
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20459

FORM 8-K

**CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D)
OF THE SECURITIES EXCHANGE ACT OF 1934**

Date of report: **February 28, 2019**
(Date of earliest event reported)

LTC PROPERTIES, INC.
(Exact name of Registrant as specified in its charter)

Maryland
(State or other jurisdiction of
incorporation or organization)

1-11314
(Commission file number)

71-0720518
(I.R.S. Employer
Identification No)

2829 Townsgate Road, Suite 350
Westlake Village, CA 91361
(Address of principal executive offices)

(805) 981-8655
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 2.02. — Results of Operations and Financial Condition

On February 28, 2019, LTC Properties, Inc. announced the operating results for the three months ended December 31, 2018. The text of the press release and the supplemental information package are furnished herewith as Exhibits 99.1 and 99.2, respectively, and are specifically incorporated by reference herein.

The information in this Form 8-K and the related information in the exhibits attached hereto shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section and shall not be incorporated by reference into any filing of LTC under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in any such filing.

Item 9.01. — Financial Statements and Exhibits

99.1 [Press Release issued February 28, 2019](#)

99.2 [LTC Properties, Inc. Supplemental Information Package for the period ending December 31, 2018.](#)

SIGNATURE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

LTC PROPERTIES, INC.

Dated: February 28, 2019

By: /s/ WENDY L. SIMPSON

Wendy L. Simpson
Chairman, CEO & President

**FOR IMMEDIATE RELEASE**

For more information contact:
Wendy L. Simpson
Pam Kessler
(805) 981-8655

**LTC REPORTS 2018 FOURTH QUARTER RESULTS
AND DISCUSSES RECENT INVESTMENT ACTIVITY**

WESTLAKE VILLAGE, CALIFORNIA, February 28, 2019— LTC Properties, Inc. (NYSE: LTC), a real estate investment trust that primarily invests in seniors housing and health care properties, today announced operating results for its fourth quarter ended December 31, 2018.

Net income available to common stockholders was \$30.6 million, or \$0.77 per diluted share, for the 2018 fourth quarter, compared with \$19.8 million, or \$0.50 per diluted share, for the same period in 2017. The improvement was primarily due to a net gain on sale of \$8.0 million in 2018, compared with a net loss of \$1.2 million in 2017, one-time non-recurring income of \$3.1 million related to the write-off of a contingent lease incentive and related earn-out liability, higher rental and interest income resulting from acquisitions, mortgage loan originations, and higher income from unconsolidated joint ventures and mezzanine loans, partially offset by a reduction in rental income resulting from properties sold in 2018 and the non-payment of December rent by Senior Care Centers, LLC ("Senior Care") as a result of their bankruptcy filing.

Funds from Operations ("FFO") was \$32.1 million for the 2018 fourth quarter, compared with \$30.4 million for the comparable 2017 period. FFO per diluted common share was \$0.81 and \$0.77 for the quarters ended December 31, 2018 and 2017, respectively. Excluding the \$3.1 million non-recurring income in the fourth quarter of 2018, FFO decreased \$1.4 million compared with the fourth quarter of 2017 due to the non-payment of December rent by Senior Care.

During the fourth quarter of 2018, LTC sold two skilled nursing centers with a total of 169 beds in Florida and Georgia for an aggregate of \$10.5 million.

Subsequent to December 31, 2018, and as announced in January, LTC entered into a real estate joint venture which acquired an operational 74-unit assisted living and memory care community for approximately \$17.0 million. LTC's economic interest in the real estate joint venture is approximately 95%. The initial cash lease rate is 7.4% with a 10-year lease term.

Conference Call Information

LTC will conduct a conference call on Friday, March 1, 2019, at 8:00 a.m. Pacific Time (11:00 a.m. Eastern Time), to provide commentary on its performance and operating results for the quarter ended December 31, 2018. The conference call is accessible by telephone and the internet. Telephone access will be available by dialing 877-510-2862 (domestically) or 412-902-4134 (internationally). To participate in the webcast, go to LTC's website at www.LTCreit.com 15 minutes before the call to download the necessary software.

An audio replay of the conference call will be available from March 1 through March 15, 2019 and may be accessed by dialing 877-344-7529 (domestically) or 412-317-0088 (internationally) and entering conference number 10128164. Additionally, an audio archive will be available on LTC's website on the "Presentations" page of the "Investor Information" section, which is under the "Investors" tab. LTC's earnings release and supplemental information package for the current period will be available on its website on the "Press Releases" and "Presentations" pages, respectively, of the "Investor Information" section which is under the "Investors" tab.

About LTC

LTC is a real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leasebacks, mortgage financing, joint-ventures and structured finance solutions including preferred equity and mezzanine lending. LTC holds more than 200 investments in 28 states with 30 operating partners. The portfolio is comprised of approximately 50% seniors housing and 50% skilled nursing properties. Learn more at www.LTCreit.com.

Forward Looking Statements

This press release includes statements that are not purely historical and are "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the Company's expectations, beliefs, intentions or strategies regarding the future. All statements other than historical facts contained in this press release are forward looking statements. These forward looking statements involve a number of risks and uncertainties. Please see LTC's most recent Annual Report on Form 10-K, its subsequent Quarterly Reports on Form 10-Q, and its other publicly available filings with the Securities and Exchange Commission for a discussion of these and other risks and uncertainties. All forward looking statements included in this press release are based on information available to the Company on the date hereof, and LTC assumes no obligation to update such forward looking statements. Although the Company's management believes that the assumptions and expectations reflected in such forward looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. The actual results achieved by the Company may differ materially from any forward looking statements due to the risks and uncertainties of such statements.

(financial tables follow)

LTC PROPERTIES, INC.
CONSOLIDATED STATEMENTS OF INCOME
(amounts in thousands, except per share amounts)

| | Three Months Ended December 31, | | Twelve Months Ended December 31, | |
|--|------------------------------------|-----------|-------------------------------------|------------|
| | 2018 | 2017 | 2018 | 2017 |
| | (unaudited) | | (audited) | |
| Revenues: | | | | |
| Rental income | \$ 32,759 | \$ 34,124 | \$ 135,405 | \$ 137,657 |
| Interest income from mortgage loans | 7,290 | 6,719 | 28,200 | 26,769 |
| Interest and other income | 3,538 | 886 | 5,040 | 3,639 |
| Total revenues | 43,587 | 41,729 | 168,645 | 168,065 |
| Expenses: | | | | |
| Interest expense | 7,215 | 7,683 | 30,196 | 29,949 |
| Depreciation and amortization | 9,396 | 9,424 | 37,555 | 37,610 |
| Impairment charges | — | — | — | 1,880 |
| Provision (recovery) for doubtful accounts | 11 | (67) | 87 | (206) |
| Transaction costs | 65 | — | 84 | 56 |
| General and administrative expenses | 4,801 | 4,243 | 19,193 | 17,513 |
| Total expenses | 21,488 | 21,283 | 87,115 | 86,802 |
| Other operating income: | | | | |
| Gain (loss) on sale of real estate, net | 7,984 | (1,240) | 70,682 | 3,814 |
| Operating income | 30,083 | 19,206 | 152,212 | 85,077 |
| Income from unconsolidated joint ventures | 761 | 628 | 2,864 | 2,263 |
| Net income | 30,844 | 19,834 | 155,076 | 87,340 |
| Income allocated to non-controlling interests | (78) | — | (95) | — |
| Net income attributable to LTC Properties, Inc. | 30,766 | 19,834 | 154,981 | 87,340 |
| Income allocated to participating securities | (121) | (81) | (625) | (362) |
| Net income available to common stockholders | \$ 30,645 | \$ 19,753 | \$ 154,356 | \$ 86,978 |
| Earnings per common share: | | | | |
| Basic | \$ 0.78 | \$ 0.50 | \$ 3.91 | \$ 2.21 |
| Diluted | \$ 0.77 | \$ 0.50 | \$ 3.89 | \$ 2.20 |
| Weighted average shares used to calculate earnings per common share: | | | | |
| Basic | 39,501 | 39,429 | 39,477 | 39,409 |
| Diluted | 39,864 | 39,645 | 39,839 | 39,637 |
| Dividends declared and paid per common share | \$ 0.57 | \$ 0.57 | \$ 2.28 | \$ 2.28 |

Supplemental Reporting Measures

FFO and Funds Available for Distribution (“FAD”) are supplemental measures of a real estate investment trust’s (“REIT”) financial performance that are not defined by U.S. generally accepted accounting principles (“GAAP”). Investors, analysts and the Company use FFO and FAD as supplemental measures of operating performance. The Company believes FFO and FAD are helpful in evaluating the operating performance of a REIT. Real estate values historically rise and fall with market conditions, but cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time. We believe that by excluding the effect of historical cost depreciation, which may be of limited relevance in evaluating current performance, FFO and FAD facilitate like comparisons of operating performance between periods. Occasionally, the Company may exclude non-recurring items from FFO and FAD in order to allow investors, analysts and our management to compare the Company’s operating performance on a consistent basis without having to account for differences caused by unanticipated items.

FFO, as defined by the National Association of Real Estate Investment Trusts (“NAREIT”), means net income available to common stockholders (computed in accordance with GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. The Company’s computation of FFO may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or have a different interpretation of the current NAREIT definition from that of the Company; therefore, caution should be exercised when comparing our Company’s FFO to that of other REITs.

We define FAD as FFO excluding the effects of non-cash income, such as straight-line rent, amortization of lease inducement, effective interest income, and deferred income from unconsolidated joint ventures, and non-cash expense, such as non-cash compensation charges, capitalized interest and non-cash interest charges. FAD is useful in analyzing the portion of cash flow that is available for distribution to stockholders. Investors, analysts and the Company utilize FAD as an indicator of common dividend potential. The FAD payout ratio, which represents annual distributions to common shareholders expressed as a percentage of FAD, facilitates the comparison of dividend coverage between REITs.

While the Company uses FFO and FAD as supplemental performance measures of our cash flow generated by operations and cash available for distribution to stockholders, such measures are not representative of cash generated from operating activities in accordance with GAAP, and are not necessarily indicative of cash available to fund cash needs and should not be considered an alternative to net income available to common stockholders.

