UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

| | | | _ | | | | | |
|--------------------------|--|---|------------|---|---|--|--|--|
| (Mark One) | QUARTERLY REPOR ACT OF 1934 | T PURSUANT TO SEC | ΓΙΟN 1 | 3 OR 15(d) OF THE S | SECURITIES EXCHANGE | | | |
| | For t | he quarterly period ende | d Marc | h 31, 2020 | | | | |
| | | OR | | | | | | |
| | TRANSITION REPOR ACT OF 1934 | T PURSUANT TO SEC | TION 1 | 3 OR 15(d) OF THE S | SECURITIES EXCHANGE | | | |
| | F | or the Transition period fro | m | to | | | | |
| | | Commission file numb | er 1-11 | 314 | | | | |
| | | C PROPERT t name of Registrant as spe | | | | | | |
| (State or oth | aryland ner jurisdiction of n or organization) (Addre | 2829 Townsgate Road, Westlake Village, Califo ss of principal executive offic | rnia 9130 | 0 61 | 71-0720518 (I.R.S. Employer Identification No.) | | | |
| Securities rec | (Registered pursuant to Section 12(b) | (805) 981-865 gistrant's telephone number, i | | area code) | | | | |
| | | | | X 0 1 | | | | |
| | e of each class stock, \$.01 par value | Trading symbol(s) LTC | | Name of each exchange on which registered New York Stock Exchange | | | | |
| l | heck mark whether registrant (1) | | o be filed | | · | | | |
| 1934 during the prece | | | | | 1 (2) has been subject to such filing | | | |
| • | heck mark whether the registrant (§ 232.405 of this chapter) during | • | - | | to be submitted pursuant to Rule gistrant was required to submit such | | | |
| or an emerging growth | heck mark whether the registrant in company. See definitions of "la b-2 of the Exchange Act. | | | | filer, a smaller reporting company, pany," and "emerging growth | | | |
| Large accelerated file | er þ Accelerated filer □ | Non-accelerated filer □ | Smal | ller reporting company | Emerging growth company \square | | | |
| | ng growth company, indicate by chancial accounting standards prov | | | | nsition period for complying with | | | |
| Indicate by c Yes □ No] | heck mark whether the registrant | is a shell company (as define | d in Rule | 12b-2 of the Exchange Ac | t). | | | |
| | The number of share | s of common stock outstandir | ıg on Apr | ril 24, 2020 was 39,217,848 | 3. | | | |
| | | | | | | | | |

LTC PROPERTIES, INC.

FORM 10-Q

March 31, 2020

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LTC PROPERTIES, INC. CONSOLIDATED BALANCE SHEETS (amounts in thousands, except per share)

| | | March 31, 2020 (unaudited) | December 31, 2019 (audited) | | |
|--|-------------------|----------------------------|-----------------------------|-------------|--|
| ASSETS | | | | | |
| Investments: | | | | | |
| Land | | \$ 127,774 | \$ | 126,703 | |
| Buildings and improvements | | 1,310,403 | | 1,295,899 | |
| Accumulated depreciation and amortization | | (320,332) | | (312,642) | |
| Operating real estate property, net | | 1,117,845 | | 1,109,960 | |
| Properties held-for-sale, net of accumulated depreciation: 2020—\$0; 2019—\$35,113 | | _ | | 26,856 | |
| Real property investments, net | | 1,117,845 | | 1,136,816 | |
| | | | | | |
| Mortgage loans receivable, net of loan loss reserve: 2020—\$2,563; 2019—\$2,560 | | 254,396 | | 254,099 | |
| Real estate investments, net | | 1,372,241 | | 1,390,915 | |
| Notes receivable, net of loan loss reserve: 2020—\$179; 2019—\$181 | | 17,769 | | 17,927 | |
| Investments in unconsolidated joint ventures | | 19,061 | | 19,003 | |
| Investments, net | | 1,409,071 | | 1,427,845 | |
| | | | | | |
| Other assets: | | | | | |
| Cash and cash equivalents | | 30,888 | | 4,244 | |
| Debt issue costs related to bank borrowings | | 1,948 | | 2,164 | |
| Interest receivable | | 28,097 | | 26,586 | |
| Straight-line rent receivable | | 46,541 | | 45,703 | |
| Lease incentives | | 2,764 | | 2,552 | |
| Prepaid expenses and other assets | | 5,476 | | 5,115 | |
| Total assets | | \$ 1,524,785 | \$ | 1,514,209 | |
| LIABILITIES | | | | | |
| Bank borrowings | | \$ 89,900 | \$ | 93,900 | |
| Senior unsecured notes, net of debt issue costs: 2020—\$773; 2019—\$812 | | 599,527 | | 599,488 | |
| Accrued interest | | 3,503 | | 4,983 | |
| Accrued expenses and other liabilities | | 25,800 | | 30,412 | |
| Total liabilities | | 718,730 | | 728,783 | |
| EQUITY | | | | | |
| Stockholders' equity: | | | | | |
| Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and outstanding: | 2020—39,218; 2019 | | | | |
| —39,752 | | 392 | | 398 | |
| Capital in excess of par value | | 847,572 | | 867,346 | |
| Cumulative net income | | 1,357,115 | | 1,293,482 | |
| Cumulative distributions | | (1,407,450) | | (1,384,283) | |
| Total LTC Properties, Inc. stockholders' equity | | 797,629 | | 776,943 | |
| Non-controlling interests | | 8,426 | | 8,483 | |
| Total equity | | 806,055 | | 785,426 | |
| Total liabilities and equity | | \$ 1,524,785 | \$ | 1,514,209 | |
| 1 1 1 1 1 | | | | | |

See accompanying notes.

LTC PROPERTIES, INC. CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

(amounts in thousands, except per share, unaudited)

| | | onths Ended rch 31, |
|--|-----------|------------------------|
| | 2020 | 2019 |
| Revenues: | | |
| Rental income | \$ 38,035 | \$ 37,624 |
| Interest income from mortgage loans | 7,777 | 7,311 |
| Interest and other income | 598 | 521 |
| Total revenues | 46,410 | 45,456 |
| Expenses: | | |
| Interest expense | 7,710 | 7,467 |
| Depreciation and amortization | 9,669 | 9,607 |
| Provision for doubtful accounts | 1 | 83 |
| Transaction costs | 70 | _ |
| Property tax expense | 4,223 | 4,386 |
| General and administrative expenses | 5,100 | 4,571 |
| Total expenses | 26,773 | 26,114 |
| Other operating income: | | |
| Gain on sale of real estate, net | 43,854 | |
| Operating income | 63,491 | 19,342 |
| Income from unconsolidated joint ventures | 231 | 1,085 |
| Net income | 63,722 | 20,427 |
| Income allocated to non-controlling interests | (89) | (81) |
| Net income attributable to LTC Properties, Inc. | 63,633 | 20,346 |
| Income allocated to participating securities | (263) | (92) |
| Net income available to common stockholders | \$ 63,370 | \$ 20,254 |
| | | |
| Earnings per common share: | 4.00 | 0.51 |
| Basic | \$ 1.60 | \$ 0.51 |
| Diluted | \$ 1.60 | \$ 0.51 |
| Weighted average shares used to calculate earnings per common share: | | |
| Basic | 39.539 | 39.532 |
| | 39,541 | 39.874 |
| Diluted | 37,341 | 37,674 |
| Dividends declared and paid per common share | \$ 0.57 | \$ 0.57 |
| Comprehensive Income: | | |
| Net income | \$ 63,722 | \$ 20,427 |
| Comprehensive income | \$ 63,722 | \$ 20,427 |

See accompanying notes.

LTC PROPERTIES, INC. CONSOLIDATED STATEMENTS OF EQUITY (In thousands)

| Same | | Comm | on Sto | ck | | Capital in Excess of | | Cumulative Net | | Cumulative | | Total Stockholder's | | Non- Controlling | | Total |
|--|--|--------|----------|--------|----|-------------------------|----|-------------------|----|-------------|----|------------------------|----|---------------------|----|----------|
| Commulative Effect of the adoption of the ASC 842 | | Shares | | Amount | | | | | | | | | | | | |
| As Adjusted Balance at January 1, 2019 9,657 S 397 S 862,712 S 1,212,956 S (1,293,883) S 782,682 S 7,481 S 799,163 Common Stock cash distributions (05/57 per share) | Balance—December 31, 2018 | 39,657 | \$ | 397 | \$ | 862,712 | \$ | 1,255,764 | \$ | (1,293,383) | \$ | 825,490 | \$ | 7,481 | \$ | 832,971 |
| As Adjusted Balance at January 1, 2019 39,657 \$ 397 \$ 862,712 \$ 1,212,956 \$ (1,293,881) \$ 7,20,682 \$ 7,481 \$ 7,90,163 \$ (20,631) | Cumulative Effect of the adoption of the ASC 842 | | | | | | | (42,808) | | | | (42,808) | | | | (42,808) |
| Common Stock ash distributions (\$0.57 per share) Vesting of performance-based stock units ## 1 | | 39,657 | S | 397 | S | 862,712 | S | 1,212,956 | S | (1,293,383) | S | 782,682 | S | 7,481 | S | 790,163 |
| Vesting of performance-based stock units | | | | | _ | | _ | | _ | | | | | | _ | |
| Samane of restricted stock 78 | | 48 | | | | | | | | | | | | | | |
| Stock-based compensation expense - - - 1,689 - - 1,689 - 1,689 - 1,689 - 1,689 - 1,689 - 1,689 - 1,689 | | | | _ | | (1) | | _ | | . , | | | | _ | | |
| Net income | | | | _ | | | | _ | | _ | | | | _ | | |
| Non-controlling interest distributions | Net income | _ | | _ | | | | 20.346 | | _ | | 20.346 | | 81 | | 20.427 |
| Non-controlling interest distributions | Non-controlling interest contributions | _ | | _ | | _ | | | | _ | | | | 919 | | |
| Other | | _ | | _ | | _ | | _ | | _ | | _ | | (89) | | (89) |
| Balance—March 31, 2019 Common Stock cash distributions (\$0.57 per share) | Other | (44) | | _ | | (2.024) | | _ | | _ | | (2.024) | | _ | | (2.024) |
| Common Stock cash distributions (\$0.57 per share) | Ralance—March 31, 2019 | 39,739 | S | 397 | S | 862,376 | S | 1,233,302 | S | (1,316,314) | S | 779,761 | S | 8,392 | S | 788,153 |
| Sesuance of restricted stock 8 | | | _ | | _ | | | | _ | | _ | | _ | | | |
| Stock-based compensation expense - 1,623 - 1,624 - 1,625 - 1 | | 8 | | _ | | (6) | | | | . , , | | | | _ | | |
| Net income Non-controlling interest contributions Common Stock cash distributions Common Stock cash dist | | | | _ | | | | _ | | _ | | | | _ | | |
| Non-controlling interest distributions | Net income | _ | | _ | | , | | 20 446 | | _ | | | | 88 | | |
| Non-controlling interest distributions - | | _ | | _ | | _ | | | | _ | | | | | | |
| Balance—June 30, 2019 39,747 \$ 397 \$ 863,993 \$ 1,253,748 \$ (1,338,967) \$ 779,171 \$ 8,439 \$ 787,610 Common Stock cash distributions (\$0.57 per share) — — — — — 123 — — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 123 — 122 — — 1,626 — 1,626 — 1,626 — 1,626 — 1,626 — 1,626 — 1,626 — 1,626 — 1,626 — 1,626 — 1,626 — 1,626 — 1,626 — 1,626 — — 1,626 — — 1,626 — — 1,626 | | _ | | _ | | _ | | _ | | _ | | _ | | | | |
| Common Stock cash distributions (\$0.57 per share) | | 39,747 | S | 397 | S | 863,993 | S | 1,253,748 | S | (1.338.967) | S | 779,171 | S | | \$ | 787,610 |
| Stock option exercises 5 | | | | | _ | | | | | | _ | | _ | | | |
| Stock-based compensation expense | Stock ontion exercises | 5 | | 1 | | 122 | | _ | | (22,050) | | | | _ | | |
| Net income | | | | | | | | _ | | _ | | | | _ | | |
| Non-controlling interest distributions | Net income | _ | | _ | | | | 27 192 | | _ | | | | 88 | | |
| Other — — (20) — (20) — (20) Balance—September 30, 2019 39,752 \$ 388 \$ 865,721 \$ 1,280,940 \$ (1,361,625) \$ 785,434 \$ 8,460 \$ 793,894 Common Stock cash distributions (\$0.57 per share) — — — — — — 22,658 (22,658) — — 22,658 1,625 — — 1,625 — — 1,625 — — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — — 1,625 — | | _ | | _ | | _ | | , | | _ | | | | | | |
| Balance September 30, 2019 39,752 \$ 398 \$ 865,721 \$ 1,280,940 \$ (1,361,625) \$ 785,434 \$ 8,460 \$ 793,894 | | _ | | _ | | (20) | | _ | | _ | | (20) | | | | |
| Common Stock cash distributions (\$0.57 per share) | | 39.752 | S | 398 | S | | S | 1.280.940 | S | (1.361.625) | S | | S | 8.460 | S | 793.894 |
| Stock-based compensation expense — 1,625 <th< td=""><td></td><td></td><td><u> </u></td><td></td><td></td><td>000,721</td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td>4</td><td></td></th<> | | | <u> </u> | | | 000,721 | | | | | | | - | | 4 | |
| Net income Net income Non-controlling interest distributions | | | | _ | | 1 625 | | | | . , , | | | | | | |
| Non-controlling interest distributions | | _ | | _ | | | | 12 542 | | _ | | | | 89 | | |
| Balance—December 31, 2019 39,752 \$ 398 \$ 867,346 \$ 1,293,482 \$ (1,384,283) \$ 776,943 \$ 8,483 \$ 785,426 Common Stock cash distributions (\$0.57 per share) — — — — (22,581) (22,581) — (22,581) Vesting of performance-based stock units 82 — — — (586) (586) — — (586) Issuance of restricted stock 76 1 (1) — | | _ | | | | | | 12,5 12 | | _ | | 12,5 12 | | | | |
| Common Stock cash distributions (\$0.57 per share) | | 39 752 | 8 | 398 | 8 | 867 346 | \$ | 1 293 482 | • | (1 384 283) | 8 | 776 943 | 8 | | 2 | |
| Vesting of performance-based stock units 82 — — (586) (586) — (586) Issuance of restricted stock 76 1 (1) — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — 1,777 — — — | | 37,132 | Ψ | | Ψ | | 9 | | 9 | | 9 | | Ψ | | Ψ | |
| Issuance of restricted stock 76 1 (1) — — — — Repurchase of common stock (616) (6) (18,006) — — (18,012) — — (18,012) Stock-based compensation expense — — — 1,777 — — 1,777 — 1,772 — 1,772 | | 82 | | | | | | _ | | | | | | | | |
| Repurchase of common stock (616) (6) (18,006) — — (18,012) — (18,012) Stock-based compensation expense — — 1,777 — — 1,777 — 1,777 — 1,777 — 1,777 — 1,777 — 1,777 — 1,777 — 1,777 — 1,777 — 63,633 89 63,722 Non-controlling interest distributions — — — — — 63,633 89 63,722 Other (76) (1) (3,544) — — (3,545) — (146) (146) Other (76) (1) (3,544) — — (3,545) — (3,545) | | | | 1 | | | | _ | | (380) | | (380) | | _ | | (380) |
| Stock-based compensation expense — — 1,777 — 1,7 | | | | (6) | | | | | | | | (18.012) | | | | (18.012) |
| Net income $ 63,633$ $ 63,633$ 89 $63,722$ Non-controlling interest distributions $ -$ | | ` / | | | | | | | | | | | | | | |
| Non-controlling interest distributions — — — — — — — — — — — — — — — — — — — | | | | | | | | | | | | | | | | |
| Other (76) (1) (3,544) — — (3,545) — (3,545) | | _ | | | | | | 05,055 | | _ | | , | | | | |
| | | (76) | | (1) | | (3.544) | | _ | | _ | | (3.545) | | (140) | | |
| | Balance—March 31, 2020 | | 5 | | 9 | | 5 | 1 357 115 | 9 | (1.407.450) | 8 | | 8 | 8 426 | 2 | |

