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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20459

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**FORM 8-K**

**CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

Date of report: **November 5, 2018**  
(Date of earliest event reported)

**LTC PROPERTIES, INC.**  
(Exact name of Registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction of  
incorporation or organization)

**1-11314**  
(Commission file number)

**71-0720518**  
(I.R.S. Employer  
Identification No)

**2829 Townsgate Road, Suite 350**  
**Westlake Village, CA 91361**  
(Address of principal executive offices)

**(805) 981-8655**  
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

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**Item 2.02. — Results of Operations and Financial Condition**

On November 5, 2018, LTC Properties, Inc. announced the operating results for the three months ended September 30, 2018. The text of the press release and the supplemental information package are furnished herewith as Exhibits 99.1 and 99.2, respectively, and are specifically incorporated by reference herein.

The information in this Form 8-K and the related information in the exhibits attached hereto shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section and shall not be incorporated by reference into any filing of LTC under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in any such filing.

**Item 9.01. — Financial Statements and Exhibits**

99.1 [Press Release issued November 5, 2018.](#)

99.2 [LTC Properties, Inc. Supplemental Information Package for the period ending September 30, 2018.](#)

**SIGNATURE**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

LTC PROPERTIES, INC.

Dated: November 5, 2018

By: /s/ WENDY L. SIMPSON  
Wendy L. Simpson  
Chairman, CEO & President

**FOR IMMEDIATE RELEASE**

For more information contact:  
 Wendy Simpson  
 Pam Kessler  
 (805) 981-8655

**LTC REPORTS 2018 THIRD QUARTER RESULTS**

— *Completes Several Strategic Transactions* —

WESTLAKE VILLAGE, CALIFORNIA, November 5, 2018— LTC Properties, Inc. (NYSE: LTC), a real estate investment trust that primarily invests in seniors housing and health care properties, today announced operating results for its third quarter ended September 30, 2018.

Net income available to common stockholders was \$34.8 million, or \$0.88 per diluted share, for the 2018 third quarter, compared with \$20.5 million, or \$0.52 per diluted share, for the same period in 2017. The improvement was primarily due to a net gain on sale of \$14.4 million in 2018 and higher rental and interest income resulting from acquisitions and mortgage loan originations, partially offset by a reduction in rental income resulting from properties sold in the second quarter of 2018, non-recurring income in the prior year and higher general and administrative expenses during the 2018 third quarter compared with the same period in 2017.

Funds from Operations ("FFO") was \$29.9 million for the 2018 third quarter, compared with \$30.1 million for the comparable 2017 period. FFO per diluted common share was \$0.75 and \$0.76 for the quarters ended September 30, 2018 and 2017, respectively. Excluding the \$0.8 million non-recurring income in the third quarter of 2017, FFO increased \$0.7 million in the 2018 third quarter compared with the third quarter of 2017.

LTC completed the following transactions during the third quarter of 2018:

- Under a joint venture agreement, acquired an 89-unit independent living community in Oregon for \$14.4 million in a sale-leaseback transaction. LTC contributed \$11.5 million of cash, and the non-controlling partner contributed \$2.9 million of equity. Simultaneous with the acquisition, LTC entered into a 10-year master lease agreement with a new operator at an initial cash yield of 6.75%.
- Funded \$7.1 million under an existing mortgage loan for the purchase of a 126-bed skilled nursing center in Michigan. The incremental funding bears interest at 9.41%, fixed for five years and escalating by 2.25% per year thereafter.
- Sold two skilled nursing centers with a total of 285 beds in Alabama for \$17.5 million. As a result of the transaction, LTC recognized a net gain on sale of \$14.3 million.

Subsequent to September 30, 2018 LTC completed the following:

- Sold a 60-bed skilled nursing center in Florida for \$5.0 million, which is expected to result in a gain of \$3.4 million in the fourth quarter of 2018.

Entered into an amendment to a master lease agreement with an affiliate of Senior Lifestyle Corporation. (“Senior Lifestyle”). Per the provisions of the amendment, LTC may, at its sole discretion sell a 48-unit memory care community which is being operated by Senior Lifestyle. This memory care community has a gross value of \$9.8 million and a carrying value of \$9.0 million. Additionally, the amended agreement terminates a contingent earn-out of up to \$10.0 million payable to Senior Lifestyle. Accordingly, in the 2018 fourth quarter, LTC anticipates writing-off the accrued earn-out liability of \$9.3 million and the related lease incentive asset of \$6.2 million, which will result in non-recurring net income of approximately \$3.0 million.

### **Conference Call Information**

LTC will conduct a conference call on Tuesday, November 6, 2018, at 8:00 a.m. Pacific Time (11:00 a.m. Eastern Time), to provide commentary on its performance and operating results for the quarter ended September 30, 2018. The conference call is accessible by telephone and the internet. Telephone access will be available by dialing 877-510-2862 (domestically) or 412-902-4134 (internationally). To participate in the webcast, go to LTC’s website at [www.LTCreit.com](http://www.LTCreit.com) 15 minutes before the call to download the necessary software.

An audio replay of the conference call will be available from November 6 through November 20, 2018 and may be accessed by dialing 877-344-7529 (domestically) or 412-317-0088 (internationally) and entering conference number 10124607. Additionally, an audio archive will be available on LTC’s website on the “Presentations” page of the “Investor Information” section, which is under the “Investors” tab. LTC’s earnings release and supplemental information package for the current period will be available on its website on the “Press Releases” and “Presentations” pages, respectively, of the “Investor Information” section which is under the “Investors” tab.

### **About LTC**

LTC is a self-administered real estate investment trust that primarily invests in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including mezzanine lending. At September 30, 2018, LTC had 199 investments located in 28 states, comprising 103 assisted living communities, 95 skilled nursing centers and 1 behavioral health care hospital. Assisted living communities, independent living communities, memory care communities and combinations thereof are included in the assisted living property type. For more information on LTC Properties, Inc., visit the Company’s website at [www.LTCreit.com](http://www.LTCreit.com).

### **Forward Looking Statements**

This press release includes statements that are not purely historical and are “forward looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the Company’s expectations, beliefs, intentions or strategies regarding the future. All statements other than historical facts contained in this press release are forward looking statements. These forward looking statements involve a number of risks and uncertainties. Please see LTC’s most recent Annual Report on Form 10-K, its subsequent Quarterly Reports on Form 10-Q, and its other publicly available filings with the Securities and Exchange Commission for a discussion of these and other risks and uncertainties. All forward looking statements included in this press release are based on information available to the Company on the date hereof, and LTC assumes no obligation to update such forward looking statements. Although the Company’s management believes that the assumptions and expectations reflected in such forward looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. The actual results achieved by the Company may differ materially from any forward looking statements due to the risks and uncertainties of such statements.

(financial tables follow)

**LTC PROPERTIES, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(amounts in thousands, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
	(unaudited)		(unaudited)	
<b>Revenues:</b>				
Rental income	\$ 34,211	\$ 33,233	\$ 102,646	\$ 103,533
Interest income from mortgage loans	7,087	6,677	20,910	20,050
Interest and other income	478	1,336	1,502	2,753
Total revenues	<u>41,776</u>	<u>41,246</u>	<u>125,058</u>	<u>126,336</u>
<b>Expenses:</b>				
Interest expense	7,497	7,644	22,981	22,266
Depreciation and amortization	9,447	9,519	28,159	28,186
Impairment charges	—	—	—	1,880
Provision (recovery) for doubtful accounts	106	(96)	76	(139)
Transaction costs	9	34	19	56
General and administrative expenses	4,879	4,144	14,392	13,270
Total expenses	<u>21,938</u>	<u>21,245</u>	<u>65,627</u>	<u>65,519</u>
Operating income	19,838	20,001	59,431	60,817
Income from unconsolidated joint ventures	746	615	2,103	1,635
Gain on sale of real estate, net	14,353	—	62,698	5,054
Net income	<u>34,937</u>	<u>20,616</u>	<u>124,232</u>	<u>67,506</u>
Income allocated to non-controlling interests	(17)	—	(17)	—
Net income attributable to LTC Properties, Inc.	<u>34,920</u>	<u>20,616</u>	<u>124,215</u>	<u>67,506</u>
Income allocated to participating securities	(138)	(80)	(504)	(281)
Net income available to common stockholders	<u>\$ 34,782</u>	<u>\$ 20,536</u>	<u>\$ 123,711</u>	<u>\$ 67,225</u>
<b>Earnings per common share:</b>				
Basic	\$ 0.88	\$ 0.52	\$ 3.13	\$ 1.71
Diluted	<u>\$ 0.88</u>	<u>\$ 0.52</u>	<u>\$ 3.12</u>	<u>\$ 1.70</u>
<b>Weighted average shares used to calculate earnings per common share:</b>				
Basic	39,487	39,428	39,470	39,403
Diluted	<u>39,865</u>	<u>39,748</u>	<u>39,845</u>	<u>39,738</u>
Dividends declared and paid per common share	<u>\$ 0.57</u>	<u>\$ 0.57</u>	<u>\$ 1.71</u>	<u>\$ 1.71</u>

## **Supplemental Reporting Measures**

FFO, adjusted FFO (“AFFO”), and Funds Available for Distribution (“FAD”) are supplemental measures of a real estate investment trust’s (“REIT”) financial performance that are not defined by U.S. generally accepted accounting principles (“GAAP”). Investors, analysts and the Company use FFO, AFFO and FAD as supplemental measures of operating performance. The Company believes FFO, AFFO and FAD are helpful in evaluating the operating performance of a REIT. Real estate values historically rise and fall with market conditions, but cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time. We believe that by excluding the effect of historical cost depreciation, which may be of limited relevance in evaluating current performance, FFO, AFFO and FAD facilitate like comparisons of operating performance between periods. Additionally the Company believes that normalized FFO, normalized AFFO and normalized FAD provide useful information because they allow investors, analysts and our management to compare the Company’s operating performance on a consistent basis without having to account for differences caused by unanticipated items.

