# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20459

# FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report: October 27, 2022 (Date of earliest event reported)

# LTC PROPERTIES, INC.

(Exact name of Registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization)

1-11314 (Commission file number) 71-0720518 (I.R.S. Employer Identification No)

2829 Townsgate Road, Suite 350 Westlake Village, CA 91361 (Address of principal executive offices)

(805) 981-8655 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- " Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Common stock, \$.01 par value	LTC	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company "

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## Item 2.02. — Results of Operations and Financial Condition

On October 27, 2022, LTC Properties, Inc. announced the operating results for the three months ended September 30, 2022. The text of the press release and the supplemental information package are furnished herewith as Exhibits 99.1 and 99.2, respectively, and are specifically incorporated by reference herein.

The information in this Form 8-K and the related information in the exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section and shall not be incorporated by reference into any filing of LTC under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in any such filing.

## Item 9.01. — Financial Statements and Exhibits

- 99.1 Press Release issued October 27, 2022.
- 99.2 LTC Properties, Inc. Supplemental Information Package for the period ending September 30, 2022.
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

## SIGNATURE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

LTC PROPERTIES, INC.

Dated: October 27, 2022 By: /s/ WENDY L. SIMPSO

By: /s/ WENDY L. SIMPSON Wendy L. Simpson Chairman & CEO



## FOR IMMEDIATE RELEASE

For more information contact: Mandi Hogan (805) 981-8655

# LTC REPORTS 2022 THIRD QUARTER RESULTS AND DISCUSSES RECENT ACTIVITIES

WESTLAKE VILLAGE, CALIFORNIA, October 27, 2022 -- LTC Properties, Inc. (NYSE: LTC) ("LTC" or the "Company"), a real estate investment trust that primarily invests in seniors housing and health care properties, today announced operating results for the third quarter ended September 30, 2022.

	Three Months Ended							
		Septem	ber 30,					
	2022 2021							
	(unaudited)							
Net income available to common stockholders	\$	13,159	\$	10,909				
Diluted earnings per common share	\$	0.32	\$	0.28				
NAREIT funds from operations ("FFO") attributable to common stockholders	\$	24,217	\$	17,669				
NAREIT diluted FFO per common share	\$	0.60	\$	0.45				
FFO attributable to common stockholders, excluding non-recurring items	\$	25,477	\$	21,564				
Funds available for distribution ("FAD")	\$	26,019	\$	18,441				
FAD, excluding non-recurring items	\$	26,519	\$	22,336				

Third quarter 2022 results were impacted by:

- · Higher rental income due to:
  - o rent received from transitioned portfolios;
  - o rent received from the acquisition of four skilled nursing centers during the 2022 second quarter;
  - o increases in property tax revenue from a transitioned portfolio, and the acquisition of four skilled nursing centers as noted above; and
  - o rental income from completed development projects, and annual rent escalations.
- · The increase in rental income was partially offset by:
  - o the sale of three assisted living communities and a skilled nursing center during the 2022 second quarter, and a skilled nursing center during 2021; and,
  - o temporary rent reduction and rent deferrals.
- · Higher interest income from financing receivables due to the acquisition of three skilled nursing centers, which is accounted for as a financing receivable in accordance with U.S. Generally Accepted Accounting Principles ("GAAP").
- · Higher interest income from mortgage loans due to mortgage loan originations in 2022 and 2021.

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- Higher interest and other income due to a mezzanine loan origination and additional funding under working capital loans, partially offset by loan payoffs.
- Higher interest expense due to 2021 term loan originations, the issuance of \$75.0 million senior unsecured notes during the 2022 second quarter, and higher interest rates on LTC's revolving line of credit, partially offset by scheduled principal paydowns on its senior unsecured notes.
- · Higher provision for credit losses due to the 1% reserve on the 2022 third quarter acquisition of three skilled nursing centers, which is accounted for as a financing receivable, and additional funding under the Company's mortgage loans and note receivables, partially offset by principal paydowns.
- · Lower transaction costs due to the 2021 third quarter settlement payment of \$3.9 million, offset by the 2022 third quarter lease termination fee of \$500,000 paid to an operator in exchange for cooperation and assistance in facilitating an orderly transition of 12 assisted living communities to another operator.
- · Higher general and administrative expenses due to increased costs related to property maintenance expenses for closed properties, as well as higher incentive compensation, and increases in overall costs due to inflationary pressures.
- Recognized a \$1.3 million impairment loss related to a 60-unit assisted living community in Kentucky as a result of classifying the community as held-for-sale.
- Recognized a \$434,000 loss on sale related to a closed skilled nursing center in Texas.

## During the third quarter of 2022, LTC completed the following:

- Contributed \$61.7 million into a joint venture that purchased three skilled nursing centers located in Florida for \$75.8 million, and leased the properties to affiliates of PruittHealth, Inc. ("PruittHealth") under a 10-year master lease, with two five-year renewal options. Additionally, the master lease provides PruittHealth with a purchase option exercisable at the beginning of the fourth year through the end of the fifth year. In accordance with GAAP, the purchased assets are required to be presented as a financing receivable on LTC's balance sheet instead of owned real estate assets, since the joint venture purchased the properties from an entity and leased the properties back to the same entity under a master lease with a purchase option. LTC expects to receive net income from this investment of approximately \$700,000 during the fourth quarter of 2022, and approximately \$4.6 million during 2023.
- · Sold a closed skilled nursing center located in Texas for \$485,000, as discussed above.

- Terminated a master lease covering 12 assisted living communities with a total of 625 units, and transitioned the communities to an existing LTC operator. The former operator was one of the few for whom the Company had provided assistance in form of rent deferrals and abatements.
  - o in connection with the lease termination, LTC abated rent for June 2022 and has forgiven the former operator's outstanding deferred rent balance of \$7.1 million. Also, LTC paid the former operator a \$500,000 lease termination fee in exchange for cooperation and assistance in facilitating an orderly transition; and
  - o the new master lease has a two-year term, with zero rent for each of July, August, September, and October of 2022. Thereafter, cash rent will be based on mutually agreed upon fair market rent. In connection with the new master lease, LTC paid the new operator a \$410,000 lease incentive payment which will be amortized as a yield adjustment to rental income over the two-year lease term.
- Provided a temporary reduction of rent totaling \$900,000 in the third quarter 2022 to Anthem, bringing the total temporary reduction for 2022 to \$1.5 million. The annual agreed upon rent from Anthem is \$10.8 million of which \$6.6 million was paid through the end of September 2022. In October 2022, to date, LTC received an additional \$1.2 million of rent and still expects to receive a total of \$10.8 million by year end upon Anthem receiving additional money from the Employee Retention Tax Credit and from improving operating results.
- Provided \$200,000 of net deferred rent, which excludes the temporary rent reduction provided to Anthem discussed above, and \$720,000 of abated rent.
- · Paid \$36.2 million in regular scheduled principal payments under the Company's senior unsecured notes at a weighted average rate of 4.75%.
- · Borrowed \$95.0 million under the Company's revolving line of credit.
- · Sold 125,200 shares of common stock for \$4.8 million in net proceeds under the Company's equity distribution agreement and used the proceeds for general corporate purposes.

Subsequent to September 30, 2022, LTC completed the following:

• Provided \$240,000 of abated rent in October 2022, and agreed to provide rent abatements up to \$215,000 for each of November and December 2022 to an operator pursuant to a master lease covering two assisted living communities.

#### **Conference Call Information**

LTC will conduct a conference call on Friday, October 28, 2022, at 8:00 a.m. Pacific Time (11:00 a.m. Eastern Time), to provide commentary on its performance and operating results for the quarter ended September 30, 2022. The conference call is accessible by telephone and the internet. Interested parties may access the live conference call via the following:

Webcastwww.LTCReit.comUSA Toll-Free Number1-844-200-6205Canada Toll-Free Number1-833-950-0062Conference Access Code741477

Additionally, an audio replay of the call will be available one hour after the live call and through November 11, 2022 via the following:

 USA Toll-Free Number
 1-866-813-9403

 Canada Local Number
 1-226-828-7578

 International Toll-Free Number
 +44 204 525 0658

 Conference Number
 284664

## **About LTC**

LTC is a real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leasebacks, mortgage financing, joint-ventures and structured finance solutions including preferred equity and mezzanine lending. LTC's investment portfolio includes 204 properties in 29 states with 32 operating partners. Based on its gross real estate investments, LTC's investment portfolio is comprised of approximately 50% seniors housing and 50% skilled nursing properties. Learn more at <a href="https://www.LTCreit.com">www.LTCreit.com</a>.

## **Forward-Looking Statements**

This press release includes statements that are not purely historical and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the Company's expectations, beliefs, intentions or strategies regarding the future. All statements other than historical facts contained in this press release are forward-looking statements. These forward-looking statements involve a number of risks and uncertainties. Please see LTC's most recent Annual Report on Form 10-K, its subsequent Quarterly Reports on Form 10-Q, and its other publicly available filings with the Securities and Exchange Commission for a discussion of these and other risks and uncertainties. All forward-looking statements included in this press release are based on information available to the Company on the date hereof, and LTC assumes no obligation to update such forward-looking statements. Although the Company's management believes that the assumptions and expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. The actual results achieved by the Company may differ materially from any forward-looking statements due to the risks and uncertainties of such statements

(financial tables follow)

# LTC PROPERTIES, INC. CONSOLIDATED STATEMENTS OF INCOME

(unaudited, amounts in thousands, except per share amounts)

	Three Mor		Nine Months Ended September 30,				
	 2022	2021		2022		2021	
Revenues:							
Rental income	\$ 31,585	\$ 29,320	\$	93,537	\$	91,097	
Interest income from financing receivable <sup>(1)</sup>	357	_		357		_	
Interest income from mortgage loans	10,379	7,924		30,112		23,779	
Interest and other income	1,182	228		3,308		1,005	
Total revenues	 43,503	37,472		127,314		115,881	
Expenses:							
Interest expense	7,941	6,610		22,607		20,442	
Depreciation and amortization	9,385	9,462		28,202		28,847	
Impairment loss	1,286	_		1,286		_	
Provision for credit losses	795	68		1,454		59	
Transaction costs	629	4,046		728		4,271	
Property tax expense	4,179	3,932		12,180		11,713	
General and administrative expenses	5,888	5,318		17,407		15,688	
Total expenses	 30,103	29,436		83,864		81,020	
Other operating income:							
(Loss) gain on sale of real estate, net	(387)	2,702		37,809		7,392	
Operating income	 13,013	10,738		81,259		42,253	
Income from unconsolidated joint ventures	376	376		1,127		1,041	
Net income	 13,389	11,114		82,386	_	43,294	
Income allocated to non-controlling interests	(99)	(92)		(301)		(271)	
Net income attributable to LTC Properties, Inc.	 13,290	11,022		82,085		43,023	
Income allocated to participating securities	(131)	(113)		(481)		(346)	
Net income available to common stockholders	\$ 13,159	\$ 10,909	\$	81,604	\$	42,677	
Earnings per common share:							
Basic	\$ 0.33	\$ 0.28	\$	2.06	\$	1.09	
Diluted	\$ 0.32	\$ 0.28	\$	2.04	\$	1.09	
Weighted average shares used to calculate earnings per common share:							
Basic	40,270	20.177		20.659		20.140	
	 	 39,177	_	39,658	_	39,149	
Diluted	 40,552	 39,177	_	39,939	_	39,149	
Dividends declared and paid per common share	\$ 0.57	\$ 0.57	\$	1.71	\$	1.71	

<sup>(1)</sup> Represents rental income from three skilled nursing centers acquired through a sale-leaseback transaction, subject to a lease which contains a purchase option. In accordance with GAAP, the properties are required to be presented as a financing receivable on our *Consolidated Balance Sheets* and the rental income to be presented as *Interest income from financing receivable* on our *Consolidated Statements of Income*.

#### **Supplemental Reporting Measures**

FFO and FAD are supplemental measures of a real estate investment trust's ("REIT") financial performance that are not defined by U.S. generally accepted accounting principles ("GAAP"). Investors, analysts and the Company use FFO and FAD as supplemental measures of operating performance. The Company believes FFO and FAD are helpful in evaluating the operating performance of a REIT. Real estate values historically rise and fall with market conditions, but cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time. We believe that by excluding the effect of historical cost depreciation, which may be of limited relevance in evaluating current performance, FFO and FAD facilitate like comparisons of operating performance between periods. Occasionally, the Company may exclude non-recurring items from FFO and FAD in order to allow investors, analysts and our management to compare the Company's operating performance on a consistent basis without having to account for differences caused by unanticipated items.