LTC PROPERTIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands, unaudited)

| | Three M 2020 | onths Ende | ed March 31, 2019 | | |
|---|--------------|-------------|----------------------|--|--|
| OPERATING ACTIVITIES: | | | | | |
| Net income | \$ 63, | 722 \$ | 20,427 | | |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | | | |
| Depreciation and amortization | - 7 | 669 | 9,607 | | |
| Stock-based compensation expense | | 777 | 1,689 | | |
| Gain on sale of real estate, net | (43, | | _ | | |
| Income from unconsolidated joint ventures | (| 231) | (1,085) | | |
| Income distributions from unconsolidated joint ventures | | 231 | 1,105 | | |
| Straight-line rental income | (| 839) | (1,238) | | |
| Adjustment for collectibility of rental income | | _ | 1,926 | | |
| Lease incentives funded | | (13) | _ | | |
| Amortization of lease incentives | | 101 | 87 | | |
| Provision for doubtful accounts | | 1 | 83 | | |
| Other non-cash items, net | | 256 | 252 | | |
| Increase in interest receivable | (1, | 511) | (1,444) | | |
| (Decrease) increase in accrued interest payable | (1, | 480) | 13 | | |
| Net change in other assets and liabilities | (3, | 975) | (4,635) | | |
| Net cash provided by operating activities | 23, | 854 | 26,787 | | |
| INVESTING ACTIVITIES: | | | | | |
| Investment in real estate properties | (13. | 581) | (15,971) | | |
| Investment in real estate developments | | 854) | (6,957) | | |
| Investment in real estate capital improvements | | 119) | (259) | | |
| Capitalized interest | | 191) | (260) | | |
| Proceeds from sale of real estate, net | | 905 | 225 | | |
| Investment in real estate mortgage loans receivable | | 366) | (1,454) | | |
| Principal payments received on mortgage loans receivable | (| 65 | 65 | | |
| Investments in unconsolidated joint ventures | | (58) | (293) | | |
| Proceeds from dissolution of unconsolidated joint ventures | | | 3,400 | | |
| Advances and originations under notes receivable | (| 141) | (6,953) | | |
| Principal payments received on notes receivable | (| | 41 | | |
| * * * * | | 660 | (28,416) | | |
| Net cash provided by (used in) investing activities | | 300 | (28,410) | | |
| FINANCING ACTIVITIES: | 24 | 000 | 26,000 | | |
| Bank borrowings | | 000 | 36,900 | | |
| Repayment of bank borrowings | (28, | 000) | (2,000) | | |
| Principal payments on senior unsecured notes | (40 | | (4,167) | | |
| Stock repurchase plan | | 012) | (22.024) | | |
| Distributions paid to stockholders | | 167) | (22,931) | | |
| Distributions paid to non-controlling interests | ` | 146) | (90) | | |
| Other | | 545) | (2,024) | | |
| Net cash (used in) provided by financing activities | | 870) | 5,688 | | |
| ncrease in cash, cash equivalents and restricted cash | 26, | 644 | 4,059 | | |
| Cash, cash equivalents and restricted cash, beginning of period | 4, | 244 | 4,764 | | |
| Cash, cash equivalents and restricted cash, end of period | \$ 30, | \$88 | 8,823 | | |
| Supplemental disclosure of cash flow information: | | | | | |
| Interest paid | \$ 8, | 935 \$ | 7,202 | | |
| Non-cash investing and financing transactions: | | | | | |
| Right of use asset | \$ | — \$ | 1,445 | | |
| Lease liability | \$ | - \$ | 1,445 | | |
| Reclassification of notes receivable to lease incentives | | 300 \$ | | | |

 $See\ accompanying\ notes.$

1. General

LTC Properties, Inc., a health care real estate investment trust ("REIT"), was incorporated on May 12, 1992 in the State of Maryland and commenced operations on August 25, 1992. We invest primarily in seniors housing and health care properties primarily through sale-leaseback transactions, mortgage financing and structured finance solutions including mezzanine lending. We conduct and manage our business as one operating segment, rather than multiple operating segments, for internal reporting and internal decision-making purposes. Our primary objectives are to create, sustain and enhance stockholder equity value and provide current income for distribution to stockholders through real estate investments in seniors housing and health care properties managed by experienced operators. Our primary seniors housing and health care property classifications include skilled nursing centers ("SNF"), assisted living communities ("ALF"), independent living communities ("ILF"), memory care communities ("MC") and combinations thereof. To meet these objectives, we attempt to invest in properties that provide opportunity for additional value and current returns to our stockholders and diversify our investment portfolio by geographic location, operator, property classification and form of investment.

We have prepared consolidated financial statements included herein without audit and in the opinion of management have included all adjustments necessary for a fair presentation of the consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") have been condensed or omitted pursuant to rules and regulations governing the presentation of interim financial statements. The accompanying consolidated financial statements include the accounts of our company and its wholly-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. The results of operations for the three months ended March 31, 2020 and 2019 are not necessarily indicative of the results for a full year.

No provision has been made for federal or state income taxes. Our company qualifies as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended. As such, we generally are not taxed on income that is distributed to our stockholders.

New Accounting Pronouncements

New Accounting Standards Adopted by Our Company

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02 ("ASU 2016-02"), *Leases*, which is codified under Accounting Standards Codification ("ASC") as ASC *Topic 842*, *Leases*. Among other changes, ASU 2016-02 amends the previous accounting for lessors to:

- Modify the accounting and lease classification criteria:
- On a quarterly basis, on an individual lease basis, assess the collectibility of substantially all of the lease payments
 through maturity. If collectibility is not probable, the lease income recorded during the period would be limited to
 lesser of the income that would have been recognized if collection were probable, and the lease payments received;
 and

Exclude the lessor costs that are directly paid by the lessee to third parties on lessor's behalf from variable payments.
 However, the lessor costs that are paid by the lessor and reimbursed by the lessee are required to be included in variable payments.

As a result of adopting ASU 2016-02 on January 1, 2019, using the modified retrospective transition approach, we evaluated the collectibility of our lease payments and determined that the level of collectibility certainty cannot be achieved for certain operators. Accordingly, we recognized a cumulative effect adjustment to equity of \$42,808,000. Additionally, we now report real estate taxes that are reimbursed by our operators as *Rental income* with a corresponding *Property tax expense* in the *Consolidated Statements of Income and Comprehensive Income*. Furthermore, we assess the collectibility of substantially all of our lease payments through maturity and if collectibility is not probable, all or a portion of our straight-line rent receivable and other lease receivables may be written off and the rental income during the period would be limited to the lesser of the income that would have been recognized if collection were probable, and the lease payments received. Our assessment of collectibility of leases includes evaluating the data and assumptions used in determining whether substantially all of the future lease payments were probable based on the lessee's payment history, the financial strength of the lessees, future contractual rents, and the timing of expected payments.

In April 2020, the FASB staff released a set of four questions and answers to provide guidance regarding accounting for lease concessions in response to the novel coronavirus ("COVID-19") pandemic. The FASB staff guidance indicates that lessors could elect an accounting policy to not evaluate whether rent concessions provided in response to the COVID-19 pandemic are lease modifications. When only the timing of payments is impacted by the rent deferrals, but the amount of the consideration is substantially the same as required by the original lease agreement, the FASB listed two methods for lessors to account for the rent deferrals. We are still evaluating these methods:

- Account for the rent deferrals as if there were no changes made to the lease agreement. Accordingly, increase the lease receivable and continue to recognize income.
- Account for the rent deferrals as variable lease payments.

In 2016, the FASB issued ASU No. 2016-13, *Measurement of Credit Losses on Financial Instruments* ("ASU 2016-13"). This standard requires a new forward looking "expected loss" model to be used for receivables, held-to-maturity debt, loans, and other instruments. When shared risk characteristics exist, ASU 2016-13 requires a collective basis measurement of expected credit losses of the financial assets. ASU 2016-13 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2019.

We adopted ASU 2016-13 on January 1, 2020 and determined our *Mortgage loans receivable* and *Notes receivable* are within the scope of this *ASU*. We deem delinquency a credit quality indicator and consider delinquency to be 60 days of non-payment of amounts due. We utilize the probability of default and discounted cash flow methods to estimate expected credit losses. Additionally, we stress-tested the results to reflect the impact of unknown adverse future events including recessions, public health outbreaks and pandemics or epidemics, such as the coronavirus pandemic ("COVID-19"). We concluded that the adoption of ASU 2016-13 did not have a material impact on our financial statements at March 31, 2020 given that the historical reserves we had previously established approximated the expected credit losses computed by the models we utilized in the adoption of ASU 2016-13.

The expected credit losses for our financial instruments that are within the scope of ASU 2016-13 are as follows (in thousands):

| | | | | Increase | | |
|--|---|---------------------|-------|--------------------|-----|---------|
| | | | | /(Decrease) | | |
| | | Balance in Expected | | | В | alance |
| | Balance Sheet | Balance Sheet at | | | | at |
| Description | Location | 12/31/2019 | | During the Quarter | 3/. | 31/2020 |
| Expected credit losses for mortgage loans receivable | Mortgage loans receivable, net of loan loss reserve | \$ | 2,560 | \$ 3 | \$ | 2,563 |
| Expected credit losses for notes receivable | Notes receivable, net of loan loss reserve | \$ | 181 | \$ (2) | \$ | 179 |

We elected not to measure an allowance for expected credit losses on accrued interest receivables as we have a policy in place to reserve or write off accrued interest receivables in a timely manner through our quarterly review of the loan and property performance. Therefore, we elected the policy to write off accrued interest receivables by reversing interest income and/or recognizing credit loss expense. As of March 31, 2020, total balance of accrued interest receivables of \$28,097,000 was not included in the measurement of expected credit loss. For the three months ended March 31, 2020 and 2019, Company did not recognize any write-off of accrued interest receivables.

2. Real Estate Investments

Assisted living communities, independent living communities, memory care communities and combinations thereof are included in the assisted living property classification (collectively "ALF").

Any reference to the number of properties or facilities, number of units, number of beds, number of operators and yield on investments in real estate are unaudited and outside the scope of our independent registered public accounting firm's review of our consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board.

Owned Properties. Our Owned properties are leased pursuant to non-cancelable operating leases generally with an initial term of 10 to 15 years. Each lease is a triple net lease which requires the lessee to pay all taxes, insurance, maintenance and repairs, capital and non-capital expenditures and other costs necessary in the operations of the facilities. Many of the leases contain renewal options. The leases provide for fixed minimum base rent during the initial and renewal periods. The majority of our leases contain provisions for specified annual increases over the rents of the prior year that are generally computed in one of four ways depending on specific provisions of each lease:

- (i) a specified percentage increase over the prior year's rent, generally between 2.0% and 2.5%;
- (ii) a calculation based on the Consumer Price Index;
- (iii) as a percentage of facility net patient revenues in excess of base amounts; or
- (iv) specific dollar increases.

Our leases that contain fixed annual rental escalations and/or have annual rental escalations that are contingent upon changes in the Consumer Price Index, are generally recognized on a straight-line basis over the minimum lease period. Certain leases have annual rental escalations that are contingent upon changes in the gross operating revenues of the property. This revenue is not recognized until the appropriate contingencies have been resolved.

The following table summarizes our investments in owned properties at March 31, 2020 (dollar amounts in thousands):

| | | | Percentage | Number | Numl | oer of | | Average vestment |
|-----------------------|----|--------------------|------------------|---------------------------------|-------------|--------------|----|---------------------|
| Type of Property | 1 | Gross nvestment | of Investment | of Properties ⁽¹⁾ | SNF Beds | ALF Units | В | per Bed/Unit |
| Assisted Living | \$ | 876,319 | 60.9 % | 107 | | 6,164 | \$ | 142.17 |
| Skilled Nursing | | 543,814 | 37.8 % | 50 | 6,283 | 212 | \$ | 83.73 |
| Under Development (2) | | 6,684 | 0.5 % | _ | _ | _ | | _ |
| Other (3) | | 11,360 | 0.8 % | 1 | 118 | | | _ |
| Total | \$ | 1,438,177 | 100.0 % | 158 | 6,401 | 6,376 | | |

- (1) We own properties in 27 states that are leased to 29 different operators.
- (2) Represents a 90-bed SNF development project located in Missouri.
- (3) Includes three parcels of land held-for-use, and one behavioral health care hospital.

Future minimum base rents receivable under the remaining non-cancelable terms of operating leases excluding the effects of straight-line rent receivable, amortization of lease incentives and renewal options are as follows (in thousands):

| | Rent (1) |
|------------|---------------|
| 2020 | \$ 101,584 |
| 2021 | 127,050 |
| 2022 | 128,250 |
| 2023 | 129,900 |
| 2024 | 126,374 |
| Thereafter | 625,531 |

⁽¹⁾ Represents contractual cash rent, except for Anthem Memory Care ("Anthem") lease which is based on cash rent received. See below for more information.

Anthem operates 11 operational memory care communities under a master lease and was placed in default in 2017 resulting from Anthem's partial payment of its minimum rent. However, we did not enforce our rights and remedies pertaining to the event of default, under the stipulation that Anthem achieves sufficient performance and pays agreed upon rent. We currently anticipate that Anthem will pay \$9,900,000 of annual cash rent during 2020. However, COVID-19 may adversely impact Anthem's operating cash flow and ability to pay rent. In accordance with ASC 842 lease accounting guidance, at January 1, 2019, we evaluated the collectibility of straight-line rent receivable and lease incentive balances related to Anthem and determined that it was not probable that we would collect substantially all of the contractual lease obligations through maturity. Accordingly, we wrote-off the balances to equity as of January 1, 2019, as required by the ASC 842 transition guidance.

