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UNITED STATES  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20459

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**FORM 8-K**

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D)  
OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report: July 30, 2020  
(Date of earliest event reported)

**LTC PROPERTIES, INC.**

(Exact name of Registrant as specified in its charter)

Maryland  
(State or other jurisdiction of  
incorporation or organization)

1-11314  
(Commission file number)

71-0720518  
(I.R.S. Employer  
Identification No)

2829 Townsgate Road, Suite 350  
Westlake Village, CA 91361  
(Address of principal executive offices)

(805) 981-8655  
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Common stock, \$.01 par value	LTC	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

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**Item 2.02. — Results of Operations and Financial Condition**

On July 30, 2020, LTC Properties, Inc. announced the operating results for the three months ended June 30, 2020. The text of the press release and the supplemental information package are furnished herewith as Exhibits 99.1 and 99.2, respectively, and are specifically incorporated by reference herein.

The information in this Form 8-K and the related information in the exhibits attached hereto shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section and shall not be incorporated by reference into any filing of LTC under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in any such filing.

**Item 9.01. — Financial Statements and Exhibits**

[99.1 Press Release issued July 30, 2020.](#)

[99.2 LTC Properties, Inc. Supplemental Information Package for the period ending June 30, 2020.](#)

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

**SIGNATURE**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

LTC PROPERTIES, INC.

Dated: July 30, 2020

By: /s/ WENDY L. SIMPSON

Wendy L. Simpson  
Chairman, CEO & President

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**FOR IMMEDIATE RELEASE**

For more information contact:  
 Wendy Simpson  
 Pam Kessler  
 (805) 981-8655

**LTC REPORTS 2020 SECOND QUARTER RESULTS**

WESTLAKE VILLAGE, CALIFORNIA, July 30, 2020-- LTC Properties, Inc. (NYSE: LTC), a real estate investment trust that primarily invests in seniors housing and health care properties, today announced operating results for its second quarter ended June 30, 2020.

Net income available to common stockholders was \$1.8 million, or \$0.05 per diluted share, for the 2020 second quarter, compared with \$20.4 million, or \$0.51 per diluted share, for the same period in 2019. The decrease in net income was primarily due to a non-recurring \$17.7 million write-off of straight-line rent receivable and lease incentive balances related to an affiliate of Senior Lifestyle Corporation ("Senior Lifestyle") and a \$0.6 million loss on the liquidation of an unconsolidated joint venture with another affiliate of Senior Lifestyle, partially offset by higher rental and interest income from acquisitions and mortgage funding in 2020. The write-off of Senior Lifestyle straight-line rent receivable and lease incentive balances was due to a shortfall in payments of May and June 2020 rent obligations.

Funds from Operations ("FFO") was \$12.0 million for the 2020 second quarter, compared with \$29.7 million for the comparable 2019 period. FFO per diluted common share was \$0.31 and \$0.75 for the quarters ended June 30, 2020 and 2019, respectively. The decrease in FFO and FFO per diluted common share was primarily due to the \$17.7 million non-recurring write-off discussed above. Excluding the \$17.7 million non-recurring write-off, FFO per diluted common share for the quarters ended June 30, 2020 and 2019 was \$0.76 and \$0.75, respectively.

During the second quarter of 2020, LTC funded additional loan proceeds of \$2.0 million under an existing mortgage loan. The incremental funding bears interest at 8.89% escalating annually by 2.25%.

Subsequent to June 30, 2020, LTC completed the following:

- Y Consolidated its four leases with Brookdale Senior Living Communities, Inc. into one master lease and extended the term by one year to December 31, 2021. The master lease provides three renewal options consisting of a four-year renewal option, a five-year renewal option and a 10-year renewal option. The notice period for the first renewal option is January 1, 2021 to April 30, 2021. The economic terms of rent remain the same as the consolidated rent terms under the previous four separate lease agreements.

**Conference Call Information**

LTC will conduct a conference call on Friday, July 31, 2020, at 8:00 a.m. Pacific Time (11:00 a.m. Eastern Time), to provide commentary on its performance and operating results for the quarter ended June 30, 2020. The call also will include special guest Lynne Katzmman, Founder and Chief Executive Officer of Juniper Communities. Both LTC's earnings release and supplemental information package for the current period and Ms. Katzmman's slide presentation will be available at: <http://ir.ltreit.com/Presentations>.

The conference call is accessible by telephone and the internet. Interested parties may access the live conference call via the following:

Webcast	<a href="http://www.LTCreit.com">www.LTCreit.com</a>
USA Toll-Free Number	1-877-510-2862
International Toll-Free Number	1-412-902-4134
Canada Toll-Free Number	1-855-669-9657

Additionally, an audio replay of the call will be available one hour after the live call and through August 14, 2020 via the following:

USA Toll-Free Number	1-877-344-7529
International Toll-Free Number	1-412-317-0088
Canada Toll-Free Number	1-855-669-9658
Conference Number	10145214

#### **About LTC**

LTC is a real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leasebacks, mortgage financing, joint-ventures and structured finance solutions including preferred equity and mezzanine lending. LTC holds 180 investments in 27 states with 29 operating partners. The portfolio is comprised of approximately 50% seniors housing and 50% skilled nursing properties. Learn more at [www.LTCreit.com](http://www.LTCreit.com).

#### **Forward Looking Statements**

This press release includes statements that are not purely historical and are “forward looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the Company’s expectations, beliefs, intentions or strategies regarding the future. All statements other than historical facts contained in this press release are forward looking statements. These forward-looking statements involve a number of risks and uncertainties. Please see LTC’s most recent Annual Report on Form 10-K, its subsequent Quarterly Reports on Form 10-Q, and its other publicly available filings with the Securities and Exchange Commission for a discussion of these and other risks and uncertainties. All forward looking statements included in this press release are based on information available to the Company on the date hereof, and LTC assumes no obligation to update such forward looking statements. Although the Company’s management believes that the assumptions and expectations reflected in such forward looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. The actual results achieved by the Company may differ materially from any forward-looking statements due to the risks and uncertainties of such statements.

(financial tables follow)



**LTC PROPERTIES, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(amounts in thousands, except per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
	(unaudited)		(unaudited)	
Revenues:				
Rental income	\$ 20,275 <sup>(1)</sup>	\$ 38,277	\$ 58,310 <sup>(1)</sup>	\$ 75,901
Interest income from mortgage loans	7,820	7,351	15,597	14,662
Interest and other income	386	638	984	1,159
Total revenues	28,481	46,266	74,891	91,722
Expenses:				
Interest expense	7,546	7,710	15,256	15,177
Depreciation and amortization	9,797	9,860	19,466	19,467
Provision for doubtful accounts	—	84	1	167
Transaction costs	64	200	134	200
Property tax expense	4,111	3,910	8,334	8,296
General and administrative expenses	4,580	4,596	9,680	9,167
Total expenses	26,098	26,360	52,871	52,474
Other operating income:				
Gain on sale of real estate, net	189	500	44,043	500
Operating income	2,572	20,406	66,063	39,748
Loss on unconsolidated joint ventures	(620)	—	(620)	—
Income from unconsolidated joint ventures	—	128	231	1,213
Net income	1,952	20,534	65,674	40,961
Income allocated to non-controlling interests	(82)	(88)	(171)	(169)
Net income attributable to LTC Properties, Inc.	1,870	20,446	65,503	40,792
Income allocated to participating securities	(97)	(94)	(278)	(186)
Net income available to common stockholders	\$ 1,773	\$ 20,352	\$ 65,225	\$ 40,606
Earnings per common share:				
Basic	\$ 0.05	\$ 0.51	\$ 1.66	\$ 1.03
Diluted	\$ 0.05	\$ 0.51	\$ 1.66	\$ 1.02
Weighted average shares used to calculate earnings per common share:				
Basic	39,055	39,577	39,298	39,555
Diluted	39,137	39,769	39,380	39,747
Dividends declared and paid per common share	\$ 0.57	\$ 0.57	\$ 1.14	\$ 1.14

(1) Decreased primarily due to a \$17,742 adjustment for collectibility of rental income and lease incentives during the second quarter of 2020 and reduction in rent related to the sale of the Preferred Care portfolio, partially offset by increased rent from acquisitions and lease transitions.

### **Supplemental Reporting Measures**

FFO and Funds Available for Distribution (“FAD”) are supplemental measures of a real estate investment trust’s (“REIT”) financial performance that are not defined by U.S. generally accepted accounting principles (“GAAP”). Investors, analysts and the Company use FFO and FAD as supplemental measures of operating performance. The Company believes FFO and FAD are helpful in evaluating the operating performance of a REIT. Real estate values historically rise and fall with market conditions, but cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time. We believe that by excluding the effect of historical cost depreciation, which may be of limited relevance in evaluating current performance, FFO and FAD facilitate like comparisons of operating performance between periods. Occasionally, the Company may exclude non-recurring items from FFO and FAD in order to allow investors, analysts and our management to compare the Company’s operating performance on a consistent basis without having to account for differences caused by unanticipated items.

FFO, as defined by the National Association of Real Estate Investment Trusts (“NAREIT”), means net income available to common stockholders (computed in accordance with GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. The Company’s computation of FFO may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or have a different interpretation of the current NAREIT definition from that of the Company; therefore, caution should be exercised when comparing our Company’s FFO to that of other REITs.

We define FAD as FFO excluding the effects of straight-line rent, amortization of lease inducement, effective interest income, deferred income from unconsolidated joint ventures, non-cash compensation charges, capitalized interest and non-cash interest charges. GAAP requires rental revenues related to non-contingent leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. This method results in rental income in the early years of a lease that is higher than actual cash received, creating a straight-line rent receivable asset included in our consolidated balance sheet. At some point during the lease, depending on its terms, cash rent payments exceed the straight-line rent which results in the straight-line rent receivable asset decreasing to zero over the remainder of the lease term. Effective interest method, as required by GAAP, is a technique for calculating the actual interest rate for the term of a mortgage loan based on the initial origination value. Similar to the accounting methodology of straight-line rent, the actual interest rate is higher than the stated interest rate in the early years of the mortgage loan thus creating an effective interest receivable asset included in the interest receivable line item in our consolidated balance sheet and reduces down to zero when, at some point during the mortgage loan, the stated interest rate is higher than the actual interest rate. FAD is useful in analyzing the portion of cash flow that is available for distribution to stockholders. Investors, analysts and the Company utilize FAD as an indicator of common dividend potential. The FAD payout ratio, which represents annual distributions to common shareholders expressed as a percentage of FAD, facilitates the comparison of dividend coverage between REITs.