FFO, as defined by the National Association of Real Estate Investment Trusts (“NAREIT”), means net income available to common stockholders (computed in accordance with GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Normalized FFO represents FFO adjusted for certain items detailed in the reconciliations. The Company’s computation of FFO may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or have a different interpretation of the current NAREIT definition from that of the Company; therefore, caution should be exercised when comparing our Company’s FFO to that of other REITs. Normalized FFO represents FFO adjusted for certain non-recurring, infrequent or unusual items, if applicable.

We define AFFO as FFO excluding the effects of straight-line rent, amortization of lease inducement, effective interest income and deferred income from unconsolidated joint ventures. GAAP requires rental revenues related to non-contingent leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. This method results in rental income in the early years of a lease that is higher than actual cash received, creating a straight-line rent receivable asset included in our consolidated balance sheet. At some point during the lease, depending on its terms, cash rent payments exceed the straight-line rent which results in the straight-line rent receivable asset decreasing to zero over the remainder of the lease term. Effective interest method, as required by GAAP, is a technique for calculating the actual interest rate for the term of a mortgage loan based on the initial origination value. Similar to the accounting methodology of straight-line rent, the actual interest rate is higher than the stated interest rate in the early years of the mortgage loan thus creating an effective interest receivable asset included in the interest receivable line item in our consolidated balance sheet and reduces down to zero when, at some point during the mortgage loan, the stated interest rate is higher than the actual interest rate. By excluding the non-cash portion of rental income, interest income from mortgage loans and income from unconsolidated joint ventures, investors, analysts and our management can compare AFFO between periods. Normalized AFFO represents AFFO adjusted for certain non-recurring, infrequent or unusual items, if applicable.

We define FAD as AFFO excluding the effects of non-cash compensation charges, capitalized interest and non-cash interest charges. FAD is useful in analyzing the portion of cash flow that is available for distribution to stockholders. Investors, analysts and the Company utilize FAD as an indicator of common dividend potential. The FAD payout ratio, which represents annual distributions to common shareholders expressed as a percentage of FAD, facilitates the comparison of dividend coverage between REITs. Normalized FAD represents FAD adjusted for certain non-recurring, infrequent or unusual items, if applicable.

While the Company uses FFO, Normalized FFO, AFFO, Normalized AFFO, FAD and Normalized FAD as supplemental performance measures of our cash flow generated by operations and cash available for distribution to stockholders, such measures are not representative of cash generated from operating activities in accordance with GAAP, and are not necessarily indicative of cash available to fund cash needs and should not be considered an alternative to net income available to common stockholders.

## Reconciliation of FFO, AFFO and FAD

The following table reconciles GAAP net income available to common stockholders to each of NAREIT FFO attributable to common stockholders, as well as AFFO and FAD (unaudited, amounts in thousands, except per share amounts):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
GAAP net income available to common stockholders	\$ 34,782	\$ 20,536	\$ 123,711	\$ 67,225
Add: Depreciation and amortization	9,447	9,519	28,159	28,186
Add: Impairment charges	—	—	—	1,880
Less: Gain on sale of real estate, net	(14,353)	—	(62,698)	(5,054)
NAREIT FFO attributable to common stockholders	29,876	30,055	89,172	92,237
Less: Non-recurring income	—	(842)(1)	—	(842)(1)
FFO attributable to common stockholders excluding non-recurring income (1)	29,876	29,213	89,172	91,395
Less: Non-cash rental income	(2,629)	(1,485)	(6,978)	(5,681)
Less: Effective interest income from mortgage loans	(1,441)	(1,394)	(4,265)	(4,102)
Less: Deferred income from unconsolidated joint ventures	(31)	(47)	(93)	(141)
Adjusted FFO (AFFO)	25,775	26,287	77,836	81,471
Add: Non-cash compensation charges	1,487	1,283	4,384	3,967
Add: Non-cash interest related to earn-out liabilities	126	125	377	476
Less: Capitalized interest	(298)	(256)	(850)	(627)
Funds available for distribution (FAD)	\$ 27,090	\$ 27,439	\$ 81,747	\$ 85,287

(1) Represents net write-off of an earn-out liability and the related lease incentive.

NAREIT Basic FFO attributable to common stockholders per share	\$ 0.76	\$ 0.76	\$ 2.26	\$ 2.34
NAREIT Diluted FFO attributable to common stockholders per share	\$ 0.75	\$ 0.76	\$ 2.25	\$ 2.33
NAREIT Diluted FFO attributable to common stockholders	\$ 30,014	\$ 30,135	\$ 89,676	\$ 92,518
Weighted average shares used to calculate NAREIT diluted FFO per share attributable to common stockholders	39,865	39,748	39,845	39,738
Diluted FFO attributable to common stockholders, excluding non-recurring income	\$ 30,014	\$ 29,293	\$ 89,676	\$ 91,676
Weighted average shares used to calculate diluted FFO excluding non-recurring income per share attributable to common stockholders	39,865	39,748	39,845	39,738
Diluted AFFO	\$ 25,913	\$ 26,367	\$ 78,340	\$ 81,752
Weighted average shares used to calculate diluted AFFO per share	39,865	39,748	39,845	39,738
Diluted FAD	\$ 27,228	\$ 27,519	\$ 82,251	\$ 85,568
Weighted average shares used to calculate diluted FAD per share	39,865	39,748	39,845	39,738



**LTC PROPERTIES, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(amounts in thousands, except per share)

	September 30, 2018 (unaudited)	December 31, 2017 (audited)
<b>ASSETS</b>		
Investments:		
Land	\$ 125,533	\$ 124,041
Buildings and improvements	1,280,491	1,262,335
Accumulated depreciation and amortization	(304,337)	(304,117)
Operating real estate property, net	1,101,687	1,082,259
Properties held-for-sale, net of accumulated depreciation: 2018—\$2,887; 2017—\$1,916	5,356	3,830
Real property investments, net	1,107,043	1,086,089
Mortgage loans receivable, net of loan loss reserve: 2018—\$2,444; 2017—\$2,255	242,609	223,907
Real estate investments, net	1,349,652	1,309,996
Notes receivable, net of loan loss reserve: 2018—\$128; 2017—\$166	12,642	16,402
Investments in unconsolidated joint ventures	30,511	29,898
Investments, net	1,392,805	1,356,296
Other assets:		
Cash and cash equivalents	20,408	5,213
Restricted cash	2,163	—
Debt issue costs related to bank borrowings	3,202	810
Interest receivable	19,290	15,050
Straight-line rent receivable, net of allowance for doubtful accounts: 2018—\$739; 2017—\$814	73,114	64,490
Lease incentives	21,102	21,481
Prepaid expenses and other assets	3,767	2,230
Total assets	<u>\$ 1,535,851</u>	<u>\$ 1,465,570</u>
<b>LIABILITIES</b>		
Bank borrowings	\$ 120,000	\$ 96,500
Senior unsecured notes, net of debt issue costs: 2018—\$981; 2017—\$1,131	550,986	571,002
Accrued interest	3,468	5,276
Accrued incentives and earn-outs	9,292	8,916
Accrued expenses and other liabilities	28,812	25,228
Total liabilities	712,558	706,922
<b>EQUITY</b>		
Stockholders' equity:		
Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2018—39,657; 2017—39,570	397	396
Capital in excess of par value	861,226	856,992
Cumulative net income	1,224,998	1,100,783
Cumulative distributions	(1,270,779)	(1,203,011)
Total LTC Properties, Inc. stockholders' equity	815,842	755,160
Non-controlling interests	7,451	3,488
Total equity	823,293	758,648
Total liabilities and equity	<u>\$ 1,535,851</u>	<u>\$ 1,465,570</u>



# Supplemental Operating & Financial Data

September 2018





## FORWARD-LOOKING STATEMENTS

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate; the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry; regulation of the health care industry by federal, state and local governments; changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints); compliance with and changes to regulations and payment policies within the health care industry; debt that we may incur and changes in financing terms; our ability to continue to qualify as a real estate investment trust; the relative illiquidity of our real estate investments; potential limitations on our remedies when mortgage loans default; and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forward-looking statements, please see the discussion under "Risk Factors" and other information contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.

## NON-GAAP INFORMATION

This supplemental information contains certain non-GAAP information including EBITDAre, adjusted EBITDAre, FFO, normalized FFO, normalized AFFO, normalized FAD, normalized interest coverage ratio, and adjusted fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 20, 23 and 24 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at [www.LTCreit.com](http://www.LTCreit.com).

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Founded in 1992, LTC Properties, Inc. (NYSE: LTC) is a self-administered real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including preferred equity and mezzanine lending. LTC's portfolio encompasses Skilled Nursing Facilities (SNF), Assisted Living Communities (ALF), Independent Living Communities (ILF), Memory Care Communities (MC) and combinations thereof. Our main objective is to build and grow a diversified portfolio that creates and sustains shareholder value while providing our stockholders current distribution income. To meet this objective, we seek properties operated by regional operators, ideally offering upside and portfolio diversification (geographic, operator, property type and investment vehicle). For more information, visit [www.LTCreit.com](http://www.LTCreit.com).