FFO, as defined by the National Association of Real Estate Investment Trusts ("NAREIT"), means net income available to common stockholders (computed in accordance with GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. The Company's computation of FFO may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or have a different interpretation of the current NAREIT definition from that of the Company; therefore, caution should be exercised when comparing our Company's FFO to that of other REITs.

We define FAD as FFO excluding the effects of straight-line rent, amortization of lease inducement, effective interest income, deferred income from unconsolidated joint ventures, non-cash compensation charges, capitalized interest and non-cash interest charges. GAAP requires rental revenues related to non-contingent leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. This method results in rental income in the early years of a lease that is higher than actual cash received, creating a straight-line rent receivable asset included in our consolidated balance sheet. At some point during the lease, depending on its terms, cash rent payments exceed the straight-line rent which results in the straight-line rent receivable asset decreasing to zero over the remainder of the lease term. Effective interest method, as required by GAAP, is a technique for calculating the actual interest rate for the term of a mortgage loan based on the initial origination value. Similar to the accounting methodology of straight-line rent, the actual interest rate is higher than the stated interest rate in the early years of the mortgage loan thus creating an effective interest receivable asset included in the interest receivable line item in our consolidated balance sheet and reduces down to zero when, at some point during the mortgage loan, the stated interest rate is higher than the actual interest rate. FAD is useful in analyzing the portion of cash flow that is available for distribution to stockholders. Investors, analysts and the Company utilize FAD as an indicator of common dividend potential. The FAD payout ratio, which represents annual distributions to common shareholders expressed as a percentage of FAD, facilitates the comparison of dividend coverage between REITs.

While the Company uses FFO and FAD as supplemental performance measures of our cash flow generated by operations and cash available for distribution to stockholders, such measures are not representative of cash generated from operating activities in accordance with GAAP, and are not necessarily indicative of cash available to fund cash needs and should not be considered an alternative to net income available to common stockholders.

## **Reconciliation of FFO and FAD**

The following table reconciles GAAP net income available to common stockholders to each of NAREIT FFO attributable to common stockholders and FAD (unaudited, amounts in thousands, except per share amounts):

		Three Mon Septeml			Nine Months Ended September 30,				
	<u></u>	2022		2021		2022		2021	
GAAP net income available to common stockholders	\$	13,159	\$	10,909	\$	81,604	\$	42,677	
Add: Depreciation and amortization		9,385		9,462		28,202		28,847	
Add: Impairment loss		1,286		_		1,286		_	
Add (Less): Loss (gain) on sale of real estate, net		387		(2,702)		(37,809)		(7,392)	
NAREIT FFO attributable to common stockholders		24,217		17,669		73,283		64,132	
Add: Non-recurring items		1,260(1)		3,895 <sup>(5)</sup>	)	824 <sup>(6)</sup>	)	5,078 <sup>(9)</sup>	
FFO attributable to common stockholders, excluding non-recurring items	\$	25,477	\$	21,564	\$	74,107	\$	69,210	
NAREIT FFO attributable to common stockholders	\$	24,217	\$	17,669	\$	73,283	\$	64,132	
Non-cash income:		ĺ				Í		Í	
Less: straight-line rental adjustment (income)		436		44		963		$(619)^{(10)}$	
Add: amortization of lease incentives		319		158		921 <sup>(7)</sup>	)	386	
Add: Other non-cash expense		_		_		_		758 <sup>(11)</sup>	
		)				)			
Less: Effective interest income from mortgage loans		(1,762 <sup>(2)</sup>		(1,473)		(4,551	)	$(4,700)^{(10)}$	
Net non-cash income		(1,007)		(1,271)		(2,667)		(4,175)	
Non-cash expense:									
Add: Non-cash compensation charges		2,014		1,975		5,951		5,785	
Less: Provision for credit losses		795 <sup>(3)</sup>		68		1,454		59	
Net non-cash expense		2,809		2,043		7,405		5,844	
Funds available for distribution (FAD)	·	26,019		18,441		78,021		65,801	
Allay		500(4)		2.00=(5)	)	)	)	5 222(12)	
Add: Non-recurring items	<u></u>	500 <sup>(4)</sup>	_	3,895(5)		(681 <sup>(8)</sup>		5,232 <sup>(12)</sup>	
FAD, excluding non-recurring items	\$	26,519	\$	22,336	\$	77,340	\$	71,033	

- (1) Represents (3) and (4) below.
- (2) Includes \$357 of effective interest from three skilled nursing centers acquired through a sale-leaseback transaction, subject to a lease which contains a purchase option. In accordance with GAAP, the properties are required to be presented as a financing receivable on our *Consolidated Balance Sheets* and the rental income to be presented as *Interest income from financing receivable* on our *Consolidated Statements of Income*.
- (3) Includes \$760 of provision for credit loss reserve related to the acquisition of the three skilled nursing centers accounted for as a financing receivable.
- (4) Represents the lease termination fee of \$500 paid to a former operator of 12 assisted living communities in exchange for cooperation and assistance in facilitating an orderly transition of the communities to another operator.
- (5) Represents the Senior Care and Abri Health settlement payment (\$3,895) in accordance with a settlement agreement approved by the United States Bankruptcy Court.
- (6) Represents (1) from above and (7) from below and the provision for credit losses related to the origination of two mortgage loans during 2022 second quarter and a \$25,000 mezzanine loan during the first quarter of 2022 (\$572) offset by the lease termination fee received in connection with the sale of a 74-unit assisted living community (\$1,181).
- (7) Includes a lease incentive balance write-off of \$173 related to a closed property and subsequent lease termination.
- 8) Represents the lease termination fee received in connection with the sale of a 74-unit assisted living community (\$1,181) offset by (4) from above.
- (9) Represents (5) from above, (11) from below, and the GAAP impact of the 50% reduction of 2021 rent and interest escalation (\$425).
- (10) Includes the straight-line rent (\$649) and effective interest (\$263) impact of the 50% reduction of 2021 rent and interest escalation.
- (11) Represents a straight-line rent receivable write-off (\$758) due to transitioning rental revenue to cash basis.
- (12) Represents (5) from above and the cash impact of the 50% reduction of 2021 rent and interest escalation (\$1,337).

(Reconciliation of FFO and FAD continued on next page)

# Reconciliation of FFO and FAD (continued)

The following table continues the reconciliation between GAAP net income available to common stockholders and each of NAREIT FFO attributable to common stockholders and FAD (unaudited, amounts in thousands, except per share amounts):

	Three Mor Septem			Nine Months Ended September 30,					
	2022		2021		2022		2021		
NAREIT Basic FFO attributable to common stockholders per share	\$ 0.60	\$	0.45	\$	1.85	\$	1.64		
NAREIT Diluted FFO attributable to common stockholders per share	\$ 0.60	\$	0.45	\$	1.83	\$	1.64		
NAREIT Diluted FFO attributable to common stockholders	\$ 24,348	\$	17,669	\$	73,283	\$	64,132		
Weighted average shares used to calculate NAREIT diluted FFO per share attributable to common stockholders	 40,781		39,177		39,939		39,149		
Diluted FFO attributable to common stockholders, excluding non-recurring items	\$ 25,608	\$	21,564	\$	74,107	\$	69,556		
Weighted average shares used to calculate diluted FFO, excluding non-recurring items, per share attributable to common stockholders	 40,781		39,177		39,939		39,346		
Diluted FAD	\$ 26,150	\$	18,441	\$	78,021	\$	65,801		
Weighted average shares used to calculate diluted FAD per share	 40,781	_	39,177		39,939		39,149		
Diluted FAD, excluding non-recurring items	\$ 26,650	\$	22,336	\$	77,340	\$	71,379		
Weighted average shares used to calculate diluted FAD, excluding non-recurring items, per share	40,781		39,177		39,939		39,346		

# LTC PROPERTIES, INC. CONSOLIDATED BALANCE SHEETS

(amounts in thousands, except per share)

	September 30, 2022 (unaudited)			mber 31, 2021 (audited)
ASSETS				
Investments:				
Land	\$	124,665	\$	123,239
Buildings and improvements		1,270,722		1,285,318
Accumulated depreciation and amortization		(379,915)		(374,606)
Operating real property investments, net		1,015,472		1,033,951
Properties held-for-sale, net of accumulated depreciation: 2022—\$2,305; 2021—\$0		10,710		
Real property investments, net		1,026,182		1,033,951
Financing Receivable, (1) net of loan loss reserve: 2022—\$760; 2021—\$0		75,507		_
Mortgage loans receivable, net of loan loss reserve: 2022—\$3,862; 2021—\$3,473		383,006		344,442
Real estate investments, net		1,484,695		1,378,393
Notes receivable, net of loan loss reserve: 2022—\$590; 2021—\$286		58,424		28,337
Investments in unconsolidated joint ventures		19,340		19,340
Investments, net		1,562,459		1,426,070
		-,,		-,,-,-
Other assets:				
Cash and cash equivalents		6,478		5,161
Debt issue costs related to revolving line of credit		2,480		3,057
Interest receivable		44,290		39,522
Straight-line rent receivable		22,253		24,146
Lease incentives		2,001		2,678
Prepaid expenses and other assets		12,004		4,191
Total assets	\$	1,651,965	\$	1,504,825
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LIABILITIES				
Revolving line of credit	\$	151,000	\$	110,900
Term loans, net of debt issue costs: 2022—\$526; 2021—\$637	Ψ	99,474	Ψ	99,363
Senior unsecured notes, net of debt issue costs: 2022—\$1,533; 2021—\$524		543,287		512,456
Accrued interest		3,120		3,745
Accrued expenses and other liabilities		29,915		33,234
Total liabilities		826,796		759,698
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EOUITY				
Stockholders' equity:				
Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: 2022—40,505; 2021—39,374		404		394
Capital in excess of par value		899,921		856,895
Cumulative net income		1,526,721		1,444,636
Accumulated other comprehensive income (loss)		9,445		(172)
Cumulative distributions		(1,633,241)		(1,565,039)
Total LTC Properties, Inc. stockholders' equity		803,250		736,714
Non-controlling interests		21,919		8,413
Total equity		825,169		745,127
Total liabilities and equity	\$	1,651,965	\$	1,504,825
	Ψ	1,051,705	Ψ	1,507,025

<sup>(1)</sup> Represents three skilled nursing centers acquired through a sale-leaseback transaction, subject to a lease which contains a purchase option. In accordance with GAAP, the properties are required to be presented as a financing receivable on our *Consolidated Balance Sheets*.

SUPPLEMENTAL OPERATING AND FINANCIAL DATA



THIRD QUARTER 2022



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#### FORWARD-LOOKING STATEMENTS

This supplemental information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements as amended, adopted pursuant to the Private Sectimes Litigaton Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forward-looking statements, please see the discussion under "Risk Factors" and other information contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2021 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.

#### NON-GAAP INFORMATION

This supplemental information contains certain non-GAAP information including EBITDAre, adjusted EBITDAre, FFO, FFO excluding non-recurring items, FAD, FAD excluding non-recurring items, adjusted interest coverage ratio, and adjusted fixed charges coverage ratio. A reconciliation of this non-GAAP information is provided on pages 22, 25 and 26 of this supplemental information, and additional information is available under the "Non-GAAP Financial Measures" subsection under the "Selected Financial Data" section of our website at www.LTCreit.com.

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## ESG and GLOSSARY

ESG (Environmental, Social & Governance)

Glossary



Founded in 1992, LTC Properties, Inc. (NYSE: LTC) is a self-administered real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including preferred equity and mezzanine lending. LTC's portfolio encompasses Skilled Nursing Facilities (SNF), Assisted Living Communities (ALF), Independent Living Communities (ILF), Memory Care Communities (MC) and combinations thereof. Our main objective is to build and grow a diversified portfolio that creates and sustains shareholder value while providing our stockholders current distribution income. To meet this objective, we seek properties operated by regional operators, ideally offering upside and portfolio diversification (geographic, operator, property type and investment vehicle). For more information, visit www.LTCreit.com.