Preferred Care, Inc. ("Preferred Care") and affiliated entities filed for Chapter 11 bankruptcy in 2017 as a result of a multi-million-dollar judgment in a lawsuit in Kentucky against Preferred Care and certain affiliated entities. Preferred Care leased 24 properties ("Properties") under two master leases from us and the Preferred Care operating entities that sublease those Properties did not file for bankruptcy. In accordance with ASC 842 lease accounting guidance, at January 1, 2019, we evaluated the collectibility of straight-line rent receivable and lease incentive balances related to Preferred Care and determined it was not probable that we would collect substantially all of the contractual lease obligations through maturity. Accordingly, we wrote-off the balances to equity as of January 1, 2019, as required by the ASC

842 transition guidance. Preferred Care did not affirm our master leases and subsequently filed for Chapter 7 bankruptcy in 2019. The monthly contractual obligation under the master leases was approximately \$1,000,000, however, during the third quarter of 2019, Preferred Care began paying only \$55,000 of monthly rent.

During the fourth quarter of 2019, we entered into multiple contracts to sell the Properties, all of which were completed during the first quarter of 2020. The combined net proceeds from the sales, including the 2019 transactions, was approximately \$77,900,000 resulting in a total gain of approximately \$44,000,000. The Properties had a combined net book value of \$35,600,000. The 21 properties sold in the first quarter of 2020, which included 2,411 beds in Arizona, Colorado, Iowa, Kansas and Texas, were sold through multiple transactions and generated net proceeds of approximately \$71,900,000. These 21 properties had a combined net book value of \$29,100,000 and resulted in total gain on sale of \$43,900,000 in the first quarter of 2020 which was recorded as *Gain on sale of real estate, net* in the consolidated statements of income and comprehensive income.

Senior Care Centers, LLC and affiliates and subsidiaries ("Senior Care") filed for Chapter 11 bankruptcy as a result of lease terminations from certain landlords and on-going operational challenges in December 2018. Senior Care did not pay us December 2018 rent and accordingly, in December 2018, we placed Senior Care on a cash basis. In accordance with ASC 842 lease accounting guidance, at January 1, 2019, we evaluated the collectibility of straight-line rent receivable and lease incentive balance related to Senior Care and determined it was not probable that we would collect substantially all of the contractual lease obligations through maturity. Accordingly, we wrote-off the balances to equity as of January 1, 2019, as required by the ASC 842 transition guidance. During 2019, we received a court ordered reimbursement from Senior Care for the December 2018 unpaid rent, late fees and legal costs totaling \$1,596,000. In March 2020, Senior Care emerged from bankruptcy and affirmed our master lease. Senior Care is current on all its rent, real estate property tax escrow and maintenance deposits.

The following table summarizes components of our rental income for the three months ended March 31, 2020 and 2019 (in thousands):

| Rental Income | 2020 | | 2019 |
|--|--------------|----|-----------------|
| Base cash rental income | \$ 33,015 | \$ | 33,914 |
| Variable cash rental income | 4,282 (1) |) | 4,485 (1) |
| Straight-line rent | 839 | | 1,238 |
| Adjustment for collectibility of rental income | _ | | $(1,926)_{(2)}$ |
| Amortization of lease incentives | (101) | | (87) |
| Total | \$ 38,035 | \$ | 37,624 |

⁽¹⁾ The variable rental income for the three months ended March 31, 2020, includes \$60 related to contingent rental income and \$4,222 related to our real estate taxes which were reimbursed by our operators. The variable rental income for the three months ended March 31, 2019 includes \$150 related to contingent rental income and \$4,335 related to our real estate taxes which were reimbursed by our operators. Per the provisions of ASC 842, any lessor cost, paid by the lessor and reimbursed by the lessee, must be included as a lease payment.

⁽²⁾ During the first quarter of 2019, we terminated a lease agreement and transitioned two operating seniors housing communities under the lease agreement to a new operator. As a result of the lease termination, we wrote-off \$1,926 straight-line rent receivable to contra-revenue in accordance with ASC 842.

Some of our lease agreements provide purchase options allowing the lessees to purchase the properties they currently lease from us. The following table summarizes information about purchase options included in our lease agreements (dollar amount in thousands):

| State | Type of Property | Number of Properties | Gross Investments | | | Carrying Value | Option Window | |
|-------------------|------------------------|----------------------------|----------------------|---------|----|-------------------|------------------|--|
| California | ALF/MC | 2 | \$ | 38,895 | \$ | 36,307 | 2024-2029 | |
| California | ALF | 2 | | 29,655 | | 16,588 | 2021-TBD (1) | |
| Florida | MC | 1 | | 14,201 | | 12,670 | 2028-2029 | |
| Kentucky and Ohio | MC | 2 | | 30,152 | | 27,698 | 2028-2029 | |
| Texas | MC | 2 | | 25,265 | | 24,180 | 2025-2027 | |
| South Carolina | ALF/MC | 1 | | 11,680 | | 10,648 | 2028-2029 | |
| Total | | | \$ | 149,848 | \$ | 128,091 | | |

⁽¹⁾ The option window ending date will be either 24 months or 48 months after the option window commences, based on certain contingencies.

On March 11, 2020, the World Health Organization declared the outbreak of COVID-19 as a pandemic, and on March 13, 2020, the United States declared a national emergency with regard to COVID-19. As required by ASC 842, we assess the collectibility of our lease payments through maturity on a quarterly basis. At March 31, 2020, in conjunction with the rising levels of uncertainty related to the adverse effects of COVID-19, we assessed the probability of collecting substantially all of our lease payments through maturity and concluded that we did not have sufficient information available to evaluate the impact of COVID-19 on the collectibility of our lease payments. The extent to which COVID-19 could impact our operators and the collectibility of our future lease payments will depend on the future developments including the financial impact significance and the duration of the pandemic. We will continue to evaluate the collectibility of our lease payments through maturity on a quarterly basis, including the financial impact of COVID-19. If we determine that we do not have the level of collectibility certainty required by ASC 842 related to certain operators, all or a portion of our straight-line rent receivable and other lease receivables will be written-off. In recognition of the unique conditions affecting our operators, we have agreed to rent deferrals for certain operators totaling \$772,000 for April 2020, of which \$137,000 was returned back to us. The \$772,000 April rent deferrals represent approximately 7% of our April contractual rent.

Acquisitions and Developments: The following table summarizes our acquisitions for the three months ended March 31, 2020 and 2019 (dollar amounts in thousands):

| Year | Type of Property | : | Purchase Price | nsaction osts ⁽¹⁾ | A | Total equisition Costs | Number of Properties | Number of Beds/Units |
|------|---------------------|----|-------------------|---------------------------------|----|------------------------------|----------------------------|----------------------------|
| 2020 | Skilled Nursing (2) | \$ | 13,500 | \$ 81 | \$ | 13,581 | 1 | 140 |
| | | | | | | | | |
| 2019 | Assisted Living (3) | \$ | 16 719 | \$ 171 | \$ | 16 890 | 1 | 74 |

⁽¹⁾ Represents cost associated with our acquisitions; however, upon adoption of ASU 2017-01, our acquisitions meet the definition of an asset acquisition resulting in capitalization of transaction costs to the properties' basis. For our land purchases with forward development commitments, transaction costs are capitalized as part of construction in progress. Transaction costs per our *Consolidated Statements of Income and Comprehensive Income* represents current and prior year transaction costs due to timing and terminated transactions.

- (2) We acquired a SNF located in Texas.
- (3) We entered into a joint venture ("JV") (consolidated on our financial statements) to purchase an existing operational 74-unit ALF/MC community. The non-controlling partner contributed \$919 of equity and we contributed \$15,971 in cash. Our economic interest in the real estate JV is approximately 95%.

During the three months ended March 31, 2020 and 2019, we invested the following in development and improvement projects (in thousands):

| | | 20 | 20 | | 2019 | | | | | |
|-----------------------------|---------------------------|-------|----|-------|-----------|-------|-----------|-----|--|--|
| Type of Property | Developments Improvements | | | Dev | elopments | Imp | rovements | | | |
| Assisted Living Communities | \$ | 2,386 | \$ | 1,116 | \$ | 4,507 | \$ | 256 | | |
| Skilled Nursing Centers | | 2,468 | | 3 | | 2,450 | | _ | | |
| Other | | _ | | _ | | _ | | 3 | | |
| Total | \$ | 4,854 | \$ | 1,119 | \$ | 6,957 | \$ | 259 | | |

Completed Developments. The following table summarizes our completed developments during the three months ended March 31, 2020 and 2019 (dollar amounts in thousands):

| | | Number of | Type of | Number of | | Total |
|------|-----------------|--------------|------------|--------------|----------|------------|
| Year | Type of Project | Properties | Property | Beds/Units | State | Investment |
| 2020 | Development (1) | 1 | ALF/MC | 78 | Oregon | 16,341 |
| | | | | | | |
| 2019 | Development | 1 | SNF | 143 | Kentucky | \$ 24,974 |

⁽¹⁾ Certificate of occupancy was received in March 2020, however, due to the COVID-19 pandemic, we have consented to delay the opening of this community to a later date to be determined.

Properties Sold. The following table summarizes property sales during the three months ended March 31, 2020 and 2019 (dollar amounts in thousands):

| <u>Year</u> 2020 | State Arizona | Type of Properties SNF | Number of Properties | Number of Beds/Units | Sales Price 12,550 | Carrying Value \$ 2,229 | Net Gain 3 10,293 |
|---------------------|---------------|---------------------------------|----------------------------|----------------------------|--------------------------|-------------------------|-------------------------|
| | Colorado | SNF | 3 | 275 | 15,000 | 4,271 | 10,365 |
| | Iowa | SNF (1 | 7 | 544 | 14,500 | 4,886 | 8,914 |
| | Kansas | SNF | 3 | 250 | 9,750 | 7,438 | 1,994 |
| | Texas | SNF | 7 | 1,148 | 23,000 | 10,260 | 12,288 |
| Total 2020 (2) | | | 21 (2) | 2,411 (2) \$ | 74,800 (2) | \$ 29,084 (2) | 43,854 (2) |
| | | | | | | | |
| 2019 | N/A | N/A | _ | _ \$ | _ | \$ \$ | _ |

⁽¹⁾ This transaction includes a holdback of \$838 which is held in an interest-bearing account with an escrow holder on behalf of the buyer for potential specific losses. Using the expected value model per ASC Topic 606, Contracts with Customers, we estimated and recorded the holdback value of \$471.

⁽²⁾ Properties sold within the Preferred Care portfolio.

Mortgage Loans. The following table summarizes our investments in mortgage loans secured by first mortgages at March 31, 2020 (dollar amounts in thousands):

| | | | Type | Percentage | | Number of | | Inv | vestment |
|-------------------|----------|---------------------|----------------|------------------|-----------|----------------|-------------|-----|----------------|
| Interest Rate (1) | Maturity | Gross Investment | of Property | of Investment | Loans (2) | Properties (3) | SNF Beds | В | per ed/Unit |
| 9.9% | 2043 | \$ 186,159 | SNF | 72.4 % | 1 | 15 | 1,941 | \$ | 95.91 |
| 9.2% | 2045 | 36,362 | SNF | 14.2 % | 1 | 4 | 501 | \$ | 72.58 |
| 9.4% | 2045 | 19,513 | SNF | 7.6 % | 1 | 2 | 205 | \$ | 95.19 |
| 9.6% | 2045 | 14,925 | SNF | 5.8 % | 1 | 1 | 157 | \$ | 95.06 |
| Total | | \$ 256,959 | | 100.0 % | 4 | 22 | 2,804 | \$ | 91.64 |

⁽¹⁾ The majority of the mortgage loans provide for annual increases in the interest rate after a certain time period based upon a specified increase of 2.25%.

The following table summarizes our mortgage loan activity for the three months ended March 31, 2020 and 2019 (in thousands):

| | 2 | 020 | 2019 |
|--|----|------|-------------|
| Originations and funding under mortgage loans receivable | \$ | 366 | \$ 1,454 |
| Scheduled principal payments received | | (65) | (65) |
| Mortgage loan premium amortization | | (1) | _ |
| Provision for loan loss reserve | | (3) | (14) |
| Net increase in mortgage loans receivable | \$ | 297 | \$ 1,375 |

3. Investment in Unconsolidated Joint Ventures

The following table summarizes our investment in an unconsolidated joint venture as of March 31, 2020 (dollar amounts in thousands):

| State | Type of Properties | Type of Investment | Total Preferred Return | Contractual Cash Portion | Number of Beds/ Units | | vestment nmitment | • | Carrying Value |
|---------|--------------------------|--------------------------|------------------------------|--------------------------------|-----------------------------|-----|----------------------|----|-------------------|
| State | rroperties | investment | Keturn | rortion | Deus/ Units | Con | mmument | | value |
| Arizona | ALF/MC/ILF | Preferred Equity | (1) 15 % | 8 % (2) | 585 | \$ | _ | \$ | 19,061 (3) |
| Total | | | | | 585 | \$ | | \$ | 19,061 |

⁽¹⁾ We have concluded that the JV is a variable interest entity ("VIE") in accordance with GAAP. However, because we do not control the entity, nor do we have any role in the day-to-day management, we are not the primary beneficiary of the JV. Therefore, we account for the JV investment using the equity method.

During the fourth quarter of 2019, the JV in which we hold our preferred equity investment signed a contract to sell the four properties comprising the JV("Properties"). The contract was subject to standard due diligence and other contingencies to close, all of which were met in January 2020. Accordingly, based on the information available to us regarding alternatives and courses of action, we performed a recoverability test on the carrying value of our preferred equity investment and concluded

⁽²⁾ Some loans contain certain guarantees, provide for certain facility fees and the majority of the mortgage loans have a 30-year term.

⁽³⁾ The properties securing these mortgage loans are located in one state and are operated by one operator.

⁽²⁾ Effective second quarter of 2019, this JV was placed on the cash basis due to delinquency of our preferred return.

⁽³⁾ During the fourth quarter of 2019, we recorded an impairment loss of \$5,500 to write-down our preferred equity investment to its estimated fair value. See below for more detail.

that a portion of our preferred equity investment will not be recoverable. Therefore, we recorded an impairment loss from investment in unconsolidated joint ventures of \$5,500,000 and wrote our preferred equity investment down to its estimated fair value. In April 2020, the Properties were sold and we received partial liquidation proceeds of \$17,200,000. We anticipate receiving additional proceeds of approximately \$1,300,000 and expect to recognize a loss on liquidation of unconsolidated joint ventures of approximately \$600,000 in the second quarter of 2020 related to the dissolution of this joint venture.