## LEADERSHIP



**Wendy Simpson**  
Chairman, Chief Executive  
Officer and President



**Pam Kessler**  
Executive Vice President,  
CFO and Secretary



**Clint Malin**  
Executive Vice President,  
Chief Investment Officer



**Cece Chikhale**  
Senior Vice President,  
Controller and Treasurer



**Doug Korey**  
Senior Vice President,  
Managing Director of  
Business Development



**Peter Lyew**  
Vice President,  
Director of Taxes



**Mandi Hogan**  
Vice President,  
Marketing



**Gibson Satterwhite**  
Vice President,  
Asset Management

## BOARD OF DIRECTORS

Wendy Simpson	Chairman
Boyd Hendrickson	Lead Independent Director
James Pieczynski	Nominating & Corporate Governance Committee Chairman
Devra Shapiro	Audit Committee Chairman
Timothy Triche, MD	Compensation Committee Chairman

## ANALYSTS

John Kim	BMO Capital Markets
Joe France	Cantor Fitzgerald
Daniel Bernstein	CapitalOne
Doug Christopher	D.A. Davidson
Peter Martin	JMP Securities
Jordan Sadler	KeyBanc Capital Markets
Karin Ford	Mitsubishi - MUFG
Rich Anderson	Mizuho Securities
Mike Carroll	RBC Capital Markets
Chad Vanacore	Stifel, Nicolaus & Company
Todd Stender	Wells Fargo Securities

Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, and forecasts of LTC or its management.

**LTC PROPERTIES, INC.**  
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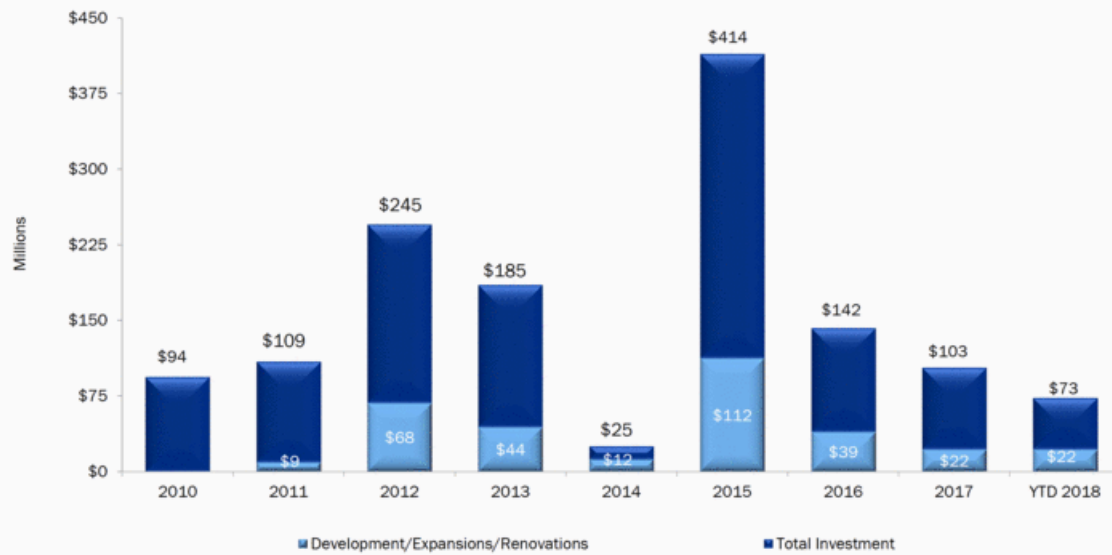
**TRANSFER AGENT**  
American Stock Transfer  
and Trust Company  
6201 15<sup>th</sup> Avenue  
Brooklyn, NY 11219  
866-708-5586





## EXECUTION OF GROWTH STRATEGY

\$1.4 Billion in Total Investments Underwritten







# REAL ESTATE ACTIVITIES – ACQUISITIONS AND LOAN ORIGINATIONS

(DOLLAR AMOUNTS IN THOUSANDS)

## ACQUISITIONS

	DATE	# OF PROPERTIES	PROPERTY TYPE	# BEDS/ UNITS	LOCATION	OPERATOR	DATE OF CONSTRUCTION	CONTRACTUAL INITIAL CASH YIELD	PURCHASE PRICE	ADDITIONAL COMMITMENT <sup>(1)</sup>
2017	6/16	2	ALF/MC/ILF	180 units	Clovis, CA	Frontier Management	2014/2016	7.00%	\$ 38,813	\$ -
	6/23	1	MC	60 units	West Chester, OH	Thrive Senior Living	2017	- <sup>(3)</sup>	15,650	-
	10/31	1	ALF/MC	73 units	Kansas City, MO	Oxford Senior Living	2017	7.00%	16,555	-
	12/13	1	UDF <sup>(2)</sup>	110 units	Cedarburg, WI	Tealwood Senior Living	2017-2019	7.50%	800 <sup>(4)</sup>	21,671 <sup>(4)</sup>
	12/22	1	ALF/MC	87 units	Spartanburg, SC	Affinity Living Group	1999	7.25%	10,000 <sup>(4)</sup>	- <sup>(4)</sup>
		<u>6</u>		<u>510 units</u>					<u>\$ 81,818</u>	<u>\$ 21,671</u>
2018	5/11	1	UDF <sup>(2)</sup>	78 units	Medford, OR	Fields Senior Living	2018-2019	7.65%	\$ 600 <sup>(5)</sup>	\$ 17,508 <sup>(5)</sup>
	6/28	2	MC	88 units	Fort Worth & Frisco, TX	Koelsch Communities	2014/2015	7.25%	25,200	-
	8/30	1	ILF	89 units	Medford, OR	Fields Senior Living	1984	6.75%	14,400 <sup>(5)</sup>	- <sup>(5)</sup>
		<u>4</u>		<u>255 units</u>					<u>\$ 40,200</u>	<u>\$ 17,508</u>

(1) Commitments may include capital improvement or development allowances for approved projects but excludes incentive payments and contingent payments. For a comprehensive list of our commitments, see our Quarterly Report on Form 10-Q.

(2) See page 7 for development activities.

(3) Transitioned two MC communities in our portfolio from Clarity Pointe to Thrive in the third quarter of 2017. The Thrive master lease was amended and restated to include these two MC communities, along with the property in West Chester, OH. The GAAP rent under the Thrive amended and restated master lease on six properties (two in lease-up on page 9 and four stabilized on page 10) represents a lease rate of 7.35%.

(4) LTC owns a 90% controlling interest in the partnership that owns the real estate and accounts for the partnership on a consolidated basis.

(5) We entered into a joint venture ("JV") to develop, purchase and own senior housing properties. During the second quarter of 2018, the JV purchased land for the development of a 78-unit ALF/MC community for a total anticipated project cost of \$18.106. The non-controlling partner contributed \$1,081 of cash and we committed to fund the remaining \$17,027 project cost. During the third quarter of 2018, in a sale-leaseback transaction, the JV purchased an existing operational 89-unit ILF community adjacent to the 78-unit ALF/MC community we are developing for \$14,400. The non-controlling partner contributed \$2,857 of equity and we contributed \$11,543 in cash. Upon completion of the development project, our combined economic interest in the JV will be approximately 88%. We account for the JV on a consolidated basis.

## LOAN ORIGINATIONS

	DATE	# OF PROPERTIES	PROPERTY TYPE	# BEDS/ UNITS	LOCATION	LOAN TYPE	MATURITY DATE	OPERATOR	ORIGINATION	FUNDED AT ORIGINATION	STATED INTEREST RATE
2018	3/1	1	SNF	112 beds	Sterling Heights, MI <sup>(1)</sup>	Mortgage	Oct-45	Prestige Healthcare	\$ 9,100	\$ 7,400	8.66%
	8/31	1	SNF	126 beds	Grand Haven, MI <sup>(2)</sup>	Mortgage	Oct-45	Prestige Healthcare	10,125	7,125	9.41%
		<u>2</u>		<u>238 beds</u>					<u>\$ 19,225</u>	<u>\$ 14,525</u>	

(1) We funded additional loan proceeds of \$7,400 under an existing mortgage loan and committed to fund \$1,700 in capital improvements. The above table represents the incremental details of the additional funding. See page 8 for the detail of remaining commitments for expansions and renovations.

(2) We funded additional loan proceeds of \$7,125 under an existing mortgage loan and committed to fund \$3,000 in capital improvements. The loan is now secured by four SNF properties in Michigan. The above table represents the incremental details of the additional funding. See page 8 for the detail of remaining commitments for expansions and renovations.





## REAL ESTATE ACTIVITIES – JOINT VENTURES

(DOLLAR AMOUNTS IN THOUSANDS)

### UNCONSOLIDATED JOINT VENTURES

COMMITMENT YEAR	LOCATION	# OF PROJECTS	OPERATOR	PROPERTY TYPE	INVESTMENT TYPE	MATURITY DATE	RETURN	# BEDS/ UNITS	INVESTMENT COMMITMENT	3Q18 FUNDING	TOTAL FUNDED TO DATE	REMAINING COMMITMENT
2015	Peoria & Yuma, AZ	4	Senior Lifestyle	ALF/MC/ILF	Preferred Equity	N/A	15.00% <sup>(1)</sup>	585 units	\$ 25,650	\$ 83	\$ 23,594	\$ 2,056
2015	Ocala, FL	1	Canterfield	ALF/ILF/MC	Mezzanine	Nov-20	15.00% <sup>(2)</sup>	99 units	2,900	-	2,900	-
2016	Fort Myers, FL	1	Canterfield	UDPALF/MC	Mezzanine	Dec-23	15.00% <sup>(3)</sup>	127 units	3,400	-	3,400	-
								811 units	\$ 31,950	\$ 83	\$ 29,894	\$ 2,056

(1) Currently, 7% is paid in cash and 8% is deferred.

(2) Currently, 12% is paid in cash and 3% is deferred.

(3) Currently, 10% is paid in cash and 5% is deferred.