# LTC MSMED NVSF

# **BOARD OF DIRECTORS**

WENDY SIMPSON CORNELIA CHENG

Chairman

CORNELIA CHENG BOYD HENDRICKSON ESG Committee Chairman Lead Independent Director and

Nominating & Corporate Governanc Committee Chairman

JAMES PIECZYNSKI DEVRA SHAPIRO

Investment Committee Chairman
Audit Committee Chairman

TIMOTHY TRICHE, MD Compensation Committee Chairman

# **LEADERSHIP**



WENDY SIMPSON Chairman and Chief Executive Officer



PAM KESSLER
Co-President,
CFO and Secretary



CLINT MALIN
Co-President and
Chief Investment Officer



CECE CHIKHALE Executive Vice President, Chief Accounting Officer and Treasurer



DOUG KOREY
Executive Vice President,
Managing Director of
Business Development

# **ANALYSTS**

JUAN SANABRIA
DANIEL BERNSTEIN
TAYO OKUSANYA
AARON HECHT
AUSTIN WURSCHMIDT
MIKE CARROLL
RICHARD ANDERSON
STEVE MANAKER

BMO Capital Markets Corp. CapitalOne Credit Suisse Securities (USA) LLC

JMP Securities, LLC

KeyBanc Capital Markets, Inc. RBC Capital Markets Corporation

SMBC Nikko Securities
Stifel, Nicolaus & Company, Inc.

Any opinions, estimates, or forecasts regarding LTC's performance made by the analysts listed above do not represent the opinions, estimates, and forecasts of LTC or its management.



GIBSON SATTERWHITE Senior Vice President, Asset Management



PETER LYEW Vice President, Director of Taxes



MANDI HOGAN Vice President of Marketing, Investor Relations and ESG



MIKE BOWDEN Vice President, Investments



RACHEL SON Vice President and Controller

LTC PROPERTIES, INC. 2829 Townsgate Road Suite 350 Westlake Village, CA 91361 805-981-8655

www.LTCreit.com

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Broadridge Shareholder Serv
c/o Broadridge Corporate Iss
Solutions
1155 Long Island Avenue
Edgewood, NY 11717-8309
ATTN: IWS

866-708-5586

# REAL ESTATE ACTIVITIES - INVESTMENTS AND CAPITAL RECYCLING SINCE 2013

(FROM JANUARY 1, 2013 THROUGH SEPTEMBER 30, 2022



(1) Represents total investments.

(2) Reflects total sales price.

3Q 2022 SUPPLEMENTAL REPORT

INVESTMENTS I

# REAL ESTATE ACTIVITIES - ACQUISITIONS, FINANCING RECEIVABLE & PURCHASE OPTIONS



# **ACQUISITIONS**

							CONTRACTUAL	
	# OF	PROPERTY	# OF			DATE OF	INITIAL	PURCHASE
DATE	PROPERTIES	TYPE	BEDS	LOCATION	OPERATOR	CONSTRUCTION	CASH YIELD	PRICE
2022 4/1	4	SNF	339 beds	Various cities in TX	Ignite Medical Resorts	2017-2018	8.00%	\$ 51,534 <sup>(1)</sup>

(1) The lease term is 10 years, with two 5-year renewal options, and contains a purchase option beginning in the sixth lease year through the end of the seventh lease year. The contractual rent for 4Q22 and 2023 is \$1,000 and \$4,300, respectively. Rent will increase annually beginning on the third anniversary of the lease by 2.0% to 4.0% based on the change in the Medicare Market Basket Rate. Additionally, we provided a 10-year working capital loan for up to \$2,000, of which \$1,867 has been funded, at 8.00% for first year increasing to 8.25% for the second year then increasing annually with the lease rate.

## FINANCING RECEIVABLE

								CONTRACTUAL			
		# OF	PROPERTY	# OF			DATE OF	INITIAL	PURCHASE		
	DATE	PROPERTIES	TYPE	BEDS	LOCATION	OPERATOR	CONSTRUCTION	CASH YIELD	PRICE		
	2022 9/8	3	SNF	299 beds	Various cities in FL	PruittHealth	2018-2021	7.25%	\$ 75,825 <sup>(1)</sup>		

(1) We entered into a joint venture ("JV") with an affiliate of PruittHealth, Inc. ("PruittHealth") and contributed \$61,661 into the JV that purchased three skilled nursing centers from PruittHealth. The JV leased the centers to PruittHealth under a 10-year master lease, with two five-year renewal options and provided PruittHealth with a purchase option, exercisable at the beginning of the fourth year through the end of the fifth year. In accordance with GAAP, the purchased assets are required to be presented as a financing receivable on our Consolidated Balance Sheets, since the JV acquired the centers through a sale-leaseback transaction subject to a lease contract that contains a purchase option. LTC expects to receive net income of approximately \$700 during 4Q22, and approximately \$4,600 during 2023. See page 7 for Consolidated Joint Ventures.

# **PURCHASE OPTIONS**

	# OF	PROPERTY		GROSS	ANI	NUALIZED	OPTION	
STATE	PROPERTIES	TYPE	INVE	STMENTS	GAAI	REVENUE	WINDOW	
California	2	ALF/MC	\$	38,895	\$	2,876	2023-2029	)
Florida	1	MC		15,201		652	2029	
Florida	3	SNF		76,267		5,645	2025-2027	(1)
Nebraska	3	ALF		7,633		480	TBD	(2)
South Carolina	1	ALF/MC		11,680		907	2029	
Texas	4	SNF		51,816		4,364	2027-2029	(3)
Total	14		\$	201,492	\$	14.924		

During 3Q22, we entered into a JV to purchase three skilled nursing centers. See Financing Receivable above.

Subject to the properties achieving certain occupancy level.

During 2Q22, we purchased four skilled nursing centers and leased these properties under a 10-year lease with an existing operator. The lease provides the operator to elect either an earn-out payment or purchase option. If neither option is elected within the timeframe defined in the lease, both elections are terminated.

3Q 2022 SUPPLEMENTAL REPORT INVESTMENTS

# REAL ESTATE ACTIVITIES - MORTGAGE & MEZZANINE LOAN ORIGINATIONS

(DOLLAR AMOUNTS IN THOUSANDS)

# **MORTGAGE LOANS**

							CONTRACTUAL				INIT			
		# OF	PROPERTY	# BEDS/			MATURITY	INITIAL			- 11	NITIAL	AD	DITIO
DATE		PROPERTIES	TYPE	UNITS	LOCATION	OPERATOR	DATE	RATE	ORIGINATION		INVESTMENT		CON	MITIM
2021	9/30	_ (1)	ОТН	N/A	St Peters, MO	N/A <sup>(1)</sup>	Jul-2023	7.50%	\$ 1,780		\$	1,780	\$	-
	10/1	1	SNF	189 beds	Lafayette, LA	Crossroads Area Management	Oct-2024 (2)	7.50%	27,347		27,047		3	
	10/5	1	ALF/MC	68 units	Ocala, FL	Pointe Group Care	Pointe Group Care Sep-2025 7.75% 16,70		16,707		12,530		4.1	
	12/1	13	ALF/MC/ILF	523 units	Various cities in NC & SC	ALG Senior Living	Dec-2025	7.25%	59,250			52,502		6,7
		15		189 beds/591 units					\$	105,084	\$	93,859	\$	11,2
2022	5/5	4	ALF	217 units	Various cities in NC	ALG Senior Living	Jun-2026	7.25%	\$	35,074	\$	33,842	\$	1,2
	5/5	<b>—</b> <sup>(6)</sup>	ОТН	N/A	Mills River, NC	ALG Senior Living	Jun-2026	7.25%	826			826		-
		4		217 units					\$	35,900	\$	34,668	\$	1.2

- (1) We entered into a one-year loan agreement secured by a parcel of land for a future development of a post-acute skilled nursing center to be operated by Ignite Medical Resorts. On September 30, 2022, we extended the matidate to July 1, 2023 and increased the loan to \$1,886.
- (2) The loan includes a 12-month extension option and the initial additional commitment was for capital improvement which was fully funded in 2022.
- (3) The initial additional commitment of \$4,177 is for the construction of a memory care addition to the property. See page 8 for Renovations and Expansions.
- (4) The initial rate is 7.25% with an 8.00% IRR. The initial additional commitment is comprised of a \$6,098 capital improvement commitment and a \$650 working capital commitment, which has been fully funded. See page 8 fo Renovations and Expansions.
- $(5) \qquad \text{The initial rate is } 7.25\% \text{ with an } 8.00\% \text{ IRR. The initial additional commitment is for working capital.}$
- (6) Represents a mortgage loan on a parcel of land adjacent to one of the assisted living communities secured under the \$35,074 ALG mortgage loan. The land is being held for the future development of a seniors housing community. The initial rate is 7.25% with an 8.00% IRR.

# **MEZZANINE LOANS**

							CONTRACTUAL	
COMMITMENT	# OF	PROPERTY	# OF			MATURITY	INITIAL	INVESTME
YEAR	PROPERTIES	TYPE	UNITS	LOCATION	OPERATOR	DATE	RATE	BALANCE
2021	1	ILF	136 units	Bend, OR	BPM Senior Living	Oct-2024 (1)	8.00% (1)	\$ 4,35
2022	5	ILF/ALF/MC	621 units	Various cities in OR & MT	The Springs Living	May-2027 (2)	8.00% (2)	\$ 25,00

(1) The loan includes two 12-month extension options. The initial cash rate is 8.00% for the first 18 months then increasing to 10.50% thereafter with a 10.50% IRR. Our investment represents approximately 8.00% of the total investment.

(2) The loan includes two 12-month extension options. The initial cash rate is 8.00% with a 11.00% IRR. Our investment represents approximately 12.00% of the total investment.

3Q 2022 SUPPLEMENTAL REPORT INVESTMENTS I

# REAL ESTATE ACTIVITIES - JOINT VENTURES

## **UNCONSOLIDATED JOINT VENTURES**

COMMITMENT	# OF	PROPERTY	# OF			INVESTMENT		INVE	STMENT
YEAR	PROPERTIES	TYPE	UNITS	LOCATION	OPERATOR	TYPE	RETURN	COMM	MITMENT
2020	1	ALF/MC	95 units	Arlington, WA	Fields Senior Living	Preferred Equity	7.00% (1)	\$	6,340
2020	1	UDP-ILF/ALF	267 units	Vancouver, WA	Koelsch Communities	Preferred Equity	8.00% (2)		13,000
	2		362 units					\$	19,340

- (1) The initial cash rate is 7.00% increasing to 9.00% in year-four until the IRR is 8.00%. After achieving an 8.00% IRR, the cash rate drops to 8.00% with an IRR ranging between of 12.00% and 14.00% depending upon timing of redemption. Our investment represents 15.50% of the total investment. The property opened in December 2021 and occupancy was 74.7% at September 30,2022. We have the option to require the JV partner to purchase or preferred equity interest at any time between August 17, 2031 and December 31, 2036.
- The initial cash rate is 8.00% with an IRR of 12.00%. Our investment represents 11.60% of the total estimated project cost. The JV provides the JV partner the option to buy out our investment at any time after August 31, 202 at the IRR rate. Also, we have the option to require the JV partner to purchase our preferred equity interest at any time between August 31, 2027 and prior to the end of the first renewal term of the lease. The estimated project completion is 1Q23.

# **CONSOLIDATED JOINT VENTURES**

LTC CONTRIBL	ONTROLLING TEREST TRIBUTION	INT	TOTAL VENTURES MITMENT	JOINT	INVESTMENT PURPOSE	OPERATOR	LOCATION	# OF UNITS/BEDS	PROPERTY TYPE	INVESTMENT YEAR
\$ 19,93	2,305	\$	22,244	\$	Owned Real Estate	Tealwood Senior Living	Cedarburg, WI	110 units	ALF/MC/ILF	2017
10,41	1,241		11,660		Owned Real Estate	ALG Senior Living	Spartanburg, SC	87 units	ALF	2017
30,35	3,546		33,904	0.00				197 units		
17,88	1,141		18,978		Owned Real Estate	Fields Senior Living (1)	Medford, OR	78 units	ALF/MC	2018
11,74	2,907		14,651		Owned Real Estate	Fields Senior Living (1)	Medford, OR	89 units	ILF	2018
29,63	4.048		33,629					167 units		
61,66	14,325		75,986		Owned Real Estate(2)	PruittHealth (2)	Various cities in FL	299 beds	SNF	2022
\$ 121,65	21.919	\$	143.519	\$				364 units/299 beds		
	2,907 4,048		<b>14,651</b> 33,629	\$	Owned Real Estate	Fields Senior Living (1)	Medford, OR	89 units 167 units	ILF	2018

(1) Represents a single joint venture with ownership in two properties.
(2) We entered into a JV with PruittHealth and the JV purchased three skilled nursing centers from PruittHealth. In accordance with GAAP, the purchased assets are required to be presented as a financing receivable on our Consolidated Balance Sheets, since the JV acquired the centers through a sale-leaseback transaction with PruittHealth, subject to a lease contract that contains a purchase option. See page 5 for further discussion of the PruittHealth financing receivable.