While the Company uses FFO and FAD as supplemental performance measures of our cash flow generated by operations and cash available for distribution to stockholders, such measures are not representative of cash generated from operating activities in accordance with GAAP, and are not necessarily indicative of cash available to fund cash needs and should not be considered an alternative to net income available to common stockholders.

## Reconciliation of FFO and FAD

The following table reconciles GAAP net income available to common stockholders to each of NAREIT FFO attributable to common stockholders and FAD (unaudited, amounts in thousands, except per share amounts):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
GAAP net income available to common stockholders	\$ 1,773 <sup>(1)</sup>	\$ 20,352	\$ 65,225 <sup>(1)</sup>	\$ 40,606
Add: Depreciation and amortization	9,797	9,860	19,466	19,467
Add: Loss on unconsolidated joint ventures	620	—	620	—
Less: Gain on sale of real estate, net	(189)	(500)	(44,043)	(500)
NAREIT FFO attributable to common stockholders	12,001	29,712	41,268	59,573
Add: Non-recurring items	17,742 <sup>(2) (3)</sup>	—	17,742 <sup>(2) (3)</sup>	576 <sup>(4) (5)</sup>
FFO attributable to common stockholders, excluding non-recurring items	\$ 29,743	\$ 29,712	\$ 59,010	\$ 60,149
NAREIT FFO attributable to common stockholders	\$ 12,001	\$ 29,712	\$ 41,268	\$ 59,573
Non-cash income:				
Less: straight-line rental income	(634)	(1,275)	(1,473)	(2,513)
Add: amortization of lease costs	293 <sup>(3)</sup>	94	394 <sup>(3)</sup>	181
Add: Other non-cash expense	17,557 <sup>(2)</sup>	—	17,557 <sup>(2)</sup>	1,926 <sup>(4)</sup>
Less: Effective interest income from mortgage loans	(1,555)	(1,418)	(3,078)	(2,833)
Less: Deferred income from unconsolidated joint ventures	—	(6)	—	(13)
Net non-cash income	15,661	(2,605)	13,400	(3,252)
Non-cash expense:				
Add: Non-cash compensation charges	1,762	1,623	3,539	3,312
Less: Capitalized interest	(86)	(73)	(277)	(333)
Net non-cash expense	1,676	1,550	3,262	2,979
Funds available for distribution (FAD)	29,338	28,657	\$ 57,930	\$ 59,300
Less: Non-recurring income	—	—	—	(1,350) <sup>(5)</sup>
Funds available for distribution (FAD), excluding non-recurring items	\$ 29,338	\$ 28,657	\$ 57,930	\$ 57,950
NAREIT Basic FFO attributable to common stockholders per share	\$ 0.31	\$ 0.75	\$ 1.05	\$ 1.51
NAREIT Diluted FFO attributable to common stockholders per share	\$ 0.31	\$ 0.75	\$ 1.05	\$ 1.50
NAREIT Diluted FFO attributable to common stockholders	\$ 12,001	\$ 29,806	\$ 41,268	\$ 59,759
Weighted average shares used to calculate NAREIT diluted FFO per share attributable to common stockholders	39,137	39,934	39,380	39,908
Diluted FFO attributable to common stockholders, excluding non-recurring items	\$ 29,840	\$ 29,806	\$ 59,010	\$ 60,335
Weighted average shares used to calculate diluted FFO, excluding non-recurring items, per share attributable to common stockholders	39,309	39,934	39,380	39,908
Diluted FAD, excluding non-recurring items	\$ 29,435	\$ 28,751	\$ 57,930	\$ 58,136
Weighted average shares used to calculate diluted FAD, excluding non-recurring items, per share	39,309	39,934	39,380	39,908

(1) Decreased primarily due to a \$17,742 adjustment for collectibility of rental income and lease incentives during the second quarter of 2020 and reduction in rent related to the sale of the Preferred Care portfolio, partially offset by increased rent from acquisitions and lease transitions.

(2) Represents the write-off of Senior Lifestyle straight-line rent.

(3) Includes the write-off of Senior Lifestyle lease incentives.

(4) Represents the write-off of straight-line rent due to a lease termination and transition of two seniors housing communities to a new operator.

(5) Represents deferred rent repayment from an operator.

**LTC PROPERTIES, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(amounts in thousands, except per share)

	June 30, 2020 (unaudited)	December 31, 2019 (audited)
<b>ASSETS</b>		
Investments:		
Land	\$ 127,774	\$ 126,703
Buildings and improvements	1,317,917	1,295,899
Accumulated depreciation and amortization	(330,098)	(312,642)
Operating real estate property, net	1,115,593	1,109,960
Properties held-for-sale, net of accumulated depreciation: 2020—\$0; 2019—\$35,113	—	26,856
Real property investments, net	1,115,593	1,136,816
Mortgage loans receivable, net of loan loss reserve: 2020—\$2,580; 2019—\$2,560	256,069	254,099
Real estate investments, net	1,371,662	1,390,915
Notes receivable, net of loan loss reserve: 2020—\$163; 2019—\$181	16,093	17,927
Investments in unconsolidated joint ventures	1,023	19,003
Investments, net	1,388,778	1,427,845
Other assets:		
Cash and cash equivalents	50,370	4,244
Debt issue costs related to bank borrowings	1,766	2,164
Interest receivable	29,701	26,586
Straight-line rent receivable	29,619	45,703
Lease incentives	2,471	2,552
Prepaid expenses and other assets	7,467	5,115
Total assets	<u>\$ 1,510,172</u>	<u>\$ 1,514,209</u>
<b>LIABILITIES</b>		
Bank borrowings	\$ 89,900	\$ 93,900
Senior unsecured notes, net of debt issue costs: 2020—\$735; 2019—\$812	599,565	599,488
Accrued interest	4,587	4,983
Accrued expenses and other liabilities	28,815	30,412
Total liabilities	722,867	728,783
<b>EQUITY</b>		
Stockholders' equity:		
Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2020—39,243; 2019—39,752	392	398
Capital in excess of par value	849,326	867,346
Cumulative net income	1,358,985	1,293,482
Cumulative distributions	(1,429,809)	(1,384,283)
Total LTC Properties, Inc. stockholders' equity	778,894	776,943
Non-controlling interests	8,411	8,483
Total equity	787,305	785,426
Total liabilities and equity	<u>\$ 1,510,172</u>	<u>\$ 1,514,209</u>



**SUPPLEMENTAL OPERATING and FINANCIAL DATA**  
SECOND QUARTER 2020

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### FORWARD-LOOKING STATEMENTS

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as “believes,” “expects,” “may,” “will,” “should,” “seeks,” “approximately,” “intends,” “plans,” “estimates” or “anticipates,” or the negative of those words or similar words. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forward-looking statements, please see the discussion under “Risk Factors” and other information contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2019 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.

### NON-GAAP INFORMATION

This supplemental information contains certain non-GAAP information including EBITDAre, adjusted EBITDAre, FFO, FFO excluding non-recurring items, FAD, FAD excluding non-recurring items, adjusted interest coverage ratio, and adjusted fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 22, 25 and 26 of this supplemental information, and additional information is available under the “Non-GAAP Financial Measures” subsection under the “Selected Financial Data” section of our website at [www.LTCreit.com](http://www.LTCreit.com).

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Founded in 1992, LTC Properties, Inc. (NYSE: LTC) is a self-administered real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including preferred equity and mezzanine lending. LTC's portfolio encompasses Skilled Nursing Facilities (SNF), Assisted Living Communities (ALF), Independent Living Communities (ILF), Memory Care Communities (MC) and combinations thereof. Our main objective is to build and grow a diversified portfolio that creates and sustains shareholder value while providing our stockholders current distribution income. To meet this objective, we seek properties operated by regional operators, ideally offering upside and portfolio diversification (geographic, operator, property type and investment vehicle). For more information, visit [www.LTCreit.com](http://www.LTCreit.com).

## BOARD OF DIRECTORS

Wendy Simpson	Chairman
Boyd Hendrickson	Lead Independent Director
James Pieczynski	Nominating & Corporate Governance Committee Chairman
Devra Shapiro	Audit Committee Chairman
Timothy Triche, MD	Compensation Committee Chairman

## ANALYSTS

Connor Siversky	Berenberg Capital Markets
John Kim	BMO Capital Markets Corp.
Daniel Bernstein	CapitalOne
Aaron Hecht	JMP Securities, LLC
Jordan Sadler	KeyBanc Capital Markets, Inc.
Omotayo Okusanya	Mizuho Securities USA LLC
Mike Carroll	RBC Capital Markets Corporation
Richard Anderson	SMBC Nikko Securities
Todd Stender	Wells Fargo Securities, LLC

Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, and forecasts of LTC or its management.

## LEADERSHIP



**Wendy Simpson**  
Chairman and  
Chief Executive Officer



**Pam Kessler**  
Co-President,  
CFO and Secretary



**Clint Mallin**  
Co-President and  
Chief Investment Officer



**Gece Chikhale**  
Executive Vice President,  
Chief Accounting Officer,  
and Treasurer



**Doug Korey**  
Executive Vice President,  
Managing Director of  
Business Development



**Gibson Sattenwhite**  
Senior Vice President,  
Asset Management



**Peter Lyew**  
Vice President,  
Director of Taxes



**Mandi Hogan**  
Vice President,  
Marketing &  
Investor Relations



**Mike Bowden**  
Vice President,  
Investments

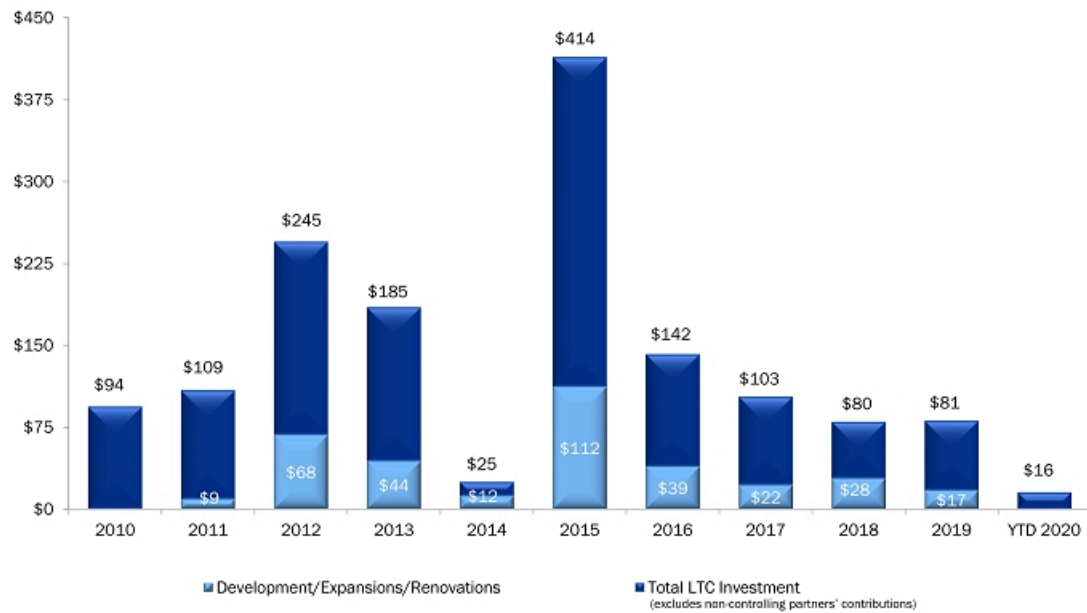
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805-981-8655  
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**TRANSFER AGENT**  
American Stock Transfer  
and Trust Company  
6201 15<sup>th</sup> Avenue  
Brooklyn, NY 11219  
866-708-5586