The following table summarizes our capital contributions, income recognized, and cash interest received related to our investments in unconsolidated joint ventures for the three months ended March31, 2020 and 2019 (in thousands):

| Year | Type of Properties | | Capital Contribution | | Income Recognized | | Cash Interest Received |
|-------|--------------------------|-----|-------------------------|----|----------------------|----|---------------------------|
| 2020 | ALF/MC/ILF | \$ | 58 | \$ | 231 | \$ | 231 |
| Total | | \$ | 58 | \$ | 231 | \$ | 231 |
| | | | | | | | |
| 2019 | ALF/MC/ILF | \$ | 293 | \$ | 553 | \$ | 552 |
| | ALF/ILF/MC | (1) | — (1 |) | 128 (1 | .) | 121 (1) |
| | ALF/MC | (2) | <u> </u> | 2) | 404 (2 | 2) | 432 (2) |
| Total | | \$ | 293 | \$ | 1,085 | \$ | 1,105 |

⁽¹⁾ We had a \$2,900 mezzanine loan commitment for a 99-unit seniors housing community in Florida with a total preferred return of 15%. The mezzanine loan was an ADC arrangement which we determined it to have characteristics similar to a jointly-owned arrangement and recorded it as an unconsolidated joint venture. Since interest payments were deferred and no interest was recorded for the first twelve months of the loan, we used the effective interest method in accordance with GAAP to recognize interest income and recorded the difference between the effective interest income and cash interest income to the loan principal balance. During the third quarter of 2019, the mezzanine loan was paid off.

4. Notes Receivable

Notes receivable consists of mezzanine loans and other loan arrangements. The following table is a summary of our notes receivable components as of March 31, 2020 and December 31, 2019 (in thousands):

| | Ma | rch 31, 2020 | D | ecember 31, 2019 |
|--------------------------|----|--------------|----|------------------|
| Mezzanine loans | \$ | 13,284 | \$ | 13,284 |
| Other loans | | 4,664 | | 4,824 |
| Notes receivable reserve | | (179) | | (181) |
| Total | \$ | 17,769 | \$ | 17,927 |

⁽²⁾ We had a \$3,400 mezzanine loan commitment for the development of a 127-unit seniors housing community in Florida with a total preferred return of 15%. The mezzanine loan was an ADC arrangement which we determined it to have characteristics similar to a jointly-owned arrangement and recorded it as an unconsolidated joint venture. During the first quarter of 2019, the mezzanine loan was paid off.

The following table summarizes our notes receivable activity for the three months ended March 31, 2020 and 2019 (in thousands):

| | T | Three Months Ended March 31, | | | | | | | | | |
|--|-----|------------------------------|-------|--|--|--|--|--|--|--|--|
| | 202 | 2020 | | | | | | | | | |
| Advances under notes receivable | \$ | 141 \$ | 6,953 | | | | | | | | |
| Principal payments received under notes receivable | | _ | (41) | | | | | | | | |
| Reclassified to lease incentives | | $(300)_{(1)}$ | _ | | | | | | | | |
| Notes receivable reserve | | 1 | (69) | | | | | | | | |
| Total | \$ | (158) \$ | 6,843 | | | | | | | | |

⁽¹⁾ Represents an interim working capital loan related to a development project which matured upon completion of the development project and commencement of the lease.

5. Lease Incentives

Our lease incentive balances at March 31, 2020 and December 31, 2019 are as follows (in thousands):

| | N | Iarch 31, 2020 | December 31, 2019 |
|---------------------------------|----|----------------|-----------------------|
| Non-contingent lease incentives | \$ | 2,764 | \$ 2,552 |

The following table summarizes our lease incentives activity for the three months ended March 31, 2020 and 2019 (in thousands):

| | 2020 | | | | | | 2019 | | | | | | |
|---------------------------------|--------------------------|----|-------|------------------|---------|--------------|------|----|-----------|----|-------------|--|--|
| | Funding Amortization | | | Reclassification | Funding | Amortization | | | Write-off | | | | |
| Non-contingent lease incentives | \$ 13 | \$ | (101) | \$ | 300 (1) | \$ | | \$ | (87) | \$ | (12,093)(2) | | |

⁽¹⁾ We reclassified a \$300 interim working capital loan as lease incentive. See Note 4. Notes Receivable for further discussion.

Non-contingent lease incentives represent payments made to our lessees for various reasons including entering into a new lease or lease amendments and extensions. Contingent lease incentives represent potential contingent earn-out payments that may be made to our lessees in the future, as part of our lease agreements. From time to time, we may commit to provide contingent payments to our lessees, upon our properties achieving certain rent coverage ratios. Once the contingent payment becomes probable and estimable, the contingent payment is recorded as a lease incentive. Lease incentives are amortized as a yield adjustment to rental income over the remaining life of the lease.

⁽²⁾ In accordance with ASC 842 lease standard adopted on January 1, 2019, we wrote-off \$12,093 of lease incentives related to leases for which we determined it is not probable we will collect substantially all of the contractual lease obligation through maturity. See Note 1. General for further discussion.

6. **Debt Obligations**

Bank Borrowings. We have an unsecured credit agreement that provides for a revolving aggregate commitment of the lenders of up to \$600,000,000 with the opportunity to increase the commitment size of the credit agreement up to a total of \$1,000,000,000. The unsecured credit agreement matures on June 27, 2022 and provides for a one-year extension option at our discretion, subject to customary conditions. Based on our leverage at March 31, 2020, the facility provides for interest annually at LIBOR plus 115 basis points and a facility fee of 20 basis points. At March 31, 2020, we were in compliance with all covenants.

Senior Unsecured Notes. We had a \$337,500,000 shelf agreement with availability of \$21,500,000 with affiliates and managed accounts of PGIM, Inc. ("Prudential") which expired on February 16, 2020.

The debt obligations by component as of March 31, 2020 and December 31, 2019 are as follows (dollar amounts in thousands):

| | | At Marcl | 2020 | | At Deceml | oer 31 | r 31, 2019 | | |
|---|---|---|------|---------|-----------|-----------------------|------------|---------|--|
| Debt Obligations | Applicable Interest Rate ⁽¹⁾ | Available Outstanding for Balance Borrowing | | | | utstanding Balance | | | |
| Bank borrowings | 2.22% | \$ 89,900 | \$ | 510,100 | \$ | 93,900 | \$ | 506,100 | |
| Senior unsecured notes, net of debt issue costs | 4.39% | 599,527 | | _ | | 599,488 | | 21,500 | |
| Total | 4.10% | \$ 689,427 | \$ | 510,100 | \$ | 693,388 | \$ | 527,600 | |

⁽¹⁾ Represents weighted average of interest rate as of March 31, 2020.

Our borrowings and repayments are as follows (in thousands):

| | | Three Months Ended March 31, | | | | | | | | | |
|------------------------|----|------------------------------|-----|------------|------|-----------|------------|---------|--|--|--|
| | | 2 | 020 | | 2019 | | | | | | |
| Debt Obligations | E | Borrowings | | Repayments | Bo | orrowings | Repayments | | | | |
| Bank borrowings | \$ | 24,000 | \$ | (28,000) | \$ | 36,900 | \$ | (2,000) | | | |
| Senior unsecured notes | | | | | | | | (4,167) | | | |
| Total | \$ | 24,000 | \$ | (28,000) | \$ | 36,900 | \$ | (6,167) | | | |

7. Equity

Common Stock. We have separate equity distribution agreements (collectively, "Equity Distribution Agreements") to offer and sell, from time to time, up to \$200,000,000 in aggregate offering price of shares of our common stock. As of March 31, 2020, no shares had been issued under the Equity Distribution Agreements. Accordingly, at March 31, 2020, we had \$200,000,000 available under the Equity Distribution Agreements.

During the three months ended March 31, 2020 and 2019, we acquired 76,067 shares and 44,543 shares, respectively, of common stock held by employees who tendered owned shares to satisfy tax withholding obligations.

Stock Repurchase Plan. During the first quarter of 2020, our Board of Directors authorized the repurchase of up to 5,000,000 outstanding shares of common stock. During the three months ended March 31, 2020, we purchased 615,827 shares at an average price of \$29.25 per share, including commissions, for a total purchase price of approximately \$18,000,000. Due to the rising level of uncertainty in financial markets and the adverse effects of COVID-19 on the public health and our operators, our Board of Directors terminated the stock repurchase plan on March 25, 2020.

Non-controlling Interests. We have entered into partnerships to develop and/or own real estate. Given that our limited members do not have the substantive kick-out rights, liquidation rights, or participation rights, we have concluded that the partnerships are VIEs. As we exercise power over and receive benefits from the VIEs, we are considered the primary beneficiary. Accordingly, we consolidate the VIEs and record the non-controlling interests at cost.

As of March 31,2020, we have the following consolidated VIEs (in thousands):

| Investment Year | Purpose | Property Type | State | C | Gross onsolidated Assets | Non-Controlling Interests |
|--------------------|-----------------------------------|------------------|-------|----|--------------------------------|----------------------------------|
| 2019 | Owned real estate | ALF/MC | VA | \$ | 16,895 | \$ 919 |
| 2018 | Owned real estate | ILF | OR | | 14,400 | 2,857 |
| 2018 | Owned real estate and development | ALF/MC | OR | | 16,341 | 1,081 |
| 2017 | Owned real estate and development | ILF/ALF/MC | WI | | 22,009 | 2,305 |
| 2017 | Owned real estate | ALF/MC | SC | | 11,680 | 1,264 |
| Total | | | | \$ | 81,325 | \$ 8,426 |

Available Shelf Registration. We have an automatic shelf registration statement on file with the SEC, and currently have the ability to file additional automatic shelf registration statements, to provide us with capacity to publicly offer an indeterminate amount of common stock, preferred stock, warrants, debt, depositary shares, or units. We may from time to time raise capital under our automatic shelf registration statement in amounts, at prices, and on terms to be announced when and if the securities are offered. The specifics of any future offerings, along with the use of proceeds of any securities offered, will be described in detail in a prospectus supplement, or other offering materials, at the time of the offering. Our shelf registration statement expires on February 28, 2022.

Distributions. We declared and paid the following cash dividends (in thousands):

| | Three Months Ended March 31, | | | | | | | |
|------------------|------------------------------|--------------|---------------|---------------|--|--|--|--|
| | 2020 | | 2019 | 1 | | | | |
| | Declared | Paid | Declared | Paid | | | | |
| Common Stock (1) | \$ 23,167 (2) | 3 23,167 (2) | \$ 22,931 (3) | \$ 22,931 (3) | | | | |

⁽¹⁾ Represents \$0.19 per share per month for the three months ended March 31, 2020 and 2019.

In April 2020, we declared a monthly cash dividend of \$0.19 per share on our common stock for the months of April, May and June 2020, payable on April 30, May 29, and June 30, 2020, respectively, to stockholders of record on April 22, May 21, and June 22, 2020, respectively.

Stock-Based Compensation. Under our 2015 Equity Participation Plan ("the 2015 Plan"), 1,400,000 shares of common stock have been reserved for awards, including nonqualified stock option grants and restricted stock grants to officers, employees, non-employee directors and consultants. The terms of the awards granted under the 2015 Plan are set by our compensation committee at its discretion.

At March 31, 2020, we had 15,000 stock options outstanding and exercisable. During the three months ended March 31, 2020 and 2019, no stock options were granted or exercised.

The following table summarizes our restricted stock and performance-based stock units activity for the three months ended March 31, 2020 and 2019:

| | Three Months End | ed March 31, |
|------------------------|-------------------|-------------------|
| | 2020 | 2019 |
| Outstanding, January 1 | 345,633 | 325,750 |
| Granted | 142,491 | 139,112 |
| Vested | $(156,555)_{(1)}$ | $(117,997)_{(2)}$ |
| Outstanding, March 31 | 331,569 | 346,865 |

⁽¹⁾ Includes 81,574 performance-based stock units.

During the three months ended March 31, 2020 and 2019, we granted restricted stock and performance-based stock units under the 2015 Plan as follows:

| Year | No. of Shares/Units | Price per Share | | Vesting Period |
|------|------------------------|--------------------|-------|----------------------|
| 2020 | 76,464 | \$ | 48.95 | ratably over 3 years |
| | 66,027 | \$ | 49.98 | TSR targets (1) |
| | 142,491 | | | |
| | | | | |
| 2019 | 78,276 | \$ | 46.54 | ratably over 3 years |
| | 60,836 | \$ | 46.54 | TSR targets (1) |
| | 139,112 | | | |
| | | | | |

⁽¹⁾ Vesting is based on achieving certain total shareholder return ("TSR") targets in 4 years with acceleration opportunity in 3 years.

⁽²⁾ Includes \$586 related to the vesting of performance-based stock units.

⁽³⁾ Includes \$300 related to the vesting of performance-based stock units.

⁽²⁾ Includes 48,225 performance-based stock units.

Compensation expense recognized related to the vesting of restricted common stock and performance-based stock units for the three months ended March 31, 2020 and 2019 were \$1,777,000 and \$1,689,000, respectively. At March 31, 2020, the remaining compensation expense to be recognized related to the future service period of unvested outstanding restricted common stock and performance-based stock units are as follows (in thousands):

| Vesting Date | Compensation Expense | |
|--------------|----------------------|---|
| 2020 | \$ 4,99 | 3 |
| 2021 | 4,85 | |
| 2022 | 2,530 | 5 |
| 2023 | 19 | 5 |
| Total | \$ 12,57 | 5 |

8. Commitments and Contingencies

At March 31, 2020, we had commitments as follows (in thousands):

| | vestment mmitment | 2020 Funding | Total mmitment Funded | emaining mmitment |
|--|--------------------------|-----------------|---------------------------------|----------------------|
| Real estate properties (Note 2. Real Estate Investments) | \$ 41,336 (1) | \$ 5,602 | \$ 23,963 | \$ 17,373 |
| Accrued incentives and earn-out liabilities (Note 5. Lease Incentives) | 10,500 | _ | _ | 10,500 |
| Mortgage loans (Note 2. Real Estate Investments) | 27,200 (2) | 326 | 6,271 | 20,929 |
| Notes receivable (Note 4. Notes Receivable) | 1,354 | 50 | 50 | 1,304 |
| Total | \$ 80,390 | \$ 5,978 | \$ 30,284 | \$ 50,106 |

Represents commitments to purchase land and improvements, if applicable, and to develop, re-develop, renovate or expand seniors housing and health care properties.

Also, some of our lease agreements provide purchase options allowing the lessee to purchase the properties they currently lease from us. See *Note 2. Real Estate Investments* for a table summarizing information about our purchase options.