3Q 2022 SUPPLEMENTAL REPORT INVESTMENTS I

# REAL ESTATE ACTIVITIES - LEASE-UP AND RENOVATIONS & EXPANSIONS

# LEASE-UP

			DEVELOPMENT							CONTRACTUAL	
DATE	DATE	OCCUPANCY AT	COMMITMENT	# OF	PROPERTY	# OF	PROJECT			INITIAL	TO
ACQUIRED	OPENED	9/30/2022	YEAR	PROPERTIES	TYPE	UNITS	TYPE	LOCATION	OPERATOR	CASH YIELD	INVES
May-2018	Sep-2020 (2)	87%	2018		ALF/MC	78 units	Development	Medford, OR	Fields Senior Living	7.65%	

- (1) Total Investment includes land acquisition, closing costs and total development funding and excludes capitalized interest.
- Certificate of occupancy was received in March 2020 and license was received in May 2020. Due to COVID-19 pandemic, opening was delayed until September 2020.

# **RENOVATIONS & EXPANSIONS: MORTGAGE LOANS**

ESTIMATED							CONTRACTUAL					т	TAL	
INTEREST	COMMITMENT	# OF	PROPERTY	PROJECT			INITIAL	INVE	STMENT	3	3Q22	FUI	NDED	REM
INCEPTION DATE	YEAR	PROPERTIES	TYPE	TYPE	LOCATION	OPERATOR	CASH YIELD	сом	MITMENT	FU	NDING	то	DATE	COMM
- (1)	2018	1	SNF	Renovation	Grand Haven, MI	Prestige Healthcare	9.41%	\$	3,000	\$	-	\$	1,768	\$
<b>–</b> <sup>(2)</sup>	2021	1	ALF/MC	Expansion	Ocala, FL	Pointe Group Care	7.75%	\$	4.177	\$	187	\$	594	\$
<del>-</del> (3)	2021	13	ALF/MC/ILF	Renovation	Various cities in NC and SC	ALG Senior Living	7.25%		6.098		935		1,210	
		14						\$	10,275	\$	1,122	\$	1,804	\$

- (1) This commitment is part of a total loan commitment secured by four properties in Michigan. Interest payment increases upon each funding.
- (2) This commitment is part of a \$16,707 loan commitment for the construction of a memory care addition to the property. Interest payment increases upon each funding.
  (3) This commitment is part of a \$59,250 loan commitment secured by 13 properties, (12) North Carolina and (1) South Carolina. Interest payment increases upon each funding.

3Q 2022 SUPPLEMENTAL REPORT INVESTMENTS I

# PORTFOLIO OVERVIEW

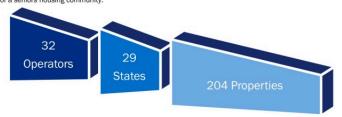
### TRAILING TWELVE MONTHS ENDED **SEPTEMBER 30, 2022**

						OLITE	MBER 00, EULE
	# OF	GROSS	% OF	3		% OF	
BY INVESTMENT TYPE	PROPERTIES	INVESTMENT	INVESTMENT	REVEN	NUES	REVENUES	INCOME STATEMENT LINE
Owned Portfolio	152	\$ 1,408,402	72.2%	\$ 103	3,764 (1)	70.0%	Rental Income
Financing Receivable <sup>(2)</sup>	3	76,267	3.9%		357	0.2%	Interest Income from Financing Receivable
Mortgage Loans	41	386,868	19.9%	39	9,143 <sup>(3)</sup>	26.4%	Interest Income from Mortgage Loans
Notes Receivable	7	59,014	3.0%	3	3,486 <sup>(4)</sup>	2.4%	Interest and Other Income
Unconsolidated Joint Ventures (5)	1	19,340	1.0%	1	1,504	1.0%	Income from Unconsolidated Joint Ventures
Total	204	\$ 1,949,891	100.0%	\$ 148	8,254	100.0%	

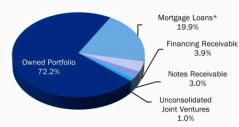
	# OF	GROSS	% OF
BY PROPERTY TYPE	PROPERTIES	INVESTMENT	INVESTMENT
Skilled Nursing	78	\$ 976,753	50.1%
Assisted Living	125	945,552	48.5%
Other <sup>(6)</sup>	1	14,586	0.7%
Under Development <sup>(5)</sup>	_	13,000	0.7%
Total	204	\$ 1,949,891	100.0%

- Includes cash rent, straight-line rent and amortization of lease incentives and excludes real estate tax reimbursement, and rental income from properties sold during the trailing twelve months ended September 30, 2022. See page 21 for Components of Rental Income.
- Represents three skilled nursing centers acquired through a sale-leaseback transaction, subject to a lease which contains a purchase option. In accordance with GAAP, the properties are required to be presented as a financing receivable on our Consolidated Balance Sheets and the rental income to be presented as Interest income from financing receivable on our Consolidated Statements of Income.
- Includes interest income from mortgage loans, construction loans and effective interest during the trailing twelve months ended (3) September 30, 2022.
- Includes interest income from mezzanine loans and working capital notes during the trailing twelve months ended September (4) 30, 2022.
- See page 7 for detail of Unconsolidated Joint Ventures and under development properties.

  Includes one behavioral health care hospital and three parcels for land held-for-use, a parcel of land securing a first mortgage held for future development of a post-acute skilled nursing center and a parcel of land securing a first mortgage held for future development of a seniors housing community.

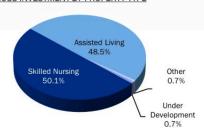


## GROSS INVESTMENT BY INVESTMENT TYPE



\*Weighted average maturity - 15.4 years

#### GROSS INVESTMENT BY PROPERTY TYPE



3Q 2022 SUPPLEMENTAL REPORT PORTFOLIO I

# **PORTFOLIO OVERVIEW**

(DOLLAR AMOUNTS IN THOUSANDS

# TRAILING TWELVE MONTHS ENDED SEPTEMBER 30, 2022

	# OF		GROSS	% OF			% OF TOTAL
OWNED PROPERTIES	PROPERTIES	INVESTMENT		GROSS INVESTMENT	RENTA	AL INCOME <sup>(1)</sup>	REVENUES
Assisted Living	99	\$	797,426	40.9%	\$	51,875	35.0%
Skilled Nursing	52		599,058	30.7%		50,913	34.3%
Other	1		11,918	0.6%		976	0.7%
Total	152	\$	1,408,402	72.2%	\$	103,764	70.0%

	# OF	GF	ROSS	% OF			% OF TOTAL
FINANCING RECEIVABLE	PROPERTIES	INVE	STMENT	GROSS INVESTMENT	FINANCING	INCOME <sup>(2)</sup>	REVENUES
Skilled Nursing	3	\$	76,267	3.9%	\$	357	0.2%

# OF	(	GROSS	% OF	MORTGAGE LOANS		% OF TOTAL
PROPERTIES	INVESTMENT		GROSS INVESTMENT	INTERE	REVENUES	
18	\$	98,308	5.1%	\$	5,296	3.6%
23		285,892	14.7%		33,686	22.7%
		2,668	0.1%		161	0.1%
41	\$	386,868	19.9%	\$	39,143	26.4%
						96.6%
	PROPERTIES  18  23	PROPERTIES INV 18 \$ 23 — 41 \$	PROPERTIES         INVESTMENT           18         \$ 98,308           23         285,892           —         2,668           41         \$ 386,868	PROPERTIES         INVESTMENT         GROSS INVESTMENT           18         \$ 98,308         5.1%           23         285,892         14.7%           —         2.668         0.1%           41         \$ 386,868         19.9%	PROPERTIES         INVESTMENT         GROSS INVESTMENT         INTERE           18         \$ 98,308         5.1%         \$           23         285,892         14.7%	PROPERTIES         INVESTMENT         GROSS INVESTMENT         INTEREST INCOME (3)           18         \$ 98.308         5.1%         \$ 5.296           23         285.892         14.7%         33.686           -         2.668         0.1%         161           41         \$ 386.868         19.9%         \$ 39.143

	# OF	G	ROSS	% OF	INTE	REST AND	% OF TOTAL
NOTES RECEIVABLE	PROPERTIES	INVE	ESTMENT	GROSS INVESTMENT	OTHER	INCOME <sup>(4)</sup>	REVENUES
Assisted Living	7	\$	43,478	2.2%	\$	2,895	2.0%
Skilled Nursing	_		15,536	0.8%		591	0.4%
Total	7	\$	59,014	3.0%	\$	3,486	2.4%

PROPERTIES	INVE	ESTMENT	GROSS INVESTMENT			
	777777	JOHNILINI	GRUSS INVESTMENT	J	NCOME	REVENUES
1	\$	6,340	0.3%	\$	450	0.3%
_		13,000	0.7%		1,054	0.7%
1	\$	19,340	1.0%	\$	1,504	1.0%
	11	1 \$ - 1 \$	- 13,000	- 13,000 0.7%	- 13,000 0.7%	- 13,000 0.7% 1,054

- (1) Includes cash rent, straight-line rent and amortization of lease incentives and excludes real estate tax reimbursement, and rental income from properties sold during the trailing twelve months ended September 30, 2022. See page 21 for Components of Rental Income.
- during the trailing twelve months ended September 30, 2022. See page 21 for Components of Rental Income.

  (2) Includes interest income from financing receivable and effective interest during the trailing twelve months ended September 30, 2022.
- (3) Includes interest income from mortgage loans, construction loans and effective interest during the trailing twelve months ended September 30, 2022.
- (4) Includes interest income from mezzanine loans and working capital notes during the trailing twelve months ended September 30, 2022.

# RENTAL INCOME<sup>(1)</sup>



#### MORTGAGE LOANS INTEREST INCOME<sup>(3)</sup> (AS % OF TOTAL REVENUES)



# INTEREST & OTHER INCOME<sup>(4)</sup> (AS % OF TOTAL REVENUES)



#### UNCONSOLIDATED JV INCON (AS % OF TOTAL REVENUES)



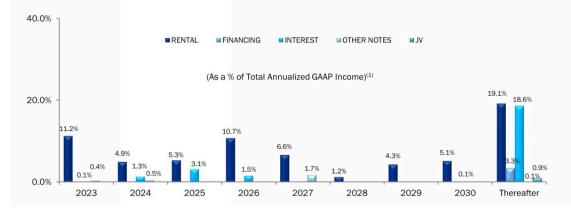
3Q 2022 SUPPLEMENTAL REPORT PORTFOLIO

# PORTFOLIO MATURITY

(AS OF SEPTEMBER 30, 2022, DOLLAR AMOUNTS IN THOUSANDS)



YEAR	RENTAL INCOME <sup>(1)</sup>	% OF TOTAL	 INANCING NCOME <sup>(2)</sup>	% OF TOTAL	INTEREST INCOME <sup>(1)</sup>	% OF TOTAL	(	OTHER NOTES	% OF TOTAL	ISOLIDATED	% OF TOTAL	ANNUALIZED  AAP INCOME <sup>(1)</sup>	% C
2023	\$ 19,079 (4)	16.4%	\$ _	_	\$ 140	0.3%	\$	659	14.2%	\$ _	-	\$ 19,878	11.7
2024	8,359 <sup>(5)</sup>	7.2%	_	_	2,079	5.0%		894	19.3%	-	-	11,332	6.7
2025	9,098	7.8%	_	_	5,207	12.5%		_	-	_	_	14,305	8.4
2026	18,060	15.6%	_	_	2,610	6.3%		1-1	_	_	_	20,670	12.2
2027	11,249	9.7%	_	-	-	-		2,814	60.6%	-	-	14,063	8.3
2028	1,965	1.7%	-	-	_	-		1-0	_	-	-	1,965	1.2
2029	7,300	6.3%	-	-	-	-		-	-	-	-	7,300	4.3
2030	8,681	7.5%	_	_	_	1 <b>—</b> 83		124	2.7%	_	_	8,805	5.2
Thereafter	32,308	27.8%	5,645 (2)	100.0%	31,565	75.9%		150	3.2%	1,504	100.0%	71,172	42.0
Total	\$ 116,099	100.0%	\$ 5,645	100.0%	\$ 41,601	100.0%	\$	4,641	100.0%	\$ 1,504	100.0%	\$ 169,490	100.0



#### Near Term Maturities:

- Six leases and four loans in 2023 with an annualized GAAP income totaling \$19.9 milli
- > Four leases and three loans in 2024 with an annualized GAAP income totaling \$11.3 milli
- Two leases and two loans in 2025 with an annualized GAAP income totaling \$14.3 milli
- As of September 30, 2022, approximately 93 owned properties are covered under master leases and approximately 92% of rental reve come from master leases or cross-default leases.
- (1) Represents annualized contractual GAAP rent prior to abatements, GAAP interest income from mortgage loans, mezzanine loans and working capital notes and income from unconsolidated joint ventures for the month September 2022 for investments as of September 30, 2022 except for (5) below.
- (2) Represents three skilled nursing centers acquired through a sale-leaseback transaction, subject to a lease which contains a purchase option. In accordance with GAAP, the properties are required to be presented as financing receivable on our Consolidated Balance Sheets and the rental income to be presented as Interest income from financing receivable on our Consolidated Statements of Income. Represents the annualized ground for the JV for a full month. LTC's portion of the annualized gross income of the JV for a full month. LTC's portion of the annualized gross income of the JV for a full month. LTC's portion of the annualized gross income of the JV for a full month.
- (3) Represents income from two preferred equity investments accounted for as unconsolidated joint ventures. These preferred equity investments do not have scheduled maturities but provide the entity an option to redecour investment at a future date. See page 7 for further discussion on Unconsolidated Joint Ventures.
- (4) One of the six lease maturities is Brookdale which represents 75% of the annualized GAAP income maturing in 2023. Another one of the six lease maturities relates to a master lease on two assisted living communities which represents 7% of the annualized GAAP income maturity in 2023. One of the two communities under the master lease maturing in 2023 is located in Kentucky and has been classified as held-for-sale as September 30, 2022. We are negotiating a new lease for the other community which is located in Ohio. See page 13 for additional information on these operators.