Reconciliation of FFO, AFFO and FAD

The following table reconciles GAAP net income available to common stockholders to each of NAREIT FFO attributable to common stockholders and FAD (unaudited, amounts in thousands, except per share amounts):

| | Three Months Ended December 31, | | Twelve Months Ended December 31, | |
|--|------------------------------------|-----------|-------------------------------------|------------|
| | 2018 | 2017 | 2018 | 2017 |
| GAAP net income available to common stockholders | \$ 30,645 | \$ 19,753 | \$ 154,356 | \$ 86,978 |
| Add: Depreciation and amortization | 9,396 | 9,424 | 37,555 | 37,610 |
| Add: Impairment charges | — | — | — | 1,880 |
| Less: (Gain) loss on sale of real estate, net | (7,984) | 1,240 | (70,682) | (3,814) |
| NAREIT FFO attributable to common stockholders | 32,057 | 30,417 | 121,229 | 122,654 |
| Less: Non-recurring income | (3,074)(1) | — | (3,074)(1) | (842)(1) |
| FFO attributable to common stockholders excluding non-recurring income (1) | 28,983 | 30,417 | 118,155 | 121,812 |
| Less: Non-cash rental income | (480) | (2,804) | (7,458) | (8,485) |
| Less: Effective interest income from mortgage loans | (1,438) | (1,398) | (5,703) | (5,500) |
| Less: Deferred income from unconsolidated joint ventures | (15) | (36) | (108) | (177) |
| Add: Non-cash compensation charges | 1,486 | 1,282 | 5,870 | 5,249 |
| Add: Non-cash interest related to earn-out liabilities | — | 126 | 377 | 602 |
| Less: Capitalized interest | (398) | (281) | (1,248) | (908) |
| Funds available for distribution (FAD) | \$ 28,138 | \$ 27,306 | \$ 109,885 | \$ 112,593 |

(1) Represents net write-off of a contingent lease incentive and related earn-out liability.

| | | | | |
|---|-----------|-----------|------------|------------|
| NAREIT Basic FFO attributable to common stockholders per share | \$ 0.81 | \$ 0.77 | \$ 3.07 | \$ 3.11 |
| NAREIT Diluted FFO attributable to common stockholders per share | \$ 0.81 | \$ 0.77 | \$ 3.06 | \$ 3.10 |
| NAREIT Diluted FFO attributable to common stockholders | \$ 32,178 | \$ 30,498 | \$ 121,854 | \$ 123,016 |
| Weighted average shares used to calculate NAREIT diluted FFO per share attributable to common stockholders | 39,864 | 39,645 | 39,839 | 39,637 |
| Diluted FFO attributable to common stockholders, excluding non-recurring income | \$ 29,104 | \$ 30,498 | \$ 118,780 | \$ 122,174 |
| Weighted average shares used to calculate diluted FFO per share attributable to common stockholders, excluding non-recurring income | 39,864 | 39,645 | 39,839 | 39,637 |
| Diluted FAD | \$ 28,259 | \$ 27,387 | \$ 110,510 | \$ 112,113 |
| Weighted average shares used to calculate diluted FAD per share | 39,864 | 39,645 | 39,839 | 39,637 |

LTC PROPERTIES, INC.
CONSOLIDATED BALANCE SHEETS
(amounts in thousands, except per share)

| | December 31, 2018 (audited) | December 31, 2017 (audited) |
|---|--------------------------------|--------------------------------|
| ASSETS | | |
| Investments: | | |
| Land | \$ 125,358 | \$ 124,041 |
| Buildings and improvements | 1,290,352 | 1,262,335 |
| Accumulated depreciation and amortization | (312,959) | (304,117) |
| Operating real estate property, net | 1,102,751 | 1,082,259 |
| Properties held-for-sale, net of accumulated depreciation: 2018—\$1,916; 2017—\$1,916 | 3,830 | 3,830 |
| Real property investments, net | 1,106,581 | 1,086,089 |
| Mortgage loans receivable, net of loan loss reserve: 2018—\$2,447; 2017—\$2,255 | 242,939 | 223,907 |
| Real estate investments, net | 1,349,520 | 1,309,996 |
| Notes receivable, net of loan loss reserve: 2018—\$128; 2017—\$166 | 12,715 | 16,402 |
| Investments in unconsolidated joint ventures | 30,615 | 29,898 |
| Investments, net | 1,392,850 | 1,356,296 |
| Other assets: | | |
| Cash and cash equivalents | 2,656 | 5,213 |
| Restricted cash | 2,108 | — |
| Debt issue costs related to bank borrowings | 2,989 | 810 |
| Interest receivable | 20,732 | 15,050 |
| Straight-line rent receivable, net of allowance for doubtful accounts: 2018—\$746; 2017—\$814 | 73,857 | 64,490 |
| Lease incentives | 14,443 | 21,481 |
| Prepaid expenses and other assets | 3,985 | 2,230 |
| Total assets | <u>\$ 1,513,620</u> | <u>\$ 1,465,570</u> |
| LIABILITIES | | |
| Bank borrowings | \$ 112,000 | \$ 96,500 |
| Senior unsecured notes, net of debt issue costs: 2018—\$938; 2017—\$1,131 | 533,029 | 571,002 |
| Accrued interest | 4,180 | 5,276 |
| Accrued incentives and earn-outs | — | 8,916 |
| Accrued expenses and other liabilities | 31,440 | 25,228 |
| Total liabilities | 680,649 | 706,922 |
| EQUITY | | |
| Stockholders' equity: | | |
| Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2018—39,657; 2017—39,570 | 397 | 396 |
| Capital in excess of par value | 862,712 | 856,992 |
| Cumulative net income | 1,255,764 | 1,100,783 |
| Cumulative distributions | (1,293,383) | (1,203,011) |
| Total LTC Properties, Inc. stockholders' equity | 825,490 | 755,160 |
| Non-controlling interests | 7,481 | 3,488 |
| Total equity | 832,971 | 758,648 |
| Total liabilities and equity | <u>\$ 1,513,620</u> | <u>\$ 1,465,570</u> |



Willowbrook Place
Littleton, CO

Supplemental Operating & Financial Data

December 2018





FORWARD-LOOKING STATEMENTS

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forward-looking statements, please see the discussion under "Risk Factors" and other information contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2018 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.

NON-GAAP INFORMATION

This supplemental information contains certain non-GAAP information including EBITDAre, adjusted EBITDAre, FFO, normalized FFO, normalized AFFO, normalized FAD, normalized interest coverage ratio, and adjusted fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 22, 25 and 26 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at www.LTCreit.com.

TABLE OF CONTENTS

COMPANY

| | |
|----------------------------------|---|
| Company Information & Leadership | 3 |
|----------------------------------|---|

INVESTMENTS

| | |
|------------------------------------|------|
| Execution of Growth Strategy | 4 |
| Real Estate Activities | |
| Acquisitions and Loan Originations | 5 |
| Joint Ventures | 6 |
| De Novo Development | 7 |
| Expansions and Renovations | 8 |
| Lease-Up and Lease-Up History | 9-10 |
| Capital Recycling | 11 |

PORTFOLIO

| | |
|----------------------------------|-------|
| Portfolio Overview | 12 |
| Portfolio Metrics | 13 |
| Portfolio Diversification | |
| Geography, MSA, Age of Portfolio | 14-15 |
| Operators | 16 |
| Maturity | 17 |

FINANCIAL

| | |
|-----------------------------|-------|
| Enterprise Value | 18 |
| Debt Metrics | 19 |
| Debt Maturity | 20 |
| Financial Data Summary | 21-22 |
| Income Statement Data | 23 |
| Consolidated Balance Sheets | 24 |
| Funds from Operations | 25-26 |

GLOSSARY

| | |
|----------|-------|
| Glossary | 27-28 |
|----------|-------|





Founded in 1992, LTC Properties, Inc. (NYSE: LTC) is a self-administered real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including preferred equity and mezzanine lending. LTC's portfolio encompasses Skilled Nursing Facilities (SNF), Assisted Living Communities (ALF), Independent Living Communities (ILF), Memory Care Communities (MC) and combinations thereof. Our main objective is to build and grow a diversified portfolio that creates and sustains shareholder value while providing our stockholders current distribution income. To meet this objective, we seek properties operated by regional operators, ideally offering upside and portfolio diversification (geographic, operator, property type and investment vehicle). For more information, visit www.LTCreit.com.

LEADERSHIP



Wendy Simpson
Chairman, Chief Executive
Officer and President



Pam Kessler
Executive Vice President,
CFO and Secretary



Clint Malin
Executive Vice President,
Chief Investment Officer



Cece Chikhale
Senior Vice President,
Controller and Treasurer



Doug Korey
Senior Vice President,
Managing Director of
Business Development



Peter Lyew
Vice President,
Director of Taxes



Mandi Hogan
Vice President,
Marketing



Gibson Sattenwhite
Vice President,
Asset Management

BOARD OF DIRECTORS

Wendy Simpson
Boyd Hendrickson
James Pieczynski

Devra Shapiro
Timothy Triche, MD

Chairman
Lead Independent Director
Nominating & Corporate Governance
Committee Chairman
Audit Committee Chairman
Compensation Committee Chairman

ANALYSTS

John Kim
Daniel Bernstein
Doug Christopher
Peter Martin
Jordan Sadler
Karin Ford
Haendel St. Juste
Mike Carroll
Chad Vanacore
Todd Stender

BMO Capital Markets Corp.
CapitalOne
D.A. Davidson
JMP Securities, LLC
KeyBanc Capital Markets, Inc.
Mitsubishi - MUFG
Mizuho Securities
RBC Capital Markets Corporation
Stifel, Nicolaus & Company, Inc.
Wells Fargo Securities, LLC

Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, and forecasts of LTC or its management.

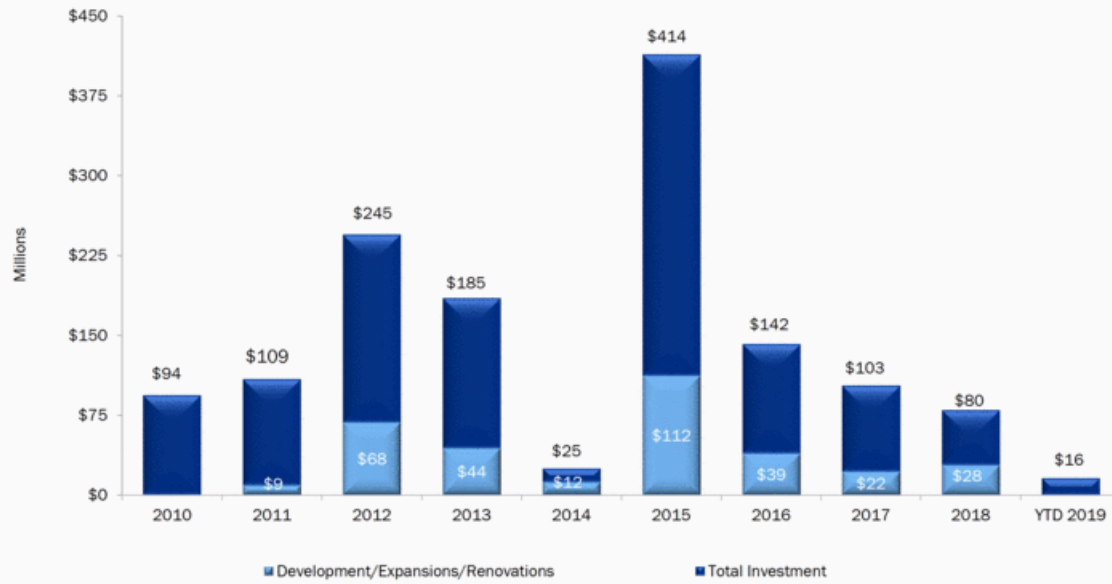
LTC PROPERTIES, INC.
2829 Townsgate Road
Suite 350
Westlake Village, CA 91361
805-981-8655
www.LTCreit.com

TRANSFER AGENT
American Stock Transfer
and Trust Company
6201 15th Avenue
Brooklyn, NY 11219
866-708-5586





\$1.4 Billion in Total Investments Underwritten





REAL ESTATE ACTIVITIES – ACQUISITIONS AND LOAN ORIGINATIONS

(DOLLAR AMOUNTS IN THOUSANDS)