We are a party from time to time to various general and professional liability claims and lawsuits asserted against the lessees or borrowers of our properties, which in our opinion are not singularly or in the aggregate material to our results of operations or financial condition. These types of claims and lawsuits may include matters involving general or professional liability, which we believe under applicable legal principles are not our responsibility as a non-possessory landlord or mortgage holder. We believe that these matters are the responsibility of our lessees and borrowers pursuant to general legal principles and pursuant to insurance and indemnification provisions in the applicable leases or mortgages. We intend to continue to vigorously defend such claims.

⁽²⁾ Represents \$9,200 of commitments to expand and renovate the seniors housing and health care properties securing the mortgage loans and \$18,000 represents contingent funding upon the borrower achieving certain coverage ratios.

9. Major Operators

We have two operators from each of which we derive 10% or more of our combined rental revenue and interest income from mortgage loans. The following table sets forth information regarding our major operators as of March 31, 2020:

| | Num | ber of | Numbe | er of | Percentage of | | |
|------------------------------|-----|--------|--------------|----------------------|-----------------|--------|--|
| Operator | | | ALF Units | Total Revenue (1) | Total Assets | | |
| Prestige Healthcare | 24 | _ | 2,922 | 93 | 17.7 % | 17.3 % | |
| Senior Lifestyle Corporation | _ | 23 | _ | 1,457 | 10.9 % | 10.1 % | |
| Total | 24 | 23 | 2,922 | 1,550 | 28.6 % | 27.4 % | |

⁽¹⁾ Includes rental income from owned properties and interest income from mortgage loans as of March 31, 2020 and excludes rental income from lessee reimbursement and sold properties.

Our financial position and ability to make distributions may be adversely affected if Prestige Healthcare, Senior Lifestyle Corporation, or any of our lessees and borrowers face financial difficulties, including any bankruptcies, inability to emerge from bankruptcy, insolvency or general downturn in business of any such operator, impact upon services or occupancy levels due to COVID-19, or in the event any such operator does not renew and/or extend its relationship with us.

10. Earnings per Share

The following table sets forth the computation of basic and diluted net income per share (in thousands, except per share amounts):

| | | M | arch 3 | 1, |
|--|----|------------------|--------|--------|
| | _ | 2020 | | 2019 |
| Net income | \$ | 63,722 | \$ | 20,427 |
| Less income allocated to non-controlling interests | | (89) | | (81) |
| Less income allocated to participating securities: | | | | |
| Non-forfeitable dividends on participating securities | | (94) | | (92) |
| Income allocated to participating securities | | (169) | | _ |
| Total net income allocated to participating securities | | (263) | | (92) |
| Net income available to common stockholders | | 63,370 | | 20,254 |
| Effect of dilutive securities: | | | | |
| Participating securities | | _ | | 92 |
| Net income for diluted net income per share | \$ | 63,370 | \$ | 20,346 |
| | | | | |
| Shares for basic net income per share | | 39,539 | | 39,532 |
| Effect of dilutive securities: | | | | |
| Stock options | | 2 | | 4 |
| Performance-based stock units | | — (1) | | 181 |
| Participating securities | | — ₍₂₎ | | 157 |
| Total effect of dilutive securities | | 2 | | 342 |
| Shares for diluted net income per share | | 39,541 | | 39,874 |
| | _ | | _ | |
| Basic net income per share | \$ | 1.60 | \$ | 0.51 |
| Diluted net income per share | \$ | 1.60 | \$ | 0.51 |

⁽¹⁾ At March 31, 2020, no performance-based stock units would be earned based on TSR targets.

⁽²⁾ For the three months ended March 31, 2020, the participating securities have been excluded from the computation of diluted net income per share as such inclusion would be anti-dilutive.

11. Fair Value Measurements

In accordance with the accounting guidance regarding the fair value option for financial assets and financial liabilities, entities are permitted to choose to measure certain financial assets and liabilities at fair value, with the change in unrealized gains and losses reported in earnings. We did not elect the fair value option for any of our financial assets and financial liabilities.

The carrying amount of cash and cash equivalents approximates fair value because of the short-term maturity of these instruments. We do not invest our cash in auction rate securities. The carrying value and fair value of our financial instruments as of March 31, 2020 and December 31, 2019 assuming election of fair value for our financial assets and financial liabilities were as follows (*in thousands*):

| | At March | 31, 2020 | At Decem | ber 31, 2019 |
|---|-------------------|----------------|-------------------|----------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Mortgage loans receivable | \$ 254,396 | \$ 316,295 (1) | \$ 254,099 | \$ 312,824 (1) |
| Bank borrowings | 89,900 | 89,900 (2) | 93,900 | 93,900 (2) |
| Senior unsecured notes, net of debt issue costs | 599,527 | 564,050 (3) | 599,488 | 612,375 (3) |

- (1) Our investment in mortgage loans receivable is classified as Level 3. The fair value is determined using a widely accepted valuation technique, discounted cash flow analysis on the expected cash flows. The discount rate is determined using our assumption on market conditions adjusted for market and credit risk and current returns on our investments. The discount rate used to value our future cash inflows of the mortgage loans receivable at March 31, 2020 and December 31, 2019 was 9.0%.
- (2) Our bank borrowings bear interest at a variable interest rate. The estimated fair value of our bank borrowings approximated their carrying values at March 31, 2020 and December 31, 2019 based upon prevailing market interest rates for similar debt arrangements.
- (3) Our obligation under our senior unsecured notes is classified as Level 3 and thus the fair value is determined using a widely accepted valuation technique, discounted cash flow analysis on the expected cash flows. The discount rate is measured based upon management's estimates of rates currently prevailing for comparable loans available to us, and instruments of comparable maturities. At March 31, 2020, the discount rate used to value our future cash outflow of our senior unsecured notes was 5.25% for those maturing before year 2026 and 5.50% for those maturing at or beyond year 2026. At December 31, 2019, the discount rate used to value our future cash outflow of our senior unsecured notes was 3.70% for those maturing before year 2026 and 3.90% for those maturing at or beyond year 2026.

12. Subsequent Events

Subsequent to March 31, 2020 the following events occurred:

Investment in Unconsolidated Joint Ventures: The JV in which we hold our preferred equity investment completed a transaction to sell the four properties comprising the JV and we received partial liquidation proceeds of \$17,200,000. We anticipate receiving additional proceeds of approximately \$1,300,000 and expect to recognize a loss on liquidation of unconsolidated joint ventures of approximately \$600,000 in the second quarter of 2020 related to the dissolution of this IV

Equity: We declared a monthly cash dividend of \$0.19 per share on our common stock for the months of April, May and June 2020, payable on April 30, May 29, and June 30, 2020, respectively to stockholders of record on April 22, May 21, and June 22, 2020, respectively.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Statement Regarding Forward Looking Disclosure

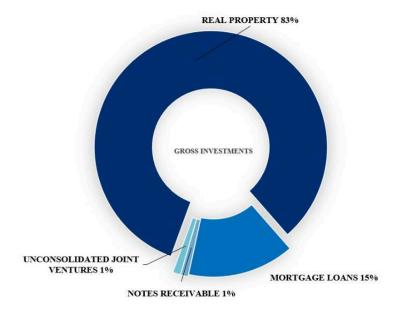
This quarterly report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as "believes," "expects," "may," "will," "could," "would," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates," or the negative of those words or similar words. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy; the status of capital markets (including prevailing interest rates) and our access to capital; the income and returns available from investments in health care related real estate (including our ability to re-lease properties upon expiration of a lease term); the ability of our borrowers and lessees to meet their obligations to us; our reliance on a few major operators; our dependence on operators for revenue and cash flow; the bankruptcy, insolvency or financial deterioration of our lessees; potential limitations on our remedies when mortgage loans default; competition faced by our borrowers and lessees within the health care industry, public health epidemics such as coronavirus (COVID-19); regulation of the health care industry by federal, state and local governments; changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints); compliance with and changes to regulations and payment policies within the health care industry; debt that we may incur and changes in financing terms; our ability to continue to qualify as a real estate investment trust; the relative illiquidity of our real estate investments; and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forwardlooking statements, please see the discussion under "Risk Factors" contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2019 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.

Executive Overview

Business and Investment Strategy

We are a self-administered health care real estate investment trust ("REIT") that invests in seniors housing and health care properties through sale-leaseback transactions, mortgage financing and structured finance solutions including mezzanine lending. We conduct and manage our business as one operating segment, rather than multiple operating segments, for internal reporting and internal decision-making purposes. Our primary objectives are to create, sustain and enhance stockholder equity value and provide current income for distribution to stockholders through real estate investments in seniors housing and health care properties managed by experienced operators.

The following graph summarizes our gross investments as of March 31, 2020:



Our primary seniors housing and health care property classifications include skilled nursing centers ("SNF"), assisted living communities ("ALF"), independent living communities ("ILF"), memory care communities ("MC") and combinations thereof. ALF, ILF, MC, and combinations thereof are included in the ALF classification. As of March 31, 2020, seniors housing and long-term health care properties comprised approximately 99.3% of our real estate investment portfolio. We have been operating since August 1992.

Substantially all of our revenues and sources of cash flows from operations are derived from operating lease rentals, interest earned on outstanding loans receivable and income from investments in unconsolidated joint ventures. Our investments in owned properties and mortgage loans represent our primary source of liquidity to fund distributions and are dependent upon the performance of the operators on their lease and loan obligations and the rates earned thereon. To the extent that the operators experience operating difficulties and are unable to generate sufficient cash to make payments to us, there could be a material adverse impact on our consolidated results of operations, liquidity and/or financial condition. To mitigate this risk, we monitor our investments through a variety of methods determined by property type and operator. Our monitoring process includes periodic review of financial statements for each facility, periodic review of operator credit, scheduled property inspections and review of covenant compliance.

In addition to our monitoring and research efforts, we also structure our investments to help mitigate payment risk. Some operating leases and loans are credit enhanced by guaranties and/or letters of credit. In addition, operating leases are typically structured as master leases and loans are generally cross-defaulted and cross-collateralized with other loans, operating leases or agreements between us and the operator and its affiliates.

COVID-19

On March 11, 2020, the World Health Organization declared the outbreak of coronavirus ("COVID-19") as a pandemic, and on March 13, 2020, the United States declared a national emergency with regard to COVID-19. The COVID-19 pandemic has had repercussions across regional and global economies and financial markets. The outbreak of COVID-19 in many countries, including the United States, has significantly and adversely impacted public health and economic activity, and has contributed to significant volatility and negative pressure in financial markets.

The operations and occupancy levels at our properties will be adversely affected if COVID-19 or another pandemic results in infections on a large scale at our properties, early resident move-outs, our operators delay accepting new residents due to quarantines, and/or potential occupants postpone moving to a senior housing facility. Additionally, as our operators have responded to the pandemic, operating costs have begun to rise. A decrease in occupancy, ability to collect rents from residents and/or increase in operating costs could have a material adverse effect on the ability of our operators to meet their financial and other contractual obligations to us, including the payment of rent. In recognition of the unique conditions affecting our operators, we have agreed to rent deferrals for certain operators totaling \$0.8 million for April 2020, of which \$0.1 million was returned back to us. The \$0.8 million April rent deferrals represent approximately 7% of our April contractual rent.

The extent to which COVID-19 could impact our operations and those of our operators will depend on future developments, which are highly uncertain and cannot be predicted with confidence, including the duration, spread and severity of the outbreak and the actions taken to contain the virus or mitigate its impact, and the direct and indirect economic effects of the pandemic and containment measures.

Real Estate Portfolio Overview

The following tables summarize our real estate investment portfolio by owned properties and mortgage loans and by type, as of March 31, 2020 (*dollar amounts in thousands*):

| | | | Three Mo | nths Ended | | | | |
|-------------------------------|--------------|--------------|------------|------------|------------|----------------|-----------|-----------|
| | | Percentage | March | 31, 2020 | Percentage | Number | Number of | |
| | Gross | of | Rental | Interest | of | of | SNF | ALF |
| Owned Properties | Investments | Investments | Income (1) | Income | Revenues | Properties (2) | Beds (3) | Units (3) |
| Assisted Living | \$ 876,319 | 51.7 % | \$ 18,139 | s — | 43.7 % | 107 | _ | 6,164 |
| Skilled Nursing | 543,814 | 32.0 % | 15,321 | _ | 37.0 % | 50 | 6,283 | 212 |
| Under Development (4) | 6,684 | 0.4 % | · — | _ | — % | _ | | _ |
| Other (5) | 11,360 | <u>0.7</u> % | 242 | | 0.6 % | 1 | 118 | |
| Total Owned Properties | 1,438,177 | 84.8 % | 33,702 | | 81.3 % | 158 | 6,401 | 6,376 |
| Mortgage Loans | | | | | | | | |
| Skilled Nursing | 256,959 | 15.2 % | _ | 7,777 | 18.7 % | 22 | 2,804 | _ |
| Total Mortgage Loans | 256,959 | 15.2 % | | 7,777 | 18.7 % | 22 | 2,804 | |
| Total Portfolio | \$ 1,695,136 | 100.0 % | \$ 33,702 | \$ 7,777 | 100.0 % | 180 | 9,205 | 6,376 |

| | | | Percentage | March 31, 2020 | | | | Percentage | Number | Numb | er of |
|-------------------------------|----|------------|-------------|----------------|-----------|----------|--------|------------|----------------|----------|-----------|
| | | Gross | of | Rental | | Interest | | of | of | SNF | ALF |
| Summary of Properties by Type | I | nvestments | Investments | Iı | icome (1) | | Income | Revenues | Properties (2) | Beds (3) | Units (3) |
| Assisted Living | \$ | 876,319 | 51.7 % | \$ | 18,139 | \$ | | 43.7 % | 107 | _ | 6,164 |
| Skilled Nursing | | 800,773 | 47.2 % | | 15,321 | | 7,777 | 55.7 % | 72 | 9,087 | 212 |
| Under Development (4) | | 6,684 | 0.4 % | | _ | | _ | — % | _ | _ | _ |
| Other (5) | | 11,360 | | | 242 | | | 0.6 % | 1 | 118 | |
| Total Portfolio | \$ | 1,695,136 | 100.0 % | \$ | 33,702 | \$ | 7,777 | 100.0 % | 180 | 9,205 | 6,376 |

- (1) Excludes variable rental income from lessee reimbursement and sold properties.
- (2) We have investments in 27 states leased or mortgaged to 29 different operators.
- (3) See Item 1. Financial Statements Note 2. Real Estate Investments for discussion of bed/unit count.
- (4) Represents a 90-bed SNF development project located in Missouri.
- (5) Includes three parcels of land held-for-use and one behavioral health care hospital.