(5) Includes anticipated annual cash rent of \$6,000 and anticipated annual GAAP rent of \$5,991 for the former Senior Care portfolio.

3Q 2022 SUPPLEMENTAL REPORT PORTFOLIO I

# PORTFOLIO DIVERSIFICATION - 32 OPERATORS

(AS OF SEPTEMBER 30, 2022, DOLLAR AMOUNTS IN THOUSANDS)

					AN	INUALIZED							
		AN	NUALIZED			NTRACTUAL		A	NNUALIZED			GROSS	
OPERATORS	# OF PROPS	ACTU	AL CASH <sup>(1)(4)</sup>	%	C	ASH <sup>(2)(4)(5)</sup>	%		GAAP <sup>(3)(5)</sup>	%	- 1	NVESTMENT	9
Prestige Healthcare	24	\$	27,251	17.8%	\$	27,251	16.5%	\$	32,607	19.2%	_	\$ 271,851	13.
Brookdale Senior Living (6)	35		14,842	9.7%		14,842	9.0%		14,837	8.7%		104,461	5.
Carespring Health Care Management	4		10,506	6.8%		10,506	6.4%		11,195	6.6%		102,940	5.
Fundamental	7		9,146	6.0%		9,146	5.5%		8,422	5.0%		76,353	3.
Ark Post Acute Network	7		8,914	5.8%		8,914	5.4%		8,257	4.9%		71,742	3.
Genesis Healthcare	6		8,761	5.7%		8,761	5.3%		8,761	5.2%		50,004	2.
HMG Healthcare (7)	13		8,552	5.5%		8,552	5.2%		8,542	5.0%		174,107	8.
ALG Senior Living	31		8,179	5.3%		8,179	4.9%		8,128	4.8%		189,533	9.
Ignite Medical Resorts	6		7,676	5.0%		7,676	4.6%		7,676	4.5%		90,150	4.
Anthem Memory Care (6)	11		7,200	4.7%		10,800	6.5%		10,800	6.4%		139,176	7.
All Others (6)(8)	60		42,494	27.7%		50,696	30.7%		50,265	29.7%		679,574	34.
	204	\$	153,521	100.0%	\$	165,323	100.0%	\$	169,490	100.0%		\$ 1,949,891	100.

- (1) Represents annualized cash rental income, interest income from mortgage loans, mezzanine loans and working capital notes and income from unconsolidated joint ventures received for the month of September 2022 for investments as of September 30, 2022, except for (7) and (8) below.
- Represents annualized contractual cash rental income prior to abatements, interest income from financing receivable, mortgage loans, mezzanine loans and working capital notes and income from unconsolidated joint ventures for the month of September 2022 for investments as of September 30, 2022, except for (7) and (8) below.
- Represents annualized GAAP rent prior to abatements, GAAP interest income from mortgage loans, mezzanine loans and working capital notes and income from unconsolidated joint ventures for the month of September 2022 for investments as of September 30, 2022, except for (7) and (8) below.

  The difference between annualized actual cash and annualized contractual cash is due to deferrals, deferred rent payments, abatements and contingent income received in September 2022.
- The difference between annualized contractual cash and annualized GAAP is due to straight-line rent, lease incentives amortization and effective interest. See page 21 for Non-Cash Revenue Components.
- (6)See operator updates on page 13.
- Includes anticipated annual cash rent of \$6,000 and anticipated annual GAAP rent of \$5,991 for the former Senior Care portfolio.
- Includes three skilled nursing centers acquired through a sale-leaseback transaction, subject to a lease which contains a purchase option. In accordance with GAAP, the properties are required to be presented as a financing receivable on our Consolidated Balance Sheets and the rental income to be presented as Interest income from financing receivable on our Consolidated Statements of Income. Represents the annualized rent for a full month.

PRESTIGE	Privately Held	SNF/ALF/ILF Other Rehab	79 Properties	5 States
BROOKDALE	NYSE: BKD	ALF/ILF/MC Continuing Care	672 Properties	41 States
CARESPRING	Privately Held	SNF/ALF/ILF Transitional Care	16 Properties	2 States
FUNDAMENTAL	Privately Held	SNF/MC Hospitals & Other Rehab	79 Properties	7 States
ARK	Privately Held	SNF/ALF/ILF	13 Properties	4 States

GENESIS	OTC PINK: GENN	SNF/ Senior Living	More than 250 Properties	22 States
нмс	Privately Held	SNF/ALF/ILF	37 Properties	2 States
ALG	Privately Held	ALF/ILF/MC	149 Properties	7 States
IGNITE	Privately Held	SNF/ALF	17 Properties	6 States
ANTHEM	Privately Held	Exclusively MC	21 Properties	9 States

3Q 2022 SUPPLEMENTAL REPORT PORTFOLIO I

# PORTFOLIO DIVERSIFICATION - OPERATOR UPDATE

(DOLLAR AMOUNTS IN THOUSANDS





During 1Q21, we amended Brookdale's master lease to extend their maturity for one year through December 31, 2022. The renewal options under the amender master lease remained unchanged, and provided three renewal options consisting of a three-year renewal option, a five-year renewal option and a 10-yea renewal option. The notice period for the first renewal option was January 1, 2022 to April 30, 2022. During 2Q22, Brookdale's master lease was furthe amended to extend the maturity to December 31, 2023. The first renewal option under the new amended master lease was reduced from three years to two years with no other changes to the other two renewal options. Also, the notice period for the first renewal option was changed to November 1, 2022 through February 28, 2023. During 2020, we extended to Brookdale a \$4,000 capital commitment which was fully funded during 2021, and a \$2,000 capital commitment which is available between January 1, 2022 through December 31, 2022. Under the new amendment, the \$2,000 capital commitment was increased to \$4,000 and the maturity was extended to February 28, 2023. The yield on these capital commitments is 7% with a reduced rate for qualified ESC projects. During 3022, we funded \$630 under the new \$4,000 capital commitment. Accordingly, we have a remaining commitment of \$2,460 as of Septembe 30, 2022. Brookdale is current on rent payments through October 2022.



Anthem paid us annual cash rent of \$10,800 in 2021 and \$9,900 in 2020 and we expect to receive \$10,800 in 2022. We provided Anthem temporary ren reduction totaling \$1,500 during 2Q and 3Q 2022. Anthem has paid us \$6,600 of the \$10,800 agreed upon rent through the end of September 2022. In October 2022, to date, we have received an additional \$1,200 of rent which represents \$900 of agreed upon October 2022 rent and \$300 of repaymen towards the temporary rent reduction. We still expect to receive total rent of \$10,800 by year end conditioned upon Anthem receiving additional money from the Employee Retention Tax Credit stimulus fund and from improving operating results.

Other Operators

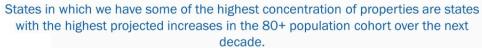
During 3Q22, we terminated a master lease with an operator and transitioned the communities to an existing LTC operator. In connection with the lease termination, we abated rent for June 2022 and have forgiven the former operator's outstanding deferred rent balance of \$7,067. Also, we paid the forme operator a \$500 lease termination fee in exchange for cooperation and assistance in facilitating an orderly transition. The transitioned communities will be operated pursuant to a new master lease with a two-year term, with zero rent for each of July, August, September, and October of 2022. Thereafter, cash rent will be based on mutually agreed upon fair market rent. In connection with the new master lease, we paid the new operator a \$410 lease incentive payment which will be amortized as a yield adjustment to rental income over the two-year lease term. LTC is evaluating options for this portfolio.

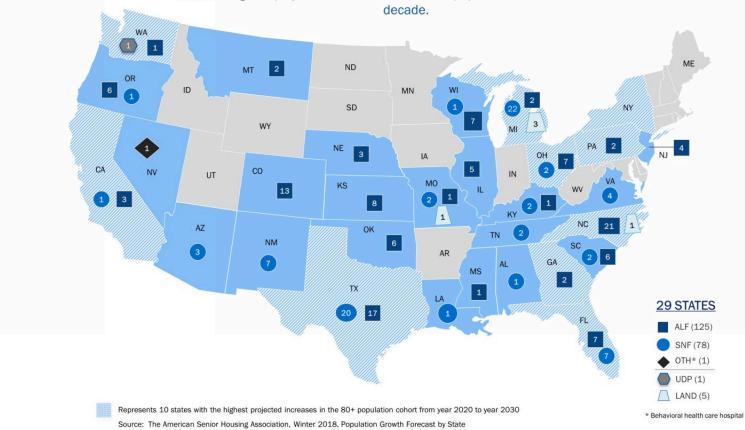
A master lease covering two assisted living communities is scheduled to mature during 2023. One of the two communities is located in Kentucky and has beer classified as held-for-sale as of September 30, 2022. We wrote this community down to its anticipated selling price, recording an impairment loss of \$1,286, and we are negotiating a new lease for the other community which is located in Ohio.

3Q 2022 SUPPLEMENTAL REPORT PORTFOLIO I

# PORTFOLIO DIVERSIFICATION - GEOGRAPHY

(AS OF SEPTEMBER 30, 2022)





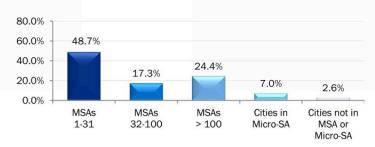
3Q 2022 SUPPLEMENTAL REPORT PORTFOLIO I

# PORTFOLIO DIVERSIFICATION – GEOGRAPHY (29 STATES) (AS OF SEPTEMBER 30, 2022, DOLLAR AMOUNTS IN THOUSANDS)

	# OF	GROSS				(	GROSS INV	/ESTN	IENT			
STATE <sup>(1)(2)</sup>	PROPS	INVESTMENT	%	ALF	%	SNF	%		UDP	%	ОТН <sup>(3)</sup>	9
Texas	37	\$ 325,380	16.9%	\$ 72,198	7.7%	\$ 253,182	26.3%	\$	_	_	\$ _	- 5
Michigan	24	280,932	14.6%	21,444	2.3%	258,545	26.9%		-	-	943	6.5
Florida	14	158,175	8.2%	49,043	5.2%	109,132	11.4%		_	_	_	
Wisconsin	8	114,838	6.0%	100,892	10.7%	13,946	1.5%		-	-	-	
Colorado	13	104,760	5.4%	104,760	11.2%	_	-		_	-	_	
North Carolina	21	95,456	4.9%	94,675	10.1%	-	_		2-2	_	781	5.3
Illinois	5	88,301	4.6%	88,301	9.4%	-	-		-	-	-	
Ohio	9	87,543	4.5%	33,319	3.6%	54,224	5.6%		-	_	-	
California	4	69,685	3.6%	52,053	5.5%	17,632	1.8%		_	_	<u></u>	74
New Jersey	4	62,832	3.3%	62,832	6.7%	_	-		-	-	_	
All Others	65	539,791	28.0%	259,373	27.6%	254,556	26.5%		13,000	100.0%	12,862	88.2
Total	204	\$ 1,927,693	100.0%	\$ 938,890	100.0%	\$ 961,217	100.0%	\$	13,000	100.0%	\$ 14,586	100.0

- (1) Due to master leases with properties in various states, revenue by state is not available.
- Excludes working capital notes totaling \$22,198. Working capital notes are provided to certain operators under their master leases covering properties in various states. Therefore, the working capital notes outstanding balance is not available by state.
- Includes one behavioral health care hospital and three parcels for land held-for-use, one parcel of land securing a first mortgage held for future development of a post-acute skilled nursing center and one parcel of land securing a first mortgage held for future development of a seniors housing community.