ACQUISITIONS

| DATE | # OF PROPERTIES | PROPERTY TYPE | # BEDS/ UNITS | LOCATION | OPERATOR | DATE OF CONSTRUCTION | CONTRACTUAL INITIAL CASH YIELD | PURCHASE PRICE | ADDITIONAL COMMITMENT ⁽¹⁾ |
|-----------|-----------------|--------------------|---------------|-------------------------|-------------------------------|----------------------|--------------------------------|--------------------------|--------------------------------------|
| 2017 6/16 | 2 | ALF/MC/ILF | 180 units | Clovis, CA | Frontier Management | 2014/2016 | 7.00% | \$ 38,813 | \$ — |
| 6/23 | 1 | MC | 60 units | West Chester, OH | Thrive Senior Living | 2017 | — ⁽²⁾ | 15,650 | — |
| 10/31 | 1 | ALF/MC | 73 units | Kansas City, MO | Oxford Senior Living | 2017 | 7.00% | 16,555 | — |
| 12/13 | 1 | UDP ⁽²⁾ | 110 units | Cedarburg, WI | Tealwood Senior Living | 2017-2019 | 7.50% | 800 ⁽⁴⁾ | 21,671 ⁽⁴⁾ |
| 12/22 | 1 | ALF/MC | 87 units | Spartanburg, SC | Affinity Living Group | 1999 | 7.25% | 10,000 ⁽⁴⁾ | — ⁽⁴⁾ |
| | 6 | | 510 units | | | | | \$ 61,818 | \$ 21,671 |
| 2018 5/11 | 1 | UDP ⁽²⁾ | 78 units | Medford, OR | Fields Senior Living | 2018-2019 | 7.65% | \$ 600 ⁽⁵⁾ | \$ 17,508 ⁽⁵⁾ |
| 6/28 | 2 | MC | 88 units | Fort Worth & Frisco, TX | Koelsch Communities | 2014/2015 | 7.25% | 25,200 | — |
| 8/30 | 1 | ILF | 89 units | Medford, OR | Fields Senior Living | 1984 | 6.75% | 14,400 ⁽⁵⁾ | — ⁽⁵⁾ |
| | 4 | | 255 units | | | | | \$ 40,200 | \$ 17,508 |
| 2019 1/31 | 1 | ALF/MC | 74 units | Abingdon, VA | English Meadows Senior Living | 2015 | 7.40% | \$ 16,869 ⁽⁶⁾ | \$ — |

- (1) Commitments may include capital improvement or development allowances for approved projects but excludes incentive payments and contingent payments. For a comprehensive list of our commitments, see our Annual Report on Form 10-K.
- (2) See page 7 for development activities.
- (3) Transitioned two MC communities in our portfolio from Clarity Pointe to Thrive in the third quarter of 2017. The Thrive master lease was amended and restated to include these two MC communities, along with the property in West Chester, OH. The GAAP rent under the Thrive amended and restated master lease on six properties (one in lease-up on page 9 and five stabilized on page 10) represents a lease rate of 7.35%. Beginning January 2019, Thrive is being accounted for on a cash basis. See page 9 for Thrive disclosure.
- (4) LTC owns a 90% controlling interest in the partnership that owns the real estate and accounts for the partnership on a consolidated basis.
- (5) We entered into a joint venture ("JV") to develop, purchase and own seniors housing communities. During the second quarter of 2018, the JV purchased land for the development of a 78-unit ALF/MC community for a total anticipated project cost of \$18,108. During the third quarter of 2018, in a sale-leaseback transaction, the JV purchased an existing operational 89-unit ILF community adjacent to the 78-unit ALF/MC community we are developing for \$14,400. Upon completion of the development project, LTC's economic interest in the real estate JV is approximately 88%. We account for the JV on a consolidated basis. See page 6 for joint venture contributions.
- (6) We entered into a JV to purchase an existing operational 74-unit ALF/MC community. The non-controlling partner contributed \$919 of equity and we contributed \$15,950 in cash. LTC's economic interest in the real estate JV is approximately 95%. We account for the JV on a consolidated basis.

LOAN ORIGINATIONS

| DATE | # OF PROPERTIES | PROPERTY TYPE | # BEDS/ UNITS | LOCATION | LOAN TYPE | MATURITY DATE | OPERATOR | ORIGINATION | FUNDED AT ORIGINATION | STATED INTEREST RATE |
|----------|-----------------|----------------|--------------------|-------------------------------------|-----------|---------------|----------------------------|-------------|-----------------------|-----------------------|
| 2018 3/1 | 1 | SNF | 112 beds | Sterling Heights, MI ⁽¹⁾ | Mortgage | Oct-45 | Prestige Healthcare | \$ 9,100 | \$ 7,400 | 8.66% |
| 8/31 | 1 | SNF | 126 beds | Grand Haven, MI ⁽¹⁾ | Mortgage | Oct-45 | Prestige Healthcare | 10,125 | 7,125 | 9.41% |
| 10/16 | 1 | UDP/ILF/ALF/MC | 204 units | Atlanta, GA | Mezzanine | Dec-23 | Village Park Senior Living | 6,828 | — | 12.00% ⁽²⁾ |
| | 3 | | 238 beds/204 units | | | | | \$ 26,053 | \$ 14,525 | |

- (1) We funded additional loan proceeds of \$7,400 and \$7,125 and committed to fund \$1,700 and \$3,000 in capital improvements, respectively, under an existing mortgage loan. The loan is secured by four SNF properties in Michigan. See page 8 for the detail of remaining commitments for expansions and renovations.
- (2) Represents a mezzanine loan with a rate of 12.00% annually (8% paid in cash and 4% deferred during the first 46 months). We expect funding to occur on or before the commitment expiration date of March 15, 2019.





REAL ESTATE ACTIVITIES – JOINT VENTURES

(DOLLAR AMOUNTS IN THOUSANDS)

UNCONSOLIDATED JOINT VENTURES

| COMMITMENT YEAR | LOCATION | PROJECTS | OPERATOR | PROPERTY TYPE | INVESTMENT TYPE | MATURITY DATE | RETURN | # BEDS/ UNITS | INVESTMENT COMMITMENT | 4Q18 FUNDING | TOTAL FUNDED TO DATE | REMAINING COMMITMENT |
|-----------------|-------------------|----------|------------------|---------------|------------------|---------------|-----------------------|---------------|-----------------------|--------------|----------------------|----------------------|
| 2015 | Peoria & Yuma, AZ | 4 | Senior Lifestyle | ALF/MC/ILF | Preferred Equity | N/A | 15.00% ⁽¹⁾ | 585 units | \$ 25,650 | \$ 90 | \$ 23,684 | \$ 1,966 |
| 2015 | Ocala, FL | 1 | Centerfield | ALF/ILF/MC | Mezzanine | Nov-20 | 15.00% ⁽²⁾ | 99 units | 2,900 | — | 2,900 | — |
| 2016 | Fort Myers, FL | 1 | Centerfield | UDP/ALF/MC | Mezzanine | Dec-23 | 15.00% ⁽³⁾ | 127 units | 3,400 | — | 3,400 | — |
| | | | | | | | | 811 units | \$ 31,950 | \$ 90 | \$ 29,984 | \$ 1,966 |

(1) Currently, 7% is paid in cash and 8% is deferred.

(2) Currently, 12% is paid in cash and 3% is deferred.

(3) Currently, 10% is paid in cash and 5% is deferred.

CONSOLIDATED JOINT VENTURES

| INVESTMENT YEAR | LOCATION | OPERATOR | PROPERTY TYPE | INVESTMENT PURPOSE | # BEDS/ UNITS | TOTAL JOINT VENTURES COMMITMENT | NON-CONTROLLING INTEREST CONTRIBUTION | LTC COMMITMENT | LTC FUNDED TO DATE | LTC REMAINING COMMITMENT ⁽¹⁾ |
|-----------------|-----------------|--|---------------|---------------------------------|---------------|---------------------------------|---------------------------------------|----------------|--------------------|---|
| 2017 | Cedarburg, WI | Tealwood Senior Living | UDP | Owned Real Estate & Development | 110 units | \$ 22,471 | \$ 2,272 | \$ 20,199 | \$ 14,026 | \$ 6,173 |
| 2017 | Spartanburg, SC | Affinity Living Group | ALF | Owned Real Estate | 87 units | 11,660 | 1,241 | 10,419 | 9,935 | 484 |
| | | | | | 197 units | 34,131 | 3,513 | 30,618 | 23,961 | 6,657 |
| 2018 | Medford, OR | Fields Senior Living ⁽²⁾ | UDP | Owned Real Estate & Development | 78 units | 18,108 | 1,081 | 17,027 | 3,433 | 13,594 |
| 2018 | Medford, OR | Fields Senior Living ⁽²⁾ | ILF | Owned Real Estate | 89 units | 14,400 | 2,857 | 11,543 | 11,543 | — |
| | | | | | 167 units | 32,508 | 3,938 | 28,570 | 14,976 | 13,594 |
| 2019 | Abingdon, VA | English Meadows Senior Living ⁽³⁾ | ALF/MC | Owned Real Estate | 74 units | 16,869 | 919 | 15,950 | 15,950 | — |
| | | | | | 438 units | \$ 83,508 | \$ 8,370 | \$ 75,138 | \$ 54,887 | \$ 20,251 |

(1) See page 7 and 8 for the development and renovation activities on a consolidated basis.

(2) Represents a single joint venture with ownership in two properties.

(3) We entered into a JV to purchase an existing operational 74-unit ALF/MC community. The non-controlling partner contributed \$919 of equity and we contributed \$15,950 in cash. LTC's economic interest in the real estate JV is approximately 95%. We account for the JV on a consolidated basis.





REAL ESTATE ACTIVITIES – DE NOVO DEVELOPMENT

(DOLLAR AMOUNTS IN THOUSANDS)

| ESTIMATED RENT INCEPTION DATE | COMMITMENT YEAR | LOCATION | OPERATOR | # OF PROJECTS | PROPERTY TYPE | CONTRACTUAL INITIAL CASH YIELD | # BEDS/ UNITS | INVESTMENT COMMITMENT ⁽¹⁾ | 4Q18 FUNDING | TOTAL CAPITALIZED INTEREST/OTHER | TOTAL PROJECT BASIS TO DATE | REMAINING COMMITMENT ⁽²⁾ |
|--|--------------------|---------------|------------|------------------|------------------|--------------------------------------|--------------------|---|-----------------|--|-----------------------------------|--|
| 1Q19 | 2016 | Union, KY | Carespring | 1 | SNF | 8.50% | 143 beds | \$ 24.325 | \$ 1,307 | \$ 1,065 | \$ 19,915 | \$ 5,475 |
| 2Q19 | 2017 | Cedarburg, WI | Teahood | 1 | ILF/ALF/MC | 7.50% | 110 units | 22.471 | 6,193 | 367 | 16,665 | 6,173 |
| 4Q19 | 2018 | Medford, OR | Fields | 1 | ALF/MC | 7.65% | 78 units | 18.108 | 1,686 | 92 | 4,606 | 13,594 |
| | | | | 3 | | 7.92% | 188 units/143 beds | \$ 64,904 | \$ 9,186 | \$ 1,524 | \$ 41,186 | \$ 25,242 |

(1) Includes purchase of land and initial improvement funding, if applicable, and development commitment.

(2) Remaining Commitment is calculated as follows: "Investment Commitment" less "Total Project Basis" plus "Total Capitalized Interest/Other."