As of March 31, 2020, we had \$1.4 billion in net carrying value of real estate investments, consisting of \$1.1 billion or 81.5% invested in owned and leased properties and \$0.3 billion or 18.5% invested in mortgage loans secured by first mortgages. Our investment in mortgage loans mature in 2043 and beyond and contain interest rates between 9.2% and 9.9%.

For the three months ended March 31, 2020, rental income and interest income from mortgage loans represented 82.0% and 16.8%, respectively, of total gross revenues. In most instances, our lease structure contains fixed annual rental escalations and/or annual rental escalations that are contingent upon changes in the Consumer Price Index, which are generally recognized on a straight-line basis over the minimum lease period. Certain leases have annual rental escalations that are contingent upon changes in the gross operating revenues of the property. This revenue is not recognized until the appropriate contingencies have been resolved.

During the three months ended March 31, 2020, there were no lease renewals. For the three months ended March 31, 2020, we recorded \$0.8 million in straight-line rental income and amortization of lease incentive cost of \$0.1 million. During the three months ended March 31, 2020, we received \$37.3 million of cash rental income, which includes \$4.2 million of operator reimbursements for our real estate taxes. At March 31, 2020, the straight-line rent receivable balance, net of reserves, on the balance sheet was \$46.5 million.

Update on Certain Operators

Anthem Memory Care ("Anthem") operates 11 operational memory care communities under a master lease and was placed in default in 2017 resulting from Anthem's partial payment of its minimum rent. However, we did not enforce our rights and remedies pertaining to the event of default, under the stipulation that Anthem achieves sufficient performance and pays agreed upon rent. We currently anticipate that Anthem will pay \$9.9 million of annual cash rent during 2020. However, COVID-19 may adversely impact Anthem's operating cash flow and ability to pay rent. In accordance with ASC 842 lease accounting guidance, at January 1, 2019, we evaluated the collectibility of straight-line rent receivable and lease incentive balances related to Anthem and determined that it was not probable that we would collect substantially all of the contractual lease obligations through maturity. Accordingly, we wrote-off the balances to equity as of January 1, 2019, as required by the ASC 842 transition guidance.

Preferred Care, Inc. ("Preferred Care") and affiliated entities filed for Chapter 11 bankruptcy in 2017 as a result of a multi-million-dollar judgment in a lawsuit in Kentucky against Preferred Care and certain affiliated entities. Preferred Care leased 24 properties ("Properties") under two master leases from us and the Preferred Care operating entities that sublease those Properties did not file for bankruptcy. In accordance with ASC 842 lease accounting guidance, at January 1, 2019, we evaluated the collectibility of straight-line rent receivable and lease incentive balances related to Preferred Care and determined it was not probable that we would collect substantially all of the contractual lease obligations through maturity. Accordingly, we wrote-off the balances to equity as of January 1, 2019, as required by the ASC 842 transition guidance. Preferred Care did not affirm our master leases and subsequently filed for Chapter 7 bankruptcy in 2019. The monthly contractual obligation under the master leases was approximately \$1.0 million, however, during the third quarter of 2019, Preferred Care began paying only \$55,000 of monthly rent.

During the fourth quarter of 2019, we entered into multiple contracts to sell the Properties, all of which were completed during the first quarter of 2020. The combined net proceeds from the sales, including the 2019 transactions, was approximately \$77.9 million resulting in a total gain of approximately \$44.0 million. The Properties had a combined net book value of \$35.6 million. The 21 properties sold in the first quarter of 2020, which included 2,411 beds in Arizona, Colorado, Iowa, Kansas and Texas, were sold through multiple transactions and generated net proceeds of approximately \$71.9 million. These 21 properties had a combined net book value of \$29.1 million and resulted in total gain on sale of \$43.9 million in the first quarter of 2020 which was recorded as *Gain on sale of real estate, net* in the consolidated statements of income and comprehensive income.

Senior Care Centers, LLC and affiliates and subsidiaries ("Senior Care") filed for Chapter 11 bankruptcy as a result of lease terminations from certain landlords and on-going operational challenges in December 2018. Senior Care did not pay us December 2018 rent and accordingly, in December 2018, we placed Senior Care on a cash basis. In accordance with ASC 842 lease accounting guidance, at January 1, 2019, we evaluated the collectibility of straight-line rent receivable and lease incentive balance related to Senior Care and determined it was not probable that we would collect substantially all of the contractual lease obligations through maturity. Accordingly, we wrote-off the balances to equity as of January 1, 2019, as required by the ASC 842 transition guidance. During 2019, we received a court ordered reimbursement from Senior Care for the December 2018 unpaid rent, late fees and legal costs totaling \$1.6 million. In March 2020, Senior Care emerged from bankruptcy and affirmed our master lease. Senior Care is current on all its rent, real estate property tax escrow and maintenance deposits.

2020 Activities Overview

The following tables summarize our transactions during the three months ended March 31, 2020 (dollar amounts in thousands):

Investment in Owned Properties

| | Number of | Type of | Number of | Initial Cash | Initial Cash Purchase | | Т | Total Transaction | | Total Acquisition | |
|-------|--------------|------------|--------------|-----------------|--------------------------|--------|----|----------------------|----|----------------------|--|
| State | Properties | Properties | Beds/Units | Yield | | Price | | Costs | | Costs | |
| Texas | 1 | SNF | 140 | 8.5 % | \$ | 13,500 | \$ | 81 | \$ | 13.581 | |

Investment in Development and Improvement projects

| | Develop | Improvements | | |
|-----------------------------|---------|--------------|----|-------|
| Assisted Living Communities | \$ | 2,386 | \$ | 1,116 |
| Skilled Nursing Centers | | 2,468 | | 3 |
| Total | \$ | 4,854 | \$ | 1.119 |

Completed Developments

| Number | Type | Number | | | |
|------------|------------|------------|--------|----|----------|
| of | of | of | | | Total |
| Properties | Property | Beds/Units | State | In | vestment |
| 1 | ALF/MC (1) | 78 | Oregon | \$ | 16,341 |

⁽¹⁾ Certificate of occupancy was received in March 2020, however, due to the COVID-19 pandemic, we have consented to delay the opening of this community to a later date to be determined.

Investment in Mortgage Loans

| Originations and funding under mortgage loans receivable | \$ 366 |
|--|-----------|
| Scheduled principal payments received | (65) |
| Mortgage loan premium amortization | (1) |
| Provision for loan loss reserve | (3) |
| Net increase in mortgage loans receivable | \$ 297 |

Investment in Unconsolidated Joint Ventures

| | Type | Type | Total | Contractual | Number | | | | | Cash |
|---------|------------|------------------|-----------|-------------|-------------|------------|----------------|--------------|------------|----------|
| | of | of | Preferred | Cash | of | Investment | Carrying | Capital | Income | Interest |
| State | Properties | Investment | Return | Portion | Beds/ Units | Commitment | Value | Contribution | Recognized | Received |
| Arizona | ALF/MC/ILF | Preferred Equity | 15 % | 8 %(1 | 585 | <u> </u> | \$ 19,061 (1)s | 58 5 | 3 231 | \$ 231 |

⁽¹⁾ Effective second quarter of 2019, this JV was placed on the cash basis due to delinquency of our preferred return. During the fourth quarter of 2019, we recorded an impairment loss of \$5,500 to write-down our preferred equity investment to its estimated fair value. In April 2020, the four properties comprising the JV were sold and we received partial liquidation proceeds of \$17,200. We anticipate receiving additional proceeds of approximately \$1,300 and expect to recognize a loss on liquidation of unconsolidated joint ventures of approximately \$600 in the second quarter of 2020 related to the dissolution of this joint venture. See *Item I. Note 3. Investment in Unconsolidated Joint Ventures* for more detail.

Notes Receivable

| Advances under notes receivable | \$ 141 |
|--|-------------|
| Reclassed to real estate under development | (300) (1) |
| Notes receivable reserve | 1 |
| Net increase in notes receivable | \$ (158) |

⁽¹⁾ Represents an interim working capital loan related to a development project which matured upon completion of the development project and commencement of the lease.

Health Care Regulatory Climate

The Centers for Medicare & Medicaid Services ("CMS") annually updates Medicare skilled nursing facility prospective payment system rates and other policies. On July 30, 2019, CMS issued its final fiscal year 2020 Medicare skilled nursing facility update. Under the final rule, CMS projects aggregate payments to skilled nursing facilities will increase by \$851 million, or 2.4%, for fiscal year 2020 compared with fiscal year 2019. The final rule also addresses implementation of the new Patient-Driven Payment Model case mix classification system that became effective on October 1, 2019, changes to the group therapy definition in the skilled nursing facility setting, and various skilled nursing facility Value-Based Purchasing and quality reporting program policies. On April 10, 2020, CMS issued a proposed rule to update skilled nursing facility rates and policies for fiscal year 2021, which starts October 1, 2020. CMS estimates that payments to skilled nursing facilities would increase by \$784 million, or 2.3%, for fiscal year 2021 compared to fiscal year 2020. CMS also proposes to revise the geographic wage index and apply a cap on wage index decreases used in setting skilled nursing facility rates. The proposal would also make changes to the patient classifications under the Patient Driven Payment Model and certain minor policy changes to the Value-Based Purchasing program. CMS is expected to release the final rule by August 1, 2020.

Since the announcement of the COVID-19 pandemic and beginning as of March 13, 2020, CMS has issued numerous temporary regulatory waivers and new rules to assist health care providers, including skilled nursing facilities, respond to the COVID-19 pandemic. These include, waiving the skilled nursing facility's 3-day qualifying inpatient hospital stay requirement, flexibility in calculating a new Medicare benefit period, waiving timing for completing functional assessments, waiving requirements for health care professional licensure, survey and certification, provider enrollment, and reimbursement for services performed by telehealth, among many others. CMS also announced a temporary expansion of its Accelerated and Advance Payment Program to allow skilled nursing facilities and certain other Medicare providers to request accelerated or advance payments in an amount up to 100% of the Medicare Part A payments they received from October–December 2019; this expansion was suspended April 26, 2020 in light of other CARES Act funding relief. In addition, CMS has also enhanced requirements for nursing facilities to report COVID-19 infections to local, state and federal authorities.

On March 26, 2020, President Trump signed into law the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"), sweeping legislation intended to bolster the nation's response to the COVID-19 pandemic. In addition to offering economic relief to individuals and impacted businesses, the law expands coverage of COVID-19 testing and preventative services, addresses health care workforce needs, eases restrictions on telehealth services during the crisis, and increases Medicare regulatory flexibility, among many other provisions. Notably, the CARES Act temporarily suspends the 2% across-the-board "sequestration" reduction during the period May 1, 2020 through December 31, 2020, and extends the current Medicare sequester requirement through fiscal year 2030. In addition, the law provides \$100 billion in grants to eligible health care providers for health care related expenses or lost revenues that are attributable to COVID-19. On April 10, 2020, CMS announced the distribution of \$30 billion in funds to Medicare providers based upon their 2019 Medicare fee for service revenues. Eligible providers must agree to certain terms and conditions in receiving these grants. In addition, the Department of Health and Human Services ("HHS") has authorized \$20 billion of additional funding for providers that have already received funds from the initial distribution of \$30 billion. Unlike the first round of funds, which came automatically, providers have to apply for these additional funds and submit the required supporting documentation, using the online portal provided by HHS. Providers must attest to and agree to specific terms and conditions for the use of such funds. HHS will make the additional distributions with the goal of allocating the whole \$50 billion proportionally across all providers based on those providers' proportional share of 2018 net Medicare fee-for-service revenue. CMS is expected to

distribute additional funding to Medicaid and potentially other providers, but the details are not yet known.

On July 18, 2019, CMS published a final rule that eliminates the prohibition on pre-dispute binding arbitration agreements between long-term care facilities and their residents. The rule also strengthens the transparency of arbitration agreements and makes other changes to arbitration requirements for long-term care facilities. There can be no assurance that these rules or future regulations modifying Medicare skilled nursing facility payment rates or other requirements for Medicare and/or Medicaid participation will not have an adverse effect on the financial condition of our borrowers and lessees which could, in turn, adversely impact the timing or level of their payments to us.

Congress periodically considers legislation revising Medicare and Medicaid policies, including legislation that could have the impact of reducing Medicare reimbursement for skilled nursing facilities and other Medicare providers, limiting state Medicaid funding allotments, encouraging home and community-based long-term care services as an alternative to institutional settings, or otherwise reforming payment policy for post-acute care services. Congress continues to consider further legislative action in response to the COVID-19 pandemic. There can be no assurances that enacted or future legislation will not have an adverse impact on the financial condition of our lessees and borrowers, which subsequently could materially adversely impact our company.

Additional reforms affecting the payment for and availability of health care services have been proposed at the federal and state level and adopted by certain states. Increasingly, state Medicaid programs are providing coverage through managed care programs under contracts with private health plans, which is intended to decrease state Medicaid costs. State Medicaid budgets may experience shortfalls due to increased costs in addressing the COVID-19 pandemic. Congress and state legislatures can be expected to continue to review and assess alternative health care delivery systems and payment methodologies. Changes in the law, new interpretations of existing laws, or changes in payment methodologies may have a dramatic effect on the definition of permissible or impermissible activities, the relative costs associated with doing business and the amount of reimbursement by the government and other third-party payors.

Key Performance Indicators, Trends and Uncertainties

We utilize several key performance indicators to evaluate the various aspects of our business. These indicators are discussed below and relate to concentration risk and credit strength. Management uses these key performance indicators to facilitate internal and external comparisons to our historical operating results in making operating decisions and for budget planning purposes.

Concentration Risk. We evaluate by gross investment our concentration risk in terms of asset mix, real estate investment mix, operator mix and geographic mix. Concentration risk is valuable to understand what portion of our real estate investments could be at risk if certain sectors were to experience downturns. Asset mix measures the portion of our investments that are real property or mortgage loans. The National Association of Real Estate Investment Trusts ("NAREIT"), an organization representing U.S. REITs and publicly traded real estate companies, classifies a company with 50% or more of assets directly or indirectly in the equity ownership of real estate as an equity REIT. Investment mix measures the portion of our investments that relate to our various property classifications. Operator mix measures the portion of our investments that relate to our top five operators. Geographic mix measures the portion of our real estate investment that relate to our top five states.