## EXECUTION OF GROWTH STRATEGY

### \$1.5 Billion in Total Investments Underwritten







## REAL ESTATE ACTIVITIES – ACQUISITIONS AND LOAN ORIGINATIONS

(DOLLAR AMOUNTS IN THOUSANDS)

### ACQUISITIONS

DATE	# OF PROPERTIES	PROPERTY TYPE	# BEDS/ UNITS	LOCATION	OPERATOR	DATE OF CONSTRUCTION	CONTRACTUAL INITIAL CASH YIELD	PURCHASE PRICE	ADDITIONAL COMMITMENT <sup>(1)</sup>
2019 1/31	1	ALF/MC	74 units	Abingdon, VA	English Meadows Senior Living	2015	7.40%	\$ 18,719 <sup>(2)</sup>	\$ —
8/15	1	SNF <sup>(3)</sup>	90 beds	Kansas City, MO	Ignite Medical Resorts	2018	8.25% <sup>(5)</sup>	19,500	—
8/23	1	UDP <sup>(4)</sup>	90 beds	Independence, MO	Ignite Medical Resorts	2019-2020	9.25%	2,622	14,752
12/31	1	ALF/MC	76 units	Auburn Hills, MI	Randall Residence	1995	7.40%	6,486	2,285 <sup>(6)</sup>
12/31	1	MC	80 units	Sterling Heights, MI	Randall Residence	1997	7.40%	12,514	— <sup>(6)</sup>
	5		230 units / 180 beds					\$ 57,841	\$ 17,037
2020 1/10	1	SNF	140 beds	Longview, TX	HMG Healthcare	2014	8.50%	\$ 13,500	\$ —

- (1) Commitments may include capital improvement or development allowances for approved projects but excludes incentive payments and contingent payments. For a comprehensive list of our commitments, see our Quarterly Report on Form 10-Q.
- (2) We entered into a JV to purchase an existing operational 74-unit ALF/MC community. The non-controlling partner contributed \$919 of equity and we contributed \$15,976 in cash. LTC's economic interest in the real estate JV is approximately 95%. We account for the JV on a consolidated basis. See page 6 for joint venture contributions.
- (3) We acquired a 90-bed post-acute skilled nursing center in Kansas City, MO. We also acquired a parcel of land and committed to develop a 90-bed post-acute skilled nursing center in Independence, MO.
- (4) See page 7 for development activities.
- (5) Escalated by 2% in December 2019 and annually thereafter.
- (6) Capital improvement commitment is available to both properties for a total of \$2,285.

### LOAN ORIGINATIONS

DATE	# OF PROPERTIES	PROPERTY TYPE	# BEDS/ UNITS	LOCATION	LOAN TYPE	MATURITY DATE	OPERATOR	ORIGINATION	FUNDED AT ORIGINATION	STATED INTEREST RATE
2019 6/20	2	SNF	205 beds	East Lansing, MI <sup>(1)</sup>	Mortgage	Jan-2045	Prestige Healthcare	\$ 7,500	\$ 7,500	9.41%
2020 6/2	4	SNF	501 beds	Various in MI <sup>(2)</sup>	Mortgage	Oct-2045	Prestige Healthcare	\$ 2,000	\$ 2,000	8.89%

- (1) We funded additional loan proceeds of \$7,500 under an existing mortgage loan. The incremental funding bears interest at 9.41%, fixed for two years, and escalating annually by 2.25% thereafter.
- (2) We funded additional loan proceeds of \$2,000 under an existing mortgage loan. The incremental funding bears interest at 8.89%, escalating annually by 2.25% thereafter.



## REAL ESTATE ACTIVITIES – JOINT VENTURES

(DOLLAR AMOUNTS IN THOUSANDS)

### CONSOLIDATED JOINT VENTURES

INVESTMENT YEAR	LOCATION	OPERATOR	PROPERTY TYPE	INVESTMENT PURPOSE	# BEDS/ UNITS	TOTAL JOINT VENTURES COMMITMENT	NON-CONTROLLING INTEREST CONTRIBUTION	LTC COMMITMENT	LTC FUNDED TO DATE	LTC REMAINING COMMITMENT
2017	Cedarburg, WI	Tealwood Senior Living	ALF/MC/ILF	Owned Real Estate & Development	110 units	\$ 22,244	\$ 2,305	\$ 19,939	\$ 19,939	\$ —
2017	Spartanburg, SC	ALG Senior	ALF	Owned Real Estate	87 units	11,660	1,241	10,419	10,419	—
					197 units	33,904	3,546	30,358	30,358	—
2018	Medford, OR	Fields Senior Living <sup>(1)(2)</sup>	ALF	Owned Real Estate & Development	78 units	18,108	1,081	17,027	16,786 <sup>(2)</sup>	—
2018	Medford, OR	Fields Senior Living <sup>(2)</sup>	ILF	Owned Real Estate	89 units	14,400	2,857	11,543	11,543	—
					167 units	32,508	3,938	28,570	28,329	—
2019	Abingdon, VA	English Meadows Senior Living	ALF/MC	Owned Real Estate	74 units	16,895	919	15,976	15,976	—
					438 units	\$ 83,307	\$ 8,403	\$ 74,904	\$ 74,663	\$ —

(1) Certificate of occupancy was received on March 18, 2020, and license was received on May 29, 2020. Due to COVID-19 pandemic, opening has been delayed and is currently expected to occur in Fall of 2020. This project was completed under budget.

(2) Represents a single joint venture with ownership in two properties.





## REAL ESTATE ACTIVITIES – DE NOVO DEVELOPMENT & RENOVATIONS

(DOLLAR AMOUNTS IN THOUSANDS)

### CONSTRUCTION IN PROGRESS

ESTIMATED CASH RENT INCEPTION						CONTRACTUAL				TOTAL		TOTAL	REMAINING
DATE	COMMITMENT YEAR	LOCATION	OPERATOR	# OF PROJECTS	PROPERTY TYPE	INITIAL CASH YIELD	# BEDS/ UNITS	INVESTMENT COMMITMENT <sup>(1)</sup>	2Q20 FUNDING	CAPITALIZED INTEREST	PROJECT BASIS TO DATE	COMMITMENT <sup>(2)</sup>	
4Q20 <sup>(3)</sup>	2019	Independence, MO	Ignite	1	SNF	9.25%	90 beds	\$ 17,374	\$ 3,394	\$ 195	\$ 10,163	\$ 7,406	

(1) Includes purchase of land and development commitment.

(2) Remaining Commitment is calculated as follows: "Investment Commitment" less "Total Project Basis" plus "Total Capitalized Interest/Other."

(3) In August 2019, we acquired a parcel of land for \$2,622 and committed to develop a 90-bed post-acute skilled nursing center.

### RENOVATIONS: MORTGAGE LOANS

ESTIMATED INTEREST INCEPTION DATE	COMMITMENT	PROJECT TYPE	LOCATION	OPERATOR	# OF PROJECTS	PROPERTY TYPE	CONTRACTUAL INITIAL CASH YIELD	INVESTMENT COMMITMENT	2Q20 FUNDING	TOTAL FUNDED TO DATE	REMAINING COMMITMENT
— <sup>(1)</sup>	2016	Renovation	East Lansing, MI	Prestige Healthcare	2	SNF	9.41%	\$ 4,500	\$ 111	\$ 4,374	\$ 126
— <sup>(2)</sup>	2018	Renovation	Sterling Heights, MI	Prestige Healthcare	1	SNF	8.66%	1,700	57	1,095	605
— <sup>(2)</sup>	2018	Renovation	Grand Haven, MI	Prestige Healthcare	1	SNF	9.41%	3,000	23	993	2,007
					4			\$ 9,200	\$ 191	\$ 6,462	\$ 2,738

(1) Commitment is secured by two properties in Michigan operated by Prestige Healthcare. Interest payment increases upon each funding.

(2) Commitment is part of the total loan commitment secured by four properties in Michigan operated by Prestige Healthcare. Interest payment increases upon each funding.





## REAL ESTATE ACTIVITIES – LEASE-UP

(DOLLAR AMOUNTS IN THOUSANDS)

DATE ACQUIRED	DATE OPENED <sup>(1)</sup>	OCCUPANCY AT 6/30/2020	DEVELOPMENT COMMITMENT YEAR	PROJECT TYPE	LOCATION	OPERATOR	# OF PROJECTS	PROPERTY TYPE	# BEDS/ UNITS	CONTRACTUAL INITIAL CASH YIELD	TOTAL INVESTMENT <sup>(2)</sup>
Dec-2017	Feb-2019 <sup>(3)</sup>	33%	2017	Development	Cedarburg, WI	Tealwood	1	ALF/MC/ILF	110 units	7.50%	\$ 21,535
May-2018	— <sup>(4)</sup>	— <sup>(4)</sup>	2018	Development	Medford, OR	Fields Senior Living	1	ALF/MC	78 units	7.65%	17,881
							2		188 units		\$ 39,416

(1) Represents date of Certificate of Occupancy.

(2) Total Investment includes land acquisition, closing costs and total development funding and excludes capitalized interest.

(3) Certificate of occupancy was received in February 2019, however licensure was not received until April 2019.

(4) Certificate of occupancy was received on March 18, 2020, and license was received on May 29, 2020. Due to COVID-19 pandemic, opening has been delayed and is currently expected to occur in Fall of 2020.