### CONSOLIDATED JOINT VENTURES

INVESTMENT YEAR	LOCATION	OPERATOR	PROPERTY TYPE	INVESTMENT PURPOSE	# BEDS/ UNITS	TOTAL JOINT VENTURES COMMITMENT	NON-CONTROLLING INTEREST CONTRIBUTION	LTC COMMITMENT	LTC FUNDED TO DATE	LTC REMAINING COMMITMENT <sup>(1)</sup>
2017	Cedarburg, WI	Teahood Senior Living	UDP	Owned Real Estate & Development	110 units	\$ 22,471	\$ 2,272	\$ 20,199	\$ 7,833	\$ 12,366
2017	Spartanburg, SC	Affinity Living Group	ALF	Owned Real Estate	87 units	11,660	1,241	10,419	9,312	1,107
2018	Medford, OR	Fields Senior Living	UDP	Owned Real Estate & Development	78 units	18,108	1,081	17,027	1,747	15,280
2018	Medford, OR	Fields Senior Living	ILF	Owned Real Estate	89 units	14,400	2,857	11,543	11,543	-
					364 units	\$ 66,639	\$ 7,451	\$ 59,188	\$ 30,435	\$ 28,753

(1) See page 7 and 8 for the development and renovation activities on a consolidated basis.





## REAL ESTATE ACTIVITIES – DE NOVO DEVELOPMENT

(DOLLAR AMOUNTS IN THOUSANDS)

ESTIMATED RENT INCEPTION DATE	COMMITMENT YEAR	LOCATION	OPERATOR	# OF PROJECTS	PROPERTY TYPE	CONTRACTUAL INITIAL CASH YIELD	# BEDS/ UNITS	INVESTMENT COMMITMENT <sup>(1)</sup>	3Q18 FUNDING	TOTAL CAPITALIZED INTEREST/OTHER	TOTAL PROJECT BASIS TO DATE	REMAINING COMMITMENT <sup>(2)</sup>
1Q19	2016	Union, KY	Carespring	1	SNF	8.50%	143 beds	\$ 24.325	\$ 2,496	\$ 863	\$ 18,405	\$ 6,783
2Q19	2017	Cedarburg, WI	Teahood	1	ILF/ALF/MC	7.50%	110 units	22.471	3,168	210	10,315	12,366
4Q19	2018	Medford, OR	Fields	1	ALF/MC	7.65%	78 units	18.108	558	54	2,682	15,280
<b>Total</b>				<b>3</b>		<b>7.92%</b>	<b>168 units/143 beds</b>	<b>\$ 64,904</b>	<b>\$ 6,222</b>	<b>\$ 1,127</b>	<b>\$ 31,602</b>	<b>\$ 34,429</b>

(1) Includes purchase of land and initial improvement funding, if applicable, and development commitment.

(2) Remaining Commitment is calculated as follows: "Investment Commitment" less "Total Project Basis" plus "Total Capitalized Interest/Other."







## REAL ESTATE ACTIVITIES – EXPANSIONS & RENOVATIONS

(DOLLAR AMOUNTS IN THOUSANDS)

### OWNED

ESTIMATED RENT INCEPTION DATE	COMMITMENT YEAR	PROJECT TYPE	LOCATION	OPERATOR	# OF PROJECTS	PROPERTY TYPE	CONTRACTUAL INITIAL CASH YIELD	INVESTMENT COMMITMENT	3Q18 FUNDING	TOTAL FUNDED TO DATE	REMAINING COMMITMENT
- (1)	2017	Renovation	Spartanburg, SC	Affinity Living Group	1	ALF/MC	7.25%	\$ 1,500	\$ 107	\$ 393	\$ 1,107
- (1)	2017	Renovation	Las Vegas, NV	Fundamental	1	OTH	9.00%	5,550	217	823	4,727
					<b>Total</b>	<b>2</b>		<b>\$ 7,050</b>	<b>\$ 324</b>	<b>\$ 1,216</b>	<b>\$ 5,834</b>

(1) Rent payment increases upon each funding.

### MORTGAGE LOANS

ESTIMATED INTEREST INCEPTION DATE	COMMITMENT YEAR	PROJECT TYPE	LOCATION	OPERATOR	# OF PROJECTS	PROPERTY TYPE	CONTRACTUAL INITIAL CASH YIELD	INVESTMENT COMMITMENT	3Q18 FUNDING	TOTAL FUNDED TO DATE	REMAINING COMMITMENT
- (1)	2015	Expansion	Rochester Hills, MI	Prestige Healthcare	1	SNF	9.41%	\$ 10,000	\$ -	\$ 1,449	\$ 8,551
- (2)	2015	Renovation	Farmington & Howell, MI	Prestige Healthcare	2	SNF	9.41%	5,000	280	3,206	1,794
- (3)	2016	Expansion	Grand Blanc, MI	Prestige Healthcare	1	SNF	9.41%	5,500	497	5,322	178
- (3)	2016	Renovation	East Lansing, MI	Prestige Healthcare	2	SNF	9.41%	4,500	677	2,983	1,517
- (2)	2018	Renovation	Sterling Heights, MI	Prestige Healthcare	1	SNF	8.66%	1,700	297	297	1,403
- (2)	2018	Renovation	Grand Haven, MI	Prestige Healthcare	1	SNF	9.41%	3,000	-	-	3,000
					<b>Total</b>	<b>8</b>		<b>\$ 29,700</b>	<b>\$ 1,751</b>	<b>\$ 13,257</b>	<b>\$ 16,443</b>

(1) Commitment is part of the total loan commitment secured by 15 properties in Michigan operated by Prestige Healthcare. Interest payment increases upon each funding.

(2) Commitment is part of the total loan commitment secured by 4 properties in Michigan operated by Prestige Healthcare. Interest payment increases upon each funding.

(3) Interest payment increases upon each funding.





## REAL ESTATE ACTIVITIES – LEASE-UP

(DOLLAR AMOUNTS IN THOUSANDS)

DATE ACQUIRED	DATE OPENED <sup>(1)</sup>	OCCUPANCY AT 9/30/18	DEVELOPMENT COMMITMENT YEAR	PROJECT TYPE	LOCATION	OPERATOR	# OF PROJECTS	PROPERTY TYPE	CONTRACTUAL INITIAL CASH YIELD	# OF UNITS	TOTAL INVESTMENT <sup>(2)</sup>
Oct-15	Dec-17	56%	2015	Development	Glenview, IL	Anthem <sup>(3)</sup>	1	MC	- <sup>(3)</sup>	66 units	\$ 16,166
Oct-16	Jun-18	29%	2016	Development	Oak Lawn, IL	Anthem <sup>(3)</sup>	1	MC	- <sup>(3)</sup>	66 units	15,094
							2			132 units	\$ 31,260
May-15	Nov-16	65%	2015	Development	Wichita, KS	Oxford Senior Living	1	ILF	7.43%	108 units	\$ 14,172
Oct-17	Aug-17	71%	N/A	Acquisition <sup>(4)</sup>	Kansas City, MO	Oxford Senior Living	1	ALF/MC	7.00%	73 units	16,624
							2			181 units	\$ 30,796
Feb-15	Sep-16	81%	2015	Development	Murrells Inlet, SC	Thrive Senior Living <sup>(5)</sup>	1	ALF/MC		89 units	\$ 16,265
Jun-17	Apr-17	68%	N/A	Acquisition <sup>(4)</sup>	West Chester, OH	Thrive Senior Living <sup>(5)</sup>	1	MC		60 units	15,909
							2		7.35% <sup>(5)</sup>	149 units	\$ 32,174
							Total	6		462 units	\$ 94,230

(1) Represents date of Certificate of Occupancy.

(2) Total investment for acquisitions include closing costs.

(3) During 2017, we issued a notice of default to Anthem resulting from Anthem's partial payment of minimum rent. Anthem operates 11 operational MC communities under a master lease. We are currently not pursuing enforcement of our rights and remedies pertaining to known events of default under the master lease and our guarantees, with the stipulation that Anthem achieve certain levels of performance and pays an annual total amount of approximately \$5,200 toward their obligations of the master lease through December 31, 2018. We receive regular financial performance updates from Anthem and continue to closely monitor Anthem's performance obligations under the master lease agreement.

(4) Properties were newly constructed and purchased following issuance of final certificate of occupancy and licensure.

(5) Transitioned two MC communities in our portfolio from Clarity Pointe to Thrive in the third quarter of 2017. The Thrive master lease was amended and restated to include these two MC communities, along with the property in West Chester, OH. The GAAP rent under the Thrive amended and restated master lease on six properties (two in lease-up and four stabilized) represents a lease rate of 7.35%.