REAL ESTATE ACTIVITIES – EXPANSIONS & RENOVATIONS

(DOLLAR AMOUNTS IN THOUSANDS)

OWNED

| ESTIMATED RENT INCEPTION DATE | COMMITMENT YEAR | PROJECT TYPE | LOCATION | OPERATOR | # OF PROJECTS | PROPERTY TYPE | CONTRACTUAL INITIAL CASH YIELD | INVESTMENT COMMITMENT | 4Q18 FUNDING | TOTAL FUNDED TO DATE | REMAINING COMMITMENT |
|-------------------------------------|--------------------|-----------------|-----------------|-----------------------|------------------|------------------|--------------------------------------|--------------------------|-----------------|----------------------------|-------------------------|
| — ⁽¹⁾ | 2017 | Renovation | Spartanburg, SC | Affinity Living Group | 1 | ALF/MC | 7.25% | \$ 1,500 | \$ 623 | \$ 1,015 | \$ 485 |
| — ⁽¹⁾ | 2017 | Renovation | Las Vegas, NV | Fundamental | 1 | OTH | 9.00% | 5,550 | 25 | 847 | 4,703 |
| | | | | | 2 | | | \$ 7,050 | \$ 648 | \$ 1,862 | \$ 5,188 |

(1) Rent payment increases upon each funding.

MORTGAGE LOANS

| ESTIMATED INTEREST INCEPTION DATE | COMMITMENT YEAR | PROJECT TYPE | LOCATION | OPERATOR | # OF PROJECTS | PROPERTY TYPE | CONTRACTUAL INITIAL CASH YIELD | INVESTMENT COMMITMENT | 4Q18 FUNDING | TOTAL FUNDED TO DATE | REMAINING COMMITMENT |
|---|--------------------|-----------------|-------------------------|---------------------|------------------|------------------|--------------------------------------|--------------------------|-----------------|----------------------------|-------------------------|
| — ⁽¹⁾ | 2015 | Expansion | Rochester Hills, MI | Prestige Healthcare | 1 | SNF | 9.41% | \$ 11,500 | \$ 19 | \$ 1,468 | \$ 10,032 |
| — ⁽²⁾ | 2015 | Renovation | Farmington & Howell, MI | Prestige Healthcare | 2 | SNF | 9.41% | 5,000 | 237 | 3,443 | 1,557 |
| — ⁽³⁾ | 2016 | Renovation | East Lansing, MI | Prestige Healthcare | 2 | SNF | 9.41% | 4,500 | 349 | 3,331 | 1,169 |
| — ⁽²⁾ | 2018 | Renovation | Sterling Heights, MI | Prestige Healthcare | 1 | SNF | 8.66% | 1,700 | 52 | 349 | 1,351 |
| — ⁽²⁾ | 2018 | Renovation | Grand Haven, MI | Prestige Healthcare | 1 | SNF | 9.41% | 3,000 | — | — | 3,000 |
| — ⁽³⁾ | 2016 | Expansion | Grand Blanc, MI | Prestige Healthcare | 1 | SNF | 9.41% | 5,500 | 178 | 5,500 | — |
| | | | | | 8 | | | \$ 31,200 | \$ 835 | \$ 14,091 | \$ 17,109 |

(1) Commitment is part of the total loan commitment secured by 15 properties in Michigan operated by Prestige Healthcare. Interest payment increases upon each funding.

(2) Commitment is part of the total loan commitment secured by 4 properties in Michigan operated by Prestige Healthcare. Interest payment increases upon each funding.

(3) Interest payment increases upon each funding.





REAL ESTATE ACTIVITIES – LEASE-UP

(DOLLAR AMOUNTS IN THOUSANDS)

| DATE ACQUIRED | DATE OPENED ⁽¹⁾ | OCCUPANCY AT 12/31/2018 | DEVELOPMENT COMMITMENT YEAR | PROJECT TYPE | LOCATION | OPERATOR | # OF PROJECTS | PROPERTY TYPE | CONTRACTUAL INITIAL CASH YIELD | # OF UNITS | TOTAL INVESTMENT ⁽²⁾ |
|------------------|-------------------------------|----------------------------|-----------------------------------|----------------------------|------------------|-------------------------------------|------------------|------------------|--------------------------------------|---------------|------------------------------------|
| Oct-15 | Dec-17 | 62% | 2015 | Development | Glenview, IL | Anthem ⁽³⁾ | 1 | MC | — ⁽³⁾ | 66 units | \$ 16,467 |
| Oct-16 | Jun-18 | 38% | 2016 | Development | Oak Lawn, IL | Anthem ⁽³⁾ | 1 | MC | — ⁽³⁾ | 66 units | 14,998 |
| Oct-17 | Aug-17 | 78% | N/A | Acquisition ⁽⁴⁾ | Kansas City, MO | Oxford Senior Living | 1 | ALF/MC | 7.00% | 73 units | 16,624 |
| Jun-17 | Apr-17 | 68% | N/A | Acquisition ⁽⁴⁾ | West Chester, OH | Thrive Senior Living ⁽⁵⁾ | 1 | MC | — ⁽⁵⁾ | 60 units | 15,909 |
| | | | | | | | 4 | | | 265 units | \$ 63,998 |

(1) Represents date of Certificate of Occupancy.

(2) Total investment for acquisitions include closing costs.

(3) During 2017, we issued a notice of default to Anthem resulting from Anthem's partial payment of minimum rent. Anthem operates 11 operational memory care communities under a master lease. We are currently not pursuing enforcement of the guarantees and our rights and remedies pertaining to known events of default under the master lease, with the stipulation that Anthem achieve sufficient performance and pay an agreed upon cash rent for these 11 properties. During 2018, Anthem paid the agreed upon minimum cash rent of \$5.2 million. Subsequent to December 31, 2018, Anthem agreed to pay a minimum of \$7.5 million of annual cash rent throughout December 31, 2019. We receive regular financial performance updates from Anthem and continue to monitor Anthem's performance obligations under the master lease agreement.

(4) Properties were newly constructed and purchased following issuance of final certificate of occupancy and licensure.

(5) Subsequent to December 31, 2018, we placed Thrive on a cash basis due to short-payment of contractual rent in November 2018 and non-payment of rent in December 2018 totaling \$0.7 million. This rent has been accrued and recorded in 2018 and we currently estimate it is collectible. Thrive has not paid January or February 2019 rent. As a result, we have issued a reservation of rights letter to Thrive. We are working with Thrive and exploring our options to maximize the value of these real estate assets.





REAL ESTATE ACTIVITIES – LEASE-UP HISTORY

| PROPERTY | LOCATION | OPERATOR | PROPERTY TYPE | PROJECT TYPE | # BEDS/ UNITS | DATE ACQUIRED | DATE OPENED ⁽¹⁾ | DATE STABILIZED | # OF MONTHS TO STABILIZATION |
|--|--------------------|----------------------|---------------|---------------|---------------|---------------|----------------------------|-----------------|------------------------------|
| Highline Place | Littleton, CO | Anthem | MC | Development | 60 units | May 2012 | Jul 2013 | Sep 2013 | 2 |
| Willowbrook Place - Kipling | Littleton, CO | Anthem | MC | Development | 60 units | Sep 2013 | Aug 2014 | Dec 2015 | 16 |
| Chelsea Place | Aurora, CO | Anthem | MC | Development | 48 units | Sep 2013 | Dec 2014 | Mar 2016 | 15 |
| Greenridge Place | Westminster, CO | Anthem | MC | Development | 60 units | Dec 2013 | Feb 2015 | Feb 2017 | 24 |
| Harvester Place | Burr Ridge, IL | Anthem | MC | Development | 66 units | Oct 2014 | Feb 2016 | Feb 2018 | 24 |
| Vineyard Place | Murietta, CA | Anthem | MC | Development | 66 units | Sept 2015 | Aug 2016 | Aug 2018 | 24 |
| Porter Place | Tinley Park, IL | Anthem | MC | Development | 66 units | May 2015 | Jul 2016 | Jul 2018 | 24 |
| Coldspring Transitional Care Center | Cold Spring, KY | Carespring | SNF | Development | 143 beds | Dec 2012 | Nov 2014 | Jun 2016 | 19 |
| Carmel Village Memory Care | Clovis, CA | Frontier | MC/ILF | Acquisition | 73 units | Jun 2017 | Sep 2016 | Jun 2018 | 12 |
| Carmel Village at Clovis | Clovis, CA | Frontier | ALF | Acquisition | 107 units | Jun 2017 | Nov 2014 | Jun 2018 | 12 |
| Hillside Heights Rehabilitation Suites | Amarillo, TX | Fundamental | SNF | Redevelopment | 120 beds | Oct 2011 | Jul 2013 | Aug 2013 | 1 |
| Pavilion at Glacier Valley | Slinger, WI | Fundamental | SNF | Redevelopment | 106 beds | Feb 2015 | Feb 2014 | Feb 2016 | 24 |
| Pavilion at Creekwood | Mansfield, TX | Fundamental | SNF | Acquisition | 126 beds | Feb 2016 | Jul 2015 | Feb 2017 | 12 |
| Mustang Creek Estates | Frisco, TX | Mustang Creek Mgmt | ALF/MC | Development | 80 units | Dec 2012 | Oct 2014 | Dec 2015 | 14 |
| The Oxford Grand | Wichita, KS | Oxford Senior Living | ALF/MC | Development | 77 units | Oct 2012 | Oct 2013 | Sep 2014 | 11 |
| Oxford Villa ⁽²⁾ | Wichita, KS | Oxford Senior Living | ILF | Development | 108 units | May 2015 | Nov 2016 | Nov 2018 | 24 |
| Thrive at Deerwood | Jacksonville, FL | Thrive Senior Living | MC | Acquisition | 60 units | Sep 2015 | Jul 2015 | Jul 2017 | 24 |
| Thrive at Beckley Creek | Louisville, KY | Thrive Senior Living | MC | Acquisition | 60 units | Apr 2016 | Mar 2016 | Mar 2018 | 24 |
| Thrive at Athens | Athens, GA | Thrive Senior Living | ALF/MC | Acquisition | 70 units | June 2016 | May 2016 | May 2018 | 24 |
| Thrive at Oso Bay | Corpus Christi, TX | Thrive Senior Living | MC | Development | 56 units | Feb 2015 | May 2016 | May 2018 | 24 |
| Thrive at Prince Creek ⁽³⁾ | Murrells Inlet, SC | Thrive Senior Living | ALF/MC | Development | 89 units | Feb 2015 | Sep 2016 | Sep 2018 | 24 |

(1) Represents date of Certificate of Occupancy.

(2) Property meets the definition of stabilized but has not yet achieved the applicable occupancy threshold. The occupancy for Wichita, KS property at December 31, 2018 was 69%.

(3) The occupancy for Murrells Inlet, SC property at December 31, 2018 was 93%.