## REAL ESTATE ACTIVITIES – LEASE-UP HISTORY

PROPERTY	LOCATION	OPERATOR	PROPERTY TYPE	PROJECT TYPE	# BEDS/ UNITS	DATE ACQUIRED	DATE OPENED <sup>(1)</sup>	DATE STABILIZED	# OF MONTHS TO STABILIZATION
Highline Place	Littleton, CO	Anthem	MC	Development	60 units	May-2012	Jul-2013	Sep-2013	2
Willowbrook Place - Kipling	Littleton, CO	Anthem	MC	Development	60 units	Sep-2013	Aug-2014	Dec-2015	16
Chelsea Place	Aurora, CO	Anthem	MC	Development	48 units	Sep-2013	Dec-2014	Mar-2016	15
Greenridge Place	Westminster, CO	Anthem	MC	Development	60 units	Dec-2013	Feb-2015	Feb-2017	24
Harvester Place	Burr Ridge, IL	Anthem	MC	Development	66 units	Oct-2014	Feb-2016	Feb-2018	24
Vineyard Place	Murrieta, CA	Anthem	MC	Development	66 units	Sep-2015	Aug-2016	Aug-2018	24
Porter Place	Tinley Park, IL	Anthem	MC	Development	66 units	May-2015	Jul-2016	Jul-2018	24
Emerald Place	Glenview, IL	Anthem	MC	Development	66 units	Oct-2015	Dec-2017	Dec-2019	24
Grace Point Place <sup>(2)</sup>	Oak Lawn, IL	Anthem	MC	Development	66 units	Oct-2016	Jun-2018	Jun-2020	24
Coldspring Transitional Care Center	Cold Spring, KY	Carespring	SNF	Development	143 beds	Dec-2012	Nov-2014	Jun-2016	19
Boonespring Healthcare Center	Union, KY	Carespring	SNF	Development	143 beds	Sep-2016	Feb-2019	Dec-2019	10
Hillside Heights Rehabilitation Suites	Amarillo, TX	Fundamental	SNF	Redevelopment	120 beds	Oct-2011	Jul-2013	Aug-2013	1
Pavilion at Glacier Valley	Slinger, WI	Fundamental	SNF	Redevelopment	106 beds	Feb-2015	Feb-2014	Feb-2016	24
Pavilion at Creekwood	Mansfield, TX	Fundamental	SNF	Acquisition	126 beds	Feb-2016	Jul-2015	Feb-2017	12
Carmel Village Memory Care	Clovis, CA	Generations	MC/ILF	Acquisition	73 units	Jun-2017	Sep-2016	Jun-2018	12
Carmel Village at Clovis	Clovis, CA	Generations	ALF	Acquisition	107 units	Jun-2017	Nov-2014	Jun-2018	12
Mustang Creek Estates	Frisco, TX	Mustang Creek Mgmt	ALF/MC	Development	80 units	Dec-2012	Oct-2014	Dec-2015	14
The Oxford Grand	Wichita, KS	Oxford Senior Living	ALF/MC	Development	77 units	Oct-2012	Oct-2013	Sep-2014	11
Oxford Villa	Wichita, KS	Oxford Senior Living	ILF	Development	108 units	May-2015	Nov-2016	Nov-2018	24
Oxford Kansas City	Kansas City, MO	Oxford Senior Living	ALF/MC	Acquisition	73 units	Oct-2017	Aug-2017	Jun-2019	22

(1) Represents date of Certificate of Occupancy.

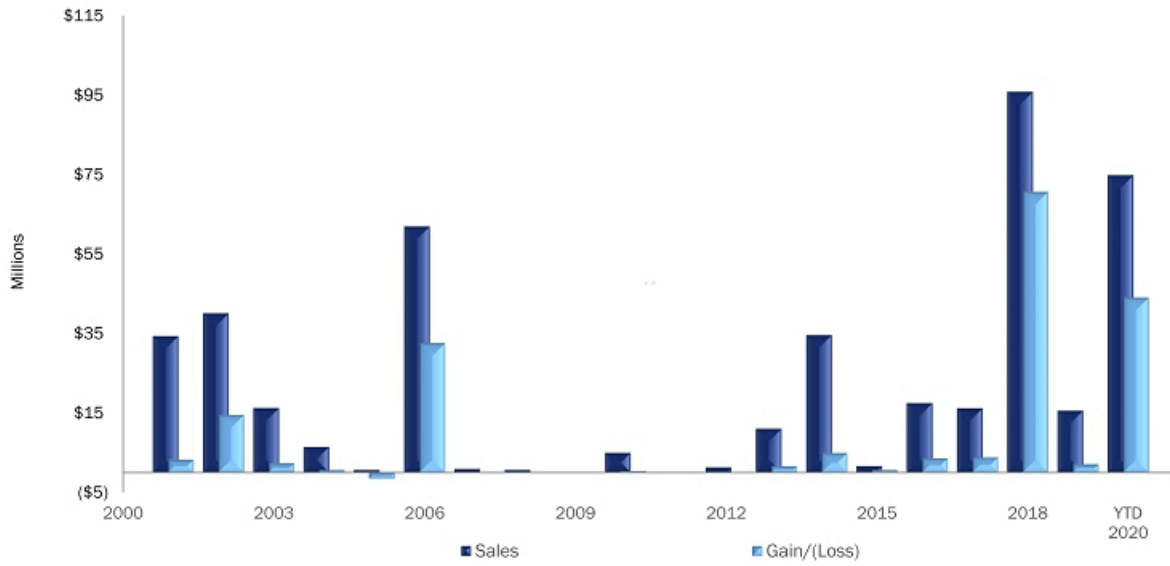
(2) Property meets the definition of stabilized by being open for 24 months but has not yet achieved the occupancy threshold requirement of 90% for ALF. The occupancy at June 30, 2020 was 56%.



## REAL ESTATE ACTIVITIES – CAPITAL RECYCLING

On average, LTC has sold approximately \$20.7 million<sup>(1)</sup> annually

- Since 2000:
- Total Sales Price of \$434.2 million
  - Total Gain of \$183.6 million



(1) Reflects total sales price.







## PORTFOLIO OVERVIEW

(DOLLAR AMOUNTS IN THOUSANDS)

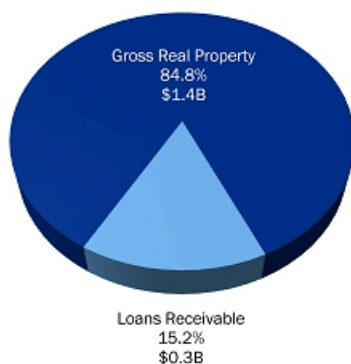
PROPERTY TYPE	# OF PROPERTIES	GROSS INVESTMENT	% OF INVESTMENT	TWELVE MONTHS ENDED JUNE 30, 2020		
				RENTAL INCOME <sup>(1)</sup>	INTEREST INCOME <sup>(2)</sup>	% OF REVENUES
Skilled Nursing	72	\$ 802,474	47.1%	\$ 61,789	\$ 30,927	56.3%
Assisted Living	107	880,343	51.6%	71,047	—	43.1%
Under Development <sup>(3)</sup>	—	10,163	0.6%	—	—	—
Other <sup>(4)</sup>	1	11,360	0.7%	968	—	0.6%
<b>Total</b>	<b>180</b>	<b>\$ 1,704,340</b>	<b>100.0%</b>	<b>\$ 133,804</b>	<b>\$ 30,927</b>	<b>100.0%</b>

(1) Includes "cash rent," "straight-line rent" and "amortization of lease incentives" and excludes real estate taxes reimbursement, straight-line rent write-off and rental income from properties sold during the twelve months ended June 30, 2020.

(2) Includes "interest income from mortgage loans" and excludes interest income from mortgage loans that paid off during the twelve months ended June 30, 2020.

(3) Includes a development project consisting of a 90-bed SNF center in Missouri.

(4) Includes three parcels of land held-for use and one behavioral health care hospital.





## PORTFOLIO METRICS

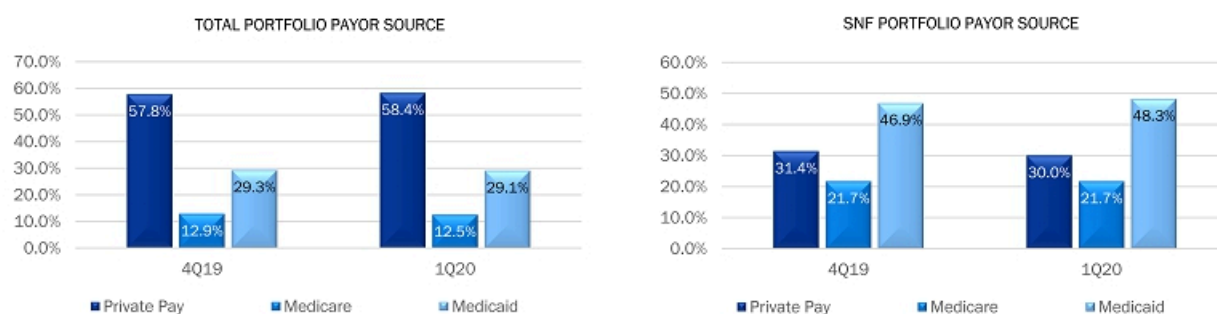
(TRAILING TWELVE MONTHS THROUGH MARCH 31, 2020 AND DECEMBER 31, 2019)

### SAME PROPERTY PORTFOLIO STATISTICS <sup>(1)(2)</sup>



Excluding Senior Lifestyle, normalized EBITDAR and EBITDARM coverage was 1.26 and 1.49, respectively and occupancy was 85.9%.

### STABILIZED PROPERTY PORTFOLIO <sup>(1)(2)</sup>



<sup>(1)</sup> Information is from property level operator financial statements which are unaudited and have not been independently verified by LTC.

<sup>(2)</sup> The coverage and occupancy levels at our properties will be adversely affected if COVID-19 or another pandemic results in infections on a large scale at our properties, early resident move-outs, our operators delay accepting new residents due to quarantines, and/or potential occupants postpone moving to a senior housing facility.