## REAL ESTATE ACTIVITIES – LEASE-UP HISTORY

PROPERTY	LOCATION	OPERATOR	PROPERTY TYPE	PROJECT TYPE	# BEDS/ UNITS	DATE ACQUIRED	DATE OPENED <sup>(1)</sup>	DATE STABILIZED	# OF MONTHS TO STABILIZATION
Highline Place	Littleton, CO	Anthem	MC	Development	60 units	May 2012	Jul 2013	Sep 2013	2
Willowbrook Place - Kipling	Littleton, CO	Anthem	MC	Development	60 units	Sep 2013	Aug 2014	Dec 2015	16
Chelsea Place	Aurora, CO	Anthem	MC	Development	48 units	Sep 2013	Dec 2014	Mar 2016	15
Greenridge Place	Westminster, CO	Anthem	MC	Development	60 units	Dec 2013	Feb 2015	Feb 2017	24
Harvester Place	Burr Ridge, IL	Anthem	MC	Development	66 units	Oct 2014	Feb 2016	Feb 2018	24
Vineyard Place <sup>(2)</sup>	Murrieta, CA	Anthem	MC	Development	66 units	Sept 2015	Aug 2016	Aug 2018	24
Porter Place <sup>(3)</sup>	Tinley Park, IL	Anthem	MC	Development	66 units	May 2015	Jul 2016	Jul 2018	24
Coldspring Transitional Care Center	Cold Spring, KY	Carespring	SNF	Development	143 beds	Dec 2012	Nov 2014	Jun 2016	19
Carmel Village Memory Care <sup>(4)</sup>	Clovis, CA	Frontier	MC/ILF	Acquisition	73 units	Jun 2017	Sep 2016	Jun 2018	12
Carmel Village at Clovis <sup>(5)</sup>	Clovis, CA	Frontier	ALF	Acquisition	107 units	Jun 2017	Nov 2014	Jun 2018	12
Hillside Heights Rehabilitation Suites	Amarillo, TX	Fundamental	SNF	Redevelopment	120 beds	Oct 2011	Jul 2013	Aug 2013	1
Pavilion at Glacier Valley	Slinger, WI	Fundamental	SNF	Redevelopment	106 beds	Feb 2015	Feb 2014	Feb 2016	24
Pavilion at Creekwood	Mansfield, TX	Fundamental	SNF	Acquisition	126 beds	Feb 2016	Jul 2015	Feb 2017	12
Mustang Creek Estates	Frisco, TX	Mustang Creek Mgmt	ALF/MC	Development	80 units	Dec 2012	Oct 2014	Dec 2015	14
The Oxford Grand	Wichita, KS	Oxford Senior Living	ALF/MC	Development	77 units	Oct 2012	Oct 2013	Sep 2014	11
Thrive at Deerwood	Jacksonville, FL	Thrive Senior Living	MC	Acquisition	60 units	Sep 2015	Jul 2015	Jul 2017	24
Thrive at Beckley Creek	Louisville, KY	Thrive Senior Living	MC	Acquisition	60 units	Apr 2016	Mar 2016	Mar 2018	24
Thrive at Athens	Athens, GA	Thrive Senior Living	ALF/MC	Acquisition	70 units	June 2016	May 2016	May 2018	24
Thrive at Oso Bay	Corpus Christi, TX	Thrive Senior Living	MC	Development	56 units	Feb 2015	May 2016	May 2018	24

(1) Represents date of Certificate of Occupancy.

(2) The occupancy for Murrieta, CA property at September 30, 2018 was 91%.

(3) Property meets the definition of stabilized but has not yet achieved the applicable occupancy threshold. The occupancy for Tinley Park, IL property at September 30, 2018 was 49%.

(4) Property meets the definition of stabilized but has not yet achieved the applicable occupancy threshold. The occupancy for Clovis, CA property at September 30, 2018 was 80%.

(5) Property meets the definition of stabilized but has not yet achieved the applicable occupancy threshold. The occupancy for Clovis, CA property at September 30, 2018 was 65%.





## PORTFOLIO OVERVIEW

(DOLLAR AMOUNTS IN THOUSANDS)

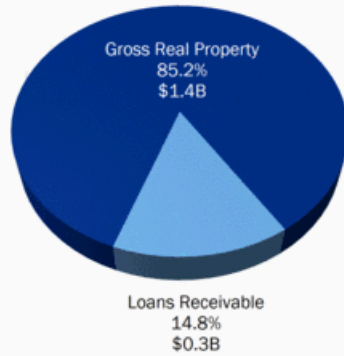
PROPERTY TYPE	# OF PROPERTIES	GROSS INVESTMENT	% OF INVESTMENT	TWELVE MONTHS ENDED SEPTEMBER 30, 2018		
				RENTAL INCOME <sup>(1)</sup>	INTEREST INCOME <sup>(1)</sup>	% OF REVENUES
Skilled Nursing <sup>(2)</sup>	95	\$ 814,194	49.1%	\$ 66,791	\$ 27,540	59.0%
Assisted Living	103	802,484	48.4%	64,722	-	40.4%
Under Development <sup>(3)</sup>	-	31,602	1.9%	-	-	-
Other <sup>(4)</sup>	1	11,040	0.6%	906	-	0.6%
<b>Total</b>	<b>199</b>	<b>\$ 1,659,320</b>	<b>100.0%</b>	<b>\$ 132,419</b>	<b>\$ 27,540</b>	<b>100.0%</b>

(1) Includes rental income and interest income from mortgage loans and excludes rental income from properties sold and interest income from loans that paid off during the twelve months ended September 30, 2018.

(2) Subsequent to September 30, 2018, we sold a 60-bed SNF in Florida for \$5,000 with a gross book value and a net book value of \$2,497 and \$1,526, respectively, and an annual GAAP rent of \$404. As a result, we expect to record a gain on sale of approximately \$3,400.

(3) Includes three development projects consisting of a 143-bed SNF in Kentucky, a 110-unit ILF/ALF/MC community in Wisconsin and a 78-unit ALF/MC community in Oregon.

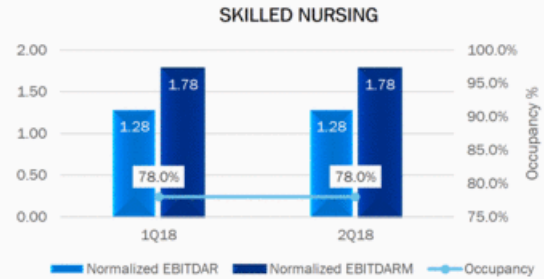
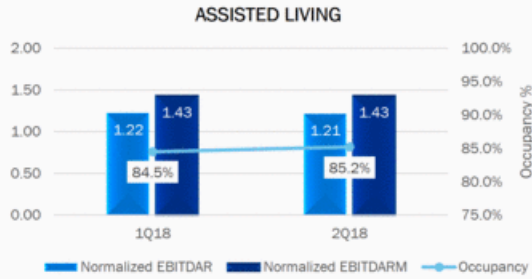
(4) Includes three parcels of land held-for use and one behavioral health care hospital.





## PORTFOLIO METRICS

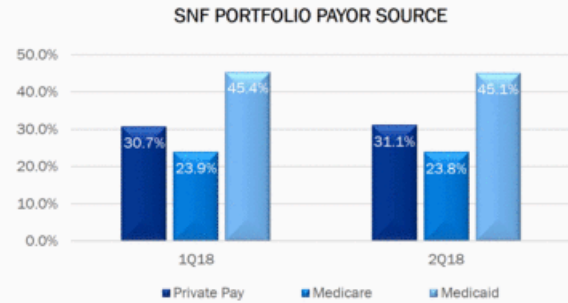
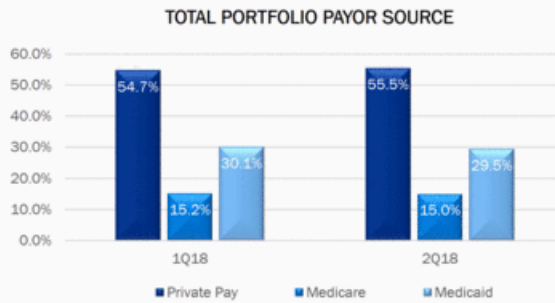
### SAME PROPERTY PORTFOLIO STATISTICS <sup>(1)</sup>



(1) Information is for the trailing twelve months through June 30, 2018 and March 31, 2018 and is from property level operator financial statements which are unaudited and have not been independently verified by LTC.

### STABILIZED PROPERTY PORTFOLIO

TTM Ended June 30, 2018





80+ population cohort over the next decade.

WA 1  
OR 1  
CA 2  
NV 5  
AZ 5  
NM 7  
TX 24  
MT 1  
ID 1  
WY 1  
UT 1  
CO 3  
NE 4  
KS 3  
OK 6  
ND 1  
SD 1  
MN 1  
IA 7  
MO 1  
LA 1  
MS 1  
AL 1  
GA 2  
SC 5  
NC 5  
VA 4  
WV 1  
OH 2  
PA 2  
NY 2  
NJ 4  
ME 1

● Skilled Nursing (95)  
■ Assisted Living (103)  
◆ Other \* (1)  
▲ Land (3)  
■ Under Development (3)  
\* Behavioral health care hospital

Represents 10 states with the highest projected increases in the 80+ population cohort from year 2020 to year 2030

Source: The American Senior Housing Association, Winter 2018, Population Growth Forecast by State



## PORTFOLIO DIVERSIFICATION – GEOGRAPHY

(AS OF SEPTEMBER 30, 2018, DOLLAR AMOUNTS IN THOUSANDS)

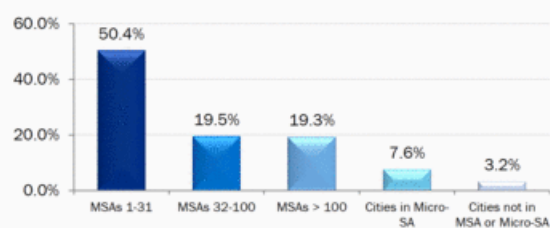
STATE <sup>(1)</sup>	# OF PROPS	GROSS INVESTMENT		%	SNF	%	ALF	%	UDP	%	OTH <sup>(2)</sup>	%
Texas	42	\$	292,317	17.6%	\$ 216,247	26.6%	\$ 76,070	9.5%	\$ -	-	\$ -	-
Michigan	22		245,996	14.8%	245,053	30.1%	-	-	-	-	943	8.5%
Wisconsin	10		137,056	8.3%	13,946	1.7%	112,795	14.1%	10,315	32.6%	-	-
Colorado	16		114,923	6.9%	8,044	1.0%	106,879	13.3%	-	-	-	-
California	7		102,254	6.2%	22,130	2.7%	80,124	10.0%	-	-	-	-
Illinois	5		87,079	5.3%	-	-	87,079	10.9%	-	-	-	-
Ohio	9		86,137	5.2%	54,000	6.6%	32,137	4.0%	-	-	-	-
Florida <sup>(3)</sup>	12		74,609	4.5%	35,362	4.4%	39,247	4.9%	-	-	-	-
Kansas	11		71,343	4.3%	14,112	1.7%	57,231	7.1%	-	-	-	-
New Jersey	4		62,098	3.7%	-	-	62,098	7.7%	-	-	-	-
All Others	61		385,508	23.2%	205,300	25.2%	148,824	18.5%	21,287	67.4%	10,097	91.5%
Total	199	\$	1,659,320	100.0%	\$ 814,194	100.0%	\$ 802,484	100.0%	\$ 31,602	100.0%	\$ 11,040	100.0%

(1) Due to master leases with properties in multiple states, revenue by state is not available.