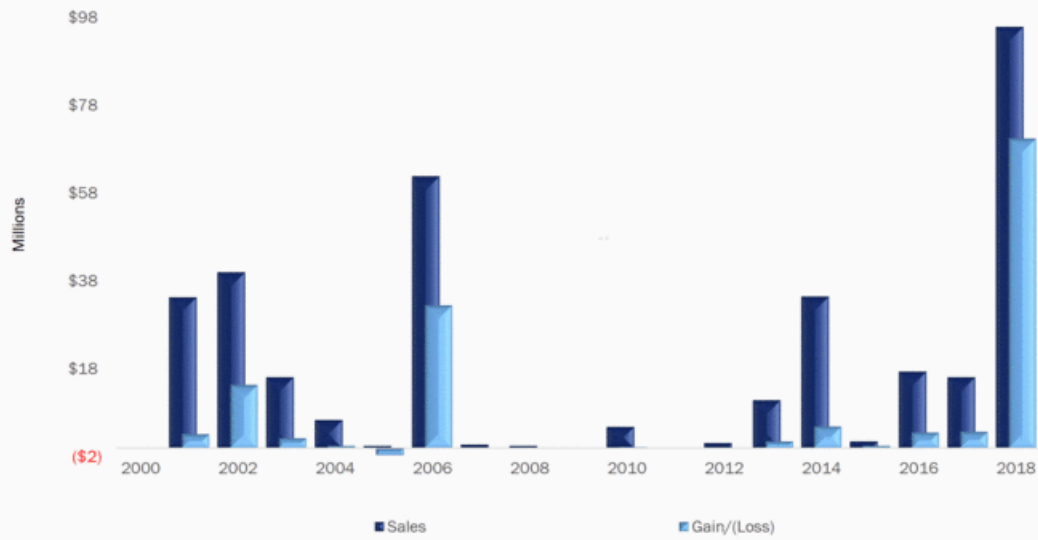




REAL ESTATE ACTIVITIES – CAPITAL RECYCLING

On average, LTC has sold approximately \$20 million annually

- Since 2000:
- Total Sales Price of \$343.8 million
 - Total Gain of \$137.2 million





PORTFOLIO OVERVIEW

(DOLLAR AMOUNTS IN THOUSANDS)

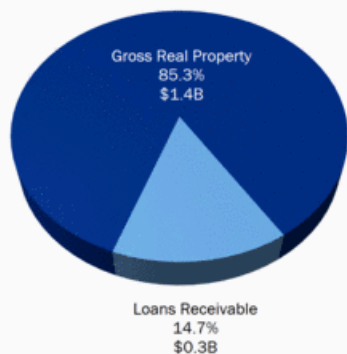
| PROPERTY TYPE | # OF PROPERTIES | GROSS INVESTMENT | % OF INVESTMENT | TWELVE MONTHS ENDED DECEMBER 31, 2018 | | |
|----------------------------------|-----------------|---------------------|-----------------|--|--------------------------------|---------------|
| | | | | RENTAL INCOME ⁽¹⁾ | INTEREST INCOME ⁽¹⁾ | % OF REVENUES |
| Skilled Nursing | 93 | \$ 810,570 | 48.6% | \$ 64,911 | \$ 28,143 | 58.0% |
| Assisted Living ⁽²⁾ | 103 | 804,021 | 48.2% | 66,305 | — | 41.4% |
| Under Development ⁽³⁾ | — | 41,186 | 2.5% | — | — | 0.0% |
| Other ⁽⁴⁾ | 1 | 11,065 | 0.7% | 924 | — | 0.6% |
| Total | 197 | \$ 1,666,842 | 100.0% | \$ 132,140 | \$ 28,143 | 100.0% |

(1) Includes rental income and interest income from mortgage loans and excludes rental income from properties sold and interest income from loans that paid off during the twelve months ended December 31, 2018.

(2) Subsequent to December 31, 2018, we entered into a JV to purchase an existing operational 74-unit ALF/MC community. The non-controlling partner contributed \$919 of equity and we contributed \$15,950 in cash. LTC's economic interest in the real estate JV is approximately 95%. We account for the JV on a consolidated basis.

(3) Includes three development projects consisting of a 143-bed SNF in Kentucky, a 110-unit ILF/ALF/MC community in Wisconsin and a 78-unit ALF/MC community in Oregon.

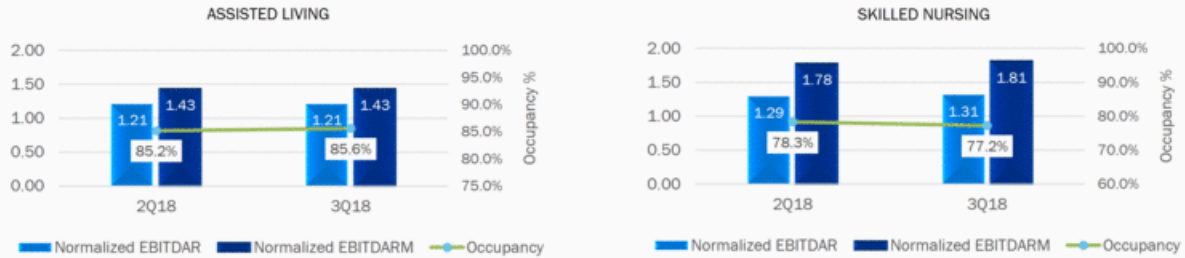
(4) Includes three parcels of land held-for use and one behavioral health care hospital.





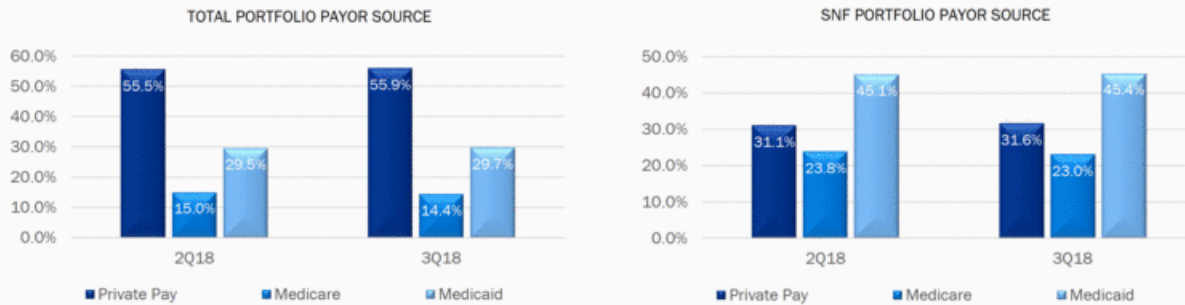
PORTFOLIO METRICS

SAME PROPERTY PORTFOLIO STATISTICS ⁽¹⁾



(1) Information is for the trailing twelve months through September 30, 2018 and June 30, 2018 and is from property level operator financial statements which are unaudited and have not been independently verified by LTC.

STABILIZED PROPERTY PORTFOLIO TTM Ended September 30, 2018

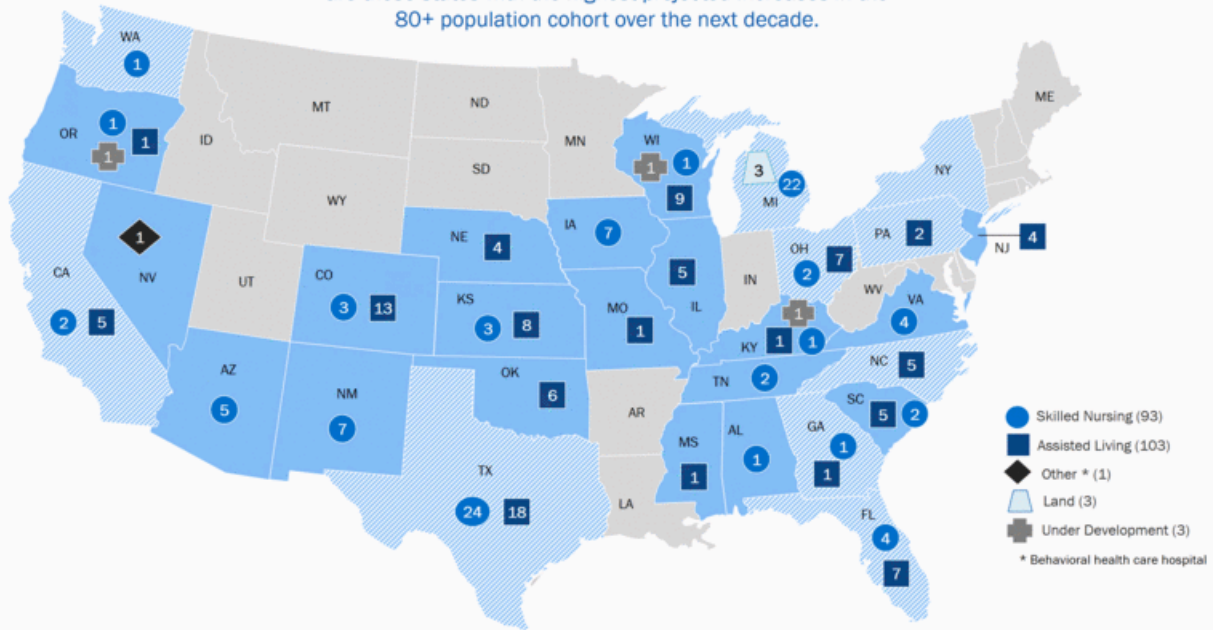




PORTFOLIO DIVERSIFICATION – GEOGRAPHY

(AS OF DECEMBER 31, 2018)

States in which we have the highest concentration of properties are those states with the highest projected increases in the 80+ population cohort over the next decade.



Represents 10 states with the highest projected increases in the 80+ population cohort from year 2020 to year 2030

Source: The American Senior Housing Association, Winter 2018, Population Growth Forecast by State





PORTFOLIO DIVERSIFICATION – GEOGRAPHY

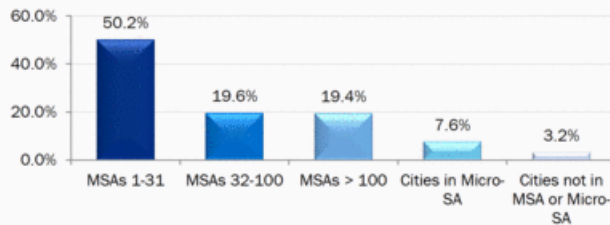
(AS OF DECEMBER 31, 2018, DOLLAR AMOUNTS IN THOUSANDS)

| STATE ⁽¹⁾ | # OF PROPS | GROSS INVESTMENT | % | SNF | % | ALF | % | UDP | % | OTH ⁽²⁾ | % |
|----------------------|------------|------------------|--------|------------|--------|------------|--------|-----------|--------|--------------------|--------|
| Texas | 42 | \$ 292,317 | 17.5% | \$ 216,247 | 26.7% | \$ 76,070 | 9.4% | \$ — | — | \$ — | — |
| Michigan | 22 | 246,329 | 14.8% | 245,386 | 30.3% | — | — | — | — | 943 | 8.5% |
| Wisconsin | 10 | 143,657 | 8.6% | 13,946 | 1.7% | 113,046 | 14.1% | 16,665 | 40.5% | — | — |
| Colorado | 16 | 114,923 | 6.9% | 8,044 | 1.0% | 106,879 | 13.3% | — | — | — | — |
| California | 7 | 102,254 | 6.1% | 22,130 | 2.7% | 80,124 | 10.0% | — | — | — | — |
| Illinois | 5 | 87,484 | 5.3% | — | — | 87,484 | 10.9% | — | — | — | — |
| Ohio | 9 | 86,223 | 5.2% | 54,000 | 6.7% | 32,223 | 4.0% | — | — | — | — |
| Florida | 11 | 72,152 | 4.3% | 32,865 | 4.1% | 39,287 | 4.9% | — | — | — | — |
| Kansas | 11 | 71,418 | 4.3% | 14,112 | 1.7% | 57,306 | 7.1% | — | — | — | — |
| New Jersey | 4 | 62,106 | 3.7% | — | — | 62,106 | 7.7% | — | — | — | — |
| All Others | 60 | 387,979 | 23.3% | 203,840 | 25.1% | 149,496 | 18.6% | 24,521 | 59.5% | 10,122 | 91.5% |
| Total | 197 | \$ 1,666,842 | 100.0% | \$ 810,570 | 100.0% | \$ 804,021 | 100.0% | \$ 41,186 | 100.0% | \$ 11,065 | 100.0% |

(1) Due to master leases with properties in multiple states, revenue by state is not available.