# GROSS PORTFOLIO BY MSA (1)



(1) The MSA rank by population as of July 1, 2021, as estimated by the United States Census Bureau. Approximately 66% of our properties are in the top 100 MSAs. Includes only our real estate

# **AVERAGE PORTFOLIO AGE**



(1) As calculated from construction date or major renovation/expansion Includes only our real estate investments.

3Q 2022 SUPPLEMENTAL REPORT PORTFOLIO I

# REAL ESTATE INVESTMENTS METRICS

# SAME PROPERTY PORTFOLIO ("SPP") COVERAGE STATISTICS (1)(2)



ALF metrics include Coronavirus Stimulus Funds ("CSF") as allocated/reported by operators Excluding CSF, the 2Q22 normalized EBITDAR and EBITDARM coverages were 0.70x and 0.91x, respectively, and 0.69x and 0.91x, respectively, for 1Q22. See definition of Coronavirus Stimulus Funds on Page 28. Occupancy represents the average TTM occupancy. For the 66% of the reported SPP ALF, spot occupancy was 81% at September 30, 2022, 79% at June 30, 2022 and 77% at March 31, 2022.

## LEASES WITH QUARTERLY RENT RESETS - ALF (3)

(FOR THE SIX PROPERTIES CURRENTLY COVERED BY LEASES WITH QUARTERLY FAIR MARKET RENT RESETS)

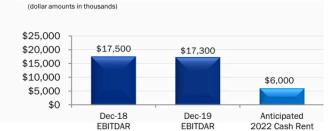


The spot occupancy for the six properties previously leased to Senior Lifestyle currently covered by leases with quarterly fair market rent resets in September 30, 2022 and December 31, 2020 was 88% and 60%, respectively.

#### SKILLED NURSING 4.00x 100.0% 90.0% 2.13 2.01 Occupancy 1.67 1.55 2.00x 80.0% 70.0% 70.0% 71.1% 0.00x 60.0% 1Q22 2022 Normalized EBITDAR Normalized EBITDARM --- Occupancy

SNF metrics include CSF, as allocated/reported by operators. Excluding CSF, the 2Q22 normalized EBITDAR and EBITDARM coverages were 1.05x and 1.50x, respectively, and 1.07x and 1.51x, respectively, for 1Q22. Occupancy represents the average TTM occupancy. For the 88% of the reported SPP SNF, average monthly occupancy was 74% in September, 73% in June 2022 and 72% in March 2022.

## LEASES WITH QUARTERLY RENT RESETS - SNF (4)



The average monthly occupancy in September 2022 and December 2020 was 57% and

- Information is from property level operator financial statements which are unaudited and have not been independently verified by LTC. The same store portfolio excludes each property currently, or formerly, operated by Senior Lifestyle and Senior Care and will be added back to SPP 15 months after the date of the transition to the new operator.
- The coverage and occupancy levels at our properties may be adversely affected if COVID-19 or another pandemic results in infections on a large scale at our properties, early resident move-outs, our operators delay accepting new residents due to quarantines, and/or potential occupants postpone moving to a senior housing facility, and/or residents delay or postpone elective surgeries at hospitals. The spot occupancy for the 18 properties previously leased to Senior Lifestyle in September 30, 2022 and December 31, 2020 was 88% and 72%, respectively.
- Represents the portfolio that transitioned from Senior Care.

3Q 2022 SUPPLEMENTAL REPORT PORTFOLIO I

# **PORTFOLIO UPDATE**

(AMOUNTS IN THOUSANDS

## ABATED RENT

\$720 abated rent during 3Q22

# DEFERRED RENT

- Deferred rent of \$300, excluding the Anthem temporary rent reduction, and received \$100 of deferred repayments during 3Q22.
- Our rent deferral agreements generally require the deferred rent to be paid within 12 to 36 months.
- Reduced agreed upon rent from Anthem by \$900 during 3Q22. See page 13 for further discussion.
- LTC evaluated deferral requests with close attention to ongoing operations, rent coverage, corporate financial health and liquidity of the operator.

## CONTRACTUAL 3Q22 RENT AND MORTGAGE INTEREST



# > SUBSEQUENT TO SEPTEMBER 30, 2022

- Provided \$240 of abated rent in October 2022 and agreed to provide rent abatements up to \$215 for each of November and December 2022 to an operator pursuant to a master lease covering two assisted living communities. We are evaluating options for these communities.
- Received \$300 repayment of Anthem's temporary rent reduction. See page 13 for further discussion.

3Q 2022 SUPPLEMENTAL REPORT PORTFOLIO I

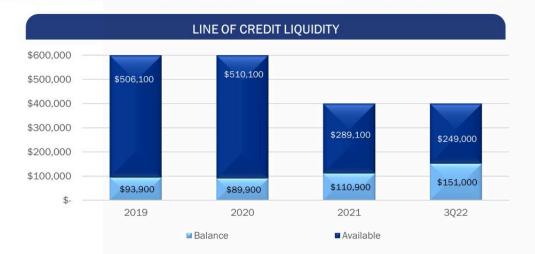


			SEPTE	MBER 30, 2022	CAPITALIZATION
DEBT			***************************************		
Revolving line of c	redit - WA rate 4.2%		\$	151,000	
Term loans, net of	f debt issue costs - WA rate 2.6% (	1)		99,474	
Senior unsecured	notes, net of debt issue costs - W	/A rate 4.3% <sup>(2)</sup>		543,287	
Total debt - \	WA rate 4.0%			793,761	34.4%
EQUITY		9/30/2022			
	No. of shares	Closing Price			
Common stock	40,504,791	\$ 37.45 (3)		1,516,904	65.6%
Total Market	t Value			1,516,904	
TOTAL VALUE			\$	2,310,665	100.0%
Add: Non-controll	ing interest			21,919	
Less: Cash and ca	ash equivalents			(6,478)	
ENTERPRISE VALU	JE		\$	2,326,106	
Debt to Enterprise Va	alue			34.1%	
Debt to Annualized A	djusted EBITDAre (4)			5.9x	

Represents outstanding balance of \$100,000, net of debt issue costs of \$526.
 Represents outstanding balance of \$544,820, net of debt issue costs of \$1,533.
 Closing price of our common stock as reported by the NYSE on September 30, 2022.
 See page 22 for reconciliation of annualized adjusted EBITDAre.



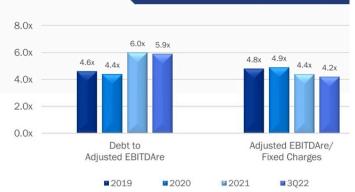








# **COVERAGE RATIOS**



3Q 2022 SUPPLEMENTAL REPORT FINANCIAL I

# DEBT MATURITY (AS OF SEPTEMBER 30, 2022, DOLLAR AMOUNTS IN THOUSANDS)

	REVOLVING		SENIOR			
	LINE OF	TERM	UNSECURED		% OF	DEBT STRUCTURE (2)
YEAR	CREDIT	LOANS (1)	NOTES (1)	TOTAL	TOTAL	DEBT STRUCTURE (-)
2022	\$ -	\$ -	\$ 5,000	\$ 5,000	0.6%	
2023	7-7	_	49,160	49,160	6.2%	
2024	-	_	49,160	49,160	6.2%	Senior Unsecured Notes 68.4%
2025	151,000	50,000	49,500	250,500	31.4%	08.4%
2026	-	50,000	51,500	101,500	12.8%	
2027	-	_	54,500	54,500	6.9%	
2028	% <del>-</del> %	_	55,000	55,000	6.9%	
2029	-	_	63,000	63,000	7.9%	
Thereafter	_	_	168,000	168,000	21.1%	Term
Total	\$ 151,000	\$ 100,000 (2)	\$ 544,820 (2)	\$ 795,820 <sup>(2)</sup>	100.0%	1
\$400,00	00					Revolving Line of Credit 19.0%
\$300,00	00 -	■ Revolving Line	e of Credit	■Term Loans	■ Senior Unsecured Notes	
\$200,00	00 -		\$151,000			\$168,000
\$100,00	00 -	\$49,160	\$49,160	00 \$51,500 \$49,500 \$50,000	\$54,500 \$55,000	\$63,000

(1) Reflects scheduled principal payments.
(2) Excludes debt issue costs which are netted against the principal outstanding in the term loans and senior unsecured notes balance on our *Consolidated Balance Sheets* shown on page 24.

2022

\$-

\$5,000

2023

2026

2027

2028

Thereafter

2029

3Q 2022 SUPPLEMENTAL REPORT

2025

\$49,500

2024

# FINANCIAL DATA SUMMARY

(DOLLAR AMOUNTS IN THOUSANDS

	12/31/19		12/31/20		12/31/21		9/30/22	
Gross investments	\$	1,778,341	\$	1,737,795	\$	1,804,435	\$	1,949,891
Net investments	\$	1,427,845	\$	1,385,414	\$	1,426,070	\$	1,562,459
Gross asset value	\$	1,864,705	\$	1,811,867	\$	1,883,190	\$	2,039,397
Total debt (1)	\$	693,388	\$	649,382	\$	722,719	\$	793,761
Total liabilities (1)	\$	728,783	\$	683,680	\$	759,698	\$	826,796
Total equity	\$	785.426	\$	775.806	\$	745.127	\$	825.169

 Includes outstanding gross revolving line of credit, term loans, net of debt issue costs, and senior unsecured notes, net of debt issue costs.

## NON-CASH REVENUE COMPONENTS

	3Q22	4Q22 <sup>(1)</sup>		1Q23 <sup>(1)</sup>	2Q23 <sup>(1)</sup>	3Q23 <sup>(1)</sup>
Straight-line rent adjustment	\$ (436)	\$ (405)	- 100	\$ (506)	\$ (536)	\$ (579)
Amortization of lease incentives	(319) (2)	(212)		(212)	(209)	(164)
Effective interest	1,762 (3)	2,075	(3)(4)	1,514	1,518	1,509
Net	\$ 1,007	\$ 1,458		\$ 796	\$ 773	\$ 766

- For leases and loans in place at September 30, 2022, assuming no renewals modifications or replacements and no new investments are added to our portfolio.
- (2) Includes the write-off of a lease inducement of \$83 related to a lease termination.
- Includes receipt of an IRR interest payment.
- (4) Includes income credit on three skilled nursing centers acquired in 3Q22, which is accounted for as a financing receivable in accordance with GAAP.

## COMPONENTS OF RENTAL INCOME

	THRE	E MONTHS E	NDED	NINE MONTHS ENDED					
	S	EPTEMBER 3	0,	SEPTEMBER 30,					
	2022	2021	Variance	2022	2021	Variance			
Cash rent	\$28,180	\$25,934	\$ 2,246 (1)	\$ 83,260	\$ 80,967	\$ 2,293 (1)			
Operator reimbursed real estate tax revenue	4,160	3,588	572 (2)	12,161	10,655	1,506 (2)			
Straight-line rent (adjustment) income	(436)	(44)	(392) (3)	(963)	619	(1,582) (3)			
Straight-line rent write-off	-	8-8	-	-	(758)	758 <sup>(4)</sup>			
Amortization of lease incentives	(319)	(158)	(161)	(921)	(386)	(535) <sup>(5)</sup>			
Total rental income	\$31,585	\$29,320	\$ 2,265	\$ 93,537	\$ 91,097	\$ 2,440			

- (1) QoQ: Increase primarily due to rent received from transitioned portfolios rental income from acquisitions, completed development projects and a rent escalations. YoY: Increase primarily due to QoQ explanation and a le termination fee received in connection with the sale of a 74-unit ALF.
- (2) Increase primarily due to a transitioned portfolio and 2Q22 acquisitions partially offset by properties sold.
- (3) QoQ: Decrease primarily due to a deferred rent repayment and normal amortization. YoY: Decrease primarily due to QoQ explanation, the impar prior year's 50% reduction of 2021 rent escalations for those leases accounted for on a straight-line basis and decrease from properties solc
- (4) Represents a straight-line rent receivable write-off due to transitioning rental revenue recognition to cash basis for one lease.
- (5) Increase due to a lease incentive balance write-off related to a closed proper subsequent lease termination.