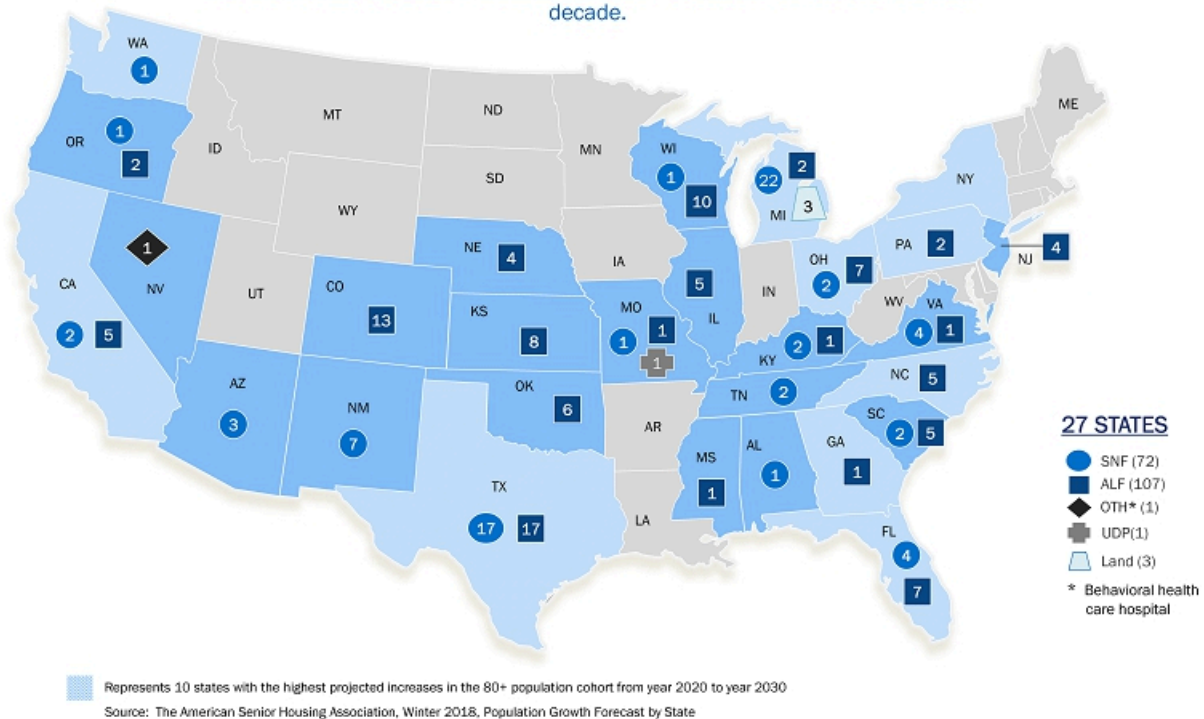




## PORTFOLIO DIVERSIFICATION – GEOGRAPHY

(AS OF JUNE 30, 2020)

States in which we have some of the highest concentration of properties are states with the highest projected increases in the 80+ population cohort over the next decade.





## PORTFOLIO DIVERSIFICATION – GEOGRAPHY

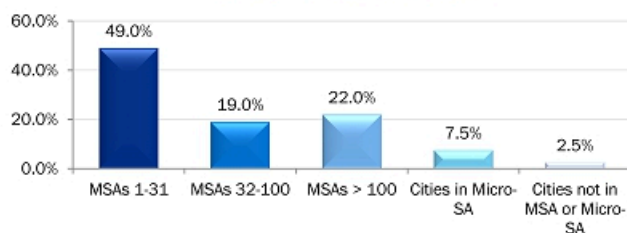
(AS OF JUNE 30, 2020, DOLLAR AMOUNTS IN THOUSANDS)

STATE <sup>(1)</sup>	# OF PROPS	GROSS INVESTMENT		%	SNF	%	ALF	%	UDP	%	OTH <sup>(2)</sup>	%
Michigan	24	\$ 279,821	16.4%		\$ 258,649	32.2%	\$ 20,229	2.3%	\$ —	—	\$ 943	8.3%
Texas	34	273,075	16.0%		202,605	25.2%	70,470	8.0%	—	—	—	—
Wisconsin	11	149,403	8.8%		13,946	1.7%	135,457	15.4%	—	—	—	—
Colorado	13	106,879	6.3%		—	—	106,879	12.1%	—	—	—	—
California	7	104,687	6.1%		22,262	2.8%	82,425	9.3%	—	—	—	—
Illinois	5	87,670	5.1%		—	—	87,670	10.0%	—	—	—	—
Ohio	9	86,497	5.1%		54,000	6.7%	32,497	3.7%	—	—	—	—
Florida	11	72,307	4.2%		32,865	4.1%	39,442	4.5%	—	—	—	—
Kentucky	3	62,733	3.7%		48,520	6.1%	14,213	1.6%	—	—	—	—
New Jersey	4	62,229	3.7%		—	—	62,229	7.1%	—	—	—	—
All Others	59	419,039	24.6%		169,627	21.2%	228,832	26.0%	10,163	100.0%	10,417	91.7%
<b>Total</b>	<b>180</b>	<b>\$ 1,704,340</b>	<b>100.0%</b>		<b>\$ 802,474</b>	<b>100.0%</b>	<b>\$ 880,343</b>	<b>100.0%</b>	<b>\$ 10,163</b>	<b>100.0%</b>	<b>\$ 11,360</b>	<b>100.0%</b>

(1) Due to master leases with properties in 27 states, revenue by state is not available.

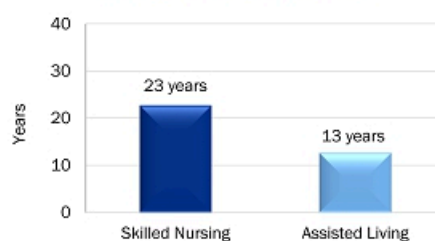
(2) Includes one behavioral health care hospital and three parcels of land.

**GROSS PORTFOLIO BY MSA <sup>(1)</sup>**



(1) The MSA rank by population as of July 1, 2019, as estimated by the United States Census Bureau. Approximately 68% of our properties are in the top 100 MSAs.

**AVERAGE PORTFOLIO AGE <sup>(1)</sup>**



(1) As calculated from construction date or major renovation/expansion date. Includes owned portfolio and mortgage loans secured by 22 SNF properties in Michigan.



## PORTFOLIO DIVERSIFICATION – 29 OPERATORS

(AS OF JUNE 30, 2020, DOLLAR AMOUNTS IN THOUSANDS)

OPERATORS	# OF PROPS	ANNUALIZED INCOME				GROSS INVESTMENT	
		GAAP <sup>(1)</sup>	%	CASH	%		%
Prestige Healthcare	24	\$ 32,421	20.3%	\$ 26,534	17.3%	\$ 271,781	16.0%
Senior Care Centers	11	14,603	9.0%	14,603	9.5%	138,109	8.1%
Brookdale Senior Living	35	14,004 <sup>(2)</sup>	8.8%	14,004 <sup>(2)</sup>	9.1%	98,921	5.8%
Senior Lifestyle Corporation	23	10,800 <sup>(3)</sup>	6.8%	10,800 <sup>(3)</sup>	7.0%	191,622	11.2%
Anthem Memory Care	11	9,900 <sup>(4)</sup>	6.2%	9,900 <sup>(4)</sup>	6.5%	136,483	8.0%
Carespring Health Care Management	4	11,194	7.0%	9,748	6.4%	102,520	6.0%
Fundamental	7	8,418	5.3%	8,675	5.7%	75,795	4.5%
Traditions Senior Management	7	8,276	5.2%	8,535	5.6%	71,742	4.2%
Genesis Healthcare	6	8,154	5.1%	8,322	5.4%	50,004	2.9%
Juniper Communities	5	6,663	4.2%	6,626	4.3%	81,988	4.8%
All Others	47	35,426	22.1%	35,577	23.2%	485,375	28.5%
	180	\$ 159,859	100.0%	\$ 153,324	100.0%	\$ 1,704,340	100.0%

- (1) Represents annualized income for the month of June 2020 for leased properties, except for Anthem and Senior Lifestyle as noted below, and annualized interest income from mortgage loans outstanding as of June 30, 2020.
- (2) Given the uncertainties caused by COVID-19, we agreed to extend the lease maturity date by one year to December 31, 2021. In consideration for the one-year extension, Brookdale agreed to consolidate the previous four separate lease agreements into a single consolidated master lease effective July 1, 2020. This new master lease provides three renewal options consisting of a four-year renewal option, a five-year renewal option and a 10-year renewal option. The notice period for the first renewal option is January 1, 2021 to April 30, 2021. The economic terms of rent remain the same as the consolidated rent terms under the previous four separate lease agreements. In addition, we have extended a \$4,000 capital commitment which is available through December 31, 2021 at a 7% yield.
- (3) Assumes monthly payments of \$900, the approximate amount of portfolio EBITDAR reported in June. An affiliate of Senior Lifestyle ("Senior Lifestyle") was provided deferred rent in the amount of \$394 in April. Against a monthly contractual rent amount of \$1,520, Senior Lifestyle paid \$130 in May, \$409 in June and \$1,081 in July. As of June 30, 2020, the remaining outstanding balance of \$2,755 is covered by a letter of credit and security deposit totaling \$3,608. During 2020, we wrote off a total of \$17,742 of straight-line rent receivable and lease incentives related to this master lease and will account for Senior Lifestyle on a cash basis effective July 2020. We are evaluating our options for the portfolio which may include re-leasing some or all of the properties and selling some of the properties.
- (4) Anthem is currently being accounted for on a cash basis. As a result of Anthem's default under its master lease in 2017, they are on a cash basis. We anticipate that Anthem will pay annual cash rent of \$9,900 million through 2020. However, the COVID-19 pandemic may adversely impact Anthem's operating cashflow and ability to pay rent. We receive regular financial performance updates from Anthem and continue to monitor Anthem's performance obligations under the master lease agreement.



Privately Held	SNF/ALF/ILF Other Rehab	78 Properties	5 States
Privately Held	SNF/ALF	22 Properties	1 State
NYSE: BKD	ILF/ALF/MC Continuing Care	741 Properties	45 States
Privately Held	ALF/ILF/MC/SNF Short Term Stays	181 Properties	27 States
Privately Held	Exclusively MC	11 Properties	4 States



Privately Held	SNF/ALF/ILF Transitional Care	13 Properties	2 States
Privately Held	SNF/MC Hospitals & Other Rehab	84 Properties	10 States
Privately Held	SNF/ALF/ILF	25 Properties	5 States
NYSE: GEN	SNF/ALF Senior Living	Nearly 400 Properties	25 States
Privately Held	ALF/ILF/MC/SNF	22 Properties	3 States



## PORTFOLIO DIVERSIFICATION – OPERATORS

(DOLLAR AMOUNTS IN THOUSANDS)

### COVID-19 UPDATE

"We commend our operators for working tirelessly to provide care where it is needed the most, and have confidence that they will continue to meet this new normal with diligence, strength and grace."

