 2020 2021 2022 Thereafter Total commitment under our unsecured revolving line of credit is \$600,000 which matures in October 2018, with a one-year extension option.
Reflects scheduled principal payments.
Excludes dobt issue costs which are included in the senior unsecured notes balance shown on page 18.

Reflects scheduled principal payments. Excludes debt issue costs which are included in the senior unsecured notes balance shown on page 18.

# **Financial Data Summary**

(dollar amounts in thousands)

## Balance Sheet, Leverage Ratios and Coverage Ratios

	3Q16	4Q15	4Q14	4Q13
Balance Sheet				
Gross real estate assets	\$1,529,166	\$1,418,405	\$1,117,167	\$1,104,732
Net real estate assets	1,260,225	1,164,950	892,179	884,361
Gross asset value	1,642,327	1,528,879	1,189,758	1,150,676
Total debt <sup>(1)</sup>	589,262	571,872	280,584	277,730
Total liabilities	649,382	616,222	304,649	297,867
Preferred stock	-	-	38,500	38,500
Total equity	730,743	659,202	660,121	632,438
Leverage Ratios				
Debt to gross asset value	35.9%	37.4%	23.6%	24.1%
Debt & preferred stock to gross asset value	35.9%	37.4%	26.8%	27.5%
Debt to total enterprise value	22.4%	26.2%	15.4%	18.0%
Debt & preferred stock to total enterprise value	22.4%	26.2%	17.5%	20.5%
Coverage Ratios				
Debt to annualized normalized EBITDA	3.9x	4.3x	2.3x	2.9x
Annualized normalized EBITDA / interest incurred	5.4x	5.7x	7.6x	7.9x
Annualized normalized EBITDA / fixed charges	5.4x	5.7x	6.3x	6.2x

(1) Represents outstanding balance of gross bank borrowings and senior unsecured notes, net of debt issue costs.



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# **Financial Data Summary**

(dollar amounts in thousands)



## Reconciliation of Annualized Normalized EBITDA and Fixed Charges

		Annua	lized	
	3Q16	4Q15	4Q14	4Q13
Net income	\$ 89,644	\$ 76,808	\$ 84,000	\$ 58,600
Less: Gain on sale of real estate, net	(1,780) (1)	(586) (2)	(3,819) (1)	
Add: Impairment on real estate for sale		2,250 (2)		
Add: Interest expense	27,344	22,324	14,732	11,408
Add: Depreciation and amortization	36,620	33,240	26,376	24,948
Adjusted EBITDA	151,828	134,036	121,289	94,956
Add back/(deduct):				
Non-recurring one-time items	-	-	-	1,980 (3)
Normalized EBITDA	\$ 151,828	\$ 134,036	\$ 121,289	\$ 96,936
Interest expense:	\$ 27,344	\$ 22,324	\$ 14,732	\$ 11,408
Add: Capitalized interest	1,004	1,384	1,160	856
Interest incurred	28,348	23,708	15,892	12,264
Interest incurred	28,348	23,708	15,892	12,264
Preferred stock dividend			3,276	3,276
Fixed Charges	\$ 28,348	\$ 23,708	\$ 19,168	\$ 15,540

## Non-Cash Revenue Components

	 3Q16	4Q16 <sup>(1)</sup>	1Q17 <sup>(1)</sup>	2Q17 <sup>(1)</sup>	3Q17 <sup>(1)</sup>
Straight-line rent	\$ 2,747	\$ 3,045	\$ 2,094	\$ 2,161	\$ 1,689
Amort of lease inducement	(469)	(477)	(477)	(477)	(477)
Effective Interest	1,352	1,384	1,377	1,380	1,371
Net	\$ 3,630	\$ 3,952	\$ 2,994	\$ 3,064	\$ 2,583

(1) Gain on sale of real estate was not annualized.

- (2) In 1016, we sold a 48-unit assisted living community and recorded an impairment charge of \$2,250 to write the property down to the sale price. Gain on sale of real estate and impairment on real estate for sale were not annualized.
- (3) Represents a \$1,244 provision for loan loss reserve on a \$124,387 mortgage loan origination, and an \$869 non-cash write-off of straight-line rent offiset by revenue from the Sunwest bankruptcy settlement distribution of \$133. Non-recurring one-time items were not annualized.

For leases and loans in place at September 30, 2016, assuming no renewals, modification or replacement, and no new investments are added to our portfolio.