(2) Includes one behavioral health care hospital and three parcels of land.

(3) Subsequent to September 30, 2018, we sold a 60-bed SNF in Florida for \$5,000 with a gross book value and a net book value of \$2,497 and \$1,526, respectively, and an annual GAAP rent of \$404. As a result, we expect to record a gain on sale of approximately \$3,400.

GROSS PORTFOLIO BY MSA <sup>(1)</sup>



(1) The MSA rank by population as of July 1, 2017, as estimated by the United States Census Bureau. Approximately 70% of our properties are in the top 100 MSAs.

AVERAGE PORTFOLIO AGE <sup>(1)</sup>



(1) As calculated from construction date or major renovation/expansion date. Includes owned portfolio and mortgage loans secured by 22 SNF properties in Michigan.







## PORTFOLIO DIVERSIFICATION – OPERATORS

(AS OF SEPTEMBER 30, 2018, DOLLAR AMOUNTS IN THOUSANDS)

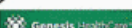
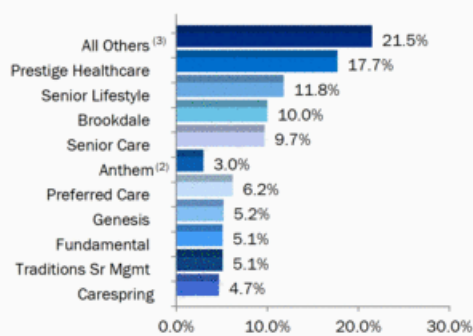
OPERATORS	# OF PROPERTIES	ANNUAL INCOME <sup>(1)</sup>	%	GROSS INVESTMENT	%
Prestige Healthcare	24	\$ 28,775	17.7%	\$ 258,186	15.6%
Senior Lifestyle Corporation	23	19,185	11.8%	189,945	11.4%
Brookdale Senior Living	37	16,271	10.0%	126,991	7.7%
Senior Care Centers	11	15,756	9.7%	138,109	8.3%
Anthem Memory Care <sup>(2)</sup>	11	4,819	3.0%	135,946	8.2%
Preferred Care	24	10,125	6.2%	78,264	4.7%
Genesis Healthcare	8	8,434	5.2%	54,864	3.3%
Fundamental	7	8,370	5.1%	75,475	4.5%
Traditions Senior Management	7	8,263	5.1%	71,610	4.3%
Carespring Health Care Management	3	7,635	4.7%	95,951	5.8%
All Others <sup>(3)</sup>	44	35,016	21.5%	433,979	26.2%
	199	\$ 162,649	100.0%	\$ 1,659,320	100.0%

(1) Includes annualized GAAP rent for leased properties except for Anthem as described below, and trailing twelve months of interest income from mortgage loans excluding the interest income from loans that paid off during the twelve months ended September 30, 2018.

(2) Anthem is currently being accounted for on a cash basis. Contractual annualized GAAP rent is \$13,703. See page 9 for Anthem disclosure.

(3) Subsequent to September 30, 2018, we sold a 60-bed SNF in Florida for \$5,000 with a gross book value and a net book value of \$2,497 and \$1,526, respectively, and an annual GAAP rent of \$404. As a result, we expect to record a gain on sale of approximately \$3,400.

ANNUAL INCOME BY OPERATOR <sup>(1)</sup>



Privately Held	SNF/ALF/ILF Other Rehab	82 Properties	6 States
Privately Held	ALF/ILF/MC/SNF Short Term Stays	179 Properties	27 States
NYSE: BKD	ILF/ALF/MC Continuing Care	Approx 988 Properties	46 States
Privately Held	SNF/ALF/ILF/MC Transitional Care & Rehab	107 Properties	2 States
Privately Held	Exclusively MC	12 Properties	4 States
Privately Held	SNF/ALF/ILF Specialty Care	84 Properties	12 States
NYSE: GEN	SNF/ALF Senior Living	More than 400 Properties	30 States
Privately Held	SNF/MC Hospitals & Other Rehab	86 Properties	10 States
Privately Held	SNF/ALF/ILF	33 Properties	6 States
Privately Held	SNF/ALF/ILF Transitional Care	11 Properties	2 States







## PORTFOLIO MATURITY

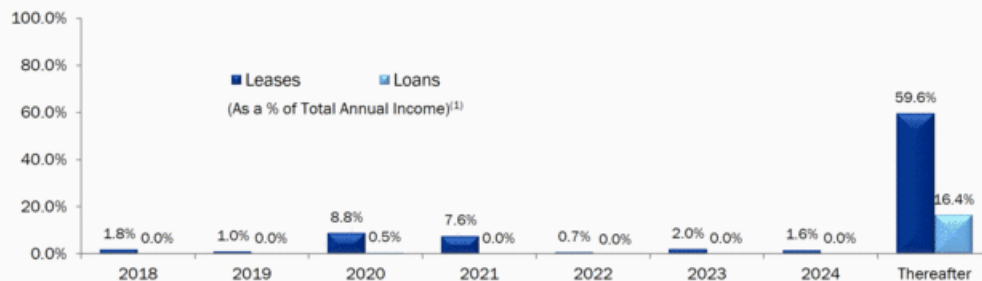
(AS OF SEPTEMBER 30, 2018, DOLLAR AMOUNTS IN THOUSANDS)

YEAR	RENTAL INCOME <sup>(1)</sup>	% OF TOTAL	INTEREST INCOME <sup>(1)</sup>	% OF TOTAL	ANNUAL INCOME <sup>(1)</sup>	% OF TOTAL
2018 <sup>(2)</sup>	\$ 2,865	2.1%	\$ -	-	\$ 2,865	1.8%
2019	1,571	1.2%	-	-	1,571	1.0%
2020	14,295	10.6%	902	3.3%	15,197	9.3%
2021	12,336	9.1%	-	-	12,336	7.6%
2022 <sup>(3)</sup>	1,175	0.9%	-	-	1,175	0.7%
2023	3,332	2.5%	-	-	3,332	2.0%
2024	2,630	1.9%	-	-	2,630	1.6%
Thereafter	96,904	71.7%	26,639	96.7%	123,543	76.0%
<b>Total</b>	<b>\$ 135,108</b>	<b>100.0%</b>	<b>\$ 27,541</b>	<b>100.0%</b>	<b>\$ 162,649</b>	<b>100.0%</b>

### Near Term Lease Maturities:

- Two in 2018 with an annualized GAAP rent totaling \$2.9 million
- One in 2019 with an annualized GAAP rent totaling \$1.6 million
- Five in 2020 with an annualized GAAP rent totaling \$14.3 million

As of September 30, 2018, approximately 96% of owned properties are covered under master leases and approximately 97% of rental revenues come from master leases or cross-default leases.



(1) Includes annualized GAAP rent for leased properties except for Anthem, and trailing twelve months of interest income from mortgage loans excluding the interest income from loans that paid off during the twelve months ended September 30, 2018.

(2) Includes three properties operated under two leases. We are currently negotiating a short-term extension for one of the leases covering two of the properties with the existing lessee and concurrently negotiating a new master lease with another operator. The third property is classified as held-for-sale.

(3) Subsequent to September 30, 2018, we sold a 60-bed SNF in Florida for \$5,000 with a gross book value and a net book value of \$2,497 and \$1,526, respectively, and an annual GAAP rent of \$404. As a result, we expect to record a gain on sale of approximately \$3,400.





# ENTERPRISE VALUE

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS AND NUMBER OF SHARES)

SEPTEMBER 30, 2018 CAPITALIZATION

## DEBT

Bank borrowings - weighted average rate 3.4% <sup>(1)</sup>	\$	120,000	
Senior unsecured notes - weighted average rate 4.5% <sup>(2)</sup>		550,986	
Total debt - weighted average rate 4.3%		670,986	27.7%

## EQUITY

	No. of shares	9/28/18 Closing Price		
Common stock	39,656,737	\$ 44.11 <sup>(3)</sup>	1,749,259	72.3%
<b>TOTAL MARKET VALUE</b>			<b>\$ 2,420,245</b>	<b>100.0%</b>

Add: Non-controlling interest	7,451
Less: Cash and cash equivalents	(20,408)

**ENTERPRISE VALUE** **\$ 2,407,288**

Debt to Enterprise Value 27.9%

Debt to Annualized Adjusted EBITDA<sup>(4)</sup> 4.5x

## CAPITALIZATION



- (1) Subsequent to September 30, 2018, we paid down \$20,000 under our unsecured revolving line of credit. Accordingly, we have \$100,000 outstanding with \$500,000 available for borrowing.
- (2) Represents outstanding balance of \$551,967, net of debt issue costs of \$981. Rate includes amortization of debt issue cost.
- (3) Closing price of our common stock as reported by the NYSE on September 28, 2018, the last trading day of third quarter 2018.
- (4) See page 20 for reconciliation of annualized adjusted EBITDA.