- Wendy Simpson

- Our rent deferral agreements generally require the deferred rent to be paid within 6 to 24 months.
- LTC evaluated deferral requests with close attention to ongoing operations, rent coverage, corporate financial health and liquidity of the operator.
- See page 15 for detailed operator rent disclosures

### OPERATOR UPDATE

92%

2Q rent collected

99%

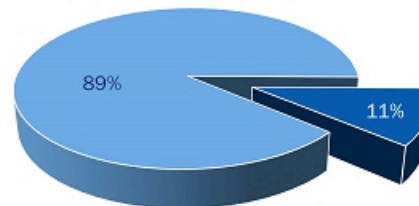
2Q rent collected excluding Senior Lifestyle  
See page 15 for the Senior Lifestyle disclosure.

95%

2Q deferred and delinquent rent covered by cash security deposits/letter of credit/guarantee  
\* 90% covered by cash/letter of credit

### DEFERRED RENT BY PROPERTY TYPE

■ ALF/MC  
■ SNF



- Of the \$930 2Q rent deferred, approximately 89% relates to ALF/MC and 11% relates to SNF.
- Of the \$930 2Q rent deferred, we subsequently received the repayment of \$277 in 2Q and an additional \$70 in July.
- Of the \$653 2Q rent deferred outstanding, \$339 is backed by security deposits/letter of credits.



## PORTFOLIO MATURITY

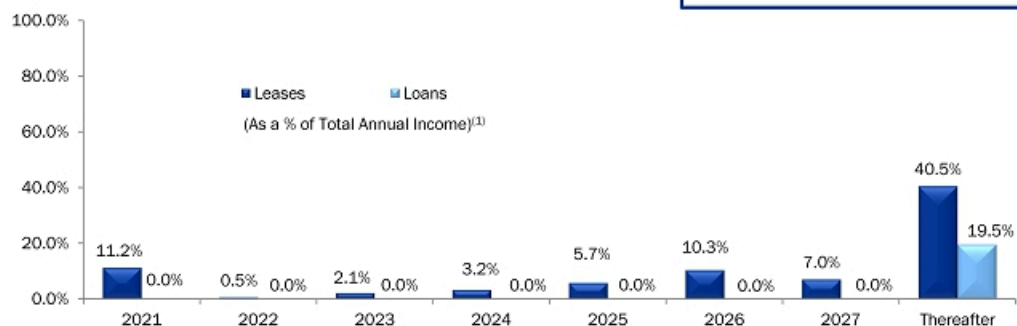
(AS OF JUNE 30, 2020, DOLLAR AMOUNTS IN THOUSANDS)

YEAR	RENTAL INCOME <sup>(1)</sup>	% OF TOTAL	INTEREST INCOME <sup>(1)</sup>	% OF TOTAL	ANNUALIZED GAAP INCOME <sup>(1)</sup>	% OF TOTAL
2021	\$ 17,962 <sup>(2)</sup>	14.0%	—	—	\$ 17,962	11.2%
2022	771	0.6%	—	—	771	0.5%
2023	3,332	2.6%	—	—	3,332	2.1%
2024	5,140	4.0%	—	—	5,140	3.2%
2025	9,096	7.0%	—	—	9,096	5.7%
2026	16,430	12.8%	—	—	16,430	10.3%
2027	11,262	8.8%	—	—	11,262	7.0%
Thereafter	64,680	50.2%	31,186	100.0%	95,866	60.0%
Total	\$ 128,673	100.0%	\$ 31,186	100.0%	\$ 159,859	100.0%

### Near Term Lease Maturities:

- Four in 2021 with an annualized GAAP rent totaling \$18.0 million <sup>(2)</sup>
- One in 2022 with an annualized GAAP rent totaling \$0.8 million

As of June 30, 2020, approximately 93% of owned properties are covered under master leases and approximately 95% of rental revenues come from master leases or cross-default leases.



(1) Includes annualized GAAP rent for leased properties, except for Anthem and Senior Lifestyle, and annualized interest income from mortgage loans outstanding as of June 30, 2020.

(2) Includes Brookdale. See page 15 for Brookdale disclosure.



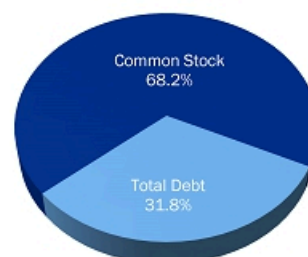


## ENTERPRISE VALUE

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS AND NUMBER OF SHARES)

			JUNE 30, 2020	CAPITALIZATION
<b>DEBT</b>				
Bank borrowings - weighted average rate 2.2%			\$ 89,900	
Senior unsecured notes, net of debt issue costs - weighted average rate 4.4% <sup>(1)</sup>			599,565	
Total debt - weighted average rate 4.1%			689,465	31.8%
<b>EQUITY</b>				
		6/30/20		
	No. of shares	Closing Price		
Common stock	39,242,732	\$ 37.67 <sup>(2)</sup>	1,478,274	68.2%
Total Market Value			1,478,274	
<b>TOTAL VALUE</b>			<b>\$ 2,167,739</b>	<b>100.0%</b>
Add: Non-controlling interest			8,411	
Less: Cash and cash equivalents			(50,370)	
<b>ENTERPRISE VALUE</b>			<b>\$ 2,125,780</b>	
Debt to Enterprise Value			32.4%	
Debt to Annualized Adjusted EBITDA <sup>(3)</sup>			4.6x	
Net Debt to Annualized Adjusted EBITDA <sup>(3)</sup>			4.3x	

CAPITALIZATION



- (1) Represents outstanding balance of \$600,300, net of debt issue costs of \$735.  
(2) Closing price of our common stock as reported by the NYSE on June 30, 2020.  
(3) See page 22 for reconciliation of annualized adjusted EBITDA.







## DEBT METRICS

(DOLLAR AMOUNTS IN THOUSANDS)

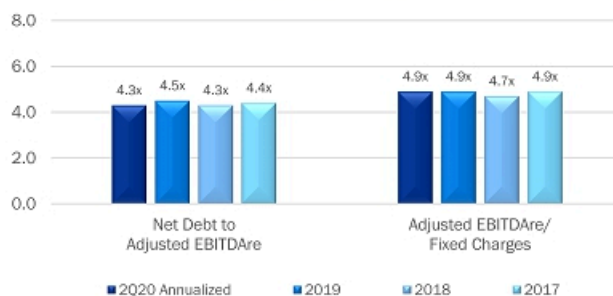
### LINE OF CREDIT LIQUIDITY



### LEVERAGE RATIOS



### COVERAGE RATIOS



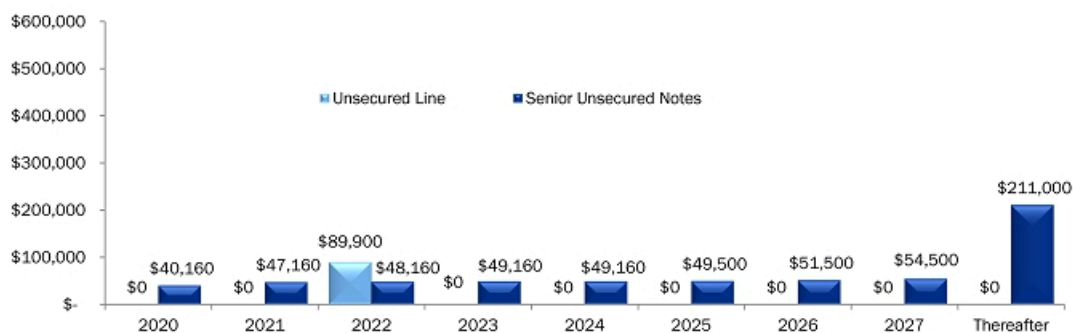
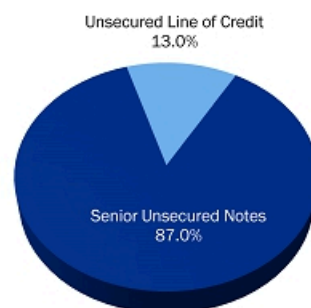


## DEBT MATURITY

(AS OF JUNE 30, 2020, DOLLAR AMOUNTS IN THOUSANDS)

YEAR	UNSECURED LINE OF CREDIT	SENIOR UNSECURED NOTES <sup>(1)</sup>	TOTAL	% OF TOTAL
2020	\$ —	\$ 40,160	\$ 40,160	5.8%
2021	—	47,160	47,160	6.8%
2022	89,900	48,160	138,060	20.0%
2023	—	49,160	49,160	7.1%
2024	—	49,160	49,160	7.1%
2025	—	49,500	49,500	7.2%
2026	—	51,500	51,500	7.5%
2027	—	54,500	54,500	7.9%
Thereafter	—	211,000	211,000	30.6%
Total	\$ 89,900	\$ 600,300 <sup>(2)</sup>	\$ 690,200 <sup>(2)</sup>	100.0%

## DEBT STRUCTURE



(1) Reflects scheduled principal payments.

(2) Includes debt issue costs which are excluded in the senior unsecured notes balance on our Consolidated Balance Sheets shown on page 24.







## FINANCIAL DATA SUMMARY

(DOLLAR AMOUNTS IN THOUSANDS)

	6/30/20	12/31/19	12/31/18	12/31/17
Gross real estate assets	\$ 1,704,340	\$ 1,741,230	\$ 1,666,842	\$ 1,618,284
Net real estate investments	\$ 1,371,662	\$ 1,390,915	\$ 1,349,520	\$ 1,309,996
Gross asset value	\$ 1,843,013	\$ 1,864,705	\$ 1,831,070	\$ 1,774,024
Total debt <sup>(1)</sup>	\$ 689,465	\$ 693,388	\$ 645,029	\$ 667,502
Total liabilities <sup>(1)</sup>	\$ 722,867	\$ 728,783	\$ 680,649	\$ 706,922
Total equity	\$ 787,305	\$ 785,426	\$ 832,971	\$ 758,648

(1) Includes outstanding gross bank borrowings and senior unsecured notes, net of debt issue costs.