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## **Income Statement Data**



	Septerr	ths Ended		ths Ended nber 30.
	2016	2015	2016	2015
		dited)	(unau	
Revenues	(unau	aitea)	(unau	uited)
	ê 00.750	\$ 28.531	\$ 98,705	\$ 82.325
Rental income	\$ 33,753 6,958	\$ 28,531 6.117	\$ 98,705 20,347	+
Interest income from mortgage loans Interest and other income			20,347	15,777
	131	295		708
Total revenues	40,842	34,943	119.442	98,810
Expenses				
Interest expense	6,836	4,296	19,586	11,916
Depreciation and amortization	9,155	7,365	26,623	21,121
Provision for doubtful accounts	43	31	245	463
Transaction costs	2	570	96	632
General and administrative expenses	4,464	3,708	12,864	11,094
Total expenses	20,500	15,970	59.414	45,226
Operating Income	20,342	18,973	60,028	53,584
Income from unconsolidated joint ventures	289	674	839	1,543
Gain on sale of real estate, net	1,780		3,582	
Net Income	22,411	19,647	64,449	55,127
Income allocated to participating securities	(90)	(121)	(296)	(370)
Income allocated to preferred stockholders	-	(818)		(2,454)
Net income available to common stockholders	\$ 22,321	\$ 18,708	\$ 64,153	\$ 52,303
Earnings per common share:				
Basic	\$0.57	\$0.53	\$1.68	\$1.48
Diluted	\$0.57	\$0.52	\$1.67	\$1.47
Weighted average shares used to calculate earnings				
per common share:				
Basic	39,057	35,341	38,161	35,306
Diluted	39,335	37,352	38,455	37,319
Dividends declared and paid per common share	\$0.54	\$0.51	\$1.62	\$1.53
privatives declared and paid per common share	\$0.54	90.01	\$1.02	\$1.55

# **Consolidated Balance Sheets**

(amounts in thousands, except per share amounts)

	September 30, 2016 (unaudited)	December 31, 2015 (audited)		September 30, 2016 (unaudited)	December 31, 2015 (audited)
ASSETS					
Investments:			LIABILITIES		
Land	\$ 114,630	\$ 106,841			
Buildings and improvements	1,177,829	1,091,845	Bank borrowings	\$ 77,000	\$ 120,500
Accumulated depreciation and amortization	(266,581)	(251,265)	Senior unsecured notes, net of debt issue		
Real property investments, net	1,025,878	947,421	costs: 2016 - \$1,038; 2015 - \$1,095	512,262	451,372
Mortgage loans receivable, net of loan loss			Accrued interest	3,616	3,974
reserves: 2016 - \$2,360; 2015 - \$2,190	234,347	217,529	Accrued incentives and earn-outs	12,514	12,722
Real estate investments, net	1,260,225	1,164,950	Accrued expenses and other liabilities	27,363	27,654
Investments in unconsolidated joint ventures	23,932	24,042	Total liabilities	632,755	616,222
Investments, net	1,284,157	1,188,992			
			EQUITY		
Other assets:					
Cash and cash equivalents	3,613	12,942	Stockholders' equity:		
Debt issue costs related to bank borrowings	2,112	2,865	Common stock (1)	392	375
Interest receivable	8,434	4,536	Capital in excess of par value	837,889	758,676
Straight-line rent receivable, net of allowance for			Cumulative net income	992,777	928,328
doubtful accounts: 2016 - \$907; 2015 - \$833	50,092	42,685	Accumulated other comprehensive income	8	47
Prepaid expenses and other assets	20,779	21,443	Cumulative distributions	(1,090,435)	(1,028,224)
Notes receivable	4,199	1,961	Total equity	740,631	659,202
Total assets	\$ 1,373,386	\$ 1,275,424	Total liabilities and equity	\$ 1,373,386	\$ 1,275,424

(1) Common stock \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2016 - 39,222; 2015 - 37,548

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# Funds from Operations (unaudited, amounts in thousands, except per share amounts)