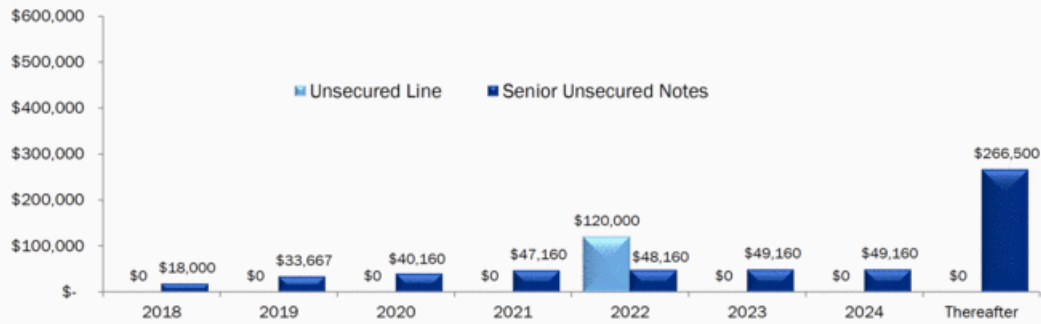
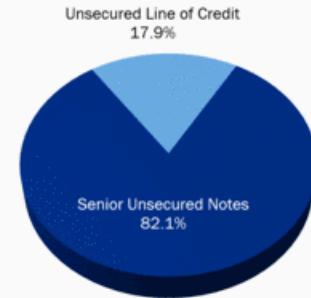


## DEBT MATURITY

(AS OF SEPTEMBER 30, 2018, DOLLAR AMOUNTS IN THOUSANDS)

YEAR	UNSECURED LINE OF CREDIT <sup>(1)</sup>	SENIOR UNSECURED NOTES <sup>(2)</sup>	TOTAL	% OF TOTAL
2018	\$ -	\$ 18,000	\$ 18,000	2.7%
2019	-	33,667	33,667	5.0%
2020	-	40,160	40,160	6.0%
2021	-	47,160	47,160	7.0%
2022	120,000	48,160	168,160	25.0%
2023	-	49,160	49,160	7.3%
2024	-	49,160	49,160	7.3%
Thereafter	-	266,500	266,500	39.7%
Total	\$ 120,000	\$ 551,967 <sup>(3)</sup>	\$ 671,967 <sup>(3)</sup>	100.0%

## DEBT STRUCTURE



- (1) Subsequent to September 30, 2018, we paid down \$20,000 under our unsecured revolving line of credit. Accordingly, we have \$100,000 outstanding with \$500,000 available for borrowing.  
 (2) Reflects scheduled principal payments.  
 (3) Excludes debt issue costs which are included in the senior unsecured notes balance on our Consolidated Balance Sheets shown on page 22.





## FINANCIAL DATA SUMMARY

(DOLLAR AMOUNTS IN THOUSANDS)

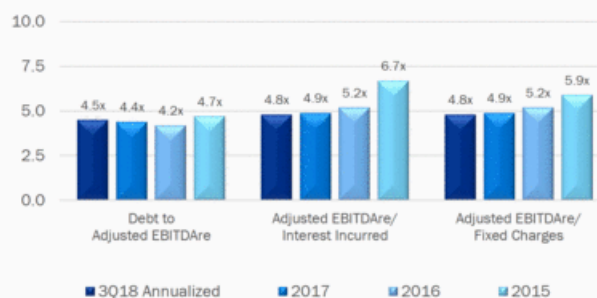
	9/30/18	12/31/17	12/31/16	12/31/15
Gross real estate assets	\$1,659,320	\$1,618,284	\$1,533,679	\$1,418,405
Net real estate investments	1,349,652	1,309,996	1,255,503	1,164,950
Gross asset value	1,845,647	1,774,024	1,673,238	1,528,879
Total debt <sup>(1)</sup>	670,986	667,502	609,391	571,872
Total liabilities	712,558	706,922	654,848	616,222
Total equity	823,293	758,648	740,048	659,202

(1) Represents outstanding balance of gross bank borrowings and senior unsecured notes, net of debt issue costs.

### LEVERAGE RATIOS



### COVERAGE RATIOS





## FINANCIAL DATA SUMMARY

(DOLLAR AMOUNTS IN THOUSANDS)

### RECONCILIATION OF ANNUALIZED ADJUSTED EBITDA<sub>re</sub> AND FIXED CHARGES

	3Q18	FOR THE YEAR ENDED			
	ANNUALIZED <sup>(1)</sup>	12/31/17	12/31/16	12/31/15	
Net income	\$ 96,689	\$ 87,340	\$ 85,115	\$ 73,081	
Less: Gain on sale of real estate, net	(14,353)	(3,814)	(3,582)	(586)	(1) Gain on sale of real assets is not annualized.
Add: Impairment charges	-	1,880 <sup>(2)</sup>	766 <sup>(3)</sup>	2,250 <sup>(4)</sup>	(2) In conjunction with our negotiations to transition two properties to another operator in our portfolio, we wrote off \$1,880 of straight-line rent and other receivables related to these two properties.
Add: Interest expense	29,988	29,949	26,442	17,497	
Add: Depreciation and amortization	37,788	37,610	35,932	29,431	
EBITDA <sub>re</sub>	150,112	152,965	144,673	121,673	(3) Impairment charge related to an asset sold in 2017.
Add: Non-recurring one-time items	-	(842) <sup>(5)</sup>	-	937 <sup>(6)</sup>	(4) Impairment charge related to an asset sold in 2015.
Adjusted EBITDA <sub>re</sub>	\$ 150,112	\$ 152,123	\$ 144,673	\$ 122,610	(5) Represents net write-off of an earn-out liability and the related lease incentive due to a master lease amendment with an affiliate of Senior Lifestyle entered into subsequent to September 30, 2018.
Interest expense:	\$ 29,988	\$ 29,949	\$ 26,442	\$ 17,497	
Add: Capitalized interest	1,192	908	1,408	827	
Interest incurred	\$ 31,180	\$ 30,857	\$ 27,850	\$ 18,324	(6) Represents \$400 provision for loan loss reserve related to additional loan proceeds funded under an existing mortgage loan and \$537 of acquisition costs related to the 10-property senior housing portfolio acquisition.
Interest incurred	\$ 31,180	\$ 30,857	\$ 27,850	\$ 18,324	
Preferred stock dividend	-	-	-	2,454	
Fixed Charges	\$ 31,180	\$ 30,857	\$ 27,850	\$ 20,778	

### NON-CASH REVENUE COMPONENTS

	3Q18	4Q18 <sup>(1)</sup>	1Q19 <sup>(1)</sup>	2Q19 <sup>(1)</sup>	3Q19 <sup>(1)</sup>	
Straight-line rent	\$ 3,189	\$ 1,137	\$ 1,178	\$ 1,373	\$ 1,310	(1) For leases and loans in place at September 30, 2018, assuming no renewals, modification or replacement, and no new investments are added to our portfolio except for year 2018 lease extensions noted on page 16 and the exclusion of straight-line rent due to the sale of a 60-bed SNF in Florida subsequent to September 30, 2018. It also includes the removal of the amortization of the contingent lease incentive payable to an affiliate of Senior Lifestyle due to the amendment to the master lease entered into subsequent to September 30, 2018 and excludes straight-line rent under the Anthem master lease which is in default and currently being accounted for on a cash basis. See page 9 for Anthem disclosure.
Amort of lease inducement	(560)	(441)	(441)	(441)	(445)	
Effective Interest	1,441	1,409	1,371	1,374	1,368	
Net	\$ 4,070	\$ 2,105	\$ 2,108	\$ 2,306	\$ 2,233	





## INCOME STATEMENT DATA

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	SEPTEMBER 30,		SEPTEMBER 30,	
	2018	2017	2018	2017
	(unaudited)		(unaudited)	
<b>Revenues</b>				
Rental income	\$ 34,211	\$ 33,233	\$ 102,646	\$ 103,533
Interest income from mortgage loans	7,087	6,677	20,910	20,050
Interest and other income	478	1,336	1,502	2,753
Total revenues	41,776	41,246	125,058	126,336
<b>Expenses</b>				
Interest expense	7,497	7,644	22,981	22,266
Depreciation and amortization	9,447	9,519	28,159	28,186
Impairment charges	-	-	-	1,880
Provision (recovery) for doubtful accounts	106	(96)	76	(139)
Transaction costs	9	34	19	56
General and administrative expenses	4,879	4,144	14,392	13,270
Total expenses	21,938	21,245	65,627	65,519
Operating income	19,838	20,001	59,431	60,817
Income from unconsolidated joint ventures	746	615	2,103	1,635
Gain on sale of real estate, net	14,353	-	62,698	5,054
<b>Net income</b>	34,937	20,616	124,232	67,506
Income allocated to non-controlling interests	(17)	-	(17)	-
Net income attributable to LTC Properties, Inc.	34,920	20,616	124,215	67,506
Income allocated to participating securities	(138)	(80)	(504)	(281)
Net income available to common stockholders	\$ 34,782	\$ 20,536	\$ 123,711	\$ 67,225
<b>Earnings per common share:</b>				
Basic	\$0.88	\$0.52	\$3.13	\$1.71
Diluted	\$0.88	\$0.52	\$3.12	\$1.70
<b>Weighted average shares used to calculate earnings per common share:</b>				
Basic	39,487	39,428	39,470	39,403
Diluted	39,865	39,748	39,845	39,738
Dividends declared and paid per common share	\$0.57	\$0.57	\$1.71	\$1.71





(1) Common stock of \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2018 - 39,657; 2017 - 39,570