3Q 2022 SUPPLEMENTAL REPORT FINANCIAL I



	F	OR THE YEAR ENDED		THREE MONTHS ENDER
	12/31/19	12/31/20	12/31/21	9/30/22
Net income	\$ 80,872	\$ 95,677	\$ 56,224	\$ 13,389
Add/Less: Loss (gain) on sale of real estate, net	(2,106)	(44,117)	(7,462)	387
Less: Gain on insurance proceeds	(2.111) (1)	(373) (1)	_	_
Add: Loss on unconsolidated joint ventures	_	758 <sup>(2)</sup>	_	_
Add: Impairment loss from investments	5,500 (2)	3,977 (4)	_	1,286 (9)
Add: Interest expense	30,582	29,705	27,375	7,941
Add: Depreciation and amortization	39,216	39,071	38,296	9,385
EBITDAre	151,953	124,698	114,433	32,388
Add/(less): Non-recurring one-time items	(1,535) (3)	22,841 <sup>(5)</sup>	5,947 <sup>(6)</sup>	1,260 (10)
Adjusted EBITDAre	\$ 150,418	\$ 147,539	\$ 120,380	\$ 33,648
Interest expense	\$ 30,582	\$ 29,705	\$ 27,375	\$ 7,941
Add: Capitalized interest	608	354	-	_
Fixed charges	\$ 31,190	\$ 30,059	\$ 27.375	\$ 7,941
Annualized Adjusted EBITDAre				\$ 134,592
Annualized Fixed Charges				\$ 31.764
Debt (net of debt issue costs)	\$ 693,388	\$ 649,382	\$ 722,719	\$ 793,761
Debt to Adjusted EBITDAre	4.6x	4.4x	6.0x <sup>(7)</sup>	5.9x <sup>(7)</sup>
Adjusted EBITDAre to Fixed Charges <sup>(8)</sup>	4.8x	4.9x	4.4x	4.2x

- Represents the gain from insurance proceeds related to previously sold properties.
- In 4Q19, we wrote down our investment in an unconsolidated joint venture ("JV") by \$5,500 to its estimated fair value as a result of the JV entering into a contract to the sell the properties comprising the JV. In 2Q20, the JV sold the properties and we incurred an additional loss of \$758.
- (3) Represents the gain from insurance proceeds (\$2,111) and deferred rent repayment of \$1,350 from an operator offset by \$1,926 write-off of straight-line rent receivable due a lease
- Represents an impairment loss relating to a 48-unit memory care in Colorado and a 61-unit assisted living community in Florida which was sold in 1021.
- Represents the \$23,029 straight-line rent receivable write-off related to Senior Lifestyle, Genesis and another operator and the Senior Lifestyle lease incentives write-off of \$185 offset by the gain from insurance proceeds (\$373).

  Represents the Senior Care settlement payment (\$3,895), the straight-line rent receivable write-off (\$758), the provision for credit losses on mortgage loan originations (\$869), and the 50%
- represents the senior care settlement payment (\$3,395), the straight-line rent receivable write-on (\$758), the provision for credit issess on mortgage in reduction of 2021 rent and interest escalations (\$452). Increase due to additional borrowings for investments.

  Given we do not have preferred stock, our fixed charge coverage ratio and interest coverage ratio are the same.

  Recognized a \$1,286 impairment loss related to a 60-unit assisted living community in Kentucky as a result of classifying the community as held-for-sale.

- (10) Represents the lease termination fee (\$500) paid to a former operator in exchange for cooperation in facilitating an orderly transition and the provision for credit losses related to the origination of financing receivable during 3Q22 (\$760).

3Q 2022 SUPPLEMENTAL REPORT FINANCIAL I

# CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

		NTHS ENDED MBER 30,		THS ENDED IBER 30,
	2022	2021	2022	2021
Revenues	· ·			
Rental income	\$ 31,585	\$ 29,320	\$ 93,537	\$ 91,097
Interest income from financing receivable <sup>(1)</sup>	357	_	357	_
Interest income from mortgage loans	10,379	7,924	30,112	23,779
Interest and other income	1,182	228	3,308	1,005
Total revenues	43,503	37,472	127,314	115,881
Expenses				
Interest expense	7,941	6,610	22,607	20,442
Depreciation and amortization	9,385	9,462	28,202	28,847
Impairment loss	1,286	-	1,286	-
Provision for credit losses	795	68	1,454	59
Transaction costs	629	4,046	728	4,271
Property tax expense	4,179	3,932	12,180	11,713
General and administrative expenses	5,888	5,318	17,407	15,688
Total expenses	30,103	29,436	83,864	81,020
Other Operating Income				
(Loss) gain on sale of real estate, net	(387)	2,702	37,809	7,392
Operating Income	13,013	10.738	81,259	42,253
Income from unconsolidated joint ventures	376	376	1,127	1,041
Net Income	13,389	11,114	82,386	43,294
Income allocated to non-controlling interests	(99)	(92)	(301)	(271)
Net income attributable to LTC Properties, Inc.	13,290	11,022	82,085	43,023
Income allocated to participating securities	(131)	(113)	(481)	(346)
Net income available to common stockholders	\$ 13,159	\$ 10,909	\$ 81,604	\$ 42,677
Earnings per common share:				
Basic	\$0.33	\$0.28	\$2.06	\$1.09
Diluted	\$0.32	\$0.28	\$2.04	\$1.09
Weighted average shares used to calculate earnings per common share:				
Basic	40,270	39,177	39,658	39,149
Diluted	40,552	39,177	39,939	39,149
Dividends declared and paid per common share	\$0.57	\$0.57	\$1.71	\$1.71

Represents rental income from three skilled nursing centers acquired through a sale-leaseback transaction, subject to a lease which contains a purchase option. In accordance with GAAP, the properties are required to be presented as a financing receivable on our Consolidated Balance Sheets and the rental income to be presented as Interest income from financing receivable on our Consolidated Statements of Income.

# CONSOLIDATED BALANCE SHEETS (AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	SEPTEMBER 30,2022		DECEMBER 31, 2021	
ASSETS	(unaudited)		(audited)	
Investments:				
Land	\$	124,665	\$	123,239
Buildings and improvements		1,270,722		1,285,318
Accumulated depreciation and amortization		(379,915)		(374,606)
Operating real estate property, net	3/1	1,015,472	100	1,033,951
Properties held-for-sale, net of accumulated depreciation: 2022-\$2,305; 2021-\$0		10,710		_
Real property investments, net		1,026,182		1,033,951
Financing receivable. (1) net of loan loss reserve: 2022-\$760; 2021-\$0		75,507		_
Mortgage loans receivable, net of loan loss reserve: 2022-\$3,862; 2021-\$3,473		383,006		344,442
Real estate investments, net	-	1,484,695		1,378,393
Notes receivable, net of loan loss reserve: 2022-\$590; 2021-\$286		58,424		28,337
Investments in unconsolidated joint ventures		19,340		19,340
Investments, net		1,562,459		1,426,070
Other assets:				
Cash and cash equivalents		6,478		5,161
Debt issue costs related to revolving line of credit		2,480		3,057
Interest receivable		44,290		39,522
Straight-line rent receivable		22,253		24,146
Lease incentives		2,001		2,678
Prepaid expenses and other assets		12,004		4,191
Total assets	\$	1,651,965	\$	1,504,825
LIABILITIES				
Revolving line of credit	\$	151,000	\$	110,900
Term loans, net of debt issue costs: 2022-\$526; 2021-\$637		99,474		99,363
Senior unsecured notes, net of debt issue costs: 2022-\$1,533; 2021-\$524		543,287		512,456
Accrued interest		3,120		3,745
Accrued expenses and other liabilities		29,915		33,234
Total liabilities	1	826,796		759,698
EQUITY				
Stockholders' equity:				
Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding; 2022–40,505; 2021–39,374		404		394
Capital in excess of par value		899,921		856,895
Cumulative net income		1,526,721		1,444,636
Accumulated other comprehensive income (loss)		9,445		(172)
Cumulative distributions		(1,633,241)		(1,565,039)
Total LTC Properties, Inc. stockholders' equity	-	803,250		736,714
Non-controlling interests	30	21,919		8,413
Total equity		825,169		745,127
Total liabilities and equity	\$	1,651,965	\$	1,504,825

<sup>(1)</sup> Represents three skilled nursing centers acquired through a sale-leaseback transaction, subject to a lease which contains a purchase option. In accordance with GAAP, the properties are required to be presented as a financing receivable on our Consolidated Balance Sheets.

# FUNDS FROM OPERATIONS - RECONCILIATION OF FFO AND FAD

(UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

	THREE MONTHS ENDED SEPTEMBER 30,			NINE MONTHS ENDED SEPTEMBER 30,				
		2022		2021		2022		2021
GAAP net income available to common stockholders	\$	13,159	\$	10,909	\$	81,604	\$	42,677
Add: Depreciation and amortization		9,385		9,462		28,202		28,847
Add: Impairment loss		1,286		-		1,286		-
Add (Less): Loss (gain) on sale of real estate, net	9	387		(2,702)	-	(37,809)		(7,392)
NAREIT FFO attributable to common stockholders	\$	24,217	\$	17,669	\$	73,283	\$	64,132
NAREIT Diluted FFO attributable to common stockholders per share		\$0.60		\$0.45		\$1.83		\$1.64
NAREIT FFO attributable to common stockholders	\$	24,217	\$	17,669	\$	73,283	\$	64,132
Add: Non-recurring items		1,260	1)	3,895 (5)		824 (6)		5,078 (9)
FFO attributable to common stockholders, excluding non-recurring items	\$	25,477	\$	21,564	\$	74,107	\$	69,210
NAREIT FFO attributable to common stockholders	\$	24,217	\$	17,669	\$	73,283	\$	64,132
Non-cash income:								
Less: Straight-line rental adjustment (income)		436		44		963		(619) <sup>(10</sup>
Add: Amortization of lease incentives		319		158		921 (7)		386
Add: Other non-cash expense		_		-		-		758 (11
Less: Effective interest income from mortgage loans		(1,762)	2)	(1,473)		(4,551) (2)		(4,700) (10)
Net non-cash income		(1,007)		(1,271)		(2,667)		(4.175)
Non-cash expense:								
Add: Non-cash compensation charges		2,014		1,975		5,951		5,785
Less: Provision for credit losses		795	3)	68		1,454		59
Net non-cash expense		2,809		2,043		7,405		5,844
Funds available for distribution (FAD)		26,019		18,441		78,021		65,801
Less: Non-recurring income		500	(4)	3.895 (5)		(681) <sup>(8)</sup>		5,232 (12)
Funds available for distribution (FAD), excluding non-recurring items	\$	26,519	\$	22,336	\$	77,340	\$	71,033

- (1) Represents (3) and (4) below.
- (2) Includes \$357 of effective interest from three skilled centers acquired through a sale-leaseback transaction, subj lease which contains a purchase option. In accordance with the properties are required to be presented as a fill receivable on our Consolidated Balance Sheets and the income to be presented as Interest income from fill receivable on our Consolidated Statements of Income.
- (3) Includes \$760 of provision for credit loss reserve related acquisition of the three skilled nursing centers accounted t financing receivable.
- Represents the lease termination fee of \$500 paid to a operator of 12 assisted living communities in exchai cooperation and assistance in facilitating an orderly trans the communities to another operator.
- (5) Represents the Senior Care and Abri Health settlement p (\$3,895) in accordance with a settlement agreement appr the United States Bankruptcy Court.
- (6) Represents (1) from above and (7) from below and the provice redit losses related to the origination of two mortgage loan: 2022 second quarter and a \$25,000 mezzanine loan dufirst quarter of 2022 (\$572) offset by the lease terminal received in connection with the sale of a 74-unit assiste community (\$1,181).
- (7) Includes a lease incentive balance write-off of \$173 relat
- closed property and subsequent lease termination.

  Represents the lease termination fee received in connecti
  the sale of a 74-unit assisted living community (\$1,181) o
  (4) from above.
- (9) Represents (5) from above, (11) from below, and the GAAP of the 50% reduction of 2021 rent and interest escalation (\$
- (10) Includes the straight-line rent (\$649) and effective interest impact of the 50% reduction of 2021 rent and interest escala
- (11) Represents a straight-line rent receivable write-off (\$758) transitioning rental revenue to cash basis.
- (12) Represents (5) from above and the cash impact of the reduction of 2021 rent and interest escalation (\$1,337).