(2) Includes one behavioral health care hospital and three parcels of land.

GROSS PORTFOLIO BY MSA ⁽¹⁾



(1) The MSA rank by population as of July 1, 2017, as estimated by the United States Census Bureau. Approximately 70% of our properties are in the top 100 MSAs.

AVERAGE PORTFOLIO AGE ⁽¹⁾



(1) As calculated from construction date or major renovation/expansion date. Includes owned portfolio and mortgage loans secured by 22 SNF properties in Michigan.





PORTFOLIO DIVERSIFICATION – OPERATORS

(AS OF DECEMBER 31, 2018, DOLLAR AMOUNTS IN THOUSANDS)

| OPERATORS | # OF PROPERTIES | ANNUAL INCOME ⁽¹⁾ | % | GROSS INVESTMENT | % |
|------------------------------------|-----------------|------------------------------|--------|------------------|--------|
| Prestige Healthcare | 24 | \$ 29,378 | 18.0% | \$ 258,519 | 15.5% |
| Senior Lifestyle Corporation | 23 | 19,716 | 12.1% | 190,368 | 11.4% |
| Brookdale Senior Living | 37 | 15,506 | 9.5% | 126,991 | 7.6% |
| Senior Care Centers ⁽²⁾ | 11 | 14,247 | 8.7% | 138,109 | 8.3% |
| Anthem Memory Care ⁽³⁾ | 11 | 7,144 | 4.4% | 136,397 | 8.2% |
| Preferred Care | 24 | 10,125 | 6.2% | 78,264 | 4.7% |
| Fundamental | 7 | 8,382 | 5.1% | 75,500 | 4.5% |
| Traditions Senior Management | 7 | 8,263 | 5.0% | 71,610 | 4.3% |
| Genesis Healthcare | 7 | 8,154 | 5.0% | 53,404 | 3.2% |
| Carespring Health Care Management | 3 | 7,635 | 4.7% | 97,461 | 5.9% |
| All Others ⁽⁴⁾ | 43 | 34,824 | 21.3% | 440,219 | 26.4% |
| | 197 | \$ 163,374 | 100.0% | \$ 1,666,842 | 100.0% |

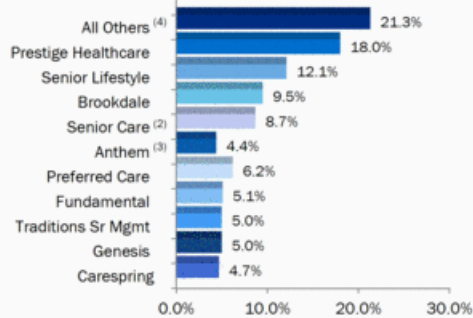
(1) Includes annualized GAAP rent for leased properties, except for Anthem as described below, and trailing twelve months of interest income from mortgage loans outstanding as of December 31, 2018.

(2) In December 2018, Senior Care Centers and numerous of its affiliates and subsidiaries ("Senior Care") filed for chapter 11 bankruptcy resulting from lease terminations from certain landlords and on-going operational challenges. Due to the bankruptcy, the amount reflects contractual annual cash rent. LTC believes they continued to operate more than 100 properties in two states as of December 31, 2018.

(3) Anthem is currently being accounted for on a cash basis. Contractual annualized GAAP rent is \$13,703. See page 9 for Anthem disclosure.

(4) Beginning January 2019, Thrive is being accounted for on a cash basis. The contractual annualized GAAP rent is \$6,729. See page 9 for Thrive disclosure.

ANNUAL INCOME BY OPERATOR ⁽¹⁾



SENIOR LIFESTYLE
FAMILY-OWNED COMMUNITIES

BROOKDALE
SENIOR LIVING

SENIOR CARE
CENTERS
for geriatric nursing & rehab

ANTHEM
MEMORY CARE

PREFERRED CARE, INC.

FUNDAMENTAL

TRADITIONS SENIOR MANAGEMENT
LIFE-TO-LIFE SENIOR CARE

GENESIS HEALTHCARE

CARESPRING
Senior Care Solutions

| | | | |
|----------------|---|--|-------------------------|
| Privately Held | SNF/ALF/ILF Other Rehab | 82 Properties | 6 States |
| Privately Held | ALF/ILF/MC/SNF Short Term Stays | 181 Properties | 28 States |
| NYSE: BKD | ILF/ALF/MC Continuing Care | Approx 961 Properties | 46 States |
| Privately Held | SNF/ALF/ILF/MC Transitional Care & Rehab | More than 100 Properties ⁽²⁾ | 2 States ⁽²⁾ |
| Privately Held | Exclusively MC | 12 Properties | 4 States |
| Privately Held | SNF/ALF/ILF Specialty Care | 69 Properties | 11 States |
| Privately Held | SNF/MC Hospitals & Other Rehab | 87 Properties | 10 States |
| Privately Held | SNF/ALF/ILF | 26 Properties | 5 States |
| NYSE: GEN | SNF/ALF Senior Living | More than 400 Properties | 29 States |
| Privately Held | SNF/ALF/ILF Transitional Care | 11 Properties | 2 States |





PORTFOLIO MATURITY

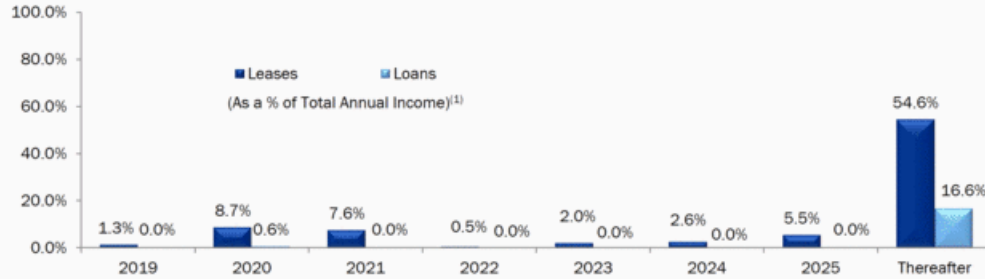
(AS OF DECEMBER 31, 2018, DOLLAR AMOUNTS IN THOUSANDS)

| YEAR | RENTAL INCOME ⁽¹⁾ | % OF TOTAL | INTEREST INCOME ⁽¹⁾ | % OF TOTAL | ANNUAL INCOME ⁽¹⁾ | % OF TOTAL |
|--------------|---------------------------------|---------------|-----------------------------------|---------------|---------------------------------|---------------|
| 2019 | \$ 2,100 | 1.6% | \$ — | — | \$ 2,100 | 1.3% |
| 2020 | 14,295 | 10.6% | 954 | 3.4% | 15,249 | 9.3% |
| 2021 | 12,336 | 9.1% | — | — | 12,336 | 7.6% |
| 2022 | 771 | 0.6% | — | — | 771 | 0.5% |
| 2023 | 3,332 | 2.5% | — | — | 3,332 | 2.0% |
| 2024 | 4,201 | 3.1% | — | — | 4,201 | 2.6% |
| 2025 | 9,060 | 6.7% | — | — | 9,060 | 5.5% |
| Thereafter | 89,136 | 65.8% | 27,189 | 96.6% | 116,325 | 71.2% |
| Total | \$ 135,231 | 100.0% | \$ 28,143 | 100.0% | \$ 163,374 | 100.0% |

Near Term Lease Maturities:

- One in 2019 with an annualized GAAP rent totaling \$2.1 million
- Five in 2020 with an annualized GAAP rent totaling \$14.3 million
- Four in 2021 with an annualized GAAP rent totaling \$12.3 million

As of December 31, 2018, approximately 96% of owned properties are covered under master leases and approximately 97% of rental revenues come from master leases or cross-default leases.



(1) Includes annualized GAAP rent for leased properties except for Anthem, and trailing twelve months of interest income from mortgage loans outstanding as of December 31, 2018.



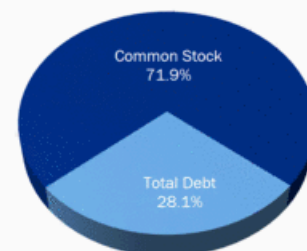


ENTERPRISE VALUE

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS AND NUMBER OF SHARES)

| | | DECEMBER 31, 2018 | CAPITALIZATION |
|--|---------------|---------------------------|----------------|
| DEBT | | | |
| Bank borrowings - weighted average rate 3.7% ⁽¹⁾ | | \$ 112,000 | |
| Senior unsecured notes - weighted average rate 4.5% ⁽²⁾ | | 533,029 | |
| Total debt - weighted average rate 4.4% | | 645,029 | 28.1% |
| EQUITY | | | |
| | No. of shares | 12/31/18 Closing Price | |
| Common stock | 39,656,737 | \$ 41.68 ⁽³⁾ | 1,652,893 |
| | | | 71.9% |
| TOTAL MARKET VALUE | | \$ 2,297,922 | 100.0% |
| Add: Non-controlling interest | | 7,481 | |
| Less: Cash and cash equivalents | | (2,656) | |
| ENTERPRISE VALUE | | \$ 2,302,747 | |
| Debt to Enterprise Value | | 28.0% | |
| Debt to Annualized Adjusted EBITDAre ⁽⁴⁾ | | 4.2x | |

CAPITALIZATION



- (1) Subsequent to December 31, 2018, we borrowed \$26,400, net, under our unsecured revolving line of credit. Accordingly, we have \$138,400 outstanding with \$461,600 available for borrowing.
- (2) Represents outstanding balance of \$533,967, net of debt issue costs of \$938. Rate includes amortization of debt issue cost. Subsequent to December 31, 2018, we paid down \$4,167 in regular scheduled principal payments. Accordingly, we have \$528,862 outstanding under our senior unsecured notes and \$98,000 available for borrowing.
- (3) Closing price of our common stock as reported by the NYSE on December 31, 2018.
- (4) See page 22 for reconciliation of annualized adjusted EBITDAre.