## FUNDS FROM OPERATIONS

(UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

### RECONCILIATION OF FFO, AFFO, AND FAD

	THREE MONTHS ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	2018	2017	2018	2017
GAAP net income available to common stockholders	\$ 34,782	\$ 20,536	\$ 123,711	\$ 67,225
Add: Depreciation and amortization	9,447	9,519	28,159	28,186
Add: Impairment charges	-	-	-	1,880
Less: Gain on sale of real estate, net	(14,353)	-	(62,698)	(5,054)
NAREIT FFO attributable to common stockholders	29,876	30,055	89,172	92,237
Less: Non-recurring one-time items	-	(842) <sup>(1)</sup>	-	(842) <sup>(1)</sup>
FFO attributable to common stockholders excluding non-recurring income	29,876	29,213	89,172	91,395
Less: Non-cash rental income	(2,629)	(1,485)	(6,978)	(5,681)
Less: Effective interest income from mortgage loans	(1,441)	(1,394)	(4,265)	(4,102)
Less: Deferred income from unconsolidated joint ventures	(31)	(47)	(93)	(141)
Adjusted FFO (AFFO)	25,775	26,287	77,836	81,471
Add: Non-cash compensation charges	1,487	1,283	4,384	3,967
Add: Non-cash interest related to earn-out liabilities	126	125	377	476
Less: Capitalized interest	(298)	(256)	(850)	(627)
Funds available for distribution (FAD)	\$ 27,090	\$ 27,439	\$ 81,747	\$ 85,287
NAREIT Diluted FFO attributable to common stockholders per share	\$0.75	\$0.76	\$2.25	\$2.33

(1) Represents net write-off of an earn-out liability and the related lease incentive due to a master lease amendment with an affiliate of Senior Lifestyle entered into subsequent to September 30, 2018.







## FUNDS FROM OPERATIONS

(UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

### RECONCILIATION OF FFO PER SHARE

For the three months ended September 30,

FFO/AFFO/FAD attributable to common stockholders  
Non-recurring one-time items

FFO/AFFO/FAD attributable to common stockholders  
excluding non-recurring income

Effect of dilutive securities:

Participating securities

Diluted FFO/AFFO/FAD assuming conversion

Shares for basic FFO/AFFO/FAD per share

Effect of dilutive securities:

Stock options

Performance based stock units (MSU)

Participating securities

Shares for diluted FFO/AFFO/FAD per share

FFO		AFFO		FAD	
2018	2017	2018	2017	2018	2017
\$ 29,876	\$ 30,055	\$ 25,775	\$ 26,287	\$ 27,090	\$ 27,439
-	(842) <sup>(1)</sup>	-	-	-	-
29,876	29,213	25,775	26,287	27,090	27,439
138	80	138	80	138	80
\$ 30,014	\$ 29,293	\$ 25,913	\$ 26,367	\$ 27,228	\$ 27,519
39,487	39,428	39,487	39,428	39,487	39,428
4	9	4	9	4	9
217	170	217	170	217	170
157	141	157	141	157	141
39,865	39,748	39,865	39,748	39,865	39,748

For the nine months ended September 30,

FFO/AFFO/FAD attributable to common stockholders  
Non-recurring one-time items

FFO/AFFO/FAD attributable to common stockholders  
excluding non-recurring income

Effect of dilutive securities:

Participating securities

Diluted FFO/AFFO/FAD assuming conversion

Shares for basic FFO/AFFO/FAD per share

Effect of dilutive securities:

Stock options

Performance based stock units (MSU)

Participating securities

Shares for diluted FFO/AFFO/FAD per share

FFO		AFFO		FAD	
2018	2017	2018	2017	2018	2017
\$ 89,172	\$ 92,237	\$ 77,836	\$ 81,471	\$ 81,747	\$ 85,287
-	(842) <sup>(1)</sup>	-	-	-	-
89,172	91,395	77,836	81,471	81,747	85,287
504	281	504	281	504	281
\$ 89,676	\$ 91,676	\$ 78,340	\$ 81,752	\$ 82,251	\$ 85,568
39,470	39,403	39,470	39,403	39,470	39,403
3	11	3	11	3	11
217	170	217	170	217	170
155	154	155	154	155	154
39,845	39,738	39,845	39,738	39,845	39,738

(1) Represents net write-off of an earn-out liability and the related lease incentive due to a master lease amendment with an affiliate of Senior Lifestyle entered into subsequent to September 30, 2018.





## GLOSSARY

**Adjusted Funds from Operations ("AFFO"):** FFO excluding the effects of straight-line rent, amortization of lease inducement, effective interest income and deferred income from unconsolidated joint ventures.

**Assisted Living Communities ("ALF"):** The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See Independent Living and Memory Care) Assisted living properties are seniors housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

**Contractual Lease Rent:** Rental revenue as defined by the lease agreement between us and the operator for the lease year.

**Earnings Before Interest, Tax, Depreciation and Amortization for Real Estate ("EBITDAre"):** As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), EBITDAre is calculated as net income available to common stockholders (computed in accordance with GAAP) excluding (i) interest expense, (ii) income tax expense, (iii) real estate depreciation and amortization, (iv) impairment write-downs of depreciable real estate, (v) gains or losses on the sale of depreciable real estate, and (vi) adjustments for unconsolidated partnerships and joint ventures.

**Funds Available for Distribution ("FAD"):** AFFO excluding the effects of non-cash compensation charges, capitalized interest and non-cash interest charges.

**Funds From Operations ("FFO"):** As defined by NAREIT, net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

**GAAP Lease Yield:** GAAP rent divided by the sum of the purchase price and transaction costs.

**GAAP Rent:** Total rent we will receive as a fixed amount over the initial term of the lease and recognized evenly over that term. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.

**Gross Asset Value:** The carrying amount of total assets after adding back accumulated depreciation and loan loss reserves, as reported in the company's consolidated financial statements.

**Gross Investment:** Original price paid for an asset plus capital improvements funded by LTC, without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

**Independent Living Communities ("ILF"):** Seniors housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or seniors apartments.

**Interest Income:** Represents interest income from mortgage loans and other notes.

**Licensed Beds/Units:** The number of beds and/or units that an operator is authorized to operate at seniors housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

**Memory Care Communities ("MC"):** Seniors housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

**Metropolitan Statistical Areas ("MSA"):** Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population. MSAs 1 to 31 have a population of 20.3M - 2.1M. MSAs 32 to 100 have a population of 2.1M - 0.6M. MSAs less than 100 have a population of 0.5M - 55K. Cities in a Micro-SA have a population of 216K - 13K. Cities not in a MSA has population of less than 100K.

**Mezzanine:** In certain circumstances, the Company strategically allocates a portion of its capital deployment toward mezzanine loans to grow relationships with operating companies that have not typically utilized sale leaseback financing as a component of their capital structure. Mezzanine financing sits between senior debt and common equity in the capital structure, and typically is used to finance development projects or value-add opportunities on existing operational properties. We seek market-based, risk-adjusted rates of return typically between 12-18% with the loan term typically between four to eight years. Security for mezzanine loans can include all or a portion of the following credit enhancements: secured second mortgage, pledge of equity interests and personal/corporate guarantees. Mezzanine loans can be recorded for GAAP purposes as either a loan or joint venture depending upon specifics of the loan terms and related credit enhancements.





## GLOSSARY

**Metropolitan Statistical Areas ("Micro-SA"):** Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 population.

**Mortgage Loan:** Mortgage financing is provided on properties based on our established investment underwriting criteria and secured by a first mortgage. Subject to underwriting, additional credit enhancements may be required including, but not limited to, personal/corporate guarantees and debt service reserves. When possible, LTC attempts to negotiate a purchase option to acquire the property at a future time and lease the property back to the borrower.

**Net Real Estate Assets:** Gross real estate investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

**Non-cash Rental Income:** Straight-line rental income and amortization of lease inducement.

**Non-cash Compensation Charges:** Vesting expense relating to stock options and restricted stock.

**Normalized AFFO:** AFFO adjusted for non-recurring, infrequent or unusual items.

**Normalized EBITDAR Coverage:** The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

**Normalized EBITDARM Coverage:** The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

**Normalized FAD:** FAD adjusted for non-recurring, infrequent or unusual items.

**Normalized FFO:** FFO adjusted for non-recurring, infrequent or unusual items.

**Occupancy:** The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

**Operator Financial Statements:** Property level operator financial statements which are unaudited and have not been independently verified by us.

**Payor Source:** LTC revenue by operator underlying payor source for the period presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us.

**Private Pay:** Private pay includes private insurance, HMO, VA, and other payors.

**Purchase Price:** Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

**Rental Income:** Represents GAAP rent net of amortized lease inducement cost.

**Same Property Portfolio ("SPP"):** Same property statistics allow for the comparative evaluation of performance across a consistent population of LTC's leased property portfolio and the Prestige Healthcare mortgage loan portfolio. Our SPP is comprised of stabilized properties occupied and operated throughout the duration of the quarter-over-quarter comparison periods presented (excluding assets sold and assets held-for-sale). Accordingly, a property must be occupied and stabilized for a minimum of 15 months to be included in our SPP.

**Skilled Nursing Properties ("SNF"):** Seniors housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

**Stabilized:** Properties are generally considered stabilized upon the earlier of achieving certain occupancy thresholds (e.g. 80% for SNFs and 90% for ALFs) and, as applicable, 12 months from the date of acquisition or, in the event of a de novo development, redevelopment, major renovations or addition, 24 months from the date the property is first placed in or returned to service, or issuance of certificate of occupancy for properties acquired in lease-up.

**Under Development Properties ("UDP"):** Development projects to construct seniors housing properties.