## Reconciliation of FFO, AFFO, and FAD

	Three Months Ended September 30,		Nine Mont Septem	
	2016	2015	2016	2015
GAAP net income available to common stockholders	\$ 22,32	l \$ 18,708	\$ 64,153	\$ 52,303
Add: Depreciation and amortization	9,155	5 7,365	26,623	21,121
Less: Gain on sale of real estate, net	(1,780	) -	(3,582)	-
NAREIT FFO attributable to common stockholders	29,690	6 26,073	87,194	73,424
Add: Non-recurring one-time items	-	537 <sup>(1)</sup>		937 (2)
Normalized FFO attributable to common stockholders	29,690	6 26,610	87,194	74,361
Less: Non-cash rental income	(2,278	3) (2,179)	(6,755)	(5,897)
Less: Effective interest income from mortgage loans	(1,352	2) (1,195)	(3,907)	(2,680)
Less: Deferred income from unconsolidated joint ventures	-	(421)	-	(1,000)
Normalized adjusted FFO (AFFO)	26,066	3 22,815	76,532	64,784
Add: Non-cash compensation charges	1,130	1,012	3,149	3,093
Add: Non-cash interest related to earn-out liabilities	223	3 96	538	205
Less: Capitalized interest	(25:	l) (184)	(1,193)	(481)
Normalized funds available for distribution (FAD)	\$ 27,168	3 \$ 23,739	\$ 79,026	\$ 67,601
NAREIT Diluted FFO attributable to common stockholders per share	\$0.76	\$ \$0.72	\$2.28	\$2.03

Represents acquisition costs related to the 10-property senior housing portfolio acquired during the quarter.
Represents a \$400 provision for loan loss reserve related to additional loan proceeds funded under an existing mortgage loan and item (1) above.





## Funds from Operations

(unaudited, amounts in thousands, except per share amounts)



### Reconciliation of FFO Per Share

		FF0	AFFO		FAD	
For the three months ended September 30,	2016	2015	2016	2015	2016	2015
Normalized FFO/AFFO/FAD attributable to common stockholders	\$ 29,696	\$ 26,610	\$ 26,066	\$ 22,815	\$ 27,168	\$ 23,739
Effect of dilutive securities:						
Participating securities	90	121	90	121	90	121
Series C cumulative preferred		818	-	818	-	818
Diluted normalized FFO/AFFO/FAD assuming conversion	\$ 29,786	\$ 27,549	\$ 26,156	\$ 23,754	\$ 27,258	\$ 24,678
Shares for basic FFO/AFFO/FAD per share	39,057	35,341	39,057	35,341	39,057	35,34
Effect of dilutive securities:	00,007	00,011	00,001	00,011	00,001	00,01
Stock options	13	11	13	11	13	1
Performance based stock units (MSU)	108	-	108	-	108	
Participating securities	157	229	157	229	157	22
Series C cumulative preferred	-	2,000	-	2,000	-	2,00
Shares for diluted normalized FFO/AFFO/FAD per share	39,335	37,581	39,335	37,581	39,335	37,58

		FF0		AFFO		AD
For the nine months ended September 30,	2016	2015	2016	2015	2016	2015
Normalized FFO/AFFO/FAD attributable to common stockholders	\$ 87,194	\$ 74,361	\$ 76,532	\$ 64,784	\$ 79,026	\$ 67,601
Effect of dilutive securities:						
Participating securities	296	370	296	370	296	370
Series C cumulative preferred	-	2,454	-	2,454	-	2,454
Diluted normalized FFO/AFFO/FAD assuming conversion	\$ 87,490	\$ 77,185	\$ 76,828	\$ 67,608	\$ 79,322	\$ 70,425
Shares for basic FFO//AFFO/FAD per share	38,161	35,306	38,161	35,306	38,161	35,306
Effect of dilutive securities:	30,101	30,500	50,101	30,300	50,101	30,300
Stock options	13	13	13	13	13	13
Performance based stock units (MSU)	108		108	-	108	-
Participating securities	173	239	173	239	173	239
Series C cumulative preferred		2,000	-	2,000		2,000
Shares for diluted normalized FFO/AFFO/FAD per share	38,455	37,558	38,455	37,558	38,455	37,558

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## Glossary

Adjusted Funds From Operations ("AFFO"): FFO excluding the effects of straight-line rent, amortization of lease inducement, effective interest income and deferred income from unconsolidated joint ventures.

Assisted Living Properties ("ALF"): The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See Independent Living and Memory Care) Assisted living properties are seniors housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

Contractual Lease Rent: Rental revenue as defined by the lease agreement between us and the operator for the lease year.

EBITDA: Earnings before interest, taxes, depreciation and amortization.