The following table reflects our recent historical trends of concentration risk (gross investment, in thousands):

| | 3/31/20 12/31/19 | | 9/30/19 | | 6/30/19 | | 3/31/19 | |
|-----------------------------------|------------------|----|-----------|-----------------|---------|-----------|---------|-----------|
| Asset mix: | | | | | | | | |
| Real property | \$ 1,438,177 | \$ | 1,484,571 | \$ 1,474,692 | \$ | 1,452,669 | \$ | 1,445,596 |
| Loans receivable | 256,959 | | 256,659 | 255,737 | | 254,555 | | 246,775 |
| Real estate investment mix: | | | | | | | | |
| Skilled nursing centers | \$ 800,773 | \$ | 853,029 | \$ 861,500 | \$ | 844,136 | \$ | 834,185 |
| Assisted living communities (1) | 876,319 | | 872,683 | 854,622 | | 851,849 | | 847,119 |
| Under development (1) | 6,684 | | 4,158 | 2,947 | | _ | | _ |
| Other (2) | 11,360 | | 11,360 | 11,360 | | 11,239 | | 11,067 |
| Operator mix: | | | | | | | | |
| Prestige Healthcare (2) | \$ 270,091 | \$ | 269,792 | \$ 268,869 | \$ | 267,688 | \$ | 259,907 |
| Senior Lifestyle Corporation | 191,622 | | 191,283 | 191,283 | | 190,758 | | 190,368 |
| Senior Care Centers | 138,109 | | 138,109 | 138,109 | | 138,109 | | 138,109 |
| Anthem Memory Care | 136,483 | | 136,484 | 136,483 | | 136,397 | | 136,397 |
| Carespring Health Care Management | 102,520 | | 102,520 | 102,042 | | 102,038 | | 99,997 |
| Remaining operators | 856,311 | | 903,042 | 893,643 | | 872,234 | | 867,593 |
| Geographic mix: | | | | | | | | |
| Michigan (2) | \$ 277,063 | \$ | 276,742 | \$ 256,680 | \$ | 255,498 | \$ | 247,718 |
| Texas | 273,075 | | 284,697 | 292,238 | | 292,159 | | 292,091 |
| Wisconsin | 149,405 | | 149,290 | 149,184 | | 149,064 | | 146,750 |
| Colorado | 106,879 | | 114,923 | 114,923 | | 114,923 | | 114,923 |
| California | 103,970 | | 103,240 | 102,561 | | 102,412 | | 102,254 |
| Remaining states | 784,744 | | 812,338 | 814,843 | | 793,168 | | 788,635 |

⁽¹⁾ During the three months ended March 31, 2020, we completed the construction of a 78-unit ALF/MC located in Oregon. Accordingly, this property was reclassified from "Under development" to "Assisted living communities" for all periods presented.

Credit Strength. We measure our credit strength both in terms of leverage ratios and coverage ratios. Our leverage ratios include debt to gross asset value and debt to market capitalization. The leverage ratios indicate how much of our consolidated balance sheet capitalization is related to long-term obligations. Our coverage ratios include interest coverage ratio and fixed charge coverage ratio. The coverage ratios indicate our ability to service interest and fixed charges (interest). The coverage ratios are based on earnings before interest, taxes, depreciation and amortization for real estate ("EBITDAre") as defined by NAREIT. EBITDAre is calculated as net income available to common stockholders (computed in accordance with GAAP) excluding (i) interest expense, (ii) income tax expense, (iii) real estate depreciation and amortization, (iv) impairment write-downs of depreciable real estate, (v) gains or losses on the sale of depreciable real estate, and (vi) adjustments for unconsolidated partnerships and joint ventures. Leverage ratios and coverage ratios are widely used by investors, analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. The following table reflects the recent historical trends for our credit strength measures:

⁽²⁾ We have three parcels of land located adjacent to properties securing the Prestige Healthcare mortgage loan and are managed by Prestige.

Balance Sheet Metrics

| | Quarter Ended | | | | | | | |
|-------------------------------------|---------------|------------|------------|------------|---------|--|--|--|
| | 3/31/20 | 12/31/19 | 9/30/19 | 6/30/19 | 3/31/19 | | | |
| Debt to gross asset value | 37.3 % | 37.2 % (2) | 36.8 % | 36.8 % (5) | 37.1 % | | | |
| Debt to market capitalization ratio | 36.3 % (1) | 28.0 % (3) | 25.1 % (4) | 27.1 % | 27.1 % | | | |
| Interest coverage ratio (6) | 4.7 x | 4.9 x | 4.9 x | 4.8 x | 4.9 x | | | |
| Fixed charge coverage ratio (6) | 4.7 x | 4.9 x | 4.9 x | 4.8 x | 4.9 x | | | |

- (1) Increased due to decrease in market capitalization, partially offset by decrease in outstanding debt.
- (2) Increased due to increase in outstanding debt partially offset by increase in gross asset value. The increase in asset value was primarily due to acquisitions, developments and capital improvement funding partially offset by property sales.
- (3) Increased due to decrease in market capitalization and increase in outstanding debt.
- (4) Decreased due to increase in market capitalization.
- (5) Decreased due to increase in gross asset value from additional mortgage loan, development and capital improvement funding.
- (6) In calculating our interest coverage and fixed charge coverage ratios above, we use EBITDAre, which is a financial measure not derived in accordance with GAAP (non-GAAP financial measure). EBITDAre is not an alternative to net income, operating income or cash flows from operating activities as calculated and presented in accordance with GAAP. You should not rely on EBITDAre as a substitute for any such GAAP financial measures or consider it in isolation, for the purpose of analyzing our financial performance, financial position or cash flows. Net income is the most directly comparable GAAP measure to EBITDAre.

| | Quarter Ended | | | | | | | | | |
|---|---------------|----------|----|----------|----|---------|----|---------|----|---------|
| | | 3/31/20 | | 12/31/19 | | 9/30/19 | | 6/30/19 | | 3/31/19 |
| Net income | \$ | 63,722 | \$ | 12,631 | \$ | 27,280 | \$ | 20,534 | \$ | 20,427 |
| Less: (Gain)/ loss on sale | | (43,854) | | 4,630 | | (6,236) | | (500) | | _ |
| Add: Impairment loss from investment in unconsolidated joint ventures | | _ | | 5,500 | | _ | | _ | | _ |
| Add: Interest expense | | 7,710 | | 7,578 | | 7,827 | | 7,710 | | 7,467 |
| Add: Depreciation and amortization | | 9,669 | | 9,817 | | 9,932 | | 9,860 | | 9,607 |
| EBITDAre | \$ | 37,247 | \$ | 40,156 | \$ | 38,803 | \$ | 37,604 | \$ | 37,501 |
| Less: Non-recurring one-time items | | _ | | (2,111) | | _ | | _ | | 576 |
| Adjusted EBITDAre | \$ | 37,247 | \$ | 38,045 | \$ | 38,803 | \$ | 37,604 | \$ | 38,077 |
| | | | _ | | | | | | | |
| Interest expense | \$ | 7,710 | \$ | 7,578 | \$ | 7,827 | \$ | 7,710 | \$ | 7,467 |
| Add: Capitalized interest | | 191 | | 167 | | 108 | | 73 | | 260 |
| Interest incurred | \$ | 7,901 | \$ | 7,745 | \$ | 7,935 | \$ | 7,783 | \$ | 7,727 |
| | | | _ | | | | _ | | | |
| Interest coverage ratio | | 4.7 x | | 4.9 x | | 4.9 x | | 4.8 x | | 4.9 x |
| | | | | | | | | | | |
| Interest incurred | \$ | 7,901 | \$ | 7,745 | \$ | 7,935 | \$ | 7,783 | \$ | 7,727 |
| Total fixed charges | \$ | 7,901 | \$ | 7,745 | \$ | 7,935 | \$ | 7,783 | \$ | 7,727 |
| <u> </u> | _ | | _ | | | | _ | | | |
| Fixed charge coverage ratio | | 4.7 x | | 4.9 x | | 4.9 x | | 4.8 x | | 4.9 x |

We evaluate our key performance indicators in conjunction with current expectations to determine if historical trends are indicative of future results. Our expected results may not be achieved, and actual results may differ materially from our expectations. This may be a result of various factors, including, but not limited to

- The status of the economy;
- The status of capital markets, including prevailing interest rates;
- Compliance with and changes to regulations and payment policies within the health care industry;
- Changes in financing terms;
- Competition within the health care and seniors housing industries; and
- Changes in federal, state and local legislation.

Additionally, as described in the Executive Overview above, COVID-19 is adversely affecting and is expected to continue to adversely affect our business, results of operations, cash flows and financial condition. Depending on the future developments regarding COVID-19, the duration, spread and severity of the outbreak, historical trends reflected in our balance sheet metrics may not be achieved in the future.

Management regularly monitors the economic and other factors listed above. We develop strategic and tactical plans designed to improve performance and maximize our competitive position. Our ability to achieve our financial objectives is dependent upon our ability to effectively execute these plans and to appropriately respond to emerging economic and company-specific trends.

Operating Results (unaudited, in thousands)

| | | Three Months Ended March 31, | | | | | |
|---|----------|---------------------------------|-----------------------|--|--|--|--|
| | 2020 | 2019 | Difference | | | | |
| Revenues: | | | | | | | |
| Rental income | \$ 38,03 | 5 \$ 37,624 | \$ 411 ⁽¹⁾ | | | | |
| Interest income from mortgage loans | 7,77 | 7 7,311 | 466 ⁽²⁾ | | | | |
| Interest and other income | 59 | 8 521 | 77 | | | | |
| Total revenues | 46,41 | 0 45,456 | 954 | | | | |
| Expenses: | | | | | | | |
| Interest expense | 7,71 | 0 7,467 | $(243)^{(3)}$ | | | | |
| Depreciation and amortization | 9,66 | 9 9,607 | (62) | | | | |
| Provision for doubtful accounts | | 1 83 | 82 | | | | |
| Transaction costs | 7 | 0 — | (70) | | | | |
| Property tax expense | 4,22 | 3 4,386 | 163 | | | | |
| General and administrative expenses | 5,10 | 0 4,571 | $(529)^{(4)}$ | | | | |
| Total expenses | 26,77 | 3 26,114 | (659) | | | | |
| Other operating income: | | | | | | | |
| Gain on sale of real estate, net | 43,85 | 4 (5) — | 43,854 | | | | |
| Operating income | 63,49 | 1 19,342 | 44,149 | | | | |
| Income from unconsolidated joint ventures | 23 | 1 1,085 | (854) | | | | |
| Net income | 63,72 | 2 20,427 | 43,295 | | | | |
| Income allocated to non-controlling interests | (8 | 9) (81) | (8) | | | | |
| Net income attributable to LTC Properties, Inc. | 63,63 | 3 20,346 | 43,287 | | | | |
| Income allocated to participating securities | (26 | 3) (92) | (171) | | | | |
| Net income available to common stockholders | \$ 63,37 | 0 \$ 20,254 | \$ 43,116 | | | | |

⁽¹⁾ Increased primarily due to an adjustment for collectibility of rental income during the first quarter of 2019, increased rent from acquisitions and lease transitions, partially offset by a reduction in rent received from Preferred Care between July 2019-March 2020.

⁽²⁾ Increased primarily due to mortgage originations and capital improvement funding.

⁽³⁾ Increased primarily due to the increased interest from sale of \$100.0 million senior unsecured notes during the fourth quarter of 2019, partially offset by decreased interest due to lower line of credit outstanding balance and interest rates on our line of credit in 2020. lower line of credit interest rates during 2020.

⁽⁴⁾ Increased primarily due to lower incentive compensation in 2019.

⁽⁵⁾ Represents the net gain on sale of 21 SNFs within the Preferred Care portfolio.

Funds From Operations Available to Common Stockholders

Funds from Operations ("FFO") attributable to common stockholders, basic FFO attributable to common stockholders per share and diluted FFO attributable to common stockholders per share are supplemental measures of a REIT's financial performance that are not defined by GAAP. Real estate values historically rise and fall with market conditions, but cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time. We believe that by excluding the effect of historical cost depreciation, which may be of limited relevance in evaluating current performance, FFO facilitates comparisons of operating performance between periods.

We use FFO as a supplemental performance measurement of our cash flow generated by operations. FFO does not represent cash generated from operating activities in accordance with GAAP, and is not necessarily indicative of cash available to fund cash needs and should not be considered an alternative to net income available to common stockholders.

We calculate and report FFO in accordance with the definition and interpretive guidelines issued by NAREIT. FFO, as defined by NAREIT, means net income available to common stockholders (computed in accordance with GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Our calculation of FFO may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or that have a different interpretation of the current NAREIT definition from us; therefore, caution should be exercised when comparing our FFO to that of other REITs.

The following table reconciles GAAP net income available to common stockholders to NAREIT FFO available to common stockholders (unaudited, amounts in thousands, except per share amounts):

| | | Three Months Ended March 31, | | | | |
|---|----|---------------------------------|------|------------|--|--|
| | | | 2019 | | | |
| GAAP net income available to common stockholders | \$ | 63,370 | \$ | 20,254 | | |
| Add: Depreciation and amortization | | 9,669 | | 9,607 | | |
| Less: Gain on sale of real estate, net | | (43,854) | | _ | | |
| NAREIT FFO attributable to common stockholders | \$ | 29,185 | \$ | 29,861 | | |
| NAREIT FFO attributable to common stockholders per share: | | | | | | |
| Basic | \$ | 0.74 | \$ | 0.76 | | |
| Diluted | \$ | 0.74 | \$ | 0.75 (1) | | |
| Weighted average shares used to calculate NAREIT FFO per share: | | | | | | |
| Basic | | 39,539 | | 39,532 | | |
| Diluted | | 39,541 | | 39,874 (2) | | |

⁽¹⁾ Includes the effect of the participating securities.

Liquidity and Capital Resources

Sources and Uses of Cash

As of March 31, 2020, we had a total of \$30.9 million of cash and cash equivalents, \$510.1 million available under our unsecured revolving line of credit and the potential ability to access the capital markets through the issuance of \$200.0 million of common stock under our Equity Distribution Agreements. Furthermore, we have the ability to access the capital markets through the issuance of debt and/ or equity securities under an automatic shelf registration statement.

⁽²⁾ Includes the effect of stock option equivalents, participating securities and performance-based stock units.

We believe that our current cash balance, cash flow from operations available for distribution or reinvestment, our borrowing capacity and our potential ability to access the capital markets are sufficient to provide for payment of our current operating costs, meet debt obligations and pay common dividends at least sufficient to maintain our REIT status and repay borrowings at, or prior to, their maturity. The timing, source and amount of cash flows used in financing and investing activities are sensitive to the capital markets environment, especially to changes in interest rates. In addition, as described in "Item 1A. Risk Factors", COVID-19 has adversely affected and is expected to continue to adversely affect our operators' business, results of operations, cash flows and financial condition which could, in turn, adversely affect our financial position.

The operating results of the facilities will be impacted by various factors over which the operators/owners may have no control. Those factors include, without limitation, the status of the economy, changes in supply of or demand for competing seniors housing and health care facilities, ability to control rising operating costs, the potential for significant reforms in the health care industry, and the impact of COVID-19. In addition, our future growth in net income and cash flow may be adversely impacted by various proposals for changes in the governmental regulations and financing of the health care industry, and the impact of COVID-19. We cannot presently predict what impact these proposals may have, if any. We believe that an adequate provision has been made for the possibility of loans proving uncollectible but we will continually evaluate the financial status of the operations of the seniors housing and health care properties. In addition, we will monitor our borrowers and the underlying collateral for mortgage loans and will make future revisions to the provision, if considered necessary.