DEBT METRICS

(DOLLAR AMOUNTS IN THOUSANDS)

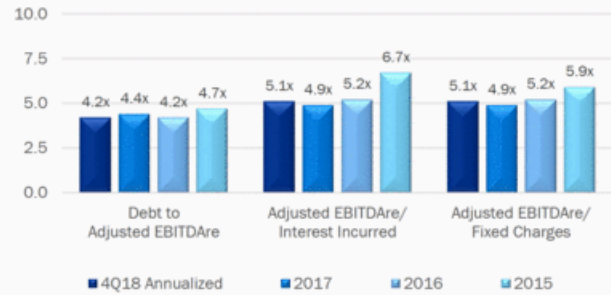
LINE OF CREDIT LIQUIDITY



LEVERAGE RATIOS



COVERAGE RATIOS



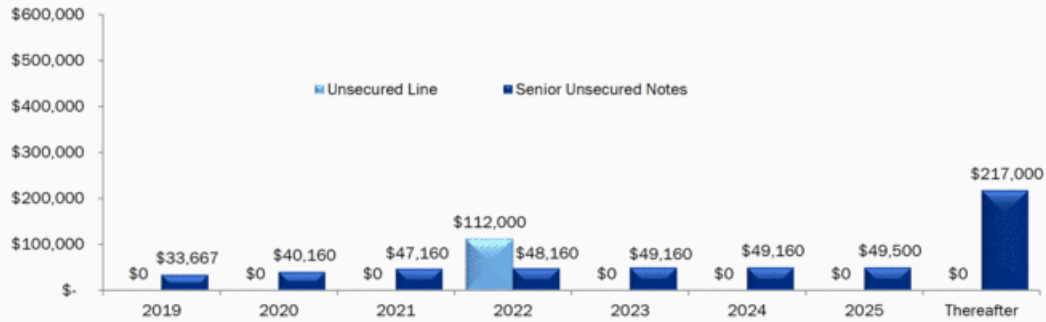
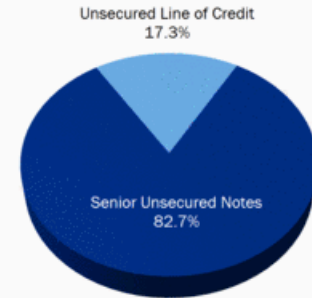


DEBT MATURITY

(AS OF DECEMBER 31, 2018, DOLLAR AMOUNTS IN THOUSANDS)

| YEAR | UNSECURED LINE OF CREDIT ⁽¹⁾ | SENIOR UNSECURED NOTES ⁽²⁾ | TOTAL | % OF TOTAL |
|--------------|---|---|----------------------------------|---------------|
| 2019 | \$ — | \$ 33,667 | \$ 33,667 | 5.2% |
| 2020 | — | 40,160 | 40,160 | 6.2% |
| 2021 | — | 47,160 | 47,160 | 7.3% |
| 2022 | 112,000 | 48,160 | 160,160 | 24.8% |
| 2023 | — | 49,160 | 49,160 | 7.6% |
| 2024 | — | 49,160 | 49,160 | 7.6% |
| 2025 | — | 49,500 | 49,500 | 7.7% |
| Thereafter | — | 217,000 | 217,000 | 33.6% |
| Total | \$ 112,000 | \$ 533,967 ⁽³⁾ | \$ 645,967 ⁽³⁾ | 100.0% |

DEBT STRUCTURE



- (1) Subsequent to December 31, 2018, we borrowed \$26,400, net, under our unsecured revolving line of credit. Accordingly, we have \$138,400 outstanding with \$461,600 available for borrowing.
 (2) Reflects scheduled principal payments. Subsequent to December 31, 2018, we paid down \$4,167 in regular scheduled principal payments. Accordingly, we have \$528,862 outstanding under our senior unsecured notes and \$98,000 available for borrowing.
 (3) Excludes debt issue costs which are included in the senior unsecured notes balance on our Consolidated Balance Sheets shown on page 24.





FINANCIAL DATA SUMMARY

(DOLLAR AMOUNTS IN THOUSANDS)

| | 12/31/2018 | 12/31/17 | 12/31/16 | 12/31/15 |
|-----------------------------|-------------|-------------|-------------|-------------|
| Gross real estate assets | \$1,666,842 | \$1,618,284 | \$1,533,679 | \$1,418,405 |
| Net real estate investments | 1,349,520 | 1,309,996 | 1,255,503 | 1,164,950 |
| Gross asset value | 1,831,070 | 1,774,024 | 1,673,238 | 1,528,879 |
| Total debt ⁽¹⁾ | 645,029 | 667,502 | 609,391 | 571,872 |
| Total liabilities | 680,649 | 706,922 | 654,848 | 616,222 |
| Total equity | 832,971 | 758,648 | 740,048 | 659,202 |

(1) Represents outstanding balance of gross bank borrowings and senior unsecured notes, net of debt issue costs.

NON-CASH REVENUE COMPONENTS

| | 4Q18 | 1Q19 ⁽¹⁾ | 2Q19 ⁽¹⁾ | 3Q19 ⁽¹⁾ | 4Q19 ⁽¹⁾ |
|---------------------------|----------|---------------------|---------------------|---------------------|---------------------|
| Straight-line rent | \$ 921 | \$ 851 | \$ 1,088 | \$ 1,065 | \$ 1,145 |
| Amort of lease inducement | (441) | (441) | (441) | (445) | (454) |
| Effective Interest | 1,438 | 1,415 | 1,418 | 1,412 | 1,352 |
| Net | \$ 1,918 | \$ 1,825 | \$ 2,065 | \$ 2,032 | \$ 2,043 |

(1) For leases and loans in place at December 31, 2018, assuming no renewals, modifications or replacements, and no new investments are added to our portfolio except for year 2019 lease extensions noted on page 17, the completed development in 2019 and the exclusion of Senior Care and Anthem straight-line rent due to the Senior Care bankruptcy and the Anthem master lease which is in default and currently being accounted for on a cash basis.





FINANCIAL DATA SUMMARY

(DOLLAR AMOUNTS IN THOUSANDS)

RECONCILIATION OF ANNUALIZED ADJUSTED EBITDAre AND FIXED CHARGES

| | 4Q18 ANNUALIZED | 12/31/18 | FOR THE YEAR ENDED 12/31/17 | 12/31/16 |
|---|------------------------|------------------------|--------------------------------|--------------------|
| Net income | \$ 99,424 | \$ 155,076 | \$ 87,340 | \$ 85,115 |
| Less: Gain on sale of real estate, net ⁽¹⁾ | (7,984) | (70,682) | (3,814) | (3,582) |
| Add: Impairment charges | — | — | 1,880 ⁽²⁾ | 766 ⁽³⁾ |
| Add: Interest expense | 28,860 | 30,196 | 29,949 | 26,442 |
| Add: Depreciation and amortization | 37,584 | 37,555 | 37,610 | 35,932 |
| EBITDAre | 157,884 | 152,145 | 152,965 | 144,673 |
| (Less)/add: Non-recurring items | (3,074) ⁽⁴⁾ | (3,074) ⁽⁴⁾ | (842) ⁽⁴⁾ | — |
| Adjusted EBITDAre | \$ 154,810 | \$ 149,071 | \$ 152,123 | \$ 144,673 |
| Interest expense: | \$ 28,860 | \$ 30,196 | \$ 29,949 | \$ 26,442 |
| Add: Capitalized interest | 1,592 | 1,248 | 908 | 1,408 |
| Interest incurred | \$ 30,452 | \$ 31,444 | \$ 30,857 | \$ 27,850 |
| Interest incurred | \$ 30,452 | \$ 31,444 | \$ 30,857 | \$ 27,850 |
| Fixed Charges | \$ 30,452 | \$ 31,444 | \$ 30,857 | \$ 27,850 |

(1) Gain on sale of real assets is not annualized.

(2) In conjunction with our negotiations to transition two properties to another operator in our portfolio, we wrote off \$1,880 of straight-line rent and other receivables related to these two properties.

(3) Impairment charge related to an asset sold in 2017.

(4) Represents net write-off of earn-out liabilities and the related lease incentives.





INCOME STATEMENT DATA

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

| | THREE MONTHS ENDED | | TWELVE MONTHS ENDED | |
|--|--------------------|-----------|---------------------|------------|
| | DECEMBER 31, | | DECEMBER 31, | |
| | 2018 | 2017 | 2018 | 2017 |
| | (unaudited) | | (audited) | |
| Revenues | | | | |
| Rental income | \$ 32,759 | \$ 34,124 | \$ 135,405 | \$ 137,657 |
| Interest income from mortgage loans | 7,290 | 6,719 | 28,200 | 26,769 |
| Interest and other income | 3,538 | 886 | 5,040 | 3,639 |
| Total revenues | 43,587 | 41,729 | 168,645 | 168,065 |
| Expenses | | | | |
| Interest expense | 7,215 | 7,683 | 30,196 | 29,949 |
| Depreciation and amortization | 9,396 | 9,424 | 37,555 | 37,610 |
| Impairment charges | — | — | — | 1,880 |
| Provision (recovery) for doubtful accounts | 11 | (67) | 87 | (206) |
| Transaction costs | 65 | — | 84 | 56 |
| General and administrative expenses | 4,801 | 4,243 | 19,193 | 17,513 |
| Total expenses | 21,488 | 21,283 | 87,115 | 86,802 |
| Other operating income: | | | | |
| Gain (loss) on sale of real estate, net | 7,984 | (1,240) | 70,682 | 3,814 |
| Operating Income | 30,083 | 19,206 | 152,212 | 85,077 |
| Income from unconsolidated joint ventures | 761 | 628 | 2,864 | 2,263 |
| Net Income | 30,844 | 19,834 | 155,076 | 87,340 |
| Income allocated to non-controlling interests | (78) | — | (95) | — |
| Net income attributable to LTC Properties, Inc. | 30,766 | 19,834 | 154,981 | 87,340 |
| Income allocated to participating securities | | | | |
| | (121) | (81) | (625) | (362) |
| Net income available to common stockholders | \$ 30,645 | \$ 19,753 | \$ 154,356 | \$ 86,978 |
| Earnings per common share: | | | | |
| Basic | \$0.78 | \$0.50 | \$3.91 | \$2.21 |
| Diluted | \$0.77 | \$0.50 | \$3.89 | \$2.20 |
| Weighted average shares used to calculate earnings per common share: | | | | |
| Basic | 39,501 | 39,429 | 39,477 | 39,409 |
| Diluted | 39,849 | 39,645 | 39,839 | 39,637 |
| Dividends declared and paid per common share | | | | |
| | \$0.57 | \$0.57 | \$2.28 | \$2.28 |