Funds Available for Distribution ("FAD"): AFFO excluding the effects of non-cash compensation charges, capitalized interest and non-cash interest charges.

Funds From Operations ("FFO"): As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

GAAP Lease Yield: GAAP rent divided by the sum of the purchase price and transaction costs.

GAAP Rent: Total rent we will receive as a fixed amount over the initial term of the lease and recognized evenly over that term. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.

Gross Asset Value: The carrying amount of total assets after adding back accumulated depreciation and loan loss reserves, as reported in the company's consolidated financial statements.

Gross Investment: Original price paid for an asset plus capital improvements funded by LTC, without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

Independent Living Properties ("ILF"): Seniors housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meai plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or seniors apartments.

Interest Income: Represents interest income from mortgage loans.

## Glossary (cont.)



Licensed Beds/Units: The number of beds and/or units that an operator is authorized to operate at seniors housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

Memory Care Properties ("MC"): Seniors housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

Metropolitan Statistical Areas ("MSA"): Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population.

Micropolitan Statistical Areas ("Micro-SA"): Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 (but less than 50,000) population.

Net Real Estate Assets: Gross real estate investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

Non-cash Rental Income: Straight-line rental income and amortization of lease inducement.

Non-cash Compensation Charges: Vesting expense relating to stock options and restricted stock.

Normalized AFFO: AFFO adjusted for non-recurring, infrequent or unusual items.

Normalized EBITDAR Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

Normalized EBITDARM Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

Normalized FAD: FAD adjusted for non-recurring, infrequent or unusual items.

Normalized FFO: FFO adjusted for non-recurring, infrequent or unusual items.

Occupancy: The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

Operator Financial Statements: Property level operator financial statements which are unaudited and have not been independently verified by us.

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## Glossary (cont.)

Payor Source: LTC revenue by operator underlying payor source for the period presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us.

Private Pay: Private pay includes private insurance, HMO, VA, and other payors.

Purchase Price: Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

Range of Care ("ROC"): Range of care properties consist of properties providing skilled nursing and any combination of assisted living, independent living and/or memory care services.

Rental Income: Represents GAAP rent net of amortized lease inducement cost.

Same Property Portfolio ("SPP"): Same property statistics allow for the comparative evaluation of performance across a consistent population of LTC's leased property portfolio. Our SPP is comprised of stabilized properties owned and operated throughout the duration of the quarter-over-quarter comparison periods presented (excluding assets sold and assets held-for-sale). Accordingly, a leased property must be owned and stabilized for a minimum of 15 months if it is an acquired property, or 27 months if it is a development project, to be included in our SSP.

Skilled Nursing Properties ("SNF"): Seniors housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

Stabilized: Properties are generally considered stabilized upon the earlier of achieving certain occupancy thresholds (e.g. 80% for SNFs and 90% for ALFs) and, as applicable, 12 months from the date of acquisition or, in the event of a de novo development, redevelopment, major renovations or addition, 24 months from the date the property is first placed in or returned to service.

Under Development Properties ("UDP"): Development projects to construct seniors housing properties.

## LTC Properties, Inc.





#### Company

Founded in 1992, LTC Properties, Inc. ("LTC") is a self-administered real estate investment trust that primarily invests in seniors housing and health care properties through facility lease transactions, mortgage loans, and other investments. Our primary objectives are to create, sustain and enhance stockholder equity value and provide current income for distribution to stockholders through real estate investments in seniors housing and health care properties managed by experienced operators. Our primary seniors housing and health care property types include skilled nursing centers (or SNF), assisted living communities (or ALF), independent living communities (or ILF), memory care communities (or MC), and combinations thereof. To meet these objectives, we attempt to invest in properties that provide opportunity for additional value and current returns to our stockholders and diversify our investment portfolio by geographic location, operator, property type and form of investment. For more information on LTC, visit the Company's website at <u>www.LTCreit.com</u>.

#### Forward-Looking Statements

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevaiing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, changes in Medicair and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilitis in connection with properties owned t

#### Non-GAAP Information

This supplemental information contains certain non-GAAP information including adjusted EBITDA, normalized EBITDA, FFO, normalized FFO, normalized AFFO, normalized FAD, normalized interest coverage ratio, and normalized fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 21, 24, and 25 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at <a href="https://www.lTcreit.com">www.lTcreit.com</a>.