### NON-CASH REVENUE COMPONENTS

	2020	3Q20 <sup>(1)</sup>	4Q20 <sup>(1)</sup>	1Q21 <sup>(1)</sup>	2Q21 <sup>(1)</sup>
Straight-line rent	\$ 634 <sup>(2)(3)(4)</sup>	\$ 216 <sup>(2)</sup>	\$ (38) <sup>(2)</sup>	\$ (37) <sup>(2)</sup>	\$ (769) <sup>(2)(3)</sup>
Amortization of lease incentives	(293) <sup>(4)</sup>	(104)	(104)	(104)	(104)
Effective interest	1,555	1,564	1,491	1,442	1,437
Net	\$ 1,896	\$ 1,676	\$ 1,349	\$ 1,301	\$ 564

(1) For leases and loans in place at June 30, 2020, assuming no renewals, modifications or replacements and no new investments are added to our portfolio.

(2) Change from prior quarter relates to COVID-19 deferred rent and repayments. See page 16 for disclosures.

(3) Includes repayment of other deferred rent per the lease agreement.

(4) Includes a one-time lease incentive write-off related to Senior Lifestyle. See page 15 for disclosure.

### COMPONENTS OF RENTAL INCOME

	THREE MONTHS ENDED		SIX MONTHS ENDED	
	JUNE 30,		JUNE 30,	
	2020	2019	2020	2019
Cash rent	\$ 33,380	\$ 33,186	\$ 66,455 <sup>(1)</sup>	\$ 67,250
Revenue related to real estate taxes reimbursed by the operator	4,111	3,910	8,333	8,245
Straight-line rent	634 <sup>(2)</sup>	1,275	1,473 <sup>(2)</sup>	2,513
Straight-line rent and lease incentives write-off	(17,742) <sup>(3)</sup>	—	(17,742) <sup>(3)</sup>	(1,926) <sup>(4)</sup>
Amortization of lease incentives	(108) <sup>(3)</sup>	(94)	(209) <sup>(3)</sup>	(181)
Total rental income	\$ 20,275	\$ 38,277	\$ 58,310	\$ 75,901

(1) Decrease due to the sale of Preferred Care portfolio, partially offset by rent increases from acquisitions.

(2) Decrease due to Senior Lifestyle straight-line rent receivable write-off and normal amortization. See page 15 for disclosure.

(3) Represents \$17,557 write-off of straight-line rent receivable and \$185 write-off of lease incentives relating to Senior Lifestyle's master lease as a result of Senior Lifestyle's failure to pay full rent during 2Q20. See page 15 for disclosure.

(4) Represents the write-off of straight-line rent receivable due to a lease termination and transition of two senior housing communities to a new operator.



## FINANCIAL DATA SUMMARY

(DOLLAR AMOUNTS IN THOUSANDS)

### RECONCILIATION OF ANNUALIZED ADJUSTED EBITDAre AND FIXED CHARGES

	THREE MONTHS ENDED	FOR THE YEAR ENDED		
	6/30/20	12/31/2019	12/31/2018	12/31/2017
Net income	\$ 1,952	\$ 80,872	\$ 155,076	\$ 87,340
Less: Gain on sale of real estate, net	(189)	(2,106)	(70,682)	(3,814)
Add: Loss on unconsolidated joint ventures	620 <sup>(1)</sup>	—	—	—
Add: Impairment charges	—	5,500 <sup>(1)</sup>	—	1,880 <sup>(2)</sup>
Add: Interest expense	7,546	30,582	30,196	29,949
Add: Depreciation and amortization	9,797	39,216	37,555	37,610
EBITDAre	19,726	154,064	152,145	152,965
Add/(less): Non-recurring one-time items	17,742 <sup>(3)</sup>	(1,535) <sup>(4)</sup>	(3,074) <sup>(5)</sup>	(842) <sup>(6)</sup>
Adjusted EBITDAre	\$ 37,468	\$ 152,529	\$ 149,071	\$ 152,123
Interest expense	\$ 7,546	\$ 30,582	\$ 30,196	\$ 29,949
Add: Capitalized interest	86	608	1,248	908
Fixed charges <sup>(6)</sup>	\$ 7,632	\$ 31,190	\$ 31,444	\$ 30,857
Annualized Adjusted EBITDAre	\$ 149,872			
Annualized Fixed Charges	\$ 30,528			
Debt (net of debt issue costs)	\$ 689,465	\$ 693,388	\$ 645,029	\$ 667,502
Net Debt (debt less cash)	\$ 639,095	\$ 689,144	\$ 642,373	\$ 662,289
Debt to Adjusted EBITDAre	4.6x <sup>*</sup>	4.5x	4.3x	4.4x
Net Debt to Adjusted EBITDAre	4.3x <sup>*</sup>	4.5x	4.3x	4.4x
Adjusted EBITDAre to Fixed Charges	4.9x <sup>*</sup>	4.9x	4.7x	4.9x

<sup>\*</sup> Represents annualized 2Q20 results except for gains on sale of real estate, loss on unconsolidated joint ventures and non-recurring items.

- (1) In 4Q19, we wrote down our investment in an unconsolidated joint venture ("JV") to its estimated fair value as a result of the JV entering into a contract to sell the properties comprising the JV. In 2Q20, the JV sold the properties and we incurred an additional loss of \$620.
- (2) Represents net write-off of \$1,880 of straight-line rent and other receivables related to two properties in Overland Park and Wichita, KS.
- (3) Represents \$17,557 write-off of straight-line rent receivable and \$185 write-off of lease incentives relating to Senior Lifestyle's master lease as a result of Senior Lifestyle's failure to pay full rent during 2Q20. See page 15 for disclosure.
- (4) Represents \$2,111 gain from property insurance proceeds related to a property in Texas and \$1,350 deferred rent repayment from an operator offset by \$1,926 write-off of straight-line rent due to a lease termination and transition of two seniors housing communities to a new operator.
- (5) Represents net write-off of earn-out liabilities and the related lease incentives.
- (6) Given we do not have preferred stock, our fixed-charge coverage ratio and interest coverage ratio are the same.



# INCOME STATEMENT DATA

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2020	2019	2020	2019
	(unaudited)		(audited)	
<b>Revenues</b>				
Rental income	\$ 20,275	\$ 38,277	\$ 58,310	\$ 75,901
Interest income from mortgage loans	7,820	7,351	15,597	14,662
Interest and other income	386	638	984	1,159
Total revenues	28,481	46,266	74,891	91,722
<b>Expenses</b>				
Interest expense	7,546	7,710	15,256	15,177
Depreciation and amortization	9,797	9,860	19,466	19,467
Provision for doubtful accounts	—	84	1	167
Transaction costs	64	200	134	200
Property tax expense	4,111	3,910	8,334	8,296
General and administrative expenses	4,580	4,596	9,680	9,167
Total expenses	26,098	26,360	52,871	52,474
<b>Other Operating Income</b>				
Gain on sale of real estate, net	189	500	44,043	500
Operating Income	2,572	20,406	66,063	39,748
Loss on unconsolidated joint ventures	(620)	—	(620)	—
Income from unconsolidated joint ventures	—	128	231	1,213
Net Income	1,952	20,534	65,674	40,961
Income allocated to non-controlling interests	(82)	(88)	(171)	(169)
Net income attributable to LTC Properties, Inc.	1,870	20,446	65,503	40,792
Income allocated to participating securities	(97)	(94)	(278)	(186)
Net income available to common stockholders	\$ 1,773	\$ 20,352	\$ 65,225	\$ 40,606
<b>Earnings per common share:</b>				
Basic	\$0.05	\$0.51	\$1.66	\$1.03
Diluted	\$0.05	\$0.51	\$1.66	\$1.02
<b>Weighted average shares used to calculate earnings per common share:</b>				
Basic	39,055	39,577	39,298	39,555
Diluted	39,137	39,769	39,380	39,747
<b>Dividends declared and paid per common share</b>				
	\$0.57	\$0.57	\$1.14	\$1.14



## CONSOLIDATED BALANCE SHEETS

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	JUNE 30, 2020	DECEMBER 31, 2019
	(unaudited)	(audited)
<b>ASSETS</b>		
Investments:		
Land	\$ 127,774	\$ 126,703
Buildings and improvements	1,317,917	1,295,899
Accumulated depreciation and amortization	(330,098)	(312,642)
Operating real estate property, net	1,115,593	1,109,960
Properties held-for-sale, net of accumulated depreciation: 2020—\$0; 2019—\$35,113	—	26,856
Real property investments, net	1,115,593	1,136,816
Mortgage loans receivable, net of loan loss reserve: 2020—\$2,580; 2019—\$2,560	256,069	254,099
Real estate investments, net	1,371,662	1,390,915
Notes receivable, net of loan loss reserve: 2020—\$163; 2019—\$181	16,093	17,927
Investments in unconsolidated joint ventures	1,023	19,003
Investments, net	1,388,778	1,427,845
Other assets:		
Cash and cash equivalents	50,370	4,244
Debt issue costs related to bank borrowings	1,766	2,164
Interest receivable	29,701	26,586
Straight-line rent receivable	29,619	45,703
Lease incentives	2,471	2,552
Prepaid expenses and other assets	7,467	5,115
Total assets	\$ 1,510,172	\$ 1,514,209
<b>LIABILITIES</b>		
Bank borrowings	\$ 89,900	\$ 93,900
Senior unsecured notes, net of debt issue costs: 2020—\$735; 2019—\$812	599,565	599,488
Accrued interest	4,587	4,983
Accrued expenses and other liabilities	28,815	30,412
Total liabilities	722,867	728,783
<b>EQUITY</b>		
Stockholders' equity:		
Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2020—39,243; 2019—39,752	392	398
Capital in excess of par value	849,326	867,346
Cumulative net income	1,358,985	1,293,482
Cumulative distributions	(1,429,809)	(1,384,283)
Total LTC Properties, Inc. stockholders' equity	778,894	776,943
Non-controlling interests	8,411	8,483
Total equity	787,305	785,426
Total liabilities and equity	\$ 1,510,172	\$ 1,514,209