Depending on the duration, spread and severity of the outbreak, our borrowing capacity, compliance with financial covenants, ability to access the capital markets, and the payment of dividends may be negatively impacted. We continuously evaluate the availability of cost-effective capital and believe we have sufficient liquidity for corporate expenses and additional capital investments in 2020.

Our investments, principally our investments in owned properties and mortgage loans, are subject to the possibility of loss of their carrying values as a result of changes in market prices, interest rates and inflationary expectations. The effects on interest rates may affect our costs of financing our operations and the fair market value of our financial assets. Generally, our leases have agreed upon annual increases and our loans have predetermined increases in interest rates. Inasmuch as we may initially fund some of our investments with variable interest rate debt, we would be at risk of net interest margin deterioration if medium and long-term rates were to increase.

Our primary sources of cash include rent and interest receipts, borrowings under our unsecured credit facility, public and private issuances of debt and equity securities, proceeds from investment dispositions and principal payments on loans receivable. Our primary uses of cash include dividend distributions, debt service payments (including principal and interest), real property investments (including acquisitions, capital expenditures and construction advances), loan advances and general and administrative expenses. These sources and uses of cash are reflected in our *Consolidated Statements of Cash Flows* as summarized below (in thousands):

| | Three Months Ended March 31, | | | | | Change |
|---|------------------------------|----------|----|----------|----|----------|
| Cash provided by (used in): | 2020 2019 | | | | \$ | |
| Operating activities | \$ | 23,854 | \$ | 26,787 | \$ | (2,933) |
| Investing activities | | 51,660 | | (28,416) | | 80,076 |
| Financing activities | | (48,870) | | 5,688 | | (54,558) |
| Increase in cash, cash equivalents and restricted cash | | 26,644 | | 4,059 | | 22,585 |
| Cash, cash equivalents and restricted cash, beginning of period | | 4,244 | | 4,764 | | (520) |
| Cash, cash equivalents and restricted cash, end of period | \$ | 30,888 | \$ | 8,823 | \$ | 22,065 |

Debt Obligations

Bank Borrowings. We have an Unsecured Credit Agreement that provides for a revolving line of credit up to \$600.0 million in aggregate commitment of the lenders and the opportunity to increase the commitment size of the credit agreement up to a total of \$1.0 billion. The Unsecured Credit Agreement matures on June 27, 2022 and provides for a one-year extension option at our discretion, subject to customary conditions. Based on our leverage at March 31, 2020, the facility provides for interest annually at LIBOR plus 115 basis points and a facility fee of 20 basis points. At March 31, 2020, we were in compliance with all covenants.

Senior Unsecured Notes. We had a \$337.5 million shelf agreement with availability of \$21.5 million with affiliates and managed accounts of PGIM, Inc. ("Prudential") which expired on February 16, 2020.

The debt obligations by component as of March 31, 2020 are as follows (dollar amounts in thousands):

| Debt Obligations | Applicable Interest Rate (1) | Outstanding Balance | | | Available for Borrowing | |
|---|------------------------------------|------------------------|---------|----|-------------------------------|--|
| Bank borrowings | 2.22% | \$ | 89,900 | \$ | 510,100 | |
| Senior unsecured notes, net of debt issue costs | 4.39% | | 599,527 | | _ | |
| Total | 4.10% | \$ | 689,427 | \$ | 510,100 | |

⁽¹⁾ Represents weighted average of interest rate as of March 31, 2020.

Our debt borrowings and repayments during the three months ended March 31, 2020 are as follows (in thousands):

| Debt Obligations | Borrowings | | | Repayments | | |
|------------------------|------------|--------|----|------------|--|--|
| Bank borrowings | \$ | 24,000 | \$ | (28,000) | | |
| Senior unsecured notes | | _ | | _ | | |
| Total | \$ | 24,000 | \$ | (28,000) | | |

<u>Equity</u>

At March 31, 2020, we had 39,217,848 shares of common stock outstanding, equity on our balance sheet totaled \$806.1 million and our equity securities had a market value of \$1.2 billion. During the three months ended March 31, 2020, we declared and paid \$23.2 million of cash dividends.

Subsequent to March 31, 2020, we declared a monthly cash dividend of \$0.19 per share on our common stock for the months of April, May and June 2020, payable on April 30, May 29, and June 30, 2020, respectively, to stockholders of record on April 22, May 21, and June 22, 2020, respectively.

Stock Repurchase Plan. During the first quarter of 2020, our Board of Directors authorized the repurchase of up to 5,000,000 outstanding shares of common stock. During the three months ended March 31, 2020, we purchased 615,827 shares at an average price of \$29.25 per share, including commissions, for a total purchase price of approximately \$18.0 million. Due to the rising level of uncertainty in financial markets and the adverse effects of COVID-19 on the public health and our operators, our Board of Directors terminated the stock repurchase plan on March 25, 2020.

At-The-Market Program. On March 1, 2019, we entered into new separate equity distribution agreements (collectively, "Equity Distribution Agreements") with four sales agents, replacing prior equity

distribution agreements dated August 1, 2016. Under the terms of the new Equity Distribution Agreements, we may offer and sell, from time to time, up to \$200.0 in aggregate offering price of shares of our common stock. As of March 31, 2020, no shares had been issued under the Equity Distribution Agreements. Accordingly, at March 31,2020, we had \$200.0 available under the Equity Distribution Agreements.

Available Shelf Registrations. We have an automatic shelf registration statement on file with the SEC and currently have the ability to file additional automatic shelf registration statements to provide us with capacity to publicly offer an indeterminate amount of common stock, preferred stock, warrants, debt, depositary shares, or units. We may from time to time raise capital under our automatic registration statement in amounts, at prices, and on terms to be announced when and if the securities are offered. The specifics of any future offerings, along with the use of proceeds of any securities offered, will be described in detail in a prospectus supplement, or other offering materials, at the time of the offering. Our shelf registration statement expires on February 28, 2022.

Stock-Based Compensation. During the three months ended March 31, 2020, we granted restricted stock and performance-based stock units under the 2015 Plan as follows:

| _ | No. of Shares | Price per Share | Vesting Period |
|---|------------------|------------------------|----------------------|
| | 76,464 | \$ 48.95 | ratably over 3 years |
| | 66,027 | \$ 49.98 | TSR targets (1) |
| | 142,491 | | |

(1) Vesting is based on achieving certain total shareholder return ("TSR") targets in 4 years with an acceleration opportunity in 3 years.

Critical Accounting Policies

Our consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q are prepared in conformity with U.S. generally accepted accounting principles for interim financial information set forth in the Accounting Standards Codification as published by the Financial Accounting Standards Board, which require us to make estimates and assumptions regarding future events that affect the amounts reported in our financial statements and accompanying footnotes. We base these estimates on our experience and assumptions regarding future events we believe to be reasonable under the circumstances. Actual results could differ from those estimates and such differences may be material to the consolidated financial statements. We have described our most critical accounting policies in our Annual Report on Form 10-K for the year ended December 31, 2019.

There have been no changes to our critical accounting policies or estimates since December 31, 2019, with exception of the adoption of ASC *Topic 326, Financial Instrument-Credit Losses*. Please refer to *Note 1. General* of these unaudited consolidated financial statements under Part 1, Item 1 of this Quarterly Report on Form 10-Q for information regarding recently adopted standards.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There were no material changes in our market risk during the three months ended March 31, 2020. For additional information, refer to Item 7A as presented in our Annual Report on Form 10-K for the year ended December 31, 2019. In addition, as described in "Item 1A. Risk Factors", coronavirus (COVID-19) may negatively impact our business and results of operations.

Item 4. CONTROLS AND PROCEDURES

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities and Exchange Act of 1934, as amended). As of the end of the period covered by this report based on such evaluation our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures were effective.

There has been no change in our internal control over financial reporting during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II

OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

We are and may become from time to time a party to various claims and lawsuits arising in the ordinary course of business, which in our opinion are not singularly or in the aggregate anticipated to be material to our results of operations or financial condition. Claims and lawsuits may include matters involving general or professional liability asserted against the lessees or borrowers related to our properties, which we believe under applicable legal principles are not our responsibility as a non-possessory landlord or mortgage holder. We believe that these matters are the responsibility of our lessees and borrowers pursuant to general legal principles and pursuant to insurance and indemnification provisions in the applicable leases or mortgages. We intend to continue to vigorously defend such claims and lawsuits.

Item 1A. RISK FACTORS

The additional risk factor below should be read in conjunction with the risk factors set forth in our Annual Report on Form 10-K for the fiscal year ended December 31, 2019.

Risks Associated with Public Health Epidemics Such as Coronavirus (COVID-19) Is Adversely Affecting And Is Expected To Continue To Adversely Affect Our Business, Results of Operations, Cash Flows and Financial Condition.

The COVID-19 pandemic continues to have, and another pandemic in the future could have, repercussions across regional and global economies and financial markets. The outbreak of COVID-19 in many countries, including the United States, has significantly adversely impacted public health and economic activity, and has contributed to significant volatility and negative pressure in financial markets.

Substantially all of our revenues and sources of cash flows from operations are derived from operating lease rentals and interest earned on outstanding loans receivable. The operators of our properties are significantly impacted by their ability to provide services and the occupancy levels at our properties. The operations and occupancy levels at our properties will be adversely affected if COVID-19 or another pandemic results in infections on a large scale at our properties, early resident move-outs, our operators delay accepting new residents due to quarantines, and/or potential occupants postpone moving to a senior housing facility. Additionally, as our operators have responded to the pandemic, operating costs have begun to rise. A decrease in occupancy and/or increase in operating costs could have a material adverse effect on the ability of our operators to meet their financial and other contractual obligations to us, including the payment of rent. In response to requests by operators, we have provided rent deferrals totaling \$772,000 for April 2020, of which \$137,000 was returned back to us. The \$772,000 April rent deferrals represent approximately 7% of our April contractual rent. Local, state, federal or other initiatives may affect our ability to collect rent and or enforce remedies for the failure to pay rent. In some cases, we may have to restructure an operator's long-term rent obligations and may not be able to do so on terms that are as favorable to us as those currently in place. Furthermore, infections at our facilities could lead to material increases in litigation costs for which our operators may be liable. These risks are heightened due to the potential enhanced danger to senior citizens from COVID-19 generally and at facilities such as those of our operators. The extent to which COVID-19 could impact our operations and those of our operators will depend on future developments, which are highly uncertain and cannot be predicted with confidence, including the duration, spread and severity of the outbreak and the actions taken to contain

the virus or mitigate its impact, and the direct and indirect economic effects of the pandemic and containment measures.

The rapid development and fluidity of the pandemic precludes any prediction as to the full adverse impact of COVID-19. Nevertheless, the COVID-19 pandemic presents material uncertainty and risk with respect to our business, results of operations, cash flows and financial condition. Moreover, many risk factors set forth in our Annual Report on Form 10-K for the fiscal year ended December 31, 2019 should be interpreted as heightened risks as a result of the impact of the COVID-19 pandemic.

Except as described in this Item 1A, there have been no other known material changes from the risk factors since December 31, 2019.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The number of shares of our common stock purchased and the average prices paid per share for each month in the quarter ended March 31, 2020 are as follows:

| Period | Total Number of Shares Purchased | Average Price Paid per Share ⁽¹⁾ | Total Number of Shares Purchased as Part of Publicly Announced Plan ⁽²⁾ | Maximum Number of Shares that May Yet Be Purchased Under the Plan ⁽²⁾ |
|--------------------------------|--|--|--|---|
| January 1- January 31, 2020 | _ | \$ — | _ | _ |
| February 1 - February 28, 2020 | 76,067 | \$ 46.63 | _ | _ |
| March 1 -March 31, 2020 | | \$ — | 615,827 | |
| Total | 76,067 | | 615,827 | |

⁽¹⁾ During the three months ended March 31, 2020, we acquired shares of common stock held by employees who tendered owned shares to satisfy tax withholding obligations.

⁽²⁾ Our Board of Directors authorized the repurchase of up to 5,000,000 outstanding shares of common stock during the three months ended March 31, 2020. During the three months ended March 31, 2020, we purchased 615,827 shares at an average price of \$29.25 per share, including commissions, for a total purchase price of approximately \$18.0 million. Our Board of Directors terminated the stock repurchase plan on March 25, 2020.

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Item 6. EXHIBITS

| 3.1 | Properties Inc. 's Current Report on Form 8-K (File No. 1-11314) filed June 6, 2016). |
|---------|--|
| 3.2 | Bylaws of LTC Properties, Inc., as restated June 2, 2015 (incorporated by reference to Exhibit 3.2 to LTC Properties Inc.'s Current Report on Form 8-K (File No. 1-11314) filed June 5, 2015). |
| 3.2.1 | First Amendment to Bylaws of LTC Properties, Inc. (incorporated by reference to Exhibit 3.2.1 to LTC Properties Inc.'s Current Report on Form 8-K (File No. 1-11314) filed April 21, 2020) |
| 31.1 | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32 | Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101.INS | Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. |
| 101.SCH | Inline XBRL Taxonomy Extension Schema Document |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.DEF | Inline XBRL Taxonomy Extension Definitions Linkbase Document |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase Document |
| 104 | Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101) |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LTC PROPERTIES, INC. Registrant

Dated: May 4, 2020 By: /s/ Pamela Kessler

Pamela Kessler

Executive Vice President, Chief Financial

Officer and Corporate Secretary (Principal Financial Officer)

CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Wendy L. Simpson, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of LTC Properties, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an quarterly report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Wendy L. Simpson

Wendy L. Simpson Chairman, Chief Executive Officer and President (Principal Executive Officer) May 4, 2020

CERTIFICATION OF THE CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Pam Kessler, certify that:

- 1. I have reviewed this quarterly report on Form 10-O of LTC Properties, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an quarterly report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Pam Kessler
Pam Kessler
Executive Vice President, Chief Financial Officer
and Corporate Secretary
(Principal Financial Officer)
May 4, 2020

CERTIFICATIONS PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of LTC Properties, Inc. (the "Company") hereby certifies with respect to the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2020 as filed with the Securities and Exchange Commission (the "Report") that to her knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 4, 2020 /s/ Wendy L. Simpson

Wendy L. Simpson

Chairman, Chief Executive Officer and President

Date: May 4, 2020 /s/ Pam Kessler

Pam Kessler

Executive Vice President, Chief Financial Officer

and Corporate Secretary

This certification is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933 or the Securities Act of 1934 (whether made before or after the date of the Report), irrespective of any general incorporation language contained in such filing.