# FUNDS FROM OPERATIONS - RECONCILIATION OF FFO PER SHARE

(UNAUDITED, AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

		FFO	FAD			
FOR THE THREE MONTHS ENDED SEPTEMBER 30,	2022	2021	2022	2021		
FFO/FAD attributable to common stockholders	\$ 24,217	\$ 17,669	\$ 26,019	\$ 18,441		
Non-recurring one-time items	1,260	(1) 3,895 <sup>(3)</sup>	500 <sup>(2</sup>	3,895		
FFO/FAD attributable to common stockholders excluding non-recurring items	25,477	21,564	26,519	22,336		
Effect of dilutive securities:						
Participating securities	131	-	131	-		
Diluted FFO/FAD excluding non-recurring items	\$ 25,608	\$ 21,564	\$ 26,650	\$ 22,336		
Shares for basic FFO/FAD per share	40,270	39,177	40,270	39,177		
Effect of dilutive securities:						
Stock options	1	-	1	-		
Performance-based stock units	281	-	281	<del></del>		
Participating securities	229	-	229	_		
Shares for diluted FFO/FAD per share	40,781	39,177	40,781	39,177		

	FFO	FAD		
FOR THE NINE MONTHS ENDED SEPTEMBER 30,	2022 2021	2022 2021		
FFO/FAD attributable to common stockholders	\$ 73,283 \$ 64,132	\$ 78,021 \$ 65,801		
Non-recurring one-time items	824 <sup>(4)</sup> 5,078 <sup>(5)</sup>	(681) <sup>(6)</sup> 5,232 <sup>(7)</sup>		
FFO/FAD attributable to common stockholders excluding non-recurring items	74,107 69,210	77,340 71,033		
Effect of dilutive securities:				
Participating securities	- 346	- 346		
Diluted FFO/FAD	\$ 74,107 \$ 69,556	\$ 77,340 \$ 71,379		
Shares for basic FFO/FAD per share	39,658 39,149	39,658 39,149		
Effect of dilutive securities:				
Performance based stock units	281 –	281 –		
Participating securities	- 197	- 197		
Shares for diluted FFO/FAD per share	39,939 39,346	39,939 39,346		

- Includes \$760 of provision for credit loss reserve related acquisition of the three skilled nursing centers accounted f financing receivable and (2) below.
- (2) Represents the lease termination fee of \$500 paid to a operator of 12 assisted living communities in exchar cooperation and assistance in facilitating an orderly trans the communities to another operator.
- (3) Represents the Senior Care and Abri Health settlement p (\$3,895) in accordance with a settlement agreement approach the United States Bankruptcy Court.
- (4) Represents (1) from above, a lease incentive balance writ \$173 related to a closed property and subsequent termination, and the provision for credit losses related origination of two mortgage loans during 2022 second quar a \$25,000 mezzanine loan during the first quarter of 2022 offset by the lease termination fee received in connection v sale of a 74-unit assisted living community (\$1,181).
- (5) Represents (3) from above, a straight-line rent receivable v (\$758) due to transitioning rental revenue to cash basis, a GAAP impact of the 50% reduction of 2021 rent and i escalation (\$425).
- (6) Represents the lease termination fee received in connecting the sale of a 74-unit assisted living community (\$1,181) or (2) from above.
- (7) Represents (3) from above and the cash impact of th reduction of 2021 rent and interest escalation (\$1,337).

3Q 2022 SUPPLEMENTAL REPORT FINANCIAL I

# ESG (ENVIRONMENTAL, SOCIAL & GOVERNANCE)



**ESG** 

PEOPLE. PLANET. INTEGRITY.

Implementing corporate stewardship through socially responsible and sustainable practices.



Board established an ESG committee to oversee practices and performance

Created and published an Environmental Sustainability Commitment and Human Capital Management and Labor Rights Guidelines



Enhanced our disclosures to highlight ESG initiatives

Aligning with the Sustainability Accounting Standards Board (SASB) reporting framework and adopting select United Nations Sustainable Development Goals (SDGs) in guiding us to provide shareholders with relevant information on our environmental impact

Visit our website to learn more about our ESG initiatives. <a href="https://www.ltcreit.com/esg">www.ltcreit.com/esg</a>

## **GLOSSARY**



Assisted Living Communities ("ALF"): The ALF portfolio consists of assisted living, independent living, and/or memory care properties. (See Independent Living and Memory Care) Assisted living properties are seniors housing properties serving elderly persons who require assistance with activities of daily living, but do not require the constant supervision skilled nursing properties provide. Services are usually available 24 hours a day and include personal supervision and assistance with eating, bathing, grooming and administering medication. The facilities provide a combination of housing, supportive services, personalized assistance and health care designed to respond to individual needs.

Contractual Lease Rent: Rental revenue as defined by the lease agreement between us and the operator for the lease year.

Coronavirus Stimulus Funds ("CSF"): CSF includes funding from various state and federal programs to support healthcare providers in dealing with the challenges of the coronavirus pandemic. Included in CSF are state-specific payments identified by operators as well as federal payments connected to the Paycheck Protection Program and the Provider Relief Fund. CSF is self-reported by operators in unaudited financial statements provided to LTC. Specifically excluded from CSF are the suspension of the Medicare sequestration cut, and increases to the Federal Medical Assistance Percentages (FMAP), both of which are reflected in reported coverage both including and excluding CSF.

Earnings Before Interest, Tax, Depreciation and Amortization for Real Estate ("EBITDAre"): As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), EBITDAre is calculated as net income (computed in accordance with GAAP) excluding (i) interest expense, (ii) income tax expense, (iii) real estate depreciation and amortization, (iv) impairment write-downs of depreciable real estate, (v) gains or losses on the sale of depreciable real estate, and (vi) adjustments for unconsolidated partnerships and joint ventures.

Financing Receivable: Properties acquired through a sale-leaseback transaction with an operating entity being the same before and after the sale-leaseback, subject to a lease contract that contains a purchase option. In accordance with GAAP, the purchased assets are required to be presented as Financing Receivable on our Consolidated Balance Sheets and the rental income to be presented as Interest income from financing receivable on our Consolidated Statements of Income.

Funds Available for Distribution ("FAD"): FFO excluding the effects of straight-line rent, amortization of lease costs, effective interest income, deferred income from unconsolidated joint ventures, non-cash compensation charges, capitalized interest and non-cash interest charges.

Funds From Operations ("FFO"): As defined by NAREIT, net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

GAAP Lease Yield: GAAP rent divided by the sum of the purchase price and transaction costs.

GAAP Rent: Total rent we will receive as a fixed amount over the initial term of the lease and receivenly over that term. GAAP rent recorded in the early years of a lease is higher than the cash rent reand during the later years of the lease, the cash rent received is higher than GAAP rent recognized rent is commonly referred to as straight-line rental income.

Gross Asset Value: The carrying amount of total assets after adding back accumulated depreciati loan loss reserves, as reported in the company's consolidated financial statements.

Gross Investment: Original price paid for an asset plus capital improvements funded by LTC, with depreciation deductions. Gross Investment is commonly referred to as undepreciated book value.

Independent Living Communities ("ILF"): Seniors housing properties offering a sense of commun numerous levels of service, such as laundry, housekeeping, dining options/meal plans, exerci wellness programs, transportation, social, cultural and recreational activities, on-site security and em response programs. Many offer on-site conveniences like beauty/barber shops, fitness facilities rooms, libraries and activity centers. ILFs are also known as retirement communities or seniors apart

Interest Income: Represents interest income from mortgage loans and other notes.

Licensed Beds/Units: The number of beds and/or units that an operator is authorized to operate at housing and long-term care properties. Licensed beds and/or units may differ from the number and/or units in service at any given time.

Memory Care Communities ("MC"): Seniors housing properties offering specialized options for senior Alzheimer's disease and other forms of dementia. These facilities offer dedicated care and speci programming for various conditions relating to memory loss in a secured environment that is ty smaller in scale and more residential in nature than traditional assisted living facilities. These fahave staff available 24 hours a day to respond to the unique needs of their residents.

Metropolitan Statistical Areas ("MSA"): Based on the U.S. Census Bureau, MSA is a geographic defined by the Office of Management and Budget (OMB) for use by Federal statistical agenc collecting, tabulating, and publishing Federal statistics. A metro area contains a core urban area of 5 or more population. MSAs 1 to 31 have a population of 19.8M – 2.2M. MSAs 32 to 100 have a population of 2.2M – 0.6M. MSAs greater than 100 have a population of 0.6M – 59K. Cities in a Micro-SA I population of 223K – 12K. Cities not in a MSA has population of less than 100K.

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## **GLOSSARY**



Mezzanine: In certain circumstances, the Company strategically allocates a portion of its capital deployment toward mezzanine loans to grow relationships with operating companies that have not typically utilized sale-leaseback financing as a component of their capital structure. Mezzanine financing sits between senior debt and common equity in the capital structure, and typically is used to finance development projects, value-add opportunities on existing operational properties, partnership buy-outs and recapitalization of equity. We seek market-based, risk-adjusted rates of return typically between 9% to 14% with the loan term typically between three to 10 years. Security for mezzanine loans can include all or a portion of the following credit enhancements; secured second mortgage, pledge of equity interests and personal/corporate guarantees. Mezzanine loans can be recorded for GAAP purposes as either a loan or joint venture depending upon specifics of the loan terms and related credit enhancements.

Micropolitan Statistical Areas ("Micro-SA"): Based on the U.S. Census Bureau, Micro-SA is a geographic entity defined by the Office of Management and Budget (OMB) for use by Federal statistical agencies in collecting, tabulating, and publishing Federal statistics. A micro area contains an urban core of at least 10.000 population.

Mortgage Loan: Mortgage financing is provided on properties based on our established investment underwriting criteria and secured by a first mortgage. Subject to underwriting, additional credit enhancements may be required including, but not limited to, personal/corporate guarantees and debt service reserves. When possible, LTC attempts to negotiate a purchase option to acquire the property at a future time and lease the property back to the borrower.

Net Real Estate Assets: Gross real estate investment less accumulated depreciation. Net Real Estate Asset is commonly referred to as Net Book Value ("NBV").

Non-cash Rental Income: Straight-line rental income and amortization of lease inducement.

Non-cash Compensation Charges: Vesting expense relating to stock options and restricted stock.

Normalized EBITDAR Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, and rent divided by the operator's contractual lease rent. Management fees are imputed at 5% of revenues.

Normalized EBITDARM Coverage: The trailing twelve month's earnings from the operator financial statements adjusted for non-recurring, infrequent, or unusual items and before interest, taxes, depreciation, amortization, rent, and management fees divided by the operator's contractual lease rent.

Occupancy: The weighted average percentage of all beds and/or units that are occupied at a given time. The calculation uses the trailing twelve months and is based on licensed beds and/or units which may differ from the number of beds and/or units in service at any given time.

Operator Financial Statements: Property level operator financial statements which are unaudited at not been independently verified by us.

Payor Source: LTC revenue by operator underlying payor source for the period presented. LTC is Medicaid or a Medicare recipient. Statistics represent LTC's rental revenues times operators' underlying source revenue percentage. Underlying payor source revenue percentage is calculated from proper operator financial statements which are unaudited and have not been independently verified by us.

Private Pay: Private pay includes private insurance, HMO, VA, and other payors.

Purchase Price: Represents the fair value price of an asset that is exchanged in an orderly tran between market participants at the measurement date. An orderly transaction is a transaction that a exposure to the market for a period prior to the measurement date to allow for marketing activities t usual and customary for transactions involving such assets; it is not a forced transaction (for exa forced liquidation or distress sale).

Real Estate Investments: Represents our investments in real property and mortgage loan receivables.

Rental Income: Represents GAAP rent net of amortized lease inducement cost.

Same Property Portfolio ("SPP"): Same property statistics allow for the comparative evaluat performance across a consistent population of LTC's leased property portfolio and the Prestige Heal mortgage loan portfolio. Our SPP is comprised of stabilized properties occupied and operated through the duration of the quarter-over-quarter comparison periods presented (excluding assets sold and held-for-sale). Accordingly, a property must be occupied and stabilized for a minimum of 15 months included in our SPP. Each property transitioned to a new operator has been excluded from SPP and added back to SPP for the SPP reporting period ending 15 months after the date of the transition.

Skilled Nursing Properties ("SNF"): Seniors housing properties providing restorative, rehabilitati nursing care for people not requiring the more extensive and sophisticated treatment available at acu hospitals. Many SNFs provide ancillary services that include occupational, speech, physical, respirat IV therapies, as well as sub-acute care services which are paid either by the patient, the patient's private health insurance, or through the federal Medicare or state Medicaid programs.

Stabilized: Properties are generally considered stabilized upon the earlier of achieving certain occ thresholds (e.g. 80% for SNFs and 90% for ALFs) and, as applicable, 12 months from the acquisition/lease transition or, in the event of a de novo development, redevelopment, major renova addition, 24 months from the date the property is first placed in or returned to service, or properties a in lease-up.

Under Development Properties ("UDP"): Development projects to construct seniors housing properties.

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