CONSOLIDATED BALANCE SHEETS

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

| | DECEMBER 31, | |
|---|-------------------|-------------------|
| | 2018 (audited) | 2017 (audited) |
| ASSETS | | |
| Investments: | | |
| Land | \$ 125,358 | \$ 124,041 |
| Buildings and improvements | 1,290,352 | 1,262,335 |
| Accumulated depreciation and amortization | (312,959) | (304,117) |
| Operating real estate property, net | 1,102,751 | 1,082,259 |
| Properties held-for-sale, net of accumulated depreciation: 2018—\$1,916; 2017—\$1,916 | 3,830 | 3,830 |
| Real property investments, net | 1,106,581 | 1,086,089 |
| Mortgage loans receivable, net of loan loss reserve: 2018—\$2,447; 2017—\$2,255 | 242,939 | 223,907 |
| Real estate investments, net | 1,349,520 | 1,309,996 |
| Notes receivable, net of loan loss reserve: 2018—\$128; 2017—\$166 | 12,715 | 16,402 |
| Investments in unconsolidated joint ventures | 30,615 | 29,898 |
| Investments, net | 1,392,850 | 1,356,296 |
| Other assets: | | |
| Cash and cash equivalents | 2,656 | 5,213 |
| Restricted cash | 2,108 | — |
| Debt issue costs related to bank borrowings | 2,989 | 810 |
| Interest receivable | 20,732 | 15,050 |
| Straight-line rent receivable, net of allowance for doubtful accounts: 2018—\$746; 2017—\$814 | 73,857 | 64,490 |
| Lease incentives | 14,443 | 21,481 |
| Prepaid expenses and other assets | 3,985 | 2,230 |
| Total assets | \$ 1,513,620 | \$ 1,465,570 |
| LIABILITIES | | |
| Bank borrowings | \$ 112,000 | \$ 96,500 |
| Senior unsecured notes, net of debt issue costs: 2018—\$938; 2017—\$1,131 | 533,029 | 571,002 |
| Accrued interest | 4,180 | 5,276 |
| Accrued incentives and earn-outs | — | 8,916 |
| Accrued expenses and other liabilities | 31,440 | 25,228 |
| Total liabilities | 680,649 | 706,922 |
| EQUITY | | |
| Stockholders' equity: | | |
| Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2018—39,657; 2017—39,570 | 397 | 396 |
| Capital in excess of par value | 862,712 | 856,992 |
| Cumulative net income | 1,255,764 | 1,100,783 |
| Cumulative distributions | (1,293,383) | (1,203,011) |
| Total LTC Properties, Inc. stockholders' equity | 825,490 | 755,160 |
| Non-controlling interests | 7,481 | 3,488 |
| Total equity | 832,971 | 758,648 |
| Total liabilities and equity | \$ 1,513,620 | \$ 1,465,570 |





FUNDS FROM OPERATIONS

(UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

RECONCILIATION OF FFO, AFFO, AND FAD

| | THREE MONTHS ENDED DECEMBER 31, | | TWELVE MONTHS ENDED DECEMBER 31, | |
|--|------------------------------------|-----------|-------------------------------------|----------------------|
| | 2018 | 2017 | 2018 | 2017 |
| GAAP net income available to common stockholders | \$ 30,645 | \$ 19,753 | \$ 154,356 | \$ 86,978 |
| Add: Depreciation and amortization | 9,396 | 9,424 | 37,555 | 37,610 |
| Add: Impairment charges | — | — | — | 1,880 |
| Less: Gain on sale of real estate, net | (7,984) | 1,240 | (70,682) | (3,814) |
| NAREIT FFO attributable to common stockholders | 32,057 | 30,417 | 121,229 | 122,654 |
| Less: Non-recurring income | (3,074) ⁽¹⁾ | — | (3,074) ⁽¹⁾ | (842) ⁽¹⁾ |
| FFO attributable to common stockholders excluding non-recurring income | 28,983 | 30,417 | 118,155 | 121,812 |
| Less: Non-cash rental income | (480) | (2,804) | (7,458) | (8,485) |
| Less: Effective interest income from mortgage loans | (1,438) | (1,398) | (5,703) | (5,500) |
| Less: Deferred income from unconsolidated joint ventures | (15) | (36) | (108) | (177) |
| Add: Non-cash compensation charges | 1,486 | 1,282 | 5,870 | 5,249 |
| Add: Non-cash interest related to earn-out liabilities | — | 126 | 377 | 602 |
| Less: Capitalized interest | (398) | (281) | (1,248) | (908) |
| Funds available for distribution (FAD) | \$ 28,138 | \$ 27,306 | \$ 109,885 | \$ 112,593 |
| NAREIT Diluted FFO attributable to common stockholders per share | \$0.81 | \$0.77 | \$3.06 | \$3.10 |

(1) Represents net write-off of earn-out liabilities and the related lease incentives.





FUNDS FROM OPERATIONS

(UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

RECONCILIATION OF FFO PER SHARE

| | FFO | | FAD | |
|---|------------------------|----------------------|------------|------------|
| | 2018 | 2017 | 2018 | 2017 |
| For the three months ended December 31. | | | | |
| FFQ/FAD attributable to common stockholders | \$ 32,057 | \$ 30,417 | \$ 28,138 | \$ 27,306 |
| Non-recurring one-time items | (3,074) ⁽¹⁾ | — | — | — |
| FFQ/FAD attributable to common stockholders excluding non-recurring income | 28,983 | 30,417 | 28,138 | 27,306 |
| Effect of dilutive securities: | | | | |
| Participating securities | 121 | 81 | 121 | 81 |
| Series C cumulative preferred | — | — | — | — |
| Diluted FFO/FAD assuming conversion | \$ 29,104 | \$ 30,498 | \$ 28,259 | \$ 27,387 |
| Shares for basic FFO/FAD per share | 39,501 | 39,429 | 39,501 | 39,429 |
| Effect of dilutive securities: | | | | |
| Stock options | 4 | 7 | 4 | 7 |
| Performance based stock units (MSU) | 203 | 67 | 203 | 67 |
| Participating securities | 156 | 142 | 156 | 142 |
| Series C cumulative preferred | — | — | — | — |
| Shares for diluted FFO/FAD per share | 39,864 | 39,645 | 39,864 | 39,645 |
| For the twelve months ended December 31. | | | | |
| FFQ/FAD attributable to common stockholders | \$ 121,229 | \$ 122,654 | \$ 109,885 | \$ 111,751 |
| Non-recurring one-time items | (3,074) ⁽¹⁾ | (842) ⁽¹⁾ | — | — |
| FFQ/FAD attributable to common stockholders excluding non-recurring income | 118,155 | 121,812 | 109,885 | 111,751 |
| Effect of dilutive securities: | | | | |
| Participating securities | 625 | 362 | 625 | 362 |
| Diluted FFO/FAD assuming conversion | \$ 118,780 | \$ 122,174 | \$ 110,510 | \$ 112,113 |
| Shares for basic FFO/FAD per share | 39,477 | 39,409 | 39,477 | 39,409 |
| Effect of dilutive securities: | | | | |
| Stock options | 3 | 10 | 3 | 10 |
| Performance based stock units (MSU) | 203 | 67 | 203 | 67 |
| Participating securities | 156 | 151 | 156 | 151 |
| Shares for diluted FFO/FAD per share | 39,839 | 39,637 | 39,839 | 39,637 |

(1) Represents net write-off of earn-out liabilities and the related lease incentives.





Adjusted Funds from Operations ("AFFO"): FFO excluding the effects of straight-line rent, amortization of lease inducement, effective interest income and deferred income from unconsolidated joint ventures.

Assisted Living Communities ("ALF"): The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See Independent Living and Memory Care) Assisted living properties are seniors housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

Contractual Lease Rent: Rental revenue as defined by the lease agreement between us and the operator for the lease year.

Earnings Before Interest, Tax, Depreciation and Amortization for Real Estate ("EBITDAre"): As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), EBITDAre is calculated as net income available to common stockholders (computed in accordance with GAAP) excluding (i) interest expense, (ii) income tax expense, (iii) real estate depreciation and amortization, (iv) impairment write-downs of depreciable real estate, (v) gains or losses on the sale of depreciable real estate, and (vi) adjustments for unconsolidated partnerships and joint ventures.

Funds Available for Distribution ("FAD"): AFFO excluding the effects of non-cash compensation charges, capitalized interest and non-cash interest charges.

Funds From Operations ("FFO"): As defined by NAREIT, net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

GAAP Lease Yield: GAAP rent divided by the sum of the purchase price and transaction costs.

GAAP Rent: Total rent we will receive as a fixed amount over the initial term of the lease and recognized evenly over that term. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.

Gross Asset Value: The carrying amount of total assets after adding back accumulated depreciation and loan loss reserves, as reported in the company's consolidated financial statements.

Gross Investment: Original price paid for an asset plus capital improvements funded by LTC, without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

Independent Living Communities ("ILF"): Seniors housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or seniors apartments.

Interest Income: Represents interest income from mortgage loans and other notes.

Licensed Beds/Units: The number of beds and/or units that an operator is authorized to operate at seniors housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

Memory Care Communities ("MC"): Seniors housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

Metropolitan Statistical Areas ("MSA"): Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population. MSAs 1 to 31 have a population of 20.3M - 2.1M. MSAs 32 to 100 have a population of 2.1M - 0.6M. MSAs less than 100 have a population of 0.5M - 55K. Cities in a Micro-SA have a population of 216K - 13K. Cities not in a MSA has population of less than 100K.

Mezzanine: In certain circumstances, the Company strategically allocates a portion of its capital deployment toward mezzanine loans to grow relationships with operating companies that have not typically utilized sale leaseback financing as a component of their capital structure. Mezzanine financing sits between senior debt and common equity in the capital structure, and typically is used to finance development projects or value-add opportunities on existing operational properties. We seek market-based, risk-adjusted rates of return typically between 12-18% with the loan term typically between four to eight years. Security for mezzanine loans can include all or a portion of the following credit enhancements: secured second mortgage, pledge of equity interests and personal/corporate guarantees. Mezzanine loans can be recorded for GAAP purposes as either a loan or joint venture depending upon specifics of the loan terms and related credit enhancements.





GLOSSARY

Metropolitan Statistical Areas ("Micro-SA"): Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 population.

Mortgage Loan: Mortgage financing is provided on properties based on our established investment underwriting criteria and secured by a first mortgage. Subject to underwriting, additional credit enhancements may be required including, but not limited to, personal/corporate guarantees and debt service reserves. When possible, LTC attempts to negotiate a purchase option to acquire the property at a future time and lease the property back to the borrower.

Net Real Estate Assets: Gross real estate investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

Non-cash Rental Income: Straight-line rental income and amortization of lease inducement.

Non-cash Compensation Charges: Vesting expense relating to stock options and restricted stock.

Normalized AFFO: AFFO adjusted for non-recurring, infrequent or unusual items.

Normalized EBITDAR Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

Normalized EBITDARM Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

Normalized FAD: FAD adjusted for non-recurring, infrequent or unusual items.

Normalized FFO: FFO adjusted for non-recurring, infrequent or unusual items.

Occupancy: The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

Operator Financial Statements: Property level operator financial statements which are unaudited and have not been independently verified by us.

Payor Source: LTC revenue by operator underlying payor source for the period presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us.

Private Pay: Private pay includes private insurance, HMO, VA, and other payors.

Purchase Price: Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

Rental Income: Represents GAAP rent net of amortized lease inducement cost.

Same Property Portfolio ("SPP"): Same property statistics allow for the comparative evaluation of performance across a consistent population of LTC's leased property portfolio and the Prestige Healthcare mortgage loan portfolio. Our SPP is comprised of stabilized properties occupied and operated throughout the duration of the quarter-over-quarter comparison periods presented (excluding assets sold and assets held-for-sale). Accordingly, a property must be occupied and stabilized for a minimum of 15 months to be included in our SPP.

Skilled Nursing Properties ("SNF"): Seniors housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

Stabilized: Properties are generally considered stabilized upon the earlier of achieving certain occupancy thresholds (e.g. 80% for SNFs and 90% for ALFs) and, as applicable, 12 months from the date of acquisition or, in the event of a de novo development, redevelopment, major renovations or addition, 24 months from the date the property is first placed in or returned to service, or issuance of certificate of occupancy for properties acquired in lease-up.

Under Development Properties ("UDP"): Development projects to construct seniors housing properties.