## FUNDS FROM OPERATIONS

(UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

### RECONCILIATION OF FFO AND FAD

	THREE MONTHS ENDED		SIX MONTHS ENDED	
	JUNE 30,		JUNE 30,	
	2020	2019	2020	2019
GAAP net income available to common stockholders	\$ 1,773	\$ 20,352	\$ 65,225	\$ 40,606
Add: Depreciation and amortization	9,797	9,860	19,466	19,467
Less: Gain on sale of real estate, net	(189)	(500)	(44,043)	(500)
Add: Loss on unconsolidated joint ventures	620	—	620	—
NAREIT FFO attributable to common stockholders	12,001	29,712	41,268	59,573
Add: Non-recurring items	17,742 <sup>(1)</sup>	—	17,742 <sup>(1)</sup>	576 <sup>(2)</sup>
FFO attributable to common stockholders excluding non-recurring income	\$ 29,743	\$ 29,712	\$ 59,010	\$ 60,149
NAREIT FFO attributable to common stockholders	\$ 12,001	\$ 29,712	\$ 41,268	\$ 59,573
Non-cash income:				
Less: Straight-line rental income	(634)	(1,275)	(1,473)	(2,513)
Add: Amortization of lease costs	293 <sup>(1)</sup>	94	394 <sup>(1)</sup>	181
Add: Other non-cash contra revenue	17,557 <sup>(1)</sup>	—	17,557 <sup>(1)</sup>	1,926 <sup>(3)</sup>
Less: Effective interest income from mortgage loans	(1,555)	(1,418)	(3,078)	(2,833)
Less: Deferred income from unconsolidated joint ventures	—	(6)	—	(13)
Net non-cash income	15,661	(2,605)	13,400	(3,252)
Non-cash expense:				
Add: Non-cash compensation charges	1,762	1,623	3,539	3,312
Less: Capitalized interest	(86)	(73)	(277)	(333)
Net non-cash expense	1,676	1,550	3,262	2,979
Funds available for distribution (FAD)	29,338	28,657	57,930	59,300
Less: Non-recurring income	—	—	—	(1,350) <sup>(4)</sup>
Funds available for distribution (FAD) excluding non-recurring income	\$ 29,338	\$ 28,657	\$ 57,930	\$ 57,950
NAREIT Diluted FFO attributable to common stockholders per share	\$0.31	\$0.75	\$1.05	\$1.50

(1) Represents \$17,557 write-off of straight-line rent receivable and \$185 write-off of lease incentives relating to Senior Lifestyle's master lease as a result of Senior Lifestyle's failure to pay full rent during 2020. See page 15 for disclosure.

(2) Represents \$1,926 write-off of straight-line rent due to a lease termination and the properties were transitioned to another lease and \$1,350 of deferred rent repayment from an operator.

(3) Represents \$1,926 write-off of straight-line rent due to a lease termination and the properties were transitioned to another lease.

(4) Represents \$1,350 deferred rent repayment from an operator.



## FUNDS FROM OPERATIONS

(UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

### RECONCILIATION OF FFO PER SHARE

	FFO		FAD	
FOR THE THREE MONTHS ENDED JUNE 30,	2020	2019	2020	2019
FFO/FAD attributable to common stockholders	\$ 12,001	\$ 29,712	\$ 29,338	\$ 28,657
Non-recurring one-time items	17,742 <sup>(1)</sup>	—	—	—
FFO/FAD attributable to common stockholders excluding non-recurring income	29,743	29,712	29,338	28,657
Effect of dilutive securities:				
Participating securities	97	94	97	94
Diluted FFO/FAD assuming conversion	\$ 29,840	\$ 29,806	\$ 29,435	\$ 28,751
Shares for basic FFO/FAD per share	39,055	39,577	39,055	39,577
Effect of dilutive securities:				
Stock options	—	5	—	5
Performance-based stock units	82	187	82	187
Participating securities	172	165	172	165
Shares for diluted FFO/FAD per share	39,309	39,934	39,309	39,934

	FFO		FAD	
FOR THE SIX MONTHS ENDED JUNE 30,	2020	2019	2020	2019
FFO/FAD attributable to common stockholders	\$ 41,268	\$ 59,573	\$ 57,930	\$ 59,300
Non-recurring one-time items	17,742 <sup>(1)</sup>	576 <sup>(2)</sup>	—	(1,350) <sup>(3)</sup>
FFO/FAD attributable to common stockholders excluding non-recurring income	59,010	60,149	57,930	57,950
Effect of dilutive securities:				
Participating securities	—	186	—	186
Diluted FFO/FAD assuming conversion	\$ 59,010	\$ 60,335	\$ 57,930	\$ 58,136
Shares for basic FFO/FAD per share	39,298	39,555	39,298	39,555
Effect of dilutive securities:				
Stock options	—	5	—	5
Performance based stock units	82	187	82	187
Participating securities	—	161	—	161
Shares for diluted FFO/FAD per share	39,380	39,908	39,380	39,908

(1) Represents \$17,557 write-off of straight-line rent receivable and \$185 write-off of lease incentives relating to Senior Lifestyle's master lease as a result of Senior Lifestyle's failure to pay full rent during 2Q20.

(2) Represents \$1,350 deferred rent repayment from an operator and \$1,926 write-off of straight-line rent due to a lease termination and transition of two senior housing communities to a new operator.

(3) Represents \$1,350 deferred rent repayment from an operator.





## GLOSSARY

**Assisted Living Communities ("ALF"):** The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See Independent Living and Memory Care) Assisted living properties are seniors housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

**Contractual Lease Rent:** Rental revenue as defined by the lease agreement between us and the operator for the lease year.

**Earnings Before Interest, Tax, Depreciation and Amortization for Real Estate ("EBITDAre"):** As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), EBITDAre is calculated as net income (computed in accordance with GAAP) excluding (i) interest expense, (ii) income tax expense, (iii) real estate depreciation and amortization, (iv) impairment write-downs of depreciable real estate, (v) gains or losses on the sale of depreciable real estate, and (vi) adjustments for unconsolidated partnerships and joint ventures.

**Funds Available for Distribution ("FAD"):** FFO excluding the effects of straight-line rent, amortization of lease costs, effective interest income, deferred income from unconsolidated joint ventures, non-cash compensation charges, capitalized interest and non-cash interest charges.

**Funds From Operations ("FFO"):** As defined by NAREIT, net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

**GAAP Lease Yield:** GAAP rent divided by the sum of the purchase price and transaction costs.

**GAAP Rent:** Total rent we will receive as a fixed amount over the initial term of the lease and recognized evenly over that term. GAAP rent recorded in the early years of a lease is higher than the cash rent received and during the later years of the lease, the cash rent received is higher than GAAP rent recognized. GAAP rent is commonly referred to as straight-line rental income.

**Gross Asset Value:** The carrying amount of total assets after adding back accumulated depreciation and loan loss reserves, as reported in the company's consolidated financial statements.

**Gross Investment:** Original price paid for an asset plus capital improvements funded by LTC, without any depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

**Independent Living Communities ("ILF"):** Seniors housing properties offering a sense of community and numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, on-site security and emergency response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities, game rooms, libraries and activity centers. ILFs are also known as retirement communities or seniors apartments.

**Interest Income:** Represents interest income from mortgage loans and other notes.

**Licensed Beds/Units:** The number of beds and/or units that an operator is authorized to operate at seniors housing and long-term care properties. Licensed beds and/or units may differ from the number of beds and/or units in service at any given time.

**Memory Care Communities ("MC"):** Seniors housing properties offering specialized options for seniors with Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. These facilities have staff available 24 hours a day to respond to the unique needs of their residents.

**Metropolitan Statistical Areas ("MSA"):** Based on the U.S. Census Bureau, MSA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 50,000 or more population. MSAs 1 to 31 have a population of 20.3M - 2.1M. MSAs 32 to 100 have a population of 2.1M - 0.6M. MSAs less than 100 have a population of 0.5M - 55K. Cities in a Micro-SA have a population of 216K - 13K. Cities not in a MSA has population of less than 100K.

**Mezzanine:** In certain circumstances, the Company strategically allocates a portion of its capital deployment toward mezzanine loans to grow relationships with operating companies that have not typically utilized sale leaseback financing as a component of their capital structure. Mezzanine financing sits between senior debt and common equity in the capital structure, and typically is used to finance development projects or value-add opportunities on existing operational properties. We seek market-based, risk-adjusted rates of return typically between 12-18% with the loan term typically between four to eight years. Security for mezzanine loans can include all or a portion of the following credit enhancements: secured second mortgage, pledge of equity interests and personal/corporate guarantees. Mezzanine loans can be recorded for GAAP purposes as either a loan or joint venture depending upon specifics of the loan terms and related credit enhancements.



**Metropolitan Statistical Areas ("Micro-SA"):** Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10,000 population.

**Mortgage Loan:** Mortgage financing is provided on properties based on our established investment underwriting criteria and secured by a first mortgage. Subject to underwriting, additional credit enhancements may be required including, but not limited to, personal/corporate guarantees and debt service reserves. When possible, LTC attempts to negotiate a purchase option to acquire the property at a future time and lease the property back to the borrower.

**Net Real Estate Assets:** Gross real estate investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

**Non-cash Rental Income:** Straight-line rental income and amortization of lease inducement.

**Non-cash Compensation Charges:** Vesting expense relating to stock options and restricted stock.

**Normalized EBITDAR Coverage:** The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

**Normalized EBITDARM Coverage:** The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

**Occupancy:** The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

**Operator Financial Statements:** Property level operator financial statements which are unaudited and have not been independently verified by us.

**Payor Source:** LTC revenue by operator underlying payor source for the period presented. LTC is not a Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying payor source revenue percentage. Underlying payor source revenue percentage is calculated from property level operator financial statements which are unaudited and have not been independently verified by us.

**Private Pay:** Private pay includes private insurance, HMO, VA, and other payors.

**Purchase Price:** Represents the fair value price of an asset that is exchanged in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets; it is not a forced transaction (for example, a forced liquidation or distress sale).

**Rental Income:** Represents GAAP rent net of amortized lease inducement cost.

**Same Property Portfolio ("SPP"):** Same property statistics allow for the comparative evaluation of performance across a consistent population of LTC's leased property portfolio and the Prestige Healthcare mortgage loan portfolio. Our SPP is comprised of stabilized properties occupied and operated throughout the duration of the quarter-over-quarter comparison periods presented (excluding assets sold and assets held-for-sale). Accordingly, a property must be occupied and stabilized for a minimum of 15 months to be included in our SPP.

**Skilled Nursing Properties ("SNF"):** Seniors housing properties providing restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at acute care hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respiratory and IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's family, private health insurance, or through the federal Medicare or state Medicaid programs.

**Stabilized:** Properties are generally considered stabilized upon the earlier of achieving certain occupancy thresholds (e.g. 80% for SNFs and 90% for ALFs) and, as applicable, 12 months from the date of acquisition/lease transition or, in the event of a de novo development, redevelopment, major renovations or addition, 24 months from the date the property is first placed in or returned to service, or properties acquired in lease-up.

**Under Development Properties ("UDP"):** Development projects to construct seniors housing properties.

